#### NAOS EMERGING OPPORTUNITIES COMPANY LIMITED

 Level 34, MLC Centre
 T (02) 9002 1576

 19 Martin Place
 F (02) 8215 0037

 Sydney NSW 2000
 E enquiries@naos.com.au

 ABN 58 161 106 510
 www.naos.com.au

# **NAOS Emerging Opportunities Company Limited**

**ASX Code:** NCC

ACN: 161 106 510

**Appendix 4D** 

Half-year results announcement for the half-year ended 31 December 2016

All comparisons unless specified are to the half-year ended 31 December 2015

	\$	up/down	% change
Revenue from ordinary activities	9,874,641	Up	145%
Profit from ordinary activities before tax attributable to members	8,321,429	Up	147%
Profit from ordinary activities after tax attributable to members	5,950,935	Up	144%
	Cents	Franked amount	Tax rate for
Dividend Information	per share	per share	franking
2016 Final dividend	3.50	3.50	30%
2017 Interim dividend	3.50	3.50	30%
Interim Dividend Dates			
Ex-dividend date			03 April 2017
Record date			04 April 2017
Payment date			21 April 2017
Dividend Reinvestment Plan			
The Dividend Reinvestment Plan is in operation and the recomshare qualifies. The plan will be in effect per the latest dividen	•		of 3.5 cents per
		31 December 2016	30 June 2016
	_	\$	\$
(Post-tax) Net tangible asset backing		1.273	1.181
This report is based on the half-year financial report which has Deloitte Touche Tohmatsu Australia. All the documents completing information must be read in conjunction with the 30 June	rise the information	n required by the Listi	

# NAOS Emerging Opportunities Company Limited ACN 161 106 510

Half-year report for the financial half-year ended 31 December 2016.

# **Table of Contents**

	Page
Directors' Report	1
Auditor's Independence Declaration	4
Independent Auditor's Report	5
Condensed Statement of Profit or Loss and Other Comprehensive Income for the half-year ended 31 December 2016	7
Condensed Statement of Financial Position as at 31 December 2016	8
Condensed Statement of Changes in Equity for the half-year ended 31 December 2016	9
Condensed Statement of Cash Flows for the half-year ended 31 December 2016	10
Notes to the condensed Financial Statements	11
Directors' Declaration	20
Corporate Information	21

# **Directors' Report**

The directors of NAOS Emerging Opportunities Company Limited ACN 161 106 510 ("the Company"), submit their half-year report for the Company for the half-year ended 31 December 2016.

#### **Company Information**

#### **Directors and Officers**

The names of the directors of the Company, in office from inception and up to the date of this report are:

Name	Title

David Rickards Independent Chairman

Warwick Evans Director Sebastian Evans Director

#### **Principal Activities**

The Company was constituted on 6 November 2012 to invest primarily in a concentrated portfolio of listed entities that are not included in the S&P/ASX 100 Accumulation Index with the objective of providing investors with genuine exposure to emerging companies, with a long term value focus.

#### **Review of Operations**

#### Results

The results of the operations of the Company are disclosed in the condensed Statement of Profit or Loss and Other Comprehensive Income included in these condensed financial statements. The results and dividends for the half-year ended 31 December 2016 were as follows:

	Half-year ended 31 December 2016 \$	Half-year ended 31 December 2015 \$
Profit before income tax expense	8,321,429	3,375,763
Income tax expense	(2,370,494)	(936,366)
Profit for the period attributable to members	5,950,935	2,439,397

#### Dividends Paid or Payable

#### Half year ended 31 December 2016

			Dividend	Total amount	
	Date declared	Ex-date	(cents per share)	(\$)	% Franked
2016 Final dividend	25 August 2016	19 October 2016	3.50	1,642,142	30%

#### Dividends Paid or Payable (continued)

#### Half-year ended 31 December 2015

			Dividend	Total amount	
	Date declared	Ex-date	(cents per share)	(\$)	% Franked
2015 Final dividend	28 August 2015	20 October 2015	3.00	1,407,549	30%

#### **Net Tangible Assets**

As at 31 December 2016 and 30 June 2016, the net tangible assets of the Company were:

	31 December 2016	30 June 2016
	\$	\$
Net tangible assets as at fair value	60,104,313	55,400,469
NTA per share (pre-tax)	1.39	1.25
NTA per share (post-tax)	1.27	1.18

#### Significant Changes in State of Affairs

There were no significant changes in the state of affairs of the Company.

