ANNUAL GENERAL MEETING 2016

16 November 2016

Pact Group Holdings Ltd ABN: 55 145 989 644





RAPHAEL GEMINDER CHAIRMAN











FINANCIAL HIGHLIGHTS 2016

Sales revenue **11%** \$1,381.3M

NPAT (before sigificant items)¹

11%

\$94.3M

Total dividends cents per share

↑ 8% 21 cents

Total shareholder return²

33.5%

Solid financial performance





GOVERNANCE

Focussed on protecting and enhancing shareholder interests and maintaining strong corporate governance





MALCOLM BUNDEY

MANAGING DIRECTOR AND CEO





FINANCIAL RESULTS SUMMARY

\$A millions	FY 2016	Movement	
Sales revenue	1,381.3	11%	•
EBIT (before sigificant items) ¹	162.5	7%	
NPAT (before sigificant items) ¹	94.3	11%	•
NPAT (after sigificant items)	85.1	26%	•
Operating cash flow ^{2,3}	219.1	2%	•





¹ EBIT before significant items and NPAT before significant items are non-IFRS financial measures and have not been subject to audit by the Company's external auditor.

² Operating cashflow is a non-IFRS financial measure and has not been subject to audit by the Company's external auditor.

³ Operating cashflow excludes the impact of additional securitisation of \$18.7 million in FY2016 and \$96.9 million in FY2015. Operating cashflow including the impact of securitisation = \$237.8 million in FY2016 and \$312.2 million in FY2015

PACT AUSTRALIA

Financial Highlights

Sales Revenue

15.5%

\$1,027.9M

EBIT (before significant items)

↑10.8%

\$95.6M



Strong performance culture driving efficiency and improved underlying margins

PACT

PACT INTERNATIONAL

Financial Highlights

Sales Revenue

↓1.6%

\$353.4M

EBIT (before significant items)

1.1%

\$66.8M



Diversification and resilience delivering results in a challenging market



STRONG BALANCE SHEET FUNDING ACQUISITIONS

Key metrics remain well within target levels

Acquisition funding of \$114 million in the period





FOCUSED ON GROWTH IN SHAREHOLDER VALUE

Highlights

Organic Growth

Structural changes driving increased accountability Establishment of long-term arrangement for provision of crate pooling services

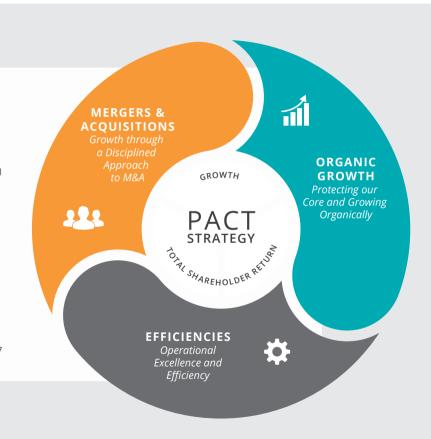
Efficiency

2015 Efficiency Program complete
Lean manufacturing implementation underway

M&A

Jalco and 3 bolt-on acquisitions complete in FY2016

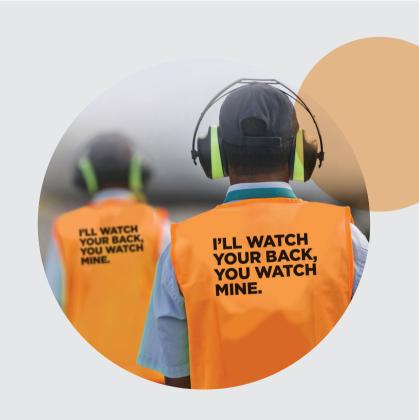
Acquisition of Fruit Case Company and Australian Pharmaceutical Manufacturers complete early FY2017





SAFETY

TOWARDS ZERO HARM



PACT

TRADING UPDATE



Trading conditions for the first four months of FY17 have been in line with our expectations, with underlying market conditions remaining subdued.

We maintain previous guidance – that is we expect to achieve higher revenue and earnings (before significant items) in FY17, subject to global economic conditions.

CONCLUSION

Strategically well positioned
Solid foundations
Clear opportunities to grow





IMPORTANT INFORMATION

This Presentation contains the summary information about the current activities of Pact Group Holdings Ltd (Pact) and its subsidiaries (Pact Group). It should be read in conjunction with Pact's other periodic and continuous disclosure announcements lodged with the Australian Securities Exchange (ASX), including the Half Year Condensed Consolidated Financial Report and associated Media Release released today, which are available at www.asx.com.au.

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Non IFRS Financial Information

This presentation uses Non-IFRS financial information including NPAT before significant items, EBIT, EBIT before significant items, Operating Cashflow. These measures are Non-IFRS key financial performance measures used by Pact, the investment community and Pact's Australian peers with similar business portfolios. Pact uses these measures for its internal management reporting as it better reflects what Pact considers to be its underlying performance.

EBIT before significant items is used to measure segment performance and has been extracted from the Segment Information disclosed in the Full Year Consolidated Financial Report.

All Non-IFRS information has not been subject to audit by the Company's external auditor. Refer to the 2016 full year results investor presentation for further detail.

