

Starpharma Investor Presentation for Citi Conference

Melbourne, Australia; 17 October 2018: Starpharma (ASX: SPL, OTCQX: SPHRY) will today participate in Citi's 10th Annual Australian and New Zealand Investment Conference in Sydney.

The invitation-only Citi Conference brings together 65 ASX listed companies with over 700 investors and fund managers.

During the event Starpharma's Chief Executive Officer, Dr Jackie Fairley, will be presenting the attached slides in meetings with a number of new and existing institutional investors. A copy of the presentation being provided is attached and available on the Starpharma website at www.starpharma.com.

About Starpharma

Starpharma Holdings Limited (ASX: SPL, OTCQX:SPHRY), located in Melbourne Australia, is an ASX 300 company and is a world leader in the development of dendrimer products for pharmaceutical, life science and other applications.

Starpharma's underlying technology is built around dendrimers – a type of synthetic nanoscale polymer that is highly regular in size and structure and well suited to pharmaceutical and medical uses. Starpharma has two core development programs: VivaGel® portfolio and DEP® drug delivery with the Company developing several products internally and others via commercial partnerships.

VivaGel®: Starpharma's women's health product - VivaGel® BV is based on SPL7013, astodimer sodium, a proprietary dendrimer. VivaGel® BV is approved for marketing in the EU and Australia for bacterial vaginosis (BV) and a new drug application is under Fast Track review by the US FDA. Starpharma has licensed the sales and marketing of VivaGel® BV to Mundipharma for Europe, Russia, CIS, Asia, the Middle East, Africa and Latin America; and to Aspen Pharmacare for Australia and New Zealand. Starpharma also has licence agreements to market the VivaGel® condom (an antiviral condom which includes VivaGel® in the lubricant) in several regions, including Australia, Europe, Canada, China and Japan (Okamoto). The VivaGel® condom has been launched in Australia and Canada under the Lifestyles® Dual Protect™ brand.

DEP® - Dendrimer Enhanced Product®: Starpharma's DEP® drug delivery platform has demonstrated reproducible preclinical benefits across multiple internal and partnered DEP® programs, including improved efficacy, safety and survival. Starpharma has two internal DEP® products – DEP® docetaxel and DEP® cabazitaxel - in clinical development in patients with solid tumours, and further DEP® products approaching clinical development. Starpharma's partnered DEP® programs include a multiproduct DEP® licence with AstraZeneca, which involves the development and commercialisation of two novel oncology compounds, with potential to add more.

Starpharma.com | [Twitter](https://twitter.com/starpharma) | [LinkedIn](https://www.linkedin.com/company/starpharma)

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Forward Looking Statements

This document contains certain forward-looking statements, relating to Starpharma's business, which can be identified by the use of forward-looking terminology such as "promising", "plans", "anticipated", "will", "project", "believe", "forecast", "expected", "estimated", "targeting", "aiming", "set to", "potential", "seeking to", "goal", "could provide", "intends", "is being developed", "could be", "on track", or similar expressions, or by express or implied discussions regarding potential filings or marketing approvals, or potential future sales of product candidates. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. There can be no assurance that any existing or future regulatory filings will satisfy the FDA's and other authorities' requirements regarding any one or more product candidates nor can there be any assurance that such product candidates will be approved by any authorities for sale in any market or that they will reach any particular level of sales. In particular, management's expectations regarding the approval and commercialization of the product candidates could be affected by, among other things, unexpected trial results, including additional analysis of existing data, and new data; unexpected regulatory actions or delays, or government regulation generally; our ability to obtain or maintain patent or other proprietary intellectual property protection; competition in general; government, industry, and general public pricing pressures; and additional factors that involve significant risks and uncertainties about our products, product candidates, financial results and business prospects. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated or expected. Starpharma is providing this information as of the date of this document and does not assume any obligation to update any forward-looking statements contained in this document as a result of new information, future events or developments or otherwise.



Corporate Overview

*DR JACKIE FAIRLEY
CEO
October 2018*

STARPHARMA HOLDINGS LIMITED
ASX:SPL; OTCQX:SPHY

Important notice and disclaimer

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Overview: Deep portfolio of products and extensive partnerships with leading companies

- Melbourne-based ASX300 company; Market Cap ~A\$540M
- Unique proprietary polymer (dendrimer) platform
- Deep portfolio of products in large, high-value markets
- Proven track record of commercialisation across the portfolio
 - VivaGel® BV licensed to Mundipharma for multiple regions – attractive revenue share and up to A\$33.3M (US\$24.7M) in milestones
 - Advanced US negotiations for VivaGel® BV (execution expected prior to FDA approval)
 - Successful, multi-product global partnerships for DEP® platform including with AstraZeneca, creating significant optionality, accelerating path to market & managing investment risk
- VivaGel® BV – approved in Australia and Europe for treatment, awaiting launch and anticipating US FDA approval – currently under Fast Track review by FDA
- VivaGel® condom commercialised via Lifestyles (previously Ansell) in Australia & Canada
- Well-funded, with \$51.3M cash at 30 June 2018

AstraZeneca 



*Starpharma's headquarters
and laboratories
Melbourne, Australia*



Global leader in dendrimer products – multiple commercial partnerships with leading companies

Starpharma's Dendrimer Platform

VIVAGEL®

VivaGel® BV



ADVANCED
NEGOTIATION
IN THE US



TGA
APPROVED

VivaGel® Condom

LifeStyles®

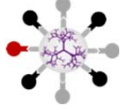


DEP®

DEP® Internal Products



DEP®



Targeted
DEP®

DEP® Partnered Products



AstraZeneca



World-leading Antibody
Drug Conjugate Companies

MULTIPLE HIGH VALUE COMMERCIAL OPPORTUNITIES PROTECTED BY 100+ PATENTS

Mundipharma licenses Starpharma's VivaGel® BV



Mundipharma has licensed VivaGel® BV for Europe, Russia, CIS, Asia, Middle East, Africa and Latin America, to be marketed as part of the popular BETADINE® Feminine Care portfolio

Attractive deal terms including revenue share and milestones

- ✓ Starpharma receives returns via an attractive revenue share on VivaGel® BV sales for all territories and up to A\$33.3M (US\$24.7M) in milestones across all territories under licence
- ✓ VivaGel® BV is already approved in Europe, facilitating early market entry
- ✓ Mundipharma is responsible for regulatory activities, market pricing and marketing and promotion
- ✓ Licence agreement term is 15 years & incorporates performance obligations, including minimum annual purchases by Mundipharma



Mundipharma is a leading global pharmaceutical company and owns the successful international brand - BETADINE®



Active in more than
120 markets
worldwide



Employs more than
8,600 professionals



Global sales
exceeding
US\$3.4 billion



Market leading position in Feminine Care, trusted by women globally

Recent highlights – VivaGel® BV



Mundipharma licensed VivaGel® BV for Europe, Russia, CIS, and the balance of countries in Latin America for an attractive revenue share, in addition to milestones of up to US\$15.5M (A\$20.9M)



Mundipharma licensed VivaGel® BV for Asia, Middle East, Africa and the majority of Latin America for an attractive revenue share, in addition to milestones of up to US\$9.2M (A\$12.2M)



Completed New Drug Application (NDA) for VivaGel® BV and FDA accepted the VivaGel® BV NDA for filing, under priority Fast Track review



Successful VivaGel® BV phase 3 results for prevention of recurrent BV

TGA



VivaGel® BV received Australian marketing approval from the TGA



Recent highlights – DEP®



First patent published for Starpharma's DEP® dendrimer with AstraZeneca's Bcl2/xL inhibitors; AZ presented data on its first DEP® oncology candidate, AZD0466, a dual Bcl2/xL inhibitor



Commenced DEP® docetaxel phase 2 trial following successful phase 1 results in patients with advanced solid tumours



Commenced DEP® cabazitaxel phase 1 / 2 trial in patients with advanced solid tumours