#### **Subsequent Events**

There has been no other matter or circumstance occurring subsequent to the end of the half-year that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

#### **Environmental Regulation and Performance**

The operations of the Company are not subject to any particular or significant environmental regulation under a law of the Commonwealth or of a State or Territory. There have been no known significant breaches of any other environmental requirements applicable to the Company.

# **Indemnification of Directors, Officers and Auditors**

During the financial half-year, the Company paid premiums in respect of contracts insuring the directors against a liability incurred as a director or executive officer to the extent permitted by the Corporations Act 2001. The contracts of insurance prohibit disclosure of the nature of the liability and the amount of the premiums.

The Company has not otherwise, during or since the end of the financial half-year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the Company or of any related body corporate against a liability as such an officer or auditor.

#### Rounding

The amounts contained in this report and in the financial statements have not been rounded to the nearest thousand dollars under the option available to the Company under ASIC Corporations (Rounding in Financials/Directors' Reports) Instrument 2016/191. The Company is an entity to which the legislative instrument applies.

# **Auditor's Independence Declaration**

A copy of the Auditor's Independence Declaration as required under Section 307C of the Corporations Act 2001 is set out on page 4.

This directors' report is signed in accordance with a resolution of directors of the Company made pursuant to Section 306 (3) of the Corporations Act 2001.

Sebastian Evans

Director

13 February 2017



Deloitte Touche Tohmatsu A.B.N. 74 490 121 060

Grosvenor Place 225 George Street Sydney NSW 2000 PO Box N250 Grosvenor Place Sydney NSW 1217 Australia

DX 10307SSE

Tel: +61 (0) 2 9322 7000 Fax: +61 (0) 2 9322 7001 www.deloitte.com.au

The Board of Directors NAOS Emerging Opportunities Company Limited Level 34, MLC Centre 19 Martin Place Sydney NSW 2000

13 February 2017

Dear Directors,

### **Naos Emerging Opportunities Company Limited**

In accordance with section 307C of the *Corporations Act 2001*, I am pleased to provide the following declaration of independence to the directors of Naos Emerging Opportunities Company Limited.

As lead audit partner for the review of the financial statements of Naos Emerging Opportunities Company Limited for the half year ended 31 December 2016, I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely,

DELOITTE TOUCHE TOHMATSU

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Deloite Touche Tolonister

Declan O'Callaghan

Partner

**Chartered Accountants** 



Deloitte Touche Tohmatsu ABN 74 490 121 060

Grosvenor Place 225 George Street Sydney NSW 2000 PO Box N250 Grosvenor Place Sydney NSW 1217 Australia

DX 10307SSE

Tel: +61 (0) 2 9322 7000 Fax: +61 (0) 2 9322 7001 www.deloitte.com.au

# Independent Auditor's Review Report to the Shareholders of NAOS Emerging Opportunities Company Limited

We have reviewed the accompanying half-year financial report of NAOS Emerging Opportunities Company Limited (the "Company"), which comprises the condensed statement of financial position as at 31 December 2016, and the condensed statement of profit or loss and other comprehensive income, the condensed statement of cash flows and the condensed statement of changes in equity for the half-year ended on that date, selected explanatory notes and, the directors' declaration as set out on pages 7 to 19.

