



# AUCTUS ALTERNATIVE INVESTMENTS

ASX:AVC

SEPTEMBER 2018





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# AGENDA

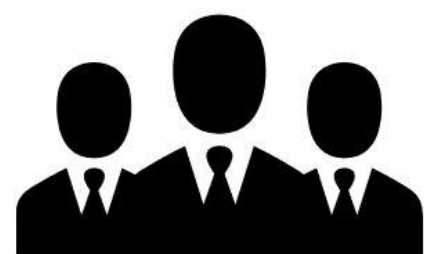
- Overview
- Why Auctus?
- The Three Pillars
- Our Market
- Our Team
- The Auctus Lens
- Execution
- Current Exposure
- Our Investments
- Partners
- The Future
- Capital Structure





# OVERVIEW

ASX:AVC



Auctus is a listed alternative investment manager focused on investing in the **global technology** sector



**Alternative investments** are traditionally classified as anything excluding cash, equities and bonds



**Our mission is to invest in:** exceptional talents, teams, and businesses to **deliver outstanding results for investors**





# WHY AUCTUS

- Unique access to domestic and global opportunities
- Highly disciplined investment approach
- Ability to 'de-risk' investment in technology
- Delivering excess returns and portfolio diversification





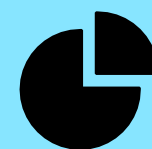
# THE THREE PILLARS

1



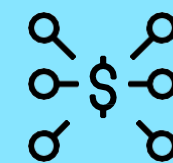
**VENTURE  
CAPITAL  
(VC)**

2



**PRIVATE  
EQUITY  
(PE)**

3



**ALTERNATIVE  
DEBT**





# OUR MARKET OPPORTUNITY

The opportunity is being led by three key thematics:



Increasing investor  
allocation to  
alternatives



Strong growth in  
technology  
investments



Larger appetite for  
global investments







# OUR TEAM

## KEY INDIVIDUALS



**Campbell McComb**  
Managing Director

- 20 years' funds management experience in Australia, the UK and Asia.
- Led several successful funds management companies – including Armytage (Treasury Group).



**Michael Hynes**  
Chief Operating Officer

- 30 years' capital markets experience across APAC.
- Significant technology experience having completed numerous capital raisings and IPOs – for technology companies.



**Peter Gaidzkar**  
Chief Investment Officer

- 20 years' corporate experience.
- Strong technology background having built the APAC arm of a global proptech business (sold to Accel-KKR) as well as a frontier technology incubator.



**Mo Ajjaoui**  
Investment Analyst

- 8 years' international and domestic experience in technology services within the oil and gas industry.
- Mo brings technical skills, commercial analysis and complex financial modelling capabilities to the team.



**Belinda Keller**  
Client Relations Manager

- 5 years' working in various client relations, marketing and EA roles in the property industry.
- Including national marketing (and team lead) within a global property services firm.





# 'THE AUCTUS LENS'

Together with our expertise in technology, we have developed a proprietary screening process to assess potential investment opportunities.

The 'Lens' focuses on 6 key areas:

- Expansion stage
- Valuable solution
- Current customers
- Underlying technology
- Global and scalable
- Management

We follow businesses for 6-12 months ahead of making an investment.





