RELEASE // 31.01.17

Xped Limited

ASX:XPE

Presentation Release

Xped Limited **(ASX: XPE) ("Xped" or "the Company")** is pleased to release the attached Xped presentation being used for business development and investor meetings.

ABOUT XPED

Xped is an Australian Internet of Things ("IoT") technology business. Xped has developed revolutionary and patent protected technology that allows any consumer, regardless of their technical capability, to connect, monitor and control devices and appliances found in our everyday environment. It's as simple as two people shaking hands. By enabling the Internet of Things, Xped's ADRC platform will bring benefit to Manufacturers, Retailers, Service Providers and Consumers.

At Xped, we're **Making Technology Easy Again**

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Strategy, Focus and Growth - Update

XPED COMPANY PRESENTATION
VERSION 1.0 // FEBRUARY 2017

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WHO IS XPED?

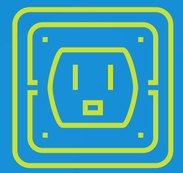
Xped is a technology and solutions provider that is focused on IoT infrastructure. By enabling the Internet of Things, Xped's Infrastructure Platform (XIP) will bring benefits to manufacturers, retailers, service providers and consumers.

- **Tap:** Device discovery, provisioning and interoperability
- **Xped App:** Device browser that delivers command and control to the end user
- **RML:** Device description language based on XML
- **Gateway software:** Business logic, rules engine, notifications and device management solutions

INTERNET OF THINGS

The Internet of Things (IoT) is about connecting electronic devices (Things) to each other and to people; so that these Things can communicate and exchange data, and people can interact with either the Things or the Data.

Things are anything and everything that has an on/off switch and some form of connectivity.



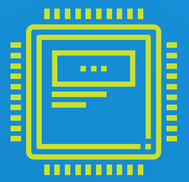
POTENTIAL VALUE OF THE IoT

9 business segments give us a cross-sector view of a total potential impact of **$3.9 - 11.1 Trillion per year from 2025.**

Source: *'The Internet of Things: Mapping the Value beyond the Hype',* McKinsey Global Institute June 2015.

Home	Chore automation and security	**$200B–350B**
Human	Health and fitness	**$170B–1.6T**
Factory	Operations and equipment optimisation	**$1.2T–3.7T**
Retail	Point of sale and inventory management	**$410B–1.2T**
Buildings	Security and energy	**$70B–150B**
Transportation	Logistics and navigation	**$560B–850B**
Cities	Public health and transportation	**$930B–1.7T**
Worksite	Operations, health and safety optimization	**$160B–930B**
Vehicles	Autonomous vehicles and maintenance	**$210B–740B**

IOT REVENUE STREAMS

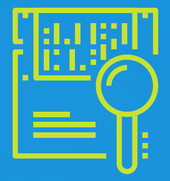


Hardware

Selling connected devices and gateways that collect data

Infrastructure

Command and control, aggregating, securing and delivering the data



Analytics

Providing access and insights to 3rd parties

DATA MONETIZATION

- > Rich Media Advertising
- > IoT Vendors and e-Commerce
- > Insurance and Service Companies
- > Data Companies
- > Network Operators

OUR VISION

Accelerate IoT deployment and monetization for partners through simple, innovative, and user experience driven solutions.

- Work with device manufacturers, service providers and retailers to deliver compelling user experiences based on Xped technologies.
- Monetize our technology via licensing, revenue share and API metering.
- Seamlessly, safely and securely move data across our platform.

XPED OFFER SOLUTIONS FOR:

OEM's

Retailers

Builders

Service Providers

Healthcare Providers

Property Management

COMPETITIVE ADVANTAGE

IoT architecture: The highest level of interoperability

Unique UI/UX: Simple to learn and easy to use

Cloud: Novel cloud / client architecture for data monetization

CHANNEL PARTNERS

Channel Partners

- SILICON VENDORS
- ODM'S
- OEM'S
- TELCOS / MSOS
- INSTALLER NETWORKS
- PROPERTY MANAGEMENT

Associated Partners

OPEN CONNECTIVITY FOUNDATION™

TELINK SEMICONDUCTOR

Microsoft

JCT

Shenzhen Lenze Technology Co.,LTD
Complex Semiconductor (HK) Co.,LTD

General member of Intel®
Internet of Things Solutions Alliance

Target Partners

ESPRESSIF

Target

MATTEL

BEST BUY

Rockchip 瑞芯微电子

TELSTRA

GRACO

hansen yuncken

Disclaimer: Companies and logos above are target partners only and are not necessarily indicative of any existing partnership.

ACCELERATED GROWTH STRATEGY

Accelerated growth to be achieved by joint venture partnerships and acquisitions of well established companies that will allow us to release our platform, and expand our brand and profile in the market place to provide an end to end solution for all smart devices.

Acquisition of companies that help us establish footholds in the IoT marketplace for multiple vertical segments. We will lead with Health (JCT Healthcare), Home and Building.

Partnering with industry leaders (Intel, Telink, Complex Semiconductor) to enhance their products and services with Xped's Infrastructure Platform (XIP).

EVALUATION CRITERIA

An acquisition or partner candidate must meet all three of the following criteria to be considered:

1 Channel

Access to a channel or establish a foothold in a new market segment.

2 Knowledge

Implement XIP into existing use cases; deep understanding of market segment use cases and business models.

