

22 February 2017

The Manager, Listings Australian Securities Exchange Company Announcements Office Level 4, **Exchange Centre** 20 Bridge Street Sydney, NSW 2000

Via e-lodgement

Dear Sir

Tassal Group Limited (TGR): Market Release Results for the Half-Year Ended 31 December 2016

We attach the following:

- 1. Results Announcement for the Half-Year Ended 31 December 2016.
- Appendix 4D "Half-Year Report" incorporating the consolidated financial 2. report and the Directors' Report.
- 3. Media Release.
- Investor Presentation Results for the six months ended 31 December 4. 2016.

Please release this information to the market.

Yours faithfully

Monika Maedler Company Secretary Tassal Group Limited

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TASSAL GROUP LIMITED

ABN 15 106 067 270

APPENDIX 4D HALF-YEAR REPORT for the Half-Year ended 31 December 2016 (previous corresponding period: Half-Year ended 31 December 2015)

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Compliance Statement

- The attached financial report has been prepared in accordance with AASB Standards, other AASB authoritative pronouncements and Interpretations or other standards acceptable to ASX.
- 2. The attached financial report, and the accounts upon which the report is based, use the same accounting policies.
- The attached financial report gives a true and fair view of the matters disclosed.
- The attached financial report has been independently reviewed by the Company's auditors. The financial report is not subject to a qualified independent review statement.
- The entity has a formally constituted Audit Committee.

A. McCallum Chairman

Tassal Group Limited

Hobart, 22 February 2017

Police ball.



TASSAL GROUP LIMITED

ABN 15 106 067 270

APPENDIX 4D HALF-YEAR REPORT

for the Half-Year ended 31 December 2016 (previous corresponding period: Half-Year ended 31 December 2015)

RESULTS FOR ANNOUNCEMENT TO THE MARKET

	Half-Year ended 31 December 2016 \$'000	Half-Year ended 31 December 2015 \$'000	Period Movement up / (down) \$'000	Period Movement up / (down) %
Revenue (from all sources)	219,387	226,822	(7,435)	(3.28)
EBITDA	53,468	49,856	3,612	7.24
EBIT	43,578	39,411	4,167	10.57
Profit before income tax expense				
attributable to members	39,448	35,777	3,671	10.26
Income tax expense	(11,715)	(10,492)	1,223	11.66
Net profit after income tax expense				
attributable to members	27,733	25,285	2,448	9.68
Basic EPS – cents per share	18.58cps	17.19cps		·

Dividends (Ordinary Shares)	Amount per security	Franked amount per security
Final dividend:		
- Previous financial year – payment date 29 September 2016	7.50c	7.50c
Interim dividend:		
- Current reporting period * - payment date 31 March 2017	7.50c	7.50c
- Previous corresponding period – payment date 30 March 2016	7.50c	5.62c

*The financial effect of the Interim Dividend in respect of the current reporting period will be recognised in the next reporting period because it has been declared subsequent to 31 December 2016		
Record date for determining entitlements to the Interim Dividend	15 March 2017	
Date of payment of Interim Dividend 31 March 2017		

Brief explanation of any of the figures reported above necessary to enable figures to be understood.

Refer to the "Review of Operations" section at Item 4 in the accompanying Directors' Report which forms part of the Appendix 4D Half-Year Report, together with the Company's H1 2017 results media release.



TASSAL GROUP LIMITED

ABN 15 106 067 270

APPENDIX 4D HALF-YEAR REPORT

for the Half-Year ended 31 December 2016 (previous corresponding period: Half-Year ended 31 December 2015)

RESULTS FOR ANNOUNCEMENT TO THE MARKET

Reported Earnings Per Ordinary Fully Paid Share (EPS)	Current Period	Previous Corresponding Period
Basic EPS – cents per share	18.58	17.19
Diluted EPS – cents per share	18.51	17.10

NTA Backing	Current Period	Previous Corresponding Period
Net tangible asset backing per ordinary security	\$2.18	\$1.92

TABLE A: Impact of AASB 141 "Agriculture".

The following tables illustrate the effect on net profit after income tax from applying the AASB 141 "Agriculture" accounting standard.

Half-year ended 31 December 2016	AASB 141 Impact \$'000
Revenue (from all sources)	\$0
EBITDA	\$10,387
EBIT	\$10,387
Profit before income tax expense	\$10,387
Income tax expense	\$(3,116)
Net profit after income tax expense	\$7,271

Half-year ended 31 December 2015	AASB 141 Impact \$'000
Revenue (from all sources)	\$0
EBITDA	\$8,599
EBIT	\$8,599
Profit before income tax expense	\$8,599
Income tax expense	\$(2,580)
Net profit after income tax expense	\$6,019

Monika Maedler Company Secretary Tassal Group Limited 22 February 2017



Tassal Group Limited

and its Controlled Entities
ABN 15 106 067 270

Appendix 4D: Half-Year Report (Pursuant to Listing Rule 4.2A)

Financial Report for the Half-Year Ended 31 December 2016

(The Half-Year financial report does not include all the notes of the type normally included in an Annual Financial Report. Accordingly, it is recommended that the Half-Year Report is read in conjunction with the Annual Financial Report of Tassal Group Limited for the Financial Year ended 30 June 2016 together with any public announcements made by Tassal Group Limited and its controlled entities during the half-year ended 31 December 2016 in accordance with the continuous disclosure requirements of the Listing Rules of the Australian Securities Exchange).

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Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

The Directors of Tassal Group Limited ("Tassal" or "the Company") submit the financial report for the halfyear ended 31 December 2016 of the consolidated entity, being the Company and its controlled entities.

