ABN 46 072 369 870

# Appendix 4D (rule 4.2A) Half-Year Ended 31 December 2017

(Previous corresponding period: Half-year ended 31 December 2016)

### **Results For Announcement to the Market**

Half-Year To		31 Dec 17 \$'000	% change	31 Dec 16 \$'000
Revenue from ordinary activities	Up	294,135	22.2%	240,772
Earnings before interest expense, taxation, depreciation and amortisation (EBITDA)	Up	32,051	52.0%	21,092
<b>Earnings</b> before interest expense and taxation (EBIT)	Up	28,368	52.2%	18,634
<b>Profit</b> from ordinary activities after tax attributable to members	Up	19,902	52.7%	13,034
Net profit attributable to members	Up	19,902	52.7%	13,034

Dividends	amount per share (cents)	franked amount per share (cents)	tax rate for franking credit
Interim FY18 dividend per share to be paid 29 March 2018	3.0	3.0	30%
Interim dividend dates Ex-dividend date Record date Payment date	14 March 2018 15 March 2018 29 March 2018		

The Company's Dividend Reinvestment Plan (DRP) will not operate in respect of the FY18 interim dividend.

Net Tangible Asset Backing	31 Dec 17	30 Jun 17	31 Dec 16
	\$	\$	\$
Consolidated net tangible assets per share	0.1537	0.1578	0.1776

The Appendix 4D should be read in conjunction with Service Stream Limited's most recent annual financial report.

ABN 46 072 369 870

Interim financial statements for the half-year ended

31 December 2017

## Service Stream Limited ABN 46 072 369 870

## **Consolidated interim financial statements**

# for the half-year ended 31 December 2017

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These financial statements are the consolidated financial statements of the consolidated entity consisting of Service Stream Limited and its subsidiaries. The financial statements are presented in the Australian currency.

Service Stream Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 4, 357 Collins Street Melbourne VIC 3000.

A review of operations for the relevant period is included in the Directors' report on page 1, which is not part of these financial statements.

The financial statements were authorised for issued by the Directors on 14 February 2018. The Directors have the power to amend and reissue the financial statements.

Through the use of the internet, we have ensured that our corporate reporting is timely and complete. All media releases, financial reports and other information are available on our website: www.servicestream.com.au.

# Service Stream Limited Directors' report

The Directors of Service Stream Limited (the "Company") and its subsidiaries (the "Group") submit the interim financial report for the half-year ended 31 December 2017.

The following persons were Directors of the Company during the whole of the half-year and up to the date of this report, unless otherwise stated:

Brett Gallagher (Chairman) Leigh Mackender (Managing Director) Peter Dempsey Greg Adcock Raelene Murphy Deborah Page AM

#### Review of operations

For a detailed review of operations for the half-year ended 31 December 2017 refer to the commentary contained in the media release attached to the Appendix 4D. A summary of the results for the half-year (compared to the prior corresponding period) include:

\$ million	1HY18	1HY17	Cha	ange
Profitability:				
Revenue	294.1	240.8	53.4	22%
EBITDA	32.1	21.1	11.0	52%
EBITDA %	10.9%	8.8%	2.1%	
EBITA	30.8	20.0	10.8	54%
EBIT	28.4	18.6	9.7	52%
			4 00/	
EBIT %	9.6%	7.7%	1.9%	
Net profit after tax	9.6% 19.9	13.0	1.9% 6.9	53%
	19.9		6.9 25.2	145%
Net profit after tax  Cashflow & Capital Management:  Operating cashflow	19.9	13.0	6.9	53% 145% 44% 52%
Net profit after tax  Cashflow & Capital Management:  Operating cashflow  Net cash	19.9 42.6 63.6	13.0 17.4 44.1 <sup>2</sup>	25.2 19.5	145% 44%
Cashflow & Capital Management: Operating cashflow Net cash Earnings per share (cents)	19.9 42.6 63.6 5.45	13.0 17.4 44.1 <sup>2</sup> 3.58	25.2 19.5 1.87	145% 44% 52%
Net profit after tax  Cashflow & Capital Management: Operating cashflow Net cash Earnings per share (cents) Dividends declared per share (cents)	19.9 42.6 63.6 5.45	13.0 17.4 44.1 <sup>2</sup> 3.58	25.2 19.5 1.87	145% 44% 52%

#### Auditor's independence declaration

The auditor's independence declaration is included on page 3 of the half-year financial report.

