



APPENDIX 4D

ENGENCO LIMITED AND ITS CONTROLLED ENTITIES HALF-YEAR ENDED 31 DECEMBER 2017 RESULTS FOR ANNOUNCEMENT TO THE MARKET

REVENUE / PROFIT	UP / DOWN	CHANGE (%)	31 DEC 2017 \$000	31 DEC 2016 \$000
Revenue from continuing operations	<u> </u>	25.3%	78,227	62,426
Revenue from discontinued operations	į.	-	-	77
TOTAL REVENUE FOR THE PERIOD	↑	25.2%	78,227	62,503
Net profit / (loss) after tax for the period from continuing operations	↑	120.1%	7,540	3,425
Net profit / (loss) after tax for the period from discontinued operations TOTAL NET PROFIT / (LOSS) AFTER TAX FOR THE PERIOD	1	-	-	(538)
ATTRIBUTABLE TO MEMBERS	↑	161.2%	7,540	2,887
DIVIDENDS PER ORDINARY SHARE 2017 Final dividend (paid 28 September 2017) No dividends were declared or paid for the half years ended 31 December 2019	016 and 31 Decemb	ner 2017	AMOUNT PER SECURITY CENTS 0.5	FRANKED AMOUNT PER SECURITY CENTS 0.5
Two dividends were decided of paid for the nail years ended 51 becember 20	TO and ST Decemb	C1 2017		
NET TANGIBLE ASSETS			31 DEC 2017	31 DEC 2016
Net tangible assets per ordinary share			\$0.18	\$0.15
EQUITY-ACCOUNTED INVESTEE			31 DEC 2017	31 DEC 2016
Percentage of equity owned: DataHawk Pty Ltd			50%	50%
Dalanawk Fly Llu			50%	50%

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These interim financial statements do not include all the notes of the type normally included in the annual financial statements. Accordingly, this report is to be read in conjunction with the annual report for the year ended 30 June 2017 and any public announcements made by Engenco Limited during the interim reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.

DIRECTORS' REPORT

The directors of the Group, being Engenco Limited ("the Company") and its controlled entities, present their report, together with the condensed consolidated interim financial statements for the six months ended 31 December 2017 and the auditor's review report thereon.

DIRECTORS

The directors of the Company at any time during or since the end of the interim period are:

Vincent De Santis (Non-Executive Director / Chairman)	Full period
Dale Elphinstone (Non-Executive Director)	Full period
Ross Dunning (Non-Executive Director)	Full period
Alison von Bibra (Non-Executive Director)	Full period
Kevin Pallas (Managing Director & CEO)	Full period

REVIEW OF OPERATIONS

The Group recorded a total net profit after tax for the six months ended 31 December 2017 of \$7,540,000 compared to \$2,887,000 in the corresponding period ended 31 December 2016. Revenue from continuing operations grew by 25.3% in the first half to \$78,227,000 (H1 FY17: \$62,426,000) as a result of improved sales across all segments. Earnings before interest, tax, depreciation and amortisation (EBITDA) from continuing operations in the half was \$9,721,000 (H1 FY17: \$5,556,000).

Strong Group earnings before interest and tax (EBIT) from continuing operations of \$7,897,000, compared to \$3,790,000 in the corresponding period, is a particularly favourable outcome following positive contributions from a broad range of factors in the six months, including quality of projects and revenue.

There were no major investments nor divestments undertaken in the period. There was some modest capital expenditure and, as expected, net working capital has grown in response to higher business volumes. The Group cash position further improved enabling a complete paydown of debt. The Elph funding facility was undrawn at the period end. The Group net cash position at period-end was \$7,261,000 compared to \$4,697,000 at the end of June 2017.

The following table provides key performance measures:

	H1 2018 \$000	H1 2017* \$000
Revenue from continuing operations	78,227	62,426
EBITDA from continuing operations ²	9,721	5,556
EBIT from continuing operations ¹	7,897	3,790
Profit / (loss) after tax from continuing operations Profit / (loss) from discontinued	7,540	3,425
operations, net of tax	-	(538)
Net operating cash flow	5,008	5,832
Net assets	63,094	57,011
Net cash / (debt) ³	7,261	4,697

^{*}Net assets and Net cash / (debt) comparatives are as at 30 June 2017.

Note - EBIT, EBITDA and Net cash / (debt) are non-IFRS financial measures, which have not been subject to review or audit by the Group's external auditors. These measures are presented to assist understanding of the underlying performance of the Group.

¹EBIT is earnings before finance costs and income tax expense.

² EBITDA is EBIT before depreciation and amortisation.

³Net cash / (debt) is cash and cash equivalents less financial liabilities.

The Power and Propulsion business performed well as conditions in the Australian mining sector continued to improve. Defence sector project activity and product support volumes have led to encouraging prospects. A number of initiatives aimed at increasing the specialist products and services portfolio were launched, including in the commercial vehicle and the gas-compression industries. These gained momentum in the first half. Workshop utilisation levels have improved and the additional demand has been met by up-scaling facilities and growing the workforce.

Gemco Rail reported a marginal increase in revenue, and profitability remained at healthy levels in a highly competitive market. Further upgrades to facilities coupled with equipment investments helped to meet increased workshop demand in Forrestfield and Dynon, whilst positive operating leverage was gained through increased throughput. The Product Sales business expanded further by offering a range of innovative rollingstock optimisation products, thereby achieving good market penetration into key customers' rail fleets. Volumes continued to increase in the upgraded bearing refurbishment facility in Western Australia and locomotive maintenance activity remained robust. The PQGY wagon fleet was not fully utilised in the half, which marginally affected Gemco's net profit, but there are several prospects for rentals in the short to medium-term.

Momentum Rail again showed improved performance as services provided to rail operators and track maintenance providers expanded. The Western Australian market remained subdued, but activity in the Eastern States remained robust where Momentum Rail is positioned to take advantage of the marked increase in activity in the below-rail infrastructure sector.

