

CEO Presentation

Mach7 Technologies Limited (ASX:M7T)
General Meeting of Shareholders
31 July 2018



MIKE JACKMAN

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TODAY'S MESSAGES

WE HAVE A STRONG VALUE PROPOSITION FOR:

Our Customers:

- Delivering improved clinical, business and operational outcomes
- Addressing new market entries with Mach7 Data Services Platform for healthcare
- Investing in innovation to convert data into meaningful insight for better patient outcomes
- Increasing applications integrated with Mach7 platform through partnerships

Our Shareholders:

- Improving the quantity and the quality of the sales pipeline
- Expanding addressable markets and focusing on market share growth in core USA market
- Growing number of customers and increasing contracted annual recurring revenue (CARR)
+24% on FY17

MACH7 MISSION

Mach7 interoperable solutions
improve business, operational
and clinical outcomes
delivering meaningful insight
where and when it is needed.

MACH7 EVOLUTION



2007

Mach7 Founded



2010

First pilots deployed



2012

- First commercial wins
- Revenue phase begins



2016

M7T listed in ASX



2018

- PACS replacement market
- Launch v12 **Sage**

Growing our addressable market through portfolio and market expansion

Enterprise Imaging (VNA)
Market ~ 600 M

Enterprise Imaging & PACS replacement market ~ 3.9B

MACH7 UNMATCHED VALUE PROPOSITION

Delivering clinical, business and operational improvements, resulting in lower costs, increased efficiencies and improved patient care.

A proven unique and innovative platform that enables access, interoperability, and liquidity of your clinical data.

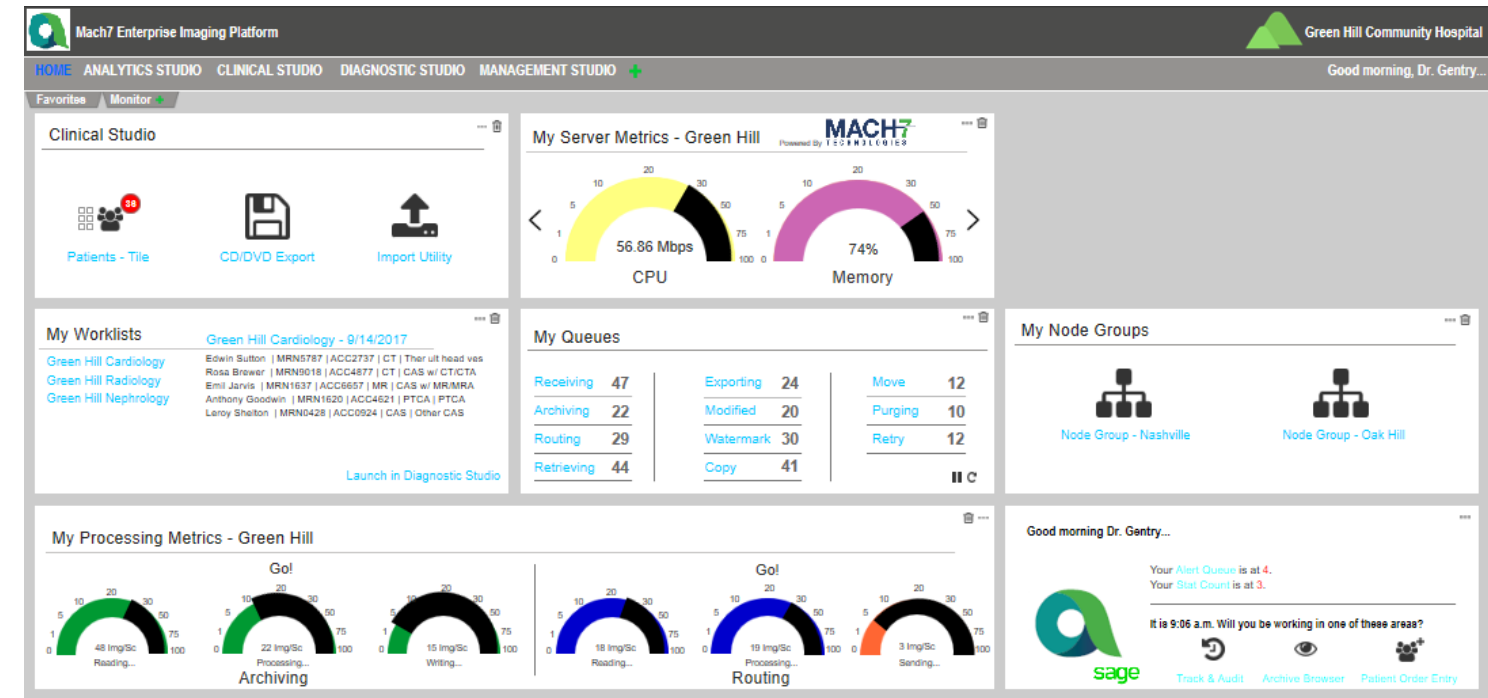
Outcome examples:

