



ASX:IMU

B Cell Based Antibodies for Immuno-Oncology

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Chief Executive Officer

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What Does Imugene Do?

We are developing cancer immunotherapy drugs based on antibodies - one of the key defenses of the human immune system

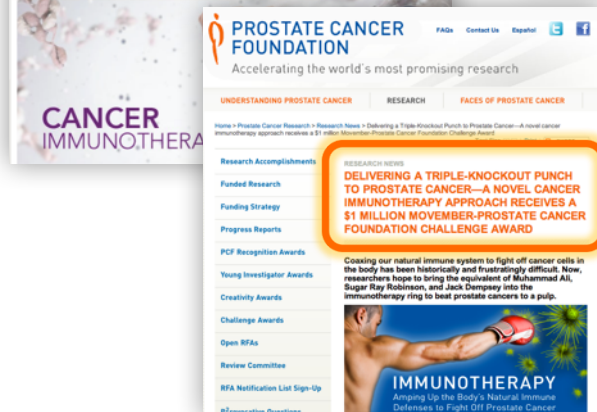
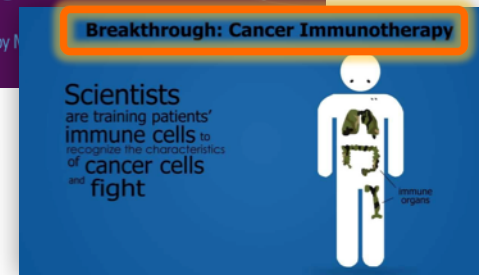
IMU's Value Proposition

- ✓ Promising science with impeccable provenance in the hottest area of cancer today - cancer immunotherapy
- ✓ Deep Pipeline: HER-Vaxx & Mimotopes
- ✓ Breast Cancer clinical trial complete & on the cusp of starting our second Phase 1b/2 clinical trial in gastric cancer
- ✓ Tight share register with leading Funds Manager, Platinum, as our largest shareholder
- ✓ Frequent, rich, quality news flow ahead
- ✓ Axel Hoos head of immuno – oncology at GSK, plus team with successful track record in drug development & strong dedication & commitment
- ✓ Low market cap - undervalued against ASX peers



Imugene Operates in the most Promising area of Oncology Today...

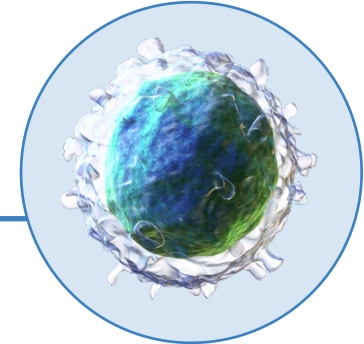
Imugene is an immunotherapy company developing B-cell based vaccines in the most promising area of oncology today – IMMUNO-ONCOLOGY



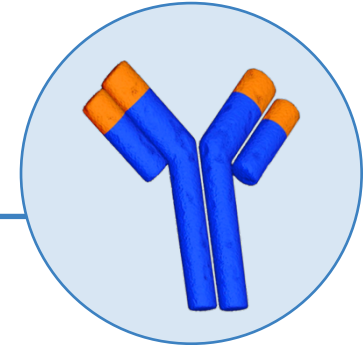
What is Immunotherapy?

- Immunotherapy is the treatment of cancer with substances or drugs that stimulate the patient's immune response – known as active immunisation
- Unlike chemotherapy, immunotherapy drugs do not target the cancer directly
- Immunotherapy helps the patient's own immune system recognise & attack cancer cells
- Typical immune responses are:
 - B Cells making antibodies to attack the cancer
 - T Cells developed by the thymus to attack the cancer