Centre for Excellence in Rail Training (CERT Training) leveraged the investments made in previous periods, and met the increased demand for training services particularly in Victoria and Queensland. With the opening of further training centres, the CERT Training team was able to provide students with a high-quality outcome far more effectively.

Convair Engineering, the dry bulk road tanker design and manufacturing business, delivered an improved revenue result, and further advances in tanker design and efficient production methods helped drive better profitability. Convair's fleet servicing, spares and repairs business remains steady. The Australian construction industry is experiencing a robust period, and this has helped boost demand for new tankers significantly, leading to a healthy order book for Convair.

Foundations laid in prior periods, together with a generally positive economic environment, contributed to the significantly improved financial results for the first six months of FY18. As Engenco continues to invest in new projects and facilities, the benefits may take time to mature and the overall Group performance in the second half is expected to moderate.

Much has been achieved to improve Group performance over the past several periods. The current buoyant business climate is providing opportunities and, whilst remaining cautiously optimistic about the future, the Company will continue to invest in value-adding growth initiatives.

EVENTS SUBSEQUENT TO REPORTING DATE

There has not arisen, in the interval between 31 December 2017 and the date of this report, any item, transaction or event which would have a material effect on the condensed consolidated interim financial statements of the Group at 31 December 2017.

ROUNDING OFF

The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 1 April 2016 and in accordance with that Instrument, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

LEAD AUDITOR'S INDEPENDENCE DECLARATION

The lead auditor's independence declaration is set out on page 4, and forms part of the Directors' Report for the six months ended 31 December 2017.

Signed in accordance with a resolution of the Directors.

Vincent De Santis

T. De lantis

Chairman

Dated at Melbourne this 22nd day of February 2018

LEAD AUDITOR'S INDEPENDENCE DECLARATION



Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Engenco Limited

I declare that, to the best of my knowledge and belief, in relation to the review of Engenco Limited for the half-year ended 31 December 2017 there have been:

- no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the review; and
- no contraventions of any applicable code of professional conduct in relation to the review.

KPM6 KPMG

Suzanne Bell Partner

Melbourne 22 February 2018

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Liability limited by a scheme approved under Professional Standards Legislation.

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

	CONSOLIDATED GROUP 31 DEC 17	CONSOLIDATED GROUP 31 DEC 16
Note	\$000	\$000
Revenue	78,227	62,426
Other income	774	455
Changes in inventories of finished goods and work in progress	1,540	(1,960)
Raw materials and consumables used	(37,821)	(25,545)
Employee benefits expense	(24,683)	(21,131)
Depreciation and amortisation expense	(1,824)	(1,766)
Finance costs	(251)	(381)
Subcontract freight	(482)	(681)
Repairs and maintenance	(565)	(715)
Insurances	(565)	(607)
Rent and outgoings	(2,947)	(3,172)
Foreign exchange movements	18	49
Other expenses	(3,775)	(3,515)
Share of loss of equity-accounted investee, net of tax	-	(48)
PROFIT / (LOSS) BEFORE INCOME TAX	7,646	3,409
Income tax benefit / (expense) 4	(106)	16
PROFIT / (LOSS) FROM CONTINUING OPERATIONS	7,540	3,425
DISCONTINUED OPERATIONS		
Profit / (loss) from discontinued operations, net of tax 3	-	(538)
TOTAL PROFIT / (LOSS) FOR THE PERIOD	7,540	2,887
Profit / (loss) attributable to:		
Owners of the Company	7,540	2,989
Non-controlling interest	-	(102)
TOTAL PROFIT / (LOSS) FOR THE PERIOD	7,540	2,887
OTHER COMPREHENSIVE INCOME		
Items that may be reclassified subsequently to profit or loss:		
Exchange difference on translation of overseas subsidiaries	110	(465)
Other comprehensive income for the period, net of tax	110	(465)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	7,650	2,422
-		
Total comprehensive income attributable to:		2.527
Owners of the Company	7,650	2,524
Non-controlling interest	-	(102)
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	7,650	2,422
EARNINGS PER SHARE	Cents	Cents
Basic earnings per share (cents per share) 5	2.41	0.96
Diluted earnings per share (cents per share) 5	2.41	0.96
From continuing operations:		2.30
Basic earnings per share (cents per share) 5	2.41	1.10
Diluted earnings per share (cents per share) 5	2.41	1.10
Dilated carriings per share (cents per share)	2.71	1.10

The condensed notes on pages 9 to 21 are an integral part of these condensed consolidated interim financial statements.



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 31 DECEMBER 2017

Note	CONSOLIDATED GROUP 31 DEC 17 \$000	CONSOLIDATED GROUP 30 JUN 17 \$000
CURRENT ASSETS		
Cash and cash equivalents	7,647	8,960
Trade and other receivables	28,066	26,009
Inventories	30,480	28,940
Other current assets	3,832	3,020
Assets held for sale	-	100
TOTAL CURRENT ASSETS	70,025	67,029
NON-CURRENT ASSETS		
Financial assets	7	7
Property, plant and equipment	16,549	17,376
Deferred tax assets	327	295
Intangible assets	318	398
TOTAL NON-CURRENT ASSETS	17,201	18,076
TOTAL ASSETS	87,226	85,105
CURRENT LIABILITIES		
Trade and other payables	16,113	15,919
Financial liabilities	386	4,263
Current tax liabilities	677	750
Provisions	6,243	6,609
TOTAL CURRENT LIABILITIES	23,419	27,541
NON-CURRENT LIABILITIES		
Provisions	629	481
Deferred tax liabilities	84	72
TOTAL NON-CURRENT LIABILITIES	713	553
TOTAL LIABILITIES	24,132	28,094
NET ASSETS	63,094	57,011
Share capital 9	302,719	302,719
Reserves	(12)	(122)
Retained earnings / (accumulated losses)	(233,784)	(239,757)
TOTAL EQUITY ATTRIBUTABLE TO OWNERS EQUITY OF THE COMPANY	68,923	62,840
Non-controlling interest	(5,829)	(5,829)
TOTAL EQUITY	63,094	57,011

