

Sydney

Level 2. 5 Martin Place Sydney NSW 2000 Australia GPO Box 3698 Sydney NSW 2001 www.challenger.com.au

> Telephone 02 9994 7000 Facsimile 02 9994 7777

21 August 2018

The Manager Company Announcements Office **ASX Limited** 20 Bridge Street SYDNEY NSW 2000

By electronic lodgement

Dear Sir/Madam

Re: Notice of initial substantial holder - Kogan.com Limited (KGN)

We attach a notice of initial substantial holder in Kogan.com Limited. This notice is given by Challenger Limited and each of its associated entities named in Annexure 2 to this notice.

Yours faithfully

Andrew Brown

Company Secretary

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Form 603

Corporations Act 2001 Section 671B

Notice of initial substantial holder

To CompanyName/Scheme	Kogan.com Limited

ACN/ARSN 612 447 293

1. Details of substantial holder (1)

Name

Challenger Limited (and its entities listed in Annexure 2)

106 842 371

The holder became a substantial holder on 17/08/2018

2. Details of voting power

ACN/ARSN (if applicable)

The total number of votes attached to all the voting shares in the company or voting interests in the scheme that the substantial holder or an associate (2) had a relevant interest (3) in on the date the substantial holder became a substantial holder are as follows:

Class of securities (4)	Number of securities	Person's votes (5)	Voting power (6)
Ordinary Fully Paid	Same as persons votes	5,046,495	5.39%

3. Details of relevant interests

The nature of the relevant interest the substantial holder or an associate had in the following voting securities on the date the substantial holder became a substantial holder are as follows:

Holder of relevant interest	Nature of relevant interest (7)	Class and number of securities
Challenger Limited (and its entities listed in Annexure 2)	Ordinary Fully Paid securities purchased and sold on market by Challenger Limited (and its entities listed in Annexure 2) and obtains a relevant interest by virtue of section 608(3) of the Corporations Act 2001 (Cth).	Refer Annexure 1

4. Details of present registered holders

The persons registered as holders of the securities referred to in paragraph 3 above are as follows:

Holder of relevant interest	Registered holder of securities	Person entitled to be registered as holder (8)	Class and number of securities
Challenger Limited (and its entities listed in Annexure 2)	Citicorp Nominees Pty Limited	Citicorp Nominees Pty Limited	884,853 (Ordinary Fully Paid)
Challenger Limited (and its entities listed in Annexure 2)	J P Morgan Nominees Australia Limited	J P Morgan Nominees Australia Limited	1,311,113 (Ordinary Fully Paid)
Challenger Limited (and its entities listed in Annexure 2)	National Nominees Limited	National Nominees Limited	623,723 (Ordinary Fully Paid)
Challenger Limited (and its entities listed in Annexure 2)	HSBC Custody Nominees (Australia) Limited	HSBC Custody Nominees (Australia) Limited	2,226,806 (Ordinary Fully Paid)

5. Consideration

The consideration paid for each relevant interest referred to in paragraph 3 above, and acquired in the four months prior to the day that the substantial holder became a substantial holder is as follows:

Holder of relevant interest	Date of acquisition	Consideration (9)		Class and number of
				securities
		Cash	Non-cash	
Refer Annexure 2	Refer	Refer		Refer
	Annexure 1	Annexure 1		Annexure 1

R ∆ssociates				

The reasons the persons named in paragraph 3 above are associates of the substantial holder are as follows:

Name and ACN/ARSN (if applicable)	Nature of association
N/A	N/A

7. Addresses

The addresses of persons named in this form are as follows

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Name	Address			
Challenger Limited (and its entities listed in Annexure 2)	Level 2, 5 Martin Place, Sydney NSW 2000			

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print name Andrew Brown capacity Company Secretary

