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**ASX Announcement** 29 January 2018

## KNOSYS LIMITED ANNOUNCES MAJOR \$6 MILLION CONTRACT WITH SINGAPORE TELECOMMUNICATIONS LTD

Knosys Limited (ASX: KNO) ("Knosys") is pleased to announce that Singapore Telecommunications Limited (Singtel) and its Australian subsidiary Singtel Optus Pty Ltd (Optus) has entered into an agreement with Knosys for the deployment of the Knosys knowledge management platform KnowledgeIQ. The multi-year contract follows a competitive tender process commenced by Singtel in June 2017. The total contract value is more than \$6.1 million and the contract term will span 5 years and 3 years respectively for Singtel and Optus. Knosys will commence project activities immediately with a "Go-Live" date for both Singtel and Optus scheduled for the first half of 2018.

This win represents the largest ever single contract for the Company, expanding its footprint into the Telecommunications sector and firmly within Singapore.

Mr John Thompson, CEO of Knosys, said "Knosys was able to achieve this win against immense local and international competition in Singapore. This will be a significant reference site for the Company in the critical Singapore and wider South East Asian market and Knosys will look to continue to expand its information and knowledge management business there".

"This contract illustrates the value we can add to many customers and the superiority of our market leading **Knowledge/Q** technology. We can enable our customers to drive extra revenue, save them time and expense, and allow them to make more informed decisions."

Mr Thompson went on to say "The Singtel/Optus implementation fits nicely with our 2017 strategy to focus on three verticals in the Australian and Singapore markets, namely Government/Legal, Telco and Finance/Banking. We continue to explore and prospect hard in these markets for similar and mid-sized opportunities to grow revenue and expand our user base numbers.

We are on target to achieve our double-digit user growth target for FY18 which I know our investors have been patiently waiting for. This is a fantastic step in our ambition to build Knosys into a premier software vendor of cognitive information, knowledge and analytic solutions globally."

## **ABOUT KNOSYS**

The Knosys **Knowledge**/*Q* platform is an enterprise-grade, knowledge management solution that enables companies through a machine learning approach to discover and deliver personalised information to staff and customers to transform productivity and engagement. **Knowledge**/*Q* is curated information using Artificial Intelligence ("AI").



The solution is the #1 used app in the life of an information worker being available on their desktop, tablet or smartphone. It drives productivity and optimizes processes by incorporating process wizards, decision guidance, collaboration & feedback while at the same time learning based on user behaviors, patterns and profiles. It also acts as the single knowledge hub from which all digital engagement solutions such as chatbots, web sites, self-service kiosks can consume relevant information to interact with end customers in a consistent manner.

For more information please visit: www.knosys.it

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