In-house manufacture of DEP® irinotecan for phase 1 / 2 trial



DEP® irinotecan showed significantly improved efficacy and safety benefits over standard irinotecan & 5-FU in a human pancreatic cancer model

Starpharma's deep pipeline of VivaGel® and DEP® products provides exceptional optionality



	VIVAGEL® PLATFORM	PRECLINICAL	CLINICAL
	VIVAGEL® BV BV Treatment and Prevention	[Progress bar]	
	VIVAGEL® CONDOM Anti-viral condom	[Progress bar]	
	VIVAGEL® ACTIVE Viral conjunctivitis	[Progress bar]	
	DEP® PLATFORM	PRECLINICAL	CLINICAL
INTERNAL	DEP® DOCETAXEL Oncology – various tumour types	[Progress bar]	
	DEP® CABAZITAXEL Oncology – various tumour types	[Progress bar]	
	DEP® IRINOTECAN Oncology	[Progress bar]	
	DEP® OTHER CANDIDATES Oncology and other indications	[Progress bar]	
	TARGETED DEP® Oncology	[Progress bar]	
PARTNER-FUNDED	ASTRAZENECA – AZD0466 DEP® PRODUCT Oncology	[Progress bar]	
	ASTRAZENECA #2 DEP® CANDIDATE Oncology	[Progress bar]	
	ASTRAZENECA OTHER DEP® PROGRAM Oncology	[Progress bar]	
	UNDISCLOSED ADC PARTNER TARGETED DEP® CANDIDATE Oncology	[Progress bar]	
	UNDISCLOSED ADC PARTNER TARGETED DEP® CANDIDATE Oncology	[Progress bar]	

Strong financial position

Key Financial Data	FY 2018 A\$M	FY 2017 A\$M	
Total revenue and income	5.0	3.6	↑ 39%
Loss from continuing operations	(10.3)	(15.2)	↓ 32%
Profit/(loss) from discontinued operation	-	23.4] Sale of Agrochemicals Business in FY17
Profit/(loss) for the period	(10.3)	8.2	
Net operating cash outflows	(10.2)	(17.0)	↓ 40%
Net cash burn¹	(9.9)	(18.0)²	↓ 45%
Closing Cash (30 June)	51.3	61.2	

Outlook - Revenues expected to build with:

- VivaGel® BV milestones
- Receipts following VivaGel® BV launch
- DEP® milestones

Reduced loss from continuing operations:

- Phase 3 VivaGel® rBV trials now complete
- VivaGel® licence revenue from Mundipharma for Europe, Russia & CIS, Asia, Middle East, Africa, & Latin America
- R&D spend now focused on DEP®

¹ Net cash burn is considered a non-IFRS value and has not been audited in accordance with Australian Accounting Standards. Net cash burn is calculated by the movement in cash and cash equivalents between reporting periods.

² Excludes net proceeds of \$33.3M on the sale of the agrochemicals business in FY17.



starpharma

**DEP®
PORTFOLIO**

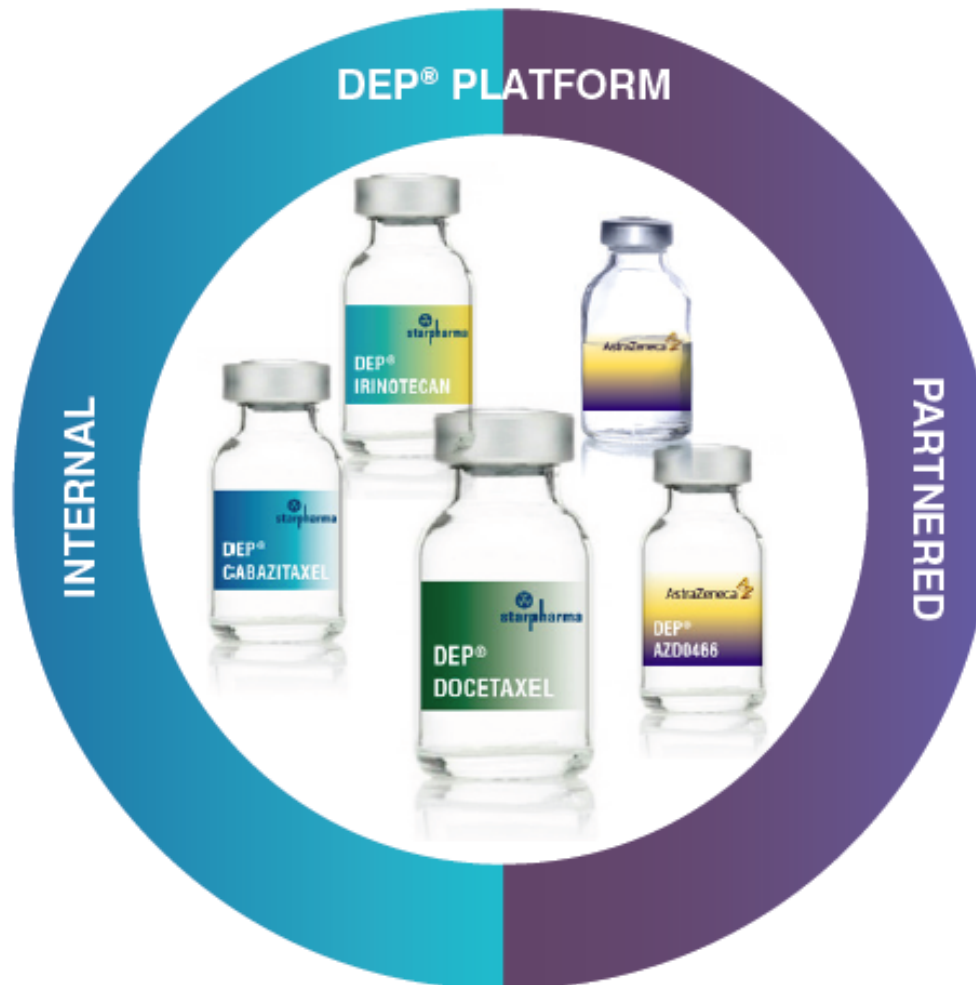


Dendrimer Enhanced Products (DEP®) Dual Strategy

Starpharma's dual DEP® strategy provides technical, IP and financial leverage, as well as increasing commercial opportunities, improving ROI and de-risking development

INTERNAL DEP®

- Application to established drugs reduces risk and expedites development
- Patent life extension
- Self-funded
- Returns through licensing, milestones and royalties

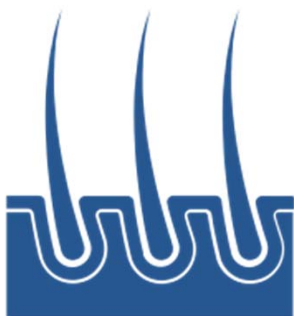


PARTNERED DEP®

- Application to partners' drugs, both novel (eg. AZD0466) and existing
- Patent life extension
- Funded development
- Returns through licensing, milestones and royalties

Better delivery of drugs through DEP®

*Starpharma's DEP® technology:
delivering drugs more effectively and in a way that is more
patient friendly*



REDUCED SIDE EFFECTS

DEP® reduces important side effects such as bone marrow toxicity & low white cells (neutropenia) and alopecia (hair loss). Also removes need for cortisone pre-treatment.



IMPROVED EFFICACY

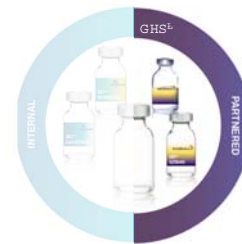
DEP® improves anti-cancer efficacy¹ through better delivery: drug targeting and improved pharmacokinetics.



