

ABN 20 009 221 630

APPENDIX 4E

Preliminary Final Report for Year Ended 30 June 2018

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Appendix 4E

Results for announcement to the market

1. Company Details

Name of Entity:	Pacific Star Network Limited
ABN	20 009 221 630
Full Year Ended (current period)	30 June 2018
Full Year Ended (previous period)	30 June 2017

2. Results for announcement to the market

	Change %		30 June 2018 \$'000's	30 June 2017 \$'000's
2.1 Revenues from continuing activities	+ 48.7%	to	32,835	22,082
2.2 EBITDA (underlying) ¹	+ 18.1%	to	3,679	3,116
2.3 Net loss from ordinary activities before tax attributable to members	- 61.5%	to	(2,595)	(6,732)
2.4 Net loss from ordinary activities after tax attributable to members	- 59.3%	to	(2,986)	(7,341)
2.5 Impairment / restructuring costs	- 50.3%	to	(4,227)	(8,501)
2.6 Earnings per Share – basic cents (NPAT)	- 71.7%	to	(2.8)	(10.1)
2.7 Earnings per Share – basic cents (underlying NPAT)¹	- 31.6%	to	1.1	1.6
2.8 Earnings per Share – basic (cents) (underlying EBITDA) ¹	- 18.0%	to	3.5	4.3

Underlying results exclude transaction fees and implementation costs of \$1.898 million and restructuring costs and provisions of \$1.491 million associated with the acquisition of Crocmedia in March 2018 and impairment of intangibles within the Publishing CGU of \$0.838 million.

Note:

The information contained in this Appendix 4E and the attached Full Year Financial Report does not include all notes of the type normally included in the annual financial statements.

Accordingly, these reports are to be read in conjunction with the annual report for the year ended 30 June 2017 and any public announcements made by the Company during the reporting period in accordance with the continuous disclosure requirements of the *Corporations Act 2001*.



Results for announcement to the market cont'd

2.9 Brief explanation / notes

Reported revenues for the full year were up 48% to \$32.835 million (FY17: \$22.082 million).

Underlying EBITDA¹ was \$3.679 million (FY17: \$3.116 million) and underlying net profit before tax was \$1.632 million (FY17: \$1.769 million) before recognition of transaction fees, implementation costs and provisions relating to the acquisition of the Crocmedia business and impairment of intangibles in the Publishing CGU.

On March 29, 2018 the Company completed the acquisition of Crocmedia. The resulting increase in revenue of \$9.448 million and underlying EBITDA of \$0.563 million are attributable to the three months of trading activity for the Crocmedia business.

Financial Performance	30 June 2018 \$'000's	30 June 2017 \$'000's
Broadcast revenue	24,741	15,293
Publishing revenue	5,090	6,626
Complementary Services revenue	2,997	-
Other revenue	7	163
Revenue from continuing operations	32,835	22,082
Underlying EBITDA ¹	3,679	3,116
Depreciation / amortisation	(1,706)	(1,044)
Earnings before interest, tax and impairment / restructuring costs1	1,973	2,072
Interest received	18	11
Interest paid	(359)	(314)
Impairment / restructuring costs	(4,227)	(8,501)
Net loss before tax	(2,595)	(6,732)
Income tax	(391)	(609)
Net loss after tax	(2,986)	(7,341)
Dividend paid per share	Nil cents fully franked	0.06 cents fully franked

¹ Underlying results exclude transaction fees and implementation costs of \$1.898 million and restructuring costs and provisions of \$1.491 million associated with the acquisition of Crocmedia in March 2018 and impairment of intangibles withir the Publishing CGU of \$0.838 million.



Results for announcement to the market cont'd

2.10 Significant Items

At reporting date, the Company has recognized once-off legal, due diligence, corporate advisory and independent report costs of \$3.389 million relating to the acquisition of the Crocmedia business and \$0.838 million impairment of intangibles in the Publishing CGU.

These costs are added back to determine underlying EBITDA for the full year.

	\$'000's
Transaction and implementation costs	1,898
Onerous lease and relocation provision	970
Restructuring costs	521
	3,389
Impairment of Publishing intangibles	838
Total	4,227

2.11 Dividends

After careful consideration, the directors have taken the decision to not pay a final dividend to enable the ongoing investment across the Company.