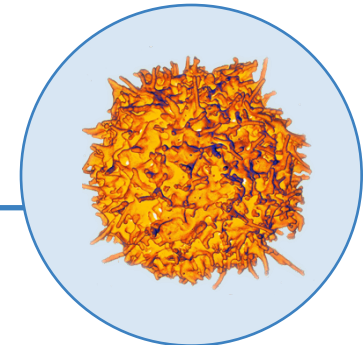
B Cell



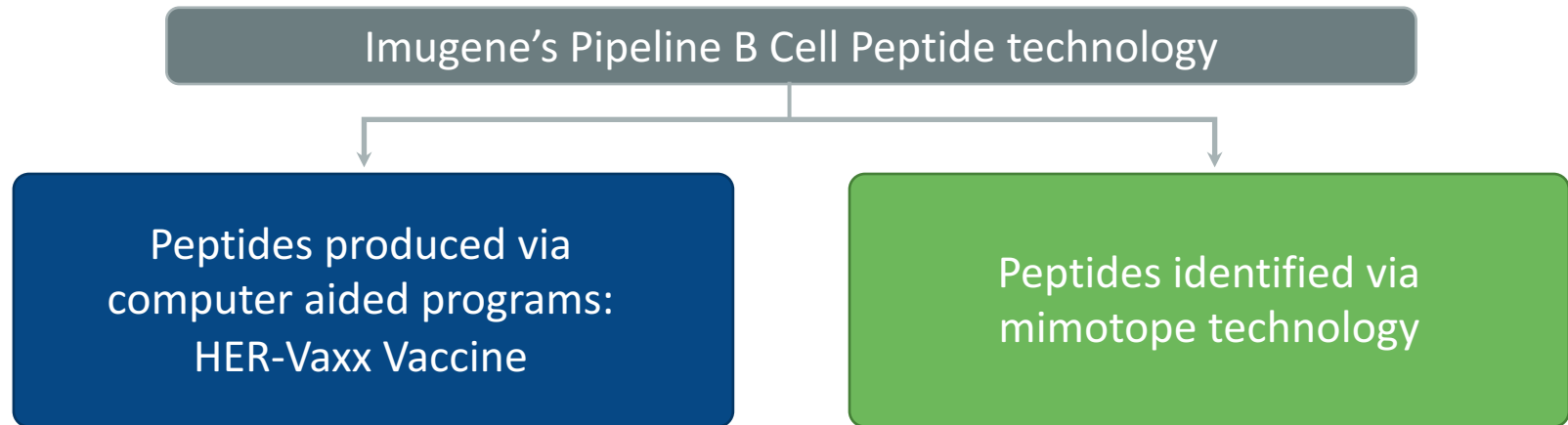
Antibody



T Cell



Two Compelling Antibody Programs and Commercial Opportunities



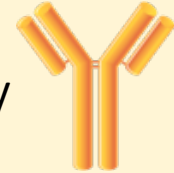
Building on the multi-levels of your own immune system

- Identification of cancer targets for variety of cancer indications
- Immune responses from conjugates and adjuvants
- B-Cell Peptide vaccines against checkpoint targets

What is an Antibody?

A key Defense of the Immune System

Antibodies – look like the letter “Y” and are made of proteins. They are exquisitely made to attach themselves to one target only sitting on an invading organism which the body doesn’t like.



There are 2 ways to make antibodies

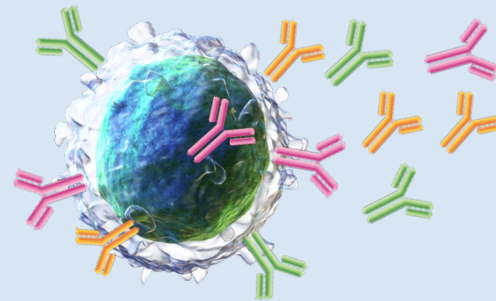
In a factory



For example,
Roche’s Herceptin
for breast cancer



Using B cells in your own body



B Cells – are like little antibody factories producing millions of antibodies to target “nasties” entering the body

