

SHAREHOLDER UPDATE

JUNE 2017

KEY HIGHLIGHTS

- **CCP continues to build a strong sales pipeline**
- **More customers on-board in Australia and North America**
- **Capital raise to position CCP for Growth**


FROM THE CEO

Quite often I'm asked: why is CCP different? And what does the sales pipeline look like? They're two good questions which I thought I'd cover in this shareholder update.

The CCP solution has diverse applications in very large markets. For example, CCP is initially targeting the food industry in Australia and North America. The combined Australian and US food industry presents us with a total addressable market that includes an estimated 470 million monitoring points. According to market research (marketsandmarkets.com), the global cold chain monitoring market is estimated to reach USD\$6.23b by 2022. Drivers for adopting the CCP solution in food sectors include greater attention to food quality, community pressure to reduce food waste and intensifying food safety compliance.

CCP is differentiating itself by offering a true enterprise solution, communication network diversity and simple low-cost business model.

CCP presents a unique offering to the market:

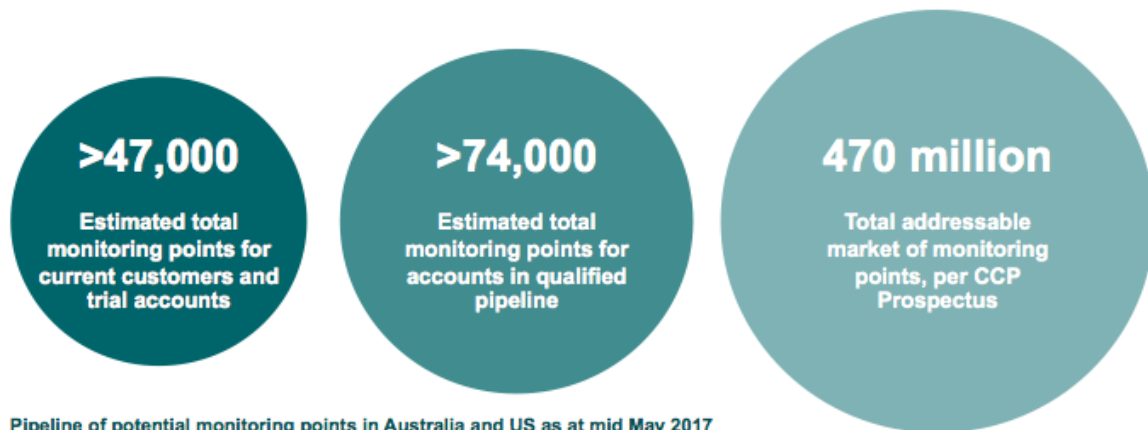
- | | | |
|---|---|--|
|  True Enterprise Solution <ul style="list-style-type: none">• Enterprise level access• Business intelligence analytics• Tabular and graphical reporting• System notifications (alerts)• User configurable firmware and software• Digital food safety records (to replace manual paper-based records) |  Communication Network Diversity <ul style="list-style-type: none">• WiFi• Bluetooth (BLE)• SigFox• RF (Gazelle)• NFC (Near Field Communications) |  Simple and Low Cost (SaaS model) <ul style="list-style-type: none">• Low monthly fee• No hardware cost• Rapid scalable deployment (plug & play) |
|---|---|--|

CCP's advanced enterprise platform, coupled with its low-cost IoT devices which operate across multiple communication networks offers a unique solution

Providing enterprise level access to business intelligence, food safety records and integration to food safety systems is critical to large corporations. In these environments, we address system administration challenges of remote sensor configurations, managing alerts and notifications settings, and monitoring a range of critical control points (not just temperature). Not all competitors can do this; and on the back of our recent Sigfox announcement, we're seeing growing interest in our ability to support more than just WiFi connectivity. For enterprise applications, CCP offers network communication diversity and flexibility. When combined with our SaaS model (with no upfront hardware), we stand out from the crowd.

CCP continues to secure high-profile customers (like the Stratosphere Hotel & Casino in Las Vegas, Nevada, USA); and since launch (late 2016), CCP has built a significant sales pipeline.