#### Rounding of amounts

The Company is of the kind referred to in ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the Directors' report and financial report. Amounts in the Directors' report and financial report have been rounded off to the nearest thousand dollars in accordance with that Instrument.

# Service Stream Limited Directors' report

Signed in accordance with a resolution of the Directors made pursuant to s.306(3) of the Corporations Act 2001.

On behalf of the Directors,

Brett Gallagher Chairman

14 February 2018

Leigh Mackender Managing Director 14 February 2018



## **Auditor's Independence Declaration**

As lead auditor for the review of Service Stream Limited for the half-year ended 31 December 2017, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the review; and
- (b) no contraventions of any applicable code of professional conduct in relation to the review.

This declaration is in respect of Service Stream Limited and the entities it controlled during the period.

**Trevor Johnston** 

**Partner** 

PricewaterhouseCoopers

Melbourne 14 February 2018

# Consolidated statement of profit or loss and other comprehensive income for the half-year ended 31 December 2017

	Half-yea	ır ended
	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Revenue from continuing operations		
Revenue from the rendering of services	293,470	240,386
Interest revenue	426	322
Other income	239	64
	294,135	240,772
Expenses		
Employee salaries and benefits	(73,382)	(64,717)
Subcontractor fees	(158,521)	(127,866)
Raw materials and consumables used	(8,309)	(8,581)
Consulting and temporary staff fees	(3,004)	(2,660)
Company administration and insurance expenses	(1,995)	(1,582)
Occupancy expenses	(3,804)	(3,178)
Technology and communication services	(5,673)	
Motor vehicle expenses	(4,332)	• • • • • • • • • • • • • • • • • • • •
Depreciation and amortisation	(3,683)	
Financing costs	(247)	` ,
Other expenses	(2,637)	(1,991)
Profit before tax	28,548	18,647
Income tax expense	(8,646)	(5,613)
Profit for the half-year	19,902	13,034
Total comprehensive income for the half-year	19,902	13,034
Profit attributable to the equity holders of the parent	19,902	13,034
Total comprehensive income attributable to equity holders of the parent	19,902	13,034
Earnings per share		
Basic (cents per share)	5.45	
Diluted (cents per share)	5.43	3.

# Consolidated balance sheet as at 31 December 2017

	Note	31 Dec 2017 \$'000	30 Jun 2017 \$'000
ASSETS			
Current assets			
Cash and cash equivalents		64,405	50,897
Trade and other receivables		36,088	48,921
Inventories		3,084	3,566
Accrued revenue		76,349	70,845
Other Total current assets		7,106	3,004
Total current assets		187,032	177,233
Non-current assets			- 0
Plant and equipment		5,002	5,857
Intangible assets		149,285	148,683
Total non-current assets		154,287	154,540
Total assets		341,319	331,773
LIABILITIES			
Current liabilities			
Trade and other payables	4	100,378	83,416
Current tax liabilities		149	10,211
Provisions		15,750	14,401
Finance lease		332 781	353
Lease incentives  Total current liabilities		117,390	781 109,162
		,	
Non-current liabilities			4.00
Provisions  Defended to a line little of (next)		4,241	4,927
Deferred tax liabilities (net) Finance lease		13,072 475	9,605 657
Lease incentives		712	1,102
Total non-current liabilities		18,500	16,291
		7,	, ,
Total liabilities		135,890	125,453
Net assets		205,429	206,320
EQUITY			
Contributed equity	5	229,839	233,151
Reserves	ŭ	(1,987)	4,590
Accumulated losses		(22,423)	(31,421
Accumulated 1033e3			

# Consolidated statement of changes in equity for the half-year ended 31 December 2017

	Contributed equity	Employee equity-settled benefits reserve	Accumulated losses	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2017	233,151	4,590	(31,421)	206,320
Profit for the period	-	-	19,902	19,902
Total comprehensive income	-	-	19,902	19,902
Equity settled share based payments, inclusive of tax adjustment	-	4,157	-	4,157
Acquisition of treasury shares	(14,046)	-	-	(14,046)
Issue of treasury shares to employees	10,734	(10,734)	-	-
Dividends paid	-	-	(10,904)	(10,904)
As at 31 December 2017	229,839	(1,987)	(22,423)	205,429