3. Net Tangible Asset (NTA) Backing

	30 June 2018	30 June 2017
Net tangible asset backing per ordinary security	5.0 cents	(2.2) cents
Net asset backing per ordinary security	20.0 cents	13.6 cents

4. Details of associates and joint venture entities

	Reporting entity's percentage holding		Contribution to net profit in \$'000's	
Name of associate / joint venture	30 June 2018	30 June 2017	30 June 2018	30 June 2017
Digital Radio Broadcasting Melbourne Pty Ltd	18%	18%	-	39



Results for announcement to the market cont'd

5. Funding

	30 June 2018 \$'000's	30 June 2017 \$'000's
Cash	7,981	1,663
Borrowings	(8,521)	(5,750)
Net Debt	(540)	(4,087)
Gearing % = Net Debt / (Net Debt + Shareholder Funds)	1%	30%

At reporting date the Company was fully compliant with banking covenants.

The level of gearing has decreased over the comparative period, due to the increase in Shareholder funds raised from the placement of \$10.0 million for 40,000,000 new shares to strengthen the balance sheet as part of the acquisition of the Crocmedia.

The current bank facility matures on 31 August 2018. Subsequent to year end, the Company has negotiated a new \$15.1 million facility with Commonwealth Bank of Australia.

6. Control gained over entities during the period

Name of entities (or group of entities) Date control gained	Crocmedia Pty Ltd 29 March 2018	\$'000's
Profit from ordinary activities before income	e tax during the period	1,138
Profit from ordinary activities before income (based on unaudited management account	•	1,955

Director's Report

The names and particulars of the directors of the company at any time during or since the end of the financial year are:

Name Particulars

Ronald Hall Appointed Non-Executive Director on 13 February 2002

Resigned 15 November 2017

Reappointed as an alternative Non-Executive Director on 24

November 2017

Gary Pert Appointed Non-Executive Director on 1 July 2008

Resigned 15 November 2017

Colm O'Brien Appointed Non-Executive Director on 10 September 2015

John Bertrand AO Appointed Non-Executive Director on 24 November 2016

Resigned 15 November 2017

Peter Quattro Appointed Non-Executive Director on 7 December 2016

Resigned 15 November 2017

Michael Nettlefold Appointed Non-Executive Director on 25 August 2017

Resigned 15 November 2017

Andrew Moffat Appointed Non-Executive Director on 15 November 2017

Craig Coleman Appointed Non-Executive Director on 15 November 2017

Craig Hutchison Appointed Chief Executive Officer & Managing Director on 15

March 2018

Chris Giannopoulos Appointed Executive Director on 15 March 2018

Principal activities

Pacific Star Network Limited is a media company with interests in specialised niche audiences in both broadcasting (SEN, SEN+, Aussie, Koool and Rythmos) and in publishing (frankie, Smith Journal, Spaces, and Inside Football magazine) and associated digital assets.

Acquisition

Crocmedia is a sports content and entertainment business, which through its other complementary business units, has capabilities to deliver brand stories to national, metropolitan and regional audiences with unique and exclusive content via multiple platforms including radio, television, online, in-stadium and events.

Director's Report (continued)

Operating Result

- The company reports a net loss after tax of \$2.986 million compared to the corresponding period (2017: \$7.341 million loss).
- The underlying net profit before tax (excluding the impact of significant items \$4.227 million) was \$1.632 million (2017: \$1.769 million).
- EBITDA result was a loss of \$0.548 million due to the inclusion of impairment, transaction, implementation and restructuring costs (2017: \$5.385 million).
- Underlying EBITDA (excluding significant items of \$4.227 million) was \$3.679 million, up 18% on the comparative period (2017: \$3.116 million).
- Revenue at \$32.835 million for the year was up 49% on the comparative period (2017: \$22.082 million) which includes three months of trading results for the Crocmedia business.
- Operating costs at \$35.448 million include \$4.227 million of impairment, transaction, implementation and restructuring costs. Excluding the impact of these costs, operating costs were \$31.221 million (2017: \$20.324 million) due to the inclusion of three months trading for the Crocmedia business.
- Operating cash flows were \$0.790 million excluding transaction, implementation and restructuring costs (2017: \$1.451 million).
- Taxable loss for the reporting period is estimated at \$2.595 million. Income tax benefit for the period is estimated at \$391,000 representing an effective tax rate of 30%.

