

# MDL UPDATE

Investor Presentation  
September 2017



ASX: MDL



# STATEMENTS

## MDL OVERVIEW

- MDL's primary asset is a 50% interest in the TiZir joint venture, which owns the Grande Côte mineral sands operation (**GCO**) in Senegal, West Africa and the TiZir Titanium & Iron ilmenite upgrading facility (**TTI**) in Tyssedal, Norway. ERAMET of France is MDL's 50% joint venture partner in TiZir.

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# MDL INVESTOR UPDATE

## MDL OWNS 50% OF THE TIZIR JOINT VENTURE

### MARKET SNAPSHOT

Share price (as at 1 September 2017)	A\$0.82
Shares on issue	~197m
Market capitalisation	~A\$162m
Net Cash (Debt)	A\$13.9m
12 month range	A\$0.32 - A\$0.87

### SUBSTANTIAL SHAREHOLDERS

Allan Gray Australia	18.34%
Ellerston Capital	9.40%
L1 Capital	8.84%
Farjoy	7.82%
HEST Australia	7.16%
Tiga (Thorney Investments)	6.45%
CBA (Colonial First State )	6.08%
CBUS/United Super	5.28%



# THE TIZIR JOINT VENTURE – A SNAPSHOT

## THE SUCCESSFUL INTEGRATION OF GCO AND TTI UNDERPINS TIZIR'S SUCCESS

### GCO mine

- High-quality zircon, ilmenite (largely consumed by TTI), rutile and leucoxene
- 25 year expected mine life

### TTI upgrading facility

- Current capacity of 230ktpa chloride titanium slag and 100ktpa of high-purity pig iron
- Valuable technology and IP

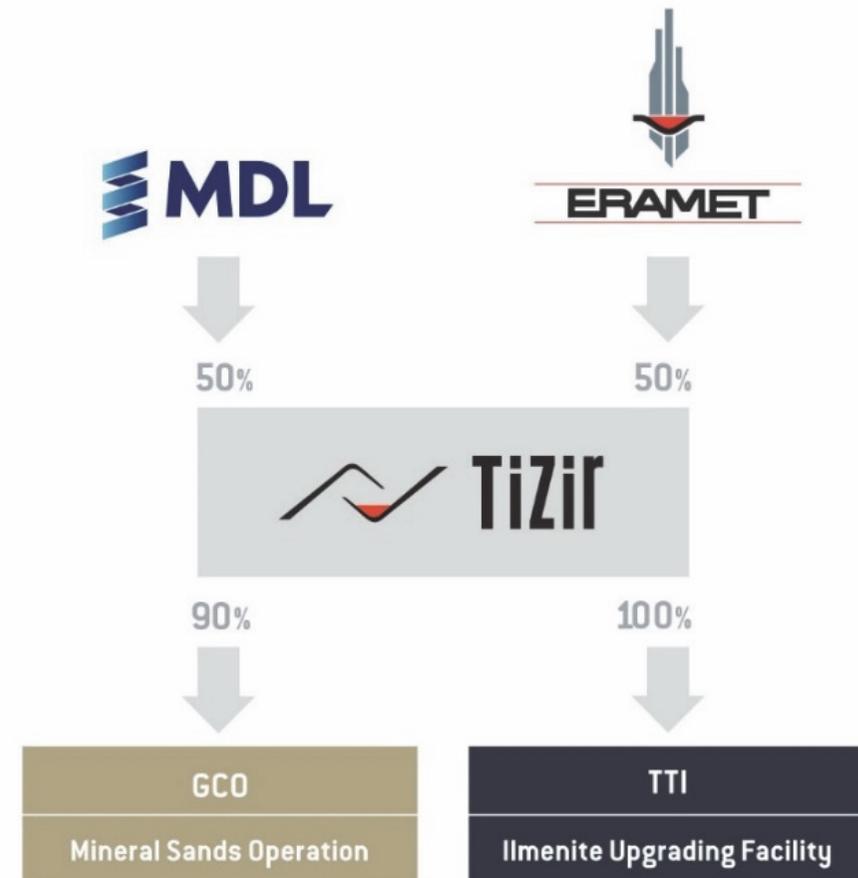
### Capital expenditure program complete

