

DomaCom Quarterly Update
30 April 2018
ASX: DCL



DomaCom
FRACTIONAL PROPERTY INVESTING

CORPORATE SNAPSHOT

Key Statistics:

ASX Code:	DCL (Listed November 2016)
Share Price:	7.3 cents @ April 27 th 2018
Shares on Issue:	116,107,605 (Incl. Escrow)
Market Cap:	\$8.5 Million
FUM as at 30 April	\$30.7 Million



Highly Experienced Board:

Chairman	Grahame Evans
Non-Executive Director	Graeme Billings
Non-Executive Director	David Archbold
Non-Executive Director	Peter Church OAM
CEO	Arthur Naoumidis
COO	Ross Laidlaw
CFO/Co Secretary	Philip Chard

CAPITAL & COST SUMMARY

Capital Raised since 31st January 2018 **\$680K**

Equity Placed @ 9 Cents \$150K

ATO R&D Rebate Factoring \$530K

Cash Flow Forecast Summary:

Cash at 31st March \$0.79 Million

Net Cash Outflow forecast for Q2 - \$0.89 Million (includes redundancies & legal expenses)

Plus Factoring of ATO Rebate + \$0.53 Million (Received April)

New Platform Fee for Brisbane Development + \$0.20 Million (estimated June)* see update re platform fees on slide 6

Est. Net Cash at 30 June \$0.63 Million

What is being done about our cash position?

EGM to be held on 15th May to refresh placement capacity

We are actively pursuing options to top up our cash

Will let the market know in mid-June

KEY MILESTONES FOR DOMACOM

- **Debt for residential investments**
 - New PDS went live February 27th
 - Advisers can now fund loans as well as properties
 - Three combined Debt/Equity campaigns in progress
 - Total FUM uplift of these three transactions is \$4.9 million
 - \$2.8 Million already committed
 - \$3.2 Million of the FUM impact to be derived from the underlying loan campaigns
 - DomaCom in discussion with several lenders to provide loans for the platform
 - Several bank & non-bank lenders engaged
 - We have received a firm expression of interest for \$100 Million facility that we expect to crystallise in next 4 weeks after completion of DD and negotiations
 - SMSF's will not require a Limited Recourse Borrowing Arrangement – simplicity & cost savings
 - Our first external debt has been organised for a sub-fund
 - \$2 million facility sourced from non-bank lenders

KEY UPCOMING MILESTONES FOR DOMACOM

- **First Registered Mortgage Investments now available**
 - Investors can now participate in mortgage loan campaigns to fund DomaCom property investments
 - Attractive returns secured by first registered mortgages:
 - Low Loan-to-Value(LVR) ratio's generally between 40% and 60%
 - 5.06% p.a. for loans secured against residential properties
 - 9.56% p.a. for loans secured against the land and assets of a development
 - These rates are received on a monthly basis in investors hands after all costs
- **Sydney Badgerys Creek Land banking Success**
 - First \$4.2 Million campaign completed and property settled 30th April
 - Second \$5.7 Million campaign nearing completion
 - Adds 10 year FUM to the platform
 - Land to be rented out during term

KEY UPCOMING MILESTONES FOR DOMACOM



- **“Special Opportunity” transaction capability launched**
 - A feature of our new PDS
 - First “Special Opportunity” is a \$2 million initial campaign to co-invest into the Prodigy Network Assemblage project in New York City
 - Several other “Special Opportunities” being negotiated
- **Upfront Platform Fees Introduced**
 - Upfront fees being charged to use platform where platform being used for development projects
 - Heads of Agreement(HOA) entered into first upfront fee transaction
 - \$8.8 Million to acquire Brisbane CBD hotel development site
 - \$6 Million committed by project sponsor – only \$2.8 million remains
 - Circa \$200K to be paid on completion of raising expected by June 30th
 - Several Other development projects being negotiated which will also result in upfront fees
 - This will help address our cash flow needs

KEY UPCOMING MILESTONES FOR DOMACOM



- **Senior Equity Release**
 - ASIC Relief Instrument expected shortly
 - Expected launch is now 2018 Q3
 - Strong fit with inter-generational financial planning
- **SMSF Ruling:**
 - Federal Court & AAT Appeals being heard on May 23rd
 - DomaCom believes there are strong grounds for an appeal
- **Treasury Draft MIT amendments**
 - Treasury has deferred the proposed Managed Investment Trust(MIT) legislation restricting residential property investments
 - Update from Treasury still not received & no legislation has been released
 - If MIT Residential Property Ban remains then DomaCom will elect not to be an MIT and instead use alternative tax elections
 - DomaCom will continue to purchase residential properties in any event

HIGHLY EXPERIENCED BOARD



Chairman
Grahame Evans
30+ years financial services
Extensive board experience



Non-Executive Director
Graeme Billings
34 years PWC audit



Non-Executive Director
David Archbold
45 years property veteran



Non-Executive Director
Peter Church OAM
Extensive legal experience



Chief Executive Officer
Arthur Naoumidis
22+ years financial services
Ex-CEO of Praemium (ASX:PPS)
13 years senior IT



Chief Operating Officer
Ross Laidlaw
25+ years financial services
Ex-CEO of Skandia Australia



Chief Financial Officer
Philip Chard
20+ financial services

DISCLAIMER

The material in this presentation has been prepared by DomaCom Limited ACN 604 384 885. This presentation is only by way of general background information about DomaCom's activities. The information given is in summary form and DomaCom does not warrant the accuracy, currency or completeness of any information contained in the presentation.

The material in this presentation, is not intended and should not be considered as constituting advice, a recommendation or an offer or solicitation to investors, or potential investors, in relation to purchasing or acquiring any securities or other financial products and does not take into account your personal investment objectives, financial situation or needs. If you are considering making an investment and before acting upon any information in this presentation, you should consider the suitability of this investment, having regard to your personal investment objectives, financial situation or needs and that you should seek independent financial advice.

Forward looking statements may be contained in this presentation, including but not limited to statements regarding DomaCom's belief or expectations in respect of its business, market conditions, results of financial operations and risk strategies. DomaCom has taken due care in preparing this information, however actual results may differ substantially in either a positive or negative way. Hypothetical examples and forecasts are subject to factors outside of DomaCom's control. Past performance is not a reliable indication of future performance. Any potential investors or investors are warned not to place reliance on such statements but to proceed to make an investment decision based on their own independent research.

This presentation was accompanied by an oral presentation and is not a complete record of the actual discussion held. No part of the presentation may be distributed, disseminated or used elsewhere in any context without DomaCom's prior written consent.