

Healthcare IT (HIT) Cloud SaaS software platform
company specializing in Enterprise, Diagnostic,
Connected Health and Artificial Intelligence Solutions

Presentation to Finance News
Network Investor Event

Sydney, NSW
November 7th, 2018
Mike Jackman, CEO & Managing
Director

Disclaimer 'Forward-Looking' Statements

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Cloud SaaS Healthcare IT Solutions Provider

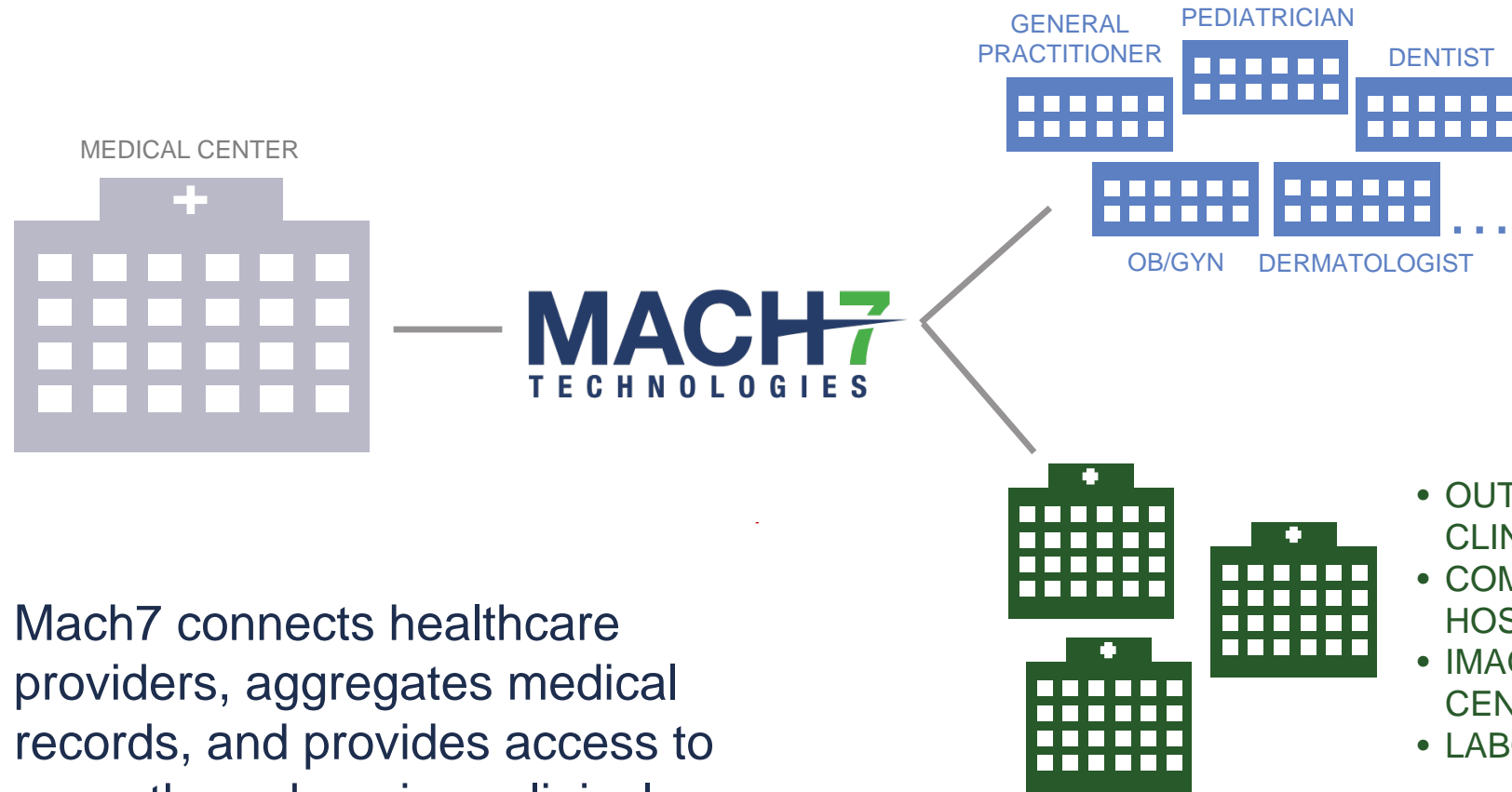
- Providing enterprise software solutions to hospitals and clinics
- Growing global customer base, in the USA, UK, Qatar, China, South East Asia



The Delivery of Healthcare

- 1 DOCTOR
- 1 HOSPITAL
- 1 HEALTH RECORD

*NOT THE
PROBLEM NOR
REALITY TODAY*



Mach7 connects healthcare providers, aggregates medical records, and provides access to users through various clinical applications.

Focused on the Challenges

Upwards of 75% of clinical data lives outside of the hospital's electronic medical record (EMR).