- GCO ~US\$650m mine construction
- TTI ~US\$70m furnace upgrade and expansion

### Balance sheet

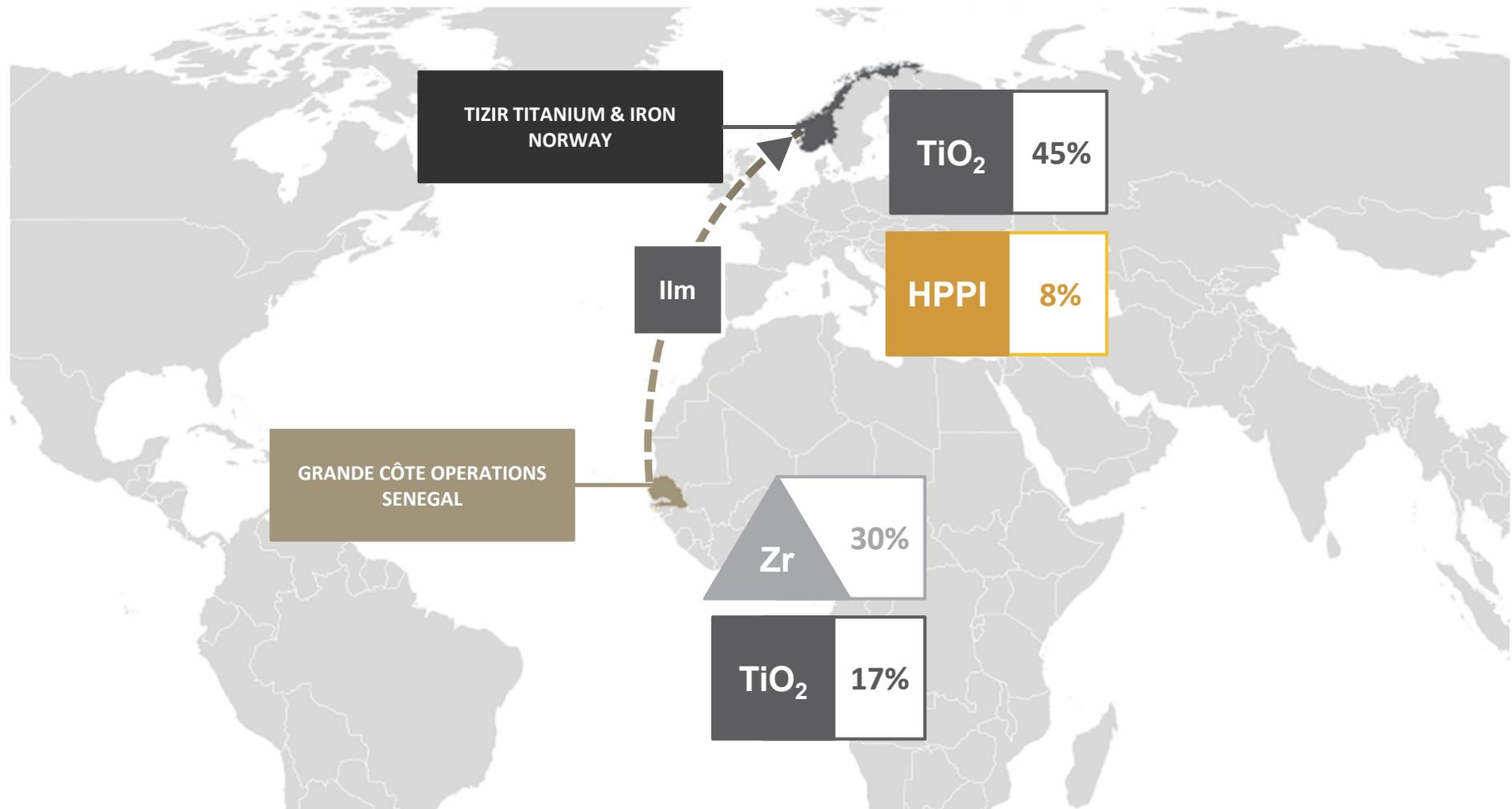
- Total assets of US\$955m at 30 June 2017
- Funded by: corporate bond (US\$300m), working capital facilities (drawn to US\$81m) and shareholder loans (US\$210m)