In order to comply with the provisions of the Corporations Act 2001, the Directors report as follows:

1. DIRECTORS

The names of the Directors of Tassal Group Limited who held office at any time during or since the end of the half-year are:

Name:

Mr Allan McCallum (Chairman)
Mr Mark Ryan (Managing Director and Chief Executive Officer)
Mr Trevor Gerber
Mr Christopher Leon
Mr Michael Carroll
Ms Raelene Murphy

2. PRINCIPAL ACTIVITIES

During the half-year the principal activities of the consolidated entity were the farming of Atlantic Salmon, and the processing and marketing of Salmon and Seafood.

3. REVIEW OF OPERATIONS

The Directors of Tassal Group Limited (**Tassal**) are pleased to present the Company's Appendix 4D: Half Year Report to 31 December 2016 (1H17).

Tassal's strategic focus is to deliver sustainable growth and global best practice returns from an environmental, financial, operational and societal value perspective – to be a world-leading seafood company in every sense.

Consistent with this strategic focus, Tassal is targeting a more favourable sales mix and optimising salmon pricing to ensure margin improvement, despite a higher cost of growing. At the same time Tassal is targeting increasing fish growth and overall biomass to deliver cost of growing benefits and operational efficiencies. The results of the Company's strategy can clearly be seen in the 1H17 results – while the Company harvested and sold less salmon in 1H17, financial and operational returns increased.

Key highlights for 1H17

- Favourable salmon pricing in wholesale and export markets: Local and global salmon stocks were adversely
 affected by environmental factors in calendar year 2016 that lead to lower harvesting, smaller sizes and increased
 costs of growing, however significantly higher salmon prices. Prices are at historically high levels for domestic
 wholesale and export markets, and are anticipated to continue in 2H17 and FY18
- Managed sales mix to optimise returns: Lowered retail sales to around 53% of total sales (1H16: 67%)
- Favourable growing conditions: Salmon was kept in the water longer to optimise growth and deliver scale and operational cost efficiencies in later 2H17 and FY18. Tassal has achieved a 'step change' in its underlying biomass and fish size
- Investing in feeding and growing salmon as quickly as possible to optimise biomass and size: Allows Tassal to benefit from the favourable growing conditions that have continued during summer 2016/17, with salmon to be harvested in later 2H17 and FY18 benefiting from this investment
- **De Costi Seafoods driving seafood sales and category growth:** Focus on highly innovative product and packaging formats, together with higher margin products is delivering results.

For 2H17 and onwards, Tassal's focus is to continue driving margin and operating cost efficiencies to move Tassal closer to global best practice returns from fish performance. Tassal will do this through:

- Continuing to optimise salmon sales returns
- Delivering strong gains in salmon growth, biomass, and feed conversion from its Selective Breeding Program (SBP)

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

Reducing bathing for Amoeba Gill Disease (AGD) as targeted in the SBP.

Overall, a sustainable environment is fundamental for all farmers – it is no different for Tassal. For truly sustainable aquaculture, we need to maintain a healthy environment, to raise healthy fish, with the support of local communities to make healthy operational and financial returns. For Tassal and its stakeholders, our shared challenge is to reach a balance across environmental, social and economic dimensions.

Tasmanian farmed salmon is a global leading, low carbon footprint product, with undisputed health and well-being characteristics. Tassal understands that environmental leadership has its challenges, particularly where waterways are shared, farms and practices are highly visible, and farm areas are leased from the people of Tasmania.

Overall, Tassal has excellent environment credentials and very good compliance across its operations. Tassal is independently assessed by the Aquaculture Stewardship Council (ASC) in partnership with WWF-Australia.

Macquarie Harbour has presented environmental challenges that were difficult to predict, even with the best science we had at the time. This does not mean that Macquarie Harbour is unsustainable. Rather, Tassal is adaptively managing this environment and reassessing its stocking strategy in the Harbour.

Our door is open to all stakeholders. We are both in listening mode, and action mode. Tassal is inviting multistakeholder discussions and collaboration to explore and seek broad-based agreement on a long-term sustainable path for salmon farming in Tasmania. The ASC standard demands very robust stakeholder engagement.

A socially and environmentally sustainable salmon industry will require continuous investment, scientific excellence and public confidence.

Financial results

Statutory, Underlying and Operational Financial Performance

Tassal has followed the guidance for underlying profit as issued by the Australian Institute of Company Directors and Financial Services Institute of Australasia in March 2009 and ASIC Regulator Guide RG 230 'Disclosing non-IFRS financial information'.

The key financial results for 1H17 were:

Half Year ended 31 December 2016	Statutory Profit \$'000	Non Recurring Items \$'000	Underlying Profit \$'000	AASB 141 Impact \$'000	Operational Profit \$'000
Revenue (from all sources)	\$219,387	\$0	\$219,387	\$0	\$219,387
EBITDA	\$53,468	\$0	\$53,468	(\$10,387)	\$43,081
EBIT	\$43,578	\$0	\$43,578	(\$10,387)	\$33,191
Profit before income tax expense	\$39,448	\$0	\$39,448	(\$10,387)	\$29,061
Income tax expense	(\$11,715)	\$0	(\$11,715)	\$3,116	(\$8,599)
Net profit after income tax					
expense	\$27,733	\$0	\$27,733	(\$7,271)	\$20,462

Half Year ended 31 December 2015	Statutory Profit \$'000	Non Recurring I tems \$'000	Underlying Profit \$'000	AASB 141 Impact \$'000	Operational Profit \$'000
Revenue (from all sources)	\$226,822	\$0	\$226,822	\$0	\$226,822
EBITDA	\$49,856	\$0	\$49,856	(\$8,599)	\$41,257
EBIT	\$39,411	\$0	\$39,411	(\$8,599)	\$30,812
Profit before income tax expense	\$35,777	\$0	\$35,777	(\$8,599)	\$27,178
Income tax expense	(\$10,492)	\$0	(\$10,492)	\$2,580	(\$7,912)
Net profit after income tax					
expense	\$25,285	\$0	\$25,285	(\$6,019)	\$19,266

Statutory results

Biological assets are valued under accounting standard AASB 141 'Agriculture' (SGARA). Under this accounting standard biological assets are adjusted (up or down) at the end of each period. The SGARA calculation is applicable to Tassal's salmon biological assets and allows the future value of those biological assets to be determined. Salmon net market value and volume are the key sensitivities underpinning this valuation.