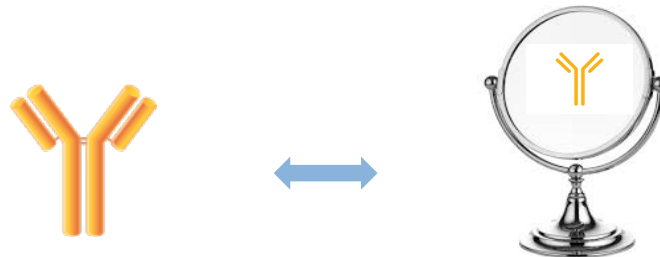
Advantages of B-Cell Based Antibodies

Issue	B-Cell Immunotherapy	Monoclonal Antibodies
Safety	<ul style="list-style-type: none"> Stimulates the immune system to produce natural Abs, potentially safer, as demonstrated by HER-Vaxx 	<ul style="list-style-type: none"> Synthetic Ab, with side effects (including ventricular dysfunction, CHF, anaphylaxis, immune mediation)
Efficacy	<ul style="list-style-type: none"> Polyclonal Ab response reduces risk of resistance and potentially increases efficacy 	<ul style="list-style-type: none"> Monoclonal Ab - single shot
Durability	<ul style="list-style-type: none"> Antibodies continuously produced a lasting immune response to inhibit tumor recurrence 	<ul style="list-style-type: none"> Half life up to 12 days sometimes less
Usability	<ul style="list-style-type: none"> Potentially low numbers of vaccinations required per year 	<ul style="list-style-type: none"> Requires regular infusion
Cost	<ul style="list-style-type: none"> Low cost of production enables greater pricing flexibility facilitating combinations and opening up additional markets 	<ul style="list-style-type: none"> Expensive course of treatment >USD100K per year in the US

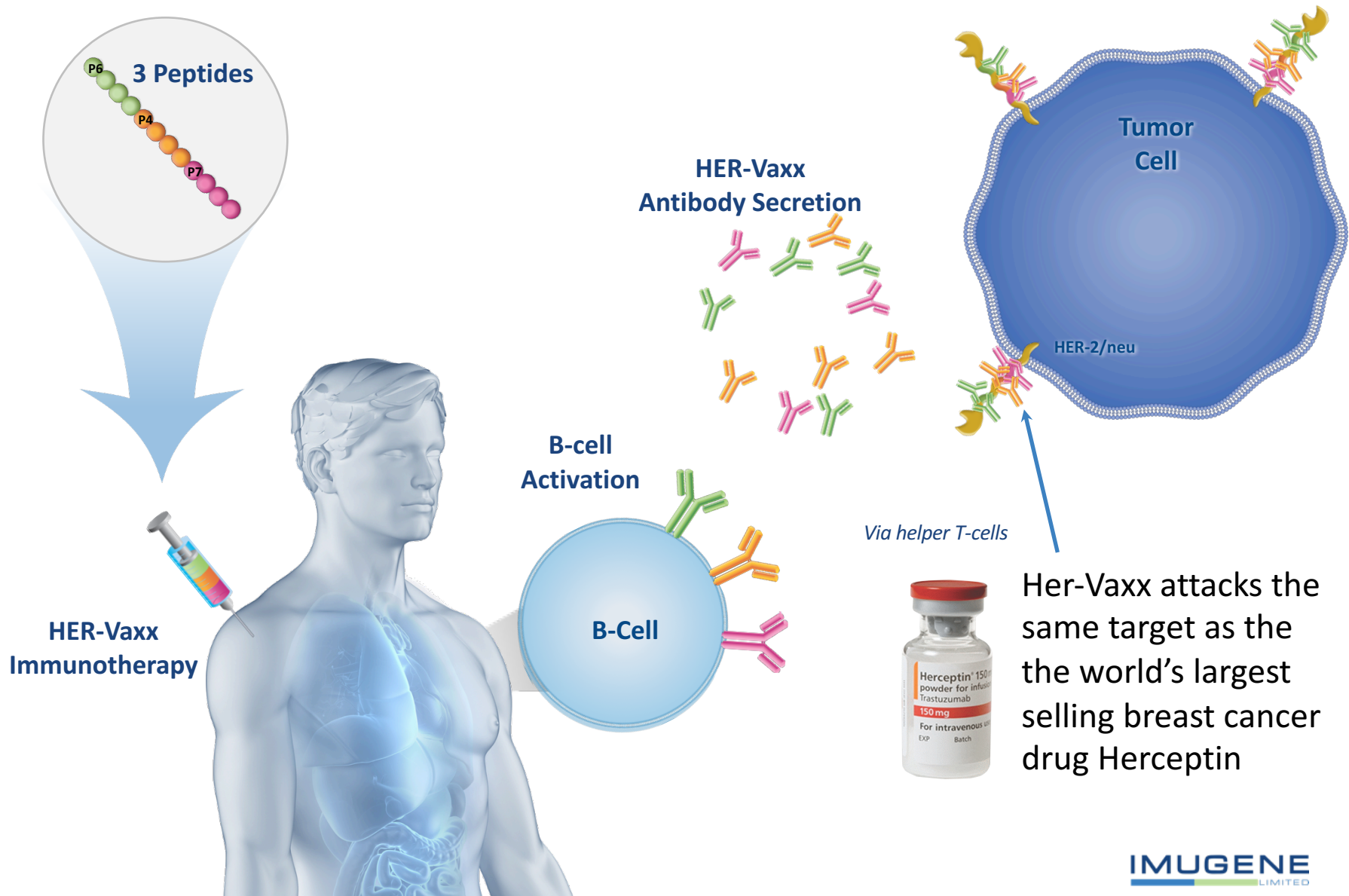
B-Cell Vaccines offer a unique opportunity to intervene at multiple points in the immune system and create immune memory which enhances durability of response.

