

15 September 2017

The Manager Market Announcements Platform Australian Securities Exchange World Reach Limited ABN 39010 568 804

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#### **Annual Report for Year Ending 30 June 2017**

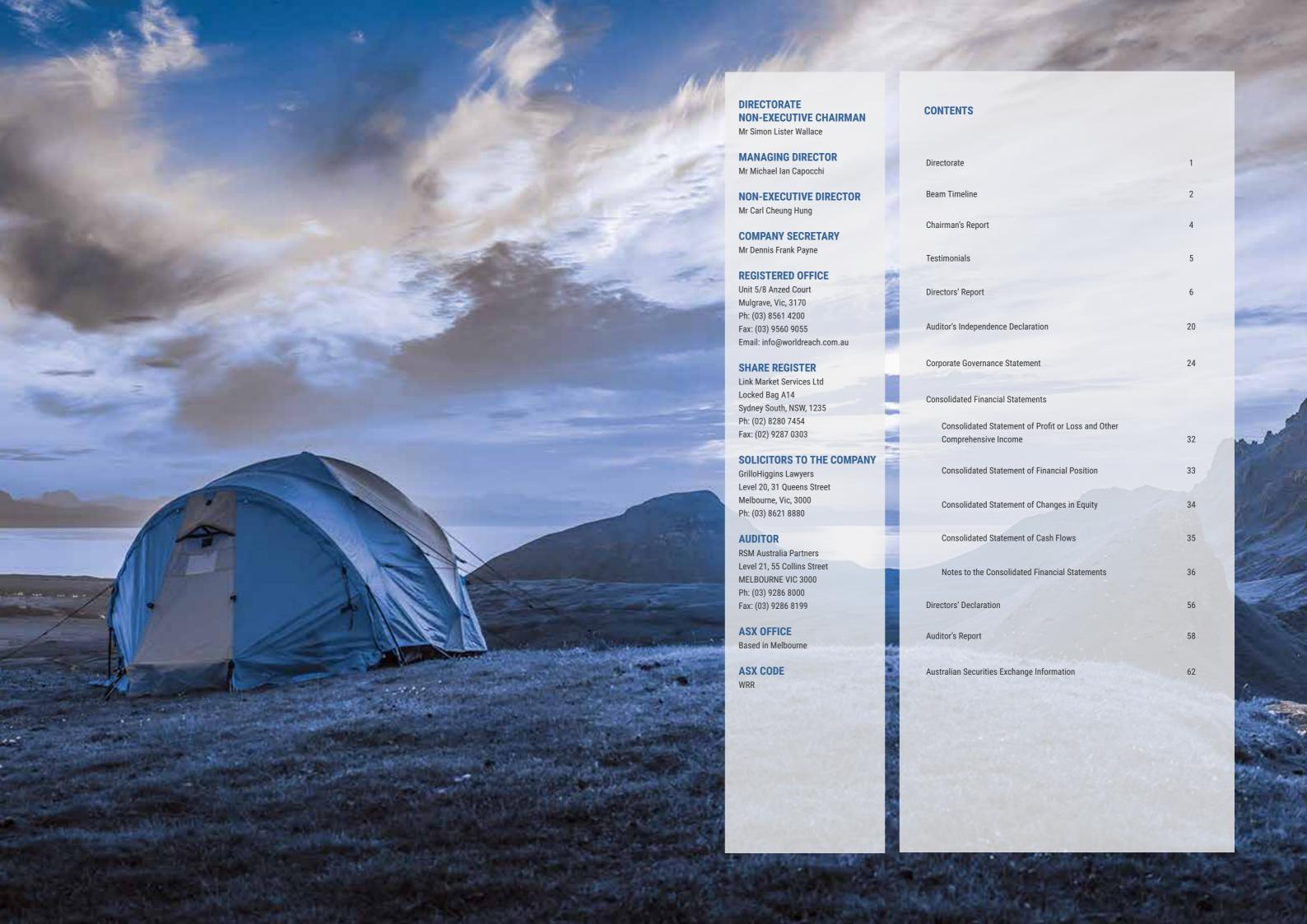
The Company has great pleasure in releasing its Annual Report for the Year Ending 30 June 2017 including a Report from the Chairman, the Directors' Report, the Corporate Governance Statement and the audited FY2017 Financial Statements and Notes to the Accounts.

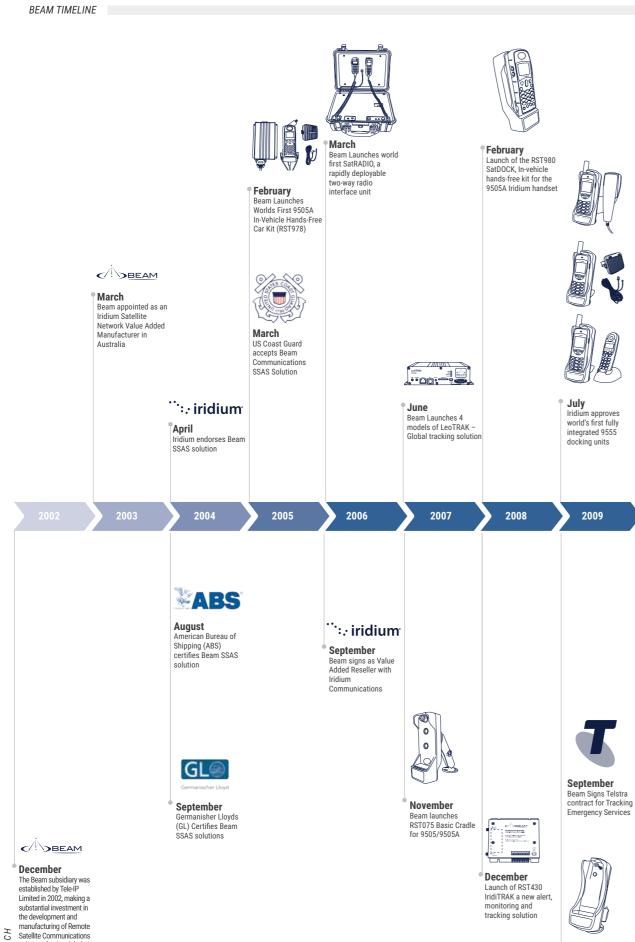
Yours faithfully

Dennis Payne Secretary

world reach







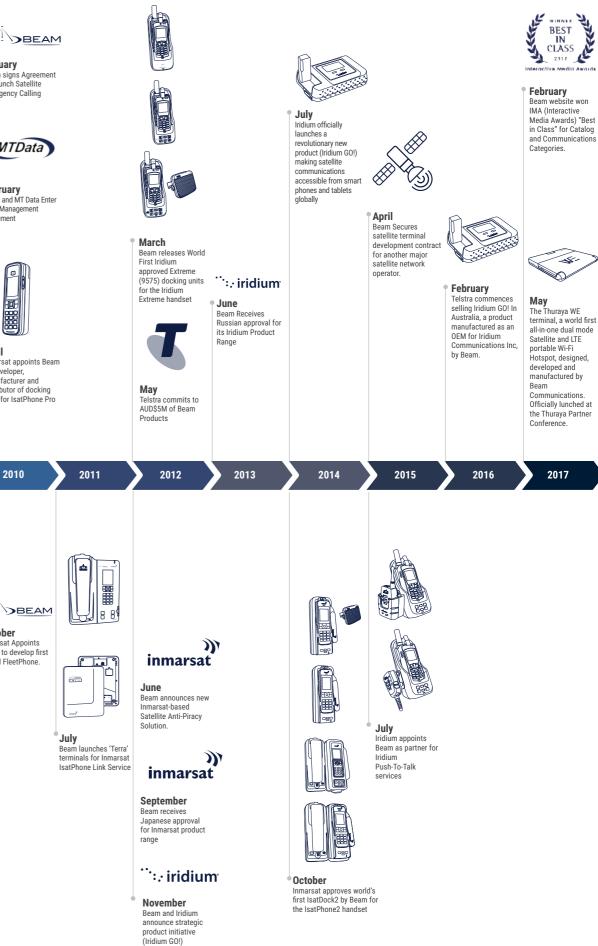
October

Approved

World's First Iridium

9555 RJ11 & Tracking





2

solutions for the global

solutions for the groups telecommunications

market.



I am pleased to provide the following Chairman's Report on the World Reach Group of companies for the year ended 30 June 2017.

Assessed in isolation, FY2017 clearly delivered a financial performance that was weaker than both anticipated or desired, with the Group sustaining its only loss in the last four financial

Although sales volumes and order frequencies were lower than anticipated, this has been fairly representative across our industry generally. I am however, both pleased and proud to say that our investment in future product opportunities has been sustained, and even expanded during this period.

We have also invested considerably in our online presence and capabilities, with the rebuilt and relaunched website of World Reach Limited subsidiary Beam Communications Pty Ltd (Beam) (www.beamcommunications. com.au) receiving two distinguished industry accolades during the year, as well as effusive praise and increased traffic from users. Following the success of the new Beam website, we are currently undertaking a major revamp of the SatPhone Shop website to further increase custom and expand our overall product offering. That SatPhone Shop surpassed \$1,000,000 in annual revenues for the first time was significant, and directly related to the commitment we have shown to funding and building that business over the last

The fruits of our other recent and ongoing investments are expected to be enjoyed in coming years, such that we are confident that our net result for FY2017 will in due course be shown to have been an aberration.

#### **Financial Performance and Factors**

While the Group's short-term trading outlook will always be a key consideration of the Board and senior management, we are now well placed and well-funded to navigate periods of revenue and profit volatility.

The witnessing of lower order volumes and frequencies in the first half of the year led directly to the exercise of significant cost management and scrutiny. The Group's net performance in the second half of FY2017 improved considerably, as more key products were delivered to key clients.

The fruits of our other recent and ongoing investments are expected to be enjoyed in coming years, such that we are confident that our net result for FY2017 will in due course be shown to have been an aberration.

The lowering of the Australian corporate tax rate to 27.5% necessitated a balance sheet adjustment to the future value of those tax losses already reflected in the Group's accounts. We look forward to utilising that tax asset in coming years. Indeed, the Board expects the Group to return to profit for FY2018 and FY2019, as new product developments are released to market.

The Group continues to benefit from the Australian Government R&D rebate, which subsidises our costly investments in new product development. We received \$601,000 in July 2017, related to expenditure in FY2016, and the Group will soon lodge a submission related to its FY2017 expenditure, which will be of a greater magnitude than last year's claim.

**Capital and Funds Management**During FY2017, we were pleased to receive the support of SGV1 Holdings Limited (SGV), being an entity associated with Group director Mr Carl Hung, which has agreed to provide World Reach Limited with a secured loan finance facility of up to US\$2M. As yet undrawn, that facility will greatly aid our ability to progress our existing product aspirations and in particular will be used to develop an innovative new terminal in conjunction with Inmarsat plc.

On 28 August 2017, we were delighted to announce that Australian telecommunications icon David Stewart had agreed to invest \$1,940,000, by way of a placement of ordinary shares priced at a level 60% above World Reach's then on-market bid price. After agreeing to the placement, David indicated that he would take up the conferred right to join the Board. These moves will reinforce the Group's financial capacity as well as its collective managerial experience and acumen.

Product Developments

Two major product development projects from Beam are scheduled for widespread release within the next 12 months, with considerable expected revenue impacts, in FY2018 and FY2019. These products, which will not replace but rather augment our existing offerings, will enable greater flexibility, capability and choice for consumers and we are consequently not only expecting, but for one of the projects, we are contractually assured of receiving a minimum of US\$3M in

It is a credit to our management and engineering staff that new products, such as the dual mode hotspot unit, to be known as the Thuraya WE, will soon commence deliveries. I encourage all shareholders to visit http://www. worldreach.com.au/we\_video/, both to observe this unit's impressive capabilities and utility, but also to appreciate the technical expertise required to design and produce it.

As announced in October 2016, and with the assistance of committed support from SGV as mentioned earlier, Beam was also granted approval from Inmarsat plc to develop and terminal, which when completed will provide Beam with a completely new platform for the development of various Inmarsat data

Beam's reputation for timely, innovative and quality communications developments continues to be enhanced and the Board remains unapologetically committed to funding, leveraging and adding to its engineering and project management

#### Appreciation to Staff and Board

In closing, I would like to thank the previous Chairman, Mr David Dawson, for tightly overseeing the Group's activities during his Chairmanship period of two years, making my transition in December 2016 seamless.

I would also like to express my appreciation to fellow directors Carl Hung and Michael Capocchi, as well as Michael's executive team, for their on-going efforts to drive our Group to deliver the best possible returns for those we all ultimately serve: our shareholders.

Mr Simon Wallace Date: 15 September 2017



"THANK YOU ONE AND ALL FOR THE **EXCELLENT SUPPORT. BOTH ENVIRONMENT CANADA AND SHARED** SERVICES THEMSELVES WERE IMPRESSED WITH THE LEVELS OF RESPONSE."

> Lorne L. metOcean telematics



"GREAT SUPPORT, FAST RESPONSE, VERY HELPFUL."

> Glenn C Gallay Medical & Scientific



"YOUR STAFF WERE FANTASTIC TO DEAL WITH AND THE FOLLOW UP WAS FANTASTIC AND SO HELPFUL. I WILL BE RECOMMENDING TO OTHERS."

> Kristv E. Woodside Energy Ltd.



"THIS HAS BEEN THE BEST BUSINESS DEAL I'VE DONE IN A LONG TIME - AND AS I OPERATE A COMPANY WHERE OUR CLIENTS ARE USED TO RECEIVING INSTANT INFORMATION AS WELL. THIS HAS BEEN A PLEASURE TO BE ON THE RECEIVING END OF SUCH EXPERTISE AND EFFICIENCY. MY PHONE ARRIVED LESS THAN 24 HOURS AFTER THE ORDER IN WA!"

> Lisa B. The Travel Authority Group



"THE SERVICE WAS EXCELLENT AND WISH MORE BUSINESSES OFFERED THE QUALITY OF SERVICE I RECEIVED."

> Craig B. Craig Baker & Associates



"THE SERVICE I RECEIVED WAS COMPETENT FRIENDLY AND TIMELY. THESE GUYS KNOW THEIR SUBJECT MATTER."

Jim G.

#### **DIRECTORS' REPORT**

Your Directors present their report on the company and its controlled entities for the financial year ended 30 June 2017.

#### **DIRECTORS**

The persons who have been a Director of the Company since the start of the financial year to the date of this report are:

Simon Wallace

Michael Ian Capocchi

David Dawson (resigned 22 December 2016)

Carl Cheung Hung

The qualifications, experience and special responsibilities of each of the directors who held office during the year are:









Simon Lister Wallace Chairman

Age: 43

Simon Wallace is a corporate lawyer. Having previously worked at Gadens Lawyers for many years, Simon is a founding partner of Melbourne-based commercial and corporate law practice Nick Stretch Legal, established in 2010.

Simon has extensive legal and commercial proficiency, with particular expertise in the areas of project finance, fundraising and corporate governance. He also has substantial professional experience in the areas of investment banking, structured and direct equity investments, product formulation and sales.

More recently, he was a director of ASX-listed Hastings Rare Metals Limited.

Simon is admitted to practise as a barrister and solicitor of the Supreme Court of Victoria, the Federal Court of Australia and the High Court of Australia, and he holds degrees from the Australian National University in both Law and Commerce.

Simon has been a Director since February 2015 and was elected Chairman following the resignation of David Dawson on 22 December 2016. Michael Ian Capocchi Managing Director

Age: 46

Michael Capocchi has over 20 years' experience in the ICT industry and has held several senior management positions. Michael is based in Chicago, USA, which places him closer to the important centres for satellite communications in the USA and UK/Europe.

Michael joined World Reach Limited as the General Manager of the subsidiary, Beam Communications Pty Ltd, in 2003 and was appointed a Director (Managing Director) of World Reach Limited in March 2008.

Prior to joining World Reach, Michael was the Regional Sales Director for Iridium Satellite LLC, directly managing the sales, distribution and channel management strategies for the Asia-Pacific region.

Michael has held senior management positions as the Sales and Marketing Director of Pacific Internet responsible for establishing the Australian operations of the company and with Optus Communications and Myer Stores Limited.

Michael Capocchi is an integral part of the World Reach business, including managing the day to day operations of the group which occasions extensive domestic and international travel.

Carl Cheung Hung
Non Executive Director

Age: 33

Carl Hung has a Bachelor of Commerce degree from the University of British Columbia and an Executive Masters of Business Administration from University of Western Ontario's (UWO) Richard Ivey School of Business. He is a Six Sigma Black Belt certified by SGS. He is also a Certified Management Accountant.

Carl is President and CEO of Season Group International Inc, a global Electronic Manufacturing Services provider. He has helped grow the company from USD15 million in 2002 to USD161 million in 2016, expanding the company's footprint from China, Canada and Malaysia to include the USA, Mexico and UK.

Season Group has been the preferred contract manufacturer for Beam Communications
Pty Ltd for several years and has been instrumental in rationalising Beam's manufacturing and supply processes. Carl has been a Director of World Reach Limited since February 2013.

DIRECTORS' REPORT

#### David Antony Dawson - Chairman

(Resigned 22 December 2016)

#### **Indemnification of Directors and Officers**

During the year, the economic entity has paid premiums in respect of an insurance contract to indemnify it's directors and officers against liabilities that may arise from their positions. Directors and officers indemnified include the Company Secretary, all directors and all executive officers participating in the management of the economic entity.

Further disclosure required under section 300(9) of the Corporations Law is prohibited under the terms of the insurance contract.

#### **Directorships of Other Listed Companies**

Simon Wallace held the position of non-executive director of Hastings Rare Metals Ltd from 9 December 2013 to 18 November 2014. No other director of World Reach Limited has been a director of a listed company in the three years immediately before the end of the financial year.

