FLEXIGROUP

1H 17 Results Presentation

Building for Growth

21 February 2017

1H17 Highlights

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Solid 1H17 result: Cash NPAT $47.5m +18%, volumes +70%, receivables +64%: delivering results with encouraging profit lead indicators ✓

FY17 performance on track to deliver Cash NPAT in line with estimate $90-$97m ✓

AU Cards volume growth +48% v pcp and on track for +50% for FY17 ✓

Ireland expansion on track: funding lines agreed, platform build on track and building distribution partnerships ✓

AU Commercial leasing rebuild continues: volumes +84%, announcement of new partnership agreements expected in 3QFY17 ✓

Building for growth – Execution on track to build a more sustainable FlexiGroup with profitable organic growth. Anticipated benefits beginning to emerge. ✓

Results Overview

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Clear growth strategies to create a more sustainable, predictable and profitable FlexiGroup

FlexiGroup ($m)	1H16	1H17	Growth v PCP
Cash NPAT [1]	40.2	47.5	18%
Statutory NPAT [1]	37.6	45.9	22%
Volume [1]	572	975	70%
Closing Receivables [1]	1,220	1,998	64%
ROE % [2]	19%	16%	(3%)
Cash Earnings per Share (cents) [1]	12.5	12.8	2%
Statutory Earnings per Share (cents) [1]	11.7	12.3	5%

Notes:

1. Continuing Operations only - excludes Enterprise and Think Office Technology (TOT) businesses that are in run-off and held for sale respectively. For 1H16 previously reported Cash NPAT was $44.3m which included $4.1m from discontinued operations.
Cash NPAT excludes amortisation of acquired intangibles $1.3m (1H16: $0.9m) and loss contribution from an equity investment $0.3m (1H16: nil). 1H16 also excludes deal acquisition costs of $1.7m.

2. ROE includes the impact of discontinued operations. As previously indicated, re-shaping of profit pool from leasing to cards will step down ROE but improve future earnings sustainability.

1H17 Cash NPAT Bridge

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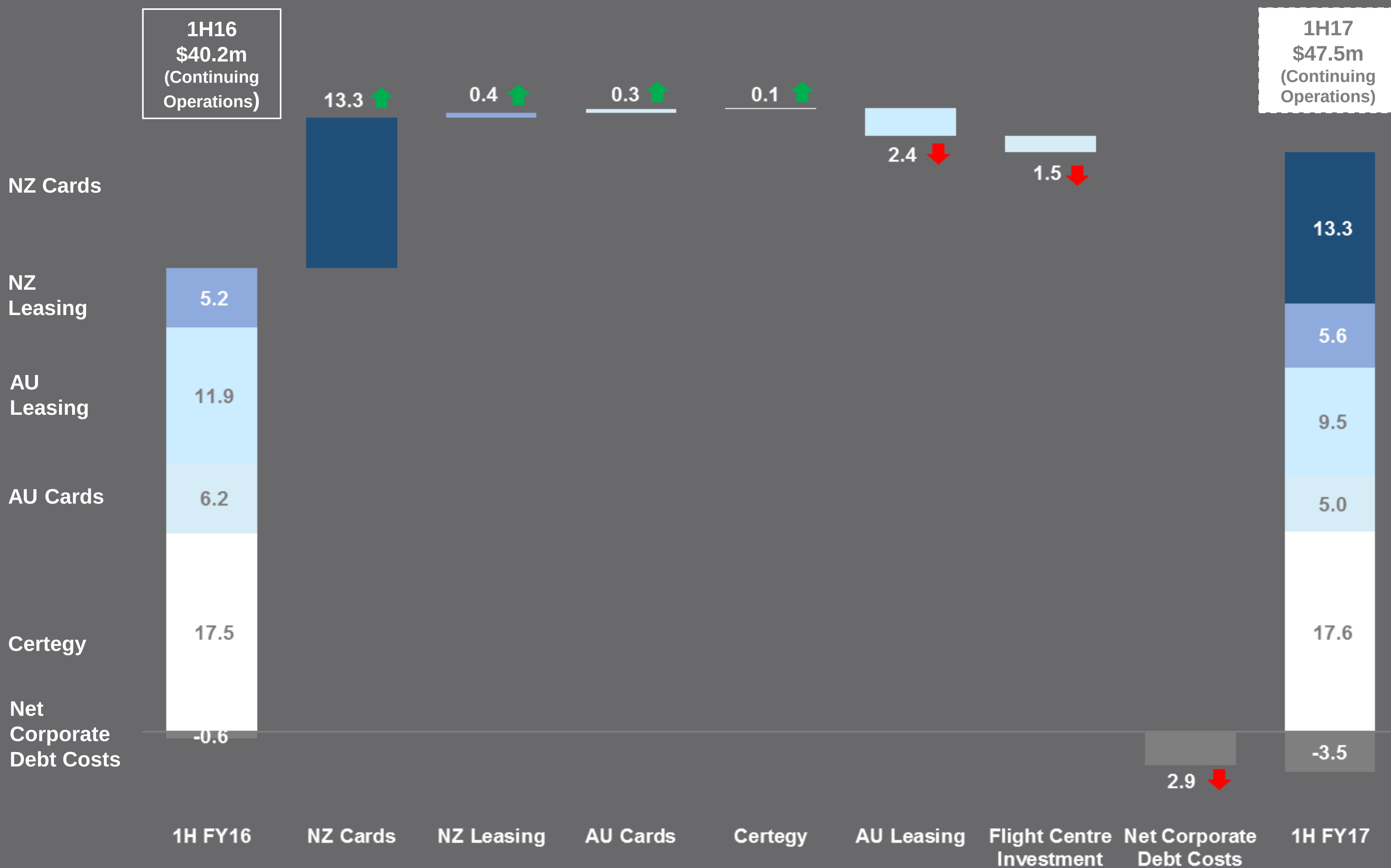
Solid Cash NPAT result. NZ Cards in line. Investments to drive ongoing growth



Impairments

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Improvement driven by move towards lower risk profile segments

Performance

- Core net impairment losses have decreased from 3.7% in 1H16 to 3.1% in 1H17 (3.5% ex-NZ Cards)
- Changes to portfolio mix with addition of NZ Cards improves overall Group loss profile
- Improved collections driven by widescale roll out of cloud based automated platform
- Certegy maintains loss discipline. Net impairment losses have decreased slightly as a result of improved recoveries

Outlook

- Review of commercial and consumer collections strategies to be completed in 2H
- The Group continues to drive growth in customer segments where it understands the risks and the reward profile aligns with appetite, such as the rollout of Oxipay

Net Impairment Losses	1H16	1H17	Impairment / ANR %
Certegy	$9.6m	$9.2m	3.9%
Australia Cards	$4.1m	$6.0m	3.4%
New Zealand Cards	n/a	$7.2m	2.3%
Australia Leasing	$7.6m	$7.6m	5.4%
New Zealand Leasing	$0.8m	$0.2m	0.2%
Net Impairment Losses (Continuing Operations)	**$22.1m**	**$30.2m**	**3.1%**
Discontinued Operations	$2.8m	$0.4m	0.4%
Net Impairment Losses	**$24.9m**	**$30.6m**	**2.9%**
Impairment / ANR % (Continuing Operations)	**3.7%**	**3.1%**	
Impairment / ANR %	**3.5%**	**2.9%**	