PATENT LIFE

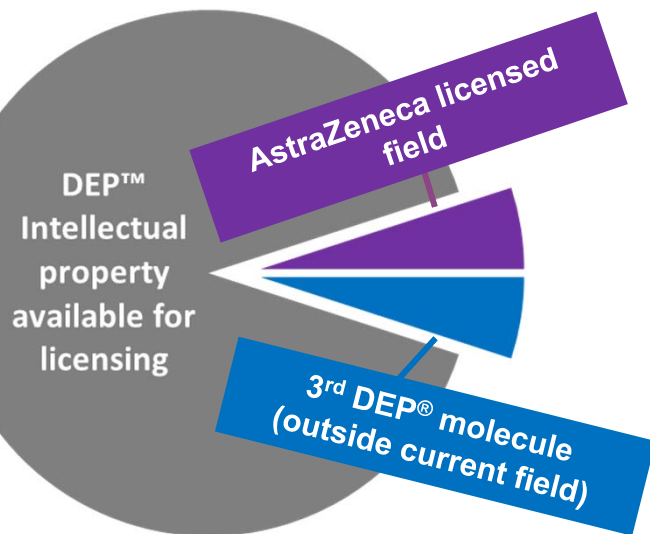
Over and above the therapeutic and clinical benefits, DEP® also provides valuable commercial benefits by extending patent life.

AstraZeneca multiproduct licence and further program – Partnered DEP[®] momentum building



AstraZeneca DEP[®] multiproduct licence

- First DEP[®] candidate, AZD0466: US\$126M + royalties
- Subsequent DEP[®] candidates US\$93M + royalties
- Tiered royalties on net sales on the resultant AstraZeneca DEP[®] products
- AstraZeneca funds all development and commercialisation costs
- Two further AstraZeneca programs added since multiproduct licence signed
- US\$4M received in milestone payments FY2016 & 2017



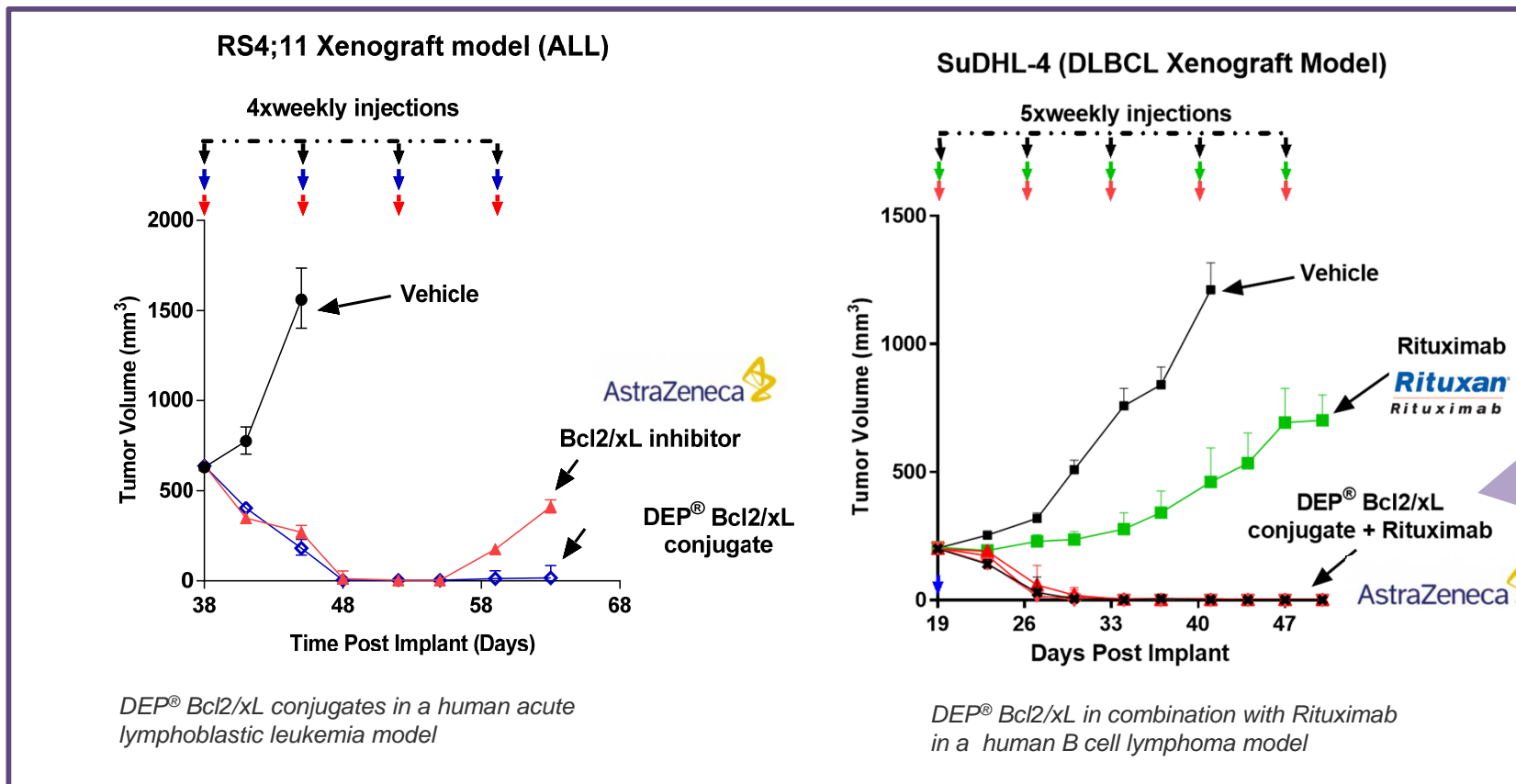
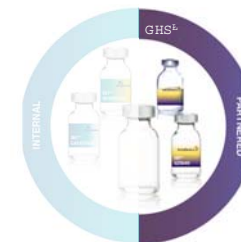
“We already have a long-standing and successful working relationship with Starpharma. This licence agreement will enable us to further harness the DEP[®] technology and evaluate its potential across novel molecules within our oncology portfolio.”

Dr Susan Galbraith, Head of the Oncology Innovative Medicines Unit at AstraZeneca

“SPL estimates that each product successfully commercialised under this agreement could be worth well over US\$450m to Starpharma and, depending on the range of indications and degree of commercial success in the market, potentially significantly more.”

Dr Jackie Fairley, CEO, Starpharma

AZ's DEP[®] Bcl2/xL inhibitors: compelling efficacy and synergy in combination



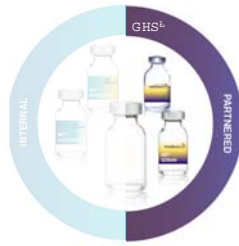
DEP[®] Bcl2/xL plus Rituximab[^] results in **complete tumour regression**

This is despite the fact that the human lymphoma model is relatively unresponsive to Rituximab alone. In combination the effect is synergistic.

[^]Rituximab sales US\$7.5B (2017)