#### **COMPANY SECRETARY**

**Dennis Frank Payne** has held the position of Company Secretary since 2010. Dennis joined the Company in 2005 and has also served since that date as Chief Financial Officer.

Prior to joining World Reach Limited Dennis held senior financial and commercial roles at Cadbury Schweppes and Optus Communications. He has a Bachelor of Economics and is a qualified CPA.

#### PRINCIPAL ACTIVITIES

The activities of the company and its controlled entities during year were the development and marketing of a range of communication products and services, mainly satellite based.



WORLD REACH

### OPERATING RESULTS AND REVIEW OF ACTIVITIES

The Consolidated Group reports a total comprehensive loss of \$558,321 for the year on total revenue of \$9,880,153 (2016: total comprehensive income of \$481,422 on revenue of \$12,378,060).

A summary of the result for the year is as follows:

2017 2016

	\$000	\$000
Revenue	9,880	12,378
Deduct Cost of goods sold, research & development, administrative marketing and corporate expenses	9,751	11,015
Operating profit before amortisation, depreciation, interest and tax <u>Deduct</u>	129	1,363
Amortisation	424	840
Depreciation	78	55
Interest	50	51
Profit (loss) before income tax	(423)	417
Tax (expense) / benefit	(135)	64
Net profit (loss) for the year	(558)	481
Total comprehensive income (loss) for the year	(558)	481

#### Performance FY2017

In the first half of FY2017 the Group's revenue achievement was lower than anticipated and ended 30% lower than the same period of FY2016. Following targeted cost saving initiatives, as well as higher revenues flowing from deliveries of key products, the Group's second half performance improved significantly with the second half only 7% lower than the corresponding period last year. Although such fluctuations are not unusual, there was an emerging tendency of monthly sales performances to fall below expectations and the Board has both sought to address these fluctuations as well as adjusting its forecasts accordingly.

The major factors that impacted the Group's overall sales and profit performance, are:

- Demand for remote satellite data and telephony services remains subdued across the global industry, with continued modest order sizes reflective of a reluctance by distributors to retain and hence fund larger stock inventories.
- Sales of docking stations have decreased due to lower handset sales by both major network operators. Being a high margin category, the profit impact is significant.
- Deliveries under the third order for Iridium GO!® did not recommence until April 2017 (the previous delivery was in December 2015).
- With new, enhanced products known to be coming to market in the near term, we believe some orders are being deferred to take advantage of the greater product capabilities shortly to be available to consumers.

Pleasingly, and deliberately, the Group is at the forefront of these new product developments and accordingly we expect to benefit significantly from the substantial investment and work we have undertaken, as previously revealed to the market.

In particular, two major product development projects from subsidiary Beam Communications Pty Ltd ('Beam') are scheduled for widespread release with sales impact in FY2018 and FY2019. These products, which will not replace but rather augment our existing offerings, will enable greater flexibility, capability and choice for consumers and we are consequently not only expecting, but are contractually assured of receiving major additional Group revenues.

The Group is exercising restraint in terms of overhead expenditure, nevertheless the significant reduction in revenue brought about by the above mentioned market factors, has severely impacted profit for this year, leading to a net loss after three consecutive years of profitable trading. The Board expects FY2017 to be an aberration, with a return to profit for FY2018 and FY2019 anticipated as new product developments are released to market.

Investors will recall that for FY2015, a significant tax benefit of \$1,406,402 was realised following the recognition on the balance sheet of 50% of the Group's accumulated tax losses. In FY2016, a further 10% of the Group's accumulated tax losses was recognized resulting in the tax benefit

increasing by a further \$77,541. Although the Directors expect sufficient future profitability to enable the full value of deferred tax assets to be utilized, the decision has been taken not to increase the proportion taken up at this time, with a demonstration of the Group's return to profitability required before the Board would consider doing so.

In addition to various tax items in FY2017 which are largely offsetting, the lowering of the Australian corporate tax rate to 27.5% necessitated a balance sheet adjustment to the future value of those tax losses already reflected in the Group's accounts. An amount of \$134,154 has been removed from the value of the tax asset previously recognized, thereby impacting the Group's final net profit after tax figure by that sum.

The Group's relationship with Season Group ('Season') continues to strengthen. Season provides engineering, tool making and testing facilities for new products as well as contract manufacturing for the majority of Beam's products in Guangdong, China. Season also has manufacturing facilities in the USA, Canada, UK, Malaysia and Mexico. World Reach Limited Group director Mr Carl Hung is President and CEO of Season Group and managing director of SGV1, an associated company, which held an investment of 21.41% in World Reach Limited at balance date and 17.48% as at the date of this report as a result of the share placement on 12 September.

The principal activity of the Group during FY2017 has been the manufacture and global distribution of satellite communication terminals and handheld phone accessories. Beam had only developed products to specifically suit the two major global satellite networks of Iridium and Inmarsat prior to undertaking the project with Thuraya. That project is expected to be completed in September 2017 and has minimum contracted revenues of US\$3,000,000 in the first 12 months after sales begin.

#### Products

Throughout FY2017 Beam worked towards completing its two current major development projects, which will bring to market new products, the first later in calendar 2017 and the second mid calendar 2018. These projects are proceeding in accordance within the expected timeframe and budgetary allowances and the Board remains determined to continue investments in innovative and advanced technologies over the medium and long terms.

Amortization of the major Iridium GO!® development project, to design a product giving smartphone access to global satellite communications, commenced in June 2014. Beam completed the second major order for this product in December 2015 and commenced deliveries under the third order in April 2017. Following this change to expectations it was decided to make a second extension to the minimum life of this product, to four years, and hence extend the straight-line amortization period to better match the expected revenue stream. This reduced the amortization cost in the year as detailed in Note 9 to the financial statements. In a partial offset, the R&D grants received in relation to this product development, being brought to account monthly on a straight-line basis, have been similarly extended which reduces the gain to profit in the year as detailed in Note 10.

As announced via the ASX on 19 October 2016 Beam was granted approval from a key existing client, Inmarsat plc, to develop and manufacture a new, innovative satellite data terminal. Beam has undertaken the new product development concurrently with its other major product development project for Thuraya Telecommunications Company of Dubai. As one of Inmarsat's early adopter launch partners, Beam's new terminal will be developed utilising Inmarsat's soon to be released BGAN Radio Module. This new radio module will also facilitate and form the basis of lower cost terminals to target the increasing need for mobile and fixed satellite communications. Beam will invest over \$2,000,000 on this new product initiative giving Beam a completely new platform for the development of various Inmarsat data solutions following the successful launch of the first terminal

#### Fundina

Although the reduction in FY2017 revenues naturally impacts cash usage, the Board has previously secured the requisite financial accommodation to ensure the Group's ongoing investment in new products and funding of our operations is not affected by cyclical revenue variations.

To ensure the Inmarsat development project, World Reach Limited has entered into a loan agreement for the provision of a secured loan finance facility of up to \$US2,000,000, ('Finance Facility') to be provided by SGV1 Holdings Limited ('SGV1'). The interests of SGV1 are secured by a general security

interest granted over the Group's assets and undertakings. The security ranks behind the interests of the Company's transactional financier, National Australia Bank Limited.

The Finance Facility has been available to be drawn from 1 January 2017 and the term of the facility is 36 months. The Board believes revenues generated by the project for which the Finance Facility will be used, along with the Group's continuing organic revenues from existing operations, will be sufficient to enable repayment of the loan, to the extent it is required to be drawn, from its own resources.

The largely undrawn loan facilities, including bank facilities a total of A\$3,400,000, when combined with contracted revenues of US\$3,000,000 in respect to the imminent release to market of the new product development undertaken for valued Beam client Thuraya Communications, give us confidence and enthusiasm as to the Company's prospects and revenue outlook for FY2018 and beyond. This would not have been possible had the Board not taken a prudent approach to cash management in the recent past, while also funding new developments to ensure the Group remains a market leader in its chosen segments.

While the Company's short-term trading outlook will always be a key consideration of the Board and senior management, the Company is well placed and well-funded to navigate periods of revenue and profit volatility.

### Outlook FY2018

The Directors are confident that, despite the result in FY2017 the Group's revenues in FY2018 will benefit significantly from the release to market of our newly developed products. Sales from the project for Thuraya are expected to commence in September 2017 as we continue Iridium GO!® deliveries while expenditure and investment will continue on the Inmarsat project which will produce initial products for sale later in FY2018.

business, again steadily and pleasingly improved its sales performance in FY2017, with revenues for the year of just over \$1,000,000. This business is expected to contribute incremental revenue gains in FY2018 as the market for rental equipment and pre-paid sim cards expands.

SatPhone Shop, being World Reach's on-line

The Board remains determined to continue, and where appropriate expand, its investments in innovative and advanced technologies over the medium and long terms.

The Group continues to benefit from the Australian Government R&D cash grant which subsidises costly investment in new product development, receiving \$601,000 in July 2017 related to expenditure in FY2016. Profit will be enhanced on a monthly straight-line basis, as described above. The Group will lodge an R&D grant submission before April 2018 related to FY2017 expenditure, which will be of a greater magnitude than last year's claim.

We look forward to updating the market very shortly regarding the progress of our product developments as we approach the global launch of these sophisticated satellite communication devices, designed and engineered by our local team.

### SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There were no significant changes in the state of affairs of the Consolidated Group during the financial year.

#### **EVENTS AFTER REPORTING DATE**

On 28 August 2017 the Group announced the placement of 9,700,000 ordinary shares to Australian investor interests at an issue price of \$0.20 per share which will raise \$1,940,000, enabling the Group to fund the progression of product development projects and limit reliance on debt facilities. Placement funds were received on 11 September and the shares were issued on 12 September.

The placement also confers the right to appoint a director to the Group's Board.

Other than the above, there have been no significant events since the end of the reporting period.

### DIVIDENDS PROPOSED OR RECOMMENDED

No dividends were paid or declared since the start of the financial year. No recommendation for payment of dividends has been made.

#### **ENVIRONMENTAL ISSUES**

The economic entity's operations are not regulated by any significant environmental regulation under any Commonwealth, State or Territory laws.

#### **FUTURE DEVELOPMENTS**

The company will continue the development of the Satellite Communications Services and related businesses.

### SHARES ISSUED ON THE EXERCISE OF OPTIONS

No ordinary shares of the Company were issued during the year ended 30 June 2017 on the exercise of options.

#### **DIRECTORS' INTERESTS**

The relevant interests of the Directors in the securities of the Company are detailed in the Remuneration Report as part of the Directors' Report.

#### **SHARES UNDER OPTION**

At the date of this report, the unissued ordinary shares of the Company under option are as follows:

Issue Date	Date of Expiry	Exercise Price	Number Under Option
31.03.15	31.03.20	\$0.1950	789,525
24.12.15	31.08.20	\$0.1950	789,525
24.12.15	30.11.20	\$0.1950	907,500
			2,486,550

#### **DIRECTORS' MEETINGS**

During the year ended 30 June 2017 the Company held 15 meetings of Directors (including Audit Committee meetings). Attendances by each Director during the year were:

Maximum Possible
0
2
1
3

#### **REMUNERATION REPORT (Audited)**

This report details the nature and amount of remuneration for each director of World Reach Limited, and for the executives receiving the highest remuneration.

#### **Remuneration Policy**

The Company is committed to remunerating its executive directors and senior executives in a manner that is market competitive, consistent with best practice and supports the interests of shareholders. The Company aims to align the interests of executive directors and senior executives with those of shareholders by remunerating through performance and long-term incentive plans in addition to fixed remuneration.

The remuneration of Non-executive Directors is determined by the Board having regard to the level of fees paid to non-executive directors by other companies of similar size and stature and in aggregate must not exceed the maximum annual amount approved by the Company's shareholders, currently \$500,000 as determined at the General Meeting held on 3 August 2007.

Senior executives' remuneration consists of the following elements:

- fixed salary;
- short-term incentive bonus where applicable based on performance;
- long-term incentive share option scheme;
   and:
- other benefits including superannuation.

#### Fixed Salary

The salary of senior executives is determined from a review of the market and reflects core performance requirements and expectations. In addition, the Company considers the following:

- The scope of the individual's role;
- The individual's level of skill and experience;
- The Company's legal and industrial obligations;
- Labour market conditions; and
- The size and complexity of the Company's business.

#### Performance Bonus

The purpose of the performance bonus is to reward an individual's actual achievement of performance objectives and for materially improved company performance.

Consequently, performance-based remuneration is paid where a clear contribution to successful outcomes for the

company is demonstrated and the individual attains and excels against pre-agreed key performance indicators during a performance cycle

The Managing Director has a performance bonus potential of 10% of the Group net profit for the financial year, subject to the achievement of a minimum operating profit before amortisation, depreciation, interest and tax of \$1,000,000. For FY2017 the minimum target level was not attained and therefore none of the Managing Director's potential performance bonus became payable.

No other key management executive has a contractual performance bonus entitlement.

In assessing the relative performance of the senior executives and the Group as a whole on the primary objective of enhancing shareholder value, the Board has regard to key financial indicators measured over time. In accordance with Section 300A of the Corporations Act 2001 the following table summarises the Group's performance over the last 5 years.

	2017	2016	2015	2014	2013
Net profit before tax (\$'000)	(423)	417	645	439	(835)
EBITDA (\$'000)	129	1,363	2,571	1846	872
Basic earnings per (a) share	(1.29)	1.12	5.13	3.45	(7.13)
Share price at 30 June (\$)	0.13	0.23	0.31	0.33	0.2
Market Capitalisation at 30 June	5.61	9.93	13.38	4.83	2.34
Dividends per share	Nil	Nil	Nil	Nil	Nil

(a) Normalised figures for 2013 (on 3/7/2012 the issued share capital of World Reach Limited was altered by consolidating every 100 shares into 1 share).

The Board believes that during FY2017, many factors largely beyond the direct control or influence of senior executives conspired to affect negatively the Group's overall financial results, and that the Group's net profit result is not wholly reflective of the performance of senior executives during that year. Setting FY2017 aside, the board believes the above table illustrates the improved performance and condition of the Group over the past 5 years, but acknowledges that the FY2017 result does not justify the payment of incentives for this period.

### REMUNERATION REPORT (continued)

#### Long-term Incentives

The Company's Share Options Incentive Plan in which executive directors and senior executives may participate was approved by shareholders on 18 November 2014 and authorises the Directors to issue up to 10% of the issued shares.

The Company ensures that the payment of equity-based executive remuneration is made in accordance with thresholds set in plans approved by shareholders.

No options were issued to key management personnel or to Directors during FY2017.

#### Other Benefits

Senior executives are entitled to statutory superannuation and other bonus payments subject to the discretion of the Managing Director and the Board.

#### **Employment Contracts**

**Employment Contracts of Senior Executives** 

The employment contract of the Managing Director was extended by the Company on 30 June 2014 for a further 4 years expiring on 30 June 2018. It can only be terminated by the Company in the event of specified breaches by the employee or on payment of all amounts becoming due under the contract.

All other key management personnel are permanent employees.

#### **REMUNERATION REPORT (continued)**

#### (a) Names and positions held of consolidated group and parent entity Key Management Personnel in office at any time during the financial year are:

#### **Directors**

Mr D Dawson Non-Executive Chairman (resigned 22 December 2016)

Mr S Wallace Non-Executive Chairman (appointed Chairman 22 December 2016)

Mr M Capocchi Executive Managing Director
Mr C Hung Non-Executive Director

#### Other key management personnel

Mr D Payne Chief Financial Officer and Company Secretary

Mr W Christie Chief Technical Officer

#### (b) Details of remuneration for the year

The remuneration for each director and each of the other key management personnel of the consolidated group receiving the highest remuneration during the year was as follows:

	:	Short-term emp	loyee benefit	s	Post- employ- ment benefits	Other long- term benefits	Termi- nation benefits	Share- based payments			
2017	Cash salary & fees \$	Cash bonus & Commissions \$	Motor vehicle & other allowances \$	Employee benefits payable [b] \$	Super- annuation \$	Employee benefits payable \$	Eligible termination benefits \$	Options [a] \$	Total \$	Performance related %	Remuneration consisting of options %
Directors											
D Dawson	20,833							-	20,833	0.00%	0.00%
S Wallace	45,138							-	45,138	0.00%	0.00%
M Capocchi [c]	456,966	-	31,655	(2,643)	43,412	9,366		-	538,756	0.00%	0.00%
C Hung	45,138							-	45,138	0.00%	0.00%
Other											
D Payne	186,748	-	-	(2,050)	17,741	(3,929)		-	198,510	0.00%	0.00%
W Christie	170,000	-	-	1,196	16,150	3,273		-	190,619	0.00%	0.00%
Total	924,823	-	31,655	(3,497)	77,303	8,710	-	-	1,038,994		

		Short-term emp	ployee benefit	ds	Post- employ- ment benefits	Other long- term benefits	Termi- nation benefits	Share- based payments			
2016	Cash salary & fees \$	Cash bonus & Commissions \$	Motor vehicle & other allowances \$	Employee benefits payable [b] \$	Super- annuation \$	Employee benefits payable \$	Eligible termination benefits \$	Options [a]	Total \$	Performance related %	Remuneration consisting of options %
Directors											
D Dawson	33,333							74,282	107,615	0.00%	69.03%
S Wallace	33,333							37,247	70,580	0.00%	52.77%
M Capocchi [c]	473,335	41,701	44,466	1,053	44,967	16,615		189,065	811,202	5.14%	23.31%
C Hung	33,333							-	33,333	0.00%	0.00%
Other											
D Payne	186,748	20,000	-	6,714	17,741	5,176		16,437	252,816	7,91%	6.50%
W Christie	170,000	25,000	-	4,607	16,150	7,300		23,482	246,539	10.14%	9.52%
Total	930,082	86,701	44,466	12,374	78,858	29,091	-	340,513	1,522,085		

<sup>[</sup>a] Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of granting to the date of vesting, except where Accounting Standard AASB 2 required expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options, in the case of Directors was subject to shareholder approval, and in the case of key management employees, subject to performance review.