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

The key 1H17 statutory financial results were:

- **EBITDA** up 7.2% to \$53.5 million (1H16: \$49.8 million)
- **EBIT** up 10.6% to \$43.6 million (1H16: \$39.4 million)
- **NPAT** up 9.7% to \$27.7 million (1H16: \$25.3 million).

Underlying results

There were no non-recurring items recorded for 1H17.

Operational results

The key 1H17 operational financial results were:

- Revenue down 3.3% to \$219.4 million (1H16: \$226.8 million)
- **EBITDA** up 4.4% to \$43.1 million (1H16: \$41.3 million)
- **EBIT** up 7.7% to \$33.2 million (1H16: \$30.8 million)
- **NPAT** up 6.2% to \$20.5 million (1H16: \$19.3 million).

Operating cashflow

Operating cashflow (A\$m)	1H17	1H16	
Operating cashflow	24.02	25.53	
Investing cashflow	(30.44)	(83.67)	
Financing cashflow	6.64	61.18	
Net increase/(decrease) in cash held	0.22	3.04	

Tassal continues to focus on positive cash generation from operations to enable investment in fish growth from both a number and weight perspective, while undertaking a responsible capital spend to underpin sustainable growth in long-term returns.

Tassal's operating cashflow in 1H17 of \$24.0 million was slightly lower than 1H16 (\$25.5 million). This is a very positive result and is despite a lower harvest and sales period and even with the significant increase in the volume of feed fed. Overall, this reflects the strength of Tassal's underlying business and operational strategy. Specifically:

- Harvesting and sales were held back to optimise fish biomass (11,761 hog tonnes sold in 1H17 vs 13,508 hog tonnes in 1H16)
- An additional 5,672 tonnes of feed was used (28,764 tonnes) compared to 1H16 (23,092 tonnes) to take
 advantage of favourable growing conditions and increasing standing biomass an additional \$12.4 million in cost.
 It is worth noting that approximately 60% of the cost of a Year Class occurs before the first salmon is harvested
 from that Year Class.
 - Trade and other receivables was \$8.74 million higher than 1H16 with a lower amount sold through the Company's Receivables Purchase Facility (RPF) due to the changing sales-mix
 - o Trade and other creditors was \$10.2 million higher than 1H16 due to greater feed costs (volume driven)
 - Inventory was \$18.25 million higher than 1H16 reflecting feed costs (volume driven) and increasing standing biomass
- The standing biomass (i.e. live biomass) at 31 December 2016 was 24,573 tonnes vs. 30 June 2016 at 15,164 tonnes, and 31 December 2015 at 19,596 tonnes.

Financial returns

The financial returns achieved by Tassal over 1H17 reflect the Company's clear focus on optimising fish growth – both biomass and size (fish to be primarily harvested in FY18) and therefore reducing harvesting and ultimately sales and financial returns for 1H17

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016



The Company's balance sheet continued to remain strong:

- Gearing ratio was 34.6% at 31 December 2016 (31 December 2015: 34.5% 30 June 2016: 33.5%)
- Funding ratio, i.e. including RPF, was 46.9% at 31 December 2016 (31 December 2015: 50.6% 30 June 2016: 44.6%).

Dividend declared and DRP

Reflecting the Company's strong balance sheet, operating cashflows and growth outlook, the Directors of Tassal declared an interim dividend for 1H17 of 7.50 cps fully franked (1H16: 7.50 cps, 75% franked).

The Company's Dividend Reinvestment Plan (DRP) will apply to the 1H17 interim dividend, and shareholders electing to participate in the DRP will receive a 2% discount.

Business performance

1. Environment & societal value

A sustainable environment is fundamental for all farmers – it is no different for Tassal as Australia's leading fish farmer. For truly sustainable aquaculture, Tassal needs to maintain a healthy environment to raise healthy fish. Achieving this in turn will meet the expectations of customers and consumers, ensuring long-term sustainable operational and financial outcomes that maximise value and minimise risk for shareholders and other stakeholders (including employees and local communities).

Tassal acknowledges our challenge is to optimise a balance across environmental, social and economic dimensions. Tassal is the leader of the seafood industry in Australia. It's also recognised as a global leader for sustainable salmon aquaculture. Tassal takes its leadership position extremely seriously.

Tassal acknowledges that the sustainability of Macquarie Harbour has been called into question, and takes full responsibility for its operations at Macquarie Harbour. The Company is working with the Regulator and independent scientists on how best achieve the long-term sustainability of Macquarie Harbour, which is an important waterway for fish farming as well as for its natural values and its importance to West Coast locals and the wider Tasmanian community. Tassal will not grow Salmon on the Franklin lease until it is fully compliant.

Tassal and the industry were guided by the best information available at the time for Macquarie Harbour. Tassal stands by the science used and the Company's environmental record across all its leases. With regards to Macquarie Harbour, a series of unexpectedly adverse climatic and oceanic conditions contributed to environmental outcomes that were not anticipated modelled. Tassal fully accepts that recent regulatory adjustments to address the situation are necessary, and will work with the regulators and independent scientists to manage this important waterway and our leases within it. This is likely to mean that Tassal will, for the medium term, work on a sustainable input number of around 1 million smolt – which is approximately half Tassal's previous input for Macquarie Harbour.

