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Sydney, Australia

ASX Code: RHP

rhipe crosses 200,000 user threshold in Microsoft Public Cloud

The Board of rhipe is pleased to announce that its Microsoft Cloud Solutions Provider (CSP) program continues to drive significant growth in rhipe's public-cloud subscription business. rhipe crossed the 200,000 Office365 user threshold during the month of February, and as at February 28, 2018, rhipe has 207,137 Office365 users. Significantly, rhipe's CSP business has achieved an annualized run rate (ARR) of AUD \$34.6M, and the Microsoft Azure component of this ARR is now more than \$5M.

In the two and a half years since rhipe launched its Indirect CSP program in Australia, rhipe has cemented its position as the leading provider of Microsoft monthly subscription licenses across the Asia Pacific region.

*"Our strong Cloud momentum continues to build across Asia Pacific (APAC)," says **Dominic O'Hanlon, rhipe's Chief Executive Officer**. "Last September we announced our 150,000 user threshold; today we're announcing 200,000 users. This growth is exciting, and sees strong progress in the Office365 productivity portfolio, as well as solid progress in our Azure public-Cloud business with over 1000 subscriptions. rhipe continues to be the number 1 Indirect CSP provider of Azure in Asia Pacific and the only globally managed license partner of Microsoft's headquartered in the APAC region. rhipe's differentiator is our monthly consumption-based billing and value-add services across Support, Marketing and unparalleled technical expertise – and our innovative, growing channel of over 2,500 partners across Asia Pacific."*

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Additional information About rhipe

rhipe (ASX:RHP) is Asia Pacific's leading cloud channel company providing technology partners with complete end-to-end cloud solutions, and helping them grow and thrive in the Cloud economy. As the Cloud first, channel-first company, rhipe is recognised as the leading expert in subscription-software licensing, services and support across Asia Pacific, with a vendor portfolio that includes Microsoft, VMWare, Citrix, Veeam, DocuSign, Trend Micro (and others). For more information, visit www.rhipe.com, or follow us on Twitter, LinkedIn and Facebook.

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