FlexiGroup 90+ Days Delinquency

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FY17 Scorecard Progress on Track

AU Cards scale	Major contract gained to drive scale in AU Cards business	✓	*Store roll out complete* *Volumes and new customer acquisitions ahead of expectation*
Funding strategy	Funding strategy being developed to support growth	✓ (dashed)	*AU Cards growth utilising available capital* *Alternative funding structures being considered as scale is achieved*
Oxipay launch	Build and launch low touch, consumer friendly payment product into market	✓ (dashed)	*Some technical issues delayed launch to Q4 FY17* *Relationships with a number of retailers signed with more imminent*
FPF Acquisition	Integrate and maximise performance of FPF acquisition	✓	*Business now rebranded as Flexi Cards NZ* *Business performing in line with expectations* *Focus on rebuilding and reinvigorating sales*
Management strengthened	Board and management team to be strengthened, aligned with key areas of focus	✓	*2 new Board Directors appointed in 1H with significant financial services experience* *Key roles in executive team appointed during 1H*
Certegy	Growth strategy to be developed for Certegy excluding Energy Storage	✓ (dashed)	*Major new relationships signed* *Growth strategy WIP: opportunities emerging*
Non-core businesses	Exit non-core businesses and redeploy capital	✓ (dashed)	*TOT sale process progressing* *Enterprise portfolio in run-down with focus on maximising value*
Commercial	Commercial finance offer rebuilt and gaining traction in AU market	✓ (dashed)	*Volume momentum established* *Value proposition and sales processes rebuilt* *Significant opportunities in managed services*

Cards AU Performance

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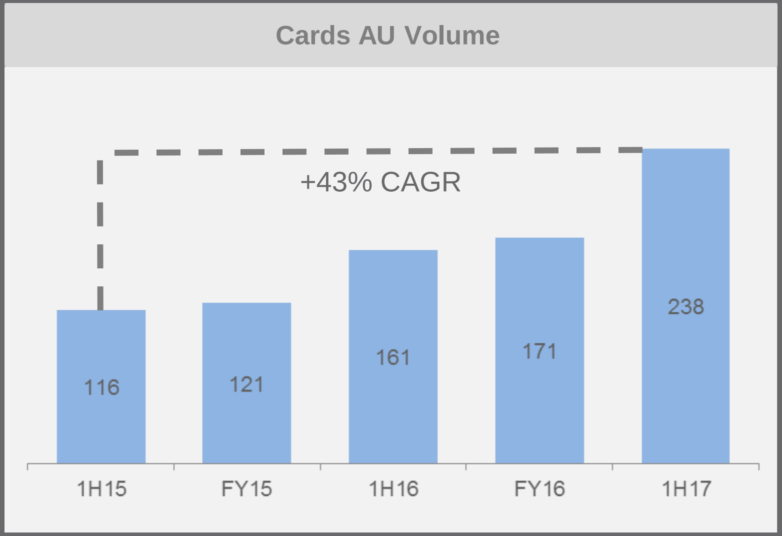
Significant volume and receivables growth as competitive advantages leveraged

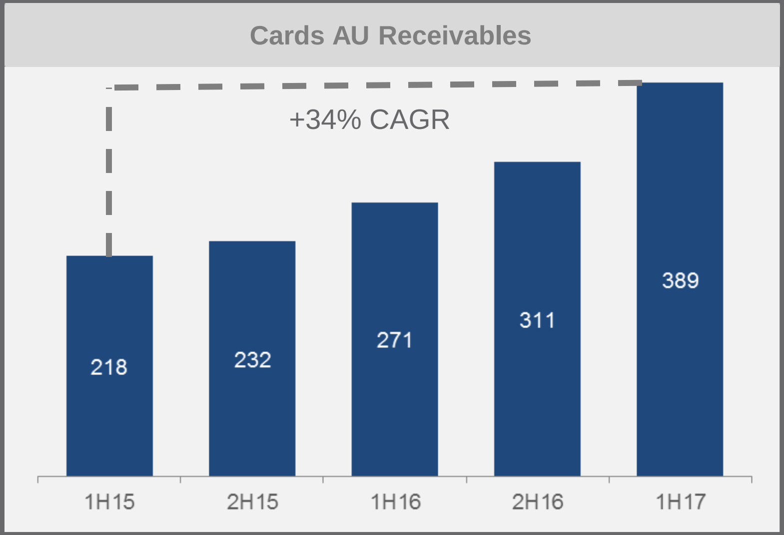
Volume Growth

- Volume growth 1H17 v 1H15 of 105% (43% CAGR)
- Growth driven by leveraging strategic partnerships with major retailers and enhancements to customer value proposition
- Technology investment also underpinned growth through market leading originations platform
- Flight Centre contract live August 2016



Receivables Growth

- Receivables growth 1H17 v 1H15 of 78% (34% CAGR)
- Card spend per customer is key growth driver – this has increased by ~25% since 1H15 as a result of leveraging data on customer behaviour to deliver compelling and relevant offers



Cards AU Performance

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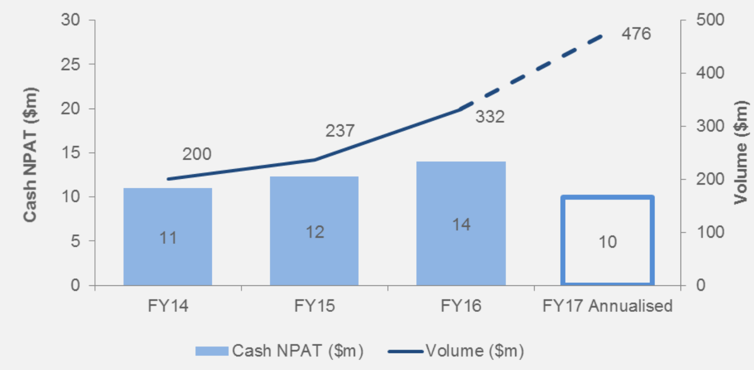
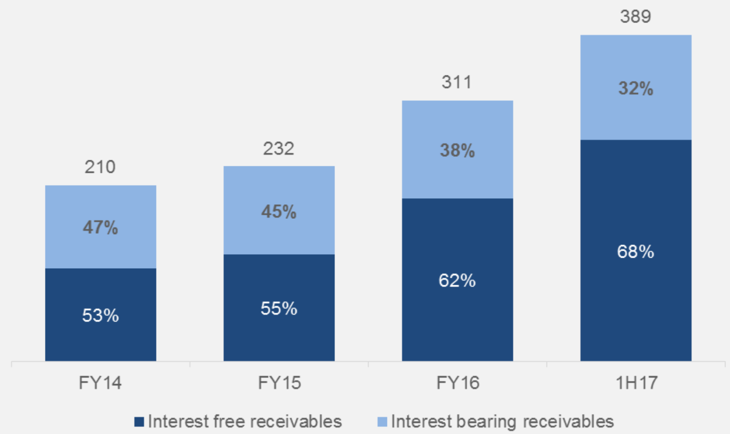
Profitability of segment has lagged growth in volume due to product construct