# EXECUTION

## GLOBAL REACH



Region: **USA/Europe**

Method: **Funds**

Stage: **Seed Capital**

Economic Interest: **10% - 25%**

Investment: **\$1 - \$5 million**

Target return: **>15% IRR**

Fee structure: **2% Management with a 20% performance fee (over a 10% hurdle)**

Scout Ventures: **10% economic interest in Fund III**

Region: **AsiaPacific**

Method: **Direct**

Stage: **Expansion Capital**

Economic Interest: **10%-45%**

Investment: **\$1 - \$5 million**

Target return: **>20% IRR**

Fee structure: **2%**

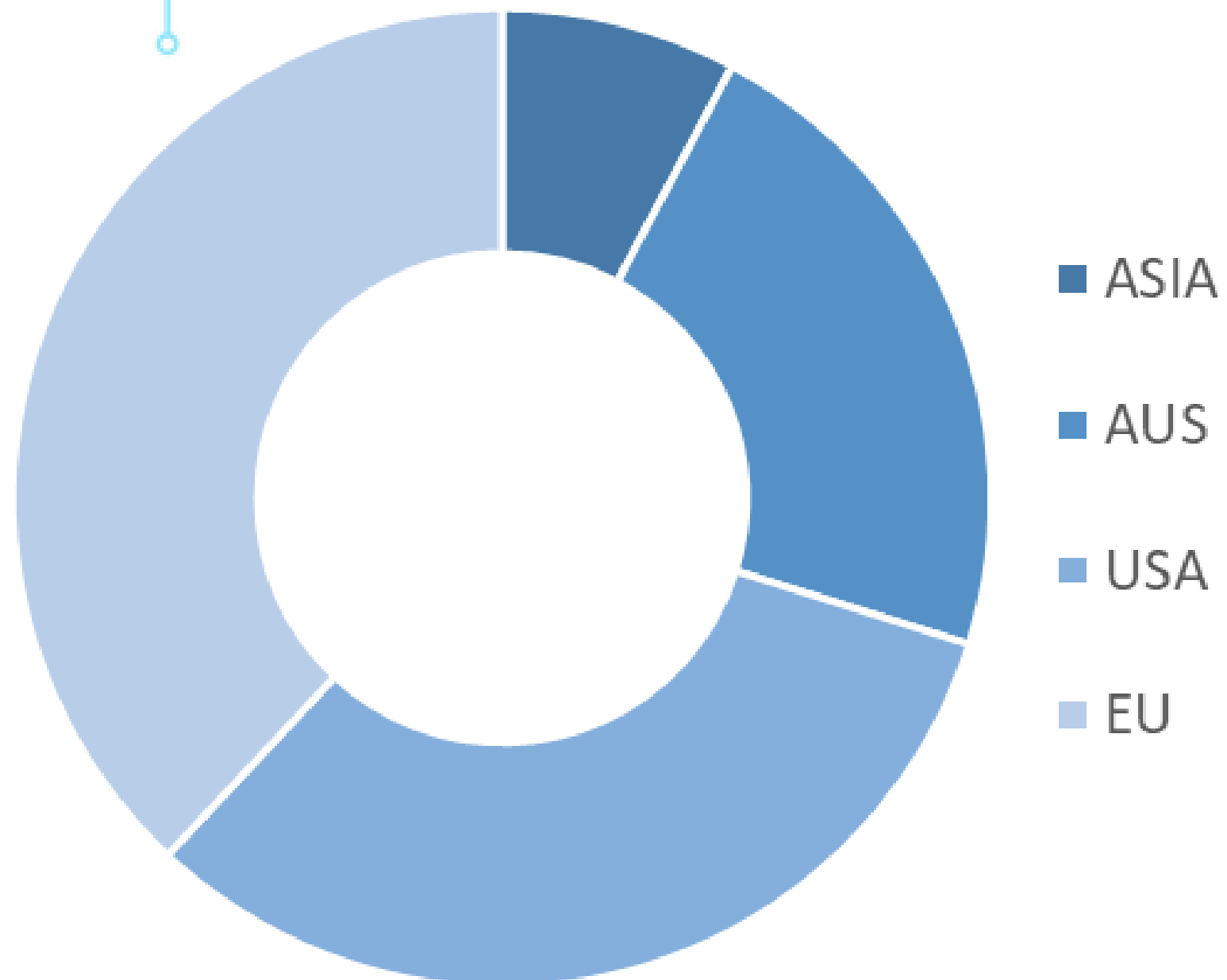
**Management with a 20% performance fee (over a 10% hurdle)**



