

#### **ASX Release**

# Quarterly Cash Flow Report and Trading Update Quarter ended 30 June 2017

**Melbourne, Australia; 31 July 2017:** Jayex Healthcare Limited (ASX: JHL) (**Jayex** or **Company**), a leading e-health provider of integrated healthcare services delivery platforms, today released its Appendix 4C – Quarterly cash flow report for the guarter ended 30 June 2017 (the **Quarter**).

During the Quarter JHL's consolidated cash receipts amounted to approximately AUD\$3.462m. Receipts derived from the UK represented approximately 90% of consolidated cash receipts.

Cash at bank over the quarter increased from \$1.080m to \$2.051m.

During the quarter the Company finalised a loan facility of \$2 million with an entity associated with Mr Michael Boyd, the Company's Chairman and major shareholder. The facility was fully drawn down at the end of the quarter.

Operationally the Company continues to deploy its technologies of Appointuit (patient engagement) and the Enlighten Patient Flow Management Platform (patient arrival registration via kiosks, calling screens and wayfinding technologies) across the UK, Australia and New Zealand.

During the quarter the Company's UK operations were slightly behind budget but are on budget for the year to date. The UK operation recorded invoiced revenue of approximately £702K for the quarter and £2.4M for the year to date (approximately A\$1.17m for the quarter and \$A4.02m year to date).

As a result of slower sales in the Australian market and following the appointment of new CEO Nick Fernando the Company began a substantial cost restructure program in the Australian operations, the benefits of which are expected to start becoming evident in coming quarters.

### **Contacts for further information:**

Chairman Company Secretary
Michael Boyd Melanie Leydin
0447 600 888 0417 663 119

### About Jayex Healthcare Limited - www.jayexhealthcare.com.au

Jayex Healthcare is a leading provider in the United Kingdom and Australia of integrated healthcare services delivery platforms, incorporating the Company's four interconnected and proprietary technologies, being:

- the Enlighten patient workflow platform;
- the Appointuit patient engagement solution;
- the *Pharmacy Delivery 2 U* prescription delivery service; and
- the BluePoint® remote pharmacy prescription processing and dispensing terminal.

+Rule 4.7B

# **Appendix 4C**

## Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

### Name of entity

| JAYEX HEALTHCARE LIMITED              |  |
|---------------------------------------|--|
| ABN Quarter ended ("current quarter") |  |
| 5 119 122 477 30 JUNE 2017            |  |

| Con | solidated statement of cash flows              | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |  |
|-----|--|----------------------------|---------------------------------------|--|
| 1.  | Cash flows from operating activities           |                            |                                       |  |
| 1.1 | Receipts from customers                        | 3,462                      | 5,299                                 |  |
| 1.2 | Payments for                                   |                            |                                       |  |
|     | (a) research and development                   | (46)                       | (124)                                 |  |
|     | (b) product manufacturing and operating costs  | (1,193)                    | (1,366)                               |  |
|     | (c) advertising and marketing                  | (140)                      | (200)                                 |  |
|     | (d) leased assets                              | (110)                      | (185)                                 |  |
|     | (e) staff costs                                | (1,111)                    | (2,236)                               |  |
|     | (f) administration and corporate costs         | (1,327)                    | (1,829)                               |  |
| 1.3 | Dividends received (see note 3)                | -                          | -                                     |  |
| 1.4 | Interest received                              | -                          | -                                     |  |
| 1.5 | Interest and other costs of finance paid       | (32)                       | (32)                                  |  |
| 1.6 | Income taxes paid                              | -                          | -                                     |  |
| 1.7 | Government grants and tax incentives           | -                          | -                                     |  |
| 1.8 | Other (provide details if material)            | -                          | -                                     |  |
| 1.9 | Net cash from / (used in) operating activities | (497)                      | (673)                                 |  |

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<sup>+</sup> See chapter 19 for defined terms

| Con | solidated statement of cash flows              | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |
|-----|--|----------------------------|---------------------------------------|
| 2.  | Cash flows from investing activities           |                            |                                       |
| 2.1 | Payments to acquire:                           |                            |                                       |
|     | (a) property, plant and equipment              | (1)                        | (18)                                  |
|     | (b) businesses (see item 10)                   | -                          | -                                     |
|     | (c) investments                                | -                          | -                                     |
|     | (d) intellectual property                      | -                          | -                                     |
|     | (e) other non-current assets                   | -                          | -                                     |
| 2.2 | Proceeds from disposal of:                     |                            |                                       |
|     | (a) property, plant and equipment              | -                          | -                                     |
|     | (b) businesses (see item 10)                   | -                          | -                                     |
|     | (c) investments                                | -                          | -                                     |
|     | (d) intellectual property                      | -                          | -                                     |
|     | (e) other non-current assets                   | -                          | -                                     |
| 2.3 | Cash flows from loans to other entities        |                            |                                       |
| 2.4 | Dividends received (see note 3)                | -                          | -                                     |
| 2.5 | Other (provide details if material)            | -                          | -                                     |
| 2.6 | Net cash from / (used in) investing activities | (1)                        | (18)                                  |

| 3.   | Cash flows from financing activities  |       |       |
|------|---|-------|-------|
| 3.1  | Proceeds from issues of shares  | -     | -     |
| 3.2  | Proceeds from issue of convertible notes                                    | -     | -     |
| 3.3  | Proceeds from exercise of share options                                     | -     | -     |
| 3.4  | Transaction costs related to issues of shares, convertible notes or options | -     | -     |
| 3.5  | Proceeds from borrowings  | 2,070 | 2,070 |
| 3.6  | Repayment of borrowings   | (670) | (670) |
| 3.7  | Transaction costs related to loans and borrowings                           | -     | -     |
| 3.8  | Dividends paid  | -     | -     |
| 3.9  | Other (provide details if material)   | -     | -     |
| 3.10 | Net cash from / (used in) financing activities                              | 1,400 | 1,400 |

