### Appendix 3B

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

| Introduce<br>04/03/13 | d 01/07/96 Origin: Appendix 5 Amended 01/07/98,   | 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12,   |
|-----------------------|---|---|
| Name o                |   |   |
| Fluenc                | ce Corporation Limited (ASX:FLC   |   |
| ABN                   |   |   |
| 52 127                | 734 196   |   |
| We (th                | ne entity) give ASX the following   | information.  |
|                       | 1 - All issues<br>st complete the relevant sections (attach   | sheets if there is not enough space).   |
| 1                     | *Class of *securities issued or to<br>be issued   | Unlisted options (New Classes)  |
| 2                     | Number of *securities issued or<br>to be issued (if known) or<br>maximum number which may be<br>issued  | 1,140,000   |
| 3                     | Principal terms of the *securities (e.g. if options, exercise price and expiry date; if partly paid *securities, the amount outstanding and due dates for payment; if *convertible securities, the conversion price and dates for conversion) | Unlisted options issued under the Company's Employee Share Option Plan, of which 100% will be exercisable at \$0.86 per option. These options will vest in equal quarterly instalments on each quarterly anniversary of 14 July 2017 (the deemed option commencement date), until all of these options have vested four years after the deemed option commencement date. All of these options will then expire on 13 November 2021. |

No the options are unlisted, however,

Ordinary Shares issued upon exercise of the

Do the \*securities rank equally in

all respects from the +issue date

options will rank equally with the Company's with an existing +class of quoted +securities? existing Ordinary Shares. If the additional \*securities do not rank equally, please state: the date from which they do the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment the extent to which they do not rank equally, other than in relation to the next dividend, distribution interest payment Nil cash, issued as part of the remuneration of Issue price or consideration 5 the recipients. As noted above, issued as part of the 6 Purpose of the issue (If issued as consideration for the remuneration of the recipients. acquisition of assets, clearly identify those assets) 6a Is the entity an +eligible entity that has obtained security holder approval under rule 7.1A? If Yes, complete sections 6b - 6h in relation to the \*securities the subject of this Appendix 3B, and comply with section 6i 6b The date the security holder 5 May 2017 resolution under rule 7.1A was passed 6c Number of \*securities issued Nil without security holder approval under rule 7.1 Nil 6d Number of \*securities issued with security holder approval under rule 7.1A 6e Nil Number of \*securities issued with security holder approval under rule 7.3, or another

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<sup>+</sup> See chapter 19 for defined terms.

|    | specific security holder approval (specify date of meeting)   |                   |                      |                                   |
|----|---|-------------------|----------------------|-----------------------------------|
| 6f | Number of *securities issued under an exception in rule 7.2   | 1,140,000 op      | tions                |                                   |
| 6g | If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.  | Not applicable    |                      |                                   |
| 6h | If *securities were issued under<br>rule 7.1A for non-cash<br>consideration, state date on<br>which valuation of consideration<br>was released to ASX Market<br>Announcements   | Not applicable    |                      |                                   |
| 6i | Calculate the entity's remaining issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements  | 67,819,210        |                      |                                   |
| 7  | <sup>+</sup> Issue dates  | 14 September 2    | 017                  |                                   |
| •  | Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.  Cross reference: item 33 of Appendix 3B. | 1 2 4             | ,                    |                                   |
|    |   |                   |                      |                                   |
|    |   | Number            |                      | +Class                            |
| 8  | Number and *class of all *securities quoted on ASX (including the *securities in section 2 if applicable)   | 374,039,899       |                      | Fully Paid Ordinary<br>Shares     |
|    |   |                   |                      |                                   |
|    |   | Number and +C     |                      |                                   |
| 9  | Number and +class of all +securities not quoted on ASX  | Number            | Class                | s – Fully Paid Ordinary<br>Shares |
|    | (including the +securities in   |                   | Escrow               | Expiry Date                       |
|    | section 2 if applicable)  | 18,608,268        |                      | ember 2017                        |
|    |   | Total Full: D. C. | Oud!: ::             | Charge on issue /                 |
|    |   | -                 | Ordinary<br>Inquoted | Shares on issue (quoted           |
|    |   | 392,648,167       |                      |                                   |
|    |   |                   | Options              | please see Schedule 1             |
|    |   | attached.         |                      |                                   |

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

Unchanged

#### Part 2 - Pro rata issue

| 11 | Is security holder approval required?  | Not applicable. |
|----|--|-----------------|
| 12 | Is the issue renounceable or non-renounceable?   | Not applicable. |
| 13 | Ratio in which the <sup>+</sup> securities will be offered   | Not applicable. |
| 14 | <sup>+</sup> Class of <sup>+</sup> securities to which the offer relates   | Not applicable. |
| 15 | <sup>+</sup> Record date to determine entitlements   | Not applicable. |
| 16 | Will holdings on different registers (or subregisters) be aggregated for calculating entitlements?   | Not applicable. |
| 17 | Policy for deciding entitlements in relation to fractions  | Not applicable. |
| 18 | Names of countries in which the entity has security holders who will not be sent new offer documents  Note: Security holders must be told how their entitlements are to be dealt with.  Cross reference: rule 7.7. | Not applicable. |
| 19 | Closing date for receipt of acceptances or renunciations   | Not applicable. |
| 20 | Names of any underwriters  | Not applicable. |
| 21 | Amount of any underwriting fee or commission   | Not applicable. |