Review of Operations

On 29 March 2018 the Company successfully completed its acquisition of Crocmedia.

For the period under the Company's ownership, revenue was up \$3.234 million to \$10.343 million (2017: \$7.109 million) and underlying earnings for the period were up \$0.420 million to \$1.612 million (2017: \$1.192 million) (excluding any transaction and once-off costs).

Just prior to completion, Crocmedia secured a National Rugby League broadcast partnership for 2018-2022 under a sub-licence agreement with Macquarie Media Limited and the Australian Rugby League Commission.

In addition, SEN1116 secured rights to broadcast the US Masters golf tournament, Superbowl LII, the international cricket test between Australia and South Africa all led by renowned Chief Sports Caller Gerard Whateley.

The acquisition of Crocmedia and these new broadcast rights are key to the Company's desire to be the leading whole of sport, entertainment and lifestyle content business in Australia.

Dividends

After careful consideration of our financial position and the need to continue investing back in to the business, directors have taken the decision to not declare a final dividend. The Board will continue to review its dividend policy at each reporting date.

Director's Report (continued)

Rounding of Amounts

Pacific Star Network Limited is of a kind referred to in ASIC Legislative Instrument 2016/191 and in accordance with the Legislative Instrument, amounts in the Directors' Report and Financial Report have been rounded to the nearest thousand dollars, unless otherwise stated.

Signed in accordance with a resolution of the Directors'.

Craig Coleman Chairman

Melbourne, 31 August 2018



Network

Preliminary Final Report

Consolidated Statement of Profit or Loss and Other Comprehensive Income for the Financial Year Ended 30 June 2018

	Notes	30 June 2018 \$'000's	30 June 2017 \$'000's
REVENUE	2	32,853	22,093
Sales and marketing expenses		(8,281)	(4,331)
Occupancy expenses		(1,215)	(870)
Administration expenses		(4,934)	(3,512)
Technical expenses		(11,789)	(6,952)
Production / creative expenses		(3,318)	(3,594)
Impairment costs		(838)	(8,501)
Restructuring costs		(3,389)	-
Corporate expenses		(1,325)	(790)
Finance costs		(359)	(314)
Investments accounted for using the equity method			39
EXPENSES		(35,448)	(28,825)
LOSS BEFORE INCOME TAX		(2,595)	(6,732)
Income tax expense	3	(391)	(609)
LOSS FOR THE YEAR AFTER INCOME TAX		(2,986)	(7,341)
Other comprehensive income net of tax		-	-
COMPREHENSIVE LOSS FOR THE YEAR		(2,986)	(7,341)
LOSS PER SHARE			
Basic (cents per share)	4	(2.9)	(10.1)
Diluted (cents per share)	4	(2.8)	(10.1)



Consolidated Statement of Financial Position as at 30 June 2018

CURRENT ASSETS Cash and cash equivalents Trade and other receivables Prepayments TOTAL CURRENT ASSETS	Notes	30 June 2018 \$'000's 7,981 13,475 2,273 23,729	30 June 2017 \$'000's 1,663 4,326 207 6,196
NON-CURRENT ASSETS Property, plant and equipment Deferred tax asset Receivables from associate Investments accounted for using the equity method Intangibles TOTAL NON-CURRENT ASSETS TOTAL ASSETS	5	4,217 832 - 248 29,719 35,016 58,745	1,197 648 92 201 11,192 13,330 19,526
CURRENT LIABILITIES Borrowings Trade and other payables Income tax Provisions TOTAL CURRENT LIABILITIES		8,521 8,254 (224) 1,912 18,463	5,750 2,493 363 607 9,213
NON-CURRENT LIABILITIES Deferred tax liability Provisions TOTAL NON-CURRENT LIABILITIES TOTAL LIABILITIES NET ASSETS		390 203 593 19,056 39,689	649 7 656 9,869 9,657
EQUITY Issued capital Share based payment reserve Accumulated losses TOTAL EQUITY		54,642 748 (15,701) 39,689	21,680 692 (12,715) 9,657

The Consolidated Statement of Financial Position should be read in conjunction with the accompanying notes.