The condensed notes on pages 9 to 21 are an integral part of the condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

		RETAINED EARNINGS /	FOREIGN CURRENCY		NON-	
		(ACCUMULATED	TRANSLATION		CONTROLLING	
	SHARE CAPITAL	LOSSES)	RESERVE	SUB-TOTAL	INTEREST	TOTAL EQUITY
CONSOLIDATED GROUP	\$000	\$000	\$000	\$000	\$000	\$000
BALANCE AT 1 JULY 2016	302,260	(248,066)	689	54,883	(5,789)	49,094
COMPREHENSIVE INCOME						
Profit / (loss)	-	2,989	-	2,989	(102)	2,887
Other comprehensive income	-	-	(465)	(465)	-	(465)
TOTAL COMPREHENSIVE INCOME	-	2,989	(465)	2,524	(102)	2,422
TRANSACTIONS WITH OWNERS OF THE COMPANY						
Contributions and Distributions:						
Dividends Paid	-	-	-	-	-	-
TOTAL TRANSACTIONS WITH OWNERS OF THE COMPANY	-	-	-	-	-	-
BALANCE AT 31 DECEMBER 2016	302,260	(245,077)	224	57,407	(5,891)	51,516

		RETAINED	FOREIGN			
		EARNINGS /	CURRENCY		NON-	
		(ACCUMULATED	TRANSLATION		CONTROLLING	
	SHARE CAPITAL	LOSSES)	RESERVE	SUB-TOTAL	INTEREST	TOTAL EQUITY
CONSOLIDATED GROUP	\$000	\$000	\$000	\$000	\$000	\$000
BALANCE AT 1 JULY 2017	302,719	(239,757)	(122)	62,840	(5,829)	57,011
COMPREHENSIVE INCOME						
Profit / (loss)	-	7,540	-	7,540	-	7,540
Other comprehensive income	-	-	110	110	-	110
TOTAL COMPREHENSIVE INCOME	+	7,540	110	7,650	-	7,650
TRANSACTIONS WITH OWNERS OF THE COMPANY						
Contributions and Distributions:						
Dividends Paid	-	(1,567)	-	(1,567)	-	(1,567)
TOTAL TRANSACTIONS WITH OWNERS OF THE COMPANY	-	(1,567)	-	(1,567)	-	(1,567)
BALANCE AT 31 DECEMBER 2017	302,719	(233,784)	(12)	68,923	(5,829)	63,094

The condensed notes on pages 9 to 21 are an integral part of these condensed consolidated interim financial statements.

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 31 DECEMBER 2017

	CONSOLIDATED GROUP 31 DEC 17 \$000	CONSOLIDATED GROUP 31 DEC 16 \$000
CASH FLOWS FROM OPERATING ACTIVITIES		
Receipts from customers	84,226	69,282
Payments to suppliers and employees	(79,056)	(62,807)
Finance costs	(251)	(570)
Interest recieved	288	31
Income tax received / (paid)	(199)	(104)
NET CASH FROM / (USED IN) OPERATING ACTIVITIES	5,008	5,832
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of non-current assets	707	5,225
Purchase of non-current assets	(1,584)	(1,434)
NET CASH FROM / (USED IN) INVESTING ACTIVITIES	(877)	3,791
CASH FLOWS FROM FINANCING ACTIVITIES Dividends paid	(1,567)	<u>-</u>
Proceeds from borrowings	-	9,500
Repayment of borrowings	(4,000)	(18,674)
NET CASH FROM / (USED IN) FINANCING ACTIVITIES	(5,567)	(9,174)
Net increase / (decrease) in cash and cash equivalents	(1,436)	449
Cash (net of bank overdrafts) at beginning of period	8,697	11,306
CASH (NET OF BANK OVERDRAFTS) AT 31 DECEMBER	7,261	11,755
RECONCILIATION OF CASH AND CASH EQUIVALENTS	31 DEC 17 \$000	31 DEC 16 \$000
Cash at the end of the financial period as shown in the Condensed Consolidated Statement of Cash Flows is reconciled to items in the Condensed Consolidated Statement of Financial Position as follows:		
Cash and cash equivalents	7,647	12,110
Bank overdrafts (disclosed in current 'Financial Liabilities')	(386)	(355)
	7,261	11,755

As at the reporting date, where the Group has the legally enforceable right of set-off and intention to settle on a net basis within the CBA pooling facility, the Group has set-off bank overdrafts of \$25,223,000 (31 Dec 2016: \$20,920,000) against cash and cash equivalents of \$28,955,000 (31 Dec 2016: \$25,877,000) resulting in a net cash position of \$3,732,000 (31 Dec 2016: \$4,957,000).

			NON-CASH	
RECONCILIATION OF FINANCIAL LIABILITIES IN FINANCING	1 JUL 2017	CASH FLOWS	CHANGES	31 DEC 2017
ACTIVITIES	\$000	\$000	\$000	\$000
Related party funding facility	4,000	(4,000)	-	-
Bank overdraft	263	-	123	386
TOTAL FINANCIAL LIABILITIES	4,263	(4,000)	123	386

The condensed notes on pages 9 to 21 are an integral part of these condensed consolidated interim financial statements.

NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

FOR THE HALF YEAR ENDED 31 DECEMBER 2017

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

REPORTING ENTITY

Engenco Limited (the "Company") is a company domiciled in Australia. These condensed consolidated interim financial statements ("interim financial statements") as at and for the six months ended 31 December 2017 comprise the Company and its subsidiaries ("the Group"). The Group is a for-profit entity and is involved in the delivery of a diverse range of engineering services and products.

The consolidated annual financial statements of the Group as at and for the year ended 30 June 2017 are available upon request from the Company's registered office at Level 22, 535 Bourke Street, Melbourne, VIC 3000 or at www.engenco.com.au.

BASIS OF PREPARATION

These interim financial statements are general purpose financial statements prepared in accordance with the *Corporations Act 2001* and AASB 134 *Interim Financial Reporting*, and with IAS 34 *Interim Financial Reporting*.