3 Technology

Value-add technology to the Xped platform to create the best seamless user experience possible for the end customer or consumer.

WHY JCT ACQUISITION

Established in 2002, JCT Healthcare is the manufacturer of Assistive Technology and Nurse Call Systems to provide total control over the end to end solutions delivered.

JCT

Health IoT Market expected to reach $163 Billion by 2020:

Target markets: Hospitals, Independent Living Facilities, Home Care, Aged Care

Existing technology: Nurse Call Solution, NuCAMS Messaging Software, API Integration

Channel access: Provides established foothold in Heath for expansion of Xped's technologies

THE TELINK AGREEMENT

Telink is a cost-competitive fabless IC design house that develops highly integrated low power radio-frequency and mixed signal system chips for IoT applications.

Current technology: 2.4Ghz RF SoCs – Bluetooth, Zigbee, Thread, 6LoWPAN, Homekit, Analog ICs - resistive/capacitive/ electromagnetic touch control

Current partners: GE, Intel, Apple, Skyworth, MediaTek, Lenze

Agreement: Channel partner agreement for Xped Platform, Licensing of ADRC Proxy firmware for Bluetooth SoCs, Joint development of new SoCs

THE LENZE AGREEMENT

Lenze sells under their own brands and also produce OEM products for worldwide distribution including The Walt Disney Company. Total Lenze sales exceeded 100 million devices in 2016.

License ADRC technology and Xped Infrastructure Platform

Xped to develop Apps for both Lenze and Lenze OEMs

Forecast 200 million device sales in 2017

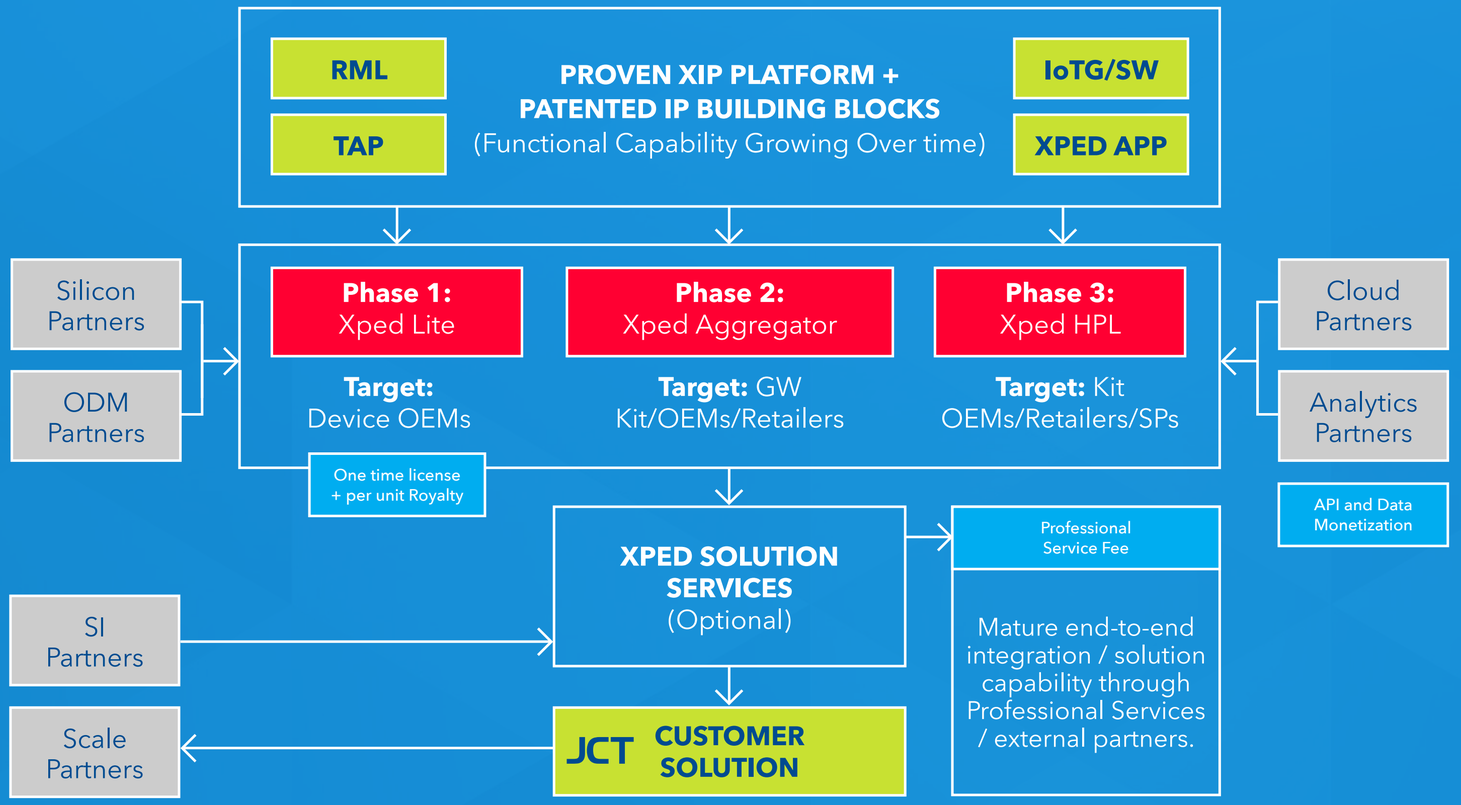
Telink partner

Lenze consumer devices include Smart Locks, Smart Lights, Bluetooth Car Audio and Fitness Equipment