	Contributed equity	Employee equity-settled benefits reserve	Accumulated losses	Total
	\$'000	\$'000	\$'000	\$'000
Balance at 1 July 2016	228,001	6,191	(48,841)	185,351
Profit for the period	-	-	13,034	13,034
Total comprehensive income	-	-	13,034	13,034
Issue of shares (net of transaction costs)	4,890	-	-	4,890
Equity settled share based payments, inclusive of tax adjustment	-	3,209	-	3,209
Acquisition of treasury shares	(8,741)	-	-	(8,741)
Issue of treasury shares to employees	8,964	(8,964)	-	-
Dividends paid	-	-	(5,470)	(5,470)
As at 31 December 2016	233,114	436	(41,277)	192,273

# Consolidated statement of cash flows for the half-year ended 31 December 2017

	Half-yea	r ended
	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Cash flows from operating activities		
Receipts from customers (including GST)	347,768	278,649
Payments to suppliers and employees (including GST)	(290,669)	(254,309
Cash generated from operations before interest and tax	57,099	24,340
Interest received	420	343
Interest and facility costs paid	(247)	(489
Income taxes paid	(14,645)	(6,792
Net cash provided by operating activities	42,627	17,402
Cash flows from investing activities		
Payments for plant and equipment	(474)	(639
Proceeds from sale of plant and equipment	210	52
Payments for intangible assets	(3,011)	(4,465
Payments for businesses	(690)	_
Net cash used in investing activities	(3,965)	(5,052
Cash flows from financing activities		
Finance lease payments	(204)	
Dividends paid	(10,904)	•
Purchase of shares (net of transaction costs)	(14,046)	(3,850
Net cash used in financing activities	(25,154)	(9,320
Net increase in cash and cash equivalents	13,508	3,030
Cash and cash equivalents at the beginning of the financial year	50,897	41,086
Cash and cash equivalents at end of period	64,405	44,116

#### Notes to the consolidated financial statements

#### 1 Significant accounting policies

#### Basis of preparation of half-year report

This consolidated interim financial report for the half-year reporting period ended 31 December 2017 has been prepared in accordance with Accounting Standard AASB 134 *Interim Financial Reporting* and the *Corporations Act 2001*.

This consolidated interim financial report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2017 and any public announcements made by Service Stream Limited during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

The accounting policies adopted are consistent with those of the previous financial year and corresponding interim reporting period.

The Group has adopted all new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the AASB) that are relevant to its operations and effective for the current reporting period. The adoption of these new and revised Standards and Interpretations has not resulted in any changes to the Company's accounting policies and has no effect on the amounts reported for the current or prior periods.

Details of new and revised standards not yet effective and the Group's assessment of the impact of these standards is set out below:

 AASB 15 Revenue from Contracts with Customers (effective from annual reporting period beginning on or after 1 January 2018).

The AASB has issued a new standard for the recognition of revenue. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The Group plans to adopt the new standard on 1 July 2018, using the modified retrospective approach where transitional adjustments are recognised in retained earnings at the date of initial application without adjustment of the comparative period. Based on the assessment performed thus far, management anticipates that adoption of the new standard will have an immaterial impact on reported revenue and profit.

The Group will continue to carry out analysis of the impact of the new revenue standard on the Group's financial results and is well progressed to implement the new standard for the financial year ending 30 June 2019.

AASB 16 Leases (effective from annual reporting period beginning on or after 1 January 2019).

AASB 16 was issued in February 2016. It will result in almost all leases being recognised on the balance sheet, as the distinction between operating and finance leases is removed. The standard will primarily affect the accounting for the Group's operating leases with respect to motor vehicles and premises.

Management estimates that, had AASB 16 been applicable for the half-year reporting period:

- (i) EBITDA and EBIT would have increased by approximately \$4 million and \$180,000 respectively as a result of the change in the recognition of operating lease expenses which will be represented as depreciation and interest charges under the new standard. At this stage, management anticipates that the adoption of the new standard will result in little to no impact on net profit before tax and earnings per share; and
- (ii) Leasehold assets on the balance sheet as at 31 December 2017 would have increased by approximately \$13 million, with lease liabilities increasing by the similar amount.