They do not include all the information required for a complete set of annual financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual consolidated financial statements as at and for the year ended 30 June 2017.

These interim financial statements were authorised for issue by the Company's Board of Directors on 22 February 2018.

The Group is of a kind referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 dated 1 April 2016 and in accordance with that Instrument, amounts in the consolidated financial statements and Directors' Report have been rounded off to the nearest thousand dollars, unless otherwise stated.

SIGNIFICANT ACCOUNTING POLICIES

The accounting policies applied in these interim financial statements are the same as those applied by the Group in its consolidated financial statements as at and for the year ended 30 June 2017, except for the impact of the Standards and Interpretations described below. These accounting policies are consistent with Australian Accounting Standards.

USE OF JUDGEMENTS AND ESTIMATES

In preparing these interim financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 30 June 2017.

GOING CONCERN

The half year financial report has been prepared on the going concern basis, which contemplates the continuity of normal business activity, and the realisation of assets and the settlement of liabilities in the ordinary course of business without the intention or necessity to liquidate the Group or cease trading.

At the time of issuing this report, the Group has an available funding facility of \$10,000,000 with a related party, Elph Pty Ltd ("Elph") which is due to expire on 30 April 2019. Elph and its related entity, Elph Investments Pty Ltd, together hold 64.59% of the issued shares in Engenco Limited. The Elph funding facility is subject to one financial covenant and is secured by certain assets of the Group. As at 31 December 2017, the Group was within the covenant and the facility was undrawn.

The Group also has a multi-option facility (bank overdraft facility and bank guarantees) with the Commonwealth Bank of Australia (CBA). This facility expires on 30 June 2019.

The ability of the Group to remain within the limits and covenant terms of its funding arrangements will be determined by operational trading results and cash flows from operations. The Group generated a profit after tax from continuing operations of \$7,540,000 for the 6 months ended 31 December 2017 and a net operating cash flow from continuing operations of \$4,965,000.

The directors have assessed the forecast trading results and cash flows for the Group and are satisfied that the Group will have sufficient cash and undrawn facilities to continue to operate and pay its debts as and when they fall due (for at least the 12-month period from the date of signing these interim financial statements) and to comply with the covenant terms of its funding arrangements.

NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (cont'd)

NEW ACCOUNTING STANDARDS AND INTERPRETATIONS

New Accounting Standards Adopted

The Group has adopted the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board (the "AASB") that are relevant to its operations and effective for the current reporting period.

New and revised Standards and Interpretations effective for the current reporting period that are relevant to the Group include:

- Disclosure Initiative (Amendments to IAS 7)
- Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12)
- Annual Improvements to IFRS's 2014-2016 Cycle (Amendments to IFRS 12)

The adoption of these standards resulted in expanded disclosures in the financial statements but did not have a material financial impact on the current reporting period or the prior comparative reporting period.

Standards issued but not yet effective

Information on future accounting developments and their potential effect on the financial statements of the Group are disclosed in the 2017 Annual Report on pages 38 to 41.

IFRS 9: Financial Instruments

IFRS 9: Financial Instruments will replace AASB 139: Financial Instruments: Recognition and Measurement with an effective date for the Group of 1 July 2018.

The project to manage the implementation of IFRS 9 has focused on the design and development of the Expected Credit Loss (ECL) impairment models, as this component of IFRS 9 has the greatest impact on the Group's internal policies and procedures as well as the potential financial impact. The project also includes the defining of significant business models and cash flow characteristics for all financial assets the Group holds that are within the scope of IFRS 9, as well as the development of multiple reporting tools to allow the Group to continue to adequately meet its internal and external reporting requirements.

As the project work is still in progress, the Group is unable to provide a quantitative impact of the adoption of the standard. This assessment and the transition adjustment to retained earnings is subject to the composition of financial assets held at the date of transition.

IFRS 15: Revenue from Contracts with Customers

IFRS 15: Revenue from Contracts with Customers replaces all current guidance on revenue recognition from contracts with customers with an effective date for the Group of 1 July 2018.

An assessment is being performed on all revenue streams existing in the previous and current financial years in addition to any new revenue streams expected to arise following the transition date of 1 July 2018. Whilst this assessment is still ongoing, the assessments completed to date have not identified any material impacts to the Group upon adoption of the standard. Any transition adjustment to retained earnings is subject to the revenue streams existing at the date of transition.

IFRS 16: Leases

IFRS 16: *Leases* replaces the current AASB 117: *Leases* standard with a mandatory effective date for the Group of 1 July 2019. The Group has the option to early adopt in the financial year beginning 1 July 2018.

An initial impact assessment is to be performed on leases existing in the current financial year upon the determination by the Group on the transition approach to apply. As the impact to the Group will depend on the transition method chosen, the extent to which the Group applies the available practical expedients and recognition exemptions, and the composition of leases at the date of transition, the Group is not yet able to quantify the impact on its financial statements.

Other Accounting Standards

The following new or amended standards are not expected to have a significant impact on the Group's consolidated financial statements:

- Annual Improvements to IFRS's 2014-2016 Cycle (Amendments to IFRS 1 and IAS 28)
- IFRIC 22 Foreign Currency Transactions and Advance Consideration
- IFRIC 23 Uncertainty over Income Tax Treatments
- Sale or Contribution of Assets between an Investor and its Associates or Joint Venture (Amendments to IFRS 10 and IAS 28)

NOTE 2 - OPERATING SEGMENTS

SEGMENT INFORMATION

Identification of Reportable Segments

The Group has identified its operating segments based on the internal reports that are reviewed and used by the Managing Director & CEO (chief operating decision maker) in assessing performance and determining the allocation of resources.

The Group is managed primarily on the basis of service offerings since the diversification of the Group's operations inherently have notably different risk profiles and performance assessment criteria. Operating segments are therefore determined on the same basis.