- Full FY17 will be impacted by ~$3m investment in Flight Centre partnership
- Profitability impacted by lag between customer acquisition and profitability as a result of Interest Free term offered as customer acquisition tool
- Rapid customer acquisition leads to a temporary increase in the share of interest free receivables in the portfolio as customer mix is weighted to early stages of the lifecycle
- Over time expect interest free / interest bearing mix to normalize towards historical average driving revenue growth from significantly increased receivables
- Lead profit indicators are improving: average card spend is increasing, card activation is increasing and portfolio average Interest Free duration is decreasing

Cards AU Segment Volume & Cash NPAT



Cards AU Receivables Mix



Cards AU Performance

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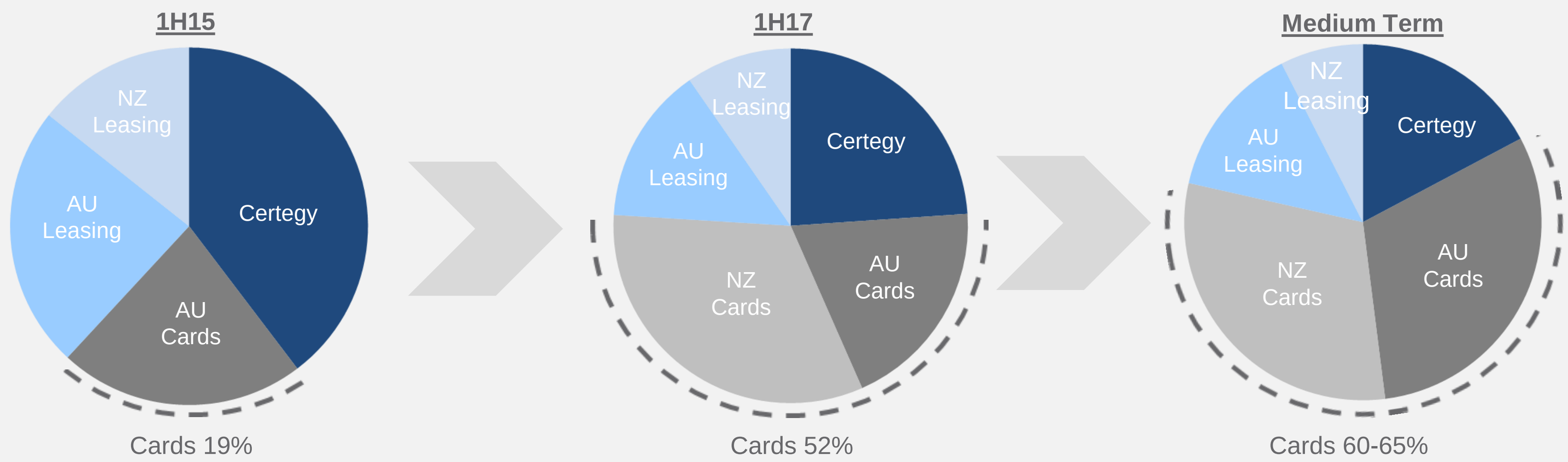
Cards now 52% of group receivables with expected future state 60-65%

Group receivables by segment



Impact on Group Capital Requirement

- Cards AU receivables to double within 3 years
- Significant funding lines in place but requires cash to support warehouse funding facilities
- Reset of capital management required to sustainably support growth
- Strong profit growth anticipated (18-24 months)

Capital Management

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Strategic growth in Cards businesses requires increased cash support

Funding Requirement and Dividend Policy

- FY17 interim dividend declared at 3.85c per share (FY16 interim 7.25c)
- Dividend payout ratio rebased to 30-40% of Cash NPAT (previously 50-60%)
- DRP reactivated for 1H17 interim dividend – founding shareholder and chairman will take up the DRP for 50% of his holding
- Reset in capital management allows growth to be funded sustainably during rapid growth phase in AU Cards
- Funding lines in place but increased cash support required
- Expect Cards revenue and profitability to grow significantly in the medium term

Outlook

- Scope to optimise existing Cards funding structures
- Rebalance facilities to access existing liquidity
- Reduced dividend distributions provide sufficient equity for ongoing growth
- Funding strategy under review to reduce cost and improve efficiency of capital usage
- Cards receivables expected to grow ~50% across FY17

Segment Review and Growth Initiatives

Building for Growth

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	Identify Market Opportunity	Build Competitive Strengths	Build Infrastructure - People - Product - Processes - Partnerships - Systems	Investment in Growth	Deliver Profitable Growth and Returns
AU Cards	✓	✓	• Originations process enhancements • New backend platform	• Funding for growth • Alternative structures as scale is achieved	• Timing difference between customer growth and profitability
NZ Cards	✓	✓	✓	✓	• Sales and marketing capability key focus
Certegy	✓	✓	✓	✓	• Growth strategy WIP
AU Leasing	✓	✓	• Commercial processes reimagined • Platform in progress	• Appropriate funding to support managed services offering	• Re-establishing volume momentum • Focus on returns
NZ Leasing	✓	✓	• Maximising existing partnerships • TELA contract renewal	✓	• Scope for increased volume share from existing partners
Oxipay	✓	• Product & Brand in market • Targeting sectors that are value accretive	• Sales team in place • Online shopping cart Integration continues	✓	• Multi product strategy • Drives customer acquisition
Ireland	✓	• Partnerships progressing	• Platform near complete • Credit license application progressing	• Local funding facility near completion	• New product to transform scale and profitability