#### **REMUNERATION REPORT (continued)**

#### (c) (i) Options granted as part of remuneration for the year

2017	Grant date [a]	Granted number	Value per option at grant date \$	Value of options granted during the year \$	Value of options exercised during year \$	Value of options lapsed during year \$	Total \$
Directors							
D Dawson	-	-	-	-	-	(96,400)	(96,400)
S Wallace	-	-	-	-	-	(48,600)	(48,600)
M Capocchi	-	-	-	-	-	-	-
C Hung	-	-	-	-	-	-	-
Other							
D Payne	-	-	-	-	-	(1,300)	(1,300)
W Christie	-	-	-	-	-	(1,300)	(1,300)

2016	Grant date [a]	Granted number	Value per option at grant date \$	Value of options granted during the year \$	Value of options exercised during year \$	Value of options lapsed during year \$	Total \$
Directors							
D Dawson	24/12/15	400,000	0.2410	96,400	-	-	96,400
S Wallace	24/12/15	200,000	0.2430	48,600	-	-	48,600
M Capocchi	24/12/15	907,500	0.2530	229,598	-	-	229,598
C Hung	-	-	-	-	-	-	-
Other							
D Payne	-	-	-	-	-	(1,900)	(1,900)
W Christie	-	-	-	-	-	(2,850)	(2,850)

<sup>[</sup>a] Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of granting to the date of vesting, except where Accounting Standard AASB 2 required expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options, in the case of Directors was subject to shareholder approval. Until shareholder approval was obtained at the Annual General Meeting in November 2015 and the options subsequently issued, the options were not deemed to be granted.

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<sup>[</sup>b] Employee benefits payable represents net increase in benefits payable charged to the consolidated statement of profit or loss and other comprehensive income in the

<sup>[</sup>c] The majority of Mr Capocchi's remuneration is in US dollars. For 2017 his remuneration has been converted into AU dollars at the exchange rate on 30 June 2017 of 0.7692.

#### **REMUNERATION REPORT (continued)**

### (c) (ii) Options granted and/or vested during the year

		1	Terms & condit	tions for each gran	t			
2017	Vested No.	Granted No.	Grant date [a]	Value per option at grant date \$	Exercise price \$	Expiry date	First exercise date	Last exercise date
Directors								
D Dawson	-	-	-	-	-	-	-	-
S Wallace	-	-	-	-	-	-	-	-
M Capocchi	200,000	-	-	0.1480	0.6500	01/07/17	01/07/16	01/07/17
C Hung	-	-	•	-	-	-	-	-
Other								
D Payne	-	-	-	-	-	-	-	-
W Christie	-	-	-	-	-	-	-	-
Total	200,000	-						

			Terms & condition	ons for each grant				
2016	Vested No.	Granted No.	Grant date [a]	Value per option at grant date \$	Exercise price \$	Expiry date	First exercise date	Last exercise date
Directors	1							
D Dawson	400,000	400,000	24/12/15	0.2410	0.1950	18/11/16	30/06/16	18/11/16
S Wallace	200,000	200,000	24/12/15	0.2430	0.1950	05/02/17	30/06/16	05/02/17
M Capocchi	1,107,500	907,500	24/12/15	0.2530	0.1950	30/11/20	30/06/16	30/11/20
C Hung	-	-	-	-	-	-	-	-
Other								
D Payne	190,575	-	23/03/15	0.1150	0.1950	31/08/20	30/06/16	31/08/20
W Christie	272,250	-	23/03/15	0.1150	0.1950	31/08/20	30/06/16	31/08/20
Total	2,170,325	1,507,500						

<sup>[</sup>a] Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of granting to the date of vesting, except where Accounting Standard AASB 2 required expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options, in the case of Directors was subject to shareholder approval. Until shareholder approval was obtained at the Annual General Meeting in November 2015 and the options subsequently issued, the options were not deemed to be granted.

For further details relating to options, refer to Note 18 to the financial statements.

			Terms & condit	tions for each gran	t			
2017	Vested No.	Granted No.	Grant date [a]	Value per option at grant date \$	Exercise price \$	Expiry date	First exercise date	Last exercise date
Directors								
D Dawson	-	-	-	-	-	-	-	-
S Wallace	-	-	-	-	-	-	-	-
M Capocchi	200,000	-	-	0.1480	0.6500	01/07/17	01/07/16	01/07/17
C Hung	-	-	-	-	-	-	-	-
Other								
D Payne	-	-	-	-	-	-	-	-
W Christie	-	-	-	-	-	-	-	-

#### **REMUNERATION REPORT (continued)**

#### (d) Option holdings

The number of options over ordinary shares in the Company held during the financial year by each key management person including their personally related parties is set out below.

2017	Balance 1.07.16	Granted as Remuneration	Issued as Equity Investment	Options Exercised	Options Lapsed	Balance 30.06.17	Total Vested 30.06.17	Exercisable 30.06.17	Unexer- cisable 30.06.17
Directors									
D Dawson	400,000	-	-	-	(400,000)	-	-	-	-
S Wallace	200,000	-	-	-	(200,000)	-	-	-	-
M Capocchi	1,507,500	-	-	-	-	1,507,500	1,507,500	1,507,500	-
C Hung	-	-	-	-	-	-	-	-	-
Other									
D Payne	391,150	-	-	-	(10,000)	381,150	381,150	391,150	-
W Christie	554,500	-	-	-	(10,000)	544,500	544,500	554,500	-
Total	3,053,150	<u> </u>	-	-	(620,000)	2,433,150	2,433,150	2,453,150	-

2016	Balance 1.07.15	Granted as Remuneration	Issued as Equity Investment	Options Exercised	Options Lapsed	Balance 30.06.16	Total Vested 30.06.16	Exercisable 30.06.16	Unexer- cisable 30.06.16
Directors									
D Dawson	-	400,000	-	-	-	400,000	400,000	400,000	-
S Wallace	-	200,000	-	-	-	200,000	200,000	200,000	-
M Capocchi	600,000	907,500	-	-	-	1,507,500	1,307,500	1,307,500	200,000
C Hung	-	-	-	-	-	-	-	-	-
Other									
D Payne	401,150	-	-	-	(10,000)	391,150	391,150	391,150	-
W Christie	569,500	-	-	-	(15,000)	554,500	554,500	554,500	-
Total	1,570,650	1,507,500	-	-	(25,000)	3,053,150	2,853,150	2,853,150	200,000

#### **REMUNERATION REPORT (continued)**

#### (e) Share Holdings

The number of shares in the Company held during the financial year by each key management person including their personally related parties are set out below.

2017	Balance 1.07.16	Received as Remuneration	Options Exercised	Net Change Other [a]	Balance 30.06.17
Directors					
D Dawson	300,000	-	-	(300,000)	-
S Wallace	-	-	-	178,600	178,600
M Capocchi	1,408,561	-	-	195,338	1,603,899
C Hung	9,243,207	-	-	-	9,243,207
Other				-	
D Payne	328,570	-	-	-	328,570
W Christie	62,778	-	-	-	62,778
	11,343,116	-	-	73,938	11,417,054

2016	Balance 1.07.15	Received as Remuneration	Options Exercised	Net Change Other [a]	Balance 30.06.16
Directors					
D Dawson	300,000	-	-	-	300,000
S Wallace	-	-	-	-	-
M Capocchi	1,212,245	-	-	196,316	1,408,561
C Hung	9,243,207	-	-	-	9,243,207
Other					
D Payne	328,570	-	-	-	328,570
W Christie	62,778	-	-	-	62,778
	11,146,800	-		196,316	11,343,116

<sup>[</sup>a] Net Change Other refers to shares purchased or sold on-market or off-market at current market prices during the financial year.

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#### **REMUNERATION REPORT (continued)**

#### (f) Convertible notes

No convertible notes were issued, sold or matured during the financial year to key management person, including their personally related parties, in the financial year ended 30 June 2017, or in the comparative year ended 30 June 2016.

#### (g) Shares issued on exercise of remuneration options

No options were exercised by key management personnel during the financial year ended 30 June 2017 and comparative year ended 30 June 2016.

#### (h) Voting and comments made at the Company's 2016 Annual General Meeting (AGM)

At the Company's most recent AGM, a resolution to adopt the prior year remuneration report was put to the vote and at least 75% of 'yes' votes were cast for adoption of that report. No comments were made on the remuneration report at the AGM.

#### **NON AUDIT SERVICES**

No non audit services were undertaken by the external auditors during the year ended 30 June 2017.

#### **AUDITOR'S INDEPENDENCE DECLARATION**

The Auditor's Independence Declaration is attached and forms part of the Directors' Report.

Signed in accordance with a resolution of the Board of Directors dated 30 August 2017.

Mr Simon Wallace Chairman

Date: 15 September 2017



#### RSM Australia Partners

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#### **AUDITOR'S INDEPENDENCE DECLARATION**

As lead auditor for the audit of the financial report of World Reach Limited for the year ended 30 June 2017, I declare that, to the best of my knowledge and belief, there have been no contraventions of:

- (i) the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

RSM AUSTRALIA PARTNERS

J S CROALL Partner

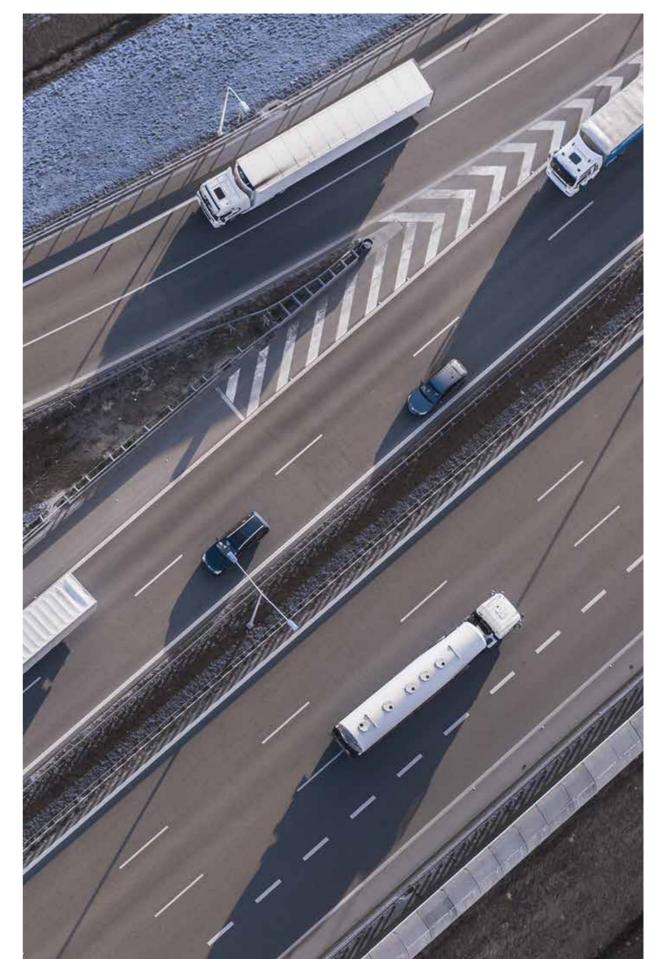
Dated: 15 September 2017 Melbourne, VIC

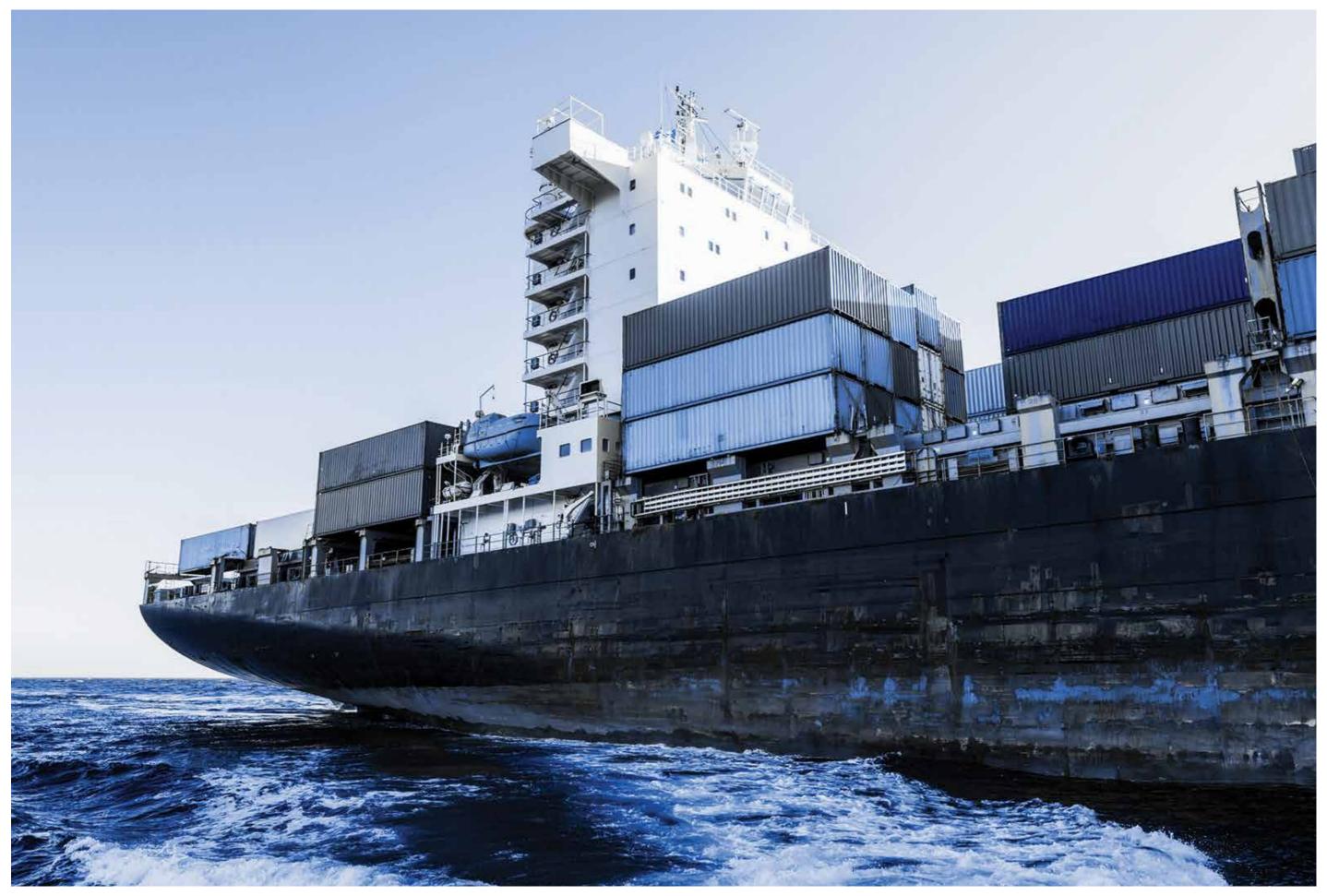


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#### **CORPORATE GOVERNANCE**

The Directors of World Reach Limited (Company) are committed to protecting and enhancing shareholder value and conducting the company's business ethically and in accordance with the highest standards of corporate governance.

In accordance with the ASX Corporate
Governance Council's Corporate Governance
Principles and Recommendations: 3rd Edition
(the Principles), the corporate governance
statement reports on the Company's adoption
of the Principles on an exception basis. This
statement provides specific information
whereby disclosure is required of any
recommendations that have not been adopted
by the Company, together with the reasons
why they have not been adopted. The
Company's corporate governance principles
and policies are therefore structured with
reference to the Principles, which are as
follows:

- 1. Lay solid foundations for management and oversight.
- 2. Structure the Board to add value.
- 3. Act ethically and responsibly.
- 4. Safeguard integrity in corporate reporting.
- 5. Make timely and balanced disclosure.
- 6. Respect the rights of security holders.
- 7. Recognise and manage risk.
- 8. Remunerate fairly and responsibly.

### 1. Lay Solid Foundations for Management and Oversight

# Recommendation 1.1: The Board and Senior Management – Roles and Responsibilities Board Processes

The Board recognises that its responsibilities should accord with the following general principles:

- the Board should be made up of a majority of Independent Directors;
- the Chairman of the Board should be an Independent Director;
- the roles of Chairman and Chief Executive Officer should not be exercised by the same person;
- the Board should meet on a monthly hasis:
- all available information in connection with items to be discussed at a meeting of the Board shall be provided to each Director prior to that meeting;
- Directors are entitled to seek independent professional advice.

To assist in the execution of its responsibilities the Board has established an Audit Committee with a formalised charter and operating principles. Activities which may be conducted by separate committees in a larger company such as Directors Nomination, Risk Management and Remuneration are dealt with by the full Board as separate and specific agenda items in accordance with the principles and policies set down in the Company's corporate governance programme.

The Company has adopted a Board Charter which details the functions and responsibilities of the Board of Directors. A copy of the Board Charter is on the Company's website. The employment contract between the Company and the Chief Executive Officer and the letter of engagement for the Chief Financial Officer and senior executives details the terms of employment, job specifications and responsibilities.

#### The Role of the Board of Directors

The World Reach Board is responsible to its shareholders for the protection and enhancement of long term shareholder value.