A Mimotope Produces a Copy of an Antibody

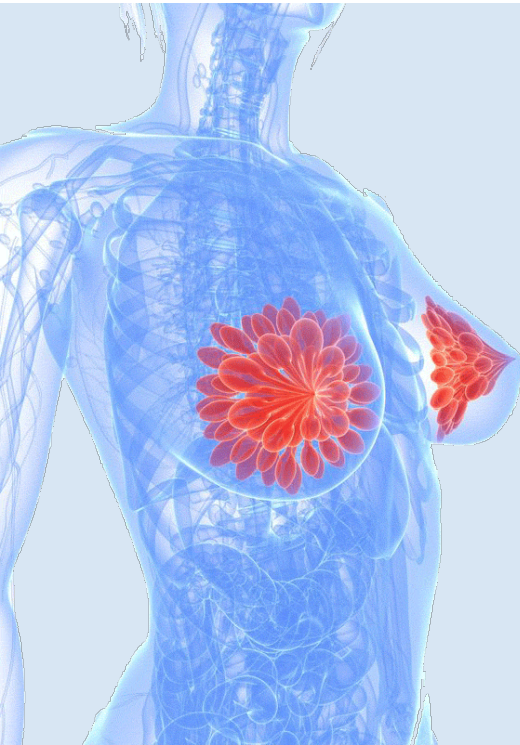
- A mimotope is a small molecule, often a peptide, which mirrors the structure of an epitope, the specific target an antibody binds to. Because of this property it induces an antibody response similar to the one elicited by the epitope.
- A mimotope causes your B cells to produce an antibody copy of the antibody you want to “mimic”
- Mimotopes to be part of the next wave of the immuno-oncology revolution against cutting edge oncology targets
- Potential tool for selecting novel vaccine candidates against a variety of tumors
- Greatly extends IMU’s oncology franchise and pipeline.
- Monoclonal antibody market currently at US\$60bn pa



HER-Vaxx: Mechanism of Action – How it Works



Phase 1 in Breast Cancer, Completed at Medical University of Vienna

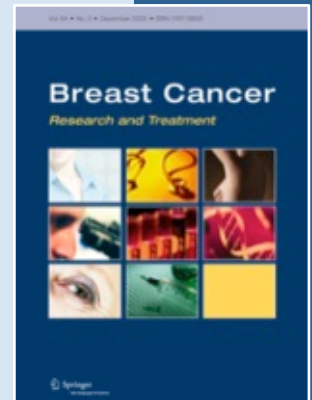


Design

- 10 patients
- All late stage breast cancer patients
- HER-2 +/-
- Life expectancy > 4 months
- Conducted at Medical University of Vienna