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sign here date 21/08/2018

DIRECTIONS

- (1) If there are a number of substantial holders with similar or related relevant interests (eg. a corporation and its related corporations, or the manager and trustee of an equity trust), the names could be included in an annexure to the form. If the relevant interests of a group of persons are essentially similar, they may be referred to throughout the form as a specifically named group if the membership of each group, with the names and addresses of members is clearly set out in paragraph 7 of the form.
- (2) See the definition of "associate" in section 9 of the Corporations Act 2001.
- (3) See the definition of "relevant interest" in section s608 and 671B(7) of the Corporations Act 2001.
- (4) The voting shares of a company constitute one class unless divided into separate classes.
- (5) The total number of votes attached to all the voting shares in the company or voting interests in thescheme (if any) that the person or an associate has a relevant interest in.
- (6) The person's votes divided by the total votes in the body corporate or scheme multiplied by 100.
- (7) Include details of:
- (a) any relevant agreement or other circumstances by which the relevant interest was acquired. If subsection 671B(4) applies, a copy of any document setting out the terms of any relevant agreement, and a statement by the person giving full and accurate details of any contract, scheme or arrangement, must accompany this form, together with a written statement certifying this contract, scheme or arrangement; and
- (b) any qualification of the power of a person to exercise, control the exercise of, or influence the exercise of, the voting powers or disposal of the securities to which the relevant interest relates (indicating clearly the particular securities to which the qualification applies).

See the definition of "relevant agreement" in section 9 of the Corporations Act 2001.

- (8) If the substantial holder is unable to determine the identity of the person (eg. if the relevant interest arises because of an option) write "unknown".
- (9) Details of the consideration must include any and all benefits, money and other, that any person from whom a relevant interest was acquired has, or may, become entitled to receive in relation to that acquisition. Details must be included even if the benefit is conditional on the happening or not of a contingency. Details must be included of any benefit paid on behalf of the substantial holder or its associate in relation to the acquisitions, even if they are not paid directly to the person from whom the relevant interest was acquired.



Andrew Brown
Company Secretary of Challenger Limited

Transactions:

Company Name/Scheme:

Kogan.com Limited (KGN)

As at:

17/08/2018

Class of security:

Ordinary Fully Paid

Date of Change	Holder of relevant interest	Nature of Change	Consideration	Number of Securities	Person's Votes Affected
Date of Change	interest	Nature of Change	Consideration	Securities	Affected
	Challenger Limited (and its				
	entities listed in Annexure	Balance carried			
16/04/2018		forward		235,000	235,000
06/06/2018		Sell	1,414,128.00	-170,000	170,000
06/06/2018		Sell	249,552.00	-30,000	30,000
07/06/2018		Sell	253,268.56	-29,968	29,968
07/06/2018	as above	Sell	44,698.93	-5,289	5,289
12/06/2018	as above	Sell	512,213.00	-65,000	65,000
13/06/2018	as above	Sell	64,815.90	-8,500	8,500
13/06/2018		Sell	11,438.10	-1,500	1,500
15/06/2018	as above	Sell	26,273.20	-3,457	3,457
15/06/2018	as above	Sell	4,636.00	-610	610
15/06/2018	as above	Sell	12,464.00	-1,640	1,640
15/06/2018	as above	Sell	2,196.40	-289	289
28/06/2018	as above	Buy	138,079.74	20,624	20,624
28/06/2018	as above	Buy	12,553.31	1,875	1,875
28/06/2018	as above	Buy	896,453.80	133,897	133,897
28/06/2018	as above	Buy	289,295.27	43,210	43,210
28/06/2018	as above	Buy	562,167.46	83,967	83,967
28/06/2018	as above	Buy	16,804.70	2,510	2,510
28/06/2018	as above	Buy	24,718.31	3,692	3,692
28/06/2018	as above	Buy	9,272.71	1,385	1,385
28/06/2018	as above	Buy	308,409.78	46,065	46,065
29/06/2018	as above	Buy	37,992.99	5,579	5,579
03/07/2018		Buy	3,246,851.37	476,777	476,777
03/07/2018	as above	Buy	33,334.95	4,895	4,895
03/07/2018	as above	Buy	57,476.40	8,440	8,440
03/07/2018	as above	Buy	499,465.83	73,343	73,343
03/07/2018		Buy	45,409.08	6,668	6,668
03/07/2018		Buy	1,049,516.34	154,114	154,114
03/07/2018		Buy	88,516.38	12,998	12,998
03/07/2018		Buy	2,037,538.38	299,198	299,198
03/07/2018		Buy	1,113,891.27	163,567	163,567
03/07/2018		Buy	352,049.76	51,696	51.696
03/07/2018		Buy	3,616.11	531	531
03/07/2018		Buy	6,231.15	915	915
03/07/2018	as above	Buy	54,159.93	7,953	7,953
03/07/2018		Buy	4,923.63	723	723
03/07/2018		Buy	113,801.91	16,711	16,711
03/07/2018		Buy	9,595.29	1,409	1,409
03/07/2018		Buy	220,930.02	32,442	32,442
03/07/2018		Buy	120,782.16	17,736	17,736
04/07/2018		Buy	218,209.05	32,322	32,322
04/07/2018		Buy	6,096.24	903	903
04/07/2018		Buy	53,313.44	7,897	7,897
04/07/2018		Buy	9,519.05	1,410	1,410
04/07/2018		Buy	3,429.56	508	508