Segment Overview

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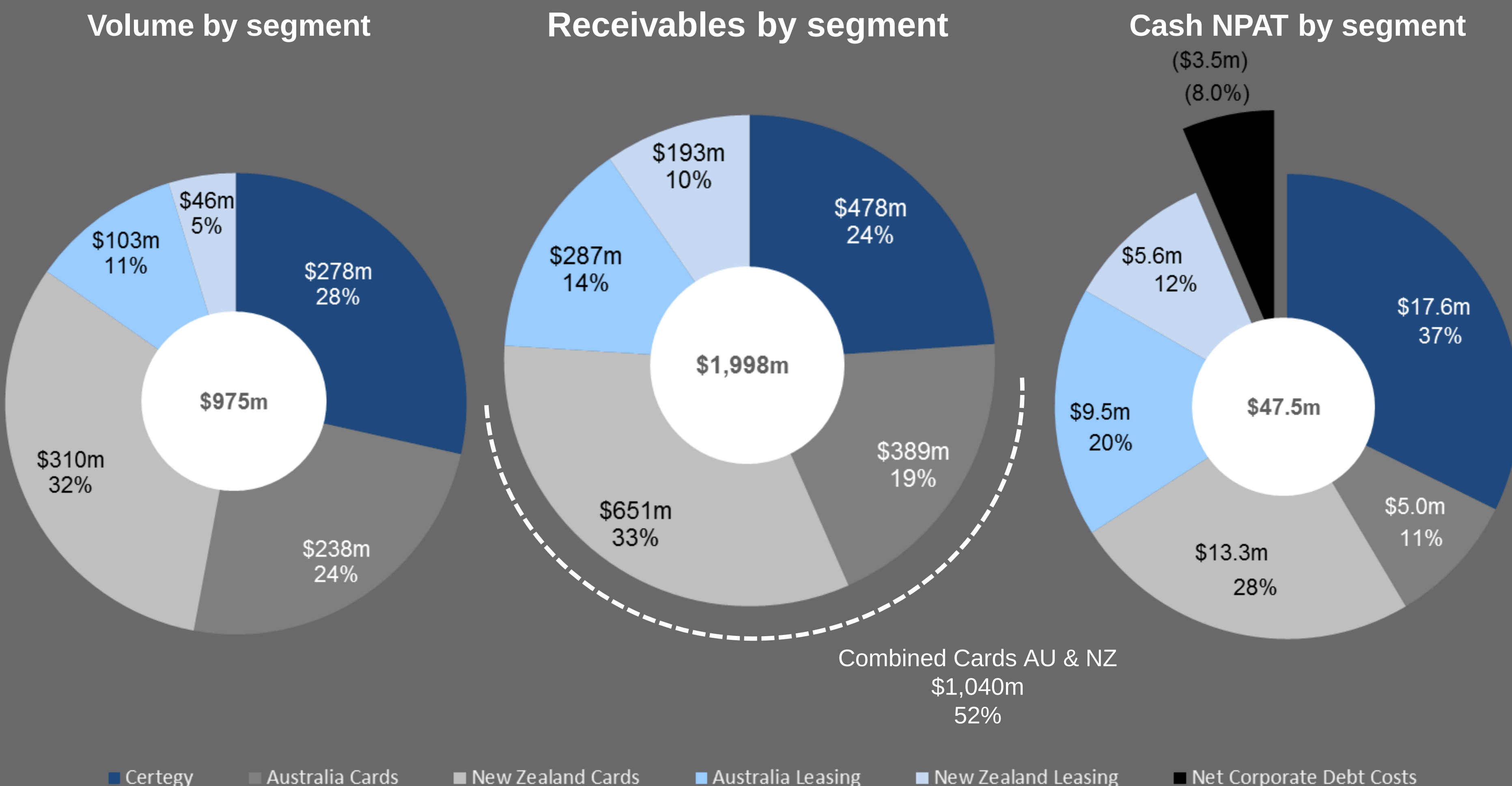
Business mix changing - Cards now makes up 52% of overall receivables



Note:

All data refers to continuing operations – see slide 26 for full reconciliation of Volume, Receivables and Cash NPAT.

Australia Cards

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48% increase in total volume v pcp

Key highlights

- Receivables growth $118m +44%
- New business volumes (Interest Free and Card Spend) up $77m (+48%) to $238m
- Cash NPAT decreased by 19% v PcP driven by an investment of $1.5m in setup costs with FCTG. Normalising for this Cash NPAT is up $0.3m, an increase of 5% v pcp

Growth Outlook

- Flight Centre Travel Group partnership successfully launched
- Streamlined customer origination process implemented across Lombard partners which delivers improved user experience and increased customer and retail partner advocacy. To be rolled out across Once dealers 2H17
- Apple Pay enabled for all AU cards customers, providing an opportunity for incremental card spend through the digital wallet
- Increased investment in customer marketing resulting in uplift in activation and usage rates, realising Interest Income earlier in customer lifecycle
- Cash NPAT/ANR metric set to recover over time
- Significant shift in volume mix towards shorter average interest free term – drives interest income earlier

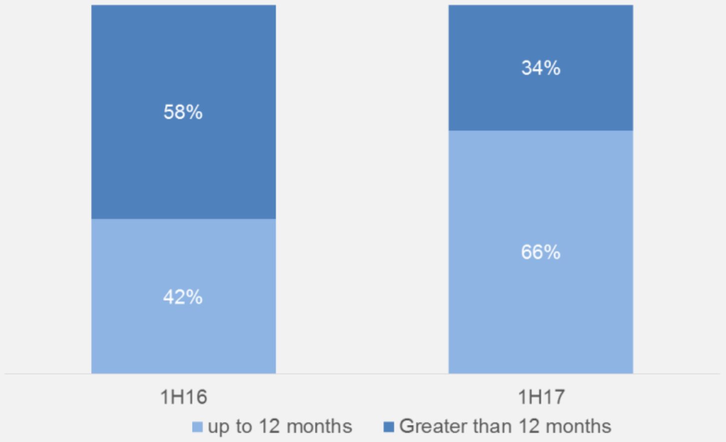
Interest free cards finance offered through retail point of sale

Australia Cards, $m	1H16	1H17	Growth v PCP
Total Volume	$161m	$238m	48%
Closing Receivables	$271m	$389m	44%
Cash NPAT [1] (excluding Flight Centre)	$6.2m	$6.5m	5%
Cash NPAT [1]	$6.2m	$5.0m	(19%)
Cash NPAT/ANR %	4.9%	2.9%	(2%)

Notes

1. Cash NPAT excludes amortisation of acquired intangibles $0.2m (1H16 $0.4m).

Cards Interest Free Term Mix (# customers)



New Zealand Cards

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Volume and receivables growth underpinned by the launch of two scheme cards

Key highlights

- FPF acquisition completed during 2H16
- Cash NPAT $13.3m, estimated full year NPAT on acquisition $27.7m
- Net portfolio income in line with expectations underpinned by the launch of Q MasterCard and Flight Centre MasterCard, and lower cost of funds
- Increased customer repayments have moderated receivables growth
- Impairment losses have remained historically low with arrears continuing to perform well

Growth Outlook

- Q Card relaunched with enhanced functionality and global acceptance as a MasterCard – transition will take 12-18 months
- White label Flight Centre card launched in December
- Sales and marketing capability is key focus

Interest free cards finance offered through retail point of sale

New Zealand Cards, $m	1H17
Volume	$310m
Closing Receivables	$651m
Cash NPAT [1]	$13.3m
Cash NPAT/ANR %	4.2%
Cash NPAT (NZD)	*$14.0m*

Notes
1. 1H17 Cash NPAT excludes amortisation of acquired intangibles of $0.1m (1H16: nil)

Certegy

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Cash NPAT up 1% on stable receivables and volumes

Key highlights

- Business performance stable - Cash NPAT growth of 1%, achieved through highly scalable platform and cost control
- Solar volumes remain stable at ~$15m per month as penetration % of national installations increase

Growth Outlook

- Growth strategy being developed - identified 3 strategic products for release late 2017/18
- Key focus on Targeted Industry Integration into POS systems to further expand new customer base
- Ongoing development of Ezi-Living product continues to gain market share within home renovation sector, with further tailored offerings being launched in July 17 (high value / lower risk)
- Heads of Agreement signed with national market leader to expand penetration in medical sector to 3,000+ dentists
- Solar Energy installations reach 140,000 customers – ready for domestic mass adoption of Energy storage systems
- Volume momentum positive into 2H17 - Q2 stronger than Q1