### Experienced management teams at GCO & TTI



# TIZIR OPERATIONS AND REVENUES

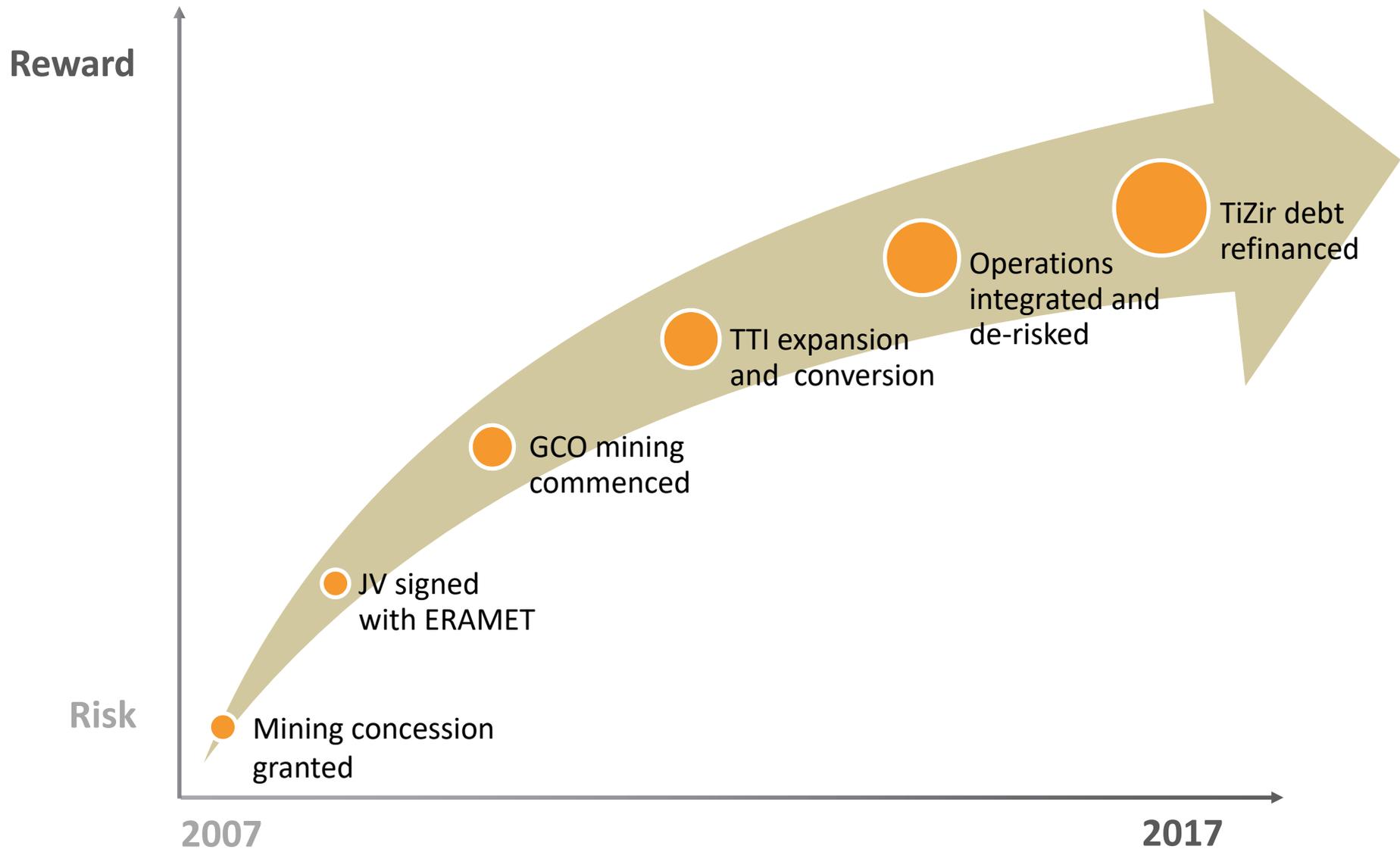
TIZIR PRODUCES HIGH-GRADE TITANIUM FEEDSTOCKS AND PREMIUM QUALITY ZIRCON



*Proportion of revenue is indicative average over the life of operations*

# TIZIR DE-RISKED

ONGOING ACHIEVEMENT OF SIGNIFICANT MILESTONES



## FIRST HALF HIGHLIGHTS

### STRONG FIRST HALF – A PRELUDE TO A RECORD YEAR FOR TIZIR AND MDL

#### STRONG FINANCIAL POSITION

##### MDL

- Recapitalisation complete
- ERAMET loan repaid
- US\$13.9m cash on hand

##### TiZir Joint Venture

- 1H 2017 EBITDA of US\$28.4m
- US\$275m bond refinanced
- GCO cashflow positive for four consecutive quarters