Date of Change	Holder of relevant interest	Nature of Change	Consideration	Number of Securities	Person's Votes Affected
04/07/2018	as above	Buy	119,197.42	17,656	17,656
04/07/2018	as above	Buy	4,948.56	733	733
04/07/2018	as above	Buy	347,688.40	51,501	51,501
04/07/2018	as above	Buy	112,345.06	16,641	16,641
04/07/2018		Buy	114,721.10	17,000	17,000
04/07/2018	as above	Buy	20,244.90	3,000	3,000
05/07/2018		Buy	28,026.20	4,250	4,250
05/07/2018		Buy	4,945.80	750	750
05/07/2018		Buy	115,311.89	17,476	17,476
05/07/2018		Buy	20,349.16	3,084	3,084
05/07/2018		Buy	96,045.52	14,497	14,497
05/07/2018		Buy	2,683.21	405	405
05/07/2018		Buy	23,466.46	3,542	3,542
05/07/2018		Buy	4,193.75	633	633
05/07/2018		Buy	1,510.55	228	228
05/07/2018		Buy	52.464.96	7,919	7,919
05/07/2018		Buy	2,179.69	329	329
05/07/2018		Buy	153,022.24	23,097	23,097
05/07/2018		Buy	49,443.87	7,463	7,463
06/07/2018		Buy	52.534.73	8,024	8,024
06/07/2018			- /		
		Buy	9,270.84	1,416	1,416
06/07/2018		Buy	36,084.79	5,632	5,632
06/07/2018		Buy	234,531.90	36,605	36,605
06/07/2018		Buy	147,453.00	23,014	23,014
06/07/2018		Buy	80,582.10	12,577	12,577
06/07/2018		Buy	3,370.13	526	526
06/07/2018		Buy	76,013.83	11,864	11,864
06/07/2018		Buy	2,402.66	375	375
06/07/2018		Buy	4,087.73	638	638
06/07/2018		Buy	6,496.80	1,014	1,014
11/07/2018		Buy	25,510.91	3,821	3,821
11/07/2018		Buy	2,303.39	345	345
11/07/2018		Buy	1,769.27	265	265
11/07/2018	as above	Buy	57,217.61	8,570	8,570
11/07/2018		Buy	165,810.88	24,835	24,835
11/07/2018		Buy	53,679.06	8,040	8,040
11/07/2018	as above	Buy	4,606.79	690	690
11/07/2018	as above	Buy	104,160.08	15,601	15,601
11/07/2018		Buy	3,011.10	451	451
11/07/2018	as above	Buy	27,591.24	4,158	4,158
11/07/2018	as above	Buy	156,343.73	23,561	23,561
12/07/2018	as above	Buy	5,452.71	808	808
12/07/2018	as above	Buy	80,656.88	11,952	11,952
12/07/2018	as above	Buy	170,032.69	25,196	25,196
12/07/2018		Buy	9,265.55	1,373	1,373
12/07/2018	as above	Buy	14,171.64	2,100	2,100
12/07/2018		Buy	525,356.19	77,849	77,849
12/07/2018	as above	Buy	330,799.82	49,019	49,019
12/07/2018		Buy	7,632.44	1,131	1,131
12/07/2018		Buy	182,024.59	26,973	26,973
13/07/2018		Buy	2,255.16	327	327
13/07/2018		Buy	17,413.66	2,525	2,525
18/07/2018		Buy	123,524.38	18,275	18,275
18/07/2018		Buy	11,227.03	1,661	1,661
18/07/2018		Buy	259,999.39	38,466	38,466
18/07/2018		Buy	22,028.23	3,259	3,259
18/07/2018		Buy	504,885.20	74,696	74,696
18/07/2018		Buy	802,898.33	118,786	118,786
18/07/2018		Buy	14,255.15	2,109	2,109
18/07/2018		Buy	8,205.67	1,214	1,214
18/07/2018		Buy	280,736.61	41,534	41,534
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18/07/2018	as above	Buy	408,056.95	59,500	59,500