Consolidated Statement of Changes in Equity for Financial Year Ended 30 June 2018

	Notes	Issued Capital	Share Based Payment Reserve	Accumulated Losses	Total
		\$'000's	\$'000's	\$'000's	\$'000's
TOTAL EQUITY AT 1 JULY 2017	_	21,680	692	(12,715)	9,657
Loss after income tax		-	-	(2,986)	(2,986)
Other comprehensive income	_	-	-	-	-
Total comprehensive loss		-	-	(2,986)	(2,986)
Transactions with owners in their ca	apacity	as owners			
Dividends paid		-	-	-	-
Issue of share capital1	6	32,962	-	-	32,962
Amortisation of share options granted	_	-	56	-	56
TOTAL EQUITY AT 30 JUNE 2018	_	54,642	748	(15,701)	39,689
TOTAL EQUITY AT 1 JULY 2016		21,508	666	(4,202)	17,972
Loss after income tax		-	-	(7,341)	(7,341)
Other comprehensive income	_	-	-	-	-
Total comprehensive income		-	-	(7,341)	(7,341)
Transactions with owners in their ca	apacity	as owners			
Dividends paid		-	-	(1,172)	(1,172)
Issue of share capital ²	6	172	-	-	172
Amortisation of share options granted			26		26
TOTAL EQUITY AT 30 JUNE 2017	_	21,680	692	(12,715)	9,657

The Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes

¹ Issued 91,598,199 ordinary shares as scrip consideration for the acquisition of 100% of the shares in Crocmedia, 40,000,000 ordinary shares issued under the Placement for \$10.0 million relating to the acquisition of Crocmedia

² Issued 198,880 ordinary shares for nil consideration under the Company's Exempt Employee Share Plan (EESP) in the financial year.



Network

Preliminary Final Report

Consolidated Statement of Cash Flows for the Financial Year Ended 30 June 2018

	Inflows / (Outflows)		
	30 June 2018 \$'000's	30 June 2017 \$'000's	
CASH FLOWS FROM OPERATING ACTIVITIES	22 424	25 702	
Receipts from customers (inclusive of GST)	33,434	25,792	
Payments to suppliers and employees (inclusive of GST)	(33,952)	(23,780)	
Interest received	18	11	
Interest and other costs of finance paid	(377)	(236)	
Income taxes paid	(1,722)	(598)	
Net cash (used)/provided by operating activities	(2,599)	1,189	
CASH FLOWS FROM INVESTING ACTIVITIES			
Payment for property, plant and equipment	(1,083)	(406)	
Net cash used in investing activities	(1,083)	(406)	
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from issue of shares	10,000	-	
Dividends paid	-	(1,028)	
Net cash provided/(used) in financing activities	10,000	(1,028)	
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	6,318	(245)	
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE			
YEAR	1,663	1,908	
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	7,981	1,663	



Network

Preliminary Final Report

1. Summary of significant accounting policies

This preliminary financial report has been authorised for issue by the directors and is presented in the Australian currency.

Statement of Compliance

The preliminary report has been prepared in accordance with ASX Listing Rule 4.3A, the disclosure requirements of ASX Appendix 4E, and in accordance with the recognition and measurement requirements but not the disclosure requirements of Accounting Standards and Australian Accounting Interpretations and the Corporations Act 2001. Accounting Standards includes Australian equivalents to International Financial Reporting Standards (A-IFRS).

The preliminary final report does not include notes of the type normally included in an annual report.

Basis of Preparation

The preliminary report is to be read in conjunction with the 2017 Annual Financial Report, the December 2017 half year report and any public announcements made by Pacific Star Network Limited and its controlled entities during the year in accordance with the continuous disclosure obligation arising under ASX Listing Rules.

The preliminary final report has been prepared on the basis of historical cost. Cost is based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars, unless otherwise noted.