To fulfil this role the Board is responsible for:

- oversight of the Group, including its controls, risk management, financial structures and accountability systems;
- setting strategic direction for management with a view to maximising shareholder value;
- input into and final approval of strategic plans and goal and performance objectives and key operational and financial matters;
- · determining dividend payments;
- selecting, appointing and reviewing the performance of the Chief Executive Officer (CEO):
- ratifying the appointment and, where appropriate, the removal of the Chief Financial Officer (CFO) and Company Secretary;
- approval of annual and half yearly financial reports and related Australian Stock Exchange reports;
- selecting and appointing new non-executive directors:
- approving major capital expenditure and acquisitions;
- evaluating the Board's performance and that of individual directors;
- reviewing and ratifying systems of risk management and internal compliance and control, codes of conduct and

- legal compliance;
- monitoring senior management's performance and implementation of strategy, and ensuring appropriate resources are available;
- dealing with approaches to take over the company; and
- approving and monitoring financial and other reporting.

# Chairman's Appointment and Responsibilities The Chairman is appointed by the board from the non-executive directors. The Chairman:

- provides appropriate leadership to the board and the Company;
- ensures membership of the board is balanced and appropriate for the Company's needs;
- facilitates board discussions to ensure the core issues facing the organisation are addressed;
- maintains a regular dialogue and mentor relationship with the Chief Executive Officer:
- · monitors board performance; and
- guides and promotes the on-going effectiveness and development of the board and individual directors.

#### **Conduct of Board Business**

The Board normally holds monthly formal board meetings and will also meet whenever necessary to carry out its responsibilities. In the year ended 30 June 2017, the Board and/or its committees met 15 times. When conducting Board business, Directors have a duty to question, request information, raise any issue of concern, and fully canvas all aspects of any issue confronting the Company and vote on any resolution according to their own judgment. Directors keep confidential, board discussions, deliberations and decisions that are not publicly known.

#### **Access to Information**

Directors are encouraged to access members of the senior management team at any time to request relevant information in accordance with protocols adopted by the Board. Where Directors perceive an irregularity in a Company related matter, they are entitled to seek independent advice at the Company's expense. Directors must ensure that the costs are reasonable and must inform the Chairman before the advice is sought. The advice must be made available to the rest of the Board.

#### Independent Professional Advice

Each Director has the right to seek independent legal and other professional advice at the Company's expense concerning any aspect of the Company's operations or undertakings in order to fulfil their duties and responsibilities as directors.

#### Conflicts of Interest

Directors are required to continually monitor and disclose any potential conflicts of interest that may arise. Directors must:

- disclose to the Board any actual or potential conflicts of interest that may exist as soon as the situation arises;
- take necessary and reasonable steps to resolve any conflict of interest within an appropriate period, if required by the Board or deemed appropriate by that director; and
- comply with the Corporations Act requirements about disclosing interests and restrictions on voting.

Directors should discuss with the Chairman any other proposed Board or executive appointments they are considering undertaking and advise the Company of their appointments to other companies as soon as possible after the appointment is made.

The same requirement exists for related party transactions including financial transactions with the Company. Related party transactions are reported in writing to the Company Secretary and where appropriate, raised for consideration at the next board meeting.

#### **Retirement of Directors**

One-third of the Directors are required to retire by rotation at each Annual General Meeting (AGM). The Directors to retire at each AGM are those who have been longest in office since their last election. Where Directors have served for equal periods, they may agree amongst themselves or determine by lot who will retire. A Director must retire at the third AGM since last elected or re-elected. A Director appointed as an additional or casual director by the Board will hold office until the next AGM when the Director may be re-elected. This re-election will be in addition to any rotational retirements.

A CEO, if also a Managing Director, is not subject to retirement by rotation and is not to be taken into account in determining the rotation of retirement of Directors.

#### **Functions of Senior Executives**

The Chief Executive Officer reports to the Board and is responsible for the operation and administration of the Company including the implementation of the Company's strategies, plans, policies and control programmes. He is supported by a management team whose responsibilities are delineated by formal authority delegations. The team meets regularly to co-ordinate activities and to review and monitor performance.

#### **Recommendation 1.2: Board Nominations**

#### **Appointment of Directors**

The Company has not established a nomination committee for recommending the appointment of Directors.

Given the nature and size of the Company, the Board considers that as a 4 member Board of a small public company the selection and appointment of Directors is such an important task that it should be the responsibility of the entire Board to consider the nominations process. The structure of the Board is reviewed annually as to qualifications, skills, experience and diversity to ensure the Board has an appropriate mix. In a 4 member Board the highest requirement is for appropriate skill. Where a vacancy exists or there is a need for particular skills, the Board will determine the selection criteria and identify and appoint a suitable candidate.

Since 22 December 2016, following a resignation, the Company's Board has consisted of only 3 Directors while the Board attempted to identify a suitable replacement Director.

The Company will undertake appropriate checks before appointing a person, or putting forward a candidate for election as a Director, and provide shareholders with this information. Candidates will be assessed through interviews, meetings and background reference checks as appropriate. External advisors may be used in this process. The Company will provide shareholders with all material information in its possession relevant to the decision on whether or not to elect (or re-elect) a Director, either in the notice of the meeting at which the election of the Director is to be held, or by including in the notice a clear reference to the location on the Company's website, Annual Report or other document lodged with ASX where the information can be found. Directors appointed by the Board must stand for re-election at the next meeting of

shareholders.

Further information regarding Director nominations can be found in the Company's Election of Directors Policy as posted on the Company's website.

### Recommendation 1.3: Terms of Appointment - Directors and Senior Executives

Each new Non-Executive Director will receive a letter formalising their appointment and outlining the material terms of their appointment. Non-Executive Directors of the Company have not been appointed for fixed terms. Senior Executives will generally have written employment agreements with the Company setting out their duties, obligations and remuneration

The remuneration paid/payable to the Company's 'key management personnel' is outlined within the Remuneration Report in the Company's latest Annual Report.

### Recommendation 1.4: The Company Secretary

The Company Secretary is appointed by the Board and is responsible for developing and maintaining the systems and processes that are appropriate for the Board to fulfil its role. The Company Secretary is responsible to the Board for ensuring compliance with Board procedures and governance matters. The Company Secretary is accountable directly to the Board, through the Chair, on all matters to do with the proper functioning of the Board. The Company Secretary is also responsible for overseeing and co-ordinating disclosure of information to the ASX as well as communicating with the ASX.

#### Recommendation 1.5: Diversity Policy

The Company has taken measures to establish a corporate culture in which the principles of diversity are embedded. By promoting and supporting transparent recruiting processes, flexible work practices, an enlightened code of conduct, equal employment opportunity policies and clear reporting of outcomes, the Board feels that the objectives of diversity will be achieved. The results of recruiting and the composition of staff are reported by the Chief Executive Officer and reviewed at monthly Board meetings.

The Board, at this time, has not established an explicit policy on diversity or measureable objectives for achieving gender diversity.

Rather, the Board recognises the positive benefits for the organisation of increased diversity, especially gender, and has sought to integrate diversity objectives within the existing policies and procedures of the Company. The Board intends to reconsider the adoption of a formal diversity policy periodically.

At the date of this report the Company has a total staff excluding Board members of 34 employees of which 24% (8 employees) are women. The Senior Executive team is made up of 4 managers including one female. At this time there are no women on the Board which comprises 4 positions (3 of which are presently occupied).

### Recommendation 1.6 and 1.7 – Performance Review and Evaluation

#### **Evaluation of Directors Performance**

The Board has adopted a self-evaluation process to measure its own performance and the performance of its Committees.

On an annual basis, the Chairman facilitates a discussion and evaluation of the Board's performance in accordance with this process. This includes discussions about the Board's role, processes, performance and other relevant issues. Each Director's performance is reviewed by the Chairman and Board prior to the Director standing for re-election. A performance evaluation was undertaken during the reporting period.

If the contribution of a Non-Executive Director appears to a majority of Directors to be less than adequate, they may direct the Chairman to inform that Director accordingly and ask that person to consider his or her position on the Board. If the Director takes no action in response, a circulated minute signed by a majority of Directors will authorise the Company Secretary to inform the shareholders that the Board will not support the re-election of the Director at the general meeting where they are next due to offer for re-election

#### Evaluating the Performance of Senior Executives

Arrangements put in place by the Board to

monitor the performance of the Group's key executives include:

- regular monthly reporting submitted to the Board and attendance at all Board Meetings by the Chief Executive Officer and Chief Financial Officer:
- a review by the Board of the Group's financial performance and revised forecast results on a monthly and annual basis at Board meetings at which reports are presented by the key executives; and
- an evaluation of the detailed presentations made by the Chief Executive Officer and his direct reports during business planning / strategy meetings which are at least bi-annual.

#### 2. Structure Board to Add Value

#### **Recommendation 2.1: Nomination Committee**

Due to the small size of the Board and the Company's current level of operations, the Company does not have a separate nomination committee. Nominations for positions on the Board are considered by the entire Board.

#### Recommendation 2.2: Skills, Knowledge and Experience

Directors are appointed based on the specific business, industry and governance skills and experience as required by the Company. The Board recognises the need for Directors to have a relevant and applicable range of skills and personal experience in a range of disciplines as required for the proper management and oversight of the Company's operations, as having regard to the scale and nature of its activities.

The Board seeks to ensure that its membership includes an appropriate mix of Directors with experience in equity, capital markets, corporate finance, legal, operations, sales and marketing.

### Recommendations 2.3 and 2.4: Independent

#### **Directors Independence**

It is recommended that the majority of the board of a listed company consist of independent directors. At the date on which the Directors' report is made out, the Company's Board has three members until a fourth director is appointed. The Board currently consists of two Non-Executive Directors. At this time only one (Mr Simon Wallace) of the two Non-Executive Directors is considered by the Board to be

independent. The Board regularly assesses its composition, having regard to the nature and size of its operations and the relevant skills, knowledge, and experience.

In the interest of clear disclosure:

Mr Carl Hung, a Non-Executive
 Director, is also the President and
 CEO of Season Group. The Company
 has subcontracted manufacturing
 on an arms-length basis to Season
 Group and Mr Hung, through SGV1
 Holdings Limited, holds an interest
 at the date of this report in 17.48% of
 the Company's issued shares and is
 thereby a substantial holder.

The names, qualifications and experience of each Director of the Company are detailed in the Directors Report in the Annual Report.

#### Recommendation 2.5: Independent Chairman

The Chairman, Mr Simon Wallace, is the only independent Non-Executive Director of the Company at this time. Mr Wallace was appointed as Chairman of the Company on 22 December 2016, based on his extensive experience in legal and commercial matters, project finance and fundraising background and his experience as a Director including of an ASX listed entity.

The Chief Executive Officer of the Company is Mr Michael Capocchi.

### Recommendation 2.6: Induction of New Directors

The Company has a program for inducting new Directors. This includes giving new Directors a full briefing about the nature of the business, current issues, the corporate strategy and the expectations of the Board concerning the performance of the Directors and access to all employees to gain full background to the Company's operations. Directors are encouraged to attend director training and professional development courses, as may be required to enable them to develop and maintain the skills and knowledge needed to effectively perform their roles as Directors, at the Company's expense (as approved by the Chairman and or the Board, as appropriate and applicable).

#### 3. Act Ethically and Responsibly

### Recommendation 3.1: Act Ethically and Responsibly

Code of Conduct

As part of the Board's commitment to the highest standard of personal and corporate behaviour, the Company adopts a Code of Conduct to guide executives, management and employees in carrying out their duties and responsibilities. The code of conduct covers such matters as:

- · responsibilities to shareholders;
- · compliance with laws and regulations;
- relations with customers and suppliers;
- ethical responsibilities including responsibility for reporting and investigating unethical practices;
- employment practices including a fair and open approach to all forms of diversity; and
- responsibilities to the environment and the community.

The Code of Conduct is available at the Company's website.

The Company's objective is to maintain and further develop its business to increase shareholder value while also adding value for customers, employees and other stakeholders. To ensure this occurs, the Group conducts its business within the Code of Ethics, documented and outlined in the Company's Code of Conduct, and the Group's core values which are, to:

- · act with integrity and fairness;
- create a safe, challenging and fun workplace;
- encourage a corporate culture which embraces diversity;
- recognise the needs of the community;
- protect the environment;
- · be commercially competitive;
- foster a performance driven culture; and
- encourage innovation and technical leadership.

#### 4. Safeguard Integrity in Corporate Reporting

#### Recommendation 4.1: Audit Committee

The Board has established an Audit Committee to consider certain issues and functions in further detail. The chairman of the Audit Committee reports to the Board on any matters of substance at the next full board meeting. The Audit Committee has its own terms of reference, approved by the Board and reviewed annually, with additional review when appropriate.

The members of the Committee at the date of this report are Mr Carl Hung and Mr Simon

Wallace. Carl Hung is the current Chairman of the Audit Committee. Details of the qualifications, experience and attendance at Committee meetings by each Committee Member is included in the Directors Report in the Annual Report.

The ASX Corporate Governance Council has made recommendations for the composition of the Audit Committee:

- the Committee should consist only of Non-Executive Directors;
- it should have a majority of Independent Directors;
- it should be chaired by an independent Director who is not Chairman of the Board:
- the Committee should have at least 3 members.

While recognising these recommendations, the Board is restricted by having only four Board positions and currently only three members. The Board's small size is a function of the relatively small scale of the Company's operations. The Company may assess the composition of the Board from time to time, with a view to considering compliance with the recommendation that the Audit Committee have a majority of Independent Directors.

The one independent Director on the Board is a member of the Audit Committee. Mr Carl Hung although not an independent Director was appointed Chairman of the Audit Committee due to his accounting qualifications and commercial experience.

The Audit Committee assists the Board to discharge its corporate governance responsibilities, in regard to the business' relationship with, and the independence of, the external auditors. It especially:

- recommends appointment of external auditors and fees;
- ensures reliability and integrity of disclosure in the financial statements and external related financial communications, although ultimate responsibility rests with the full Board;
- reviews compliance with statutory responsibilities;
- reviews budgets and accounting nolicy:
- ensures maintenance of an effective framework of business risk management including compliance and internal controls and monitoring of the internal audit function;

- reviews adequacy of the Company's insurance program, including directors' and officers' professional indemnity and other liability insurance cover;
- promotes and ensures an ethical financial culture is embedded throughout the Company;
- undertakes any special investigations required by the Board.

The Audit Committee provides a forum for the effective communication between the Board and external auditors. The Committee reviews:

- the annual and half-year financial report prior to their approval by the Board:
- the effectiveness of management information systems and systems of internal control; and
- the efficiency and effectiveness of external audit functions, including reviewing the respective audit plans.

The Committee invites the CEO, the CFO, the Company's remaining Director and the external auditors to attend Committee meetings where appropriate. The Committee also meets with and receives regular reports from the external auditors concerning any matters which arise in connection with the performance of their respective roles, including the adequacy of internal controls. The Company's Audit Committee met 3 times during the course of the financial year ended 30 June 2017.

The Company's Audit Committee has a formal charter setting out the Committee's role and responsibilities. The charter is posted on the Company's website.

### Recommendation 4.2: Approval of Financial Statements

The Board receives regular reports about the financial condition and operational results of the Company and its controlled entities. The CEO and CFO periodically provide formal statements to the Board that, in all material aspects, the Company's financial statements present a true and fair view of the Company's financial condition and operational results.

The CEO and the CFO each provide declarations to the Board in accordance with Section 295A of the Corporations Act 2001 confirming that in their opinion, with regard to risk management and internal compliance and control systems:

- the statements made with respect to the integrity of financial statements and notes thereto are founded on a sound system of risk management and internal control systems which, in all material respects, implement the policies adopted by the Board of Directors;
- ii. the risk management and internal control systems are operating effectively and efficiently in all material respects in relation to financial reporting risks.

#### **Auditor independence**

Best practice in financial and audit governance is rapidly evolving and the independence of the external auditor is particularly important to shareholders and the Board. To ensure that the Company's practices are up to date, the Board has adopted a Charter of Audit Independence that is reviewed regularly to keep it in line with emerging practices domestically and internationally.

The key points covered by the Charter include:

- Rotation of the senior audit partner every five years;
- Annual confirmation by the auditor that it has satisfied all professional regulations relating to auditor independence;
- Half yearly reporting on the levels of audit and non-audit fees; and
- Specific exclusion of the audit firm from work which may give risk to a conflict.

### Recommendation 4.3: Auditor attendance

The Company's external Auditor attends the Company's AGMs and is available to answer shareholder questions about the conduct of the audit and the preparation and content of the Auditor's Report.

#### 5. Make Timely and Balanced Disclosure

## Recommendation 5.1: Continuous Disclosure Policy

The Board and senior management are aware of the continuous disclosure requirements of the ASX and have written policies and procedures in place, including a Continuous Disclosure Policy.

The guiding principle of this policy is that the Company must immediately notify the

market via an announcement to the ASX of any information concerning the Company that a reasonable person would expect to have a 'material' effect on the price or value of the Company's securities.

The Board must ensure that Company announcements:

- are made in a timely manner;
- · are factual;
- · do not omit material information;
- are expressed in a clear and objective manner that allows investors to assess the impact of the information when making investment decisions.

Where that information, however, is incomplete or confidential, or its disclosure is illegal, no disclosure is required. The Directors and senior management of the Company ensure that the Company Secretary is aware of all information to be presented at briefings with analysts, stockbrokers, shareholders, the media and the public. Prior to being presented, information that has not already been the subject of disclosure to the market and is not generally available to the market is the subject of disclosure to the ASX. Only when confirmation of receipt of the disclosure and release to the market by the ASX is received may the information be presented.