To mitigate this reduction in Macquarie Harbour, while maintaining the Company's commitments to customers and consumers, employees and host communities, Tassal is sustainably scaling-up operations elsewhere given Tassal's geographic diversity of sites across Tasmania. Fortunately, the growing environment for the South East of Tasmania has been favourable in recent months, with a "normal" summer for 2016/17 being experienced. By managing sales mix and

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

harvest timing, Tassal will utilise existing lease areas and areas previously unutilised in the South East to grow additional smolt to compensate for the reductions in Macquarie Harbour.

2. Safety

Tassal's Board has endorsed a health and safety strategy that has as its core value **Zero Harm For Everyone**, **Everywhere**.

Tassal's commitment to safety is consistent with the company's focus on maximising shareholder value. Ultimately, no job is so important that it cannot be done safely.

Overall, Tassal's safety performance improved over 1H17. From an external perspective, Tassal's safety achievements would be considered excellent. However, until the Company delivers its core value of Zero Harm, Tassal will rank itself as operating at an **unacceptable level**, even though for FY2017 we are achieving all our safety targets. Moving forward the focus is to drive TRIFR to below 5 by 2020.

KPI's	1H16	1H17
LTIFR	0	0.48
MTIFR	25.58	13.96
TRIFR	25.58	14.44
Scorecard	96.58	95.75
Driving the Safety culture scorecard	89.16	91.33

1. Definitions:

LTIFR – Lost Time Injury Frequency Rate: (Number of Lost Time Injuries/Total Number of Hours Worked) X 1,000,000 hours

MTIFR – Medical Treated Injury Frequency Rate: (Number of Medically Treated Injuries/Total Number of Hours Worked) X 1,000,000 hours

TRIFR – Total Injury Frequency Rate: LTIFR + MTIFR+ Restricted work injuries + Fatalities

3. Financial & operational performance

With a favourable salmon sales mix and pricing environment, Tassal was successfully able to reduce its harvesting requirements and leverage favourable growing conditions. This has allowed Tassal to achieve a 'step change' in underlying biomass and fish size.

For Tassal, from a production perspective, Summer 2015/16 was the warmest water (sea and fresh) on record and it was held at this level for a considerable length of time. This adverse positon was exacerbated by the fact that Tassal's sales were too retail skewed and forced Tassal to continue harvesting fish that the Company would otherwise have left in the water to grow - therefore drawing on already less than optimal fish size. This significantly impacted Tassal's live biomass in FY16 and consequently the cost of fish for harvesting and sale in 2H16 and 1H17.

For Tassal, optimising growth in biomass and fish size is the Company's number one production priority (i.e. moving as quickly as possible to a fish size average of 5kg hog). During late 2H16, Tassal restructured its sales mix and reduced its salmon harvest to let fish grow. The Company exited some retail fresh contracts, rebalanced sales channels, optimised price and ultimately returns – which in turn has allowed Tassal to hold fish in the water longer to optimise growth.

With a restructured sales mix and more favourable supply/demand, Tassal has optimised returns in 1H17:

- **Domestic market** In the short term, Tassal has rebalanced the sales mix and ensured appropriate pricing, while also optimising salmon biomass growth. Moving forward, the Company's long-term focus remains on increasing domestic salmon & seafood per capita consumption and growth in margins
- Export market Export market conditions are currently attractive due to global supply constraints, which in turn has meant increased pricing. Moving forward, the medium-term dynamics appear to support the current export pricing environment. Longer term, as Tassal's fish size improves, export markets will be strategically important for bigger size fish (which attract a price premium)
- Retail market This continues to be an important channel, but required rebalancing as it is now a lower price and margin market, while also being a high-cost market to service from both an operational and financial perspective. Moving forward, Tassal will continue to manage sales mix to ensure margins are optimised
- Wholesale market In the short term, the wholesale market provides Tassal with greater flexibility in terms of pricing and timing of harvest / sales volume. Moving forward, the wholesale market will be important for extending the timing of salmon harvests to optimise fish size and cost of growing efficiencies.

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

Positive outlook for FY2017

Environmental conditions underpinning fish growth have improved this year, and current favourable salmon pricing in wholesale and export markets are forecast to continue in 2H17 and FY18. This is not without risk, with both domestic and global pricing at their highest points for a considerable period of time.

However, with greater ability to flex Tassal's supply and sales mix, the Company is well placed to offset increased salmon costs resulting from the extraordinarily adverse environmental conditions encountered in summer 2015/16.

Importantly, Tassal has been constantly improving its science and farming processes and these improvements will benefit all stakeholders going forward.

Tassal's strategic shift from a purely vertically integrated salmon company to a salmon and seafood company has opened strong growth opportunities. The successful acquisition of De Costi Seafoods positions Tassal as the market leader in Australia's \$4.3 billion Seafood Industry.

In line with Tassal's Strategic Plan, the focus for FY2017 is to continue to increase domestic salmon and seafood consumption while and continuously improving sustainability and performance:

- Enhancing and accelerating innovation, sustainability, environmental and community initiatives further advancing Tassal's already strong sustainability credentials
- The operational program and refocussed sales mix now in place is allowing salmon stock to recover and build up standing biomass and fish size to a point that will optimise farming, processing, and sales
 - Sales initiatives will focus on maximising the opportunities to grow salmon and seafood across the domestic market – both retail and wholesale – as well as export
 - o Operational initiatives will focus on further optimising the supply value chain via:
 - maximising salmon growth efficiencies utilising the SBP to deliver on fish growth, improved survival, lower feed conversion ratios and reduced bathing
 - reducing operational costs and moving closer to global best practice from an operational perspective cost of growing, cost of processing, cost of supply and logistics
 - further optimising supply chain to reduce Seafood procurement costs and complexities
 - further mitigating agricultural risk
- Capitalising on the successful De Costi Seafoods acquisition and driving seafood sales and category growth:
 - o Strategically important in stabilising short-term profits during times of higher fish costs
 - Over the medium term, seafood sales will become a material share of overall sales, underpin a successful domestic salmon strategy, and drive improved cashflows and asset returns.

