

## Attachment to Appendix 4C

## Summary of period 1 January 2018 to 31 March 2018

Wingara Ag Ltd (ASX:WNR) is pleased to present the Company's Appendix 4C for the 1 January 2018 to 31 March 2018 quarter.

### Quarter ended 31 March 2018 Review

- Wingara unaudited operating EBITDA to exceed \$1m for the 12 months ending 31 March 2018.
- Construction is progressing well on the Raywood site and is ahead of the construction schedule. Wingara is still on track to achieve its production target of 70,000T by 31st March 2019.
- Entered into agreement for the acquisition of Austco Polar Cold Storage business on 1 March 2018 which was subsequently settled on 16 April 2018. This transaction will further strengthen Wingara's underlying cashflow, add a strategic export facility, enhance our product offering to the existing client base, and capture additional meat export revenue.

### Monday, 30th April 2018

WNR's unaudited management reports for the year ending 31 March 2018 is set to deliver an operating EBITDA in excess of \$1m.

Total production achieved year-to-date 31 March 2018 was 33,000T and this is a 19% increase in export volume for the full year compared to the previous 12 months ending 31 March 2017.

Capital expenditure for the March 2018 quarter totalled \$3.925m, of which \$2.296m is directly related to the Raywood Hay Processing project. The project is progressing well with favourable weather events putting civil and construction works ahead of schedule. Inventory shed is complete whilst the processing shed is now being assembled. The processing machine is on target to be delivered in July 2018, and commissioning to be completed in the September quarter. Wingara is still on track to achieve its production target of 70,000T by 31<sup>st</sup> March 2019.

The Capital expenditure item also included \$1.55M for deposit paid to the vendors of Austro Polar Cold Storage. In March, Wingara announced the acquisition of Austro Polar Cold Storage for \$18.5 million. This acquisition provides a platform for Wingara to diversify its earnings base and provide an opportunity to expand its product range to its Asian customer base. This acquisition was successfully settled on 16 April 2018.

The Appendix 4C follows.





#### About Wingara Ag Limited:

Wingara Ag Limited aims to be the leader in the sale of agricultural products to the domestic and international markets, particularly focusing on the export of hay products to Asia. By adhering to the highest standards of production we ensure a reliable source of hay to our clients, enabling them to meet their business demands confident in the quality of our product.

We are also dedicated to supporting local producers and our commitment to providing an equitable relationship with Australian farmers allows us to source the best product available. Wingara is committed to ensuring we uphold the highest standards of integrity throughout the organisation, ensuring that we create an environment in which individuals continue to strive to meet our goals.

#### Forward-Looking Statements:

Certain statements made in this release are forward-looking statements and are based on Wingara Ag's current expectations, estimates and projections. Words such as "anticipates," "expects," "intends," "plans," "believes," "seeks," "estimates," "guidance" and similar expressions are intended to identify forward-looking statements. Although Wingara Ag believes the forward-looking statements are based on reasonable assumptions, they are subject to certain risks and uncertainties, some of which are beyond Wingara Ag's control, including those risks or uncertainties inherent in the process of both developing and commercialising technology. As a result, actual results could materially differ from those expressed or forecasted in the forward-looking statements. The forward-looking statements made in this release relate only to events as of the date on which the statements are made. Wingara Ag will not undertake any obligation to release publicly any revisions or updates to these forward-looking statements to reflect events, circumstances or unanticipated events occurring after the date of this release except as required by law or by any appropriate regulatory authority.

+Rule 4.7B

# **Appendix 4C**

# Quarterly report for entities subject to Listing Rule 4.7B

Introduced 31/03/00 Amended 30/09/01, 24/10/05, 17/12/10, 01/09/16

## Name of entity

Wingara AG Limited		
ACN Quarter ended ("current quarter")		
009 087 469	31 March 2018	

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
1.	Cash flows from operating activities		
1.1	Receipts from customers	2,406	11,032
1.2	Payments for		
	(a) research and development	-	-
	(b) product manufacturing and operating costs hay Purchases	(595) (1,491)	(2,761) (5,706)
	(c) advertising and marketing	(92)	(252)
	(d) leased assets	(12)	(47)
	(e) staff costs	(127)	(1,454)
	(f) administration and corporate costs	(416)	(872)
1.3	Dividends received (see note 3)	-	-
1.4	Interest received	5	51
1.5	Interest and other costs of finance paid	(91)	(301)
1.6	Income taxes paid	-	(57)
1.7	Government grants and tax incentives	-	-
1.8	Other (provide details if material)	4	364
1.9	Net cash from / (used in) operating activities	(409)	(3)