If the Company becomes aware of marketsensitive information which ought to be disclosed, but the Company is not in a position to issue an announcement promptly and without delay, the Company may request that the ASX grant a trading halt or suspend the Company's securities from quotation. Management of the Company may consult external professional advisers and the ASX in relation to whether a trading halt or suspension is required.

The Company's Policy Continuous Disclosure Policy is available on the Company's website.

#### 6. Respect the Rights of Security Holders

### Recommendation 6.1: Communication to Shareholders and Investors

The Company is committed to increasing the transparency and quality of its communication and to be regarded by our shareholders as an outstanding corporate citizen. Our approach to communication with shareholders and financial markets is set out in the Company's Shareholder Communication Strategy document.

Information is communicated to shareholders through the distribution of the Company's Annual Report and other communications. All significant information is posted on the Company's website as soon as it is disclosed to the ASX. All investors will have equal and timely access to information on the Company's financial position, performance, ownership and governance. Shareholders who wish to send and receive communications with the Company electronically should contact the Company Secretary, Mr Dennis Payne.

The Company ensures that shareholders are informed of all major developments affecting the Group promptly through the issue of ASX announcements and commentary on operations in quarterly reports. All ASX announcements and quarterly reports are posted on the ASX website for the Company and on the Company's website.

All shareholders receive copies of shareholders notices by email or post and a copy of the annual report is distributed to all shareholders who elect to receive one (hardcopy in the mail or electronically). The Company's most recent annual report is also available on the Company's website.

#### **Website Information**

The Company has established a website at www.worldreach.com.au, where shareholders can access information about the Company's corporate governance policies and practices. Information lodged on this website in a specific corporate governance section includes:

- Board Charter
- · Audit Committee Charter
- · Risk Management Policy
- Remuneration Policy
- Securities Trading Policy
- CEO and CFO Declarations
- Whistle Blower Policy
- Code of Conduct
- Election of Directors Policy
- Disclosure Policy
- · Shareholder Communication Policy
- · Health and Safety Policy
- Environmental and Community Relations Policy
- Corporate Ethics Policy
- · Related Parties and Conflicts Policy

## Recommendation 6.2 Investor Relations Program

Two-way communication between the Company and its shareholders is facilitated primarily via the Company's AGM. The Board encourages shareholder participation at the AGM and other general meetings of the shareholders. The Chairman encourages questions and comments from shareholders and seeks to ensure that shareholders are given ample opportunity to participate. Shareholders who are unable to attend the AGM or a general meeting may submit questions and comments before the meeting to the Company and/or to the Auditor (in the case of the AGM).

### Recommendation 6.3: Shareholders Participation at General Meetings

All shareholders are encouraged to attend and participate in shareholder meetings. All Directors, senior managers, Auditors and the Company Secretary attend these meetings and respond to shareholder questions in relation to specific agenda items and general business. The Annual General Meeting features an address by the Chairman and an extensive presentation by the CEO which is also released as an ASX announcement for shareholders who cannot attend the meeting.

A description of the arrangements the Company has to promote communications with shareholders is detailed in the Shareholder Communication Policy, available at the Company's website.

### Recommendation 6.4: Electronic Communication

Shareholders may elect to send communication to and receive communications from the Company and its Share Registry electronically. The contact email address for the Company is info@ worldreach.com.au and shareholders may submit electronic queries to the Company's Share Registry via its website www.linkmarketservices.com.au.

#### 7. Recognise and Manage Risk

#### **Recommendation 7.1: Risk Committee**

Due to the size of the Company and the nature of the Company's operations, a formal Risk Committee has not been established. The Board is responsible for ensuring appropriate measures are in place in order to manage risk in line with the Company's risk strategy. An external consultant has assisted the Board in this process.

The Board has required management to implement internal control systems to manage the Company's material business

risks and to report on whether risks are being effectively managed.

Arrangements put in place by the Board to monitor risk include:

- review of risk areas at monthly Board meetings;
- regular monthly reporting to the Board in respect of operations, the financial position of the Company and new contracts;
- reports by the Chairman of the Audit Committee:
- attendance and reports by the Managing Director, CFO and the Company's management team at Board Meetings;
- any Director may request that operational and project audits be undertaken either internally or be external consultants.

### Recommendation 7.2: Risk Management Framework

The Company has implemented a risk management program that enables the business to identify and assess risks, respond appropriately and monitor risks and controls.

The Company is exposed to risk from operations (employee health and safety, environmental, insurance, litigation, disaster, business continuity), compliance issues and financial risks (interest rate, foreign currency, credit and liquidity). To mitigate these risks, the Company has established risk and assurance policies and procedures, which aim to:

- assist management to discharge its corporate and legal responsibilities;
   and
- assure management and the Board that the framework is effective.

Responsibility for control and risk

management is delegated to the appropriate levels of management within the Company and the CEO has ultimate responsibility to the Board for risk management and control. Areas of significant business risk to the Company are detailed in the Business Plan presented to the Board by the CEO at the start of each financial year. The Board reviews and approves the parameters under which significant business risks will be managed before adopting the Business Plan. Risk parameters and compliance information are reported monthly to the Board by the CEO and CFO.

The Board has adopted reporting procedures which allow it to:

- monitor the Company's compliance with the continuous disclosure requirements of the ASX: and
- assess the effectiveness of its risk management and control framework.

The Company recognises, in particular, the environmental and social risks to which it may be exposed. The Company considers environmental risk to be the ability to continue its undertakings without compromising the health of the ecosystems in which it operates. The Company views social sustainability as the ability to continue operations in a manner that is acceptable to social norms.

The Board does not consider that the Company currently has any material exposure to environmental or social-sustainability risk, however the Board intends to manage such risks in accordance with the Company's Risk Management Policy, if such risks should be identified in the future.

The Company's Risk Management Policy is available on the Company's website.

#### Recommendation 7.3: Internal Audit Function

The Audit Committee assists the Board in fulfilling its responsibilities in this regard by reviewing the financial and reporting aspects of the Group's risk management and control framework.

The Audit Committee meets regularly to ensure, amongst other things, that the risk management internal control structures and compliance with laws and regulations are operating effectively. Details of the Audit Committee are also set out in the Risk Management Policy, available at the Company's website. The Company reviews its risk management framework on at least an annual basis.

#### Recommendation 7.4: Exposure to Risks

The Company regularly undertakes reviews of risks that may be material to its business. The review examines the processes and procedures that the Company must initiate to control and/or mitigate these risks from impacting upon the performance of the Company. The key risk categories to which the Company is exposed, and how it manages or intends to manage those risks, are set out in the Risk Management Policy on the Company's website.

#### 8. Remunerate Fairly and Responsibly

### Recommendation 8.1: Remuneration Committee

The Board considers that, due to its small size, and the current level of the Company's operations, all members of the Board should be involved in determining remuneration levels. Accordingly it has not established a separate remuneration committee. Instead time is set aside at two Board meetings each year specifically to address the matters usually considered by a remuneration committee. Executive Directors absent themselves during discussion of their remuneration.

At these two meetings the Board reviews the following:

- the Company's remuneration, recruitment, retention and termination policies and procedures for senior executives
- senior executives remuneration and incentives
- superannuation arrangements
- · remuneration framework for Directors
- · remuneration by gender.

### Recommendation 8.2: Remuneration of Executive and Non-Executive Directors

The remuneration structure of Non-Executive Directors and executives is disclosed in the Remuneration Report within the Directors' Report in the Annual Report. The remuneration of Non-Executive Directors is determined by the Board having regard to the level of fees paid to Non-Executive Directors by other companies of similar size and stature.

The aggregate amount payable to the Company's Non-Executive Directors must not exceed the maximum annual amount approved by the Company's shareholders, currently \$500,000 as determined at the General Meeting held on 3 August 2007.

The Company is committed to remunerating its Executive Directors and senior executives in a manner that motivates them to pursue the long-term growth and success of the Company and is consistent with best practice. The Company aims to align the interests of Executive Directors and senior executives with those of shareholders through short-term and long-term incentive plans which demonstrate a clear relationship between performance and remuneration. Consequently, Executive Directors and senior

executives' remuneration consists of the following elements:

- · fixed salary;
- short-term incentive bonus based on performance;
- long-term incentive share/option scheme; and
- other benefits including superannuation.

#### Fixed Salary

The salary of Executive Directors and senior executives is determined from a review of the market and reflects core performance requirements and expectations. In addition, the Company considers the following:

- the scope of the individual's role;
- the individual's level of skill and experience;
- the Company's legal and industrial obligations;
- · labour market conditions; and
- the size and complexity of the Company's business.

#### Performance Bonus

The purpose of the performance bonus is to reward actual achievement by the individual of performance objectives and for materially improved Company performance. Consequently, performance-based remuneration is paid where a clear contribution to successful outcomes for the Company is demonstrated and the individual attains and excels against pre-agreed key performance indicators during a performance cycle.

#### Other Benefits

Senior executives are entitled to statutory superannuation and may also receive other bonus payments subject to the discretion of the Board.

#### Long-Term Incentives

The Company has a share options scheme which is discussed further below which is designed to provide long-term incentives to senior executives.

#### **Termination Payments**

Senior executives may be entitled to a payment upon termination of employment from the Company. Where so entitled, the termination payment has been agreed in the senior executive's contract of employment and it is not payable where termination of employment is for misconduct.

Further details in relation to the Company's

remuneration policies are contained in the Remuneration Report within the Director's Report in the Annual Report. The Company's Remuneration Policy is available on the Company's website.

### Recommendation 8.3: Equity Based Remuneration

#### Long-Term Incentives

The Company has a share option scheme in which senior executives may be invited to participate. The Share Option Incentive Plan was approved by shareholders on 18 November 2014 and authorises the Directors to issue options up to 10% of the shares issued by the Company. The number of shares and options issued under the scheme is reasonable in relation to the existing capitalisation of the Company and all payments under the scheme are made in accordance with thresholds set in plans approved by shareholders. Any issue of options to Executive and Non-Executive Directors must be approved by Shareholders.

The Company has a Share Trading Policy which aims to:

- protect stakeholders' interests at all times:
- ensure that directors and employees do not use any information they possess for their personal advantage or the Company's detriment; and
- ensure that Directors and employees comply with insider trading legislation of the various jurisdictions in which transactions may take place.

Purchase or sale of the Company's shares and/or options over such shares by Directors, executives and staff of the Company should only occur in circumstances where the market is considered to be fully informed of the Company's activities. This policy requires that the relevant person notify the Company Secretary of their intention to trade in the Company's shares and/or options over such shares prior to the transaction and that the Company Secretary be required to discuss the proposed trading intentions with the Chairman. The Board recognises that it is the individual responsibility of each Director to comply with this policy. Breaches of this policy may lead to disciplinary action being taken, including dismissal in serious cases. The Company's Employee Share Trading Policy is available on the Company's website.

The Corporations Act prohibits the key management personnel of an ASX listed company established in Australia, or a closely related party of such personnel, from entering into an arrangement that would have the effect of limiting their exposure to risk relating to an element of their remuneration that either has not vested or has vested but remains subject to a holding lock.

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### WORLD REACH LIMITED AND CONTROLLED ENTITIES

ABN 39 010 568 804

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2017

		Year e	ended
		30 June 2017	30 June 2016
	Note	\$	\$
Revenue	2(a)	9,880,153	12,378,060
Changes in inventories		(908,716)	13,915
Raw materials, consumables and other costs of sale	2(b)	(5,021,607)	(6,105,854)
Employee benefits expense		(2,196,194)	(2,838,492)
Depreciation expense	7(a)	(78,381)	(54,889)
Amortisation expense	9(a)	(423,782)	(840,304)
Finance costs expense	2(c)	(49,447)	(50,594)
Auditor remuneration expense	19	(58,000)	(59,000)
Accounting, share registry and secretarial expense		(72,844)	(80,743)
Consultancy and contractor expense		(260,632)	(441,928)
Legal, insurance and patent expense		(169,686)	(135,252)
Share based payments expense		-	(376,909)
Marketing and ICT expense		(262,727)	(344,769)
Other expenses	2(d)	(800,907)	(646,230)
(Loss) / profit before income tax		(422,769)	417,011
To (conserved) (bosoft	0(-)	(105 551)	64.414
Tax (expense) / benefit	3(a)	(135,551)	64,411
Net (loss) / profit for the year		(558,320)	481,422
Other comprehensive income		-	-
Total comprehensive (loss) income for the year		(558,320)	481,422
Net (loss) / profit and total comprehensive income are both fully attributable to			
owners of the Company			
Basic earnings / (loss) per share (cents)	21	(1.29)	1.12
Diluted earnings / (loss) per share (cents)	21	(1.29)	1.04
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### ABN 39 010 568 804

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

WORLD REACH LIMITED AND CONTROLLED ENTITIES

	Note	30 June 2017 \$	30 June 2016 \$
Current assets		*	*
Cash and cash equivalents	4	595,734	2,287,898
Inventories	5	2,625,058	3,533,773
Trade and other receivables	6	1,617,641	1,162,452
Total current assets		4,838,433	6,984,123
Non-current assets			
Plant and equipment	7	169,432	174,403
Deferred tax assets	8	1,349,789	1,483,943
Intangible assets	9	4,338,410	2,076,589
Total non-current assets		5,857,631	3,734,934
Total assets		10,696,064	10,719,057
Current liabilities			
Trade and other payables	10	2,895,417	2,157,791
Provisions	12	638,671	826,845
Total current liabilities		3,534,088	2,984,636
Non-current liabilities			
Provisions	12	9,195	23,320
Total non-current liabilities		9,195	23,320
Total liabilities		3,543,283	3,007,956
Net assets		7,152,781	7,711,101
Equity			
Issued capital	13	5,784,925	5,784,925
Reserves		493,089	668,780
Retained earnings		874,767	1,257,396
Total equity		7,152,781	7,711,101

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2017

	Issued capital \$	Reserves \$	Retained earnings \$	Total equity \$
Balance at 1 July 2015	5,784,925	304,696	763,149	6,852,770
Total loss and comprehensive income for the year	-	-	481,422	481,422
Transactions with owners in their capacity as owners:				
- Remuneration based option payments	-	376,909		376,909
- Adjustment for employee share options lapsed	-	(12,825)	12,825	-
Balance at 30 June 2016	5,784,925	668,780	1,257,396	7,711,101
Balance at 1 July 2016	5,784,925	668,780	1,257,396	7,711,101
Total loss and other comprehensive income for the year	-	-	(558,320)	(558,320)
Transactions with owners in their capacity as owners:				
- Adjustment for employee share options lapsed		(175,691)	175,691	<u> </u>
Balance at 30 June 2017	5,784,925	493,089	874,767	7,152,781

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2017

		Year ended	
	Note	30 June 2017 \$	30 June 2016 \$
Cash flow from operating activities	Note	•	Ÿ
Receipts from customers		10,338,855	13,379,276
Payments to suppliers and employees		(9,442,298)	(12,549,461)
Interest received		(2,307)	892
Interest and finance charges paid		(49,447)	(50,594)
Income tax paid		(1,398)	(13,130)
Export market development grant receipts		-	103,823
Net cash provided by operating activities	16(a)	843,405	870,805
Cash flow from investing activities	<b>-</b> ( )	(70.040)	(105.057)
Purchases of plant and equipment	7(a)	(73,918)	(135,857)
Development costs capitalised	9(a)	(2,685,603)	(1,164,474)
Research and development grant receipts		223,952	-
Net cash used in investing activities		(2,535,569)	(1,300,331)
Cash flow from financing activities			
Net loan payments		_	(411,862)
Net cash used in financing activities		-	(411,862)
Net decrease in cash and cash equivalents		(1,692,164)	(841,388)
Cash and cash equivalents at beginning of year		2,287,898	3,129,286
Cash and cash equivalents at end of financial year	16(b)	595,734	2,287,898

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 1. Summary of significant accounting policies

#### (i) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ("AASB") and the Corporations Act 2001 and comply with International Financial Reporting Standards as issued by the International Accounting Standards Board. The Group is a for-profit entity for financial reporting purposes under Australian Accounting Standards. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

#### Reporting Basis and Conventions

Except for cash flow information, the financial statements have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

New or amended Accounting Standards and Interpretations adopted

The consolidated entity has adopted all of the new or amended Accounting Standards and Interpretations issued by AASB that are mandatory for the current reporting period.

Any new or amended Accounting Standards or Interpretations that are not yet mandatory have not been early adopted.

#### (ii) Accounting policies

The following is a summary of the material accounting policies adopted by the consolidated group in the preparation of the financial report. The accounting policies have been consistently applied to all years presented, unless otherwise stated. When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (a) Principles of consolidation

The consolidated financial statements incorporate all of the assets, liabilities and results of the parent (World Reach Limited) and all of the subsidiaries which are entities the parent controls. A list of the subsidiaries is provided in Note 24.

#### (b) Income tax

Income tax expense (benefit) for the year comprises current income tax expense and deferred income tax expense (benefit).

A net deferred tax expense has been recognised in the current year reflecting the movements in deferred tax assets and liabilities for the period

Deferred tax is accounted for using the liability method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the statement of profit or loss and other comprehensive income except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised. At each reporting date, the consolidated group re-assesses unrecognised deferred tax assets as to the extent that it has become probable that future tax profit will enable recognition.

Current tax assets and liabilities are offset where a legally enforceable right of set-off exists and it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur. Deferred tax assets and liabilities are offset where: (a) a legally enforceable right of set-off exists; and (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where it is intended that net settlement or simultaneous realisation and settlement of the respective asset and liability will occur in future periods in which significant amounts of deferred tax assets or liabilities are expected to be recovered or settled.

WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 1. Summary of significant accounting policies (continued)

#### (ii) Accounting policies (continued)

#### (b) Income tax (continued)

World Reach Limited and its wholly owned Australian subsidiaries have formed a tax consolidated group under the tax consolidation regime.