Tassal expects that it will be able to continue its growth trajectory and generate increased revenues and operational earnings for FY17 over FY16.

4. SUBSEQUENT EVENTS

Other than as outlined in note 2 in the notes to the condensed consolidated financial statements, there has not arisen in the interval between the end of the half-year and the date of this report, any item, transaction or event of a material and unusual nature likely, in the opinion of the Directors of Tassal, to affect significantly the operations of the consolidated entity, the results of those operations, or the state of affairs of the consolidated entity, in subsequent financial periods.

5. BUSINESS DEVELOPMENT

The Company has and continues to examine a number of business development opportunities to grow the business organically.

6. INDEPENDENCE DECLARATION BY AUDITOR

The auditor's independence declaration made under section 307C of the Corporations Act 2001 is set out on page 12 and forms part of this Directors' Report for the half-year ended 31 December 2016.

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

7. ROUNDING OFF OF AMOUNTS

The Company is a company of the kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the Directors' Report and the half-year financial report have been rounded off to the nearest thousand dollars, unless otherwise indicated.

Signed in accordance with a resolution of Directors made pursuant to Section 306 (3) of the Corporations Act 2001.

On behalf of the Directors

O de ball.

A. McCallum Chairman

Hobart, 22 February 2017

AUDITOR'S INDEPENDENCE DECLARATION

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

Deloitte.

The Board of Directors Tassal Group Limited Level 9 1 Franklin Wharf Hobart TAS 7000 Deloitte Touche Tohmatsu A.B.N. 74 490 121 060

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22 February 2017

Dear Board Members

Tassal Group Limited

In accordance with section 307C of the Corporations Act 2001, I am pleased to provide the following declaration of independence to the directors of Tassal Group Limited.

As lead audit partner for the review of the financial statements of Tassal Group Limited for the half-year ended 31 December 2016 I declare that to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the review; and
- (ii) any applicable code of professional conduct in relation to the review.

Yours sincerely

DELOITTE TOUCHE TOHMATSU

clotte Touche Tohnshu

Chris Biermann

Partner

Chartered Accountants

Liability limited by a scheme approved under Professional Standards Legislation. Member of Deloitte Touche Tohmatsu Limited

CONDENSED CONSOLIDATED INCOME STATEMENT

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	Note	Half-Year Ended 31 Dec 2016	Half-Year Ended 31 Dec 2015
		\$′000	\$′000
Revenue	3 (a)	216,746	224,218
Other income	3 (b)	2,650	2,816
Fair value adjustment of biological assets		10,518	11,592
Fair value adjustment of biological assets at point of harvest		(131)	(2,993)
Share of profits / (losses) of associates and jointly controlled entities accounted for using the equity method		(9)	(212)
Changes in inventories of finished goods and work in progress		(8,106)	652
Raw materials and consumables used		(116,154)	(136,743)
Employee benefits expense		(43,133)	(39,426)
Depreciation and amortisation expense	3 (c)	(9,890)	(10,445)
Finance costs	3 (c)	(4,130)	(3,634)
Other expenses		(8,913)	(10,048)
Profit before income tax expense		39,448	35,777
Income tax expense		(11,715)	(10,492)
Profit for the period		27,733	25,285

	Half-Year Ended 31 Dec 2016	Half-Year Ended 31 Dec 2015
Earnings per ordinary share (EPS)		
Basic (cents per share)	18.58	17.19
Diluted (cents per share)	18.51	17.10

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	Note	Half-Year Ended 31 Dec 2016	Half-Year Ended 31 Dec 2015
		\$′000	\$′000
Profit for the period		27,733	25,285
Other comprehensive income			
Items that will not be reclassified subsequently to profit or loss:			
Gain/(loss) on revaluation of property		-	-
Income tax relating to items that will not be reclassified subsequently		-	-
I tems that may be reclassified subsequently to profit or loss :			
Gain/(loss) on cashflow hedges		668	54
Income tax relating to items that may be reclassified subsequently		(200)	(16)
Other comprehensive income for the period (net of tax)		468	38
Total comprehensive income for the period attributed to owners of the parent		28,201	25,323

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	Note	As at 31 Dec 2016	As at 30 June 2016	As at 31 Dec 2015
	11010	\$'000	\$'000	\$'000
Current Assets		7 555	4 555	4 555
Cash and cash equivalents		12,742	12,521	16,359
Trade and other receivables		35,783	25,300	27,042
Inventories		46,928	55,165	57,810
Biological assets		287,478	246,102	241,447
Other financial assets		3,556	3,724	448
Other		5,825	6,396	3,341
Total Current Assets		392,312	349,208	346,447
Non-Current Assets				
Investments accounted for using the				
equity method		8,583	8,592	8,458
Other financial assets		44	49	55
Property, plant and equipment		298,852	279,967	269,753
Goodwill		82,306	82,306	82,145
Other intangible assets		24,184	24,184	24,184
Other		4,172	4,765	4,207
Total Non-Current Assets		418,141	399,863	388,802
Total Assets		810,453	749,071	735,249
Current Liabilities				
Trade and other payables		79,928	61,870	69,923
Borrowings		32,222	27,137	21,955
Current tax liabilities		6,925	10,916	3,588
Contingent consideration	4	5,491	8,635	-
Provisions		7,934	6,850	6,691
Other financial liabilities		370	1,038	177
Total Current Liabilities		132,870	116,446	102,334
Non-Current Liabilities				
Borrowings		130,303	120,754	128,568
Deferred tax liabilities		109,381	97,791	97,089
Contingent consideration	4	2,746	8,152	16,787
Provisions		1,753	1,592	1,587
Total Non-Current Liabilities		244,183	228,289	244,031
Total Liabilities		377,053	344,735	346,365
Net Assets		433,400	404,336	388,884
Equity				
Issued capital	6	167,120	154,983	154,983
Reserves		13,915	13,513	10,229
Retained Earnings		252,365	235,840	223,672
Total Equity		433,400	404,336	388,884

