

# ASX Announcement 14 June 2017

## **ITL Announces Positive Full Year Trading Update**

ITL Health Group ("ITL"), an innovative global medical technology company, expects to announce very positive results for the financial year to 30 June 2017.

The second half results will show a significant improvement over the corresponding period in FY 2016 and follow the high growth achieved in the first half in which revenue grew 11% to \$17.5m, PBT increased 110% to \$2.12m and EBITDA rose 69% to \$2.7m.

**Expected Full Year Results - Highlights:** 

- Operating divisions have driven strong growth
- Revenue of \$35m (\$31.1m FY 2016)
- Profit Before Tax between \$3.5m to \$3.8m (\$0.3m FY 2016)
- EBITDA of \$5.0m (\$1.6m FY 2016)
- Successful targeting of \$3.3bn Blood Culture Testing market
- February posted highest monthly revenue and profit in ITL's 23 year history
- \$4m spent on R&D (\$2m on MyHealthTest). \$3m of the \$4m has been expensed.

The improved Full Year results have been driven by continued growth in the operating divisions, ITL Biomedical and ITL Healthcare.

Bill Mobbs, Executive Chairman commented: "The financial year has seen a step change for ITL. Our strategy to pursue high margin opportunities in emerging healthcare growth markets, and accelerate development of innovative patented products for the global healthcare markets has been a success."

"We look forward to reporting positive Full Year results and the Board is looking to the remainder of 2017 and 2018 with confidence."

Bill Mobbs Executive Chairman

### **ITL Health Group**

ITL is an innovative global medical technology company made up of four divisions; ITL BioMedical, ITL Healthcare, ITL Clinical & MyHealthTest.

ITL creates & manufactures leading edge medical devices for the clinical, blood banking, & laboratory markets & is a growing provider of specialist ancillary products for the blood culture testing market.

ITL holds an IP portfolio of 48 patents & sells into 55 countries.

MyHealthTest creates and markets highly innovative direct to consumer pathology testing for major chronic diseases.



Ranked 16<sup>th</sup> most Innovative Company by the AFR Innovative Companies Awards

Australian Securities Exchange Code: ITD

Ordinary Shares 95,928,314

#### **Board of Directors**

Bill Mobbs	Executive Chairman
Mark Peatey	Non-executive
Director	
Andrew Turnbull	Non-executive
Director	
Trevor Doolan	Chief Financial Officer
	& Company Secretary

Contact	
/or Doolan	Company Secretary
ne:	+61 3 8773 3050
ail:	info@itl-limited.com

#### www.itl-limited.com

Media &	Investors
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 Ben Knowles
 Walbrook IR

 Phone:
 +61 426 277 760

 Email:
 ben.knowles@walbrookir.com.au