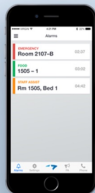


LOCATION	PATIENT	NOTES
1200 - 1	Constantine K.	DNR
1200 - 2	Amanda V.	Allergic to PC
1201 - 1	---	---
1201 - 2	Hermione G.	Allergic to Dp
1202 - 1	Bellatrix L.	NPO
1202 - 2	Isadora A.	---
1203	Cornelius F.	Allergic to nut
1203 - B	---	---
1204 - 2	Minerva M.	---
1205	Rufus S.	DNR



2018 HALF YEAR RESULTS

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BOARD & SENIOR MANAGEMENT



Graeme Billings

Chairman

Chartered Accountant since 1980; retired from PwC in 2011 after 34 years.

Extensive experience providing assurance, transaction and consulting services to multinational and national clients across a variety of industries.

Chairman and NED of Korvest Ltd, NED of Clover Corporation Limited, GUD Holdings Ltd and DomaCom Ltd



Brett Burns

Non-Executive Director

Founding Partner of law firm CBW Partners having worked in a variety of roles within ASX Top 50 companies, government, national and international law firms.

Former General Counsel for Transurban Group, corporate lawyer with Baker & McKenzie and regulatory roles with ASIC.

Also Non-Executive Director of several private companies.



Clayton Astles

Chief Executive Officer

Based in Texas. Joined Azure in 2008 as Vice-President and then President of Austco's main operating subsidiary, Austco.

Helped build the group's reputation as a leader in the nurse call and clinical software solutions market in the USA and has been instrumental in the establishment of a Software Development Centre and manufacturing facility in Dallas.

Has over 12 years leadership experience in the healthcare technology industry, holds a diploma in Electronics Engineering.



Jason D'arcy

CFO & Co. Secretary

CPA, B.Ec and B.Bus (Accounting).

Extensive ASX-listed company financial experience; former CFO of Baxter Group Ltd and Cellestis Ltd.

FY18 HALF YEAR RESULTS

Financial Results



COMPARATIVE TO PREVIOUS CORRESPONDING PERIOD (\$'000S)		
	6 Months Ended 31 December 2017	6 Months Ended 31 December 2016
Revenue	14,242	13,054
Gross Profit %	47.8%	45.5%
EBITDA	598	(1,495)
Overhead Expenses	6,399	8,256
NPAT	437	(4,555)

Delivering on our commitments

Consistent with previous guidance, continued profitability over the last calendar year.

Total revenue increased by 9.1%

Software revenue increased from 5.3% to 11% of total revenue

Gross Profit increased by 2.3% to 47.8%

Overhead expenses decreased by 22.5%

Group inventory reduced from \$9.3m to \$7.4m

EBITDA of \$0.598 vs. \$1.5m loss during the previous corresponding period

Cashflow positive for the 6 months ended 31 December 2017

FY18 HALF YEAR RESULTS

Improvement across all key metrics

Total Revenue

\$14.2 ↑ 9.1%
Million

Gross Profit

47.8% ↑ 2.3%

EBITDA

\$0.6 ↑ \$2.1
Million Million

Overhead Expenses

\$6.4 ↓ 22.5%
Million

Cash Flow

\$0.45 ↑ \$3.15
Million Million
Positive

Software Revenue

11% ↑ 5.7%

2018 STRATEGIC PRIORITIES

- Streamline Manufacturing and reduce COM
- Target National Accounts
- Improve Inventory Management and Turns
- Continue strict focus on product quality
- Establish Key Strategic Partnerships
- Continue to Increase Software Revenue
- Release innovative new products





