

A young child with short brown hair, wearing a colorful plaid shirt and blue jeans, stands on a silver step ladder. The child is reaching up to draw a large white outline of a rocket ship on a grey chalkboard. The rocket has a pointed nose, a circular window, and a rectangular body. A small black dog is sitting on the floor to the left of the ladder, looking up at the child. The background is a textured grey wall with faint white lines and shapes, including a large circle and a hexagon.

**MOTOPIA
LIMITED
ANNUAL GENERAL MEETING 2016**

The making of a great migration business...

MAKING MOTOPIA A GREAT BUSINESS & INVESTMENT



SYSTEMS

COTS
Custom Apps
eCommerce



MASTER DATA

Supplier Catalogue
Integration



PROCESSES

Digital data collaboration

ACQUISITION PLAN

Making MOT the leading cloud conversion PaaS



CLOUD DEMAND

Is driven by COTS business applications.
Financial, CRM & Practice Management.

GROW REVENUE

There are more than 10,000 businesses
per month migrating to Xero.



WHAT ARE WE BUYING?

FLASH CONVERT TO XERO



Flash Convert is a cloud data conversion service that enables migration from on premise accounting software (like QuickBooks & MYOB) to cloud accounting software Xero. We are targeting AU, NZ, US & UK customers.



The resources that drive the migration

CBS IS THE MANPOWER TO DELIVER CLIENTS TO THE CLOUD



Cirralto is a service business that has been championing the migration technologies of MOT for the past 12 months. The CBSteam has the manpower to deliver the PaaS revenues.



cirralto



CONVERSION CONSULTANTS

Is the skill base that needs to grow in order to make good on the revenue upside.



SOLID SERVICE

Underpins the social network, customer confidence and drives ongoing referrals for value added service sales.

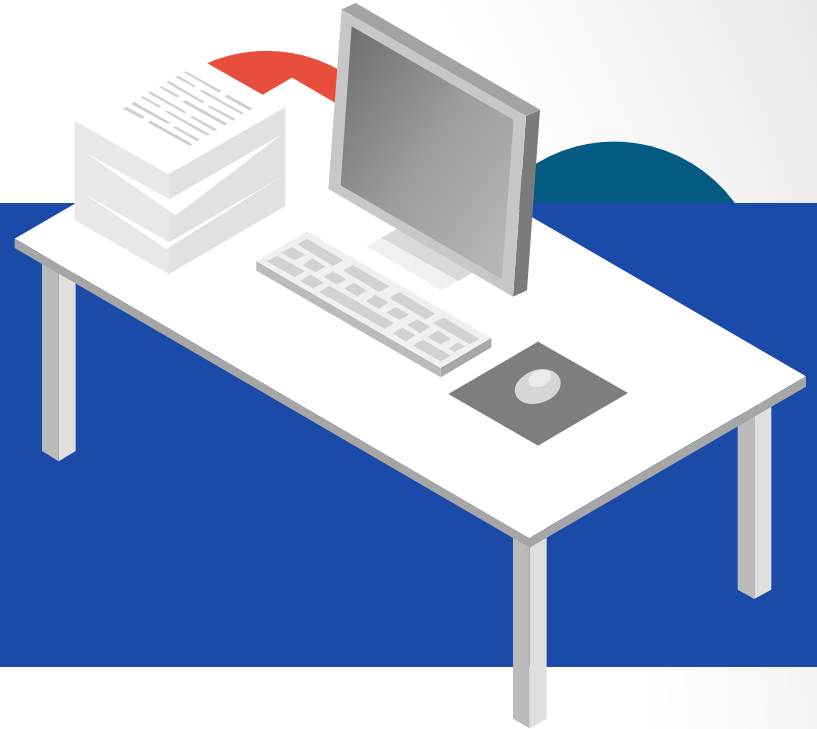
CONVERT 2 WEB – The HTML5 Solution

What about the existing technology assets?



Technology Alignment

Our Convert2Web technologies are now delivering results. They have an exciting fit with the resurgence of Microsoft. They are also technically compatible with the COTS capabilities of Flash Convert and deliverable by our growing Conversion Consulting team.