Date of Change	Holder of relevant interest	Nature of Change	Consideration	Number of Securities	Person's Votes Affected
18/07/2018		Buy	72,010.05	10,500	10,500
20/07/2018		Buy	18,059.24	2,636	2,636
20/07/2018		Buy	22,613.04	3,306	3,306
20/07/2018	as above	Buy	3,994.56	584	584
23/07/2018		Buy	1,911.47	289	289
23/07/2018		Buy	21,581.81	3,263	3,263
23/07/2018		Buy	87,795.56	13,274	13,274
23/07/2018		Buy	1,468.33	222	222
23/07/2018		Buy	139,769.16	21,132	21,132
23/07/2018		Buy	26,846.63	4,059	4,059
23/07/2018		Buy	3,816.34	577	577
23/07/2018		Buy	45,220.60	6,837	6,837
23/07/2018		Buy	22,487.94	3,400	3,400
23/07/2018		Buy	22,850.72	3,400	3,400
23/07/2018		Buy	172,017.90	25,500	25,500
23/07/2018		Buy	30,356.10	4,500	4,500
23/07/2018		Buy	121,890.00	17,944	17,944
23/07/2018		Buy	21,506.00	3,166	3,166
24/07/2018		Buy	16,397.37	2,700	2,700
24/07/2018		Buy	184,622.24	30,400	30,400
24/07/2018		Buy	754,279.02	124,200	124,200
24/07/2018		Buy	12.146.20	2,000	2,000
24/07/2018		Buy	1,201,866.49	197,900	197,900
24/07/2018					
24/07/2018		Buy	424,509.69 32,794.74	69,900	69,900 5,400
		Buy		5,400	· · · · · · · · · · · · · · · · · · ·
24/07/2018		Buy	388,071.09	63,900	63,900
24/07/2018		Buy	21,863.16	3,600	3,600
24/07/2018		Buy	240,370.58	37,004	37,004
24/07/2018		Buy	42,417.57	6,530	6,530
25/07/2018		Buy	31,821.39	5,700	5,700
25/07/2018		Buy	3,126,870.27	560,100	560,100
25/07/2018		Buy	516,958.02	92,600	92,600
25/07/2018		Buy	85,415.31	15,300	15,300
25/07/2018		Buy	1,009,352.16	180,800	180,800
25/07/2018		Buy	43,545.06	7,800	7,800
25/07/2018		Buy	481,228.74	86,200	86,200
25/07/2018		Buy	1,962,319.05	351,500	351,500
25/07/2018		Buy	539,142.06	97,800	97,800
25/07/2018		Buy	45,204.14	8,200	8,200
17/08/2018		Buy	14,621.01	2,184	2,184
17/08/2018		Buy	1,042,737.51	155,758	155,758
17/08/2018		Buy	337,950.10	50,481	50,481
17/08/2018		Buy	28,559.16	4,266	4,266
17/08/2018		Buy	655,501.76	97,915	97,915
17/08/2018		Buy	19,722.29	2,946	2,946
17/08/2018		Buy	10,878.73	1,625	1,625
17/08/2018		Buy	385,207.28	57,540	57,540
17/08/2018	as above	Buy	160,476.26	23,971	23,971

Total Number of Securities 5,046,495

This is page 1 of 4 of Annexure 2 referred to in ASIC Form 603 - Notice of initial substantial holder