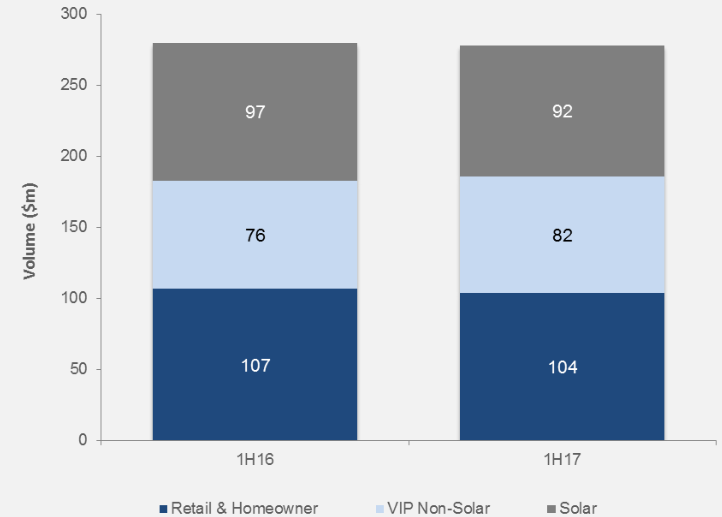
certegy ezi-pay

No interest ever payment processing primarily in homeowner sector

Certegy, $m	1H16	1H17	Growth v PCP
Volume	$280m	$278m	(1%)
Closing Receivables	$484m	$478m	(1%)
Cash NPAT	$17.5m	$17.6m	1%

Notes
1. Cash NPAT excludes amortisation of acquired intangibles $0.2m (FY15 nil).

Certegy Volume Mix ($m)



Australia Leasing

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Cash NPAT down 20% driven by shift in product mix. Rebuild of Commercial underway with promising pipeline.

Key highlights

- Cash NPAT decrease as anticipated primarily driven by receivables mix
- Commercial rebuild continues with volumes increasing significantly in 1H17 +84%

Growth Outlook

Point of Sale

- Lease product modifications to provide greater customer value
- Opportunities in channels for multi product strategy. Enhanced value for buyers and sellers with a full product suite including Cards and Oxipay

Commercial

- Rebuild of Commercial product offer progressing strongly underpinning 84% volume growth v pcp
- Proven commercial finance leadership team recruited with focus on delivering managed services offering, new partnership agreements imminent

FLEXI RENT FLEXI COMMERCIAL

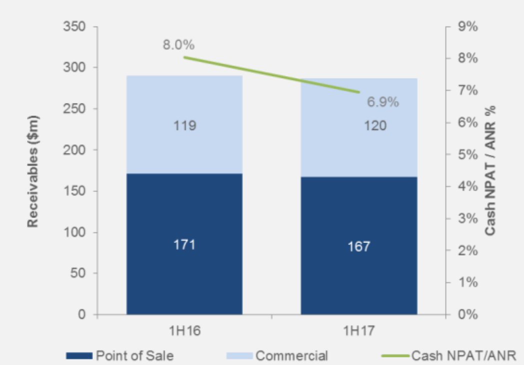
Leasing of IT, electronics and other assets through Point of Sale, Dealers and Vendors

Australia Leasing, $m	1H16	1H17	Growth v PCP
Volume	$85m	$103m	21%
Point of Sale	$60m	$57m	(5%)
Commercial	$25m	$46m	84%
Closing Receivables	$290m	$287m	(1%)
Point of Sale	$171m	$167m	(2%)
Commercial	$119m	$120m	1%
Cash NPAT (Continuing Operations) [1]	$11.9m	$9.5m	(20%)
Cash NPAT	$16.0m	$11.6m	(28%)
Cash NPAT/ANR % (Continuing Operations)	8.0%	6.8%	(1.2%)

Notes

1. 1H17 Cash NPAT excludes amortisation of acquired intangibles of $0.2m (1H16: $0.3m) and profit contribution from a minority interest $0.3m (1H16: nil). 1H16 also excluded acquisition costs of $1.7m.

Cash NPAT & Receivables growth



New Zealand Leasing

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8% Cash NPAT increase driven by receivables growth

Key highlights

- Cash NPAT at $5.6m +8%
- Margin decrease due to increased exposure to lower risk government contracts in portfolio
- Receivables growth of +10%

Growth Outlook

- Scope for organic growth: diverse and integrated customer base offers significant opportunity to deploy ‘direct to customer’ sales model across all sectors
- Further growth available in SME and Education
- Managed services product offering in large customer base

FLEXIRENT equico Funding Technology trl leasing technology finance

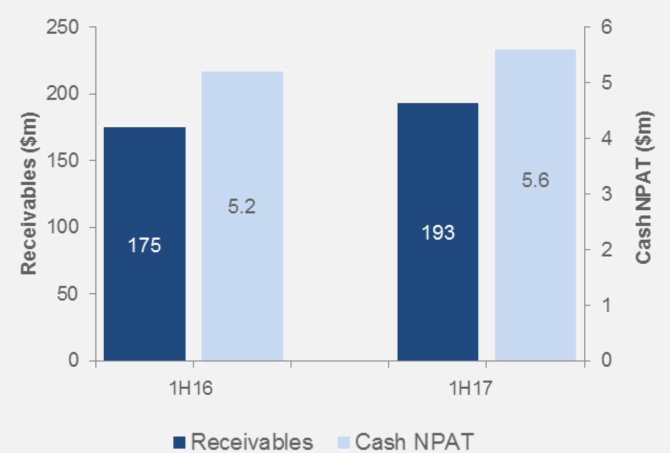
Leasing of IT, electronics and other assets

New Zealand Leasing, $m	1H16	1H17	Growth v PCP
Volume	$46m	$46m	0%
Closing Receivables	$175m	$193m	10%
Cash NPAT	$5.2m	$5.6m	8%
Cash NPAT/ANR %	6.1%	5.7%	(0.4%)
Cash NPAT (NZD)	*$5.7m*	*$5.9m*	*4%*

Notes

1. 1H17 Cash NPAT excludes amortisation of acquired intangibles of $0.5m (1H16: $0.4m).

Cash NPAT & Receivables Growth



Oxipay launching into market Q4 FY17

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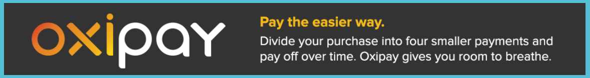
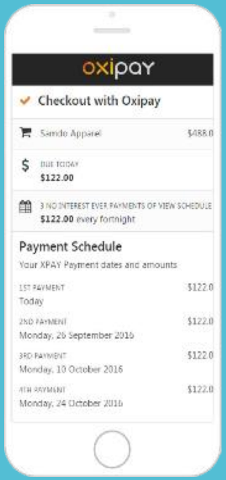
Progress Update	Next Steps
• Front and back end processes complete utilising existing Certegy platform • Oxipay branding in market with marketing plan complete • Relationships with a number of new retailers signed with more imminent • Existing sellers to provide Oxipay as an incremental solution for customers. Strong relationships competitive advantage versus peers • Offers key differentiation in product variables • Pricing model finalised that leverages existing Certegy credit decision processes. Proven to reduce risk and increase transaction values	• Integration into online shopping carts Q4 FY17 • Acquisition marketing execution to accelerate growth • Continued business development targeting value accretive sectors • Continue to leverage existing sales team to drive multi product solution which includes Oxipay product • Effective customer lifecycle management that leverages large customer base