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Tassal Group Limited and its Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	Ordinary shares	Asset revaluation reserve	Hedging reserve	Equity- settled employee benefits reserve	Retained earnings	Total attributable to equity holders of the parent
	\$′000	\$′000	\$′000	\$′000	\$′000	\$'000
Balance as at 1 July 2015	154,647	8,615	(162)	1,542	208,691	373,333
Profit for the period	-	-	-	-	25,285	25,285
Gain/(loss) on cashflow hedge (net of any related tax) Gain/(loss) on revaluation	-	-	38	-	-	38
of property (net of any related tax)	-	-	-	-	-	
Total comprehensive income for the period	-	-	38	-	25,285	25,323
Payment of dividends	-	-	-	-	(10,304)	(10,304)
Issue of shares pursuant to dividend reinvestment plan Issue of shares pursuant	-	-	-	-	-	-
to business acquisition earn-out arrangement Issue of shares pursuant	-	-	-	-	-	-
to Executive Long Term Incentive Plan	336	-	-	(336)	-	-
Recognition of share- based payments	-	-	-	532	-	532
Balance as at 31 December 2015	154,983	8,615	(124)	1,738	223,672	388,884
Balance as at 1 July 2016	154,983	12,700	(727)	1,540	235,840	404,336
Profit for the period	-	-	- 4/0	-	27,733	
Gain/(loss) on cashflow hedge (net of any related tax)	-	-	468	-	-	468
Gain/(loss) on						
revaluation of property (net of any related tax)	-	-	-	-	-	-
Total comprehensive	-	-	468	-	27,733	28,201
income for the period Payment of dividends	-	-	-	-	(11,208)	(11,208)
Issue of shares pursuant to dividend reinvestment plan	3,213	-	-	-	-	3,213
Issue of shares pursuant to business acquisition earn-out arrangement	8,550	-	-	-	-	8,550
Issue of shares pursuant to Executive Long Term	374	-	-	(374)	-	-
Incentive Plan Recognition of share- based payments	-	-	-	308	-	308
Balance as at 31	167,120	12,700	(259)	1,474	252,365	433,400

Notes to the condensed financial statements are included on pages 16 to 23.

December 2016

CONDENSED CONSOLIDATED STATEMENT OF CASHFLOWS

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	Note	Half-Year Ended 31 Dec 2016	Half-Year Ended 31 Dec 2015
		\$′000	\$′000
Cashflows from Operating Activities			
Receipts from customers		220,994	230,535
Payments to suppliers and employees		(187,316)	(197,483)
Interest received		52	123
Interest and other costs of finance paid		(5,983)	(3,605)
Income taxes paid		(3,723)	(4,048)
Net cash (used in) / provided by operating activities		24,024	25,522
Cashflows from Investing Activities			
Payment for property, plant and equipment		(30,442)	(34,726)
Proceeds from sale of property,			
plant and equipment		-	-
Payment for business			(48,941)
Net cash (used in) investing activities		(30,442)	(83,667)
Cashflows from Financing Activities			
Proceeds from borrowings		21,047	76,581
Repayment of borrowings		(6,413)	(5,097)
Dividends paid to members of the parent entity		(7,995)	(10,304)
Net cash (used in) / provided by financing activities		6,639	61,180
Net increase / (decrease) in cash and cash			
equivalents Cook and each equivalents		221	3,035
Cash and cash equivalents at the beginning of the Half-Year		12,521	13,324
Cash and cash equivalents at the end of the Half-Year		40.740	4/ 252
Notes to the condensed financial statements are include		12,742	16,359

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

1. Summary of accounting policies

a) Statement of compliance

The half-year financial report is a general purpose financial report prepared in accordance with the Corporations Act 2001 and AASB 134 'Interim Financial Reporting'. Compliance with AASB 134 ensures compliance with International Financial Reporting Standard IAS 34 'Interim Financial Reporting'. The half-year financial report does not include all the notes of the type normally included in an annual financial report and should be read in conjunction with the annual financial report for the financial year ended 30 June 2016, together with any public announcements made by Tassal Group Limited and its controlled entities during the half-year ended 31 December 2016, in accordance with the continuous disclosure requirement of the Listing Rules of the Australian Securities Exchange.

The half-year financial report was authorised for issue by the Directors on 22 February 2017.

b) Basis of preparation

The condensed consolidated financial statements have been prepared on the basis of historical cost, except if relevant, for the revaluation of certain non-current assets, biological assets and financial instruments. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

The Company is a company of the kind referred to in ASIC Corporations (Rounding in Financials/Directors' Reports) Instrument 2016/191, dated 24 March 2016, and in accordance with that Corporations Instrument amounts in the Directors' Report and the half-year financial report have been rounded off to the nearest thousand dollars, unless otherwise indicated.

c) Significant accounting policies

The accounting policies and methods of computation adopted in the preparation of the half-year financial report are consistent with those adopted and disclosed in the Company's annual financial report for the financial year ended 30 June 2016, other than as detailed below. Where appropriate figures for the comparative period have been restated to make them comparable with the disclosures adopted for the half-year ended 31 December 2016. These accounting policies are consistent with Australian Accounting Standards and with International Financial Reporting Standards.