Before & After – Ability

Add Timesheet

Service User: Oliver WESTERN

Save Details Save/Next Back

Service Date: 14/04/2016

Individual Intervention:	Minutes	Location	DNA	Cancellation	Funding Option
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Indirect			<input type="checkbox"/>	<input type="checkbox"/>	
Group:			<input type="checkbox"/>	<input type="checkbox"/>	
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Indirect			<input type="checkbox"/>	<input type="checkbox"/>	
Case Coordination:			<input type="checkbox"/>	<input type="checkbox"/>	
Indirect			<input type="checkbox"/>	<input type="checkbox"/>	
Travel Time:			<input type="checkbox"/>	<input type="checkbox"/>	
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Travel Distance (MyWay Only):			<input type="checkbox"/>	<input type="checkbox"/>	
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Travel Distance (NDIS Only):			<input type="checkbox"/>	<input type="checkbox"/>	
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Plans: Annual Medical Review			<input type="checkbox"/>	<input type="checkbox"/>	
Indirect			<input type="checkbox"/>	<input type="checkbox"/>	
Specialist Clinics:			<input type="checkbox"/>	<input type="checkbox"/>	
Direct			<input type="checkbox"/>	<input type="checkbox"/>	
Indirect			<input type="checkbox"/>	<input type="checkbox"/>	
Plan Review Date:					
Progress Note:					
Confidential Note:	<input type="checkbox"/>				

Strategies:

16-0446

16-0446

I will have support to develop my NDIS Plan

NDIS 16 006 Develop and review NDIS plan

My First Goal is: Oliver's family would like for Oliver to be more independent with mobility. During this plan I want: It is important for Oliver and his family that he is safe and comfortable when getting around the house, school and community.

NDIS 16 006 Liaise with family, NDIS and workshop regarding repairs to current equipment.

NDIS 27 034 6 hours OT assessment

My First Goal is: Oliver's family would like for Oliver to be more independent with mobility. During this plan I want: Oliver to will have the core muscles strength and endurance that enables him to participate in daily transfers in the shower, toilet and between mobility devices.

LL PITS

...

Before & After – Ability



Welcome Back (ability centre)

Search TimeSheet

Add TimeSheet

Login

Timesheet Entries

Search for Client Name



Add New Timesheet

TimeSheet Number	Service Date	Client Name	No. of Cats	Category Name
123861	06/05/2016		6	
123860	27/04/2016		1	
123859	27/04/2016		1	
123853	18/04/2016		1	
123852	14/04/2016		1	
123851	14/04/2016		1	
121176	29/01/2016		1	
121174	30/01/2016		1	
121173	12/02/2016		1	
119266	11/02/2015		1	

Show 10 Entries

< 1 2 3 4 5

Before & After – Ability



Welcome Back (ability centre)

Search TimeSheet

Add TimeSheet

Login

Service User:

Search for Client Name



Category:

Select Category



Service Date:

23/09/2016

Expand All

Collapse All

Individual Intervention

Group

Case Coordination

Travel Time

Plans

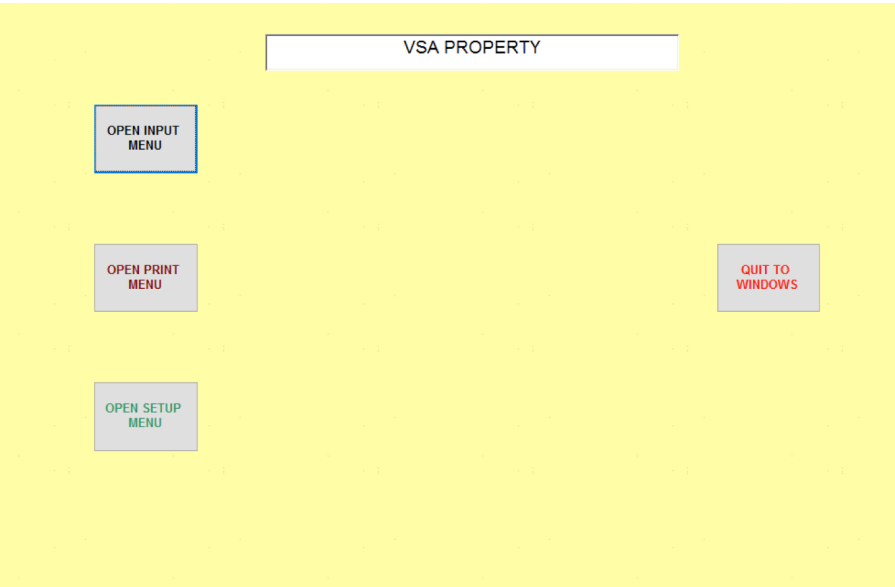
Specialist Clinics

Travel Distance (NDIS Only)

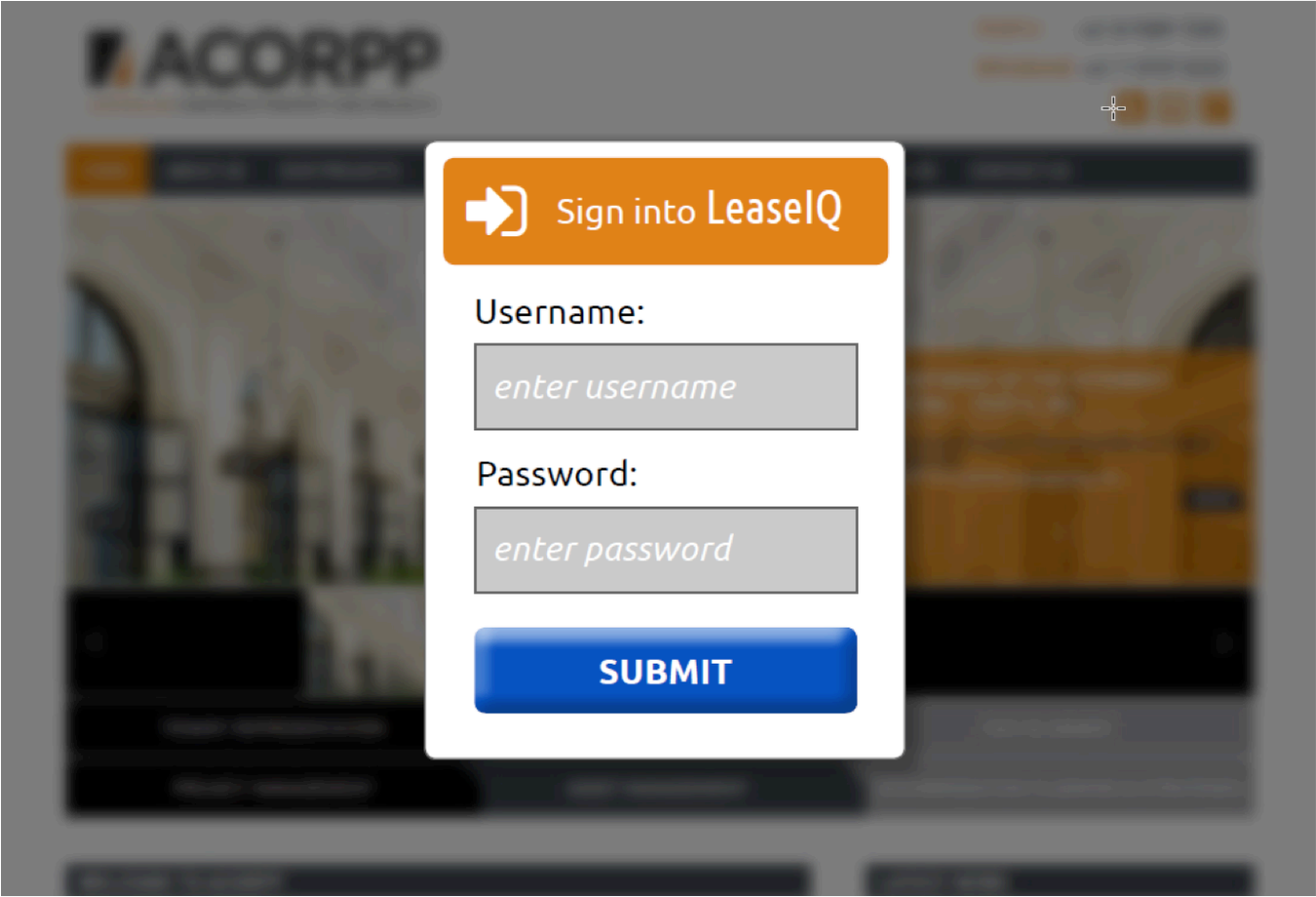
Travel Distance (MyWay Only)