Andrew Brown - Company Secretary of Challenger Limited

Company Name	ACN / Company No.	Country of Incorporation
255 FINANCE INVESTMENTS PTY LTD	164 516 401	AUSTRALIA
255 FINANCE PTY LTD	168 112 507	AUSTRALIA
ACCURIUM HOLDINGS PTY LTD	158 242 936	AUSTRALIA
ACCURIUM PTY LTD	009 492 219	AUSTRALIA
AGRICULTURAL ASSET MANAGEMENT LIMITED	08953424	ENGLAND/WALES
ALLFINE HOLDINGS PTY LTD	100 231 918	AUSTRALIA
ALPHINITY INVESTMENT MANAGEMENT PTY LTD	140 833 709	AUSTRALIA
APPIA EUROPE LIMITED	6490323	ENGLAND/WALES
APPIA FINANCE 2 LIMITED	6538054	ENGLAND/WALES
APPIA FINANCE LIMITED	6490331	ENGLAND/WALES
APPIA GROUP LIMITED	99865	JERSEY
APPIA INVESTMENTS LIMITED	6490313	ENGLAND/WALES
ARDEA INVESTMENT MANAGEMENT PTY LTD	132 902 722	AUSTRALIA
AVENIR CAPITAL PTY LTD	150 790 355	AUSTRALIA
BENTHAM ASSET MANAGEMENT PTY LTD	140 833 674	AUSTRALIA
CDPG AUSTRALIA PTY LIMITED	124 498 095	AUSTRALIA
CDPG LUXEMBOURG HOLDINGS SARL	B 127717	LUXEMBOURG
CDPG LUXEMBOURG II SARL	B 127580	LUXEMBOURG
CDPG LUXEMBOURG SARL	B 127515	LUXEMBOURG
CDPG MALTA LIMITED	C 41110	MALTA
CESCADE PTY LIMITED	096 097 399	AUSTRALIA
CHALLENGER DIRECT PTY LTD	006 475 501	AUSTRALIA
CHALLENGER DIVERSIFIED PROPERTY DEVELOPMENT PTY LIMITED	121 624 833	AUSTRALIA
CHALLENGER DPG FRANCE II SAS	495 391 062	FRANCE
CHALLENGER DPG FRANCE SAS	495 390 392	FRANCE
CHALLENGER EMERGING MARKET INFRASTRUCTURE FUND PTE. LTD	200804361D	SINGAPORE
CHALLENGER EMERGING MARKET INFRASTRUCTURE FUND, L.P.		CAYMAN ISLANDS
CHALLENGER FINANCIAL SERVICES PTY LIMITED	087 464 131	AUSTRALIA
CHALLENGER FM 2 HOLDINGS PTY LIMITED	080 036 657	AUSTRALIA
CHALLENGER FUNDS MANAGEMENT HOLDINGS PTY LIMITED	107 728 030	AUSTRALIA
CHALLENGER GROUP HOLDINGS LIMITED	002 993 302	AUSTRALIA
CHALLENGER GROUP PTY LIMITED	003 374 196	AUSTRALIA
CHALLENGER GROUP SERVICES (UK) LIMITED	04244127	ENGLAND/WALES
CHALLENGER GROUP SERVICES PTY. LTD.	085 657 307	AUSTRALIA
CHALLENGER HOLDING VAGYONKEZELO KFT	01-09-879644	HUNGARY
CHALLENGER HOME LOAN CORPORATION PTY LTD	058 891 302	AUSTRALIA
CHALLENGER INVENTORY FINANCE SERVICING PTY LIMITED	107 706 810	AUSTRALIA
CHALLENGER INVESTMENT PARTNERS LIMITED	092 382 842	AUSTRALIA
CHALLENGER INVESTMENT SOLUTIONS MANAGEMENT PTY LTD	130 035 353	AUSTRALIA
CHALLENGER JAPAN HOLDINGS KABUSHIKI KAISHA	0100-01-182399	JAPAN
CHALLENGER JAPAN KARUSUIK KAISUA	617 208 205	AUSTRALIA
CHALLENGER JAPAN KABUSHIKI KAISHA	0100-01-182920	
CHALLENGER KABUSHIKI KAISHA	0100-01-182872	

This is page 2 of 4 of Annexure 2 referred to in ASIC Form 603 - Notice of initial substantial holder