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

| Consolidated statement of cash flows |   | Current quarter<br>\$A'000 | Year to date<br>(6 months)<br>\$A'000 |
|--------------------------------------|---|----------------------------|---------------------------------------|
| 4.                                   | Net increase / (decrease) in cash and cash equivalents for the period |                            |                                       |
| 4.1                                  | Cash and cash equivalents at beginning of quarter/year to date        | 1,080                      | 1,334                                 |
| 4.2                                  | Net cash from / (used in) operating activities (item 1.9 above)       | (497)                      | (673)                                 |
| 4.3                                  | Net cash from / (used in) investing activities (item 2.6 above)       | (1)                        | (18)                                  |
| 4.4                                  | Net cash from / (used in) financing activities (item 3.10 above)      | 1,400                      | 1,400                                 |
| 4.5                                  | Effect of movement in exchange rates on cash held                     | 69                         | 8                                     |
| 4.6                                  | Cash and cash equivalents at end of quarter                           | 2,051                      | 2,051                                 |

| 5.  | Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts | Current quarter<br>\$A'000 | Previous quarter<br>\$A'000 |
|-----|---|----------------------------|-----------------------------|
| 5.1 | Bank balances   | 2,051                      | 1,080                       |
| 5.2 | Call deposits   | -                          | -                           |
| 5.3 | Bank overdrafts   | -                          | -                           |
| 5.4 | Other (provide details)   | -                          | -                           |
| 5.5 | Cash and cash equivalents at end of quarter (should equal item 4.6 above)   | 2,051                      | 1,080                       |

| 6.  | Payments to directors of the entity and their associates                       | Current quarter<br>\$A'000 |
|-----|--|----------------------------|
| 6.1 | Aggregate amount of payments to these parties included in item 1.2             | (66)                       |
| 6.2 | Aggregate amount of cash flow from loans to these parties included in item 2.3 | -                          |
|     |  |                            |

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

Directors fees and premises lease payments for the quarter.

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<sup>+</sup> See chapter 19 for defined terms

| 7.  | Payments to related entities of the entity and their associates                         | Current quarter<br>\$A'000 |
|-----|---|----------------------------|
| 7.1 | Aggregate amount of payments to these parties included in item 1.2                      | -                          |
| 7.2 | Aggregate amount of cash flow from loans to these parties included in item 2.3          | -                          |
| 7.3 | Include below any explanation necessary to understand the transaction items 7.1 and 7.2 | ns included in             |
| Nil |   |                            |
|     |   |                            |

| 8.  | Financing facilities available Add notes as necessary for an understanding of the position | Total facility amount at quarter end \$A'000 | Amount drawn at<br>quarter end<br>\$A'000 |
|-----|--|--|---|
| 8.1 | Loan facilities  | 2,000  | 2,000                                     |
| 8.2 | Credit standby arrangements  | -  | -   |
| 8.3 | Other (please specify)   | -  | -   |

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

| Facility amount | Lender                            | Interest rate  | Secured/unsecured |  |
|-----------------|-----------------------------------|----------------|-------------------|--|
| \$2,000,000     | Covenant Holdings<br>(WA) Pty Ltd | 8.0% per annum | Unsecured         |  |

| 9.  | Estimated cash outflows for next quarter** | \$A'000 |
|-----|--|---------|
| 9.1 | Research and development                   | 80      |
| 9.2 | Product manufacturing and operating costs  | 490     |
| 9.3 | Advertising and marketing                  | 33      |
| 9.4 | Leases                                     | 78      |
| 9.5 | Staff costs                                | 1,086   |
| 9.6 | Administration and corporate costs         | 644     |
| 9.7 | Other (provide details if material)        | -       |
| 9.8 | Total estimated cash outflows              | 2,411   |

<sup>\* \*</sup> Please note that the above estimated cash outflows for the next quarter do not include inflows of receipts from customers. The cash outflows are estimates only and variable outflows are calculated on forecast revenue for the quarter. Variable outflows will change if actual revenue differs from forecast revenue.

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<sup>+</sup> See chapter 19 for defined terms

| 10.  | Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above) | Acquisitions | Disposals |
|------|---|--------------|-----------|
| 10.1 | Name of entity  |              |           |
| 10.2 | Place of incorporation or registration  |              |           |
| 10.3 | Consideration for acquisition or disposal                                       |              |           |
| 10.4 | Total net assets  |              |           |
| 10.5 | Nature of business  |              |           |

### **Compliance statement**

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

| Sign here: |                     | Date: 31 July 2017 |
|------------|---------------------|--------------------|
|            | (Company secretary) |                    |

Print name: Melanie Leydin

### **Notes**

- 1. The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

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