

## FFT secures A\$560K order for utility sites in India

- New perimeter security order valued at A\$560K
- Secure Point to protect utility sub-stations located in India
- FFT reaffirms sales revenue guidance for FY2018

Future Fibre Technologies Limited (FFT) (ASX: FFT), a global leader in fibre optic perimeter intrusion detection systems, has secured a new order valued at A\$560K.

FFT Secure Point controllers will be used to protect more than 50 utility sub-stations operated by one of India's largest power distribution companies.

Commenting on the announcement, FFT Chief Executive Rob Broomfield said, "With growing security investment from India's larger industry sectors, we are experiencing consistent interest in our broad range perimeter security solutions. We will continue to build our presence in this emerging market as FFT's technology is rolled out across this extensive sub-station network.

Excluding the operating performance of newly acquired MaxSec Group Limited, the Company remains on track to achieve it previously advised guidance for sales revenues of between A\$18 million and A\$21 million for the current financial year and to be both cash flow and EBITDA positive."

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## **About FFT**

FFT is a leading developer and manufacturer of fibre optic intrusion detection security systems. Deployed by some of the most security conscious industrial, military and government organisations in the world, FFT's advanced security systems:

- detect and locate perimeter intrusions;
- identify third-party interference on oil and gas pipelines; and
- protect sensitive data network communications cables.

With hundreds of installations in more than 65 countries, FFT has established a solid reputation for delivering highly intelligent, reliable, and award winning intrusion detection solutions. Through FFT's subsidiary company, MaxSec Group Limited, high security access control and electronic locking solutions are developed and sold under the *BQT* branded range of products, while *AVA Global* provides a global platform for the secure movement of high value goods.

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