Andrew Brown - Company Secretary of Challenger Limited

Company Name	ACN / Company No.	Country of Incorporation
CHALLENGER LBC TERMINALS HOLDING COMPANY LIMITED	C41149	MALTA
CHALLENGER LBC TERMINALS LIMITED	C41150	MALTA
CHALLENGER LIFE CDI NOMINEES PTY LTD	055 293 644	AUSTRALIA
CHALLENGER LIFE COMPANY HOLDINGS PTY LTD	006 381 193	AUSTRALIA
CHALLENGER LIFE COMPANY LIMITED	072 486 938	AUSTRALIA
CHALLENGER LIFE DEBT INVESTMENTS (EUROPE) LIMITED	07626067	ENGLAND/WALES
CHALLENGER LIFE FUND PROPERTY INVESTMENTS PTY LTD	161 212 693	AUSTRALIA
CHALLENGER LIFE INVESTMENTS UK LIMITED	6067787	ENGLAND/WALES
CHALLENGER LIFE NOMINEES NO.2 PTY LTD	078 627 013	AUSTRALIA
CHALLENGER LIFE NOMINEES NO.3 PTY LIMITED	151 482 147	AUSTRALIA
CHALLENGER LIFE NOMINEES PTY LTD	091 336 793	AUSTRALIA
CHALLENGER LIFE OFFSHORE INVESTMENTS LIMITED	105145	JERSEY
CHALLENGER LIFE SUBSIDIARY HOLDINGS PTY LIMITED	099 742 122	AUSTRALIA
CHALLENGER LIMITED	106 842 371	AUSTRALIA
CHALLENGER MANAGED INVESTMENTS (INTERNATIONAL) PTY LIMITED	120 871 212	AUSTRALIA
CHALLENGER MANAGEMENT SERVICES (UK) LIMITED	06393787	ENGLAND/WALES
CHALLENGER MARGIN LENDING PTY LTD	091 338 822	AUSTRALIA
CHALLENGER MBK EMERGING MARKET INFRASTRUCTURE FUND GP LTD	WK-209744	CAYMAN ISLANDS
CHALLENGER MBK FUND MANAGEMENT PTE. LTD	200804360M	SINGAPORE
CHALLENGER MORTGAGE MANAGEMENT PTY LTD	087 271 109	AUSTRALIA
CHALLENGER NON-CONFORMING FINANCE PTY LTD	107 725 486	AUSTRALIA
CHALLENGER ORIGINATOR FINANCE PTY LTD	095 085 466	AUSTRALIA
CHALLENGER PROPERTY ASSET MANAGEMENT PTY LTD	077 569 021	AUSTRALIA
CHALLENGER RETIREMENT AND INVESTMENT SERVICES LIMITED	115 534 453	AUSTRALIA
CHALLENGER SECURITISATION MANAGEMENT PTY LTD	100 346 898	AUSTRALIA
CHALLENGER SKYBRIDGE (CAPITAL II) INVESTMENT LLP	OC338355	ENGLAND/WALES
CHALLENGER SKYBRIDGE (GP HOLDINGS) INVESTMENT LLP	OC338388	ENGLAND/WALES
CHALLENGER SKYBRIDGE (GROUP) HOLDING COMPANY PTY LTD	130 888 327	AUSTRALIA
CHALLENGER SKYBRIDGE (HASTINGS) HOLDING COMPANY PTY LTD	130 888 274	AUSTRALIA
CHALLENGER SKYBRIDGE (HASTINGS) INVESTMENT LLP	OC338387	ENGLAND/WALES
CHALLENGER SPECIAL SERVICING PTY LTD	107 707 415	AUSTRALIA
CHALLENGER SPECIALISED FINANCE NO.2 PTY LTD	168 107 355	AUSTRALIA
CHALLENGER TREASURY LIMITED	093 307 996	AUSTRALIA
CHALLENGER UK TERMINALS LIMITED	95751	JERSEY
CHALLENGER WHOLESALE FINANCE HOLDINGS PTY LIMITED	087 284 240	AUSTRALIA
CHALLENGER WIND HOLDINGS PTY LIMITED	151 496 061	AUSTRALIA
CLS US HOLDINGS, LLC	5302598	UNITED STATES
CPHIC INVESTMENTS PTY LTD	093 340 526	AUSTRALIA
CSPP1 MAITLAND PTY LTD	122 460 968	AUSTRALIA
CSPP1 MAVIS COURT PTY LTD	122 461 983	AUSTRALIA
FIDANTE PARTNERS (GUERNSEY) LIMITED	40288	GUERNSEY
FIDANTE PARTNERS ALPHINITY HOLDINGS PTY LTD	140 716 016	AUSTRALIA
FIDANTE PARTNERS ARDEA HOLDINGS PTY LTD	133 865 853	AUSTRALIA