Ireland project on track

Progress update

- Operating in Republic since 2008
- Merchant footprint increased from 100 stores to 400 over the last 12 months
- Scalable cloud based lending platform nearing completion (live Q4)
- Irish credit license application progressing
- Local funding line terms agreed
- Built scale and capability in local management and sales team
- Local credit, risk and compliance resources recruited
- Negotiations progressing with major international retailer
- Ongoing discussions with existing channel partners to expand product offering

Next Steps

- Final testing and implementation – go live expected Q4
- Package final elements of application for submission
- Complete DD and documentation
- Experienced employee seconded to Ireland to facilitate product launch
- Enhance local knowledge base to deliver business growth
- Finalise value proposition and agree commercial terms
- Finalise scope of product and customer offering

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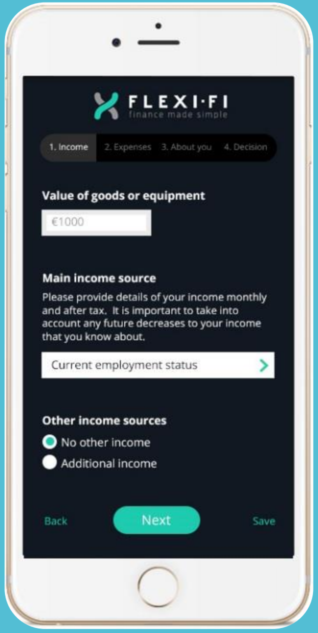
finance made simple



Conclusion

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- Building for growth – Execution on track to build a more sustainable FlexiGroup with profitable organic growth. Anticipated benefits beginning to emerge

- Solid 1H17 result: Cash NPAT $47.5m +18%, volumes +70%, receivables +64% – delivering results with encouraging profit lead indicators

- Dividend policy rebased to provide capital to sustainably support growth

- Significant opportunities for organic growth in Cards, Ireland and Commercial leasing

- Key focus: Review funding strategy to support further growth and continued rollout of Cards, execution of Irish strategy and Commercial leasing

Appendices

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Funding

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Committed support from banks and institutions, diverse funding sources

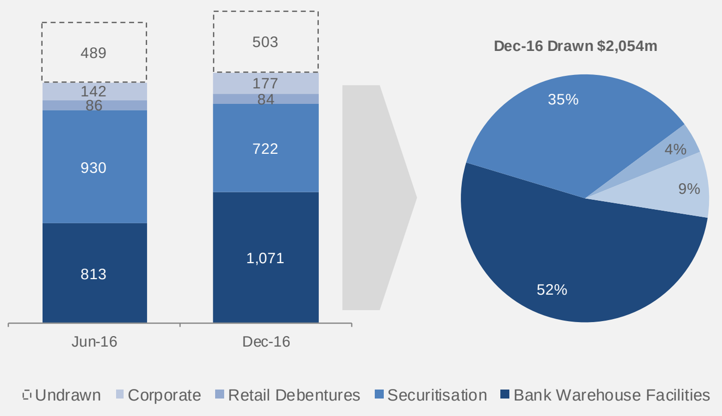
Funding Structure

- Continued focus on maintaining an optimised and conservative funding structure
- Underpinned by multiple committed debt facilities, matched term and rate structures for wholesale debt and an active debt capital markets presence
- Strong and stable relationships with 6 Australian institutions providing revolving committed facilities
- Additional warehouse facility was set up during 1H17 for new MasterCard product in NZ Cards
- Overall funding rate decreased driven predominantly by lower benchmark rates

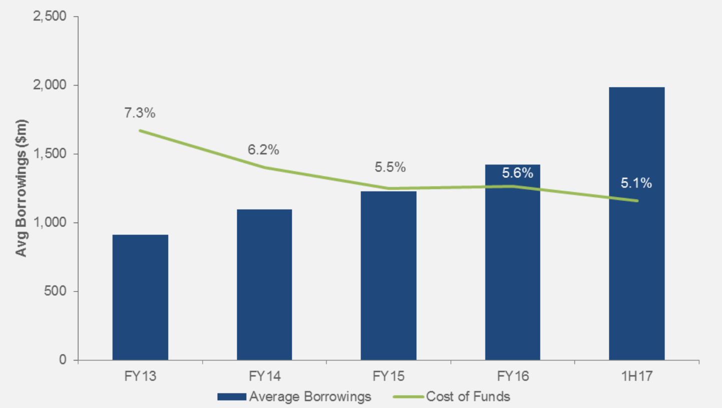
Outlook

- Group has substantial unused committed revolving facilities to fund growth
- It will continue to securitise through its ABS program to decrease cost of funds, improve capital efficiency and maintain diversification of funding sources
- In February 2017, Group completed a $265m Certegy securitisation issuance

Funding Facilities ($m)



Securitisation supports cost of funds improvements



Cash Flow

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Strong operating cash flow supports investment into receivables growth

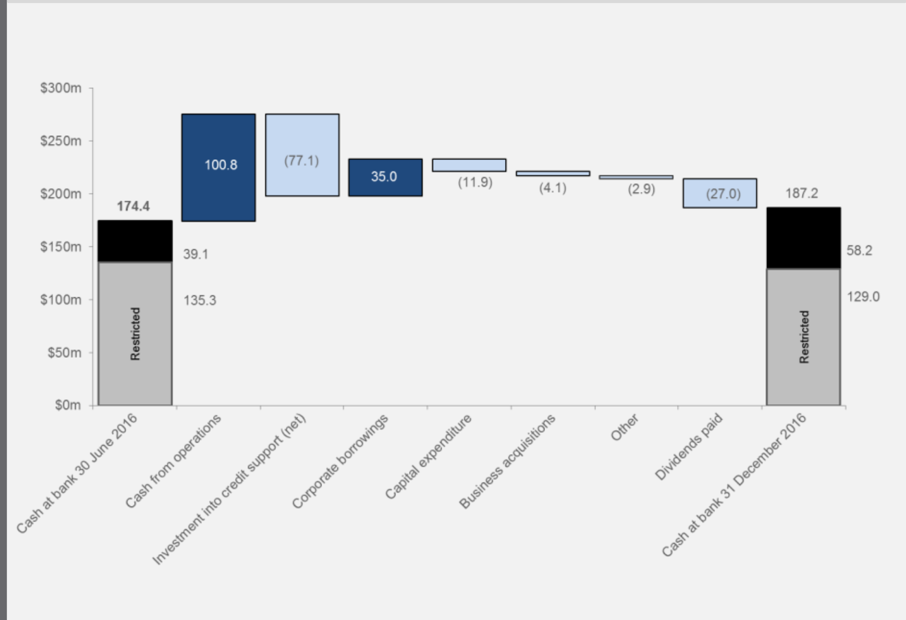
Performance

- Cash at bank was $187m as at 31 December 2016
- Operating cash flow generation of the business continues be the major source of funds for investment into receivables growth
- No securitisations done during 1H17, next regular issuance completed in February 2017
- Corporate borrowings were used to offset capital requirements throughout securitisation cycle and to support significant growth in AU Cards portfolio
- Capital expenditure includes the final stage of a major IT system upgrade project in NZ Cards