Each entity in the group recognises its own tax expense and deferred tax. The current tax liability of each group entity and deferred tax assets arising from tax losses are immediately assumed by the parent entity.

#### (c) Plant & equipment

Plant and equipment is carried at cost less any accumulated depreciation and impairment losses, where applicable.

The carrying amount of plant and equipment is reviewed at each reporting date by directors to ensure it is not in excess of the recoverable amount from these assets. The recoverable amount is assessed on the basis of the expected net cash flows that will be received from the assets employment and subsequent disposal. The expected net cash flows have been discounted to their present values in determining

Repairs and maintenance to plant and equipment is charged to the statement of profit or loss and other comprehensive income during the financial period in which it is incurred.

The depreciable amount of plant and equipment is depreciated on a straight line basis over their useful lives to the consolidated group commencing from the time the asset is held ready for use.

The straight line depreciation rates for plant and equipment were:

Office furniture and equipment 10%
Computer and test equipment 33%
Rental equipment 20% - 33%

The asset's residual values and useful lives are reviewed, and adjusted if appropriate, at each balance date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of profit or loss and other comprehensive income.

#### d) Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of manufactured products includes direct materials and direct labour.

#### (e) Product development

Development costs are capitalised only when it is probable that the expected future economic benefits would flow to the company and can be measured reliably. Development costs have a finite life and are amortised on a systematic basis matched to future production. Expenditure not related to the creation of a new product is recognised as an expense when incurred.

The amortisation rate for capitalised development costs is dependent on an assessment of the minimum useful life of each project. Recent projects/products have been assessed at 4 years giving a 25% amortisation rate during 2017.

#### (f) Employee benefits

Short-term employee benefits

Provision is made for the Group's obligation for short-term employee benefits. Short-term employee benefits are benefits (other than termination benefits) that are expected to be settled wholly before 12 months after the end of the annual reporting period in which the employees render the related service, including wages, salaries and sick leave. Short-term employee benefits are measured at the undiscounted amounts expected to be paid when the obligation is settled.

The Group's obligations for short-term employee benefits such as wages, salaries and sick leave are recognised as a part of current trade and other payables in the statement of financial position. The Group's obligations for employees' annual leave and long service leave entitlements are recognised as provisions in the statement of financial position.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

### Summary of significant accounting policies (continued)

#### (ii) Accounting policies (continued)

#### (f) Employee benefits (continued)

Other long-term employee benefits

Provision is made for employees' long service leave and annual leave entitlements not expected to be settled wholly within 12 months after the end of the annual reporting period in which the employees render the related service. Other long-term employee benefits are measured at the present value of the expected future payments to be made to employees. Expected future payments incorporate anticipated future wage and salary levels, durations of service and employee departures and are discounted at rates determined by reference to market yields at the end of the reporting period on government bonds that have maturity dates that approximate the terms of the obligations. Any re-measurements for changes in assumptions of obligations for other long-term employee benefits are recognised in profit or loss in the periods in which the changes occur.

Option based compensation relates to the value of options issued to date and brought to account pro-rata to the time period from the date of issue to the date of vesting, except in the case of Director's where Accounting Standard AASB 2 requires expensing to begin from the commencement of service related to those options, notwithstanding that the issue of those options is subject to shareholder approval.

The Group's obligations for long-term employee benefits are presented as non-current provisions in its statement of financial position, except where the Group does not have an unconditional right to defer settlement for at least 12 months after the end of the reporting period, in which case the obligations are presented as current provisions.

#### (g) Financial instruments

Financial instruments in the form of trade receivables, trade payables and other financial assets and liabilities are initially measured at transaction cost on trade date when the related contractual rights or obligations arise. Realised and unrealised gains or losses arising from changes in the fair value of these assets or liabilities are included in the statement of profit or loss and other comprehensive income in the period in which they arise. At each reporting date, the group assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the statement of profit or loss and other comprehensive income. Refer Note 14 for a detailed review of the group's financial instruments.

The Group does not designate any interests in subsidiaries as being subject to the requirements of Financial Instruments accounting standards.

#### (h) Impairment of assets

At each reporting date, the group reviews the carrying values of its tangible assets to determine whether there is an indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less costs to sell and value in use, is compared to the asset's carrying value. Any excess of the assets carrying value over its recoverable amount is expensed to the statement of profit or loss and other comprehensive income.

Where it is not possible to estimate the recoverable amount of an individual asset, the group estimates the recoverable amount of the cashgenerating unit to which the asset belongs.

#### (i) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts. Where applicable, bank overdrafts are disclosed within other financial liabilities in current liabilities on the statement of financial position.

#### (j) Revenue recognition

Revenue from the sale of goods and services is recognised at the fair value of the consideration received upon delivery of goods or performance of services to customers.

Interest revenue and rental income is recognised when it becomes receivable. Other revenue is recognised when the right to receive the revenue has been established.

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ARN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 1. Summary of significant accounting policies (continued)

#### (ii) Accounting policies (continued)

#### (k) Government Grants

Government grants in the form of refundable Research and Development Tax Offsets received in respect of capitalised Development Costs are initially recognised as deferred income upon receipt, and brought to account as income on a systematic basis over the useful life of the related Development Cost assets.

Export market development grants are brought to account in the statement of profit or loss and other comprehensive income in the period received.

There are no unfulfilled conditions or other contingencies attaching to government grants recognised in the financial statements.

#### (I) Foreign currency transactions and balances

Functional and presentation currency

The consolidated financial statements are presented in Australian dollars which is the parent entity's functional and presentation currency. The functional currency of each of the group's entities is measured using the currency of the primary economic environment in which that entity operates.

Transactions and balances

Foreign currency transactions are translated into functional currency using the exchange rates prevailing at the date of the transaction. Foreign currency monetary items are translated at the year-end exchange rate. Non-monetary items measured at historical cost continue to be carried at the exchange rate at the date of the transaction. Non-monetary items measured at fair value are reported at the exchange rate at the date when fair values were determined.

Exchange differences arising on the translation of monetary items are recognised in the statement of profit or loss and other comprehensive income.

#### (m) Leases

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses in the periods in which they are incurred.

#### (n) Goods and Services Tax (GST)

Revenue, expenses and assets are recognised net of the amount of GST, except where the amount of GST is not recoverable from the Australian Taxation Office. In these circumstances the GST is recognised as part of the asset or expense cost. Receivables and Payables are shown in the statement of financial position as inclusive of GST.

Cash flows are presented in the statement of cash flows on a gross basis, except for the GST component of investing and financing activities which are disclosed as operating cash flows.

#### (o) Critical accounting estimates and judgments

The directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Accounting estimates and judgements made in relation to the recognition of deferred tax assets are indicated in Note 3(c).

CONSOLIDATED FINANCIAL STATEMENTS

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

#### 1. Summary of significant accounting policies (continued)

#### (ii) Accounting policies (continued)

#### (p) New accounting standards for application in future periods

Accounting Standards and Interpretations issued by AASB that are not yet mandatorily applicable to the Group, together with an assessment of the potential impact of such pronouncements on the Group when adopted in future periods, are discussed below:

- AASB 9: Financial Instruments and associated Amending Standards (applicable to annual reporting periods beginning on or after 1 January 2018).

The Standard will be applicable retrospectively and includes revised requirements for the classification and measurement of financial instruments, revised recognition and derecognition requirements for financial instruments and simplified requirements for hedge accounting.

The directors anticipate that the adoption of AASB 9 may have little, if any, impact on the Group's financial instruments.

- AASB 15: Revenue from Contracts with Customers (applicable to annual reporting periods commencing on or after 1 January 2018).

When effective, this Standard will replace the current accounting requirements applicable to revenue with a single, principles-based model. The new revenue model in AASB 15 will apply to all contracts with customers which requires the company to recognise revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled.

The directors are examining the Group's current contracts to determine if there may be varying unit pricing over successive years in contracts (including possible future contracts) that are related and if such circumstances will require certain revenues to be reported differently from FY2019 onwards. The directors recognise that if the circumstances are found to be those that AASB 15 is intended to cover, then the adoption of AASB 15 may possibly have significant impact on the Group's financial statements but it is impracticable at this stage to provide a reasonable estimate of such impact.

- AASB 16: Leases (applicable to annual reporting periods beginning on or after 1 January 2019).

When effective, this standard will replace the current accounting requirements applicable to leases in AASB 117: Leases and related interpretations. AASB 16 introduces a single lease accounting model that eliminates the requirement for leases to be classified as operating or finance leases and recognises a right to use asset, depreciation and liability for all leases (excluding short term leases with less than 12 months of tenure and leases relating to low value assets), with additional disclosure requirements.

The transitional provisions of AASB 16 permit a lessee to either retrospectively apply the Standard to comparatives in line with AASB 108 or recognise the cumulative effect of retrospective application as an adjustment to opening equity on the date of initial application.

The directors' review of AASB 16 shows that its adoption will have an impact on the Group's financial statements with leases greater than 12 months to be recognised on balance sheet as a lease liability and a related right to use asset. It is anticipated that the Net Present Value of the Group's lease commitments greater than 12 months will be brought to account on the balance sheet from FY2020. The NPV of the commitments shown in Note 15 is \$980,000.

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### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

	Year ended	
	30 June 2017	30 June 2016
	\$	\$
2 (Loss) / profit before income tax		
(a) Revenue from continuing operations		
Sales revenue	0.400.000	11 404 474
- Equipment sales	9,499,988	11,434,474
- Other	89,259	45,315
	9,589,247	11,479,789
Other income		
- Gain on loan settlement		218,478
- Other realised and unrealised foreign currency net gain		124,836
- Export market development grant	-	103,823
- Research and Development grant	290,906	450,242
- Interest		892
	290,906	898,271
	9,880,153	12,378,060
(b) Cost of sales		
Opening inventories	3,533,773	3,519,858
Add: Purchases and other stock adjustments	5,021,607	6,105,854
	8,555,380	9,625,712
Closing inventories (Note 5)	(2,625,058)	(3,533,773)
	5,930,322	6,091,939
(c) Finance costs expense		
Interest expense on financial liabilities	49,447	50,594
(4) Other common control of the land		
(d) Other expenses include: - Product development costs expensed	59,530	152,699
- Operating lease payments	234,285	212,734
,		
3 Income tax		
(a) The components of tax expense / (benefit) comprise:		
Current tax	4.000	10.100
- Current tax expense (d) - Current movement of temporary difference in net deferred tax assets	1,398 249,442	13,130 303,475
- Movement in deferred tax asset associated with carry forward tax losses	(115,289)	(381,016)
Income tax expense / (benefit) transferred to statement of profit or loss and other comprehensive	, ,	, , ,
income	135,551	(64,411)
(b) Reconciliation of income tax expense / (benefit) and tax at statutory rate:		
(Loss) / profit from ordinary activities	(422,769)	417,011
(2000) / PIONE HOM ORDINARY ACTIVITIES	(422,709)	417,011
Income tax (benefit) / expense at statutory rate of 27.5% (2016: 30%)	(116,261)	125,103
	(115,201)	120,100
Add / (Less):		
Tax effect of:		
- Tax reconciling items	117,659	(111,973)
- Deferred tax assets expensed / (portion of tax losses brought to account)	134,154	(77,541)
Income tax (benefit) / expense attributable to the Consolidated Group	135,551	(64,411)

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CONSOLIDATED FINANCIAL STATEMENTS

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### **WORLD REACH LIMITED AND CONTROLLED ENTITIES**

ABN 39 010 568 804

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

#### 3 Income tax (continued)

(c) The deferred tax expense reflects the movements in the deferred assets and liabilities. The directors have maintained a conservative approach and have recognised 60% (2016: 60%) of the deferred tax assets and liabilities inclusive of carried forward tax losses.

Although the Directors expect sufficient future profitability to enable the full value of all deferred tax assets to be utilized, the decision has been taken not to increase the proportion taken up at this time, with a demonstration of the Group's return to profitability required before the Board

The lowering of the Australian corporate tax rate applicable to the Group, which necessitated an adjustment to the future value of deferred tax assets and liabilities, as well as various current year tax items that are largely offsetting, resulted in a current year tax adjustment of \$134,154 as disclosed in Note 3(a) above.

The amount of unused net deferred tax assets which have not been brought to account (being the 40% portion) is \$3,272,215 (2016: \$3,297,651); and capital tax losses, which have also been affected by the change in the applicable tax rate, of \$1,850,085 (2016: \$2,018,274).

The amount of net deferred tax assets which may be realised in the future is dependent on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the Consolidated Group will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

- (d) Income tax expense comprises current year tax of \$1,398 incurred by the Group's USA subsidiary which is unable to be claimed against Australian tax losses and \$134,154 related to the movements in the deferred tax assets and liabilities and the impact of the taxation rate change from 30.0% to 27.5%.
- (e) There are no franking credits available to equity holders.

	30 June 2017 \$	30 June 2016 \$
4 Cash and cash equivalents		
Cash at bank and on hand	595,734	2,287,898
5 Inventories		
Raw materials	872,992	1,031,433
Finished Goods	1,752,066	2,502,340
	2,625,058	3,533,773
6 Trade and other receivables		
(a) Current		
Trade receivables	1,231,608	999,865
Less: Provision for impairment of receivables	(58,420)	(58,420)
Other receivables and prepayments	328,423	116,184
Rental & other security deposits	116,030	104,823

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1,162,452

Year ended

1,617,641

#### **WORLD REACH LIMITED AND CONTROLLED ENTITIES** ABN 39 010 568 804

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

A mains reconsilication	Gross amount	Within trade	Past due but	Past due &		
o) Ageing reconciliation	Gross amount	terms	31 - 60	61 - 90	90+	impaired
2017						
Current						
Trade receivables	1,231,608	965,740	91,395	92,256	23,797	58,420
Other receivables	328,423	328,423	-	-	-	-
Rental & other security deposits	116,030	116,030	-	-	-	-
2016						
Current						
Trade receivables	999,865	652,062	236,998	51,370	1,016	58,420
Other receivables	116,184	116,184	-	-	-	-
Rental & other security deposits	104,823	104,823	-	-	-	-

All trade receivables past due terms but not impaired are expected to be received in the normal course of business.

	Year ended		
	30 June 2017 \$	30 June 2016 \$	
7 Plant and equipment			
Office furniture and equipment - at cost	449,551	439,150	
Less: Accumulated depreciation and impairment	390,014)	(373,288)	
	59,537	65,862	
Computer and test equipment - at cost	315,979	293,255	
Less: Accumulated depreciation and impairment	(245,220)	(202,004)	
	70,759	91,251	
Rental equipment - at cost	58,963	22,238	
Less: Accumulated depreciation and impairment	(19,827)	(4,948)	
	39,136	17,290	
Total plant and equipment	169,432	174,403	

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 7 Plant and equipment (continued)

#### (a) Movements in carrying amounts

Movements in the carrying amounts of each class of plant and equipment between the beginning and the end of the current financial year

	Office Furniture & Equipment	Computer & Test Equipment	Rental Equipment	Total
Balance at 1 July 2015	38,068	52,041	3,326	93,435
Additions	44,017	72,928	18,912	135,857
Disposals	-	-	-	-
Depreciation expense	(16,223)	(33,718)	(4,948)	(54,889)
Balance at 30 June 2016	65,862	91,251	17,290	174,403
Additions	10,401	25,598	37,919	73,918
Disposals	-	-	(508)	(508)
Depreciation expense	(16,726)	(46,090)	(15,565)	(78,381)
Balance at 30 June 2017	59,537	70,759	39,136	169,432

#### 8 Tax

#### Non-current

#### **Deferred tax assets**

	Opening balance	Charged to Income	Closing balance
Deferred tax assets:			
Provision for doubtful debts	17,526	(7,887)	9,639
Carrying amount of patents and capital raising costs	923	(229)	694
Accruals	39,234	(19,290)	19,944
Provisions	255,049	(129,177)	125,873
Tax losses	1,794,188	115,289	1,909,477
	2,106,920	(41,293)	2,065,627
Deferred tax liability:			
Product development costs	(622,977)	(92,861)	(715,838)
Balance as at 30 June 2017	1,483,943	(134,154)	1,349,789

#### **WORLD REACH LIMITED AND CONTROLLED ENTITIES** ABN 39 010 568 804

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

	Year	ended
	30 June 2017	30 June 2016
	\$	\$
9 Intangible assets		
Development costs capitalised - at cost	10,146,425	7,460,821
Accumulated amortisation and impairment	(5,808,014)	(5,384,232)
	4,338,410	2,076,589
(a) Movements in carrying amounts		
Balance at the beginning of the year	2,076,589	1,752,419
Additional costs capitalised	2,685,603	1,164,474
Amortisation expense	(423,782)	(840,304)
Balance at the end of the year	4,338,410	2,076,589
Due to a deferred product implementation programme, an assessment of the effective life of the Iridium GO! development cost intangible asset has been revised at 1 July 2016 from a total effective life of 36 months with 11 months remaining to a 48 month life with 23 months remaining at that date. Accordingly, the amortisation charge against profit has been reduced in the year to 30 June 2017 to \$423,782. Had this revision not occurred the amortisation charge would have been \$733,464.		
When taking into account the effect of the corresponding revision in the time over which the related R&D grant income is brought to account as detailed in Note 10, there is a net increase in profit of \$134,688 for the year to 30 June 2017.		
10 Trade and other payables		
Current		
Trade payables and accruals	1,532,598	1,086,077

Due to the deferral of Development Cost Intangible Asset amortisation as indicated in Note 9, the related deferred R&D grant income has been brought to account over the amended amortisation period resulting in\$290,906 of R&D grant income being recognised in the statement of profit & loss for the year ending 30 June 2017. Had no revision of grant income been made \$465,900 of grant income would have been recognised over this period.