This is page 3 of 4 of Annexure 2 referred to in ASIC Form 603 - Notice of initial substantial holder



Andrew Brown - Company Secretary of Challenger Limited

Company Name	ACN / Company No.	Country of Incorporation
FIDANTE PARTNERS ARETE HOLDINGS PTY LTD	143 836 373	AUSTRALIA
FIDANTE PARTNERS AVENIR CAPITAL HOLDINGS PTY LTD	616 504 502	AUSTRALIA
FIDANTE PARTNERS BENTHAM HOLDINGS PTY LTD	140 715 573	AUSTRALIA
FIDANTE PARTNERS EUROPE LIMITED	04040660	ENGLAND/WALES
FIDANTE PARTNERS FME HOLDINGS LIMITED	11410594	UNITED KINGDOM
FIDANTE PARTNERS GP US LLC	5651702	UNITED STATES
FIDANTE PARTNERS HOLDINGS (GUERNSEY) LIMITED	43315	GUERNSEY
FIDANTE PARTNERS HOLDINGS EUROPE LIMITED	06172534	ENGLAND/WALES
FIDANTE PARTNERS HOLDINGS PTY LIMITED	123 318 650	AUSTRALIA
FIDANTE PARTNERS INVESTMENT FUNDS PUBLIC LIMITED COMPANY	533320	IRELAND
FIDANTE PARTNERS KAPSTREAM HOLDINGS PTY LIMITED	123 319 460	AUSTRALIA
FIDANTE PARTNERS LATIGO HOLDINGS LLC	5651705	UNITED STATES
FIDANTE PARTNERS LENNOX HOLDINGS PTY LIMITED	616 975 565	AUSTRALIA
FIDANTE PARTNERS LIMITED	002 835 592	AUSTRALIA
FIDANTE PARTNERS MERLON HOLDINGS PTY LTD	140 715 662	AUSTRALIA
FIDANTE PARTNERS METISQ HOLDINGS PTY LTD	143 376 961	AUSTRALIA
FIDANTE PARTNERS NOVAPORT HOLDINGS PTY LTD	140 715 797	AUSTRALIA
FIDANTE PARTNERS R&M HOLDINGS PTY LIMITED	152 375 436	AUSTRALIA
FIDANTE PARTNERS SERVICES LIMITED	119 605 373	AUSTRALIA
FIDANTE PARTNERS TEMPO HOLDINGS PTY LTD	167 321 262	AUSTRALIA
FIDANTE PARTNERS USA LLC	81-4925448	UNITED STATES
FIDANTE PARTNERS WAVESTONE HOLDINGS PTY LIMITED	133 626 276	AUSTRALIA
FIDANTE PARTNERS WHITEHELM HOLDINGS PTY LTD	169 043 903	AUSTRALIA
FIDANTE PARTNERS WYETREE LIMITED	09387239	ENGLAND/WALES
GASVALPO S.A.	96.960.800-6	CHILE
GREENCAPE CAPITAL PTY LTD	120 328 529	AUSTRALIA
GV CAYMAN COMPANY LIMITED	OG-206918	CAYMAN ISLANDS
GV CHILE HOLDING LIMITADA	124311723611675	CHILE
GV CHILE LIMITADA	124301725311696	CHILE
GV JERSEY HOLDING COMPANY LIMITED	100293	JERSEY
GV JERSEY TRUSTEE COMPANY LIMITED	100294	JERSEY
GV JERSEY TRUSTEE COMPANY NO. 2 LIMITED	100367	JERSEY
HOWARD COMMERCIAL LENDING PTY LTD	000 033 143	AUSTRALIA
KUDU INVESTMENT MANAGEMENT LLC	1231609	UNITED STATES
KUDU INVESTMENT PARTNERS I, LP	47-2497501	UNITED STATES
KUDU INVESTMENTS GP LLC	1244682	UNITED STATES
LANV PTY LTD	147 224 502	AUSTRALIA
LBC TANK TERMINALS (JERSEY) LIMITED	97371	JERSEY
LEASE COLLATERAL NO.2 PTY LTD	168 112 481	AUSTRALIA
LEASE COLLATERAL PTY LTD	168 112 472	AUSTRALIA
LEASE FUNDING MANAGEMENT PTY LTD	168 112 490	AUSTRALIA
LENNOX CAPITAL PARTNERS PTY LIMITED	617 001 966	AUSTRALIA
MAITLAND NOMINEE HOLDINGS PTY LIMITED	122 853 114	AUSTRALIA