Types of Products and Services by Segment

The chief operating decision maker considers the business from a Business Line perspective and has identified six (6) reportable segments as follows:

a. Drivetrain Power and Propulsion (Drivetrain)

Drivetrain is a provider of technical sales and services to the mining, oil & gas, rail, transport, defence, marine, construction, materials handling, automotive, agriculture, and power generation industries. A broad product and service offering includes engine and powertrain maintenance, repair and overhaul, new components and parts, fluid connector products, power generation design and construction, technical support, professional engineering and training services.

b. Centre for Excellence in Rail Training (CERT)

CERT provides specialist rail training including the provision of competency based training; issuing of certificates of competency; rail incident investigation training; security (transit guard) training; first aid training; company inductions and course design; and management of apprenticeship and trainee schemes to major infrastructure and rail clients.

c. Convair Engineering (Convair)

Convair is a manufacturer of bulk pneumatic road tankers and mobile silos for the carriage and storage of construction materials, grains, and other dry bulk materials. Additional services include maintenance, repair and overhaul, and provisioning of ancillary equipment, spare parts sales and tanker hire.

Basis of Accounting for Purposes of Reporting by Operating Segments

i. Basis of reporting

Unless stated otherwise, all amounts reported to the Managing Director & CEO as the chief operating decision maker with respect to operating segments are determined in accordance with accounting policies that are consistent to those adopted in the annual financial statements of the Group.

ii. Inter-segment transactions

An internal transfer price is set for all inter-segment sales. This price is set based on what would be realised in the event the sale was made to an external party at arm's length. All such transactions are eliminated on consolidation of the Group's financial statements.

iii. Segment assets

Unless indicated otherwise in the segment assets note, deferred tax assets have not been allocated to operating segments.

d. Total Momentum

Total Momentum is a provider of personnel and project management services to freight rail and mining rail infrastructure managers. Services include professional recruitment, training and workforce solutions, including managing and provisioning track construction and maintenance projects.

e. Gemco Rail

Gemco Rail specialises in the remanufacture and repair of locomotives, wagons, bearings and other rail products for rail operators and maintainers. Gemco Rail provides wheel-set, bogie and in-field wagon maintenance and manufactures new and refurbished wagons, bogie component parts, customised remote controlled ballast car discharge gates, and a range of rail maintenance equipment and spares.

f. Greentrains

Greentrains leased rollingstock to freight rail operators throughout Australia. This segment was classified as a discontinued operation in the 2016 financial year.

g. Other

This includes the parent entity and consolidation/inter-segment elimination adjustments.

iv. Segment liabilities

Liabilities are allocated to segments where there is a nexus between the incurrence of the liability and the operations of the segment. Unless indicated otherwise in the segment liabilities note, deferred tax liabilities have not been allocated to operating segments.

v. Unallocated items

The following items of expenses, assets and liabilities are not allocated to operating segments as they are not considered part of the core operations of any segment:

Deferred tax assets and liabilities

DISCONTINUED

NOTE 2 – OPERATING SEGMENTS (cont'd)

6 MONTHS ENDED 31 DECEMBER 2017 . SEGMENT PERFORMANCE

			CONTI	CONTINUING OPERATIONS	SNO			DISCONTINUED OPERATIONS	
REPORTABLE SEGMENTS	DRIVETRAIN \$000	CERT \$000	CONVAIR \$000	TOTAL MOMENTUM \$000	GEMCO RAIL \$000	ALL OTHER \$000	SUB-TOTAL \$000	GREENTRAINS \$000	CONSOLIDATED GROUP \$000
REVENUE									
External revenue	30,212	2,800	7,634	7,034	27,468	29	78,215	1	78,215
Inter-segment revenue	118	22	ı	14	•	•	154	1	154
Interest revenue	•	ı	•	•	•	12	12	-	12
TOTAL SEGMENT REVENUE	30,330	5,822	7,634	7,048	27,468	79	78,381	1	78,381
Reconciliation of segment revenue to Group									
revenue:									
Inter-segment elimination	1	•	1	•	1	(154)	(154)	•	(154)
TOTAL GROUP REVENUE	30,330	5,822	7,634	7,048	27,468	(75)	78,227	-	78,227
SEGMENT EBITDA	4,951	1,678	702	1,391	4,937	(3,938)	9,721	1	9,721
Reconciliation of segment EBITDA to Group net profit / (loss) before tax:									
Depreciation and amortisation	(277)	(33)	(129)	(33)	(1,094)	(258)	(1,824)	•	(1,824)
Finance costs	(17)	(20)	(3)	(1)	(2)	(208)	(251)	•	(251)
NET PROFIT / (LOSS) BEFORE TAX	4,657	1,625	570	1,357	3,841	(4,404)	7,646	1	7,646

NOTE 2 – OPERATING SEGMENTS (cont'd)

6 MONTHS ENDED 31 DECEMBER 2016

			CONT	CONTINUING OPERATIONS	ONS			DISCONTINUED OPERATIONS	
REPORTABLE SEGMENTS	DRIVETRAIN \$000	CERT \$000	CONVAIR \$000	TOTAL MOMENTUM \$000	GEMCO RAIL \$000	ALL OTHER \$000	SUB-TOTAL \$000	GREENTRAINS \$000	CONSOLIDATED GROUP \$000
REVENUE									
External revenue	20,452	4,637	6,983	4,355	25,868	09	62,355	77	62,432
Inter-segment revenue	100	6	ſ	11	30	1	150	ı	150
Interest revenue	10	ı	1	ı	I	09	77	1	17
TOTAL SEGMENT REVENUE	20,562	979'7	6,984	4,366	25,898	120	62,576	77	62,653
Reconciliation of segment revenue to Group revenue:									
Inter-segment elimination	ı	ı	ī	ı	ı	(150)	(150)	ı	(150)
TOTAL GROUP REVENUE	20,562	4,646	6,984	4,366	25,898	(30)	62,426	77	62,503
SEGMENT EBITDA	2,540	635	515	99/	5,298	(4,198)	5,556	(346)	5,207
Reconciliation of segment EBITDA to Group net profit / (loss) before tax:									
Depreciation and amortisation	(281)	(38)	(113)	(22)	(1,067)	(245)	(1,766)	1	(1,766)
Finance costs	(23)	(16)	(3)	1	(2)	(337)	(381)	(189)	(570)
NET PROFIT / (LOSS) BEFORE TAX	2,236	581	399	744	4,229	(4,780)	3,409	(538)	2,871