The accounting policies and methods of computation adopted in the preparation of the preliminary final report are consistent with those adopted and disclosed in the Company's Annual Financial Report for the year ended 30 June 2017.

Critical accounting judgements and key sources of estimation uncertainty

In the application of accounting policies, management is required to make judgements, estimates, and assumptions about the carrying values of assets and liabilities that are not readily apparent from other sources.

The estimates and assumptions are based on historical experience and other factors that are considered to be relevant.

Revisions to accounting estimates are recognised in the period in which the estimates are revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

Estimates and assumptions have been utilised for the impairment testing of intangible assets with indefinite lives.

By their nature, these estimates incorporate inherent risks as they are based on future events which could have a material impact on the value of assets and liabilities in this financial year.

Rounding of Amounts

In accordance with Legislative Instrument 2016/191, amounts shown in the financial report have been rounded off to the nearest thousand dollars.

		30 June 2018 \$'000's	30 June 2017 \$'000's
2.	Revenue from continuing operations		
	Broadcast revenue	24,741	15,293
	Publishing revenue	5,090	6,626
	Complementary Services revenue	2,997	-
	Interest revenue	18	11
	Other revenue	7	163
	Revenue from continuing operations	32,853	22,093
3.	Income Tax		
a)	Income tax expense for the financial year differs from the amount continuing operations. The difference is reconciled as follows:	alculated in the	net result from
	Loss before income tax expense	(2,986)	(6,732)
	Income tax benefit calculated at 30%	(895)	(2,020)
	Non allowable expenses / assessable income	1,163	2,689
	Deductible expenses / non assessable income	-	(90)
		268	579
	Income tax – under / (over) provision in prior years	123	30
	Current tax expense	391	609
b)	Income tax expense		
	Current tax	834	564
	Movement in deferred tax asset	(184)	162
	Movement in deferred tax liability	(259)	(117)
	Income tax expense	391	609
4.	Earnings Per Share		
		\$'000's	\$'000's
	Loss for the year after income tax	(2,986)	(7,341)
	(a) Basic Loss per Share	000's	000's
	Weighted average number of ordinary shares	104,891	72,363
	Basic loss per share (cents per share)	(2.9)	(10.1)
	(a) Diluted Loss per Share		
	Weighted average number of ordinary shares and potential ordinary shares	107,591	71,973
	Diluted loss per share (cents per share)	(2.8)	(10.1)



5.

	30 June 2018 \$'000's	30 June 2017 \$'000's
Intangible Assets		
Broadcasting CGU		
Radio licences – indefinite useful life	8,169	8,169
Patents and trademarks	122	122
Sub-total Sub-total	8,291	8,291
Website – SportsSENtral	245	381
Website – amortisation	(82)	(190)
Sub-total Sub-total	163	191
Broadcasting – total	8,454	8,482
Crocmedia CGU		
Goodwill – indefinite useful life	11,190	-
Broadcast rights – finite useful life	9,280	-
Broadcast rights – amortisation	(485)	-
Sub-total Sub-total	8,795	-
Crocmedia – total	19,985	-
Publishing CGU		
Mastheads – indefinite useful life	1,280	2,077
Impairment of Inside Football masthead		(797)
Sub-total Sub-total	1,280	1,280
Goodwill – indefinite useful life	-	7,442
Impairment of goodwill on Morrison Media acquisition	-	(7,442)
Sub-total		-
Customer relationships – finite useful life	2,959	2,959
Customer relationships – amortisation / write off	(2,959)	(1,529)
Sub-total	<u> </u>	1,430
Publishing – total	1,280	2,710
Intangibles – total	29,719	11,192

5. Intangible Assets (continued)

Intangibles have been allocated to three CGU's for impairment testing as follows:

Broadcasting CGU – \$8.454 million

Radio licences included in broadcasting intangibles are considered to have an indefinite useful life and are not amortised but are reviewed for impairment at each reporting date.

Crocmedia CGU – \$19.985 million

Sports broadcasting rights in Crocmedia intangibles each have a finite useful life and are amortised as follows:

AFL and NRL 4.75 years A-League 5.25 years

Publishing CGU – \$1.280 million

Publishing intangibles including mastheads, brands, and goodwill designated to have an indefinite useful life are not amortised but are reviewed for impairment at each reporting date.