Reduce
redundant
technology
contracts and
service
agreements

Lower Per
procedure costs

Requires less time
and effort to
setup and
configure

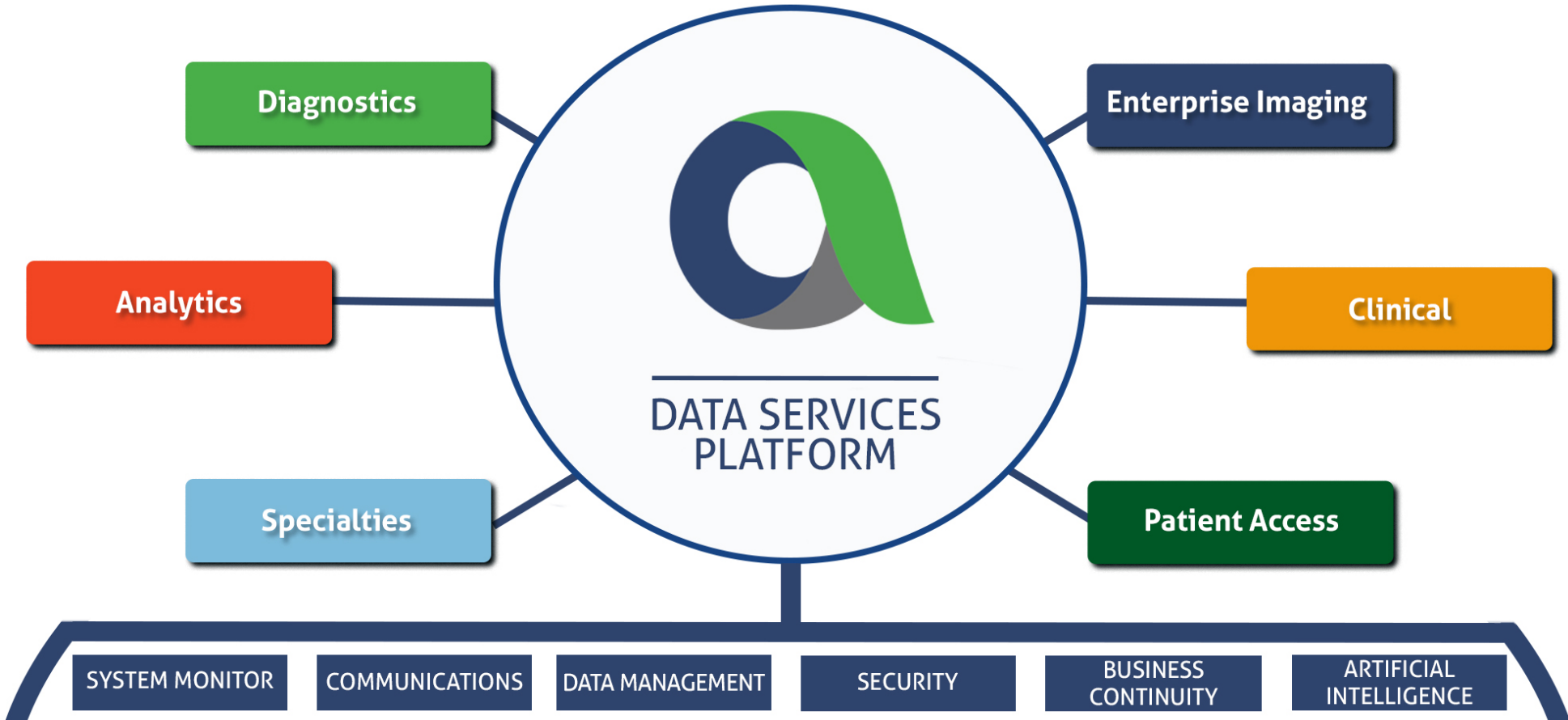
Requires less
infrastructure to
deploy and
operate



CORE INTELLECTUAL PROPERTY

A Data Services Platform that simplifies the consolidation, replacement, and adoption of technologies that enhance clinical outcomes.