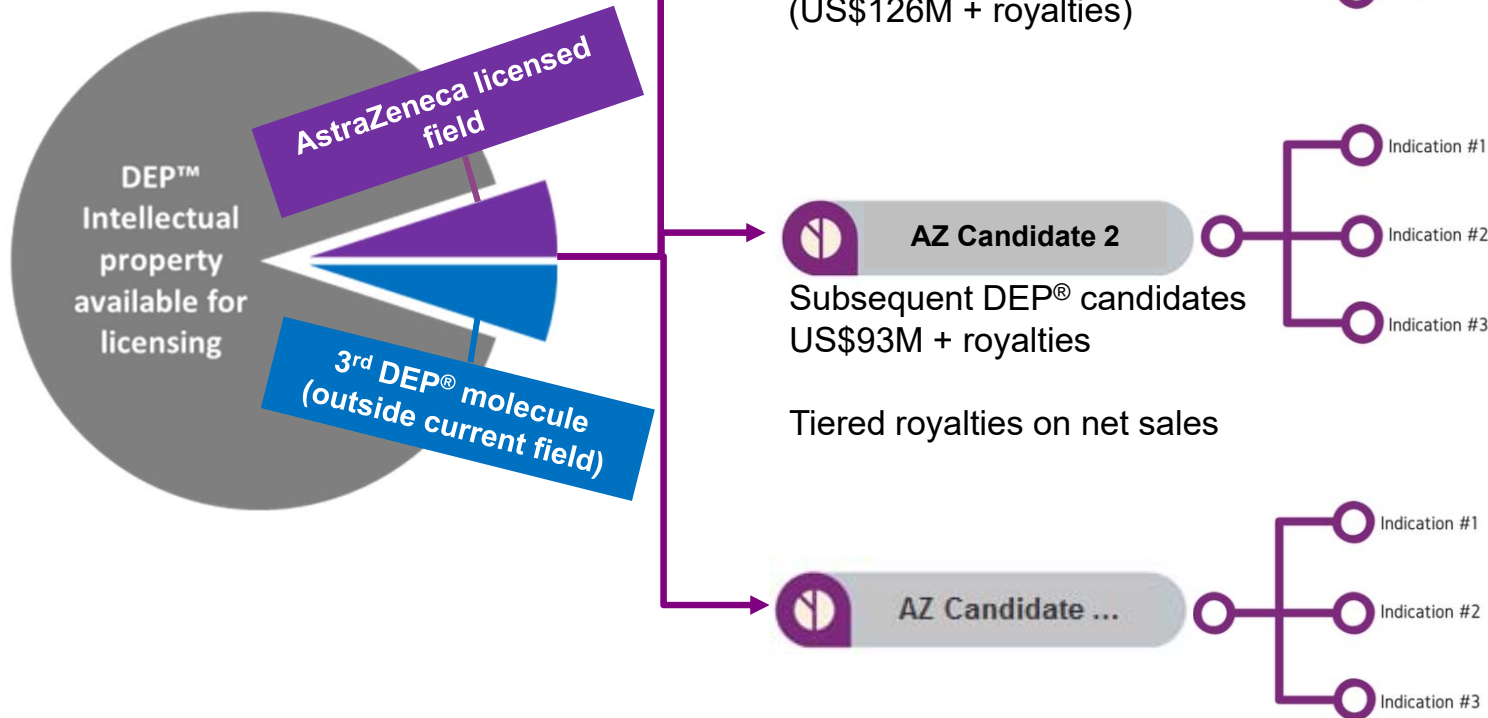
- DEP[®] Bcl2/xL conjugates are highly effective across both hematologic and solid tumours (alone and in combination)
- DEP[®] Bcl2/xL inhibitor conjugates were more efficacious than the AZ Bcl2/xL inhibitor alone
- DEP[®] Bcl2/xL conjugates in combination with Rituximab performed **significantly better than Rituximab alone**, resulting in complete tumour regression in most animals



AstraZeneca's multiproduct licence 1st candidate AZD0466: An exciting novel oncology agent



"...the DEP[®] technology has enabled us to advance a very exciting novel oncology agent towards the clinic"

Dr Susan Galbraith, AstraZeneca

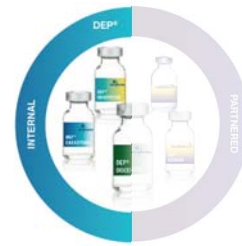


- Bcl2 is an exciting and clinically validated oncology target
- Venetoclax (Venclexta), a first generation Bcl2 inhibitor (specific for Bcl2) was approved in 2016 with est. US sales to exceed US\$2B by 2021 
- Targeting Bcl2 alone is not ideal in maximising cell kill – surviving cells exploit Bcl2/xL as a parallel survival mechanism
- AZD0466 is a dual Bcl2/xL inhibitor in a highly optimised DEP[®] formulation with the potential to be a *best-in-class* agent in this field 

"...this blood cancer drug [AZD0466] has immense potential and broad applicability both as monotherapy and in combination"

– Bell Potter Analyst

Starpharma's DEP[®] pipeline – internal products



The optionality with the DEP[®] platform enables Starpharma to build a deep pipeline of enhanced drugs – a very attractive commercial strategy



DEP[®] cabazitaxel:
Detergent-free
version of leading
anti-cancer drug
Jevtana[®]

- ✓ Improved Efficacy
- ✓ Improved Safety
- ✓ Improved Survival
- ✓ Patent Life Extension
- ✓ Detergent Free



DEP[®] docetaxel:
Starpharma's most
advanced DEP[®] product
- a detergent-free,
enhanced version of
anti-cancer drug
Taxotere[®]

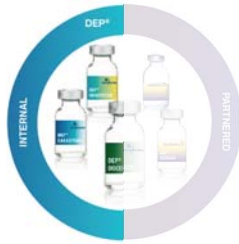
- ✓ Improved Efficacy
- ✓ Improved Safety
- ✓ Improved Survival
- ✓ Patent Life Extension
- ✓ Detergent Free



DEP[®] irinotecan:
Improved version
of irinotecan
(Camptosar[®])

- ✓ Improved Efficacy
- ✓ Improved Safety
- ✓ Improved Survival
- ✓ Patent Life Extension

DEP[®] docetaxel: Multiple benefits



Docetaxel (Taxotere[®]) is a blockbuster cancer drug with peak global sales >US\$3.1B despite having multiple US FDA “Black Box” warnings



Docetaxel is one of the most widely used cancer drugs for a range of tumours including breast, lung and prostate



Starpharma’s patented DEP[®] docetaxel is an enhanced version of docetaxel, designed to reduce side-effects such as neutropenia and other adverse side-effects, while enhancing efficacy; no cortisone required



DEP[®] patents and applications provide coverage to 2032

DEP[®] docetaxel vs Taxotere[®]

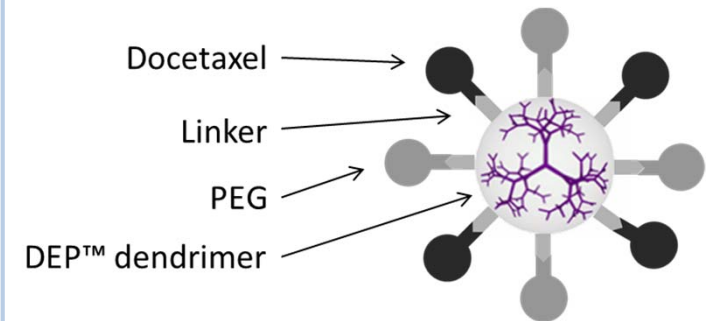
- ✓ Elimination of major dose-limiting side effect (neutropenia)
- ✓ Detergent-free formulation (less toxic)
- ✓ Tumour-targeting (~70x more)
- ✓ Extended duration (half-life)
- ✓ Improved efficacy



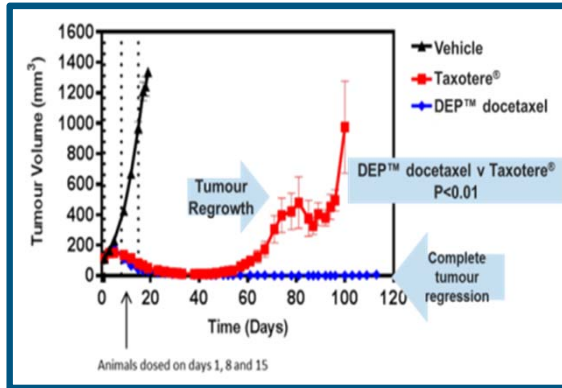
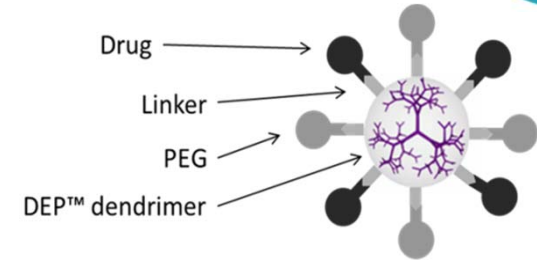
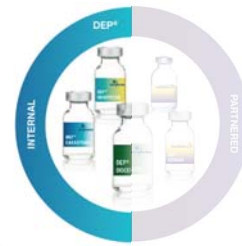
vs