Directors' Responsibility for the Half-Year Financial Report

The directors of NAOS Emerging Opportunities Company Limited are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 *Review of a Financial Report Performed by the Independent Auditor of the Entity*, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the *Corporations Act 2001* including: giving a true and fair view of NAOS Emerging Opportunities Company Limited's financial position as at 31 December 2016 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Regulations 2001*. As the auditor of the NAOS Emerging Opportunities Company Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*. We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of NAOS Emerging Opportunities Company Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

# Deloitte.

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of the NAOS Emerging Opportunities Company Limited is not in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Company's financial position as at 31 December 2016 and of its performance for the half-year ended on that date; and
- (b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

DELOITTE TOUCHE TOHMATSU

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Deloite Touche Tohniatsu

Declan O'Callaghan

Partner

Chartered Accountants Sydney, 13 February 2017

# Condensed Statement of Profit or Loss and Other Comprehensive Income for the half-year ended 31 December 2016

	Note	Half-year ended 31 December 2016	Half-year ended 31 December 2015
		\$	\$
Income	3	9,874,641	4,027,041
Expenses			
Interest expense		(2,497)	(10,463)
Management fees		(418,987)	(324,398)
Performance fees		(889,730)	-
Administration fees		(31,465)	(33,976)
Directors' remuneration		(24,953)	(26,458)
Other expenses	5	(185,580)	(255,983)
Profit before income tax expense	_	8,321,429	3,375,763
Income tax expense	_	(2,370,494)	(936,366)
Profit for the half-year attributable to shareholders of the Company	_	5,950,935	2,439,397
Other comprehensive income		-	-
Total comprehensive income for the half-year attributable to shareholders of the Company	-	5,950,935	2,439,397
Basic earnings per share (cents per share)	_	12.66	5.20

# Condensed Statement of Financial Position as at 31 December 2016

	Note	31 December 2016 \$	30 June 2016 \$
Assets			
Cash and cash equivalents		106,472	-
Trade and other receivables		516,999	2,155,710
Financial assets at fair value through profit or loss	6	66,156,956	57,565,714
Deferred tax assets		351,215	600,997
Total assets		67,131,642	60,322,421
Liabilities  Park accorded to			400.255
Bank overdraft		-	490,255
Trade and other payables		1,228,849	753,928
Deferred tax liabilities		5,798,480	3,677,769
Total liabilities		7,027,329	4,921,952
Net assets		60,104,313	55,400,469
Equity			
Issued capital - Ordinary shares	7	47,073,352	46,678,301
Share option reserve	8	-	-
Retained Earnings	8	-	-
Profits Reserve	8	13,030,961	8,722,168
Total equity		60,104,313	55,400,469

# Condensed Statement of Changes in Equity for the half-year ended 31 December 2016

	Note	Issued capital	Share option reserve	Retained earnings	Profits reserve	Total
		\$	\$	\$	\$	\$
Balance at 1 July 2015		46,678,301	1,434,545	2,156,270	-	50,269,116
Profit for the half-year		-	-	2,439,397	-	2,439,397
Other comprehensive income for the half- year			-	-	-	
Total comprehensive income for the half- year			-	2,439,397	-	2,439,397
Dividend paid		-	-	(1,407,549)	-	(1,407,549)
Transfer from share option reserve		1,434,545	(1,434,545)	-	-	-
Transfer to profits reserve			-	(3,188,118)	3,188,118	
Balance at 31 December 2015	7	48,112,846			3,188,118	51,300,964
Balance at 1 July 2016		46,678,301	_	_	8,722,168	55,400,469
Profit for the half-year		-	-	5,950,935	-	5,950,935
Other comprehensive income for the half-year				<u>-</u>	-	<u>-</u>
Total comprehensive income for the half- year			-	5,950,935	-	5,950,935
Transfer to profits reserve		-	-	(5,950,935)	5,950,935	-
Dividend paid		-	-	-	(1,642,142)	(1,642,142)
Dividend reinvestment		395,051	-	-	-	395,051
Balance at 31 December 2016	7	47,073,352	-	-	13,030,961	60,104,313