d) Adoption of new and revised Accounting Standards

The Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to their operations and effective for the current half-year. New and revised Standards and amendments thereof and Interpretations effective for the current half-year that are relevant to the Group include:

- AASB 2014-4 'Clarification of Acceptable Methods of Depreciation and Amortisation'
- AASB 2014-6 'Agriculture: Bearer Plants'
- AASB 2015-1 'Annual Improvements to Australian Accounting Standards 2012-2014 Cycle'
- AASB 2015-2 'Disclosure Initiative: Amendments to AASB 101'
- AASB 1057 'Application of Australian Accounting Standards, AASB 2015-9 Scope and Application Paragraphs' The adoption of amending Standards does not have any impact on the disclosures or the amounts recognised in the Group's consolidated financial statements.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

2. Subsequent events

Interim dividend declared

On 22 February 2017 the Directors declared an interim dividend of \$11.271 million (7.50 cents per ordinary share) in respect of the half-year ended 31 December 2016. The interim dividend will be 100% franked. The interim dividend has not been recognised in this half-year report because the interim dividend was declared subsequent to 31 December 2016. The record date for determining entitlements to this interim dividend is 15 March 2017. The interim dividend will be paid on 31 March 2017. The Company's Dividend Reinvestment Plan will apply to the interim dividend and a discount rate of 2% has been determined by the Directors.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

		Note	Half-Year Ended 31 Dec 2016	Half-Year Ended 31 Dec 2015
			\$′000	\$′000
3.	Profit from operations			
	Profit from operations before income tax expense includes the following items of revenue and expense:			
(a)	Revenue			
	Revenue from the sale of goods:			
	- Domestic wholesale market		81,568	62,704
	- Domestic retail market		117,051	157,000
	- Export market		18,075	4,390
	Interest revenue		52	124
	Total revenue		216,746	224,218
(b)	Other Income			
	Gain/(loss) on disposal of property,			
	plant and equipment		20	24
	Government grants received		1,059	1,302
	Other		1,571	1,490
	Total other income		2,650	2,816
(c)	Expenses			
•	Depreciation of non-current assets		9,875	10,430
	Amortisation of non-current assets		15	15
	Total depreciation and amortisation		9,890	10,445
	Interest – other entities		3,237	2,832
	Finance lease charges		893	802
	Total finance costs		4,130	3,634

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

	As at	As at	
	31 December	30 June	
	2016	2016	
	\$'000	\$'000	
4. Contingent consideration			
Current	5,491	8,635	
Non-current	2,746	8,152	
	8,237	16,787	

On 1 July 2015 Tassal Operations Pty Ltd acquired all of the issued shares in the capital of De Costi Seafoods (Holdings)
Pty Ltd in exchange for consideration comprised of an upfront cash payment of \$50 million and contingent consideration in the form of an equity earn-out with an estimated fair value of \$16.787 million.

Under the contingent consideration arrangement, the Group is required to pay the vendors up to a maximum nominal amount of \$30 million, to be paid under certain conditions, over a three year period from 1 July 2015 to 30 June 2018 and settled via the issue of new shares in Tassal Group Ltd.

Assessment of the performance of De Costi Seafoods for year 1 of the earn-out period resulted in the issue of 2.1 million shares in Tassal Group Ltd to the vendors with a fair value of \$8.55 million.

As at 31 December 2016, the estimated fair value of the remaining contingent consideration is \$8.237 million, which is consistent with management's estimate of the probability of the balance of the earn-out vesting in years 2 and 3 of the earn-out period respectively.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

		31 Dece	Half-Year Ended 31 December 2016		ear Ended une 16	31 Dec	ar Ended cember 115
		Cents per share	Total \$′000	Cents per share	Total \$'000	Cents per share	Total \$'000
5.	Dividends						
(a)	Recognised amounts						
	Fully paid ordinary shares:						
	Interim dividend paid in respect of current financial year	-	-	7.50	11,040	-	-
	Final dividend paid in respect of prior financial year	7.50 7.50	11,208 11,208	7.00 14.50	10,304 21,344	7.00 7.00	10,304 10,304
	On 19 August 2016, the Directors declared a final dividend of \$11.208 million (7.50 cents per ordinary share) in respect of the financial year ended 30 June 2016. The dividend was 100% franked and paid on 29 September 2016.						
(b)	Unrecognised amounts						
	Fully paid ordinary shares:						
	Interim dividend in respect of current financial year	7.50	11,271		-	7.50	11,040
	Final dividend in respect of current financial year	-	-	7.50	11,208	-	-
		7.50	11,271	7.50	11,208	7.50	11,040

On 22 February 2017, the Directors declared an interim dividend of \$11.271 million (7.50 cents per ordinary share) in respect of the half-year ended 31 December 2016. The interim dividend will be 100% franked. The record date for determining entitlements to this dividend is 15 March 2017. The interim dividend will be paid on 31 March 2017.

The Company's Dividend Reinvestment Plan will apply to the interim dividend and a discount rate of 2% has been determined by the Directors.

The interim dividend in respect of ordinary shares for the half-year ended 31 December 2016 has not been recognised in this Half-Year report because the interim dividend was declared subsequent to 31 December 2016.