DEP[®] DOCETAXEL

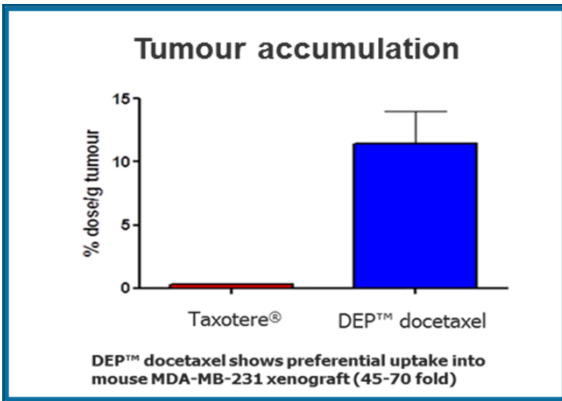
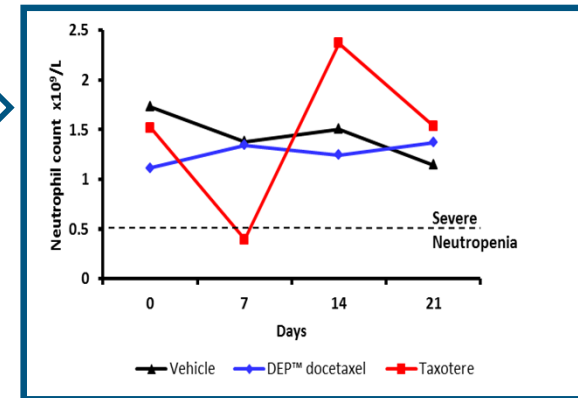


DEP[®] platform: reproducible benefits



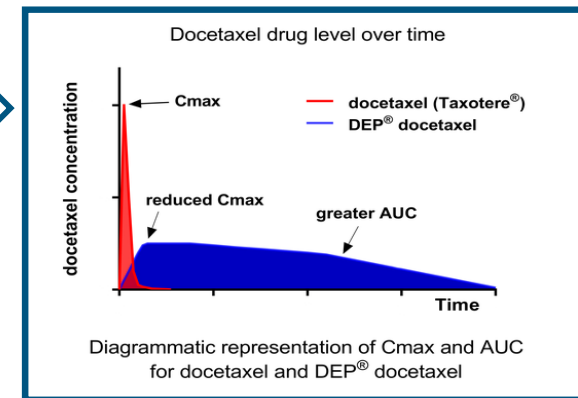
Improved Efficacy
Reproducible results with many candidates & tumour types

Improved Safety
Reduced neutropenia/bone marrow toxicities



Targeting Tumour Tissue
45-70 x more drug in tumour v original drug

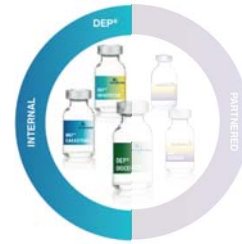
Improved PK and Half-Life
Longer half life and lower peak (Cmax)



Improved Solubility
Detergent Free Formulations for improved safety – 20,000 x solubility increase



DEP[®] docetaxel Phase 2 Trial



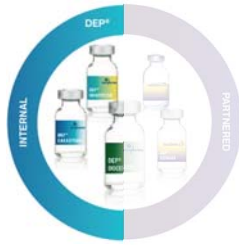
Phase 1 Trial complete: n= 27 various solid tumours

- No standard steroid pre-treatment required due to DEP[®] docetaxel's detergent-free formulation - unlike Taxotere[®]
- No neutropenia (compares to >>90% with Taxotere[®])
- No protocol-defined Dose Limiting Toxicities
- Only one patient (1/27) with mild alopecia/hair loss – compared to ~75% with Taxotere[®]
- No reports of other problematic adverse events observed with docetaxel treatment, including anaphylaxis, fluid retention, diarrhoea and nail disorders
- Encouraging efficacy signals in 13/27 DEP[®] docetaxel patients including:
 - Stable disease (SD) in multiple patients with lung, pancreatic (SD>20 wks)
 - gastro-oesophageal (SD >18 wks) cancers, and in other patients with brain and renal cancers

PHASE 2 STUDY (currently recruiting)

- Multi-site trial – 4 UK sites recruiting (Guy's Hospital London, UCLH, Freeman's, Leeds)
- Open-label, two-stage design n=40 (20+20)
- Objective: establish anti-tumour activity (efficacy) and safety of DEP[®] docetaxel
- First stage will enrol approximately 20 patients with lung or prostate cancer (key approved indications for docetaxel)
- Second stage will enrol a further 20 patients with tumour types selected based on results from the first stage
- In parallel, combination of DEP[®] docetaxel with nintedanib (Vargatef[®]) in lung cancer (~12 patients)

DEP[®] cabazitaxel: Multiple benefits



About cabazitaxel (Jevtana[®])



- 2016 sales approx. US\$400M (est. US\$500M by 2018)
- Primary indication – prostate cancer and in clinical development for other cancers including Breast, Bladder, Head & Neck
- Dose Limiting Toxicity – neutropenia (FDA “Black Box” warning)
- FDA “Black Box” warning due to anaphylaxis (polysorbate 80 detergent)

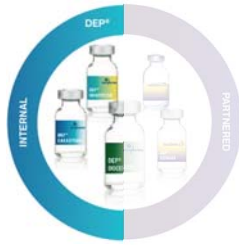


DEP[®] cabazitaxel

- ✓ Significantly enhanced efficacy versus Jevtana[®] (cabazitaxel) in human breast and prostate cancer models
- ✓ Detergent (polysorbate 80) free formulation
- ✓ Lack of neutropenia



DEP[®] cabazitaxel phase 1 / 2 trial underway

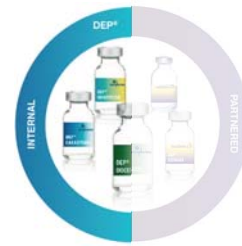


- Planning to enrol ~35 patients (solid tumours)
- Trial underway at multiple sites, including in the UK at Guy's Hospital and University College London Hospital (UCLH) – currently recruiting
- Phase 1: Open-label, sequential dose-escalation (accelerated) to establish the Maximum Tolerated Dose and Dose Limiting Toxicities, Recommended Phase 2 Dose and Pharmacokinetics
- Phase 2: Dose expansion to establish preliminary efficacy of DEP[®] cabazitaxel
- As the trial progresses, decisions will be made as to which tumour types to focus on and any additional patients required to further characterise efficacy in specific tumour types



Adaptive phase 1 / 2 trial design enables seamless transition from phase 1 to phase 2, to explore efficacy as early as possible.

DEP[®] irinotecan: out-performance in multiple human tumour models and advanced preparations for phase 1/2 trial

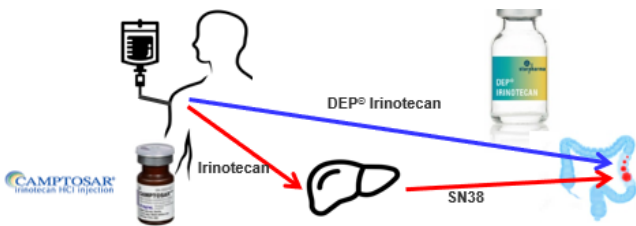


An improved version of irinotecan (Camptosar[®]) – which is primarily used for the treatment of advanced colorectal cancer (peak sales US\$1.1B).