Since launch late 2016, CCP has built a significant sales pipeline



Pipeline of potential monitoring points in Australia and US as at mid May 2017

Looking at a quick snapshot of our sales pipeline in May 2017, we estimate our current customers and trial accounts have more than 47,000 monitoring points when combined. This provides a solid foundation for our sales teams. When I look at the qualified sales prospects in our pipeline, there's more than 74,000 total monitoring points when combined. When very early stage sales prospects (i.e. unqualified leads) are considered, the numbers are larger.

Obviously, no reliance should be placed upon any sales pipeline projection. Sales are subject to market influences and contingent upon matters, risks and decisions outside our control. Sales pipeline information should not be considered as a representation of future revenues; I'm providing this information to give you a better insight into our commercialisation progress. Some of the opportunities in our sales pipeline will take time; however, current customer trials and commercial uptake is positive.

I hope you enjoy reading customer news. It's great to see continued momentum in the business; and importantly, it's terrific to see customer's embracing the CCP solution to support their business objectives.



Michael White
Executive Director & CEO
CCP Technologies Limited

Did you know? According to the CSIRO, holding perishable foods at correct refrigerated temperatures can substantially reduce the rate at which food will deteriorate. Low temperatures slow down the growth of microorganisms and the rate of chemical (including enzymic) changes in food. These are two of the main causes of food spoilage.

More Information [HERE](#) > >

CAPITAL RAISE: RIGHTS ISSUE AND PLACEMENT

CCP has announced a AUD\$1.32m capital raise through a non-renounceable entitlement issue and placement.

Rights Issue

- CCP is raising approximately \$805,000 by way of a non-renounceable entitlement issue of one fully paid ordinary share in CCP for every five shares held by eligible shareholders at an issue price of \$0.017 per share

Placement

- CCP has raised \$518,895 by way of a placement on May 25 to sophisticated investors, at the Rights Issue price of \$0.17 per share

Purpose

- Net proceeds of the Placement and Rights Issue will be used to meet continued business development and working capital requirements

ANTICIPATED TIMETABLE

| | |
|--|--------------|
| Lodgement of Prospectus | 2 June 2017 |
| Notice to Share and Optionholders | 5 June 2017 |
| "Ex" date | 6 June 2017 |
| Record date for determining Entitlements | 7 June 2017 |
| Despatch of Prospectus to Shareholders | 8 June 2017 |
| Opening Date | 9 June 2017 |
| Last Date to extend Closing Date | 16 June 2017 |
| Closing Date | 21 June 2017 |
| New Shares quoted on a deferred settlement basis | 21 June 2017 |
| Notify ASX of under subscriptions | 22 June 2017 |
| Despatch Date | 26 June 2017 |
| Trading of New Shares issued under Entitlement Offer | 28 June 2017 |

[View the Prospectus HERE](#)

[Read our Investor Presentation HERE](#)

CUSTOMER PROFILES - AUSTRALIA

Melbourne Events Group

With specular venue locations in Melbourne, Melbourne Events Group is well-known for their high-profile conferences and bespoke celebrations. CCP is now monitoring refrigeration systems at The Park Melbourne and River's Edge Events to underpin food quality, food safety and reduce business risk.



[Read More > >](#)

Hotel Realm, Canberra

Set on the footsteps of Parliament House, Canberra's finest 5 Star luxury property - the Hotel Realm - is now using CCP to continuously monitor all kitchen fridge, freezer and cool-room temperatures. Despite the hotel's challenging concrete and steel back-of-house environment, installation on CCP wireless solution was seamless.



[Read More >>](#)

RACV Cape Schanck Resort

The luxury RACV Cape Schanck Resort is located at the southern-most point of the Mornington Peninsula, Victoria. The Head Chef and the resort's General Manager have installed CCP's critical control point monitoring solution to strengthen food safety and minimise business risk.



[Read More >>](#)

Australian IoT Award Nomination

Get York Coffee in Sydney has been nominated for a prestigious Australian IoT Award for its implementation of CCP's critical control point monitoring solution.

By using our Internet of Things (IoT) solution, Get York Coffee saved thousands of dollars. CCP detected a fridge failure.