Outlook

- Dividend payout to adjusted to 30-40% of Cash NPAT (from 50-60%)
- Investment into receivables and unrated notes in securitisation vehicles to support portfolio growth

Cash Flow Bridge 1H17 ($m)



Note:

1. Restricted cash represents balances on collection accounts, which are held as part of the Group's funding arrangements and are not available to the Group as at reporting date

Balance Sheet

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Redesigning balance sheet to fund growth with optimal leverage

Performance

- Recourse Debt/Equity at 82% after increased corporate facility drawn down to partly fund FPF acquisition
- SPV borrowings are non-recourse to Group
- Borrowings are matched to customer contract term

Outlook

- 77% of total borrowings (including hedged positions) are fixed rate, which provides protection against underlying movements in base interest rates
- Remaining 23% of borrowings relate to AU Cards, a portion of NZ Cards and the corporate facility which are funded off a floating rate. Group has the ability in Cards to vary the customer rates to match any underlying change in official interest rates

Summarised Balance Sheet	Dec-15 FlexiGroup excl. SPV's	Dec-15 FlexiGroup incl. SPV's	Dec-16 FlexiGroup excl. SPV's	Dec-16 FlexiGroup incl. SPV's
Cash at bank	41.7	41.7	57.5	57.5
Cash at bank (restricted)	95.5	95.5	129.0	129.0
Receivables and customer loans	110.6	1,427.8	43.1	2,103.1
Investment in unrated notes in securitisation vehicles	155.7	-	204.3	-
Other assets	50.2	50.2	55.5	55.5
Goodwill and intangibles	207.8	207.8	428.7	428.7
Disposal group held for sale	-	-	14.0	14.0
Total assets	**661.5**	**1,823.0**	**932.1**	**2,787.8**
Borrowings	-	1,184.5	177.0	2,054.3
Cash loss reserve available to funders	-	(23.0)	-	(21.6)
Other liabilities	83.7	83.7	108.5	108.5
Disposal group held for sale	-	-	1.7	1.7
Total liabilities	**83.7**	**1,245.2**	**287.2**	**2,142.9**
Equity	**577.8**	**577.8**	**644.9**	**644.9**
Gearing (based on Net Tangible Assets)	**0%**	n/a	**82%**	n/a
Gearing (based on Total Equity)	**0%**	n/a	**27%**	n/a
ROE (i)	**19%**	n/a	**16%**	n/a

Segment Performance Overview

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	Volume			Closing Receivables			Cash NPAT [1]			Cash NPAT / ANR %		
	1H16	1H17	Growth v PCP	1H16	1H17	Growth v PCP	1H16	1H17	Growth v PCP	1H16	1H17	Growth v PCP
Certegy	$280m	$278m	(1%)	$484m	$478m	(1%)	$17.5m	$17.6m	1%	7.3%	7.4%	0.1%
Australia Cards	$161m	$238m	48%	$271m	$389m	44%	$6.2m	$5.0m	(19%)	4.9%	2.9%	(2.1%)
New Zealand Cards	$0m	$310m	0%	$0m	$651m	0%	$0.0m	$13.3m	0%	0.0%	4.2%	4.2%
Australia Leasing	$85m	$103m	21%	$291m	$287m	(1%)	$11.9m	$9.5m	(20%)	8.0%	6.8%	(1.2%)
New Zealand Leasing	$46m	$46m	0%	$175m	$193m	10%	$5.2m	$5.6m	8%	6.1%	5.7%	(0.4%)
Net Corporate Debt Costs							($0.6m)	($3.5m)	483%			
Total FlexiGroup (Continuing Operations)	**$572m**	**$975m**	**70%**	**$1,220m**	**$1,998m**	**64%**	**$40.2m**	**$47.5m**	**18%**	**6.7%**	**4.9%**	**(1.8%)**
Discontinued Operations	$45m	$3m	(93%)	$236m	$174m	(26%)	$4.1m	$2.1m	(48%)	3.4%	2.1%	(1.2%)
Total FlexiGroup	**$617m**	**$978m**	**59%**	**$1,456m**	**$2,172m**	**49%**	**$44.3m**	**$49.6m**	**12%**	**6.1%**	**4.7%**	**(1.4%)**

Notes

1. Cash NPAT adjustments are detailed in individual segment results

Consolidated Statutory Income Statement

FLEXIGROUP

A$ MILLION	Dec-15	Dec-16
Total portfolio income	176.6	235.5
Interest expense	(32.5)	(51.5)
Net portfolio income (before impairment)	**144.1**	**184.0**
Impairment losses	(24.9)	(30.6)
Net portfolio income (after impairment)	119.2	153.4
Employment expenses	(32.3)	(43.7)
Depreciation and amortisation expenses	(5.9)	(6.6)
Operating expenses	(23.5)	(35.5)
Total expenses	**(61.7)**	**(85.8)**
Profit before income tax	**57.5**	**67.6**
Income tax expense	(16.1)	(19.9)
Statutory profit after tax	**41.4**	**47.7**
Amortisation of acquired other intangible assets	1.2	1.6
Other	-	0.3
Acquisition and integration costs	1.7	-
Cash net profit after tax	**44.3**	**49.6**

Consolidated Statutory Balance Sheet

FLEXIGROUP

A$ MILLION	Dec-15	Dec-16	Excluding SPV's Dec-15	Excluding SPV's Dec-16
Assets				
Cash at bank	137.2	186.5	137.2	186.5
Loans and receivables	1,456.0	2,171.9	138.8	111.9
Allowance for losses	(28.2)	(68.8)	(28.2)	(68.8)
Net receivables	1,427.8	2,103.1	110.6	43.1
Other receivables	41.3	47.7	41.3	47.7
Investment in unrated notes in securitisation	-	-	155.7	204.3
Inventory	3.9	1.3	3.9	1.3
Plant and equipment	5.0	6.5	5.0	6.5
Goodwill	153.1	321.6	153.1	321.6
Other intangible assets	54.7	107.1	54.7	107.1
Disposal group held for sale	-	14.0	-	14.0
Total Assets	**1,823.0**	**2,787.8**	**661.5**	**932.1**
Liabilities				
Borrowings	1,184.5	2,054.3	-	177.0
Loss reserve	(23.0)	(21.6)	-	-
Net borrowings	1,161.5	2,032.7	-	177.0
Payables	31.8	50.4	31.8	50.4
Current tax liability	9.4	7.9	9.4	7.9
Provisions	6.0	7.7	6.0	7.7
Derivative financial instruments	4.2	12.4	4.2	12.4
Contingent and deferred consideration	4.4	9.9	4.4	9.9
Net deferred tax liabilities	27.9	20.2	27.9	20.2
Disposal group held for sale	-	1.7	-	1.7
Total Liabilities	**1,245.2**	**2,142.9**	**83.7**	**287.2**
Net Assets	**577.8**	**644.9**	**577.8**	**644.9**
Equity				
Contributed equity	307.9	356.8	307.9	356.8
Reserves	4.3	19.9	4.3	19.9
Retained profits	265.6	268.2	265.6	268.2
Total Equity	**577.8**	**644.9**	**577.8**	**644.9**