VALUE PROPOSITION

REVENUE STREAM 1	SILICON VENDORS	ODMS	OEMS	SERVICE PROVIDERS	3RD PARTY SERVICES
> Once time licensing > Per unit royalties > Maintenance Contracts	✓	✓	✓	✓	
REVENUE STREAM 2					
> Professional Services > Monthly Contracts			✓	✓	
REVENUE STREAM 3					
> API Management > API Metering			✓	✓	✓

PATH TO REVENUE



Start with what we have:

> JCT Pipeline
> Professional Services Pipeline
> Si and ODM Partners

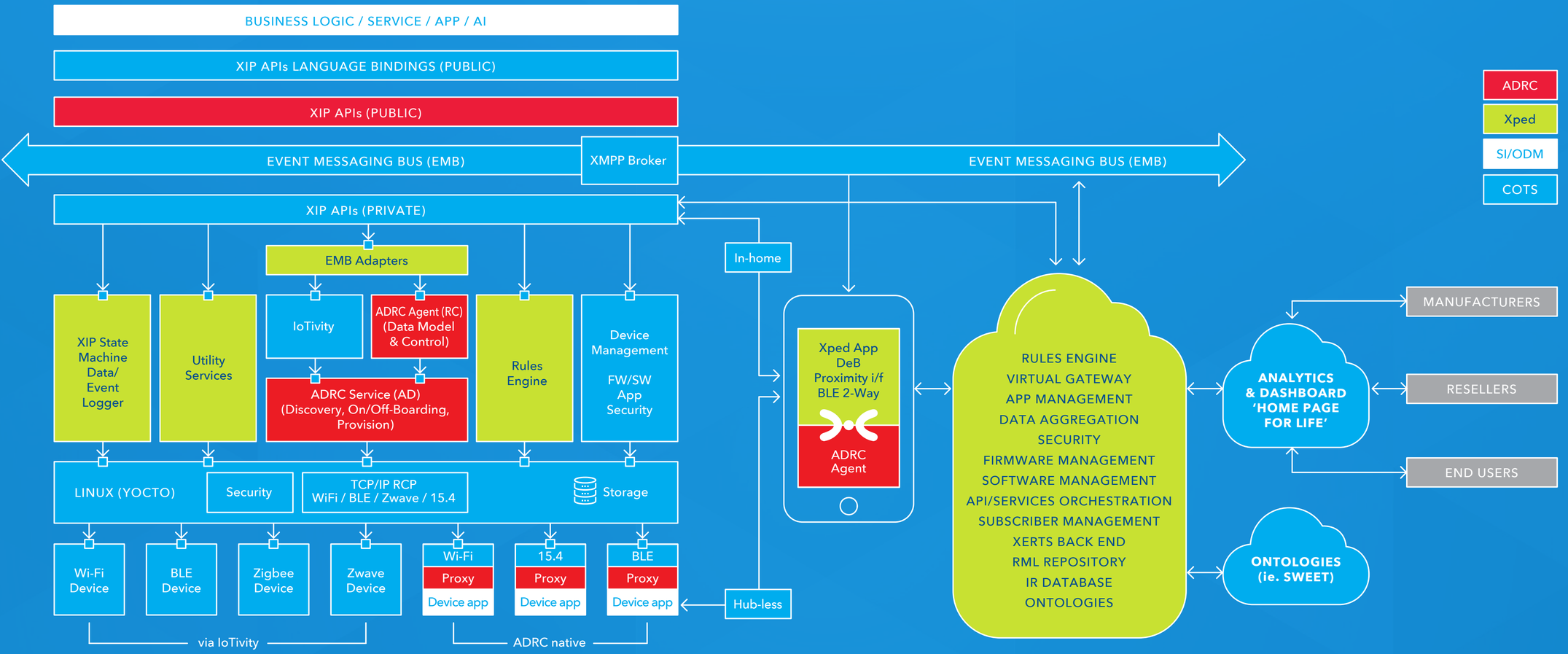
Expand the Value Prop:

> Health / Building / Home
  - JCT: Lightsview, Vital Xense, Xped Aggregator

Scale and Monetize APIs:

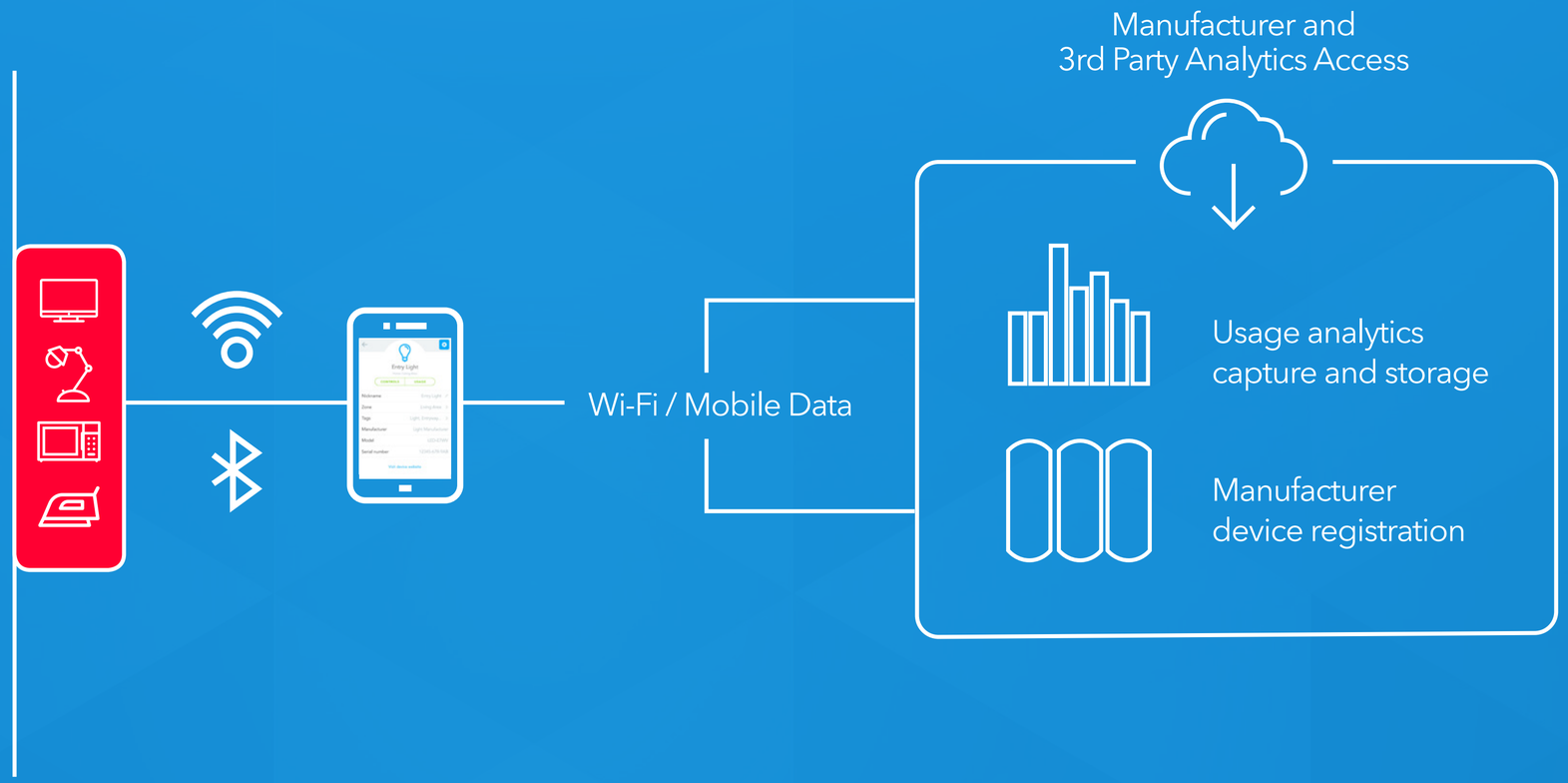
> Home Page for Life
  - Cloud Services, API Management

XPED INFRASTRUCTURE PLATFORM



XIP LITE: VIRTUAL GATEWAY

- > ADRC Compliant WiFi/BLE Devices
- > RML Translation WiFi/BLE Devices
- > Home Health and Smart Home IoS/ Android Apps
- > Freemium Model