#### 11 Other financial liabilities

#### **Bank facilities**

Deferred income

All bank facilities are secured by first ranking Registered Mortgage Debenture over the Consolidated Group's assets including uncalled capital and called but unpaid capital. At 30 June 2017, the company had the following unused bank facilities:

- an Australian dollar overdraft with a limit of \$300,000. The overdraft was not utilised at 30
- a US dollar overdraft with a limit of US\$320,000. The US dollar overdraft was not utilised at 30 June 2017.

The group has a secured loan finance facility with SGV1 Holdings Limited for US\$2,000,000. As at 30 June 2017 none of this facility had been drawn down. The security is a general security interest over the group's assets and undertakings, ranking second behind the bank's facilities. The secured loan facility is for a 36 month term and will be utilized mainly for the purposes of funding product development projects.

10,146,425	7,460,821
(5,808,014)	(5,384,232)
4,338,410	2,076,589
2,076,589	1,752,419
2,685,603	1,164,474
(423,782)	(840,304)
4,338,410	2,076,589
1 522 508	1.086.077
1,532,598	1,086,077
1,362,819	1,071,714
2,895,417	2,157,791

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 12 Provisions

#### Current

Employee benefits Warranty costs

#### Non current

Employee benefits

#### (a) Movements in provisions for the year ended 30 June 2017

Balance at the beginning of the year
Additional provisions
Amounts used
Balance at the end of the year

Year ended			
30 June 2017	30 June 2016		
\$	\$		
524,743	712,917		
113,928	113,928		
638,671	826,845		
9,195	23,320		

Employee benefits	Warranty costs	Total
736,237	113,928	850,165
378,433	20,635	399,068
(580,732)	(20,635)	(601,367)
533,938	113,928	647,866

# 13 Issued capital Issued and paid up capital:

Ordinary fully paid shares

The Company has 43,173,452 ordinary shares on issue at 30 June 2017 (2016: 43,173,452).

Balance at 30 June 2016 and 30 June 2017

Year ended			
30 June 2017	30 June 2016		
\$	\$		
5,784,925	5,784,925		
Number of shares	\$		
43,173,452	5,784,925		

#### (a) Share issue

The Company did not issue any shares during the financial year ended 30 June 2017.

#### (b) Options over issued capital

The total number of potential ordinary shares attributable to options outstanding as at 30 June 2017 is 3,086,550 (2016: 4,917,959), of which 1,579,050 (2016: 1,837,126) were issued to employees under the Company's Share Option Incentive Plan and 1,507,500 (2016: 2,107,500) were issued to Directors following shareholder approval. Refer Note 18: Share Based Payments, for details of options issued, exercised and lapsed during the financial year and the options outstanding at year end. 973,333 options issued as part of a 2014 share placement agreement expired in December 2016.

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#### CONSOLIDATED FINANCIAL STATEMENTS

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

#### 13 Issued capital (continued)

#### (c) Capital management

When managing capital, management's objective is to ensure the Consolidated Group continues as a going concern as well as to maintain optimal returns to shareholders and benefits for other stakeholders.

No dividends have been paid or declared in respect of ordinary shares for the 2017 or prior years.

The Consolidated Group effectively manages its capital by assessing the financial risks and adjusting its capital structure in response to changes in these risks and in the market. These responses include the management of debt levels, distributions to shareholders, share issues, or convertible note issues.

#### 14 Financial instruments

The Consolidated Group undertakes transactions in a range of financial instruments including:

- cash assets:
- receivables;
- payables;
- deposits;

Activities undertaken by entities within the Consolidated Group result in exposure to a number of financial risks, including market risk (interest rate risk, foreign currency risk), credit risk and liquidity risk.

Due to the size of operation conducted by the Consolidated Group, risk management is monitored directly by the Board of Directors of the parent company with the aim of mitigation of the above risks and reduction of the volatility on the financial performance of the Group.

The risks associated with material financial instruments and the Consolidated Group's policies for minimising these risks are detailed below.

#### (a) Interest rate risk management

Interest rate risk refers to the risk that the value of a financial instrument or cash flows associated with the instrument will fluctuate due to changes in market interest rates.

Interest rate risk for the Consolidated Group primarily arises from:

- Bank Funding - Facilities are provided by the Consolidated Group's bankers and if drawn upon are at variable interest rates based upon Business Overdraft Prime Indicator rates plus a risk margin. The group diligently manages the facilities and its accompanying rate risk in its daily operations by keeping the net debt portfolio at a minimum level or in an infunds position.

These risk exposures related to the financial instruments are not considered material and therefore no sensitivity analysis has been provided.

Financial Instrument Composition and Maturity:

The Consolidated Group's exposure to interest rate risk, and the effective weighted average interest rates on classes of financial assets and financial liabilities, is as follows:

2017	Floating Interest	Fixed Interest	Weighted Average Interest Rate	Non-Interest bearing	TOTAL
<u>Financial asset</u>					
Cash assets	595,734	-	0.03%	-	595,734
Receivables	-	-	_	1,617,641	1,617,641
TOTAL	595,734	-		1,617,641	2,213,375
Financial liability					
Payables	-	-	0.00%	2,895,417	2,895,417
TOTAL	-	-		2,895,417	2,895,417
2016					
Financial asset					
Cash assets	2,287,898	-	0.03%	-	2,287,898
Receivables	-	-		1,162,452	1,162,452
TOTAL	2,287,898	-	_	1,162,452	3,450,351
Financial liability					
Payables	-	-	0.00%	2,157,791	2,157,791
TOTAL	-	-	_	2,157,791	2,157,791

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### WORLD REACH LIMITED AND CONTROLLED ENTITIES

ABN 39 010 568 804

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

#### 14 Financial instruments (continued)

#### b) Foreign currency risk management

Foreign currency risk refers to the risk that the value of a financial commitment, recognised asset or liability will fluctuate due to changes in foreign currency rates. The Consolidated Group conducts the majority of its receivable and payable transactions in foreign currency, primarily in US Dollars. The Group's foreign currency exchange risk arises from the holding of foreign currency deposits and transactions in normal trading operations resulting in trade receivables and payables being held at balance date.

#### Foreign currency risk sensitivity:

If foreign exchange rates were to increase/decrease by 10% from rates used to determine values as at reporting date then the impacts on profit and equity due to unrealised foreign currency exchange gains or losses on foreign currency deposits and trade receivables and payables are as follows:

	Faraira	Year ended		
	Foreign currency movement	30 June 2017	30 June 2016	
Impact on profit after tax	+/- 10%	+/- 32,200	+/- 128,911	
Impact on equity	+/- 10%	+/- 32,200	+/- 128,911	

The above sensitivity reflects the low net holding of foreign currency financial instruments at balance date. Whilst foreign currency payables and receivables are largely offsetting during the year, the Group monitors and manages the associated currency risks in order to reduce the impact of market risk volatility, therefore no further sensitivity analysis has been provided.

#### (c) Credit risk management

Credit risk is the risk that a contracting entity will not complete its obligations under a financial instrument and cause a financial loss to the Consolidated Group.

The credit risk on financial assets of the Consolidated Group that have been recognised in the statement of financial position is the carrying amount, net of any provision for doubtful debts. The Consolidated Group minimises credit risk by performing credit assessments on all new customers, continuing major customers, and where necessary, obtaining advance payments.

Ongoing credit evaluation is performed on the financial condition of customers and, where appropriate, an allowance for doubtful debts is raised. The Consolidated Group does not have any credit risk arising from money market instruments, foreign currency contracts, cross currency and interest rate swaps.

#### (d) Liquidity risk management

Liquidity risk includes the risk that, as a result of the Consolidated Group's operational liquidity requirements, the group:

- will not have sufficient funds to settle a transaction on the due date;
- will be forced to sell financial assets at a value which is less than what they are worth;
- may be unable to settle or recover a financial asset at all.

To help reduce these risks the Consolidated Group:

- has a liquidity policy which targets a minimum and average level of cash and cash equivalents to be maintained; and
- monitors forecast cash flows and endeavours to ensure that adequate borrowing facilities are maintained and/or maturity dates are managed appropriately.

The Consolidated Group's exposure to liquidity risk on classes of financial assets and financial liabilities, is as follows:

2017	< 1 Year	1 - 5 Years	Total contractual cash flows	Carrying amount
Asset class				
Cash and cash equivalents	595,734	-	595,734	595,734
Receivables	1,501,611	116,030	1,617,641	1,617,641
Payables	(2,790,880)	(104,537)	(2,895,417)	(2,895,417)
Net maturities	(693,535)	11,493	(682,042)	(682,042)
2016				
Asset class				
Cash and cash equivalents	2,287,898	-	2,287,898	2,287,898
Receivables	1,057,629	104,823	1,162,452	1,162,452
Payables	(2,157,791)	-	(2,157,791)	(2,157,791)
Net maturities	1,187,737	104,823	1,292,560	1,292,560

#### (e) Net fair values of financial assets and liabilities

Net fair values at balance date of each class of financial asset and liability do not materially differ from the carrying amounts disclosed in the statement of financial position.

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

FOR THE YEAR ENDED 30 JUNE 2017

	Year ended	
	30 June 2017 \$	30 June 2016 \$
15 Commitments and contingencies		
Operating lease commitments		
Future minimum rentals payable under non-cancellable operating leases contracted for but not capitalised in the financial statements are as follows:		
Not later than one year	183,423	176,533
Later than one year but not later than five years	795,751	518,484
Later than five years	328,860	64,720
	1,308,034	759,737
The Consolidated Group and parent entity negotiated a 2 year extension to the non- cancellable commercial rental property lease at Mulgrave in March 2017. The new lease	, ,	
expires in December 2023. There is an option to renew the lease for a further 6 year period		
but no committment has been entered into. The Consolidated Group also has a minor office equipment lease for a 5 year period expiring in September 2019.		
Capital expenditure commitments		
Capital expenditure projects		
Not longer than one year	2,073,897	2,500,223
Longer than one year and not longer than five years	820,147	-,,
Longer than five years	-	-
	2,894,043	2,500,223
Capital commitments relate to product development projects being undertaken by World Reach Limited's subsidiary, Beam Communications Pty Ltd.		
Superannuation commitments		
World Reach Limited makes superannuation contributions to prescribed superannuation		
funds on behalf of employees and executive directors, as required by the Superannuation		
Guarantee legislation. The principal types of benefits are death, permanent disability and		
superannuation benefits upon retirement.		
6 Notes to the statement of cash flows		
(a) Reconciliation of (loss) / profit after income tax benefit to net cash flow from operating		
activities		
(Loss) / profit after tax	(558,320)	481,422
Adjustments for	, , ,	
Depreciation	78,381	54,889
Amortisation	423,782	840,304
Net profit on disposal of plant and equipment	508	-
Gain on loan settlement	-	(218,478)
Unrealised foreign currency net losses on foreign currency secured advances	-	44,403
Share options expensed	-	376,909
Changes in assets and liabilities:		
(Increase) / Decrease in trade and other receivables	(455,189)	1,363,674
Decrease in inventory	928,716	233,085
Decrease / (Increase) in deferred tax assets	134,154	(77,541)
Increase / (Decrease) in trade and other payables Increase / (Decrease) in employee provisions	513,674 (202,298)	(1,943,793) 923
Decrease in provision for warranty costs	(202,290)	(37,992)
Increase in provision for stock obsolescence	(20,000)	(247,000)
Net cash from operating activities	843,405	870,805

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CONSOLIDATED FINANCIAL STATEMENTS

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

	Year ended			
	30 June 2017	30 June 2016		
	\$	\$		
s:				
	595,734	2,287,898		

#### 16 Notes to the statement of cash flows (continued)

#### (b) Reconciliation of cash

Cash at the end of the financial year as shown in the consolidated statement of cash flows is reconciled to items in the consolidated statement of financial position as follows: Cash and cash equivalents (Note 4)

#### (c) Non cash financing and investing activities

Non cash financing and investing activities undertaken by the Consolidated Group during the year are disclosed in Note 18.

#### (d) Facilities

At 30 June 2017, the Consolidated Group had the following unused bank facilities with the National Australia Bank:

- an Australian dollar overdraft with a limit of \$300,000. The overdraft was not utilised at 30 June 2017.
- a US dollar overdraft with a limit of US\$320,000. The US dollar overdraft was not utilised at 30 June 2017.

Bank guarantee facilities of the Consolidated Group total \$150,000 of which \$100,000 has been allocated to a subsidiary company and \$50,000 to the parent. Both were fully utilised at 30 June 2017.

The Consolidated Group's banking facilities are subject to the Group satisfying quarterly covenants set by the bank. The Group did not meet all covenants during the year ended 30 June 2017 however the bank reconfirmed the banking facilities as continuing on 23 August 2017.

#### 17 Key management personnel disclosures

#### **Compensation by category**

The aggregate compensation made to directors and other members of key management personnel of the consolidated entity is set out below:

Post-employee benefits	
Other long-term benefits	
Termination benefits	

Share-based payments

Short-term employee benefits

952,981	1,073,623
77,303	78,858
8,710	29,091
-	-
-	340,513
1,038,994	1,522,085

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CONSOLIDATED FINANCIAL STATEMENTS

### WORLD REACH LIMITED AND CONTROLLED ENTITIES ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 18 Share based payments

Share options are granted at the discretion of the directors based on terms and conditions set out in the Company's Share Option Incentive Plan. The directors may at any time and from time to time determine eligible persons for the purposes of the option plan and select amongst those eliqible persons participants who will be invited to participate in the option plan

Options issued to directors pursuant to the option plan will be subject to approval of shareholders in general meeting, in compliance with the Listing Rules

- (a) The following share based payment arrangements existed at 30 June 2017
- (i) 800,000 options were granted on 26 July 2012 to directors with an expiry date of 1 July 2017 on the terms and conditions set out in the Company's Share Option Incentive Plan. These options vested in one-third portions on 1 July in each of 2014, 2015 and 2016 at \$0.65 per share (Issue WRR51).

200,000 of these options lapsed or were cancelled in the periods prior to 30 June 2017.

600,000 of these options are outstanding as at 30 June 2017.

(ii) 884,813 options were granted on 31 March 2015 to key employees with an expiry date of 31 March 2020 on the terms and conditions set out in the Company's Share Option Incentive Plan. These options were exercisable from 30 June 2015 at \$0.195 per share (Issue WRR55). 95,288 of these options lapsed or were cancelled in the periods prior to 30 June 2017.

789,525 of these options are outstanding as at 30 June 2017.

- (iii) 884,813 options were granted on 24 December 2015 to key employees with an expiry date of 31 August 2020 on the terms and conditions set out in the Company's Share Option Incentive Plan. These options were exercisable from 30 June 2016 at \$0.195 per share (Issue WRR56). 95,288 of these options lapsed or were cancelled in the periods prior to 30 June 2017 789,525 of these options are outstanding as at 30 June 2017.
- (iv)907,500 options were granted on 24 December 2015 to a director with an expiry date of 30 November 2020 on the terms and conditions set out in the Company's Share Option Incentive Plan. These options were exercisable from 30 June 2016 at \$0.195 per share (Issue WRR57). 907,500 of these options are outstanding as at 30 June 2017.
- (b) The following table illustrates the number (No.) and weighted average exercise prices (WAEP) and movements in share options issued during the year for the Company:

	30 June 2017		30 Jun	e 2016
	No.	WAEP\$	No.	WAEP\$
Outstanding at the beginning of the financial year	3,944,626	0.2686	1,619,813	0.3931
Granted during the financial year	-	-	2,392,313	0.1950
Lapsed during the financial year	(200,576)	0.2077	-	-
Cancelled during the financial year	-	-	-	-
Exercised during the financial year	-	-	-	-
Expired during the financial year	(657,500)	0.2173	(67,500)	0.6500
Outstanding at the end of the financial year	3,086,550	0.2834	3,944,626	0.2686
Exercisable at the end of the financial year	3,086,550	0.2834	3,744,626	0.2482

#### (c) Notes to Share Based Payments

- (i) The weighted average remaining contractual life for the share options outstanding as at 30 June 2017 is 2.52 years (2016: 3.02 years) The range of exercise prices for options outstanding at the end of the year was \$0.195 \$0.65 (2016: \$0.195 \$0.65)

  The weighted average fair value of options granted during the year was \$0 (none granted) (2016: \$0.1991)
- The fair value of equity-settled share options granted under the Company's Share Option Incentive Plan is estimated as at grant date using the Binomial Option Valuation model, with Black Scholes crosscheck, taking into account the terms and conditions upon which the options were granted.
- (ii) Included in the statement of profit or loss and other comprehensive income under employee benefits expense is an amount related to equity-settled share options of \$0 (2016: \$376,909). All options were fully expensed at 30 June 2016.