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<sup>+</sup> See chapter 19 for defined terms.

| 22 | Names of any brokers to the issue   | Not applicable. |
|----|---|-----------------|
| 23 | Fee or commission payable to the broker to the issue  | Not applicable. |
| 24 | Amount of any handling fee<br>payable to brokers who lodge<br>acceptances or renunciations on<br>behalf of security holders   | Not applicable. |
| 25 | If the issue is contingent on security holders' approval, the date of the meeting   | Not applicable. |
| 26 | Date entitlement and acceptance<br>form and offer documents will be<br>sent to persons entitled   | Not applicable. |
| 27 | If the entity has issued options,<br>and the terms entitle option<br>holders to participate on exercise,<br>the date on which notices will be<br>sent to option holders | Not applicable. |
| 28 | Date rights trading will begin (if applicable)  | Not applicable. |
| 29 | Date rights trading will end (if applicable)  | Not applicable. |
| 30 | How do security holders sell their entitlements <i>in full</i> through a broker?  | Not applicable. |
| 31 | How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?   | Not applicable. |
|    |   |                 |
| 32 | How do security holders dispose of their entitlements (except by sale through a broker)?  | Not applicable. |
| 33 | <sup>+</sup> Issue date   | Not applicable. |
|    |   |                 |

#### Part 3 - Quotation of securities You need only complete this section if you are applying for quotation of securities Type of \*securities 34 (tick one) (a) \*Securities described in Part 1\* \*Options described in Part 1 will be unlisted. (b) All other +securities Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible Entities that have ticked box 34(a) Additional securities forming a new class of securities Tick to indicate you are providing the information or documents If the +securities are +equity securities, the names of the 20 largest holders of the 35 additional \*securities, and the number and percentage of additional \*securities held by those holders 36 If the +securities are +equity securities, a distribution schedule of the additional \*securities setting out the number of holders in the categories 1 - 1,000 1,001 - 5,000 5,001 - 10,000 10,001 - 100,000 100,001 and over A copy of any trust deed for the additional \*securities 37 Entities that have ticked box 34(b)

| 38 | Number of *securities for which *quotation is sought                        |  |
|----|---|--|
| 39 | <sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought |  |

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<sup>+</sup> See chapter 19 for defined terms.

| 40 | Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?  |        |        |
|----|--|--------|--------|
|    | If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment |        |        |
| 41 | Reason for request for quotation   |        |        |
| 41 | now  |        |        |
|    | Example: In the case of restricted securities, end of restriction period   |        |        |
|    | (if issued upon conversion of another *security, clearly identify that other *security)  |        |        |
|    |  |        |        |
|    | N 1 1 ±1 0 11  | Number | +Class |
| 42 | Number and *class of all *securities quoted on ASX ( <i>including</i> the *securities in clause 38)  |        |        |
|    |  |        |        |
|    |  |        |        |
|    |  |        |        |

#### **Quotation agreement**

- <sup>†</sup>Quotation of our additional <sup>†</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>†</sup>securities on any conditions it decides.
- 2 We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the \*securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 
  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before <sup>†</sup>quotation of the <sup>†</sup>securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

| Sign here: | <br>Date: 25 September 2017 |
|------------|-----------------------------|

Company Secretary

Fluence Corporation Limited

Print name: Ross Kennedy

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

# Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

| Rule 7.1 – Issues exceeding 15% of capital  |                    |  |
|---|--------------------|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated  |                    |  |
| Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue  | 252,560,579        |  |
| Number of fully paid +ordinary securities issued in that 12 month period under an exception in rule 7.2  Number of fully paid +ordinary securities issued in that 12 month period with shareholder approval  Number of partly paid +ordinary securities that became fully paid in that 12 month period  Note:  Include only ordinary securities here – other classes of equity securities cannot be added  Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed  It may be useful to set out issues of securities on different dates as separate line items  Subtract the number of fully paid +ordinary securities cancelled during that 12 month period | 117,533,323<br>Nil |  |
| "A" 370,093,902   |                    |  |

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<sup>+</sup> See chapter 19 for defined terms.

| Step 2: Calculate 15% of "A"  |   |  |
|---|---|--|
| "B"   | 0.15  |  |
|   | [Note: this value cannot be changed]                            |  |
| <b>Multiply</b> "A" by 0.15   | 55,514,085  |  |
| Step 3: Calculate "C", the amount 7.1 that has already been used  | of placement capacity under rule                                |  |
| Insert number of *equity securities issued or agreed to be issued in that 12 month period not counting those issued:  | 8,395,264   |  |
| • Under an exception in rule 7.2  |   |  |
| Under rule 7.1A   |   |  |
| <ul> <li>With security holder approval under<br/>rule 7.1 or rule 7.4</li> </ul>  |   |  |
| <ul> <li>Note:         <ul> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> </ul> |   |  |
| "C"   | 8,395,264   |  |
| Step 4: Subtract "C" from ["A" x 'placement capacity under rule 7.1   |   |  |
| Note: number must be same as shown in Step 2  |   |  |
| Subtract "C"  | 8,395,264   |  |
| Note: number must be same as shown in Step 3  |   |  |
| <i>Total</i> ["A" x 0.15] – "C"   | 47,118,821  |  |
|   | [Note: this is the remaining placement capacity under rule 7.1] |  |

