+Rule 4.7B

# **Appendix 4C**

## Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

### Name of entity

|                                       | GOOROO VENTURES LIMITED |                                   |                  |
|---------------------------------------|-------------------------|-----------------------------------|------------------|
| ABN Quarter ended ("current quarter") |                         | Quarter ended ("current quarter") |                  |
|                                       | 96 613 924 744          |                                   | 31 DECEMBER 2016 |

| Con | solidated statement of cash flows              | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |
|-----|--|----------------------------|---------------------------------------|
| 1.  | Cash flows from operating activities           |                            |                                       |
| 1.1 | Receipts from customers                        | 1                          | 2                                     |
| 1.2 | Payments for                                   |                            |                                       |
|     | (a) research and development                   | (53)                       | (84)                                  |
|     | (b) product manufacturing and operating costs  | (25)                       | (25)                                  |
|     | (c) advertising and marketing                  | (49)                       | (94)                                  |
|     | (d) leased assets                              | -                          | -                                     |
|     | (e) staff costs                                | (267)                      | (354)                                 |
|     | (f) administration and corporate costs         | (260)                      | (390)                                 |
| 1.3 | Dividends received (see note 3)                | -                          | -                                     |
| 1.4 | Interest received                              | 7                          | 8                                     |
| 1.5 | Interest and other costs of finance paid       | (2)                        | (4)                                   |
| 1.6 | Income taxes paid                              | -                          | -                                     |
| 1.7 | Government grants and tax incentives           | 203                        | 235                                   |
| 1.8 | Other (provide details if material)            | -                          | -                                     |
| 1.9 | Net cash from / (used in) operating activities | (445)                      | (706)                                 |

| 2.  | Cash flows from investing activities |      |      |
|-----|--------------------------------------|------|------|
| 2.1 | Payments to acquire:                 |      |      |
|     | (a) property, plant and equipment    | (42) | (45) |
|     | (b) businesses (see item 10)         | -    | -    |
|     | (c) investments                      | -    | -    |

<sup>+</sup> See chapter 19 for defined terms

<sup>1</sup> September 2016

| Con | solidated statement of cash flows              | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |
|-----|--|----------------------------|---------------------------------------|
|     | (d) intellectual property                      | (90)                       | (135)                                 |
|     | (e) other non-current assets                   | (294)                      | (463)                                 |
| 2.2 | Proceeds from disposal of:                     |                            |                                       |
|     | (a) property, plant and equipment              | -                          | -                                     |
|     | (b) businesses (see item 10)                   | -                          | -                                     |
|     | (c) investments                                | -                          | -                                     |
|     | (d) intellectual property                      | -                          | -                                     |
|     | (e) other non-current assets                   | -                          | -                                     |
| 2.3 | Cash flows from loans to other entities        | -                          | -                                     |
| 2.4 | Dividends received (see note 3)                | -                          | -                                     |
| 2.5 | Other (provide details if material)            | -                          | -                                     |
| 2.6 | Net cash from / (used in) investing activities | (426)                      | (643)                                 |

| 3.   | Cash flows from financing activities  |       |       |
|------|---|-------|-------|
| 3.1  | Proceeds from issues of shares  | 5,000 | 5,000 |
| 3.2  | Proceeds from issue of convertible notes                                    | -     | 475   |
| 3.3  | Proceeds from exercise of share options                                     | -     | -     |
| 3.4  | Transaction costs related to issues of shares, convertible notes or options | (424) | (559) |
| 3.5  | Proceeds from borrowings  | -     | -     |
| 3.6  | Repayment of borrowings   | (266) | (268) |
| 3.7  | Transaction costs related to loans and borrowings                           | -     | -     |
| 3.8  | Dividends paid  | -     | -     |
| 3.9  | Other (provide details if material)   | -     | -     |
| 3.10 | Net cash from / (used in) financing activities                              | 4,320 | 4,658 |

| 4.  | Net increase / (decrease) in cash and cash equivalents for the period |       |       |
|-----|---|-------|-------|
| 4.1 | Cash and cash equivalents at beginning of quarter/year to date        | 394   | 534   |
| 4.2 | Net cash from / (used in) operating activities (item 1.9 above)       | (445) | (706) |
| 4.3 | Net cash from / (used in) investing activities (item 2.6 above)       | (426) | (643) |
| 4.4 | Net cash from / (used in) financing activities (item 3.10 above)      | 4,310 | 4,648 |