The Group does not intend to adopt AASB 16 before its effective date.

#### Notes to the consolidated financial statements

#### 2 Segment information

The Group has identified its segments based on the internal reports that are used and reviewed by the chief operating decision maker in assessing performance and determining the allocation of resources.

The Group's operating segments are determined based on the nature of the business activities undertaken by the Group. Unallocated costs include the costs of certain head office functions that are not considered appropriate to be allocated to the Group's operating businesses.

During the financial year ended 30 June 2017, Service Stream undertook a review of the organisation structure applicable to its telecommunication activities to deliver better alignment of functional competencies with services delivered under key customer contracts, to support future growth and to reduce operational complexity. The review established three separate service groups, with an Executive General Manager for each group reporting directly to the Managing Director.

Segment reporting based on this revised segment structure was used for the first time in the 30 June 2017 financial report and is adopted in this half-year financial report. To enable comparisons with prior period performance, historical segment information for the half-year ended 31 December 2016 has been restated. The revised segment changes only affects the composition of the segment information and has no impact on the Group's earnings and balance sheet.

The principal services of each of these segments are as follows:

**Fixed Communications** 

Fixed Communications provides a wide range of operations, maintenance and minor works services to the owners of fixed-line telecommunication networks in Australia. Service capability includes customer connections, service assurance as well as minor projects for asset remediation, augmentation and relocation. Principal customers include nbn co and Telstra

**Network Construction** 

Network Construction provides turnkey services associated with the engineering, design and construction of infrastructure projects across Australia, principally in the telecommunications sector. Service capability includes program management, site acquisition, town planning, engineering, design and construction management for projects in wireless and fixed-line telecommunications, signalling and power. Principal customers include nbn co and wireless carriers.

Energy & Water

Energy & Water provides a range of specialist metering, in-home and new energy services to electricity, gas and water network owners across Australia; through the TechSafe business, provides inspection, auditing and compliance services to electricity network owners and regulators, government entities and electrical contractors nationally; and through the Customer Care business, provides contact centre services and workforce management support for key contracts.

The accounting policies of the reportable segments are the same as the Group's accounting policies.

Information regarding these segments is presented below:

## Notes to the consolidated financial statements

### 2 Segment information (continued)

	Segment revenue  Half-year to		Segment	EBITDA
			Half-ye	ear to
	31 Dec 2017 \$'000	31 Dec 2016 \$'000	31 Dec 2017 \$'000	31 Dec 2016 \$'000
Fixed Communications	145,698	100,955	18,853	11,019
Network Construction	99,203	93,631	11,201	9,031
Energy & Water	53,545	48,582	4,975	3,238
Total of all segments	298,446	243,168	35,029	23,288
Eliminations	(4,737)	(2,718)	-	-
Unallocated			(2,978)	(2,196)
EBITDA 1			32,051	21,092
Depreciation			(1,274)	(1,098)
Amortisation			(1,443)	(1,359)
Amortisation of customer contracts			(966)	
EBIT <sup>2</sup>			28,368	18,635
Interest revenue	426	322		
Total revenue	294,135	240,772		
Net financing costs			180	12
Profit before tax			28,548	18,647
Income tax expense			(8,646)	(5,613)
Profit for the period			19,902	13,034

<sup>&</sup>lt;sup>1.</sup> Earnings before interest, tax, depreciation and amortisation.

#### 3 Dividends

A fully-franked interim dividend of 3.0 cents per share was declared by the Directors on 14 February 2018, payable to shareholders on 29 March 2018. This dividend has not been included as a liability in these interim financial statements. The total estimated dividend to be paid is \$10,881,998.

### 4 Trade and other payables

	31 Dec 2017 \$'000	30 Jun 2017 \$'000
Trade creditors	20,857	17,511
Sundry creditors and accruals	45,992	47,278
Goods and services tax payable	2,237	2,786
Income in advance	31,292	15,841
Total trade and other payables	100,378	83,416

<sup>&</sup>lt;sup>2.</sup> Earnings before interest and tax.