FUTURE PRODUCT DIRECTION

roadmap, opportunities, vision

TACERA PULSE



Reports and Dashboards



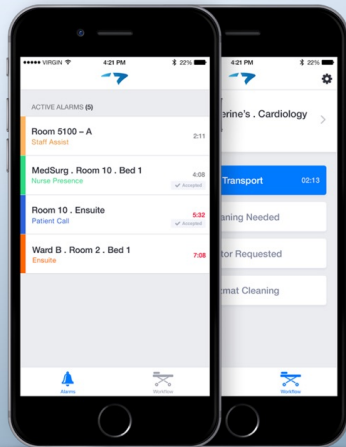
Pulse Mobile



RTLS Integrations

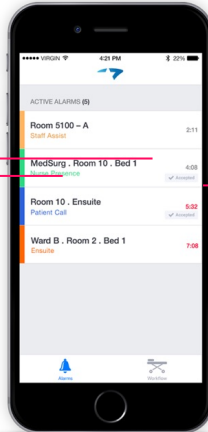
PULSE MOBILE

native smartphone app



Alarm Management

ACTIVE ALARMS (5)		
Room 5100 - A	2:11	
Staff Assist		
MedSurg . Room 10 . Bed 1	4:08	
Nurse Presence		
		✓ Accepted
Room 10 . Ensuite	5:32	
Patient Call		
		✓ Accepted
Ward B . Room 2 . Bed 1	7:08	
Ensuite		



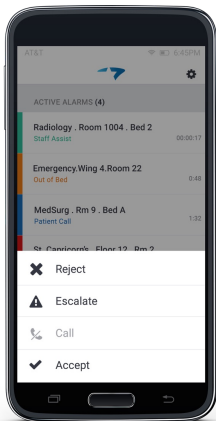
Location

Alarm Type

Duration

Accepted Status

Escalated Status



Alarm Actions



VOIP Calling



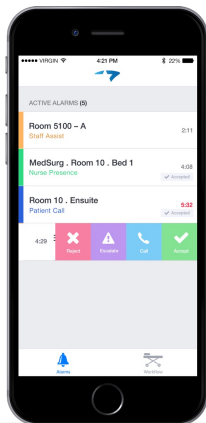
Accept



Reject



Escalate

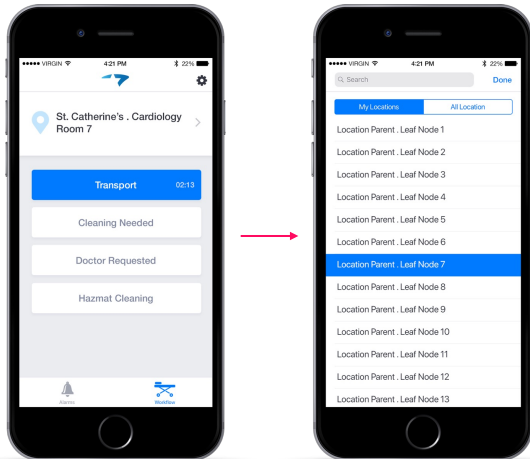


Workflow

3 workflow profiles

4 buttons / profile

Profiles attached to individual locations





PULSE MOBILE

native smartwatch app



Alarm Management



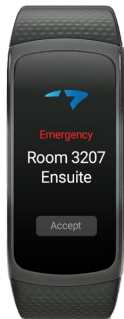
Alert Screen



Alert Detail



Alarm List





LONG-TERM CARE

Resident Mobility

Phone / watch apps for residents

Paired with in-room device

Make use of built-in pulse monitor

Input from other smart devices



Pulse Mobile Benefits

Support staff mobility

Increase staff efficiency

Increase patient satisfaction

Supports BYOD

Secure

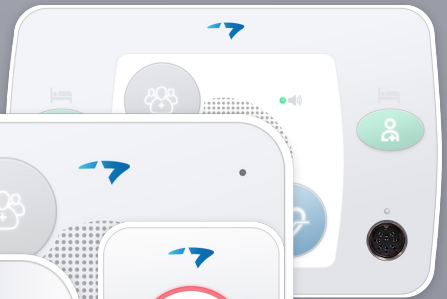
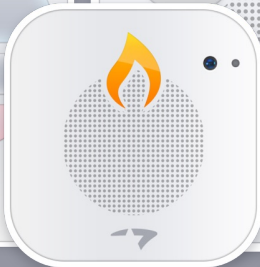
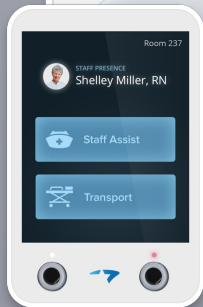
Easy to install/upgrade