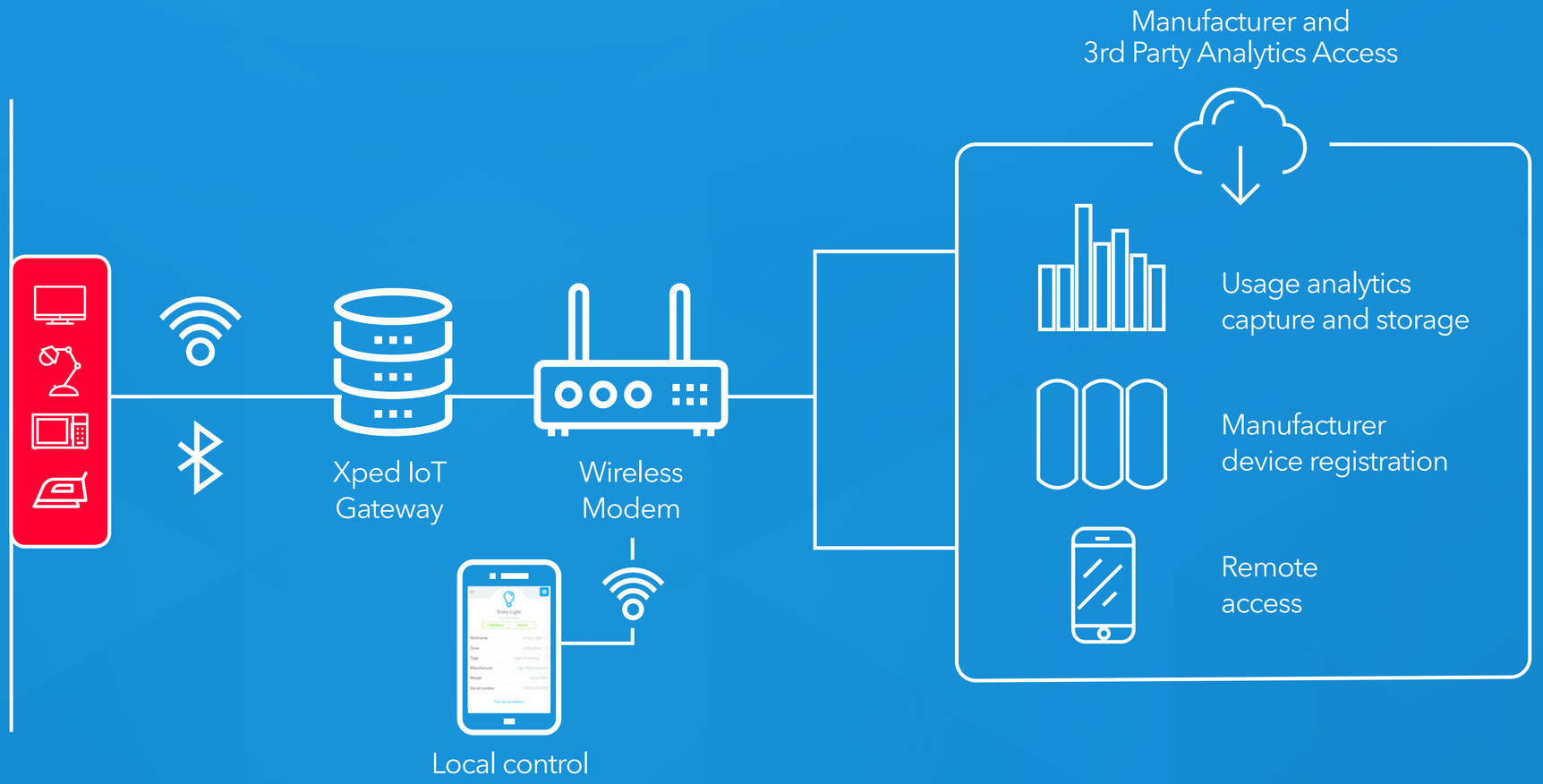


XIP: GATEWAY SOLUTIONS

> Device support
- 802.15.4/WiFi/BLE
- ADRC Compliant
- Iotivity Compliant
- RML Translation

> Use Cases
- Home Health
- Pro Health
- Data Centers
- Smart Home

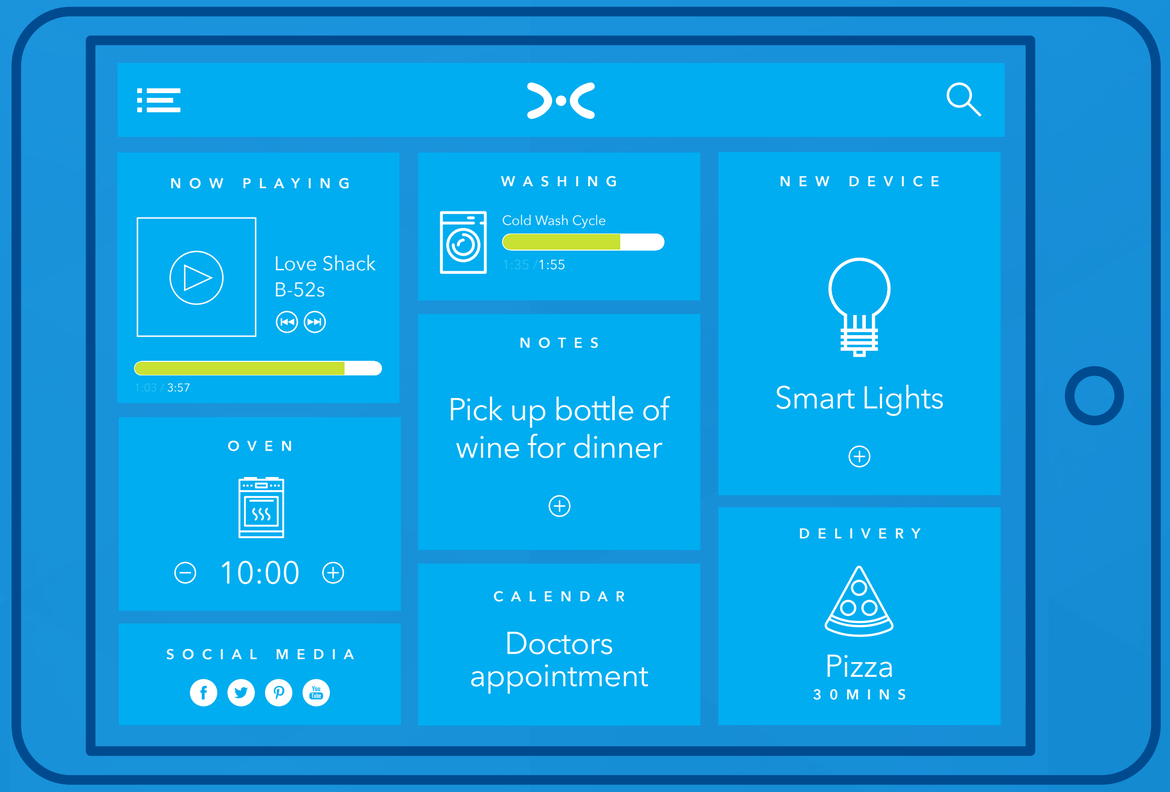
> License Fee with Maintenance



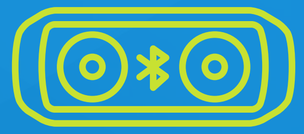
XIP: HOME PAGE FOR LIFE

XIP will aggregate all aspects of your home or business life:

- Automation
- Security
- Communication
- Schedule
- Shopping

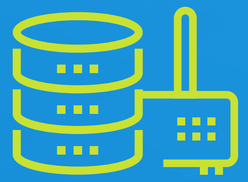


XIP GATEWAY PLATFORMS



Smart Speaker

> WiFi/BLE/15.4
> Env. Sensors
> Camera
> Premium Speaker
> 6+2 Mic Array



Consumer Gateway

> WiFi/BLE/15.4
> RJ45
> USB 2.0
> Cellular
> Z-Wave Optional

Industrial Gateway

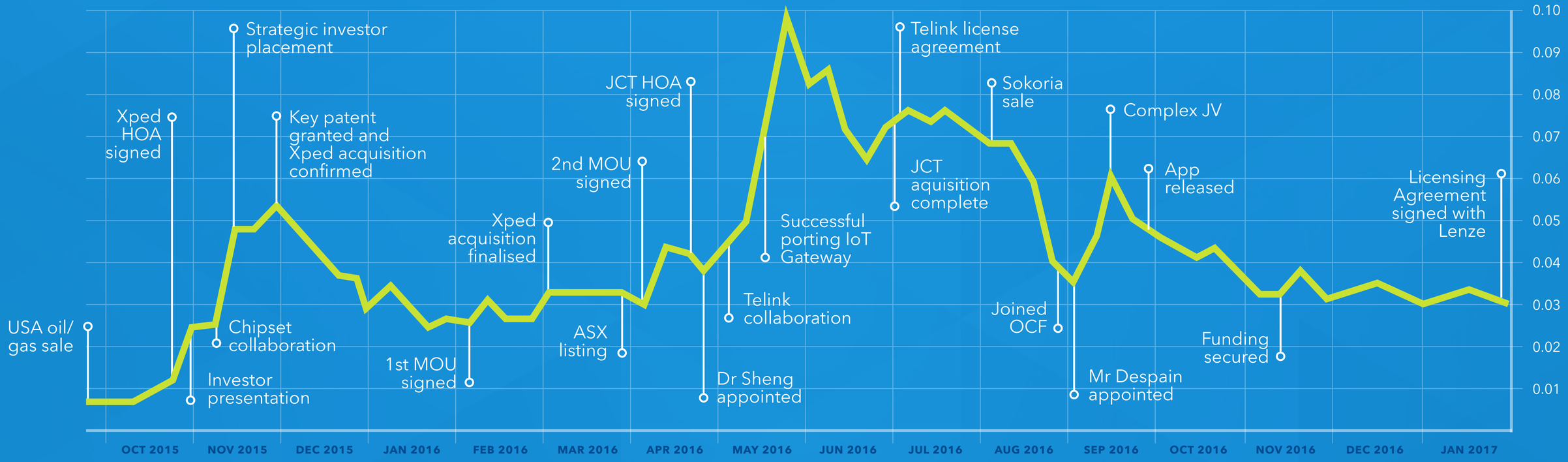
> 1 x UART
> 4 x GPIO
> 1 x Mini PCIe
> 2 x 10/100 Ethernet
> Wall Mount / DIN rails

Targeted Use Cases:

> Home Health
> Pro Health
> Data Centers
> Smart Home
> Smart Building

SHARE PRICE

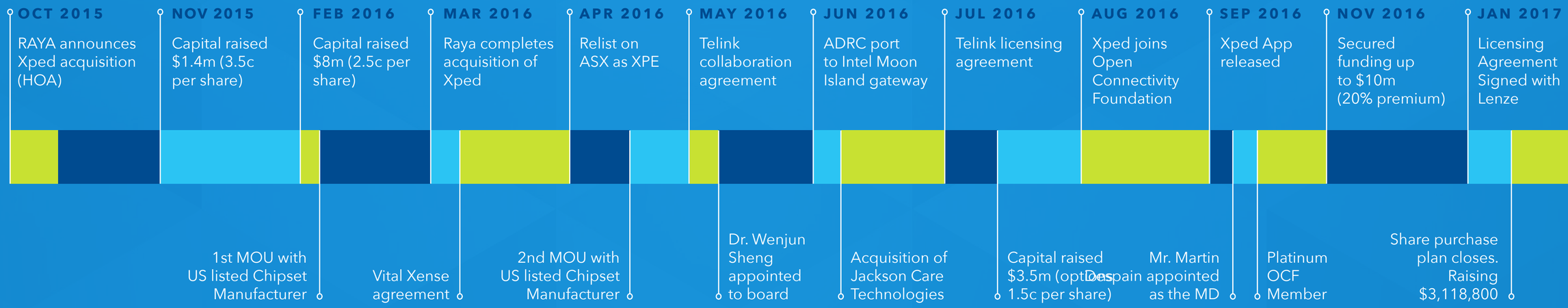
Share Price Comparison
1 July 2015 - 27 January 2017



PROGRESS TO DATE

We've achieved many milestones over the last 12 months.

- Establishment of the management team, structure and partnerships.
- Establishment of strong financial foundations.