- TTI working capital build largely complete
- Future production not contingent on major capex

#### EXCELLENT OPERATIONAL PERFORMANCE

##### GCO

- Target utilisation rates and throughputs achieved
- Record production

##### TTI

- Ramp up to expanded capacity progressing to plan
- Significant production efficiencies achieved

#### POSITIVE MARKET CONDITIONS

##### Zircon

- Price increases consistent with announcements from major producers
- Price strength anticipated to continue as supply deficit expected to emerge in 2018

##### Titanium Feedstocks

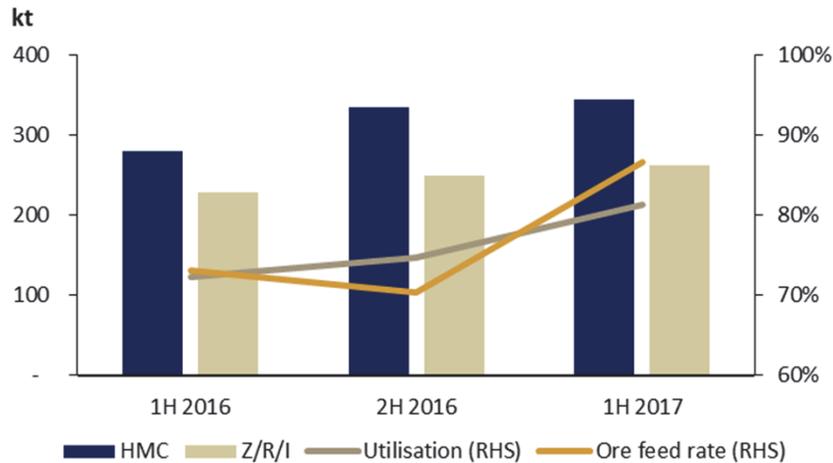
- Pigment plants operating at maximum utilisation, with minimal inventories
- Higher prices being realised