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<sup>+</sup> See chapter 19 for defined terms.

| Rule 7.1A – Additional placement capacity for eligible entities  |                                    |  |
|--|------------------------------------|--|
| Step 1: Calculate "A", the base figure from which the placement capacity is calculated   |                                    |  |
| "A"  | 370,093,902                        |  |
| Note: number must be same as shown in Step 1 of Part 1   |                                    |  |
| Step 2: Calculate 10% of "A"   |                                    |  |
| "D"  | 0.10                               |  |
|  | Note: this value cannot be changed |  |
| <b>Multiply</b> "A" by 0.10  | 37,009,390                         |  |
| Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used   |                                    |  |
| Insert number of *equity securities issued or agreed to be issued in that 12 month period under rule 7.1A  Notes:  This applies to equity securities – not just ordinary securities  Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed  Do not include equity securities issued under rule 7.1 (they must be dealt with | 16,309,001                         |  |
| <ul> <li>in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> <li>"E"</li> </ul>  | 16,309,001                         |  |

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<sup>+</sup> See chapter 19 for defined terms.

| Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A |  |  |  |
|---|--|--|--|
| "A" x 0.10  | 37,009,390   |  |  |
| Note: number must be same as shown in Step 2  |  |  |  |
| Subtract "E"  | 16,309,001   |  |  |
| Note: number must be same as shown in Step 3  |  |  |  |
| <b>Total</b> ["A" x 0.10] – "E"   | 20,700,389   |  |  |
|   | [Note: this is the remaining placement capacity under rule 7.1A] |  |  |

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<sup>+</sup> See chapter 19 for defined terms.

# Appendix 3B – Schedule 1

| Number     | Class -        | - Unlisted Options |
|------------|----------------|--------------------|
|            | Exercise Price | Expiration Date    |
| 2,500,000  | \$0.30         | 18 Dec 2018        |
| 2,500,000  | \$0.40         | 18 Dec 2019        |
| 2,000,000  | \$0.30         | 31 Jul 2018        |
| 2,000,000  | \$0.40         | 31 Jan 2019        |
| 500,000    | \$0.35         | 13 Apr 2020        |
| 431,473    | \$0.30         | 23 Dec 2019        |
| 431,473    | \$0.40         | 23 Dec 2019        |
| 100,000    | \$0.30         | 28 Feb 2020        |
| 100,000    | \$0.40         | 28 Feb 2020        |
| 75,000     | \$0.30         | 23 Mar 2020        |
| 75,000     | \$0.40         | 23 Mar 2020        |
| 50,000     | \$0.30         | 12 Apr 2020        |
| 50,000     | \$0.40         | 12 Apr 2020        |
| 400,000    | \$0.5909       | 16 May 2020        |
| 100,000    | \$0.5909       | 28 May 2020        |
| 1,000,000  | \$0.40         | 18 May 2020        |
| 1,000,000  | \$0.40         | 18 May 2021        |
| 1,000,000  | \$0.933        | 31 May 2020        |
| 500,000    | \$0.64         | 31 July 2018       |
| 250,000    | \$0.7926       | 25 July 2020       |
| 325,000    | \$0.867        | 25 August 2020     |
| 200,000    | \$1.00         | 25 September 2020  |
| 350,000    | \$1.071        | 26 October 2020    |
| 500,000    | \$0.74         | 31 October 2020    |
| 200,000    | \$1.00         | 9 November 2020    |
| 350,000    | \$1.00         | 9 February 2021    |
| 75,000     | \$0.872        | 20 December 2020   |
| 25,000     | \$0.84         | 10 January 2021    |
| 1,000,000  | \$0.817        | 4 March 2021       |
| 2,000,000  | \$0.72         | 31 March 2019      |
| 1,000,000  | \$0.72         | 31 March 2019      |
| 175,000    | \$0.86         | 3 May 2021         |
| 11,191,33  | \$0.93         | 25 May 2025        |
| 6          |                |                    |
| 1,500,000  | \$0.85         | 25 May 2025        |
| 3,850,000  | \$1.20         | 13 July 2021       |
| 3,850,000  | \$1.50         | 13 July 2021       |
| 1,500,000  | \$0.835        | 13 July 2021       |
| 350,000    | \$0.835        | 25 May 2025        |
| 300,000    | \$0.72         | 14 July 2019       |
| 100,000    | \$0.97         | 6 July 2021        |
| 750,000    | \$0.75         | 30 September 2019  |
| 1,140,000  | \$0.86         | 13 November 2021   |
|            | Total Unlisted |                    |
| 45,794,282 | Options        |                    |
|            | issued         |                    |

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<sup>+</sup> See chapter 19 for defined terms.