# Condensed Statement of Cash Flows for the half-year ended 31 December 2016

	Half-year ended	Half-year ended
	31 December 2016	31 December 2015
	\$	\$
Cash flows from operating activities		
Dividends received	419,089	256,110
Interest received	5,109	20,851
Interest paid	(3,708)	(10,217)
Management and performance fees paid	(872,656)	(326,258)
Directors' remuneration paid	-	(9,222)
Income tax paid	(240,318)	(14,490)
Administration and tax service fee paid	(37,736)	(46,753)
Broker fee paid	(924)	(83,287)
Consulting fee paid	(4,800)	(23,269)
Custody fee paid	(29,114)	(30,000)
Insurance expense paid	(17,579)	(20,913)
Audit fee paid	(29,465)	(26,415)
Registry fee paid	(24,599)	(20,669)
Marketing expense paid	(28,035)	(21,012)
Professional fee paid	(16,667)	(38,542)
Company Secreterial fee paid	(15,000)	-
Australian Stock Exchange fee paid	(20,941)	(6,084)
Other receipts	(3,591)	31,272
Other payments	(12,833)	(20,824)
Net cash used in operating activities	(933,768)	(389,722)
· ·		· · · · · · · · · · · · · · · · · · ·
Cash flows from investing activities		
Payments for purchase of investments	(13,902,913)	(44,464,869)
Proceeds from sale of investments	16,662,866	43,079,482
Net cash provided by / (used in) investing activities	2,759,953	(1,385,387)
Cash flows from financing activities		
Dividends paid	(1,229,458)	(1,393,270)
Net cash used in financing activities	(1,229,458)	(1,393,270)
Net increase / (decrease) in cash and cash equivalents	596,727	(3,168,379)
(Bank overdraft)/Cash and cash equivalents at the beginning of the half-year	(490,255)	2,723,813
Cash and cash equivalents/(Bank overdraft) at the end of the year	106,472	(444,565)
Non cash activities - shares issued under dividend reinvestment plan	395,051	<u> </u>

#### **General Information**

NAOS Emerging Opportunities Company Limited (the "Company") is a Public Company listed on the Australian Securities Exchange (ASX:NCC) registered and domiciled in Australia. The Company was constituted on 6 November 2012 and commenced operations on 22 February 2013.

The registered office and principal place of business of the Company is Level 34, MLC Centre, 19 Martin Place, Sydney NSW 2000.

NAOS Asset Management Limited is the investment manager for the Company. The financial statements were authorised for issue by the Directors on 13 February 2017.

#### 1. Summary of Significant Accounting Policies

The principal accounting policies applied in the preparation of these condensed financial statements are set out below.

#### a) Basis of Preparation

This general purpose half-year financial report has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements and interpretations of the Australian Accounting Standards Board (the "AASB"), and the Corporations Act 2001 in Australia. For the purposes of preparing financial statements, the Company is a profit entity.

This general purpose financial report has been prepared on an accruals basis using historical cost convention, except for the revaluation of investments in financial assets and liabilities, which have been measured at fair value through profit or loss.

The condensed Statement of Financial Position is presented on a liquidity basis. Assets and liabilities are presented in decreasing order of liquidity. All balances are expected to be recovered or settled within 12 months, except for investments in financial assets and net assets attributable to shareholders. The amounts expected to be received or settled in relation to these balances cannot be readily determined.

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the Company's 2016 annual financial report for the financial year ended 30 June 2016, except for the impact of the Standards and Interpretations described in note 2. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

The preparation of financial statements in conformity with Australian Accounting Standards requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on the historical experience and various other factors that are believed to be reasonable under the circumstances, the results, the results of which form the basis of making the judgements about the carrying values of assets and liabilities that are not readily apparent from other sources.

Other than the items detailed in the accounting policies below there are no differences in actual and estimated results.