MDL is well positioned to generate long-term value for shareholders

# TIZIR OPERATIONS UPDATE – PRODUCTION

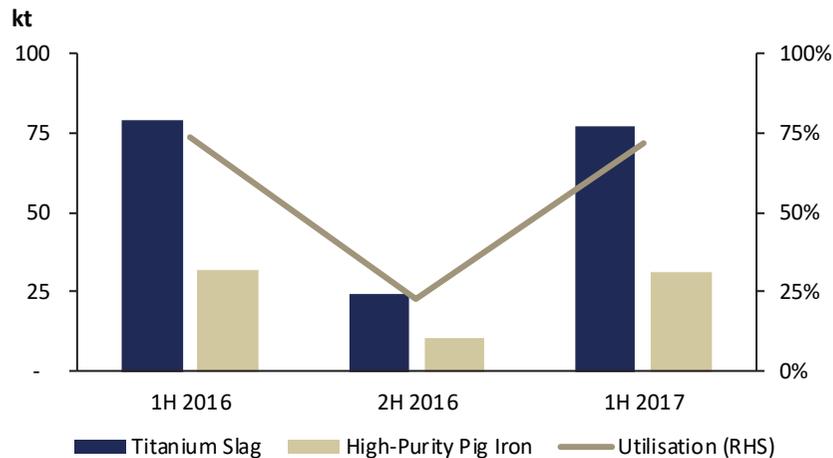
## TIZIR OPERATIONS DELIVERING ON THEIR POTENTIAL

### GCO



- Mine and plant optimisation initiatives delivering target utilisation rates and throughputs on a consistent basis
- Second quarter results included:
  - record ore tonnes mined
  - record HMC produced
  - record finished goods produced
- Fourth successive quarter of positive free cashflow

### TTI



- Production continues according to plan
- 2Q 2017 titanium slag production represented 86% of expanded capacity target of 230,000tpa
- Increased efficiency post expansion, with operations consuming less coal and energy to achieve targeted production levels

# MINERAL SANDS MARKET UPDATE

## INDUSTRY MARKET DYNAMICS



### INDUSTRY CHARACTERISTICS

- Demand and global GDP/urbanisation strongly correlated
- Opaque product pricing
- Emergence of China in 2010
- Influence of major producers' strategies