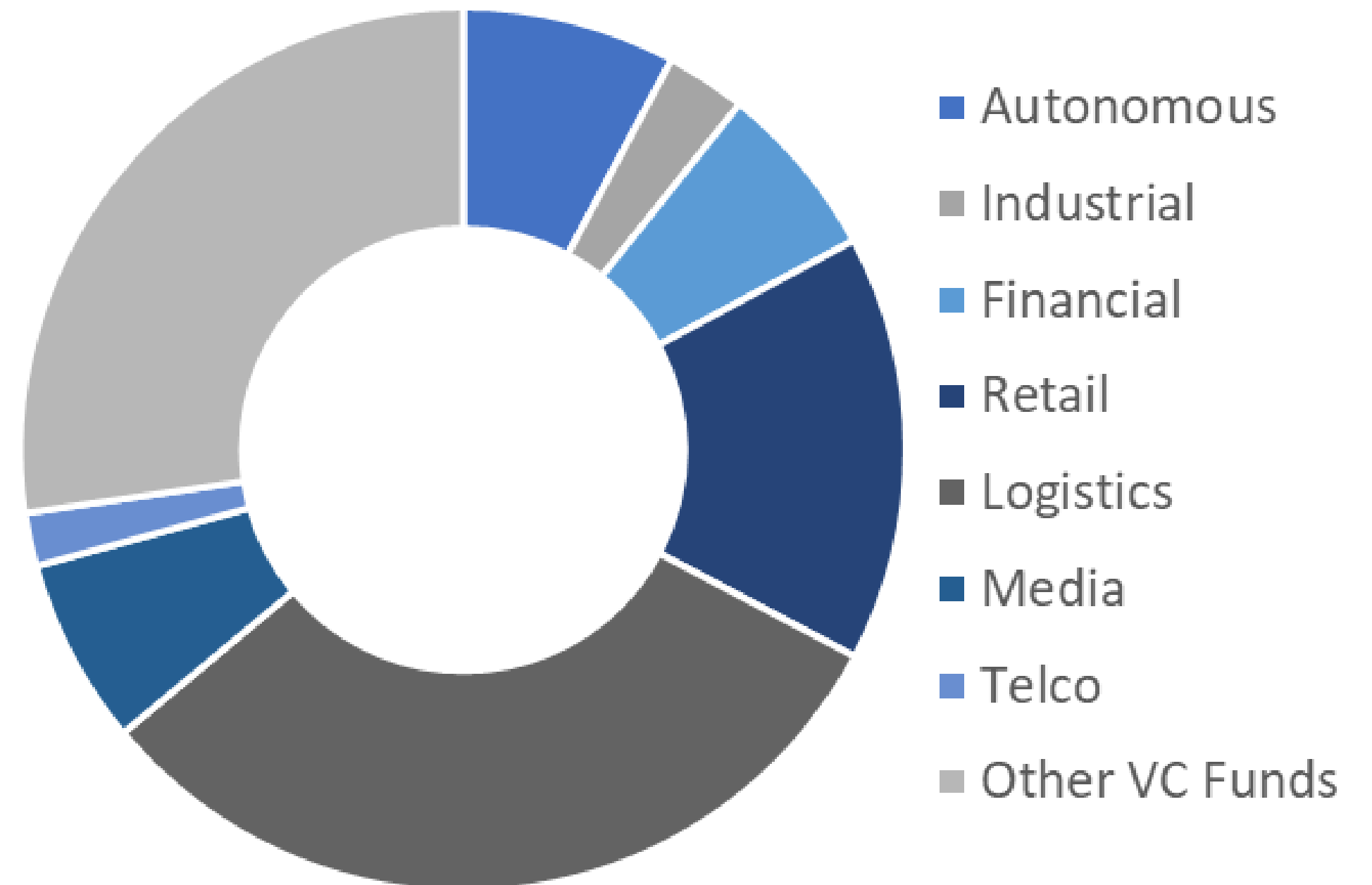


# CURRENT EXPOSURE

GEOGRAPHY



TECH SECTOR





# OUR INVESTMENTS

We provide investments that are:

- Diversified
- De-risked
- Targeting high returns

Across direct investments and funds within Asia-Pacific, Europe and the USA.

Current investments include:







# PARTNERS

## GLOBAL REACH

Our partners give us access to some of the most exciting companies in the world that are developing cutting edge **frontier technologies.**



Scout Ventures  
**New York**



Propeller Capital  
**San Francisco**



# THE FUTURE

## POTENTIAL INVESTMENTS

Over the next **12 months** Auctus will be building the PE and Alternative Debt pillars and making new investments in the following sectors:

### PropTech

- Digital transformation of the property industry
- Includes smart buildings and ConstructionTech

### FinTech

- Innovation to compete with traditional methods in the delivery of financial and insurance services

### Media Tech

- Digital transformation of the media industry
- Includes media, content, entertainment, sports and esports







# CAPITAL STRUCTURE

Shares on Issue: 255m

Tranche 2 = 75m

(subject to shareholder approval)\*

Total shares on issue post Tranche II = 330m

Total Market Capital = 14.8m

(based on Tranche I and potential completion of Tranche II placement, price of \$0.045cps)

\* Date of EGM is yet to be finalised.

\*\* Subject to completion of Scout Ventures investment.

## BOARD STRUCTURE:

**Chairman**

Jay Stephenson

**Managing Director**

Campbell McComb

**Executive Director**

Michael Hynes

**Non-Executive Director**

Brad Harrison\*\*

# THANK YOU



AUCTUS  
Alternative Investments