PROVIDER COLLABORATION

25% of U.S. patients reported that results and records from one provider did not reach another provider in time for their appointment.



INTEROPERABILITY

20% of malpractice claims involve missed or delayed diagnosis due to the deficits in communications between providers.



COORDINATION OF CARE

80% of all serious medical errors involve miscommunication during care transitions.



CONNECTING HEALTH RECORDS

3 out of every 10 tests are reordered because results cannot be found.



Mach7 Solutions Portfolio



Enterprise
Solutions



Diagnostic
Solutions



Connected
Health
Solutions



Artificial
Intelligence
Solutions



Powered by Mach7 Platform





Solutions for Radiologists

Gain **one hour of efficiencies** daily with hanging protocols that work



MODALITY

Through intelligent modality workflow connectors:

- Provide DICOM Modality Worklist
- Automate image distribution
- Localize study metadata
- Translate modality formats

10% – 20% cost reduction operating a modern PACS vs. traditional PACS offerings



TECHNOLOGIST, AND RADIOGRAPHERS

Through a zero install Web-based client:

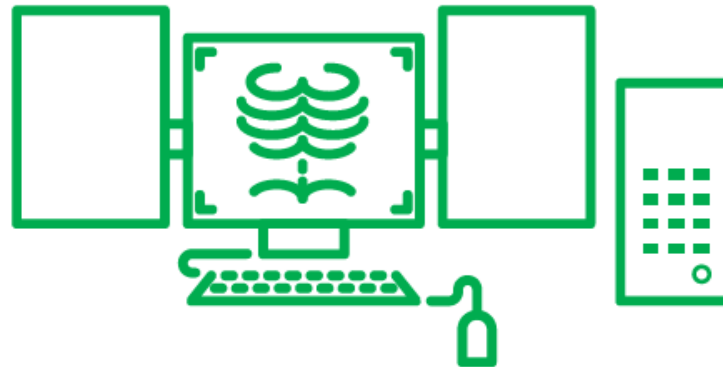
- Enable quality control (QC) workflows
- Split and merge studies
- Resolve study mismatches
- Verify studies

