



ASX ANNOUNCEMENT, 3 April 2017

INTERNATIONAL EXPANSION DELIVERS FOLLOW-ON ORDER IN HK

- **Vivid Technology secures a further international order for a customer in Hong Kong to install a Matrixx[®] smart LED lighting system inside an industrial freezer.**
- **Second order secured from a repeat Hong Kong customer in the last two months**
- **Lighting system has been customised to withstand extreme subzero temperatures of -45°C**

Vivid Technology Limited (ASX: VIV) (“Vivid Technology”, “the Company”) is pleased to announce its second order in Hong Kong for the supply of a proprietary Matrixx[®] intelligent LED lighting system for a large industrial blast chiller (refrigerated warehouse / freezer).

The customer is Asia’s premier logistics provider, chosen by many of the world’s top 100 brands with a global network that stretches across six continents, and includes the largest distribution network and hub operations in Greater China and the ASEAN region, with over 4 million square metres of logistics facilities.

The order will see Vivid Technology deploy a specialised Matrixx[®] system that uses the core Matrixx technology & system, though has been customised to suit temperatures of -45°C.

Vivid Technology’s high-quality Matrixx[®] industrial LED lighting system (including its unique industrial control system) is the only product on the market capable of operating at such low temperatures.

The success again validates Vivid Technology’s capabilities in implementing customised installations for key customers of this versatile system across a range of unique, highly-specialised production settings.

In addition, the deployment provides further market validation of the system’s energy saving capabilities, which is a particularly important point of differentiation in international markets where cost of electricity is high.

This real success builds on Vivid Technology’s growing international market presence, following the successful installation of a Matrixx[®] smart LED lighting system for a luxury brand at a 16,500 square metre warehouse in Hong Kong (*Refer ASX announcement 2 February*).

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Management Commentary

Vivid Technology's Managing Director Samuel Marks said: *"The new installation provides further evidence of the growing interest in the Matrixx[®] system in international markets. This second order for an existing customer in Hong Kong is great validation of the technology and suggests that the first installation delivered value and cost savings.*

"This follow-on order in Hong Kong will provide us with an excellent reference point to aid our active business development efforts into Asia.

"We look forward to updating shareholders on other new smart lighting installation orders from customers in Australian and international markets in the near future."

– ENDS –

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About Vivid Technology

Vivid Technology Limited is a diversified Australian-based company with interests in technology focused solutions in the industrial energy efficiency and CO₂-to-fuel conversion markets.

Vivid Technology - <http://www.vividtechnology.com.au>

About Vivid Industrial

Vivid Industrial is a subsidiary of Vivid Technology, providing customised, intelligent and energy efficient cloud based solutions for our growing industrial and infrastructure client base. The "internet of lights" and "cloud based monitoring" delivers quantifiable efficiencies and significant cost savings with environmentally sustainable benefits for our customers.

The business' core technologies are designed for application in warehouses, distribution centres, cold storage facilities, ports, stadiums, car parks, roads and tunnels. Vivid Industrial is a trusted partner to our customer base of blue chip, industrial companies.

During the 2016 financial year Vivid Industrial acquired Vivid Ilumalite, a business specialising in creating highly effective, energy-saving lighting solutions predominantly for commercial and government clients that generate significant cost savings and reduce environmental impact.

Vivid Industrial - <http://www.vividindustrial.com>
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