ANNIIAI REPORT 2017

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

		Year	ended
		30 June 2017	30 June 2016
		\$	\$
19	Remuneration of auditors		
	Remuneration of the Auditor for auditing or reviewing financial reports of the Consolidated Group	58,000	59,000
20	Related party transactions		
	Related party transactions with the Seasons Group, which is related to Mr C Hung, a director of the		
	company.		
	Transactions with the Seasons Group		
	- Purchases	1,393,718	1,424,835
	- Sales	(109,416)	(27,381)
	Amounts outstanding with the Seasons Group		
	- Receivables	56,927	12,478
	- Payables	(463,104)	(42,631)
	Mr C Hung is a director of the company, and is also the president and a director of Season Group.		
	During the year ended 30 June 2017 the company subcontracted manufacturing on an arms length		
	basis to Season Group, in accordance with a contract signed prior to his appointment as director.		
	Transactions between the company and Season Group are on normal commercial terms and conditions no more favourable than those available to other parties.		
	·		
	On 19 October 2016 the Group entered into a secured finance facility with a major shareholder, SGV1		
	Holdings Limited, a company associated with Mr Carl Hung. Refer to note 11 for more details		
21	Earnings per share		
		¢	¢
	Overall operations	(1.29)	1.12
	Basic earnings per share	(1.29)	1.04
	Dilutive earnings per share		
		No.	No.
	Weighted average number of ordinary shares used in the calculation of Basic Earnings Per Share	43,173,452	43,173,452
	Weighted average number of dilutive options and converting preference shares on issue	-	3,277,126
	Weighted average number of ordinary shares and potential ordinary shares used in the calculation of	42 172 452	46 450 570
	Dilutive Earnings Per Share	43,173,452	46,450,578
	Anti-dilutive options on issue not used in dilutive EPS calculation	3,086,550	667,500

Anti-dilutive options have not been considered in the dilutive earnings per share calculation due to the average market price being less than the exercisable price.

\$

Earnings:		
Earnings used in the calculation of Basic Earnings Per Share	(558,320)	481,422
Earnings used in the calculation of Dilutive Earnings Per Share	(558,320)	481,422

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#### **WORLD REACH LIMITED AND CONTROLLED ENTITIES** ABN 39 010 568 804

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 22 Segment reporting

#### (a) Sole operating segment

The Consolidated Group has identified operating segments based upon internal reports that are reviewed and used by the Directors in assessing performance and determining the allocation of resources in respect of its satellite communications products services and online sales. As the online sales segment operated by SatPhone Shop Pty Ltd, a wholly owned subsidiary company, does not meet the quantitative threshold for separate disclosure, the company considers its aggregate segment as it sole segment. Accordingly, revenue and results are fully disclosed in the consolidated statement of profit or loss and other comprehensive income for this aggregated sole operating segment.

Revenue and results are fully disclosed in the consolidated statement of profit or loss and other comprehensive income for the aggregated sole operating segment.

The consolidated statement of financial position discloses the sole operating segment assets and liabilities which are held within Australia.

#### (b) Revenue by geographical region

Revenue attributable to external customers is disclosed below, based upon the location of the external customer

	Year ended		Year ended	
	30 Jun	30 June 2017		e 2016
	\$	%	\$	%
Sales by country				
Australia	3,380,980	34.22%	4,376,653	35.36%
China	946,383	9.58%	1,029,319	8.32%
United Kingdom	1,479,123	14.97%	1,796,629	14.51%
United States of America	2,010,198	20.35%	2,263,007	18.28%
Netherlands	480,390	4.86%	612,119	4.95%
Japan	488,396	4.94%	875,507	7.07%
Other foreign countries	1,094,684	11.08%	1,424,826	11.51%
	9,880,153	100.00%	12,378,060	100.00%

#### (c) Major customers

The Consolidated Group has a number of customers to whom it provides products and services. The Consolidated Group supplied a single customer in the USA accounting for 11% of external revenue (2016: the largest customer was in the UK, 11%) and the second largest customer, located in the UK accounted for 10% of external revenue (2016: second largest customer was in the USA, 9%). The next most significant customer also accounts for 10% of external revenue (2016: 7%).

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

23 Parent company disclosures	Year	ended
Set out below is the supplementary information about the parent entity.		
	30 June 2016	30 June 2015
	\$	\$
(a) Statement of profit or loss and other comprehensive income		
Loss from continuing operations	(907,522)	(858,861)
Tax (expense) / benefit	(134,154)	77,541
Loss for the year attributable to owners of the Company	(1,041,676)	(781,320)
Other comprehensive income	-	-
Total loss and other comprehensive income for the year attributable to owners of the Company	(1,041,676)	(781,320)
(h) Characterist of francist assistant		
(b) Statement of financial position Assets		
Current assets	577,329	374,976
Non-current assets	1,480,084	1,641,056
Total assets	2,057,414	2,016,032
Liabilities Current liabilities	2.404.072	0.007.600
Non-current liabilities	3,494,873	2,397,689
Total liabilities	9,195 3,504,068	23,320 2,421,009
Total Habilities	3,304,000	2,421,009
Deficiency of net assets	(1,446,654)	(404,978)
Equity		
Issued capital	5,784,925	5,784,925
Reserves	493,089	668,780
Accumulated losses	(7,724,668)	(6,858,683)
Total equity	(1,446,654)	(404,978)

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### WORLD REACH LIMITED AND CONTROLLED ENTITIES

ABN 39 010 568 804

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2017

#### 23 Parent company disclosures (continued)

#### (c) Guarantees

The parent company has no contractual guarantees in place.

#### (d) Contractual commitments

Parent entity operating lease commitments are the same as consolidated entity commitments as disclosed in Note 15. The parent entity has no capital expenditure commitments.

#### (e) Significant accounting policies of the parent are the same as those for the consolidated entity.

#### 24 Controlled entities

	Incorporated	Share class	Holding	
Investments in unquoted corporations being controlled entities:			2017	2016
Beam Communications Pty Ltd	Australia	Ordinary	100%	100%
SatPhonerental Pty Ltd	Australia	Ordinary	100%	100%
SatPhone Shop Pty Ltd	Australia	Ordinary	100%	100%
Beam Communications USA Inc	USA	Ordinary	100%	100%
Pacarc (PNG) Limited (Dormant)	Papua New Guinea	Ordinary	100%	100%

#### 25 Events after the Reporting Period

On 28 August 2017 the Group announced the placement of 9,700,000 ordinary shares to Australian investor interests at an issue price of \$0.20 per share which will raise \$1,940,000, enabling the Group to fund the progression of product development projects and limit reliance on debt facilities. Placement funds were received on 11 September and the shares were issued on 12 September. The placement also confers the right to appoint a director to the Group's Board.

Other than the above, there have been no significant events since the end of the reporting period.

#### 26 Company details and principal place of business

World Reach Limited is a limited company incorporated in Australia.

The principal activities of the Company and subsidiaries are outlined in the Director's Report.

The address of its registered office and principal place of business is:

5 / 8 Anzed Court Mulgrave Victoria 3170 Australia

#### **DIRECTORS' DECLARATION**

The directors of World Reach Limited declare that:

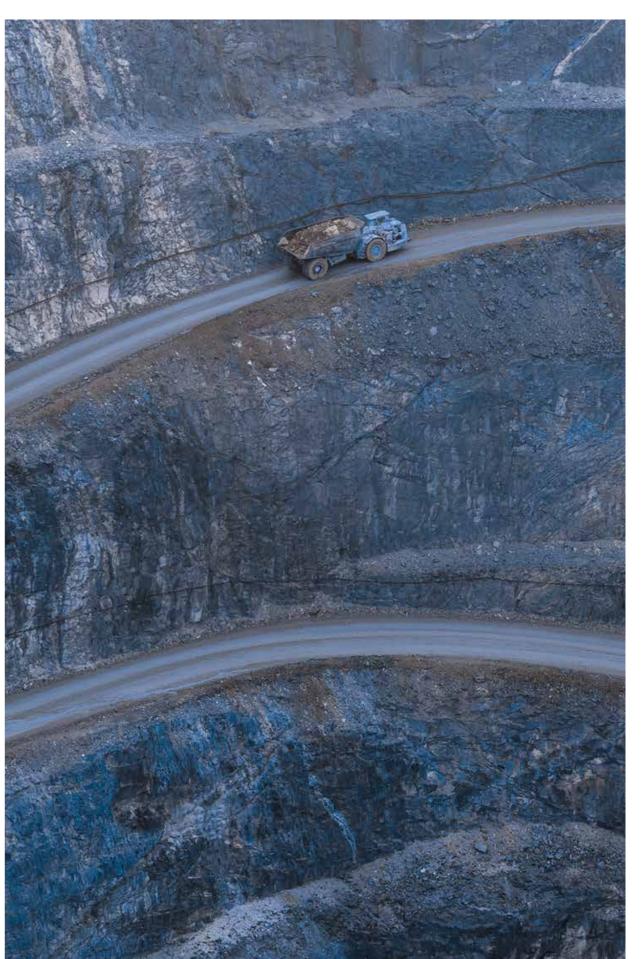
- 1. The financial statements and notes as set out in pages 32 to 56 are in accordance with the Corporations Act 2001 and:
- (a) comply with Australian Accounting Standards, which, as stated in accounting policy Note 1 to the financial statements, constitutes compliance with International Financial Reporting Standards;
- (b) give a true and fair view of the financial position as at 30 June 2017 and of the performance for the year ended on that date of the company and consolidated group; and
- (c) any other matters that are prescribed by the regulations for the purposes of this declaration in relation to the financial statements and the notes for the financial year are also satisfied.
- 2. In the director's opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration has been made after receiving the declarations required to be made by the Chief Executive Officer and Chief Financial Officer to the directors in accordance with sections 295A of the Corporations Act 2001 for the financial year ending 30 June 2017.

This declaration is made in accordance with a resolution of the Board of Directors on 30 August 2017.

Mr Simon Wallace Chairman

Date: 15 September 2017



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#### **RSM Australia Partners**

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### INDEPENDENT AUDITOR'S REPORT To the Members of World Reach Ltd

#### Opinion

We have audited the financial report of World Reach Ltd. (the Company) and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2017, the consolidated statement of comprehensive income, the consolidated statement of changes in equity and the consolidated statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- (i) giving a true and fair view of the Group's financial position as at 30 June 2017 and of its financial performance for the year then ended; and
- complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for Opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

### THE POWER OF BEING UNDERSTOOD AUDIT | TAX | CONSULTING

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#### **Key Audit Matter**

#### How our audit addressed this matter

#### Impairment of Intangible Assets

Refer to Note 9 in the financial statements

The Group has intangible assets of \$4.3m, being capitalised development costs. The largest individual asset relates to Thuraya and is not yet available for use as at 30 June 2017, and therefore management have performed an impairment assessment based on a value in use calculation, which determined that no impairment had occurred.

We identified this area as a Key Audit Matter due to the size of the intangibles balance, and the judgment involved in determining the value in use of the relevant assets based on the estimated future cash flows generated. Our audit procedures in relation to intangible assets included:

- Assessing management's impairment assessment by checking the mathematical accuracy of the cash flow model, and reconciling input data to supporting evidence, such as approved budgets and considering the reasonableness of these budgets;
- challenging the reasonableness of key assumptions, including the cash flow and revenue projections, revenue growth rate, exchange rates, discount rates, and any sensitivities used; and
- Confirming our understanding of the nature of the intangible assets, the strategic purpose of the projects and its ability to generate future revenues through discussions with management.

#### Deferred Tax Asset - tax losses

Refer to Note 3 and Note 8 in the financial statements

The Group has a material amount of recognised Deferred Tax Assets of \$1.3m, relating to previous operating losses and temporary differences.

This is considered a key audit matter as there is a high degree of subjectivity and complexity in respect of the recognition of the deferred tax asset and the expectation that future profits against which the deferred tax asset can be utilised are more likely than not.

Our audit procedures in relation to deferred tax balances included:

- Assessing management's assumptions in relation to the recoverability of deferred tax assets, and the manner in which temporary differences would be reversed and losses utilised. This included reviewing and challenging management's budgets and cash flow forecasts, and determining the historical accuracy of management's assumptions; and
- Assessing the appropriateness and adequacy of disclosures made in the financial statements in note 3 Income Tax.

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#### Other Information

The directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2017, but does not include the financial report and the auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the Financial Report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

#### Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <a href="www.auasb.gov.au/auditors\_responsibilities/ar2.pdf">www.auasb.gov.au/auditors\_responsibilities/ar2.pdf</a>. This description forms part of our auditor's report.



#### Report on the Remuneration Report

Opinion on the Remuneration Report

We have audited the Remuneration Report included in pages 12 to 19 of the directors' report for the year ended 30 June 2017.

In our opinion, the Remuneration Report of ABC Company Ltd., for the year ended 30 June 2017, complies with section 300A of the Corporations Act 2001.

#### Responsibilities

The directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the Corporations Act 2001. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

**RSM AUSTRALIA PARTNERS** 

J S CROALL Partner

Dated: 15 September 2017

Germanl

Melbourne, VIC

#### **AUSTRALIAN SECURITIES EXCHANGE INFORMATION**

As at 31 August 2017.

This section includes information required by ASX Listing Rules which is not disclosed elsewhere in this Annual Report.

#### TWENTY LARGEST SHAREHOLDERS

TWENTT EAROEST SHAKEHOEDERS		
	Number	% of Class
SGV1 HOLDINGS LIMITED	9,243,207	21.41%
ACK PTY LTD	8,634,258	19.99%
ARTPRECIATION PTY LTD	1,888,632	4.37%
CAPOCCHI SUPER PTY LTD	1,408,561	3.26%
KILLARNEY PROPERTIES P/L	1,212,245	2.81%
DAVID PAUL STEWART	840,000	1.95%
IVAN & FELICITY TANNER	838,110	1.94%
VINCENT GALANTE	807,897	1.87%
HOTTON FAMILY	807,052	1.87%
EVERCITY PTY LTD	800,000	1.85%
TOM BEKIARIS	731,835	1.70%
PETER LINCOLN SIMPSON	600,000	1.39%
ROBERT MANSFIELD NIALL	527,200	1.22%
RAPAKI PTY LTD	460,000	1.07%
GRAHAM LLOYD TWARTZ	416,666	0.97%
WINCONLON PTY LTD	416,473	0.96%
NICHOLAS ANDREW ROXBURGH	370,000	0.86%
HUGH WILLIAM ROXBURGH	360,000	0.83%
DAVID & CARMEN FINDLAY	350,000	0.81%
TASMAN DOUGLAS LOVELL	350,000	0.81%
TOTAL TOP 20:	31,062,136	71.95%
TOTAL ISSUED:	43,173,452	100.00%

Note: On 12 September 2017 the Company completed a share placement issuing 9,700,000 shares to Glenayr Pty. Ltd. A revised Top 20 Shareholder listing is available on the Company's website on 15 September showing the number of shares held and the resultant % holding.

#### HOLDERS OF EACH CLASS OF EQUITY SECURITY

The company has issued:

- 43,173,452 ordinary fully paid shares to 687 shareholders.
- 2,486,550 options to subscribe for ordinary shares to 7 option holders.

No convertible notes remain on issue.

#### **VOTING RIGHTS**

There are 43,173,452 ordinary fully paid shares held by 687 members and these are the only class of share currently issued. The Company's Constitution provides that every member present in person, by proxy or by corporate representative or by appointed attorney shall on the show of hands have one vote.

#### SUBSTANTIAL SHAREHOLDERS

	Number of Shares	% of Class
SGV1 HOLDINGS LIMITED	9,243,207	21.41%
ACK PTY LTD	8,634,258	19.99%

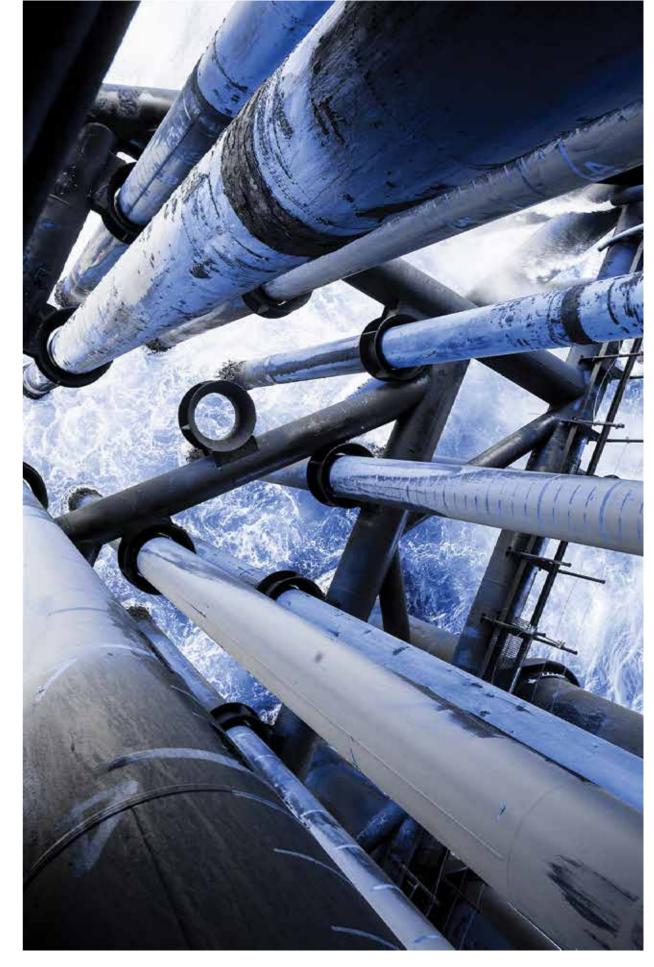
- These shareholders do not hold any options to subscribe for ordinary shares

#### DISTRIBUTION OF SHARES

Size of Holdings	Number of Holders	Number of Shares	%
1 to 1,000	252	74,295	0.17%
1,001 to 5,000	142	399,085	0.92%
5,001 to 10,000	70	524,920	1.22%
10,001 to 100,000	173	6,048,363	14.01%
100,001 and over	50	36,126,789	83.68%
TOTAL	687	43,173,452	100.00%

### HOLDERS OF LESS THAN A MARKETABLE PARCEL OF QUOTED ORDINARY SHARES

Number of Holders	% of Total Holders	Number of Shares	% of Total Quoted Shares
332	48.33%	229,177	0.53%



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### SatPhone Shop

#### SatPhone Shop Pty Ltd ABN 40 099 121 276

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### SatPhone Rental

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# BEAM

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