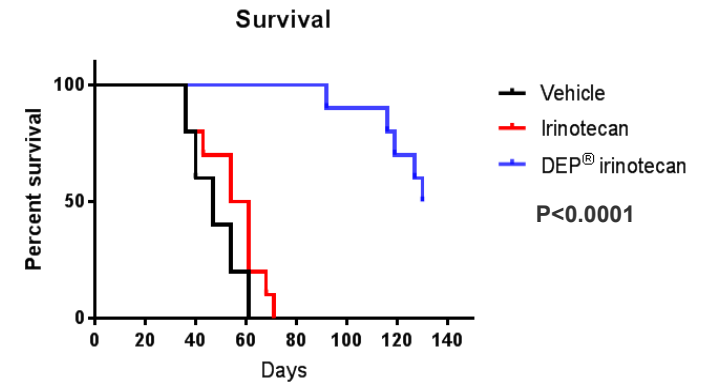
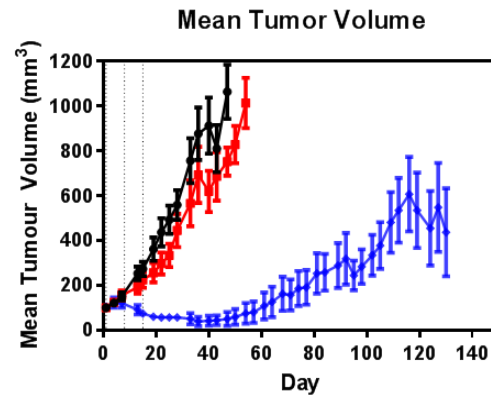
Colorectal cancer is the third most common cancer.

Irinotecan has FDA “Black Box” warnings for severe diarrhoea and neutropenia.



DEP[®] irinotecan incorporates the irinotecan active moiety (SN-38)

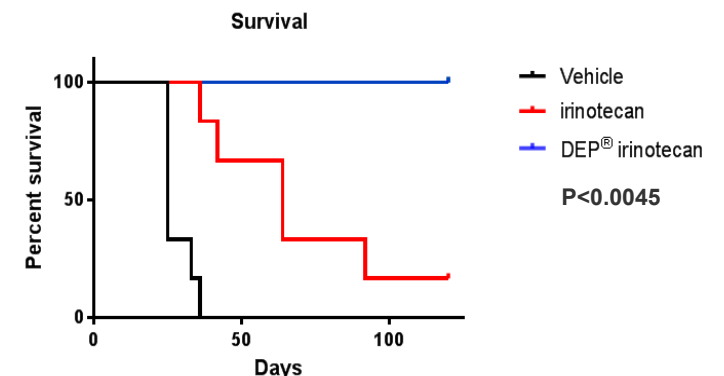
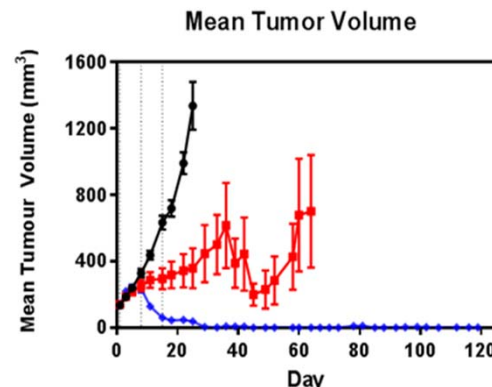
HT-29 (colon) Xenograft



HT-29 (colon cancer) mouse xenograft Balb/c nude mice (n=10 /group). IV dosing with Vehicle, DEP[®] irinotecan or irinotecan on days 1, 8 and 15.

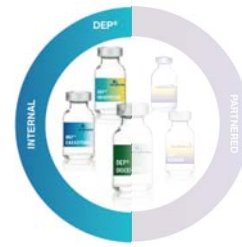
DEP[®] irinotecan demonstrated significantly better anti-tumour activity and increased survival compared with irinotecan (Camptosar[®]) in a variety of human colon cancer models

SW620 (colon) Xenograft



SW620 (colon cancer) mouse xenograft Balb/c nude mice (n=6 /group). IV dosing with Vehicle, DEP[®] irinotecan or irinotecan on days 1, 8 and 15.

DEP[®] irinotecan: complete tumour regression & 100% survival in human pancreatic cancer model



- DEP[®] irinotecan alone showed **complete tumour regression** and **100% survival** in a human pancreatic cancer model
- This is compared with only very limited inhibition (and no regression) with standard irinotecan (Camptosar[®]) alone, and in combination with 5- fluorouracil (5-FU)

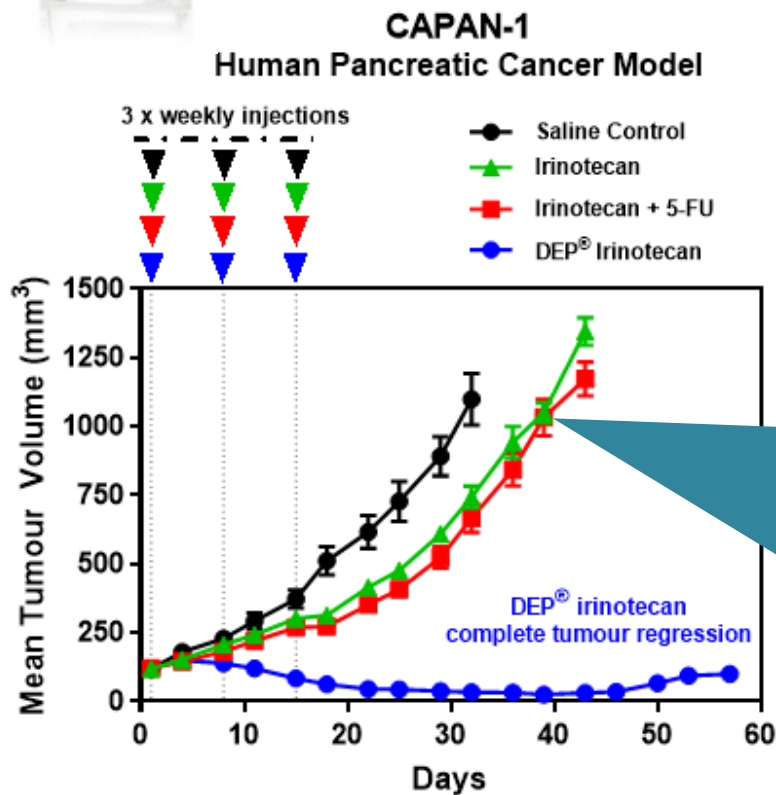


Figure 1: Mean Tumour Volume vs days

The complete tumour regression induced by DEP[®] irinotecan was despite the fact that the human pancreatic cancer model used virtually did not respond to conventional irinotecan (Camptosar[®]) alone and in combination with 5-FU

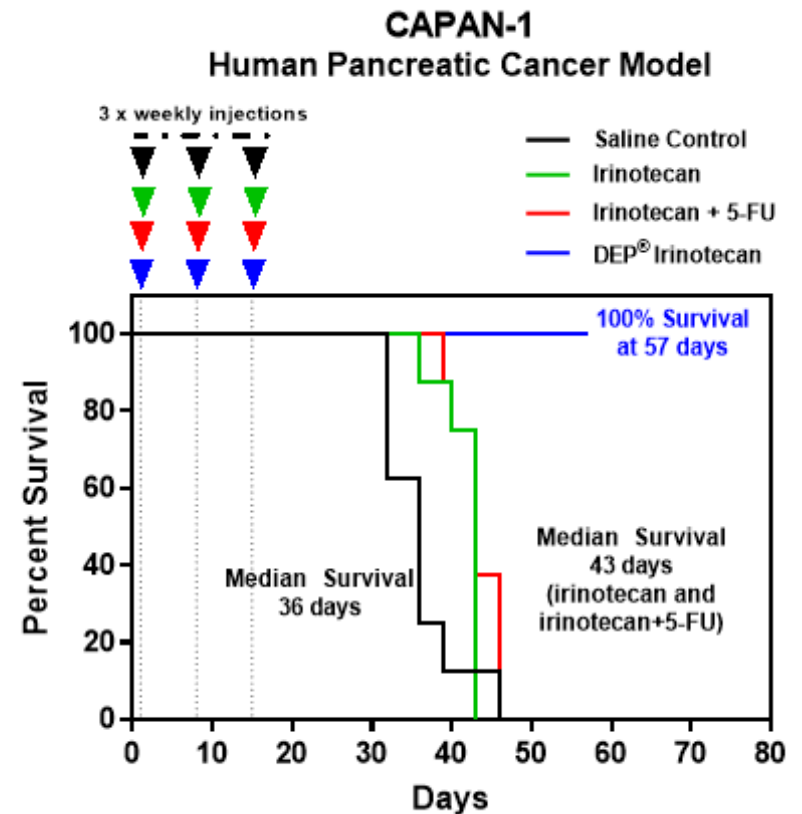
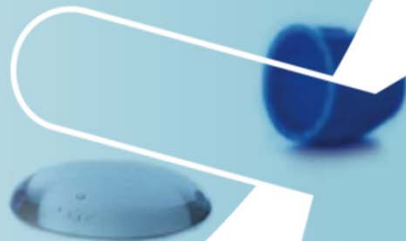