NOTE 2 – OPERATING SEGMENTS (cont'd)

II. SEGMENT ASSETS

AS AT 31 DECEMBER 2017

			CONT	CONTINUING OPERATIONS	SNO			DISCONTINUED OPERATIONS		
REPORTABLE SEGMENTS	DRIVETRAIN \$000	CERT \$000	CONVAIR \$000	TOTAL MOMENTUM \$000	GEMCO RAIL \$000	ALL OTHER \$000	SUB-TOTAL \$000	GREENTRAINS \$000	CONSOLIDATED GROUP \$000	
ASSETS										
Segment assets (excl. capital expenditure, investments and intangibles)	46,170	9,505	16,620	6,040	32,516	(21,624)	89,227	95	89,322	
Capital expenditure	87	45	457	4	583	144	1,317	ı	1,317	
Investments	7	1	1	'	ı	•	7	ı	7	
Intangibles	•	1	1	'	ı	318	318	1	318	
Reconciliation of segment assets to Group assets:										
Segment eliminations	•	1	•	'	ı	•	(4,065)	1	(4,065)	
Unallocated items:										
Deferred tax assets	•	1	-	•	-	•	327	1	327	
TOTAL ASSETS	46,264	9,547	770,71	6,044	33,099	(21,162)	87,131	95	87,226	

NOTE 2 – OPERATING SEGMENTS (cont'd)

AS AT 30 JUNE 2017

			CONT	CONTINUING OPERATIONS	SNC			DISCONTINUED OPERATIONS	
REPORTABLE SEGMENTS	DRIVETRAIN \$000	CERT \$000	CONVAIR \$000	TOTAL MOMENTUM \$000	GEMCO RAIL \$000	ALL OTHER \$000	SUB-TOTAL \$000	GREENTRAINS \$000	CONSOLIDATED GROUP \$000
ASSETS									
Segment assets (excl. capital expenditure, investments and intangibles)	45,446	8,247	15,302	4,854	32,080	(19,337)	86,592	112	86,704
Capital expenditure	232	139	258	205	972	338	2,444	ı	2,444
Investments	7	ı	1	1	Ī	ı	7	ı	7
Intangibles	1	ı	1	1	ī	398	398	ı	398
Reconciliation of segment assets to Group assets:									
Segment eliminations	1	1	1	,	ī	•	(4,743)	1	(4,743)
Unallocated items:									
Deferred tax assets	1	-	-	-	L	1	295	1	295
TOTAL ASSETS	45,685	8,386	15,860	2,059	33,052	(18,601)	84,993	112	85,105

NOTE 2 – OPERATING SEGMENTS (cont'd)

III. SEGMENT LIABILITIES

AS AT 31 DECEMBER 2017

			CONT	CONTINUING OPERATIONS	ONS			DISCONTINUED OPERATIONS	
REPORTABLE SEGMENTS	DRIVETRAIN \$000	CERT \$000	CONVAIR \$000	TOTAL MOMENTUM \$000	GEMCO RAIL \$000	ALL OTHER \$000	SUB-TOTAL \$000	GREENTRAINS \$000	CONSOLIDATED GROUP \$000
LIABILITIES									
Segment liabilities	52,459	774	5,318	887	82,237	(134,139)	7,536	20,577	28,113
Reconciliation of segment liabilities to Group liabilities:									
Segment eliminations	1	1	ı	1	Γ	ı	(4,065)	1	(4,065)
Unallocated items:									
Deferred tax liabilities	-	_	-	-	-	-	84	1	84
TOTAL LIABILITIES	52,459	774	5,318	887	82,237	(134,139)	3,555	20,577	24,132

NOTE 2 – OPERATING SEGMENTS (cont'd)

AS AT 30 JUNE 2017

			CONT	CONTINUING OPERATIONS	ONS			DISCONTINUED OPERATIONS	
	DRIVETRAIN	CERT	CONVAIR	TOTAL MOMENTUM	GEMCO RAIL	ALL OTHER	SUB-TOTAL	GREENTRAINS	CONSOLIDATED GROUP
REPORTABLE SEGMENTS	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
LIABILITIES									
Segment liabilities	54,961	784	4,386	710	83,729	(132,398)	12,172	20,593	32,765
Reconciliation of segment liabilities to Group liabilities:									
Segment eliminations	ı	ı	Г	ı	ı	ı	(4,743)	ı	(4,743)
Unallocated items:									
Deferred tax liabilities	-	-	-	ı	_	ı	72	1	72
TOTAL LIABILITIES	54,961	784	4,386	710	83,729	(132,398)	7,501	20,593	28,094

NOTE 3 - DISCONTINUED OPERATIONS

A discontinued operation is a component of the Group's business, the operations and cash flows of which can be clearly distinguished from the rest of the Group and which:

- represents a separate major line of business or geographical area of operations;
- is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or
- is a subsidiary acquired exclusively with a view to re-sale.

a. Results of Discontinued Operations

	31 DEC 17 \$000	31 DEC 16 \$000
Revenue	-	77
Other income	-	-
Reversal of impairment of property, plant and equipment	-	250
Expenses	-	(865)
RESULTS FROM OPERATING ACTIVITIES	-	(538)
Income tax benefit / (expense)	-	-
PROFIT / (LOSS) FROM DISCONTINUED OPERATIONS, NET OF TAX	-	(538)
Basic earnings per share (cents)	-	(0.14)
Diluted earnings per share (cents)	-	(0.14)

Classification as a discontinued operation occurs at the earlier of disposal or when the operation meets the criteria to be classified as held-for-sale.