[Read More >>](#)

Award winners will be announced at the Adapt Digital Edge Experience on 8 June 2017 being held on the Gold Coast.

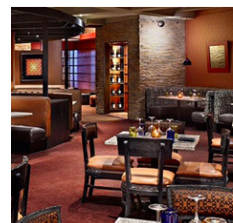
Good luck Shawn... we appreciate your ongoing support; and it's terrific to see innovative businesses like yours benefit from CCP's affordable solution. And BTW, you do a great coffee... you should get an award for that too!



CUSTOMER PROFILES - NORTH AMERICA

McCall's Heartland Grill in Stratosphere Hotel, Las Vegas, Installs CCP

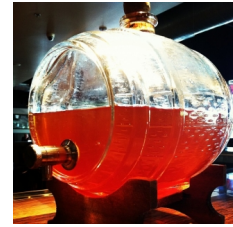
Executive Chef Rick Giffen understands his guests. Even in Las Vegas people want a great meal that doesn't break the bank. His award-winning menu features steaks, seafood, pasta, sandwiches, and specialty items. The Prime Rib is absolutely exceptional, as are the Chile Roasted St. Louis Ribs and Barbecue Crusted Atlantic Salmon.



[Read More >>](#)

Tavern 4&5 Taps into the CCP Food Monitoring Solution

This new American East Coast style tavern in Eden Prairie, Minnesota offers a flavorful twist on classic pub fare in a setting that features a handcrafted bronze and copper community table and burnished wood bars. By implementing CCP, Tavern 4&5 has removed the human element from the recording of temperatures.



[Read More >>](#)

Cut Fruit Express Takes Fresh to a Whole New Level with CCP

Cut Fruit Express, Inc. in Minnesota operates a 46,000 square foot facility dedicated to providing fresh, safe and high quality products that meet their customer's expectations and specifications. They rigorously apply strict Food Safety Management Systems to ensure safe and fresh cut fruit.



[Read More >>](#)

CCP @ Foodservice Australia 2017



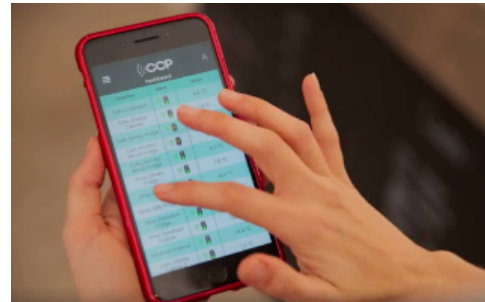
CCP exhibited at Foodservice Australia in Melbourne 28-30 May. There was plenty of interest in our temperature monitoring solution; and plenty of leads to now follow-up. During the show, we kept an eye on the fridges for Slape & Sons Sausages – and yes, we can report their sausages are terrific – and Hot Price Hospitality who were demonstrating their Adande freezer.

We were delighted to see John McFadden from the Park Royal Hotel at Darling Harbour (one of our customers) doing his stuff as a judge in the Chef of the Year – a terrific reflection of John's professional standing in the industry; and we appreciate John directing his colleagues to our stand. And yes, that's our CEO showing a new smart sensor tag to the COO. More on our progress with new products in next month's Shareholder Update.

VIDEO

Understand how CCP Solutions work

If you'd like a better understanding of how the CCP solution works in a food business, drop by our [Facebook page](#) a view the videos. These videos were taken at Earth Walker & Co General Store (one of our customer sites). You'll also notice a cameo appearance by products from Country Valley Milk, another one of our customers.



FOLLOW US

CCP has made changes to its corporate website (www.ccp-technologies.com) to make operational announcements more accessible. A consolidated news feed displays business-related activity from Australia (au.ccp-network.com) and North America (us.ccp-network.com) websites together with ASX announcements. We'll be regularly posting customer news and case studies on our websites, and we also invite you to connect with us on social media, and ['Like Us' on Facebook](#):



Website - CCP Technologies Limited (ASX:CT1)



Website - CCP Network (please note: automatic AU/US redirection)



Facebook - CCP Technologies



Facebook - CCP Network Australia



Facebook - CCP North America



LinkedIn - CCP Technologies



LinkedIn - CCP Network Australia



Email