Figure 2: Kaplan Meier Survival Curve
DEP[®] irinotecan versus all other groups
(P<0.0001 Log-rank Mantel Cox)



VIVAGEL® PORTFOLIO



VivaGel® portfolio overview – late stage / commercial assets



VivaGel® BV: A breakthrough product for Bacterial Vaginosis (BV) Treatment & Prevention of Recurrent BV (rBV)

- Approved in AUS and EU
- US FDA New Drug Application accepted for filing for both treatment and prevention of rBV - Fast Track Status
- Licensed to Mundipharma for Europe, Russia, CIS, Asia, the Middle East, Africa and Latin America
- Licensed to Aspen Pharmacare for Australia and New Zealand
- Advanced commercial negotiations in North America



VivaGel® Condom: World's first and only anti-viral condom

LifeStyles®



- VivaGel® condom licensed to LifeStyles® (previously Ansell) in multiple regions; licensed to Okamoto in Japan, Sky & Land in China and Koushan Pharmed; Launched in Australia and in Canada and regulatory processes well advanced in other regions



BV has serious health consequences and significant impact for patients

Bacterial Vaginosis (BV)

- Most common vaginal infection worldwide
- ~30% women infected in US; up to 51% in some groups
- Current therapies are inadequate with low cure rates and nasty side effects
- rBV occurs in 50-60% of BV sufferers
- Large market opportunity for both prevention of rBV and BV Treatment

BV – Major Impact for Patients

- Serious medical consequences (PID, infertility, miscarriage, increased risk of HIV and other STIs)
- >2/3 of women reported BV had a major impact on their lives
- Most distressing symptom for women was odor
- BV made women feel embarrassed, self-conscious and uncomfortable (many sufferers avoid professional and social activities)

Source: Independent VivaGel® BV US Market Research 2017,
KOL feedback & multiple publications

VivaGel® BV: A breakthrough therapy for BV - a significant unmet medical need

"VivaGel® BV is a wonderful product which specifically targets BV bacteria. My patients have called it a 'life-changing and miraculous treatment'."

Dr Belvia Carter, Ob-Gyn, Memphis, Tennessee. Principal investigator in VivaGel® BV Trials



Current BV Therapies

- ❌ Inadequate efficacy or inappropriate for use in prevention of rBV
- ❌ Antibiotic resistance is problematic
- ❌ Do not stop BV recurring
- ❌ Antibiotics have unpleasant side effects and other issues that inhibit usage (e.g. bad taste, yeast infections, patients unable to consume alcohol)
- ❌ No currently approved therapies for prevention of rBV

VivaGel® BV

- ✅ Treatment - rapid symptom resolution and Prevention of rBV
- ✅ Non-antibiotic
- ✅ Local effect, not systemically absorbed
- ✅ Excellent tolerability
- ✅ Selective antimicrobial effect
- ✅ Suitable for long-term use (rBV)

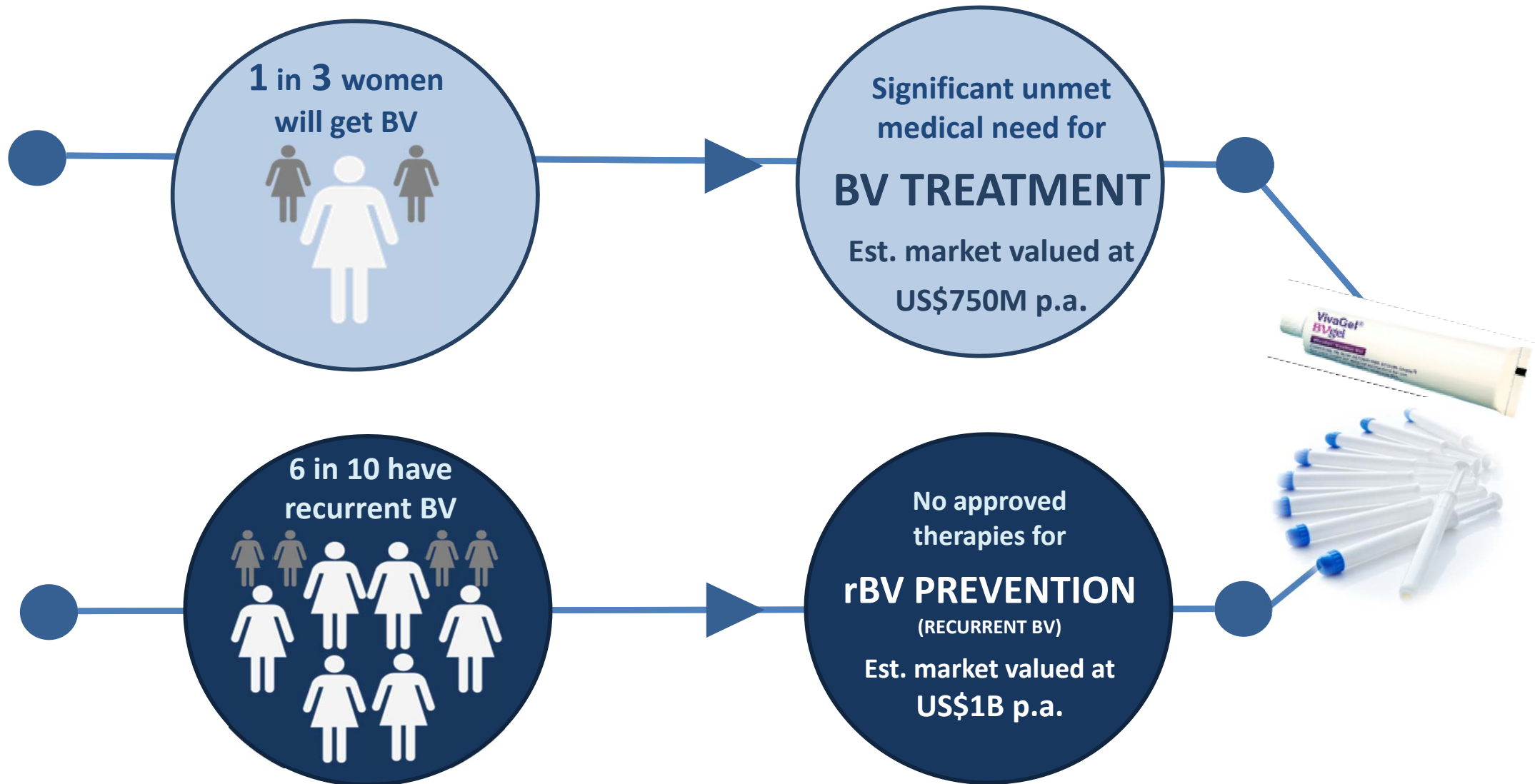
".. it pretty much started to go away right when I started to use it...I could tell it was working."

"The next day I noticed a huge difference..."