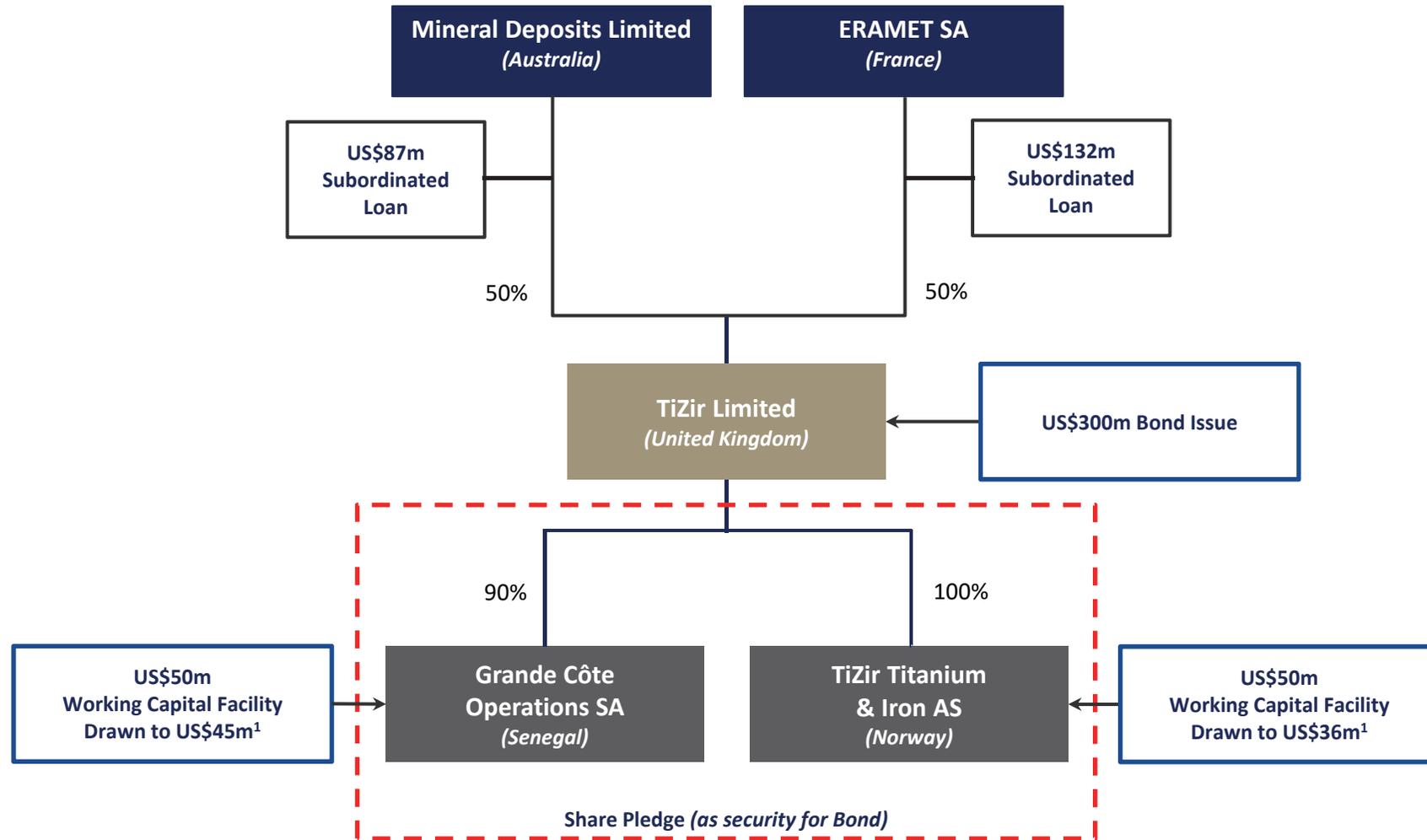
### IMPROVING MARKET DYNAMICS

- Demand growth driven by improving economic fundamentals
- Limited inventories throughout supply chain
- Investment deferrals
- Environmental pressure driving rationalisation in China
- Declining resource base

### INDUSTRY OUTLOOK

- Pigment
  - higher plant utilisation rates
  - contract prices continue to increase
- High-grade titanium feedstock
  - restart of idled operations removing excess capacity
  - higher spot prices for rutile
- Zircon
  - supply limitations point to further price recovery