When an operation is classified as a discontinued operation, the comparative Statement of Profit or Loss and OCI is re-presented as if the operation had been discontinued from the start of the comparative year.

The Greentrains segment was first classified as a discontinued operation in the 2016 financial year, and continues to be classified as such.

b. Cash Flows from / (used in) Discontinued Operations

	31 DEC 17 \$000	\$1 DEC 16 \$000
Net cash from / (used in) operating activities	43	(435)
Net cash from / (used in) investing activities	40	5,172
Net cash from / (used in) financing activities	-	(4,766)
NET CASH FLOWS FOR THE PERIOD	83	(29)

NOTE 4 - INCOME TAX EXPENSE

Income tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year applied to the pre-tax income of the interim reporting period.

The Group's consolidated effective tax rate for the six months ended 31 December 2017 was 1.4% (for the six months ended 31 December 2016: (0.5%)). The effective tax rate materially differs to actual tax rates due to no tax expense being recognised in respect to Australian subsidiaries (due to carry-forward tax losses).

NOTE 5 - EARNINGS PER SHARE

	CONSOLIDATED GROUP 31 DEC 17 \$000	CONSOLIDATED GROUP 31 DEC 16 \$000
a. RECONCILIATION OF EARNINGS TO PROFIT OR LOSS		
Profit / (loss) for the period	7,540	2,887
(Profit) / loss for the period, attributable to non-controlling interest	-	102
Earnings used to calculate basic EPS	7,540	2,989
Earnings used in the calculation of dilutive EPS	7,540	2,989
b. RECONCILIATION OF EARNINGS TO PROFIT OR LOSS FROM CONTINUING OPERATIONS		
Profit / (loss) from continuing operations	7,540	3,425
(Profit) / loss for the period, attributable to non-controlling equity interest in respect of continuing operations	-	
Earnings used to calculate basic EPS from continuing operations	7,540	3,425
Earnings used in the calculation of dilutive EPS from continuing operations	7,540	3,425
c. RECONCILIATION OF EARNINGS TO PROFIT OR LOSS FROM DISCONTINUED OPERATIONS		
Profit / (loss) from discontinued operations	-	(538)
(Profit) / loss for the period, arributable to non-controlling interest in respect of discontinued operations	-	102
Earnings used to calculate basic EPS from discontinued operations	-	(436)
Earnings used in the calculation of dilutive EPS from discontinued operations	-	(436)
	No. '000	No. '000
d. WEIGHTED AVERAGE NUMBER OF ORDINARY SHARES OUTSTANDING DURING THE HALF YEAR USED IN CALCULATING BASIC EPS	313,381	310,891
Weighted average number of options outstanding	-	
Weighted average number of ordinary shares outstanding during the period used in calculating dilutive EPS	313,381	310,891

NOTE 6 - ASSETS PLEDGED AS SECURITY

Assets of Engenco Limited and its wholly owned Australian subsidiaries of \$65,138,000 (30 June 2017: \$62,476,000) were pledged as security as part of the Group's total financing arrangements as at the reporting date.

NOTE 7 - RESTRUCTURING COSTS

During the period to 31 December 2017, restructuring costs relating to a property lease exit and staff termination costs of \$NIL (2016: \$169,000) were incurred.

NOTE 8 – CONTINGENT LIABILITIES

There are a number of legal claims and exposures which arise from the ordinary course of business. There is significant uncertainty as to whether a future liability will arise in respect to these items. The amount of the liability, if any, which may arise cannot be reliably measured at the reporting date.

The Group has arranged for its bankers to guarantee its performance to third parties. The maximum amount of these guarantees at 31 December 2017 is \$1,419,512 (June 2017: \$1,558,696).

Other than the above, there has been no material change in contingent liabilities since the 2017 Annual Report.

NOTE 9 - ISSUED CAPITAL

	CONSOLIDATED GROUP 31 DEC 17 \$000	CONSOLIDATED GROUP 30 JUN 17 \$000
313,380,943 (30 June 2017: 313,380,943) fully paid ordinary shares	302,719	302,719
	302,719	302,719
ORDINARY SHARES		
FOR THE SIX MONTHS ENDED 31 DECEMBER	31 DEC 17 No.	31 DEC 16 No.
At beginning of reporting period	313,380,943	310,891,432
At reporting date	313,380,943	310,891,432

NOTE 10 - EVENTS SUBSEQUENT TO REPORTING DATE

There has not arisen, in the interval between 31 December 2017 and the date of this report, any item, transaction or event which would have a material effect on the condensed consolidated interim financial statements of the Group at 31 December 2017.

NOTE 11 – RELATED PARTY TRANSACTIONS

Transactions with related parties are on normal commercial terms and conditions no more favourable than those available to other parties.

a. Transactions with key management personnel

A number of key management personnel, or their related parties, hold positions in other companies that result in them having control or significant influence over these companies.

A number of these companies transacted with the Group during the period. The terms and conditions of these transactions were no more

favourable than those available, or which might reasonably be expected to be available, in similar transactions with non-key management personnel related companies on an arm's length basis.

From time to time directors of the Group, or their related entities, may buy goods from or sell goods to the Group. These purchases are on the same terms and conditions as those entered into by other Group employees or customers.