Intuitive

CONSISTENT UI



UPDATED HARDWARE



SMART CALL POINTS

Additional buttons

Additional inputs

Refreshed look and feel

Wireless communication



NURSE CALL FEATURES & INTEGRATIONS

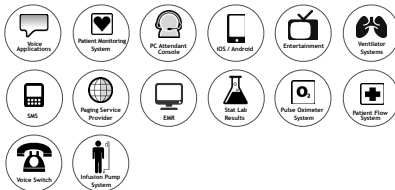
TRADITIONAL NURSE CALL



NEW STANDARD



EMERGING TRENDS

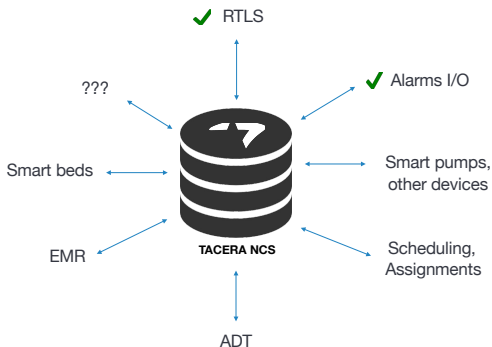


Web Services

Open API for nurse call system

Long-term plan for integrations

No middleware required





Emerging Technologies

Already in consumer products

Applicable to nurse call?