#### b) Statement of Compliance

The half-year report is a general purpose financial report in accordance with the Corporations Act 2001 and AASB 134 'Interim Financial reporting'. Compliance with AASB 134 ensures compliance with International Financial Reporting Standards ("IFRS") IAS 34 'Interim Financial reporting'. The half-year report does not include notes of the type normally included in an annual report and should be read in conjunction with the annual report.

#### c) Details of reporting half-year

The current reporting period is the half year ended 31 December 2016. For the condensed Statement of Profit or Loss and Other Comprehensive Income, condensed Statement of Changes in Equity and the condensed Statement of Cash Flow, the previous corresponding period is the half-year ended 31 December 2015. For the condensed Statement of Financial Position, the previous corresponding date is 30 June 2016.

#### 1. Summary of Significant Accounting Policies (continued)

#### d) Share Option Reserve

The share option reserve is measured at the fair value of the Options at the date of issue. Subsequent to this date, the share option reserve is adjusted, with a corresponding entry to share capital, only on exercise of the Options by shareholders for the amount residing in the share option reserve relating to the Options exercised.

#### e) Reporting Currency

All amounts are presented in Australian dollars as the functional and presentational currency of the Company.

#### f) Going Concern Basis

This financial report has been prepared on a going concern basis.

#### 2. Adoption of New and Revised Accounting Standards

#### a) Standards and Interpretations adopted in the current period

The following new and revised Standards and Interpretations have been adopted in the current half-year.

AASB 2015-1 Amendments to Australian Accounting Standards – Annual Improvements to Australian Accounting Standards 2012-2014 Cycle

- The amendments to AASB 7 Financial Instruments: Disclosures remove the requirement to provide disclosures relating to offsetting financial assets and financial liabilities in interim financial reports and provide additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset for the purpose of the disclosures required in relation to transferred assets
- The amendments to AASB 134 Interim Financial Reporting make provision for disclosures required by the Standard to be given either in the interim financial statements or incorporated by cross-reference from the interim financial statements to some other statement that is available to users of the financial statements on the same terms as the interim financial statements and at the same time.

AASB 2015-5 Amendments to Australian Accounting Standards - Investment Entities: Applying the Consolidation Exception

• The amendments clarify that the exemption from preparing consolidated financial statements is available to a parent entity that is a subsidiary of an investment entity, even if the investment entity measures all its subsidiaries at fair value in accordance with AASB 10. The amendments also clarify that the requirement for an investment entity to consolidate a subsidiary providing services related to the former's investment activities applies only to subsidiaries that are not investment entities themselves.

The application of these amendments has had no effect on the Company's consolidated financial statements.

#### 3. Income

	Half-year ended 31 December	Half-year ended 31 December
	2016	2015
	<b>\$</b>	\$
Unrealised gains on financial assets held at fair value through profit or loss	7,163,288	3,766,668
Realised gains/(losses) on financial assets held at fair value through profit or loss	2,381,585	(12,583)
Interest income	4,679	16,703
Dividend income	325,089	256,110
Other income	-	143
Total income	9,874,641	4,027,041

# NAOS Emerging Opportunities Company Limited

# **Notes to the Condensed Financial Statements**

# 4. Dividend

# Half year ended 31 December 2016

			Dividend	Total	
	Date declared	Ex-date	(cents per share)	amount (\$)	% Franked
2016 Final dividend	25 August 2016	19 October 2016	3.50	1,642,142	30%

# Half-year ended 31 December 2015

			Dividend	Total	
	Date declared	Ex-date	(cents per share)	amount (\$)	% Franked
2015 Final dividend	28 August 2015	20 October 2015	3.00	1,407,549	30%