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

Page 3

| Con | solidated statement of cash flows                 | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |
|-----|---|----------------------------|---------------------------------------|
| 4.5 | Effect of movement in exchange rates on cash held | -                          | -                                     |
| 4.6 | Cash and cash equivalents at end of quarter       | 3,833                      | 3,833                                 |

| 5.  | Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | Current quarter<br>\$A'000 | Previous quarter<br>\$A'000 |
|-----|---|----------------------------|-----------------------------|
| 5.1 | Bank balances   | 1,333                      | 394                         |
| 5.2 | Call deposits   | 2,500                      | -                           |
| 5.3 | Bank overdrafts   | -                          | -                           |
| 5.4 | Other (provide details)   | -                          | -                           |
| 5.5 | Cash and cash equivalents at end of quarter (should equal item 4.6 above)   | 3,833                      | 394                         |

| 6.  | Payments to directors of the entity and their associates                                | Current quarter<br>\$A'000 |
|-----|---|----------------------------|
| 6.1 | Aggregate amount of payments to these parties included in item 1.2                      | 231                        |
| 6.2 | Aggregate amount of cash flow from loans to these parties included in item 2.3          | -                          |
| 6.3 | Include below any explanation necessary to understand the transaction items 6.1 and 6.2 | ns included in             |

| 6.1 (a) Directors' remuneration   |
|---|
| (b) Legal fees paid to O'Loughlin Lawyers (associate of Simon O'Loughlin) |
|   |
|   |

| 7.  | Payments to related entities of the entity and their associates                | Current quarter<br>\$A'000 |
|---|--|----------------------------|
| 7.1   | Aggregate amount of payments to these parties included in item 1.2             |                            |
| 7.2   | Aggregate amount of cash flow from loans to these parties included in item 2.3 |                            |
| 7.3 Include below any explanation necessary to understand the transaction items 7.1 and 7.2 |  | ns included in             |
|   |  |                            |
|   |  |                            |

+ See chapter 19 for defined terms 1 September 2016

| 8.  | Financing facilities available Add notes as necessary for an understanding of the position  | Total facility amount at quarter end \$A'000 | Amount drawn at<br>quarter end<br>\$A'000 |
|-----|---|--|---|
| 8.1 | Loan facilities   | -  | -   |
| 8.2 | Credit standby arrangements   | -  | -   |
| 8.3 | Other (please specify)  | -  | -   |
| 8.4 | Include below a description of each facility a whether it is secured or unsecured. If any ac proposed to be entered into after quarter en | dditional facilities have bee                | en entered into or are                    |
|     |   |  |   |

| 9.  | Estimated cash outflows for next quarter  | \$A'000 |
|-----|---|---------|
| 9.1 | Research and development                  | 39      |
| 9.2 | Product manufacturing and operating costs | 31      |
| 9.3 | Advertising and marketing                 | 262     |
| 9.4 | Leased assets                             | -       |
| 9.5 | Staff costs                               | 708     |
| 9.6 | Administration and corporate costs        | 336     |
| 9.7 | Other (provide details if material)       | 225     |
| 9.8 | Total estimated cash outflows             | 1,601   |

Note that 'Other' cash outflows includes payments to our inside sales team (contact centre partner) in respect of 24x7 outbound/inbound sales, support and online chat capability.

| 10.  | Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above) | Acquisitions   | Disposals |
|------|---|--|-----------|
| 10.1 | Name of entity  | MSGOOROO PTY LTD   |           |
| 10.2 | Place of incorporation or registration  | Victoria   |           |
| 10.3 | Consideration for acquisition or disposal                                       | 26,000,000 Ordinary Shares 22,000,000 A Class Performance Shares 22,000,000 B Class Performance Shares 10,000,000 C Class Performance Shares |           |
| 10.4 | Total net assets  | A\$342,573   |           |
| 10.5 | Nature of business  | Technology   |           |

Note that due to the transaction being one referred to in AASB 3 Business Combinations as a common control acquisition, the cost of the acquisition of MSGooroo Pty Ltd is not listed in the body of the cash flow statement. Please refer to the Company's pro-forma financial statements contained within the Company's replacement prospectus dated 14 September 2016 for further details.

1 September 2016

<sup>+</sup> See chapter 19 for defined terms

#### **Compliance statement**

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

| 2 | This statement gives a true and fair view of the matters disclosed |
|---|--|
|   |  |

| Sign here:  | (Director/Gempany secretary) | Date:30 January 2017 |
|-------------|------------------------------|----------------------|
| Print name: | Greg Muller                  |                      |

#### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- 2. If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

1 September 2016 Page 5

<sup>+</sup> See chapter 19 for defined terms