Clinical Endpoints

- 1 Safety and Tolerability
- 2 **Immunogenicity:** antibodies and cellular responses



Phase 1b/2, in Gastric Cancer

Phase 1b lead-in

- Open label
- ~18 patients in 3 cohorts of up to 6 pts per cohort
- Combination with chemo
- Endpoints:
 - Recommended Phase 2 Dose of HER-Vaxx
 - Safety: any HER-Vaxx toxicity
 - Immunogenicity (anti-HER-2 antibody titres))

Phase 2

- Open label
- ~68 patients from sites in Asia
- Combination with chemo
- Randomized
- Primary Endpoints:
 - Overall Survival
 - Progression-Free Survival
- Secondary endpoint:
 - Immune response



✓ **08-Nov, 2016: Phase 1b/2 Commences**

★ **Q4, 2016: Patient Enrolled**

★ **Q1-Q2, 2017: Early Patient Data Available**

★ **Q3 2017: Interim Ph1b Patient Data Available**

★ **Q4 2017: Final Ph1b Patient Data Available**

Huge Gastric Market Opportunity

- Gastric cancer is the second leading cause of cancer mortality in the world & its management, especially in advanced stages, has evolved relatively little
- ~20% patients with metastatic gastric cancer are HER-2 positive
- Surgery, chemotherapy, radiation & Herceptin are the key treatments
- In many countries, particularly Asia, chemotherapy such as capecitabine and 5-FU, is the standard of care, not Herceptin
- Asia is the largest market for gastric cancer globally



Chemotherapy



Monoclonal antibody

2015 Big Pharma Antibody Deals

20% of the top 10 Big Pharma deals in 2015 were in the antibody space

Top ten 2015 licensing transactions by announced total size

	Licensee	Licensor	Total Size (US \$M)	Upfront (US \$M)	Subject	Stage	Primary Rx Area
1	Sanofi	Hanmi	\$4,266	\$445	Sanofi to develop Hanmi's Portfolio (specifically 3 assets) of long-acting diabetes treatment	Reformulation	Endo/Meta
2	AstraZeneca	Ionis (fka Isis)	\$4,090	\$65	Discovery and development of antisense therapies for cardiovascular, metabolic and renal diseases	Discovery	Diversified
3	Vertex	CRISPR	\$2,625	\$75	Vertex and CRISPR to use CRISPR-cas9 gene editing technology to discover and develop new treatment for genetic diseases	Discovery	Diversified
4	Gilead	Galapagos	\$2,075	\$300	Gilead Sciences to develop and commercialize Galapagos' filgotinib against rheumatoid arthritis	Phase II	AI/Inflam
5	Pfizer	Heptares	\$1,890	Undisclosed	Heptares and pfizer to develop novel drugs targeting GPCR against multiple therapeutic indications	Discovery	Diversified
6	BMS	Five Prime	\$1,740	\$350	BMS to develop and commercialize Five Prime's CSF1R antibody program, including FPA-008 for immunology and oncology	Phase I	Diversified
7	Sanofi	Lexicon	\$1,730	\$300	Sanofi to develop and commercialize Lexicon's sotagliflozin against diabetes, with an option to license	Phase III	Endo/Meta
8	Amgen	Xencor	\$1,702	\$45	Amgen to develop and commercialize Xencor's bispecific cancer immunotherapy and inflammation programs	Preclinical	Diversified
9	Sanofi	Regeneron	\$1,665	\$640	PD-1 inhibitor and other new immuno-Oncology antibodies, with an option	Phase I	Cancer
10	Ultragenyx	Arcturus	\$1,570	\$10	Arcturus and Ultragenyx to discover and develop mRNA therapeutics using UNA Oligomer chemistry and LUNAR nanoparticle delivery platform	Discovery	Diversified



Bristol-Myers Squibb

**\$350M up-front
Phase 1**



SANOFI

**\$640M up-front
Phase 1**

What Could an IMU Deal Look Like?