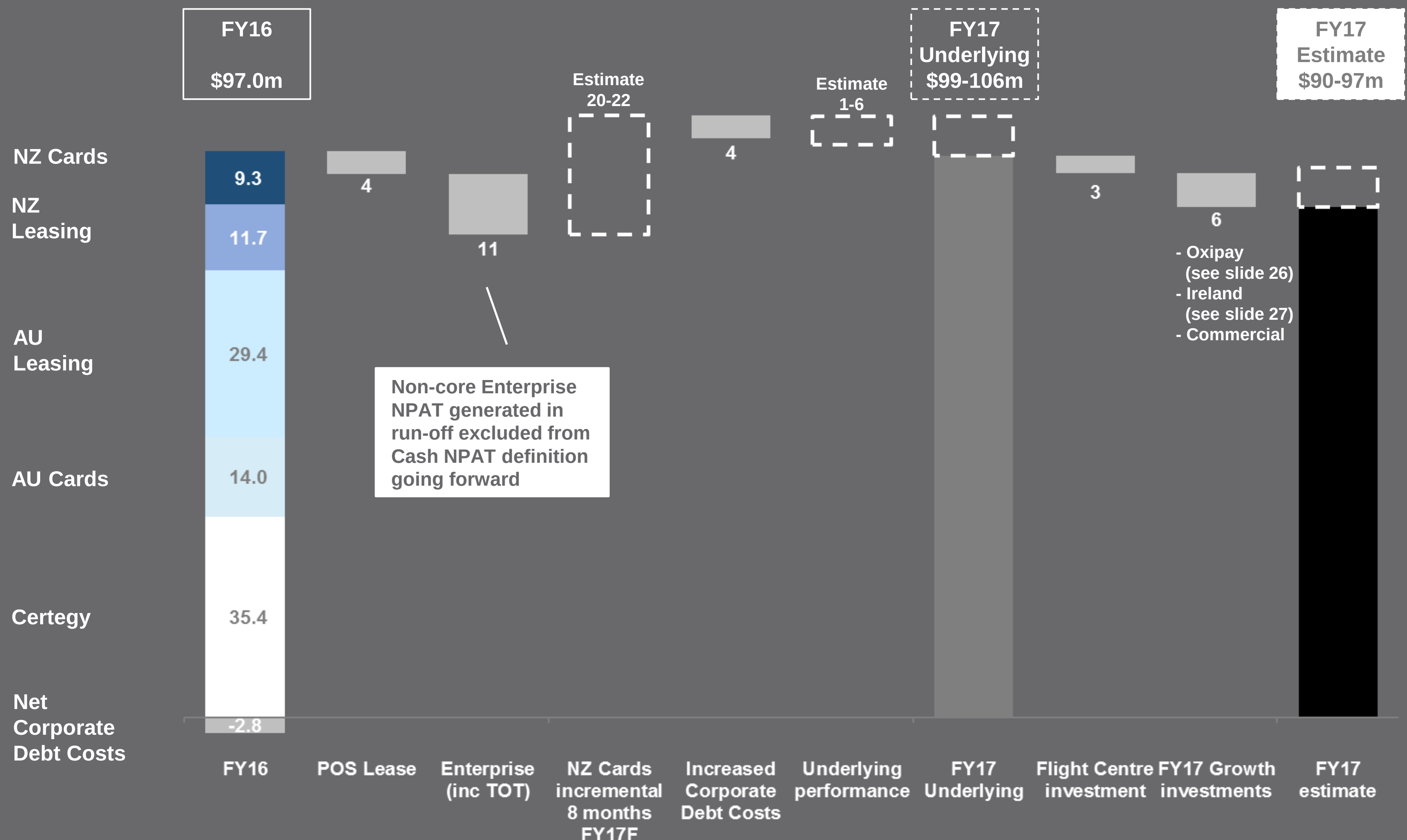
Consolidated Statutory Cash Flows

FLEXIGROUP

A$ MILLION	Dec-15	Dec-16
Cash flows from operating activities		
Interest and fee income received	182.2	250.2
Payments to suppliers and employees	(61.7)	(84.3)
Interest paid	(32.5)	(51.5)
Income taxes paid	(23.4)	(13.6)
Net cash inflows from operating activities	**64.6**	**100.8**
Cash flows from investing activities		
Payment for purchase of plant & equipment and software	(11.7)	(11.9)
Payment for deferred consideration relating to business acquisitions	(1.5)	(3.5)
Payment for business acquisitions	-	(2.4)
Payment for equity investment	-	(1.7)
Net movement in:		
Customer loans	(57.1)	(157.3)
Receivables due from customers	14.4	38.8
Net cash outflows from investing activities	**(55.9)**	**(138.0)**
Cash flows from financing activities		
Dividends paid	(27.4)	(27.0)
Proceed from equity raising, net of transaction cost	146.2	-
Treasury shares purchased on market	(0.7)	-
Draw down of corporate borrowings	43.0	52.0
Repayment of corporate borrowings	(88.0)	(17.0)
Net movement in non-recourse borrowings	(79.0)	41.1
Net movement in loss reserves on borrowings	3.2	0.3
Cash settlement on vesting of options	(0.1)	-
Net cash inflows/(outflows) from financing activities	**(2.8)**	**49.4**
Net increase in cash and cash equivalents	**5.9**	**12.2**
Cash and cash equivalents at the beginning of the half-year	**130.3**	**174.4**
Effects of exchange rate changes on cash and cash equivalents	**1.0**	**0.6**
Cash and cash equivalents at end of the half-year	**137.2**	**187.2**
Reconciliation of cash and cash equivalents:		
Cash and cash equivalents on the statement of financial position	137.2	186.5
Cash and cash equivalents in disposal group	0.0	0.7
Cash and cash equivalents per above	**137.2**	**187.2**

FY17 Cash NPAT Estimate

FY17 impacted by full year FPF contribution, growth investments & POS lease decline



Key assumptions:

1. Exchange rate used for New Zealand of $1.00 AUD = $1.08 NZD

Group Overview

FLEXIGROUP

Certegy

certegy ezi-pay
oxipay

- Retail and homeowner "No Interest Ever" payment plan
- Key segments domestic solar, home improvement and high margin retail
- 1.5m customers have used product

Key metrics

- $478 million receivables
- 308,000 Customers

Australia Cards

Lombard Once

- Retail point of sale Interest Free Cards
- Visa card subsequently used for everyday retail purchases
- Key segments major furniture retailers, travel and home improvement

Key metrics

- $389 million receivables
- 131,000 Customers

Australia Leasing

FLEXI RENT
FLEXI COMMERCIAL

- Leasing - Point of sale, SME and Vendor program
- Key segments technology retailers, OEM vendors

Key metrics

- $287 million receivables
- 170,000 Customers

New Zealand Leasing

FLEXIRENT
equico Funding Technology
trl leasing technology finance

- Leasing - Point of sale, SME and Education
- Key segments education and government sectors, technology vendors

Key metrics

- $192 million receivables
- 51,000 Customers

New Zealand Cards

- Retail point of sale Interest Free Cards
- Mastercard subsequently used for everyday retail purchases
- Key segments major retailers, technology, furniture and travel

Key metrics

- $652 million receivables
- 410,000 Customers

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