# 5. Other Expenses

	Half-year ended 31 December 2016 \$	Half-year ended 31 December 2015 \$
Annual new and weather force	1,387	1,386
Annual general meeting fees	•	•
Australian stock exchange fees	13,095	3,656
Auditor's remuneration	16,636	7,600
Brokerage fees	709	59,203
Consultancy fees	4,800	23,269
Custody fees	31,467	30,000
Insurance fees	17,579	20,913
Marketing expense	28,035	21,012
Other fees	12,833	26,960
Professional fees	31,667	38,542
Registry fees	24,599	20,669
Tax fees	2,773	2,773
Total other expenses	185,580	255,983

#### 6. Investments in Financial Instruments

#### (a) Financial assets at fair value through profit or loss

	31 December 2016	30 June 2016
	\$	\$
Investment in listed equities	64,705,137	56,113,895
Investment in unlisted convertible notes	1,451,819	1,451,819
Total financial assets at fair value through profit or loss	66,156,956	57,565,714

#### (b) Disclosed fair values

For all financial instruments their carrying value approximates fair value.

#### (c) Fair Value Hierarchy

AASB 13 ("Fair value Measurement") requires entities to provide disclosures in their financial report that enable users to evaluate the significance of financial instruments for the entity, and the nature and extent of risks arising from financial instruments to which the entity is exposed to. Below is an analysis of the financial instruments of the Company.

#### Level 1:

Financial instruments are valued by reference to quoted prices in an active market(s) for identical assets or liabilities. These quoted prices represent actual and regularly occurring market transactions on an arm's length basis.

#### Level 2:

Financial instruments are valued using inputs other than quoted prices covered in Level 1. These other inputs include quoted prices that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices). The inputs included in this level encompass quoted prices in active markets for similar assets or liabilities, quoted prices in markets in which there are few transactions for identical or similar assets or liabilities. Financial instruments that are valued using other inputs that are not quoted prices but are observable for the assets or liabilities also fall into this categorisation.

#### Level 3:

Financial instruments that have been valued, in whole or in part, by using valuation techniques or models that are based on unobservable inputs that are neither supported by prices from observable current market transactions in the same instrument nor are they based on available market data.

Unobservable valuation inputs are determined based on the best information available, which might include the entity's own data, reflecting its assumptions as well as best practices carried out or undertaken by other market participants. These valuation techniques are used to the extent that observable inputs are not available.

The following table shows an analysis of financial instruments, recorded at fair value and presented by level of the fair value hierarchy:

#### 6. Investments in Financial Instruments (continued)

(c) Fair Value Hierarchy (continued)

#### Financial Assets at Fair Value through Profit or Loss

	31 December 2016			
	Level 1	Level 2	Level 3	Total
	\$	\$	\$	\$
Financial assets				
Listed equities	64,705,137	-	-	64,705,137
Unlisted Convertible note	-	-	1,451,819	1,451,819
Total financial assets designated at fair value through profit or loss	64,705,137	-	1,451,819	66,156,956
		30 June	2016	
	Level 1	30 June Level 2	2016 Level 3	Total
	Level 1 \$			Total \$
Financial assets		Level 2		
Financial assets Listed equities		Level 2		
	\$	Level 2	Level 3 \$	\$

#### Financial Liabilities at Fair Value through Profit or Loss

There are no financial liabilities designated at fair value through profit or loss as at 31 December 2016 and 30 June 2016.

There were no transfers between levels 1, 2 and 3 during the year (30 June 2016: None). The Company's policy is to recognise transfers into and transfers out of fair value hierarchy levels as at the end of the reporting period.

# Valuation techniques used to derive level 1, level 2 and level 3 fair values

#### Level 1

The fair value of financial instruments that are traded in an active market (for example, listed equities) is determined using the last traded quoted price in an active market. As at 31 December 2016 the Company had \$64,705,137 (30 June 2016: \$56,113,895) financial assets held at fair value through profit or loss included in level 1.

#### Level 2

The fair value of financial instruments that are not traded in an active market (for example, unlisted investments) is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

#### Level 3

If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. As at 31 December 2016 the Company had \$1,451,819 (30 June 2016: \$1,451,819) financial assets held at fair value through profit or loss included in level 3.