Intangibles are tested annually for impairment at CGU level and the recoverable amount of each CGU has been determined based on the higher of value in use or fair value less costs of disposal.

Directors have determined that the Publishing CGU customer relationships intangibles are impaired by \$0.838 million at reporting date.

6. Equity Securities Issued

	30 June 2018		30 June 2017	
	000's	000's	\$'000's	
Issues of Ordinary Shares during the year				
Issue of shares – EESP/EEIP	276	62	181	42
Issue of shares - Dividend Reinvestment Plan (DRP)	-	-	522	130
Issue of shares - Placement	40,000	10,000	-	-
Issue of shares – Scrip Consideration	91,598 22,900		-	-
	131,874	32,962	703	172
				_

7. Segment Information

	30 June 2018 \$000's				30 June 2017 \$000's			Total \$000's	
	Broadcasting	Publishing	Complementary	Head Office	Broadcasting	Publishing	Head Office	2018	2017
Segment Revenue	24,741	5,090	2,997	7	15,465	6,628	-	32,835	22,093
Underlying EBITDA	3,086	678	403	(489)	2,500	1,462	(846)	3,679	3,116
Depreciation & Amortisation	(906)	(670)	-	(130)	(437)	(607)	-	(1,706)	(1,044)
Earnings before interest, tax & significant items	2,180	8	403	(619)	2,063	855	(846)	1,973	2,072
Net finance cost	-	-	-	(341)	(1)	3	(305)	(341)	(303)
Impairment/ Restructuring	(3,314)	(883)	-	(30)	(146)	(8,355)	-	(4,227)	(8,501)
Segment (loss)/profit before tax	(1,134)	(875)	403	(989)	1,916	(7,497)	(1,151)	(2,595)	(6,732)

8. Dividends Paid and Proposed

	30 June 2018 \$'000's	30 June 2017 \$'000's
Dividends paid / payable were as follows		
Interim dividend paid for half year ended 31 December	-	736
Final dividend paid for the financial year ended 30 June	-	436
	-	1,172
Dividends paid in cash during the year was as follows:		
Paid in cash	-	1,028
Paid via issue of shares in Dividend Reinvestment Plan (DRP)	-	144
	-	1,172
Interim dividend paid for half year – cents per share	n/a	0.60
Final dividend declared – cents per share	n/a	n/a
Total dividend paid for the full year	-	0.60

9. Business Combinations

On 29 March 2018, the Company acquired 100% of the issued shares in Crocmedia for scrip consideration of \$22,899,550. Crocmedia is a sports content and entertainment business, which through its other complementary business units, has capabilities to deliver brand stories to national, metropolitan and regional audiences with unique and exclusive content via multiple platforms including radio, television, online, in-stadium and events.

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	Fair Value \$000's
Cash and cash equivalents	1,306
Trade and other receivables	5,741
Prepayments	1,903
Property, plant and equipment	2,476
Borrowings	(2,771)
Trade and other payables	(5,849)
Provisions	(242)
Deferred Revenue	(135)
Net Identifiable Assets Acquired	2,429

The Group will finalise its fair value assessment for the acquisition of Crocmedia in the financial statements of the Group for the half-year ending 31 December 2018.

The provisional goodwill arising on the acquisition was as follows:

	φυυυ 5
Purchase consideration	22,900
Less: provisional value of net identifiable assets acquired	(2,429)
Fair value of intangible contracts acquired	(9,280)
Provisional goodwill arising on acquisition	11,191

Goodwill arising from the acquisition of Crocmedia remains provisional as at 30 June 2018 while the Company finalises its assessment of the fair value of assets and liabilities acquired.

10. Contingent Liabilities

As at the reporting date, there were no material claims or disputes of a contingent nature against the Company and its subsidiaries.

11. Changes in the composition of the consolidated entity

Other than the acquisition of the Crocmedia business which is noted elsewhere in this report, there were no changes in the composition of the consolidated entity.

12. Related party disclosures

Arrangements with related parties continue in operation and have not changed since the last reporting date.

13. Audit

This report is based on financial statements that are in the process of being audited.