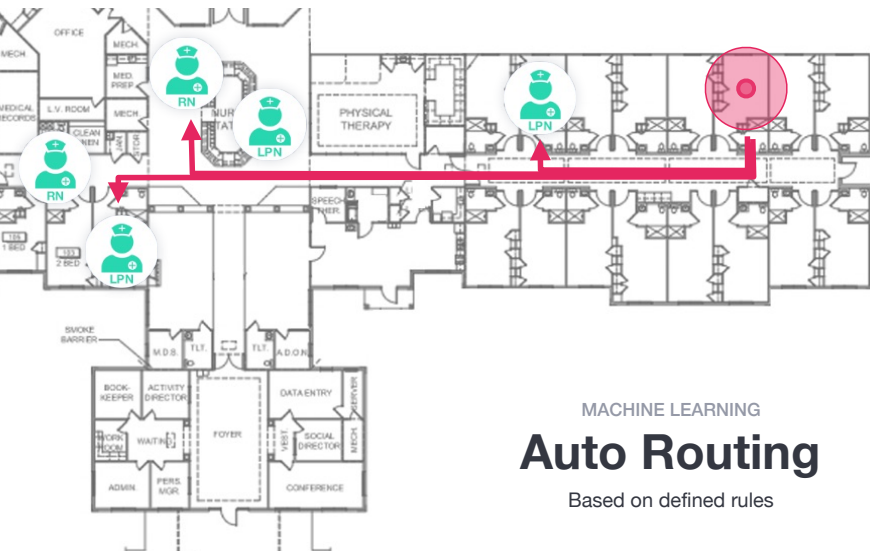
3-5 year industry outlook



Machine Learning

Pattern recognition

“Trained” with sample data
Can license Alexa, Watson, other engines



Voice Control

Calls for help

System Control

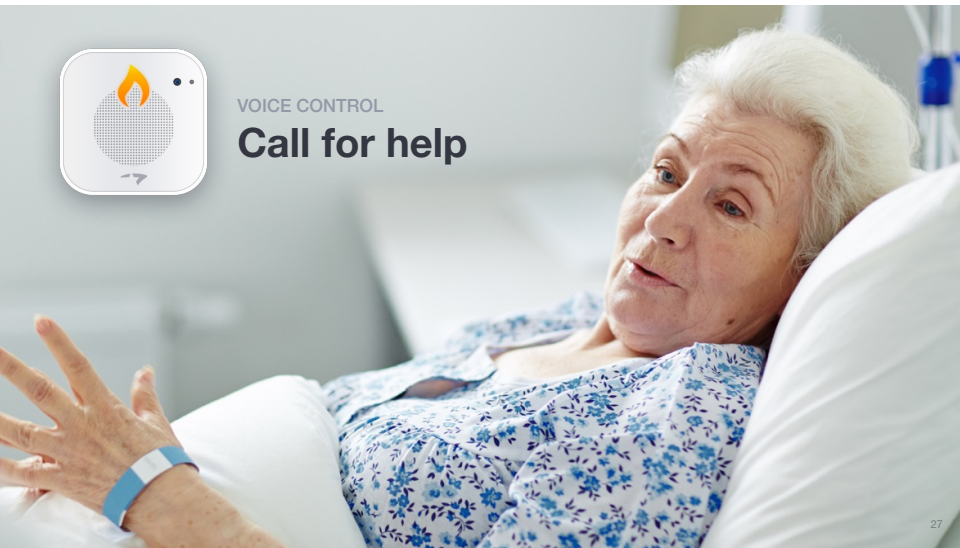
Sound recognition





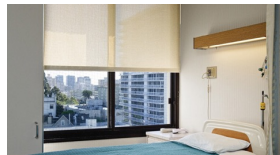
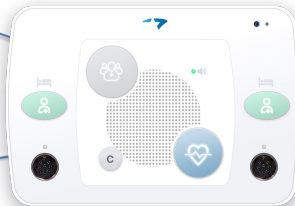
VOICE CONTROL

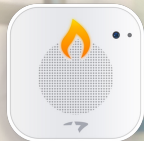
Call for help





VOICE CONTROL Room Systems





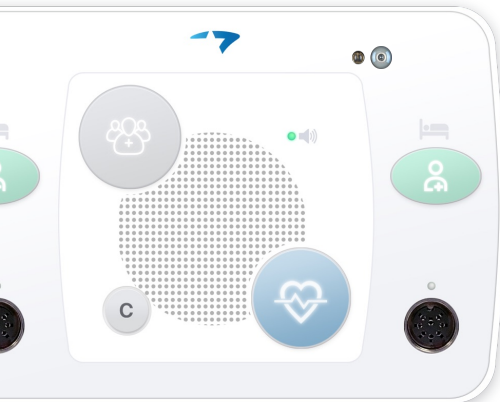
VOICE CONTROL

Sound Recognition

Fall Detection

Choking / Pain

Location



Gesture Control

Infrared and video sensors

Touchless Nurse Call

Control infotainment

Add to smart callpoints



Video

Facial Recognition / Identity

Eye Tracking

Emotional Recognition



VIDEO Identify Staff

Video RTLS
Unlock Buttons / Info
Workflow Efficiency



Room 5100 - A

2:11
08:15

Staff Assist

Patient waiting for water.

MedSurg . Room 10 . Bed 1

4:08
32:09

Nurse Presence

Rounding reminder

Room 10 . Ensuite

5:32

Patient Call

Room 10

36:22

Hang 1L saline, change dressing

Ward B . Room 2 . Bed 1

7:08

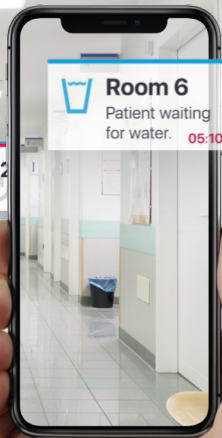
Ensuite

Room 18 - Ensuite

NOW

Assist patient from washroom


Augmented Reality



Room 2010



 **IP-ZTS**
192.168.10.26

 **IP-CPG/P**
00574-123

Call Type	Emergency >
Feature	3-Sec Hold Call >
Address	24.5.2.1 >
Zone	Room 5 >

[Replace](#)



15:28

Room 8211

 Staff Assist

 Transport

 Cleaning



Rounding

00:27



Sarah W.

Age: 72
Dx: Arrhythmia
Admitted: 18 Feb 18

RECENT ALARMS

Resident Call	14:47
Pendant Unplugged	12:07
Pain	10:13

NOTES

- Resident complained of pain
- Recently discharged from hospital

3 Mar

Emerging Technologies

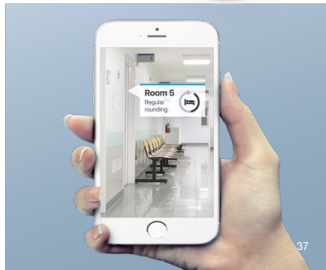
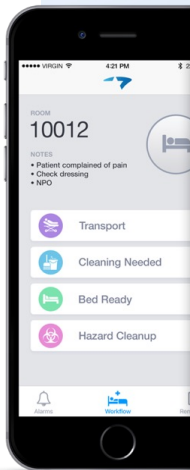
Gesture control

Machine learning

Voice/sound recognition

Video identity

Augmented reality





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