XPED CAPITAL STRUCTURE

CAPITAL STRUCTURE

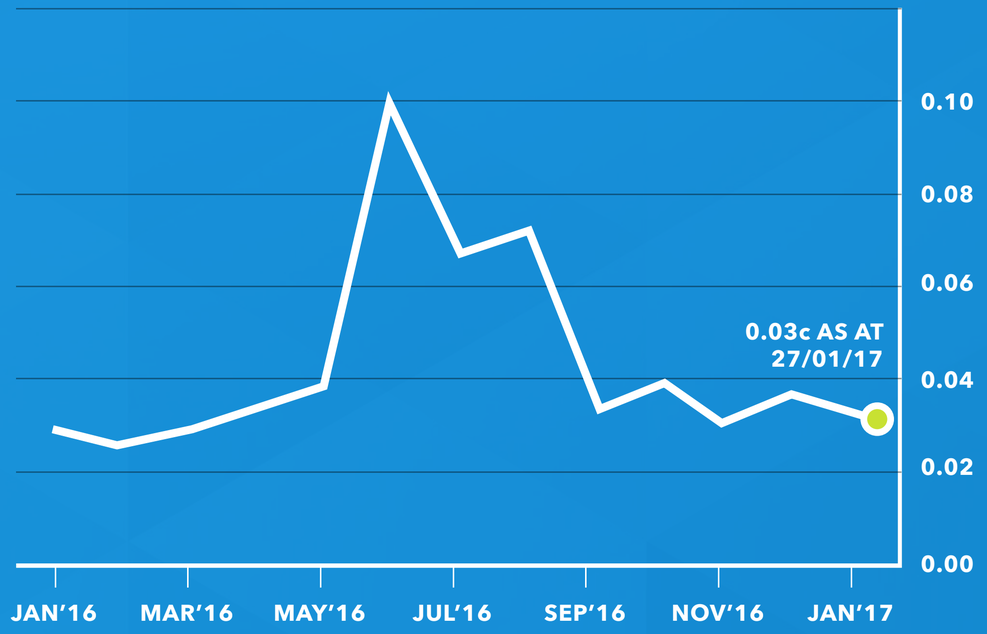
Ordinary fully paid shares	1,706,148,767
Vendor and advisor shares escrowed (Apr 18)	497,081,706
Advisor Shares Escrowed (Sep 17)	10,000,000
Total Shares on Issue	2,213,230,473

TOP 5 SHAREHOLDERS

JK Group Australia Pty Ltd	280,576,640
Atlanticx Technologies Pty Ltd	225,465,400
Dalext Pty Ltd	56,154,545
Mr Justin Laurence Barry	29,233,786
Sparke Enterprises Pty Ltd	26,575,000

Source: Automic Registry Services Top Holders Grouped Report as of 27 January 2017

12 MONTH SHARE PRICE GRAPH



ASX:XPE

XPED INVESTOR VALUE

Exploding markets for connected home and IoT.

Platform that enables Internet of Things (IoT).

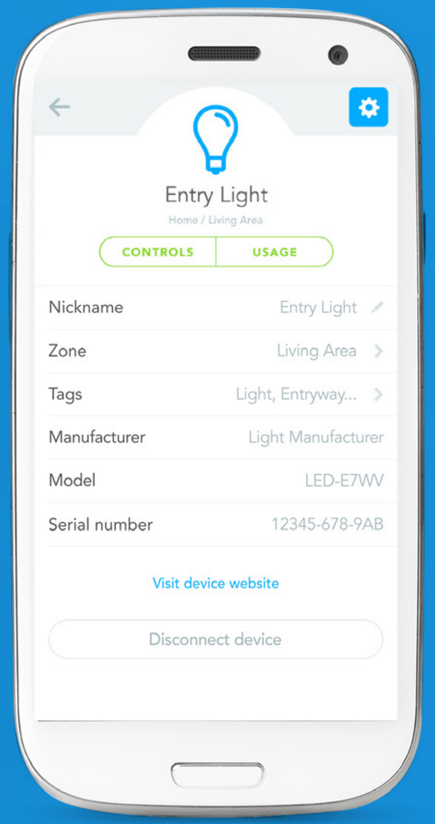
Revenue model with clear path to profitability.

Market and technology leader.

Advanced technology and easy-to-use.

Novel vision for user data monetization.

CONSUMER GATEWAY



Home Health

Uses Cases:

- Vitals Tracking
- Activity Tracking
  - Movement
  - Diet
  - Medicine
- Environment

Devices:

- Blood Pressure
- Blood Sugar
- Scale
- Pendant
- Wrist band - Heart Rate / Activity
- PIR Sensors
- Contact Sensors
- Env. Sensors - Temperature / Humidity / pm2.5
- IP Camera

Smart Home

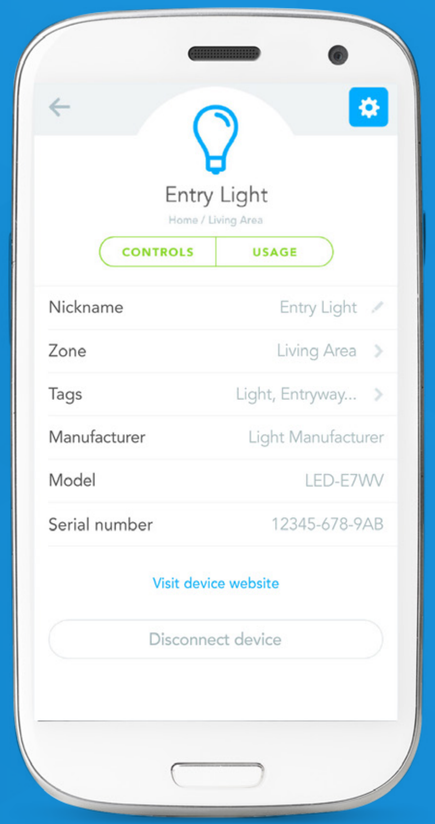
Uses Cases:

- Automation
- Energy Management
- Security / Monitoring
- Entertainment
- Environment

Devices:

- PIR Sensors
- Contact Sensors
- Lighting
- Smart Plugs
- Smart Switches
- Circuit / Clamp
- IP Camera
- Door Intercom
- Smoke / CO2
- Smart Locks
- IR Blaster
- Thermostat
- Moisture Sensor
- Appliances
- Environmental Sensors
  - Temperature
  - Humidity
  - pm2.5

ENTERPRISE GATEWAY



Pro Health

Uses Cases:

- > Vitals Tracking
- > Activity Tracking
  - Movement
  - Diet
  - Medicine
- > Care-giver Activity
- > Tracking
  - Location
  - Assignments
- > Automation
- > Energy Management
- > Security
- > Monitoring
- > Entertainment
- > Environments

Devices:

- > Blood Pressure
- > Blood Sugar
- > Scale
- > Pendant
- > Wrist band
  - Heart Rate
  - Activity
- > PIR Sensors
- > Contact Sensors
- > Smart Pill Box
- > Environmental Sensors
  - Temperature
  - Humidity
  - pm2.5
- > SIP Camera
- > Smart Latch
- > Lighting
- > Smart Plugs
- > Smart Switch
- > Circuit / Clamp
- > Door Intercom
- > Smoke / CO2
- > Smart Locks
- > IR Blaster
- > Thermostat
- > Moisture Sensors
- > Applicances

DISCOVERY HUB

The Discover Bus™ system allows nodes to be connected to a hub over a daisy-chain wired CAN Bus transport layer. Nodes are added by simply plugging them into a hub or each other and immediately become available for control via the device browser app running on a smartphone or tablet.

HW Components:

- > Gateway
- > Discover Hub
- > Nodes
- > Sub-Nodes

THANK YOU

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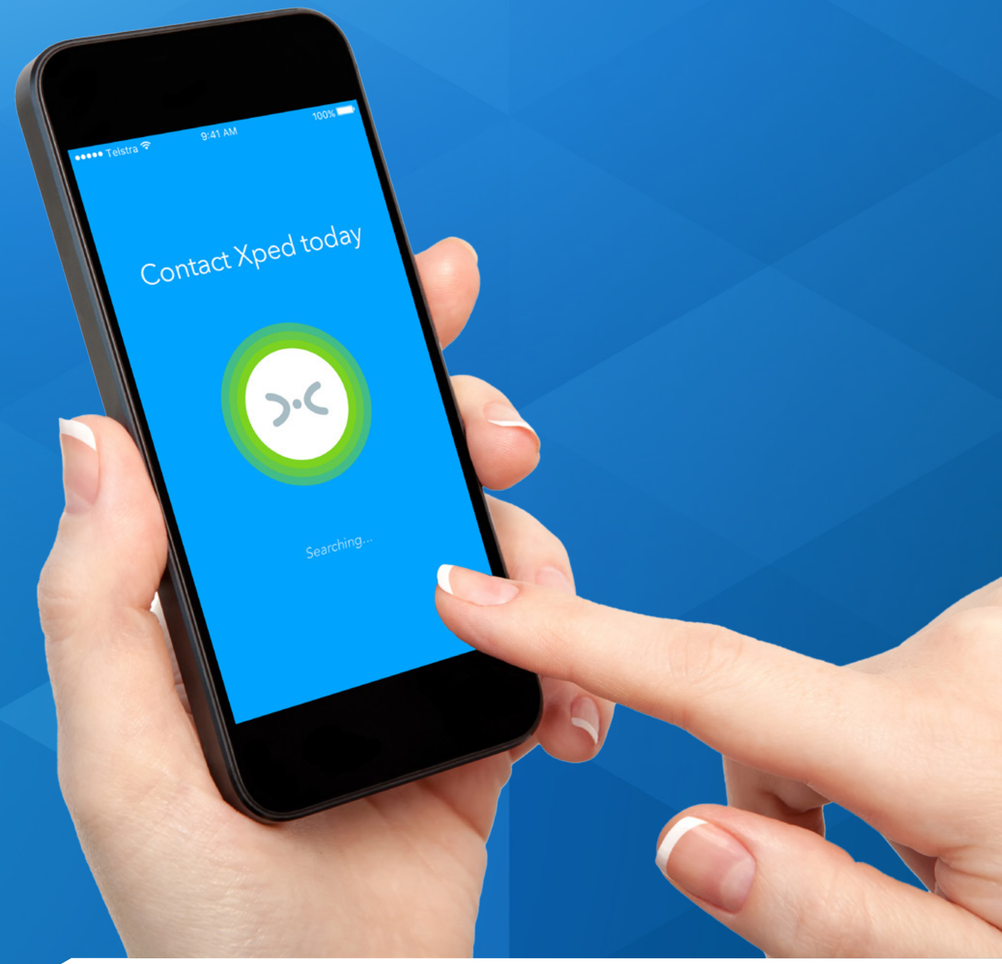
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