1 September 2016

Page 1

<sup>+</sup> See chapter 19 for defined terms

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
2.	Cash flows from investing activities		
2.1	Payments to acquire:		
	(a) property, plant and equipment	(161)	(796)
	(b) businesses (see item 10)	-	-
	(c) investments	-	-
	(d) intellectual property	-	-
	(e) other assets	(3,846)	(7,137)
2.2	Proceeds from disposal of:		
	(a) property, plant and equipment	2	2
	(b) businesses (see item 10)	-	-
	(c) investments	80	80
	(d) intellectual property	-	-
	(e) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(3,925)	(7,851)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of shares	6,735	6,735
3.2	Proceeds from issue of convertible notes	-	-
3.3	Proceeds from exercise of share options	-	-
3.4	Transaction costs related to issues of shares, convertible notes or options	(451)	(451)
3.5	Proceeds from borrowings	4,067	7,946
3.6	Repayment of borrowings	(134)	(4,386)
3.7	Transaction costs related to loans and borrowings	-	-
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	-	-
3.10	Net cash from / (used in) financing activities	10,217	9,844

<sup>+</sup> See chapter 19 for defined terms 1 September 2016

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (12 months) \$A'000
4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of quarter/year to date	2,717	6,625
4.2	Net cash from / (used in) operating activities (item 1.9 above)	(409)	(3)
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(3,925)	(7,851)
4.4	Net cash from / (used in) financing activities (item 3.10 above)	10,217	9,844
4.5	Effect of movement in exchange rates on cash held	102	87
4.6	Cash and cash equivalents at end of quarter	8,702	8,702

5.	Reconciliation of cash and cash equivalents at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts	Current quarter \$A'000	Previous quarter \$A'000
5.1	Bank balances	8,702	2,717
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	8,702	2,717

6.	Payments to directors of the entity and their associates	Current quarter \$A'000
6.1	Aggregate amount of payments to these parties included in item 1.2	61
6.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-

6.3 Include below any explanation necessary to understand the transactions included in items 6.1 and 6.2

The amount at 6.1 includes payment of directors' fees and payments to a director related entity excluding reimbursement for administrative expenses and travel expenses.

1 September 2016

<sup>+</sup> See chapter 19 for defined terms

7.	Payments to related entities of the entity and their associates	Current quarter \$A'000
7.1	Aggregate amount of payments to these parties included in item 1.2	-
7.2	Aggregate amount of cash flow from loans to these parties included in item 2.3	-
7.3	Include below any explanation necessary to understand the transactions included in items 7.1 and 7.2	

8.	Financing facilities available Add notes as necessary for an understanding of the position	Total facility at quarte \$A'0
8.1	Loan facilities	
8.2	Credit standby arrangements	
8.3	Other (please specify)	

Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
24,939	7,309
-	-
-	-

8.4 Include below a description of each facility above, including the lender, interest rate and whether it is secured or unsecured. If any additional facilities have been entered into or are proposed to be entered into after quarter end, include details of those facilities as well.

Item 8.1 includes the following facilities with the ANZ Banking Group:

Facility	Credit limit (A\$'000)	Interest rate (%p.a.)
ANZ Tailored Commercial Facility (1)	2,000	BBSY + 1.5
ANZ Tailored Commercial Facility (2)	7,500	
ANZ Tailored Commercial Facility (3)	6,000	
ANZ Tailored Commercial Facility (4)	1,500	
Overdraft Facility	600	BBSY + 1.8
Asset Finance Facility	1,330	
Asset Finance Facility (additional)	3,345	
Stand by Letter of Credit Guarantee Facility	80	
Inventory Loan Facility - Daily rate	2,500	BBSY + 1.5
Asset Loan Facility – Daily rate	34	BBSY + 1.5
Commercial Card Facility	50	
	24,939	

All of the above facilities are secured.

1 September 2016

Page 4

<sup>+</sup> See chapter 19 for defined terms

9.	Estimated cash outflows for next quarter	\$A'000
9.1	Research and development	-
9.2	Product manufacturing and operating costs	(2,388)
9.3	Advertising and marketing	-
9.4	Leased assets	-
9.5	Staff costs	(1,376)
9.6	Administration and corporate costs	(308)
9.7	Other (provide details if material)	-
9.8	Total estimated cash outflows	(4,072)

10.	Acquisitions and disposals of business entities (items 2.1(b) and 2.2(b) above)	Acquisitions	Disposals
10.1	Name of entity	-	-
10.2	Place of incorporation or registration	-	-
10.3	Consideration for acquisition or disposal	<del>-</del>	-
10.4	Total net assets	-	-
10.5	Nature of business	-	-

## **Compliance statement**

1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.

2 This statement gives a true and fair view of the matters disclosed.



Sign here: Company secretary Date: 30 April 2018

Print name: Phillip Hains

1 September 2016

### **Notes**

- The quarterly report provides a basis for informing the market how the entity's activities have been financed for the past quarter and the effect on its cash position. An entity that wishes to disclose additional information is encouraged to do so, in a note or notes included in or attached to this report.
- If this quarterly report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, AASB 107: Statement of Cash Flows apply to this report. If this quarterly report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
- 3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.

1 September 2016 Page 6