

10 October 2017

The Manager
ASX Market Announcements
Australian Securities Exchange
Exchange Centre
Level 4
20 Bridge Street
Sydney NSW 2000

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**Electronic Lodgement** 

#### Djerriwarrh Investments Limited 2017 Annual General Meeting – Presentation

Dear Sir / Madam

The following presentation will be delivered to shareholders at the Company's Annual General Meeting to be held today.

Yours faithfully

Matthew Rowe Company Secretary





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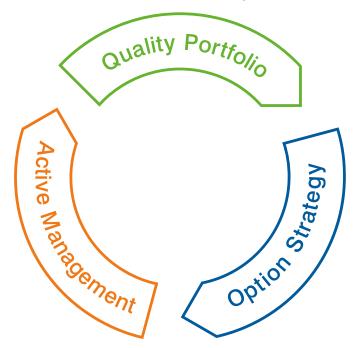




# **How Djerriwarrh Invests**

Income and capital growth

Balance between income and capital growth



Additional income from options



# **How Djerriwarrh Invests** – continued

#### Outcome of this approach:

- Higher income than the market.
- Lesser capital gains than the market.



# **How Djerriwarrh Invests – What we Look for in Companies**

**Quality First** Growth Including dividends **Value** V Portfolio that is actively managed for the long term, including utilisation of options

to generate income

Assessment of board and management as well as financial metrics/industry structure.

Ability to grow earnings over time which should produce dividend growth.

Look further than short term measures of P/E's and other valuation metrics – long term investment horizon.



# Full Year Financial Summary – 30 June 2017

**Profit for the Year** 

\$33.7m

Down 17.3% from 2016

**Net Operating Result** 

\$33.8m

Down 19.8% from 2016

**Fully Franked Dividend** 

10¢

20¢

Total

Down 4 cents from 2016

**Management Expense Ratio** 

0.46%

0.46% in 2016



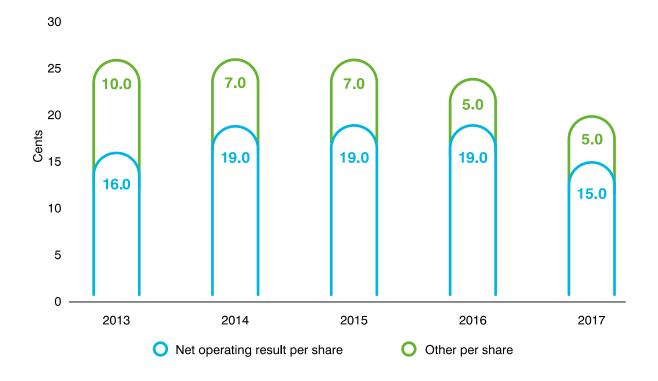
## Major Components of Income for the Year to 30 June 2017

	Full-Year 2017 \$'000	Full-Year 2016 \$'000
Dividends and Distributions	30,570	36,794
Net Gains on Trading Portfolio	2,278	2,057
Income from Options Written Portfolio	10,938	16,074

- Dividends from investee companies remained under pressure.
- Decline as a result of buying back 'in the money call' options to capture more of the potential capital upside in the strong market.