Top 20 Licenses with Upfront Payments > \$50m

Licensee	Licensor	Upfront (\$M)	Equity (\$M)	Stage	Rx Area
Sanofi	Regeneron	\$640		Phase I	Cancer
Celgene	Med Immune / AZ	\$450		Phase III	Cancer
Sanofi	Hanmi	\$445		Reformulation	Endo/Meta
Bristol-Myers Squibb	Five Prime	\$350		Phase I	Diversified
Astellas	Immunomic	\$300		Discovery	AI/Inflam
Gilead	Galapagos	\$300	\$425	Phase II	AI/Inflam
Sanofi	Lexicon	\$300		Phase III	Endo/Meta
MedImmune / AZ.	Innate	\$250		Phase II	Cancer
Allergan	Merck	\$250		Phase II	Neurology
Novartis	Aduro	\$200	\$25	Preclinical	Cancer
Celgene	Juno	\$150	\$850	Phase II	Diversified
Celgene	Nurix	\$150		Discovery	Diversified
MerckKGaA	Intrexon	\$115		Discovery	Cancer
Celgene	Lycera	\$105		Phase I	Cancer
Janssen	Hanmi	\$105		Phase I	Endo/Meta
Bayer	Ionis (fka ISIS)	\$100		Phase II	Cardiovascular
DiaVax	City of Hop	\$100		Phase I	Viral Infection
Bayer	Ionis (fka ISIS)	\$100		Phase II	Hematologic
Merck	NGM	\$914	\$106	Preclinical	Endo/Meta
Vertex	Parion	\$80		Phase II	Pulm/Resp

Highlights indicate Phase I Licensing

Source: Thomson Reuters 11 Jan 16, "Life Sciences Dealmaking 2015"

Valuation and Licensing Deals in Immuno-Oncology

➔
Valuation of
Companies

⬇
Licensing Deals

Company	Valuation (USDm)	Development Stage of lead drug
Agios Pharmaceuticals, Inc.	\$1.829	Phase 3
Karyopharm Therapeutics, Inc.	\$288	Phase 2
Dicerna Pharmaceuticals, Inc.	\$68	Phase I
Immune Design Corp.	\$167	Phase 2
Heat Biologics, Inc.	\$14	Phase 2
Loxo Oncology, Inc.	\$514	Phase I
Epizyme, Inc.	\$597	Phase 2
Kite Pharma, Inc.	\$2,609	Phase 1/2
Idera Pharmaceuticals, Inc.	\$185	Phase 1/2
Ignitya, Inc.	\$213	Phase 1/2
Inovio Pharmaceuticals, Inc.	\$716	Phase 2
Five Prime Therapeutics, Inc.	\$1.150	Phase I
OncoMed Pharmaceuticals, Inc.	\$387	Phase 2
Mean	\$672	

Licensing Deals	Upfront (includes equity & cash) USDm	Milestone payments (USDm)	Upfront Payment as % of Total	Total deal size
High	999.8	1835	100%	2,012.3
Mean	87.6	433	22.9%	514.6
Median	35.0	309	10.3%	363.5
Low	1.0	0	0.7%	1.0

The average total deal size is \$514.6m, and the median deal size is \$363.5m

Strong News Flow in the next 12 Months

- ✓ Patients dosed in the Phase 1b/2 trial in gastric cancer (2H, 2016)
- ✓ Publication in BMC cancer journal
- ✓ Patent filings on mimotopes (1H, 2017)
- ✓ Recruitment progress and interim Phase 1b/2 data
- ✓ First mimotope drug candidate identified



- ✓ Preclinical *in vivo/vitro* results (2H, 2017)
- ✓ Final Phase 1b/2 trial readout (2H, 2017)

■ mimotope

■ HER-Vaxx

A Team with Track Record in Drug Development



Leslie Chong

Chief Executive Officer

- Over 19 years of oncology experience in Phase I - III of clinical program development
- Leadership role involvement in 2 marketed oncology products
- Previously Senior Clinical Program Lead at Genentech, Inc., in San Francisco



