

1 February 2018

## WATTLE HEALTH AUSTRALIA SECURES FIRST ORDER FROM MACAU

- **Wattle Health Australia has secured its first order from Macau for its nutritional dairy range.**
- **This will enable Wattle Health Australia to serve the domestic market in Macau and take advantage of the large cross border opportunity into China.**

**1 February 2018:** Wattle Health Australia Limited (**ASX: WHA**) is pleased to announce it has received its first paid order from a distributor in Macao Special Administrative Region of the People's Republic of China (**Macau**) purchasing WHA's entire nutritional dairy range.

The following products will be available in Macau:

- Infant Formula range
- Student Nutritional Milk Powder
- Maternal Nutritional Milk Powder
- Vitality Plus (Seniors Nutritional Milk Powder)
- Full Cream and Skin Milk Powder



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Macau has a population of approximately 650,000 but more importantly has 36,000,000 tourists visit annually. This large tourism market and the geographic proximity to China makes Macau an excellent opportunity for WHA to increase sales and exposure in Asia.

Executive Chairman, Lazarus Karasavvidis said, “With this order Wattle Health will continue to expand its distribution footprint internationally and allows Wattle Health to service the lucrative cross border market with China through another distribution channel.”

## **January Sales**

WHA are pleased to update the market that for the month of January, WHA gross sales were \$329,000 for the month. This represents 35% of sales for FY2017 and 61% of sales in the December quarter.

WHA expects sales to continue to grow in 2018 as WHA expands its distribution network both domestically and internationally and on the attainment of China Food and Drug Authority (**CFDA**) accreditation of WHA’s conventional cow infant formula.

Lazarus Karasavvidis  
Executive Chairman  
Wattle Health Australia Limited

### Corporate Affairs & International Investor Relations

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