In terms of the fair value hierarchy the convertible note is categorised as Level 3 given that it is not traded in an active market and is being measured using valuation techniques which include market data inputs that are not observable.

# 6. Investments in Financial Instruments (continued)

(c) Fair Value Hierarchy (continued)

#### **Valuation of Convertible Note**

The fair value of the holding in the secured convertible note is as follows: No interest is accrued on the note. However, the note receives a redemption premium of 15% per annum on the amount owing under each note. A note has the option of being converted into ordinary shares prior to maturity at 20 cents per share, based on the value of the note, inclusive of any redemption premium. As such, the value of the note is calculated based on the total value of the capitalized interest redemption premium (15%) and applying a 20% discount to bid price (19.5 cents) on the last trading day of the shares. This is due to the illiquidity in the listed shares and a preference to price the note conservatively.

Differences may arise primarily due to short-term changes in the markets assessment of the credit risk of the underlying Company. The higher the value of underlying ordinary shares the higher would be the fair value of the convertible note.

#### Reconciliation level 3 fair values

Financial assets measured using significant unobservable inputs (Level 3) are shown below:

	Half-year	
	ended	Year ended
	31 December	30 June 2016
	2016	
	\$	<u> </u>
Opening balance	1,451,819	570,000
Unrealised gains on financial instruments held at fair value through profit or loss	-	881,819
Closing balance	1,451,819	1,451,819
Total accumulated losses on level 3 financial instruments held at fair value through		
profit or loss	(248,181)	(248,181)

The directors consider that the carrying amounts of financial assets and financial liabilities recognized in these financial statements approximate their fair values.

# 7. Issued Capital

	31 December 2016		30 June	ne 2016	
	No. of shares	\$	No. of shares	\$	
Issued and paid up capital - Ordinary shares	47,203,039	47,073,352	46,918,297	46,678,301	

# 7. Issued Capital (continued)

# Movements in ordinary share capital

Date	Details	No. of shares	Issue price \$	\$
01 July 2015	Opening balance	46,918,297	0.995	46,678,301
	Share option exercise (Listed options \$1.13 Exp 1			
	Aug 2015)	-	-	-
	Dividend reinvestment	-	-	-
	Share option reserve			1,434,545
31 December 2015	Closing balance	46,918,297		48,112,846
01 July 2016	Opening balance	46,918,297		46,678,301
	Dividend reinvestment	284,742	1.387	395,051
	Share option reserve	-		
31 December 2016	Closing balance	47,203,039	_	47,073,352

#### 8. Reserves

# a) Retained Earnings

	Half-year ended 31 December	Half-year ended 31 December	
	2016	2015	
	<u> </u>	\$	
Opening balance	-	2,156,270	
Net profit attributable to members of the Company	5,950,935	2,439,397	
Dividends paid	-	(1,407,549)	
Transfer to profits reserve	(5,950,935)	(3,188,118)	
Balance at the end of the half-year		<u> </u>	

The current period profits at the end of 31 December 2016 were transferred to profits reserve. This amount is preserved for future dividend payments.

# **NAOS Emerging Opportunities Company Limited**

# **Notes to the Condensed Financial Statements**

# 8. Reserves (continued)

# b) Share Option Reserve

The movement in the share option reserve is detailed below:

	Half-year ended 31 December 2016 \$	Half-year ended 31 December 2015 \$
Opening balance	-	1,434,545
Transferred to issued capital		(1,434,545)
Balance at the end of the half-year		<u>-</u>

# c) Profits Reserve

	Half-year ended 31 December 2016 \$	Half-year ended 31 December 2015 \$
Opening balance	8,722,168	-
Transfer from Retained Earnings	5,950,935	-
Dividends paid	(1,642,142)	3,188,118
Balance at the end of the half-year	13,030,961	3,188,118

# 9. Segment Information

The Company has only one reportable segment. The Company operates predominantly in Australia and in one industry being the securities industry, deriving revenue from dividend income, interest income and from the investment portfolio.