No portion of the interim dividend declared for the half-year ended 31 December 2016 constitutes Conduit Foreign Income.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

6. Issued capital

			As at 31 Decembe 2016	er	As at 31 December 2015	er
		Note	Number	\$′000	Number	\$′000
(a)	Ordinary share capital (fully paid)					
	Ordinary shares		150,281,739	167,120	147,203,532	154,983
(b)	Movements in ordinary share capital					
	Balance as at the beginning of the half-year		147,203,532	154,983	146,897,115	154,647
	Issue of shares pursuant to Executive Long Term Incentive Plan	(i)	139,534	374	306,417	336
	Issue of shares pursuant to business acceern-out arrangement	quisition (ii)	2,100,000	8,550	-	-
	Issue of shares pursuant to dividend reinvestment plan	(iii)	838,673	3,213	-	-
	Balance as at the end of the half-yea	r	150,281,739	167,120	147,203,532	154,983

Current Financial Year

- (i) On 23 August 2016, 139,534 ordinary shares were issued pursuant to the Company's Long Term Incentive Plan at an issue price of \$2.6810 per share. There was no exercise price paid on this conversion.
- (ii) On 23 August 2016, 2,100,000 ordinary shares were issued to Rasin Holdings pursuant to the De Costi Seafoods business acquisition earn-out arrangement at a fair value of \$4.0715 per share.
- (iii) On 29 September 2016, 838,673 ordinary shares were issued pursuant to the Company's dividend reinvestment plan at an issue price of \$3.8314 per share. A discount of 2% was applicable.

Previous Financial Year

(i) On 26 August 2015, 306,417 ordinary shares were issued pursuant to the Company's Long Term Incentive Plan at an issue price of \$1.0955 per share. There was no exercise price paid on this conversion.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

7. Contingent liabilities and contingent assets

There are no material contingent liabilities or contingent assets at the date of this half-year report.

8. Seasonality

The consolidated entity's principal activities, being the farming, processing and marketing of Atlantic Salmon and the procurement, processing and marketing of other seafood species are not generally subject to material or significant seasonal fluctuations.

9. Segment information

The Group has identified operating segments based on the internal reports that are reviewed by the chief operating decision maker (CODM) in assessing performance and in determining the allocation of resources. The CODM at Tassal is considered to be the Board of Directors.

The principal activities of the Group are to farm, process, market and sell salmon and to procure, process, market and sell other seafood species.

Reportable segments are determined by the similarity of goods sold and the method used to distribute the goods. Information reported to the CODM is primarily focused on geographical regions. The Group's reportable segments under AASB 8 'Operating Segments' are therefore domestic and export markets for the sale of all seafood products.

Operational EBITDA is the measure reported to the CODM for the purposes of resource allocation and assessment of segment performance.

The accounting policies of the reportable segments are the same as the Group's accounting policies.

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

31 December	Domestic	Export	
2016	Segment	Segment	Consolidated
	\$'000	\$'000	\$'000
Sales (1)	198,619	18,075	216,694
Segment			
operational EBITDA	38,916	4,165	43,081
Fair value adjustment			
of biological assets	-	-	10,387
Statutory EBITDA	-	-	53,468
Depreciation expense	-	-	(9,890)
Finance costs	-	-	(4,130)
Profit before income			
tax expense	-	-	39,448
Income tax expense	-	=	(11,715)
Profit for the period	-	-	27,733
(1) Sales Information	Salmon	Seafood	Total
	\$'000	\$'000	\$'000
Domestic wholesale	68,518	13,050	81,568
Domestic retail	90,546	26,505	117,051
Export	16,531	1,544	18,075
Total sales	175,595	41,099	216,694

31 December	Domestic	Export	
2015	Segment	Segment	Consolidated
	\$'000	\$'000	\$'000
Sales (1)	219,704	4,390	224,094
Segment			
operational EBITDA	40,955	302	41,257
Fair value adjustment			
of biological assets	-	-	8,599
Statutory EBITDA	-	=	49,856
Depreciation expense	-	-	(10,445)
Finance costs	-	-	(3,634)
Profit before income			
tax expense	-	-	35,777
Income tax expense	-	-	(10,492)
Profit for the period	-	-	25,285
(1) Sales Information	Salmon	Seafood	Total
	\$'000	\$'000	\$'000
Domestic wholesale	49,460	13,244	62,704
Domestic retail	134,565	22,435	157,000
Export	4,390	=	4,390
Total sales	188,415	35,679	224,094

DIRECTORS' DECLARATION

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016

The Directors declare on 22 February 2017 that:

- a) in the Directors' opinion, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- b) in the Directors' opinion, the attached financial statements and notes thereto are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and performance of the consolidated entity.

Signed in accordance with a resolution of the Directors made pursuant to Section 303(5) of the Corporations Act 2001.

On behalf of the Directors

O don ball.

A. McCallum Chairman

Hobart, 22 February 2017

NDEPENDENT REVIEW REPORT

Tassal Group Limited its and Controlled Entities Financial Report for the Half-Year Ended 31 December 2016



Independent Auditor's Review Report to the Members of Tassal Group Limited

We have reviewed the accompanying half-year financial report of Tassal Group Limited, which comprises the condensed statement of financial position as at 31 December 2016, and the condensed income statement, the condensed statement of comprehensive income, the condensed statement of cashflows and the condensed statement of changes in equity for the half-year ended on that date, notescomprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the consolidated entity comprising the company and the entities it controlled at the end of the half-year or from time to time during the half-year as set out on pages 11 to 24.

Deloitte Touche Tohmatsu A.B.N. 74 490 121 060

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Directors' Responsibility for the Half-Year Financial Report

The directors of the company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the consolidated entity's financial position as at 31 December 2016 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Tassal Group Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Auditor's Independence Declaration

In conducting our review, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of Tassal Group Limited, would be in the same terms if given to the directors as at the time of this auditor's review report.

Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Tassal Group Limited is not in accordance with the Corporations Act 2001, including:

giving a true and fair view of the consolidated entity's financial position as at 31 December 2016 and of its performance for the half-year ended on that date: and

(b) complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

DELOITTE TOUCHE TOHMATSU

Hobart, 22 February 2017

Chris Biermann

Partner

Chartered Accountants

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