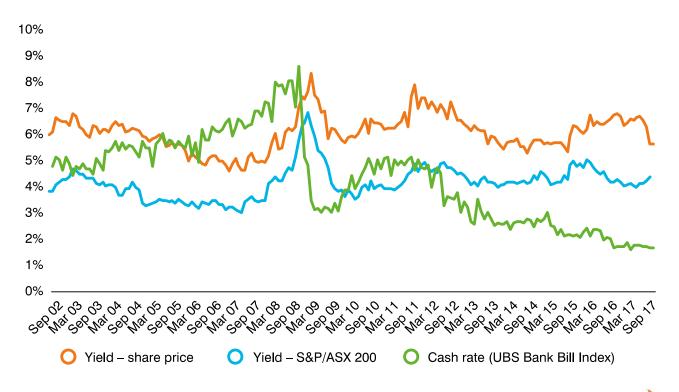


#### **Sources of the Dividend Paid**



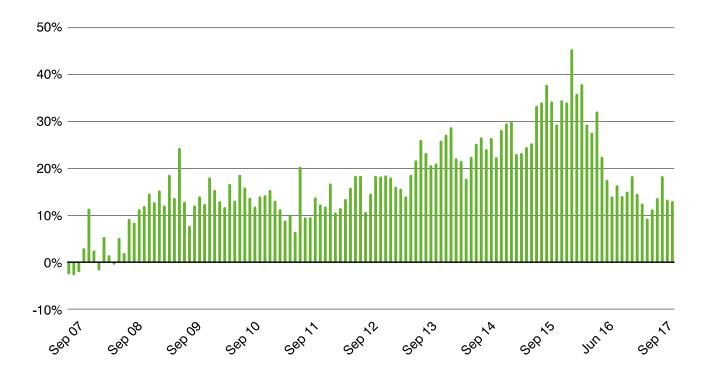


#### Yield on the Share Price Relative to the S&P/ASX 200 and Interest Rates





# **Share Price Premium to Net Asset Backing**

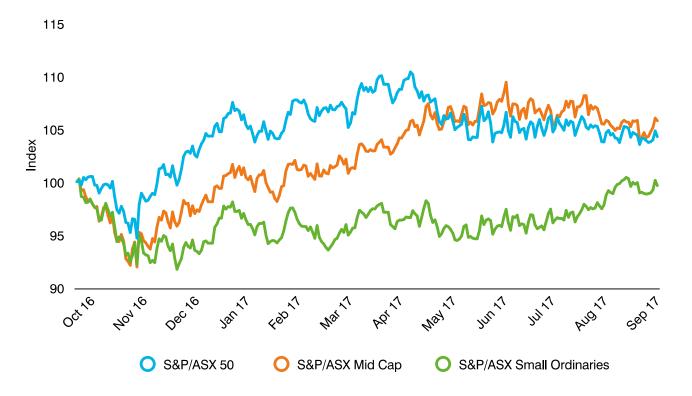






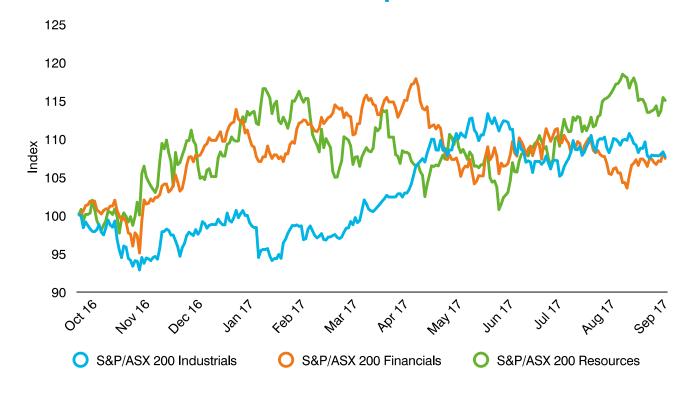


## The Strength in Large Companies has Diminished



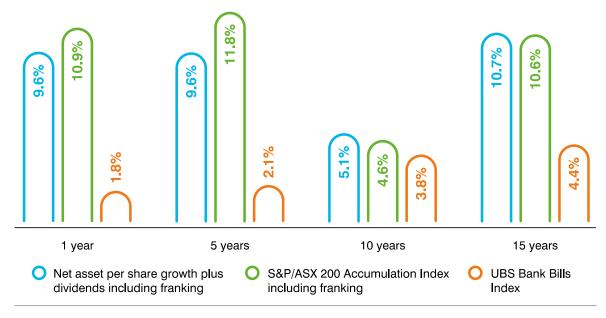


# As Financials and Industrials Underperformed Resource Companies





# Portfolio Return to 30 September 2017, Including Benefits of Franking\*

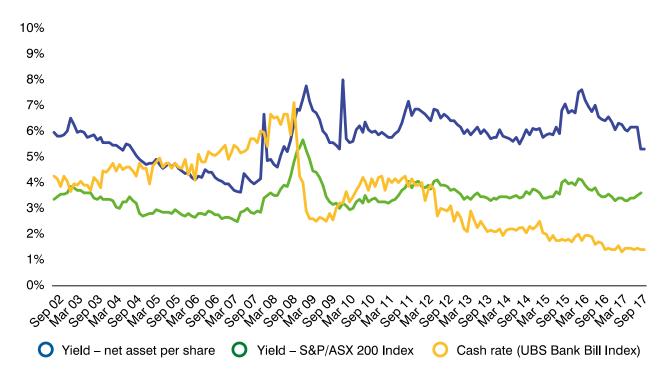


Note: Djerriwarrh's net asset per share growth plus dividend series is calculated after management fees, income tax and capital gains tax paid on realised sales of investments. It should be noted that Index returns for the S&P/ASX 200 do not include management expenses and tax.