## Notes to the consolidated financial statements

#### 5 Contributed equity

	31 Dec	31 Dec 2017		31 Dec 2016	
	No. '000	\$'000	No. '000	\$'000	
(i) Contributed equity					
Balance at 1 July	365,189	233,151	359,613	228,001	
Issue of shares (net of transaction costs)	-	-	5,150	4,890	
(ii) Other equity securities					
Acquisition of treasury shares	(9,824)	(14,046)	(8,945)	(8,741)	
Issue of treasury shares to employees	7,368	10,734	9,313	8,964	
Balance at 31 December	362,733	229,839	365,131	233,114	

No ordinary shares were issued in the current interim reporting period (Dec 2016: 5,150,000 shares).

### 6 Subsequent events

On 14 February 2018, the Company announced that it proposed to undertake an on-market share buy-back of up to 27,400,000 shares representing approximately 7.5% of the Company's issued capital.

There has not been any other matter or circumstance occurring subsequent to the end of the period that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future periods.

#### **Directors' declaration**

#### In the Directors' opinion:

- (a) the financial statements and notes thereto are in accordance with the Corporations Act 2001, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the Group's financial position as at 31 December 2017 and of its performance for the half-year ended on that date, and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors made pursuant to s.303(5) of the Corporations Act 2001.

On behalf of the Directors.

Brett Gallagher Chairman

14 February 2018

Leigh Mackender Managing Director 14 February 2018



# Independent auditor's review report to the members of Service Stream Limited

### Report on the Half-Year Financial Report

We have reviewed the accompanying half-year financial report of Service Stream Limited (the Company), which comprises the consolidated balance sheet as at 31 December 2017, the consolidated statement of changes in equity, consolidated statement of cash flows and consolidated statement of profit or loss and other comprehensive income for the half-year ended on that date, selected explanatory notes and the directors' declaration for Service Stream Limited Group (the consolidated entity). The consolidated entity comprises the Company and the entities it controlled during that half-year.

### Directors' responsibility for the half-year financial report

The directors of the Company are responsible for the preparation of the half-year financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the half-year financial report that is free from material misstatement whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express a conclusion on the half-year financial report based on our review. We conducted our review in accordance with Australian Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the half-year financial report is not in accordance with the Corporations Act 2001 including giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and its performance for the half-year ended on that date; and complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As the auditor of Service Stream Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of a half-year financial report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Australian Auditing Standards and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Independence

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

#### Conclusion

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the half-year financial report of Service Stream Limited is not in accordance with the *Corporations Act 2001* including:



- 1. giving a true and fair view of the consolidated entity's financial position as at 31 December 2017 and of its performance for the half-year ended on that date;
- 2. complying with Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

# Matters relating to the electronic presentation of the reviewed half-year financial report

This review report relates to the half-year financial report of the Company for the half-year ended 31 December 2017 included on Service Stream Limited's web site. The Company's directors are responsible for the integrity of the Service Stream Limited web site. We have not been engaged to report on the integrity of this web site. The review report refers only to the statements named above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of this report are concerned with the inherent risks arising from electronic data communications they are advised to refer to the hard copy of the reviewed half-year financial report to confirm the information included in the reviewed half-year financial report presented on this web site.

PricewaterhouseCoopers

Tree ateho-se boom

Trevor Johnston

Partner

Melbourne 14 February 2018

## **Corporate directory**

#### **Directors**

Brett Gallagher (Chairman) Leigh Mackender (Managing Director) Peter Dempsey Greg Adcock Raelene Murphy Deborah Page AM

#### **Company Secretaries**

Vicki Letcher Nicole Goding

#### **Registered Office**

Level 4 357 Collins Street Melbourne Victoria, 3000 Tel: +61 3 9677 8888

Fax: +61 3 9677 8877 www.servicestream.com.au

#### **Bankers**

Australia & New Zealand Banking Group **HSBC** Bank Australia Limited

**Share Registry**Computershare Investor Services Pty Limited Yarra Falls 452 Johnston Street Abbotsford, Victoria 3067 Tel: 1300 850 505 (within Australia) +61 3 9415 4000 (outside Australia) Fax: +61 3 9473 2500

#### **Auditor**

PricewaterhouseCoopers