Save

Before & After – ACCORP



Before & After – ACCORP



Before & After – ACCORP

The screenshot displays the LeaseIQ web application interface. At the top left is the LeaseIQ logo. The top right navigation bar includes a search function labeled "SEARCH by FileRef" with a text input field containing "enter File Ref" and a "Submit" button, alongside "Add client" and "Add lease" links. A left sidebar contains a menu with items: "Critical Action List", "Active Leases", "Terminated Leases", "Clients / Tenants", "Reports", "Settings", and "ADVANCED SEARCH" (highlighted in pink). The main content area is titled "Advanced Search" and features a search input field with a "Select Agents" dropdown, a "Search" button, and a radio button for "include terminated leases". Below this are three columns of search criteria: "CRITERIA" (Client, Consultant, File Ref, Tenant), "LOCATION" (Street, Suburb / Postcode, State, Country), and "PROPERTY TYPE" (Office, Industrial, Retail, Apartment).

LeaseIQ

SEARCH by FileRef
enter File Ref Submit | Add client | Add lease

Advanced Search

Select Agents **Search**

include terminated leases

CRITERIA	LOCATION	PROPERTY TYPE
<input checked="" type="checkbox"/> Client	<input checked="" type="checkbox"/> Street	<input type="radio"/> Office
<input type="checkbox"/> Consultant	<input checked="" type="checkbox"/> Suburb / Postcode	<input checked="" type="radio"/> Industrial
<input checked="" type="checkbox"/> File Ref	<input checked="" type="checkbox"/> State	<input type="radio"/> Retail
<input type="checkbox"/> Tenant	<input checked="" type="checkbox"/> Country	<input type="radio"/> Apartment

Collapse sidebar

2016 – Critical Path

How will we turn opportunity into success?



Q1



The Transaction
Conclude the acquisition transaction and raise capital

Q2



Growth
Build team and ready platform for scale. Need to add 50 staff in 3 months and create supply base.

Q3 & Q4



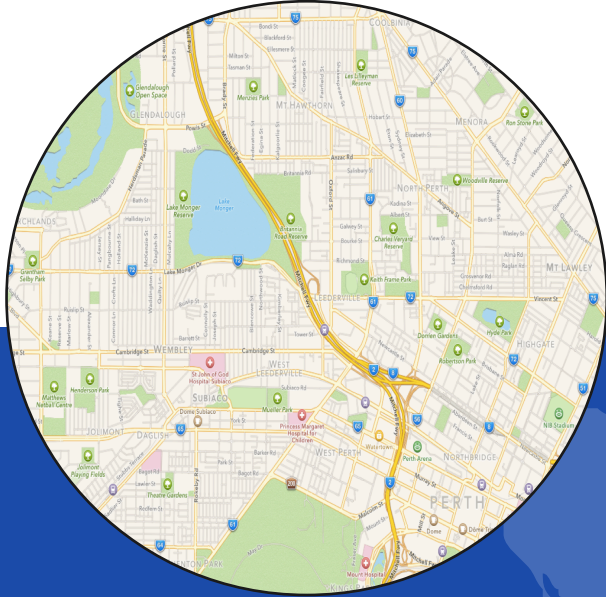
Sales
Aggressive growth through partner networks, Telecommunications Partnerships and COTS partners like Xero.

 **Goal**

\$ 2,000,000

Is the monthly potential revenue attainable from Xero marketplace if they achieve their growth goals.

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