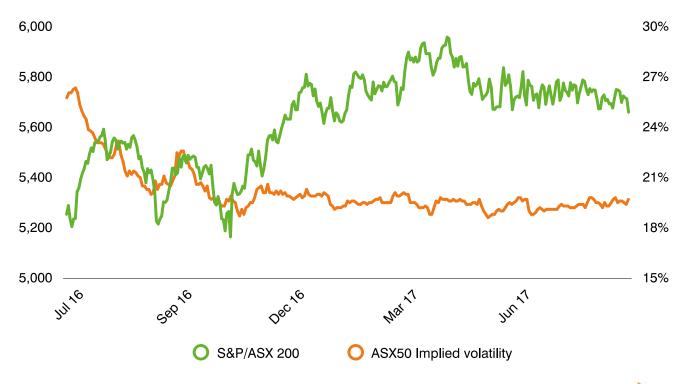
<sup>\*</sup>Assumes an investor can take full advantage of the franking credits.

#### **Relative Yield Generated by the Portfolio (Net Assets)**



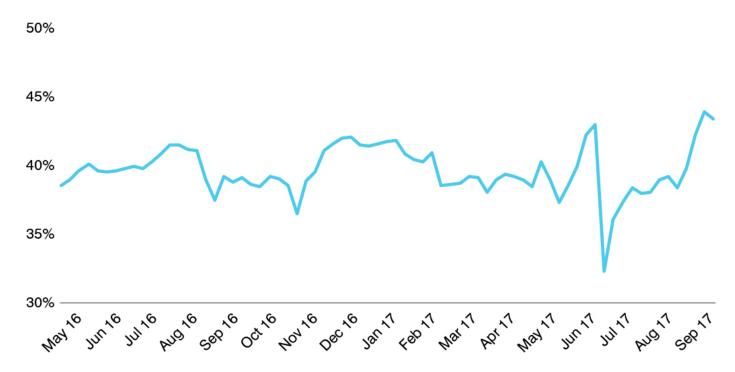


# Low Volatility has been a Feature of the Market for Some Time





# Option Coverage has been Increased Following Option Exercises at the end of the Financial Year



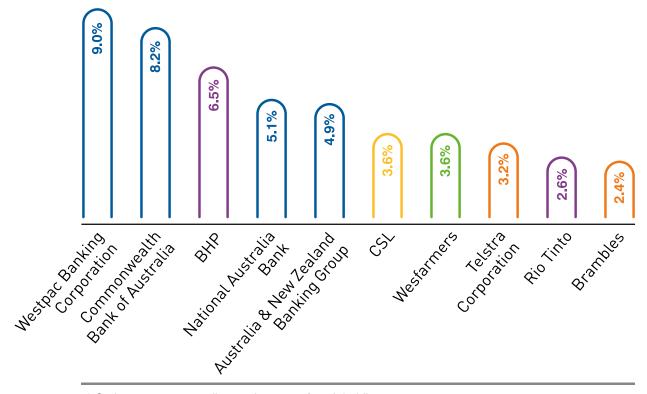


#### **Adjustments to the Portfolio**

- Replenished holdings where exercises occurred CSL, Macquarie Group, Carsales.com
- Utilised buy/write transactions where good returns were on offer BHP, ANZ, National Australia Bank.
- Added selectively to existing holdings Sydney Airport, Transurban.
- Reduced and or removed positions where concerns about quality, growth and or value have arisen.



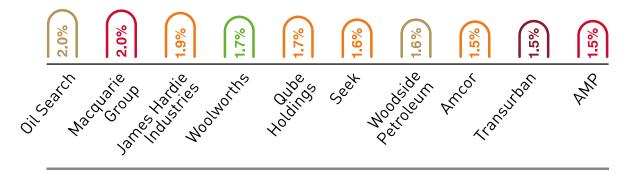
#### Top 10 Holdings\* at 30 September 2017 Represent 49.1% of the Portfolio



<sup>\*</sup> Options were outstanding against part of each holding.



## Next 10 Holdings\* at 30 September 2017 Represent 16.9% of the Portfolio



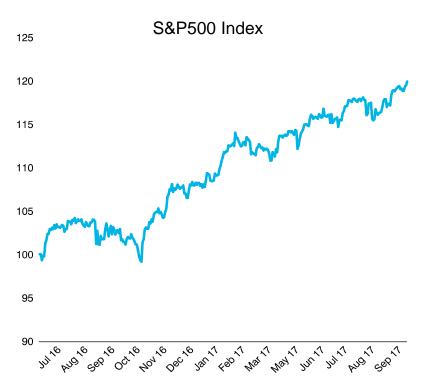
<sup>\*</sup> Options were outstanding against part of each holding.







## Global Markets have been Strong Reflecting Confidence about Growth







## **But Remains Subject to Heightened Risks**

- High debt levels across developed markets very high household debt in Australia.
- Political populism leads to focus on short term policy options.
- Shift to higher interest rates in the US, but Europe will lag.
- Transition in China.
- Heightened geopolitical tensions.
- Djerriwarrh comfortable with current portfolio settings quality companies, option coverage toward top end of the normal range.