#### 10. Commitments and Contingencies

There are no commitments or contingencies at 31 December 2016 (30 June 2016: \$ nil).

# 11. Key management personnel and related party information

Remuneration arrangements of key management personnel are disclosed in the 2016 annual financial report.

	Half-year ended 31 December 2016	Half-year ended 31 December 2015	
	\$	\$	
on	24,953	26,458	

#### 11. Key management personnel and related party information (continued)

#### **Management Fees**

In return for the performance of its duties as investment manager of the Company, the Investment Manager is entitled to be paid a monthly management fee equal to 0.104% (excluding GST) of the gross value of the portfolio calculated on the first business day of each month representing an annualised management fee of 1.25% (excluding GST) per annum of the average gross value of the portfolio. At its discretion and subject to shareholder approval, the Investment Manager may elect to be paid in shares.

The following management fees were paid or payable to the Investment Manager during the half-year ended 31 December 2016:

- Management fees of \$418,987 (for the half-year ended 31 December 2015: \$324,398) (excluding GST and RITC\*) were incurred during the half-year.
- Management fees payable at 31 December 2016 amounted to \$76,212 (31 December 2015: \$57,240) (including GST and RITC\*).

#### **Performance Fees**

In the event that the portfolio outperforms the Benchmark Index, the Company must pay the Investment Manager a performance fee equal to 15% (excluding GST) per annum of the amount the portfolio outperforms the Benchmark Index. No performance fee is payable if the portfolio underperforms the Benchmark Index. Any underperformance to the Benchmark Index is carried forward to future performance calculation periods and must be recouped before the Investment Manager is entitled to a performance fee. At its discretion and subject to shareholder approval, the Investment Manager may elect to receive the performance fee in shares.

The following performance fees were paid or payable to the Investment Manager during the half-year ended 31 December 2016:

- Performance fees of \$ 889,730 (for the half-year ended 31 December 2015: \$nil) (excluding GST and RITC\*) were incurred during the half-year.
- Performance fees payable at 31 December 2016 amounted to \$ 954,833 (31 December 2015: \$nil) (including GST and RITC\*).

#### 12. Subsequent Events

There has been no matter or circumstance occurring subsequent to the end of the half-year that has significantly affected, or may significantly affect, the operations of the Company, the results of those operations, or the state of affairs of the Company in future financial years.

<sup>\*</sup>RITC – Reduced Input Tax Credit on GST of 75%.

#### **Directors' Declaration**

In accordance with a resolution of the Directors of NAOS Emerging Opportunities Company Limited, we declare that:

In the opinion of the Directors:

- the financial statements and notes are in accordance with the Corporations Act 2001 including compliance with Australian Accounting Standards and give a true and fair view of the financial position and performance of the Company for the financial half-year ended 31 December 2016; and
- there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to section 303(5) of the Corporations Act 2001.

On behalf of the Board

Sebastian Evans

Director

13 February 2017

# **Corporate Information**

#### **Directors**

David Rickards (Independent Chairman) Warwick Evans (Director) Sebastian Evans (Director)

# **Company Secretary**

Richard Preedy

# **Registered Office**

Level 34, MLC Centre 19 Martin Place Sydney NSW 2000 Telephone: (02) 9002 1576

# **Investment Manager**

NAOS Asset Management Limited Level 34, MLC Centre 19 Martin Place Sydney NSW 2000 (Australian Financial Services Licence I

(Australian Financial Services Licence Number: 273529)

Telephone: (02) 9002 1576

# **Share Registry**

Boardroom Pty Limited Level 12, Grosvenor Place 225 George Street Sydney NSW 2000 Telephone: 1300 737 760

Facsimile: 1300 653 459

### Auditor

Deloitte Touche Tohmatsu Grosvenor Place 225 George Street Sydney NSW 2000