The aggregate value of transactions and outstanding balances related to key management personnel and entities over which they have control or significant influence were as follows:

		•	t) for the period ded	Receivable / (Payable) as at
Related Party	Director	31 DEC 17 \$	31 DEC 16 \$	31 DEC 17 \$	30 JUN 17 \$
Elph Pty Ltd ¹	V De Santis/D Elphinstone	(165,157)	(489,910)	-	-
Elphinstone Group (Aust) Pty Ltd ²	V De Santis/D Elphinstone	(252,608)	(157,467)	(24,692)	(22,382)
William Adams Pty Ltd ³	V De Santis/D Elphinstone	(135,999)	(2,564)	(5,311)	(23,783)
United Equipment Pty Ltd ⁴	D Elphinstone	(151,190)	(176,255)	(28,616)	(25,734)
Grassick SSG Pty Ltd ⁵	D Hector	-	(45,245)	-	-
Specialised Vehicle Solutions Pty Ltd ⁶	D Elphinstone	-	1,322,374	-	-
Southern Prospect Pty Ltd ⁷	D Elphinstone	64,539	43,248	399	33,603
Elphinstone Pty Ltd ⁸	D Elphinstone	1,915,012	64,053	462,646	682,291

Interest was charged by Elph Pty Ltd on its related party loan to Greentrains Limited in the previous period. Line Fees and interest are paid to Elph Pty Ltd in relation to the related party funding facility with the Group. Vincent De Santis is a director of Elph Pty Ltd. Dale Elphinstone is also a director and the Chairman of this entity.

b. Other related party transactions

The Group has the following loans to/from related parties as at the reporting date:

	AS AT	AS AT
	31 DEC 17	30 JUN 17
Related Party Transaction	\$000	\$000
Loans to/from other related parties:		
Elph Pty Ltd funding facility drawn down	-	4,000

At the reporting date, the related party funding facility from Elph Pty Ltd to the Group was on arm's length terms for up to \$10,000,000 maturing no earlier than 30 April 2019.

² Director fees and travel expense reimbursements were paid to Elphinstone Group (Aust) Pty Ltd for the services of Dale Elphinstone (Non-Executive Director) and Vincent De Santis (Chairman). Legal service fees were also paid to Elphinstone Group (Aust) Pty Ltd during the period. Vincent De Santis is a director of Elphinstone Group (Aust) Pty Ltd. Dale Elphinstone is also Chairman of this entity.

³Goods were purchased from and sold to William Adams Pty Ltd during the period. Dale Elphinstone is the Chairman and a director, and Vincent De Santis is a director of this entity.

Goods were purchased from and sold to United Equipment Pty Ltd during the period. Dale Elphinstone is a director of this entity.

⁵ Director fees and travel expense reimbursements were paid to Grassick SSG Pty Ltd for the services of Donald Hector (former Non-Executive Director) in the previous period. Donald Hector is the Principal of this entity.

⁶ Goods were sold to Specialised Vehicle Solutions Pty Ltd during the previous period. Dale Elphinstone is a director of this entity.

⁷Goods were sold to Southern Prospect Pty Ltd during the period. Dale Elphinstone is a director and the Chairman of this entity.

⁸ Goods were sold to Elphinstone Pty Ltd during the period. Dale Elphinstone is a director and the Chairman of this entity.

DIRECTORS' DECLARATION

In the opinion of the directors of Engenco Limited ("the Company"):

- 1. The condensed consolidated interim financial statements and notes, as set out on pages 5 to 21, are in accordance with the *Corporations Act 2001* including:
 - a. Giving a true and fair view of the Group's financial position as at 31 December 2017 and of its performance for the six-month period ended on that date; and
 - b. Complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001; and
- 2. There are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors.

Vincent De Santis

V. De lantito

Chairman

Dated in Melbourne this 22nd day of February 2017

INDEPENDENT AUDITOR'S REVIEW REPORT



Independent Auditor's Review Report

To the shareholders of Engenco Limited

Report on the Interim Financial Report

Conclusion

We have reviewed the accompanying Interim Financial Report of Engenco Limited.

Based on our review, which is not an audit, we have not become aware of any matter that makes us believe that the Interim Financial Report of Engenco Limited is not in accordance with the Corporations Act 2001, including:

- giving a true and fair view of the Group's financial position as at 31 December 2017 and of its performance for the Interim Period ended on that date; and
- complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001.

The Interim Financial Report comprises:

- Consolidated statement of financial position as at 31 December 2017;
- Consolidated statement of profit or loss and other comprehensive income, Consolidated statement of changes in equity and Consolidated statement of cash flows for the Interim Period ended on that date.
- Notes 1 to 11 comprising a summary of significant accounting policies and other explanatory information; and
- The Directors' Declaration.

The Group comprises Engenco Limited (the Company and the entities it controlled at the Interim Period's end or from time to time during the Interim Period.

The Interim Period is the 6 months ended on 31 December 2017.

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Professional Standards Legislation.



Responsibilities of the Directors for the Interim Financial Report

The Directors of the Company are responsible for:

- the preparation of the Interim Financial Report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001; and
- for such internal control as the Directors determine is necessary to enable the preparation of the Interim Financial Report that is free from material misstatement, whether due to fraud or error.

Auditor's responsibility for the review of the Interim Financial Report

Our responsibility is to express a conclusion on the Interim Financial Report based on our review. We conducted our review in accordance with Auditing Standard on Review Engagements ASRE 2410 Review of a Financial Report Performed by the Independent Auditor of the Entity, in order to state whether, on the basis of the procedures described, we have become aware of any matter that makes us believe that the Interim Financial Report is not in accordance with the Corporations Act 2001 including: giving a true and fair view of the Company's financial position as at 31 December 2017 and its performance for the interim period ended on that date; and complying with Australian Accounting Standard AASB 134 Interim Financial Reporting and the Corporations Regulations 2001. As auditor of Engenco Limited, ASRE 2410 requires that we comply with the ethical requirements relevant to the audit of the annual financial report.

A review of an Interim Period Financial Report consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with *Australian Auditing Standards* and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

In conducting our review, we have complied with the independence requirements of the *Corporations Act 2001*.

KPMG

KPMG

Suzanne Bell Partner

FEBELL

Melbourne 22 February 2018

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DALE ELPHINSTONE FAICD Non-Executive Director

ROSS DUNNING AC BE(Hons), BCom, FIEAust, FIRSE Non-Executive Director

ALISON VON BIBRA BSc, MBA, MAICD Non-Executive Director

KEVIN PALLAS BCom, MAICD Managing Director & CEO

COMPANY SECRETARY

GRAEME CAMPBELL FCA, BSc Chief Financial Officer / Company Secretary

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