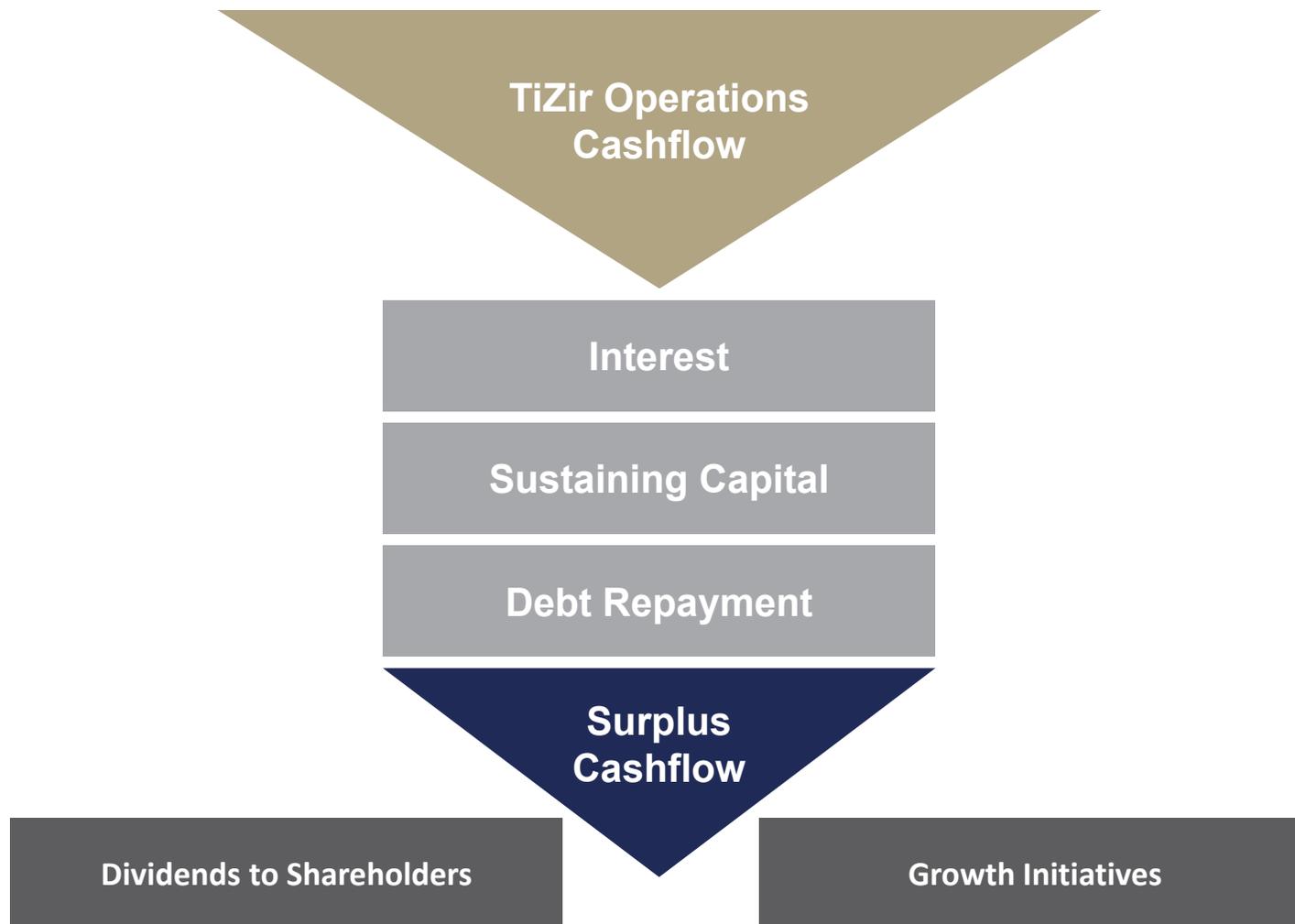
# TIZIR DEBT STRUCTURE



1. As at 30 June 2017

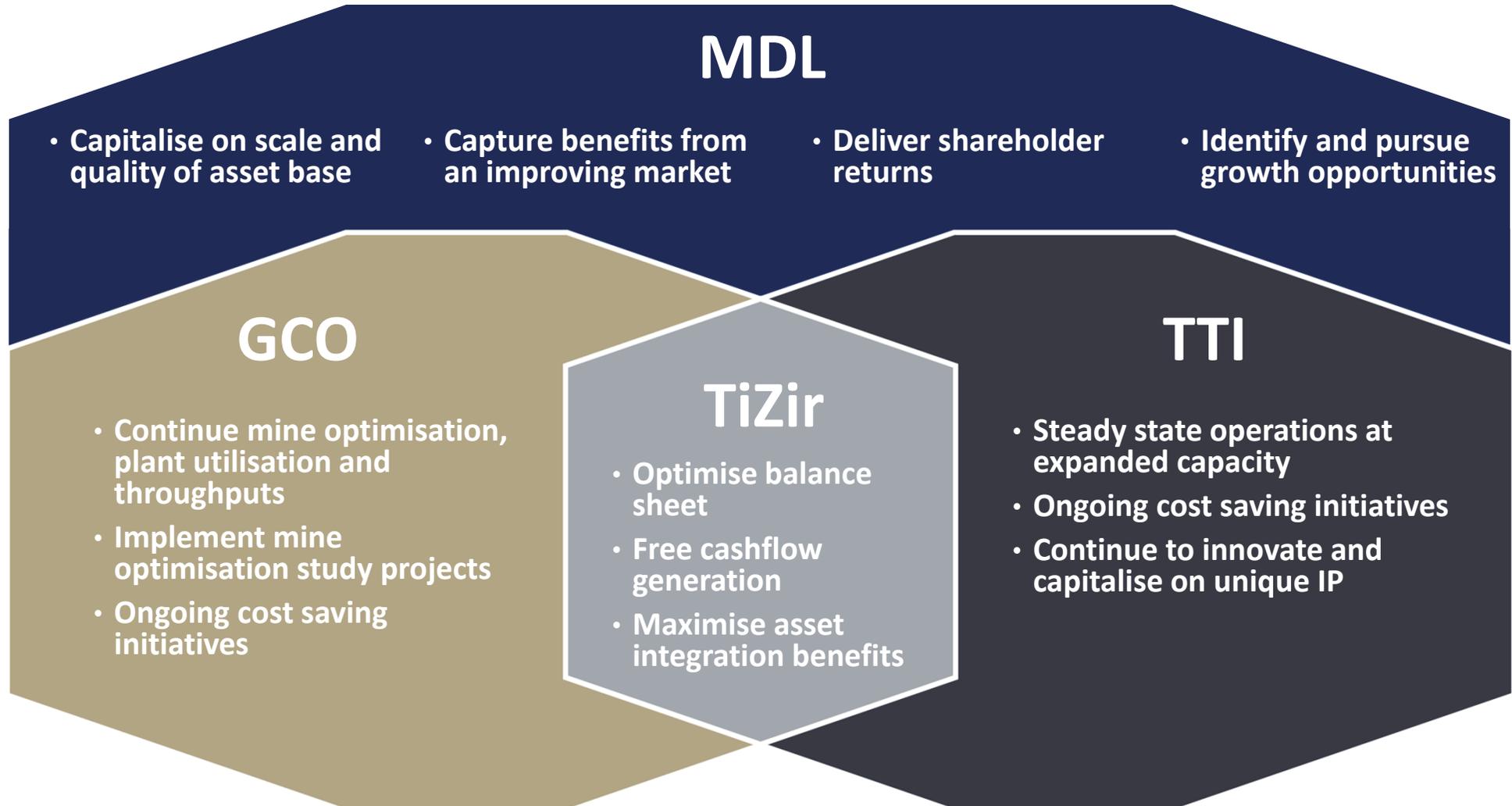
## TIZIR CASHFLOW

**SURPLUS CASHFLOW WILL INITIALLY BE DIRECTED AT REDUCING DEBT**



## 2017 STRATEGY

### DELIVERING SHAREHOLDER VALUE



## SIGNIFICANT LEVERAGE FOR MDL SHAREHOLDERS

### STRONG PLATFORM TO GROW SHAREHOLDER WEALTH



Improving sector outlook



Value leverage



Substantial five year capital program complete, no major capex required for production



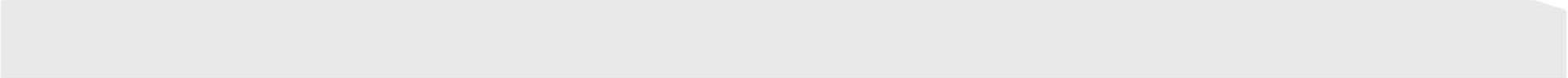
Integrated operations maximising margin and minimising risk



Operations largely de-risked as reflected in improving financial performance



50/50 partnership with ERAMET, a major global player in manganese and nickel mining & smelting



# **APPENDIX**

# TIZIR – AN INTEGRATED PRODUCER OF TITANIUM FEEDSTOCK

## KEY INTEGRATION BENEFITS

### GCO

- Long life mine
- Low cost dredge mining
- High-quality product suite
- Owned and operated power and water infrastructure
- Ownership or control of key mine to port infrastructure

### INTEGRATION BENEFITS

- Production flexibility
- Minimise risk profile
- Maximise margins
- Lower logistics costs

### TTI

- Operating for over 30 years
- Valuable intellectual property
  - technology/knowledge
  - operational expertise
- Low cost, hydro-sourced electric power
- Recent capacity upgrade



## CONTACT DETAILS

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