Sage delivers a standards based interface for clinical apps to access and exchange patient data from across enterprise data sources. The result is the liquidity of patient data, the reduction of redundant technologies, and the ability to replace underlying technologies at a lower cost without disrupting patient care.

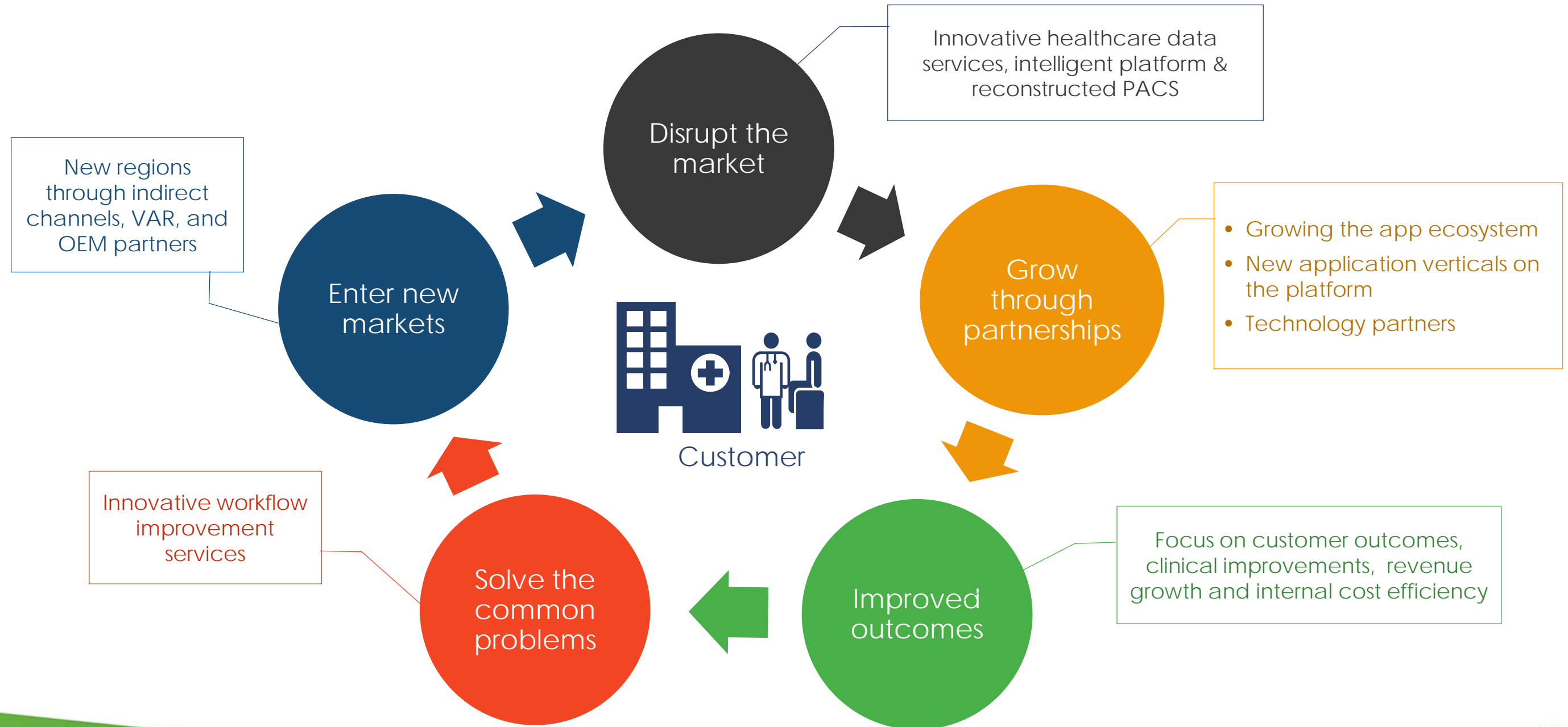


GROWING CUSTOMER BASE

Mach7's global customer base is progressing from earlier adopters towards significantly larger mid-market



STRATEGY TO WIN



THANK YOU