"...the symptoms went away much quicker than the first one that I had (metronidazole)"

* Verbatims from VivaGel BV Clinical Trials

VivaGel® BV: Two Attractive Commercial Opportunities



Independent US Market Research for VivaGel® BV

Starpharma commissioned independent market research for VivaGel® BV in the US to inform marketing plans and its licensing discussions for the product



1. Qualitative research

- 18 detailed interviews with key physicians and payers to understand drivers of product selection, unmet needs, and VivaGel® BV positioning
- The 7 payers interviewed cover approx. 100 million lives

2. Quantitative research

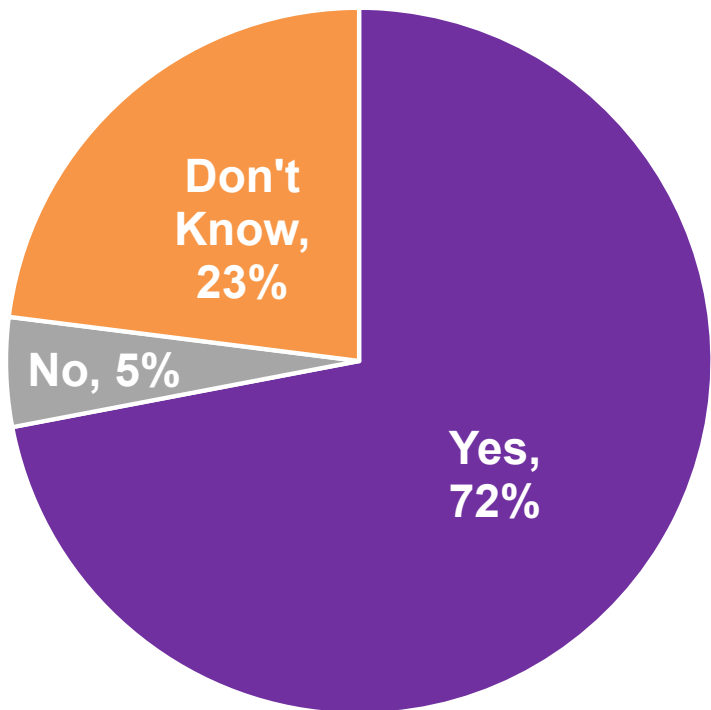
- 100 Physicians across the US (treating an average of 59 BV patients/month)

The survey included:

- Current BV treatment and prevention therapies (off-label)
- VivaGel® BV Product Profiles (Treatment and Prevention of rBV)
- Expected future use of VivaGel® BV for Treatment and Prevention of rBV

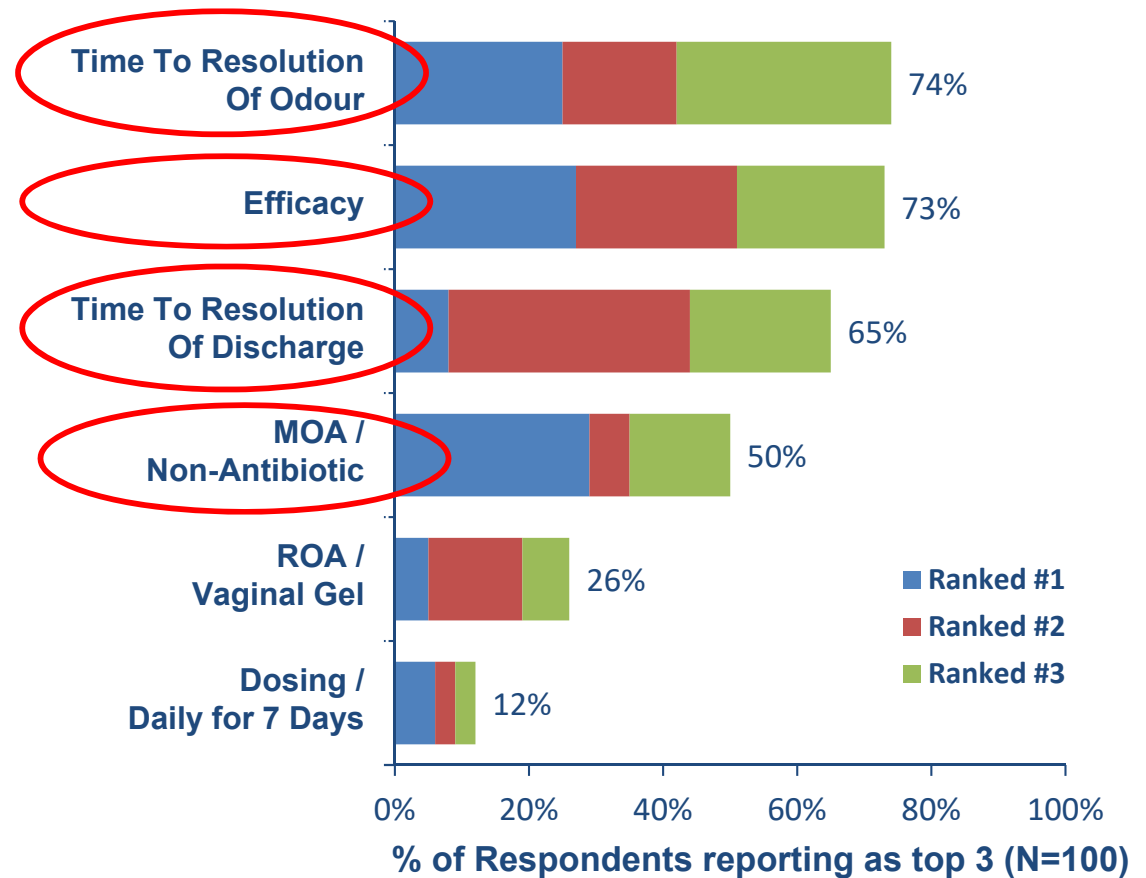
US Physicians conclude that VivaGel® BV's Product Profile will be very appealing to patients

>70% of BV Patients are interested in a non-antibiotic BV therapy



N=100
Physicians

Top VivaGel® BV attributes to patients



Positive market research findings for VivaGel® BV - from US physicians and payers alike

*"I would love to try it [VivaGel® BV] because **it is not an antibiotic.**"*



-US GYN #1

*"it [VivaGel® BV] is certainly simple enough and **the side effect profile is minimal**"*



-US GYN #6

*"I like the molecule [VivaGel® BV] a lot better for this [prevention of rBV]. **There is nothing really that treats that recurrent patient**".*



-US Payer #2

*"I think part of the reason why we are seeing **more recurrence** is that there has got to be some kind of **resistance being built up to the antibiotics.**"*



-US GYN #5

*"It seems like it [VivaGel® BV] would **replace current [off label] prophylactic regimens** that I recommend."*



-US NP #1

*"The good news is **not having an antibiotic** hanging around the environment **is good**. The more antibiotics you have out there, the more potential for resistance."*



-US Payer #3

*"The biggest unmet need is to be able to prescribe a treatment that has **minimal side effects**, does not interfere with the patient's lifestyle and **resolves symptoms quickly.**"*



-US PCP #1



Extensive global licensing for VivaGel® BV



Europe, Russia, CIS, Asia,
Middle East, Africa,
Latin America



Australia, New Zealand



ADVANCED
NEGOTIATIONS

United States



COMMERCIAL
DISCUSSIONS

All other regions

Outlook

VIVAGEL® PORTFOLIO



VivaGel® BV US / North American licence



VivaGel® BV launch in Australia, Europe & other Mundipharma regions  



VivaGel® BV US regulatory approval & in Mundipharma regions



Revenue from VivaGel® BV milestones, supply & sales



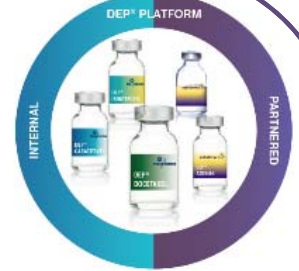
Further VivaGel® condom regulatory approvals



Further VivaGel® condom product launches in multiple regions (e.g. Japan, China, EU)



DEP® PORTFOLIO



Progress with DEP® docetaxel & DEP® cabazitaxel clinical trials



DEP® irinotecan to advance to the clinic



New DEP® candidates selected for further development



AstraZeneca program developments, e.g. further data published, AZD0466 advanced to the clinic & revenue from milestones; further compounds advanced



Other partnered DEP® deals and program developments, including for Targeted DEP®



starpharma

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