



Earnings Guidance

16 August 2017, Melbourne: Traffic Technologies Ltd ('TTI' or 'the Company') presents earnings guidance for the financial year ended 30 June 2017.

TTI is expecting to report the following result for the financial year ended 30 June 2017:

	Year to 30 June 2017	Year to 30 June 2016
	\$'m	\$'m
Sales revenue	48.0 - 50.0	44.0
Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)+	4.3 - 4.7	2.6
Earnings before Interest and Tax (EBIT)	2.5 - 2.9	(19.5)
Net Profit/Loss After Tax (NPAT)++	0.8 - 1.2	(22.3)

+ EBITDA is after taking into account restructuring costs and other one-off items of \$0.5m.

++ The previous financial year included an impairment charge against goodwill of \$20.0m.

The Company expects to report a return to profitability for the 2017 financial year where Revenue has increased by approximately 11% and EBITDA is expected to improve by over 70% whilst EBIT is expected to increase by over 100%. The Company is expected to report a net profit after tax, compared to a loss in the previous year.

The Company has benefitted from a diversification program of its offerings with greater emphasis on road and street lighting, ITS (Intelligent Transport Systems or electronic signage), traffic controllers, maintenance contracts and export initiatives. Specifically, over this period the Company has won a number of significant road lighting supply contracts which have contributed to the result for the 2017 financial year and which are expected to contribute further revenues and profits in the 2018 financial year.

The Group's earnings guidance is subject to completion of the full year accounts and the final audit. The Company expects to release its full year results to the market in the final week of August 2017.

Should you require any further information please contact Mr. Con Liosatos.

Enquiries:

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