Dr Axel Hoos

Non-Executive Director

- Currently Vice President Oncology R&D at GlaxoSmithKline
- Previously Clinical Lead on Ipilumimab at Bristol-Myers Squibb
- Co-Director of the think-tank Cancer Immunotherapy Consortium; **Imugene is his only Board seat worldwide**



Paul Hopper

Executive Chairman

- International & ASX biotech capital markets experience particularly in immuno-oncology & vaccines
- Chairman of Viralytics, Director of Prescient, Founder of Polynoma LLC, former Director pSivida, Somnomed & Fibrocell Science
- Head of Life Sciences Desk & Australia Desk at Los Angeles-based investment bank, Cappello Group



Prof Ursula Wiedermann

Chief Scientific Officer

- Co-inventor of Her-Vaxx; inventor of mimotope platform technology
- Professor of Vaccinology at Medical University of Vienna



Dr Nick Ede

Chief Technology Officer

- Over 25 years peptide vaccine and drug development
- Former CTO Consegna, CEO Adistem Ltd, CEO Mimotopes P/L, COO EQiTX Ltd (ZingoTX & VacTX)
- VP Chemistry Chiron (now Novartis), Research Fellow CRC Vaccine Technology

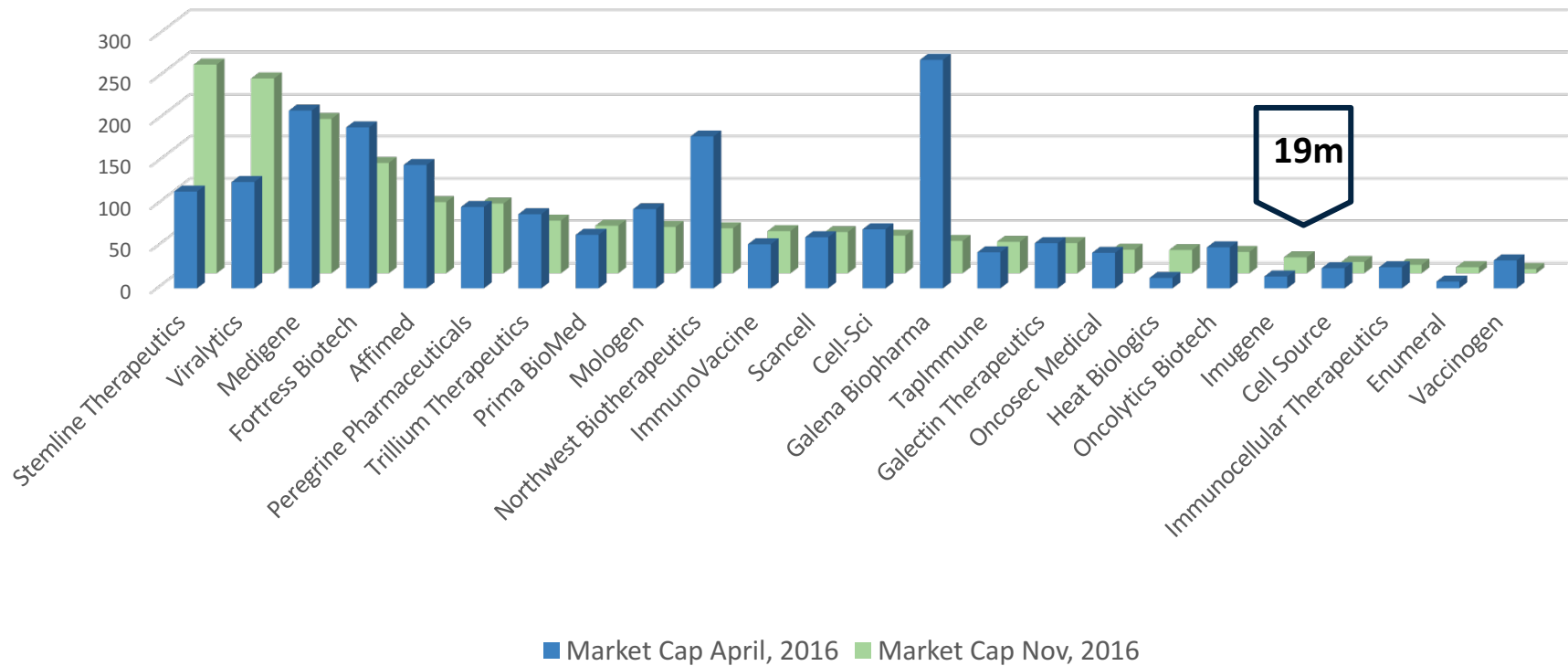


Dr Anthony Good

Clinical Program Manager

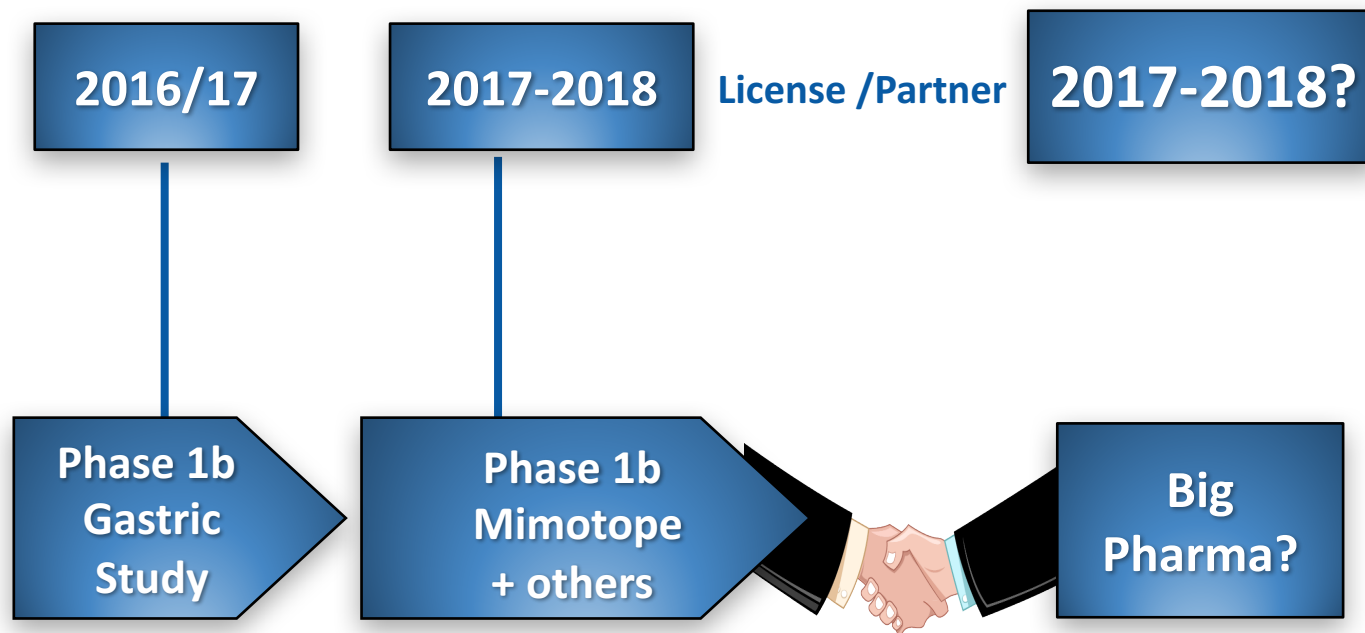
- Over 15 years oncology & immunology experience in global clinical development programs. Integral to the development of significant new medicines including Viagra, Revatio, Lipitor, Selzentry and Somavert.
- Ex Pfizer Global Research and Development, Covance Clinical and Periapproval Services and Western Sydney University

Comparable Companies



\$ USD

Business Strategy and Partnering Opportunities



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