This is page 4 of 4 of Annexure 2 referred to in ASIC Form 603 - Notice of initial substantial holder



Andrew Brown - Company Secretary of Challenger Limited

Company Name	ACN / Company No.	Country of Incorporation
MAVIS COURT DEVELOPMENT CO PTY LTD	124 112 956	AUSTRALIA
MAWBURY PTY LIMITED	096 097 479	AUSTRALIA
MERLON CAPITAL PARTNERS PTY LTD	140 833 683	AUSTRALIA
METISQ CAPITAL HOLDINGS PTY LTD	158 011 351	AUSTRALIA
METISQ CAPITAL PTY LTD	104 642 613	AUSTRALIA
METISQ CAPITAL SINGAPORE PTE. LTD.	200604549G	SINGAPORE
METISQ LIBRA GREATER CHINA EQUITY FUND LTD.	WK-237319	CAYMAN ISLANDS
MIR GREATER CHINA PTE LTD	200715836D	SINGAPORE
MIR LIBRA CAPITAL MANAGEMENT LTD	236748	CAYMAN ISLANDS
NOVAPORT CAPITAL PTY LTD	140 833 656	AUSTRALIA
OAKLANDS HILL PTY LTD	149 814 559	AUSTRALIA
OAKLANDS HILL WIND FARM PTY LTD	126 595 935	AUSTRALIA
OFFSHORE REINSURER (BERMUDA) COMPANY LIMITED	51746	BERMUDA
OIKOS STORAGE LIMITED	315280	ENGLAND/WALES
RESIDENTIAL REAL ESTATE TOTAL RETURN OPPORTUNITIES FUND LTD.	212456	CAYMAN ISLANDS
RESIDENTIAL REAL ESTATE TOTAL RETURN OPPORTUNITIES MASTER FUND L.P.	27263	CAYMAN ISLANDS
RESONANCE ASSET MANAGEMENT LIMITED	09028327	ENGLAND/WALES
SABRAND LIMITED	126677	CYPRUS
STRUCTURED CREDIT RESEARCH LLP	OC328062	ENGLAND/WALES
TALAVERA HERRING PTY LIMITED	086 068 984	AUSTRALIA
TEMPO ASSET MANAGEMENT PTY LTD	167 321 637	AUSTRALIA
THE LIBERTY GROUP CONSORTIUM PTY LTD	082 564 289	AUSTRALIA
TLG SERVICES PTY LIMITED	092 500 608	AUSTRALIA
TLGH PTY LIMITED	092 927 467	AUSTRALIA
TRE DATA CENTRES CANBERRA PTY LTD	141 881 227	AUSTRALIA
US LLC HOLDINGS PTY LTD	130 888 292	AUSTRALIA
US LLC INVESTMENTS LLC	36-4811214	UNITED STATES
WATER VENTURES LIMITED	09592184	ENGLAND/WALES
WATERFORD COUNTY PTY LIMITED	122 853 089	AUSTRALIA
WAVESTONE CAPITAL PTY LIMITED	120 179 419	AUSTRALIA
WELCOME BREAK CAYMAN LIMITED	FC027450	CAYMAN ISLANDS
WELCOME BREAK GROUP HOLDINGS LIMITED	FC027451	CAYMAN ISLANDS
WELCOME BREAK GROUP LIMITED	03147949	ENGLAND/WALES
WELCOME BREAK HOLDINGS (1) LIMITED	04099287	ENGLAND/WALES
WELCOME BREAK HOLDINGS (2) LIMITED	04379574	ENGLAND/WALES
WELCOME BREAK HOLDINGS LIMITED	03290817	CAYMAN ISLANDS
WELCOME BREAK LIMITED	01735476	ENGLAND/WALES
WELCOME BREAK NO.1 LIMITED	08331837	ENGLAND/WALES
WELCOME BREAK NO.2 LIMITED	08331870	ENGLAND/WALES
WELCOME BREAK NO.3 LIMITED	08331918	ENGLAND/WALES
WELCOME BREAK SERVICES LIMITED	04099292	ENGLAND/WALES
WYETREE FUNDS PLC	520464	IRELAND