MACH7
TECHNOLOGIES

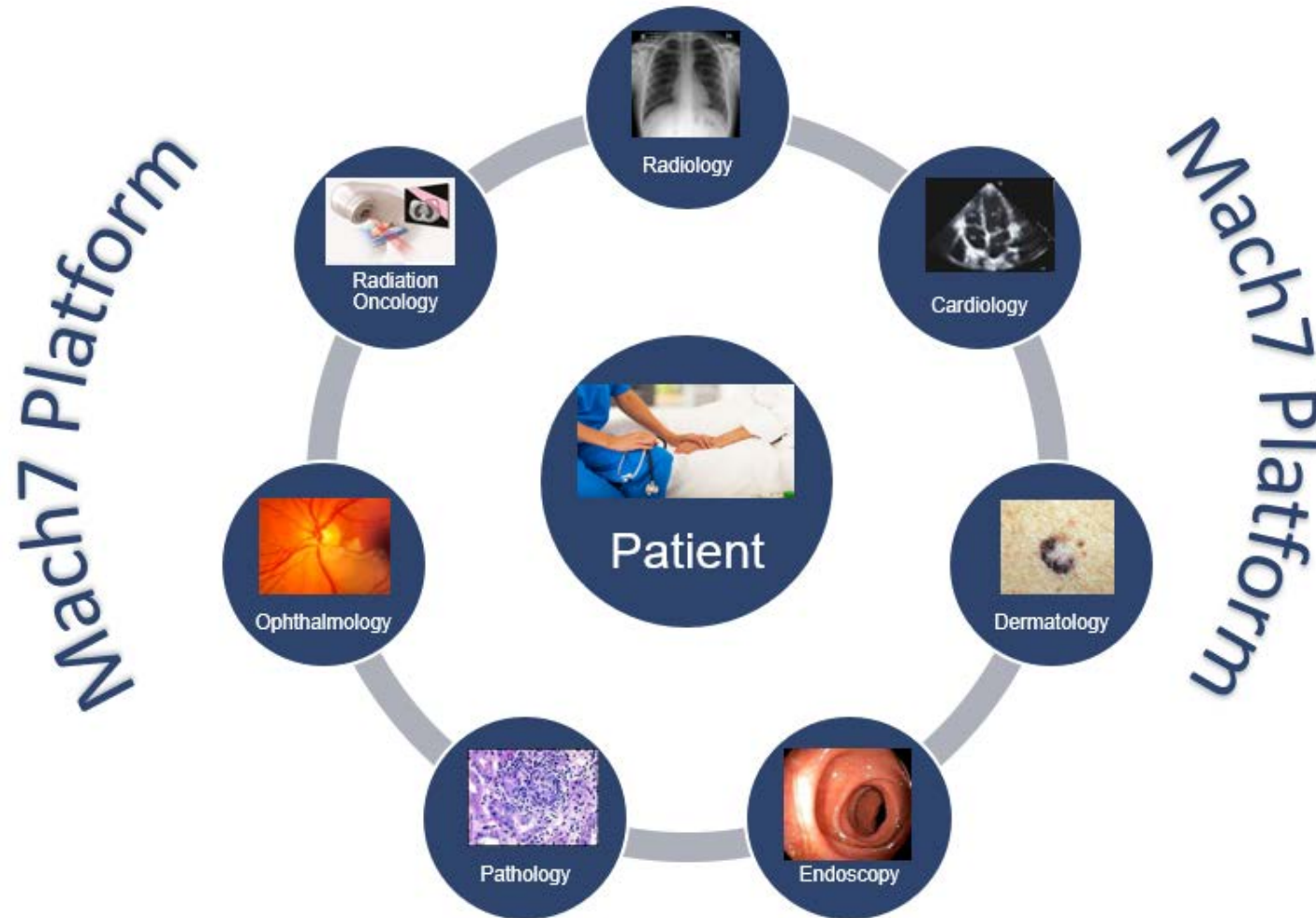
SPECIALIST – RADIOLOGIST, CARDIOLOGIST

Powered by a smart worklist and diagnostic viewer:

- Intelligently distribute workload
- Accurately prioritize STAT procedures
- Enable hanging protocols to work consistently
- Appropriately identify relevant clinical data
- Simplify collaboration with colleagues
- Manage interruptions and communications with referring physicians and technologists
- Utilize AI to assist with diagnosis

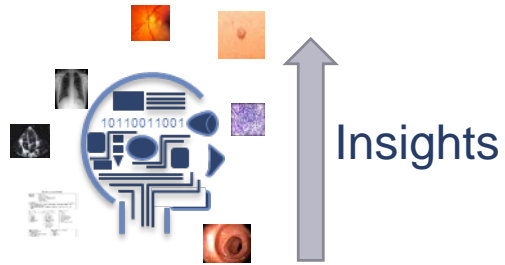


Solutions for Clinicians



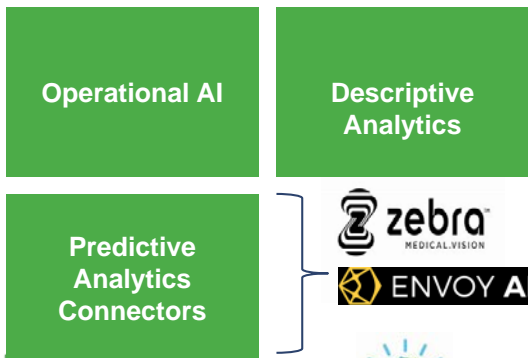


Diagnostic Workflow



Mach7 Analytics Studio

Data platform and tools for adopting AI technologies and optimizing operations today.



Enabling AI Assisted Diagnosis

- Mach7 uniquely positioned to take advantage of AI
- Transforming patient care with the power of AI
- Our Open Standards Data Platform provides access to images and reports
- Today, we are enabling Assisted Diagnosis in workflows
- Developing AI tools to improve Operational efficiency
- We provide clinical connectors to ecosystem of AI Algorithms

Mach7 Customer Examples



- Academic medical center
- Enterprise Imaging Platform
- Client since **2014**



- Partners Healthcare System
- Academic medical centers
- Client since **2010**



- Academic medical center serving the State of Vermont
- Client since **2017**



- Academic medical center, 130 sites
- Communications Workflow Engine
- Client since **2012**



- 1 of 10 largest US hospital systems
- 30+ hospitals & clinics
- Client since **2015**



- Hospital system serving VA & NC
- 12+ hospitals & clinics
- Client since **2014**

Mach7 Customer Examples



- Qatar's leading hospital system
- 12 + hospitals
- Client since **2009**

MaineHealth

- Statewide healthcare provider system
- 30+ hospitals and clinics
- Client since **2016**



- 443-bed acute care hospital
- Enterprise Imaging Platform
- Client since **2018**

HCA

- US & UK provider
- Communication Workflow Engine & Image sharing
- Client since **2013**



- Radiology service provider
- Enterprise Imaging Platform
- Client since **2014**

Montefiore

- 11 hospital health system in greater NYC
- Enterprise Imaging Platform
- Client since **2010**



- **Estimated deal value HK\$81 Million (~ A\$15M) over 5 years**
- **Enterprise Imaging and Viewer for entire Hong Kong territory**
 - The Hospital Authority manages 43 public hospitals and institutions, 48 specialist outpatient clinics and 73 general outpatient clinics.
- **Objective:**
 - Reduce complexities and costs related to system integration and the consolidation, sharing, access and management of medical imaging data across Hong Kong.

Sentara Healthcare

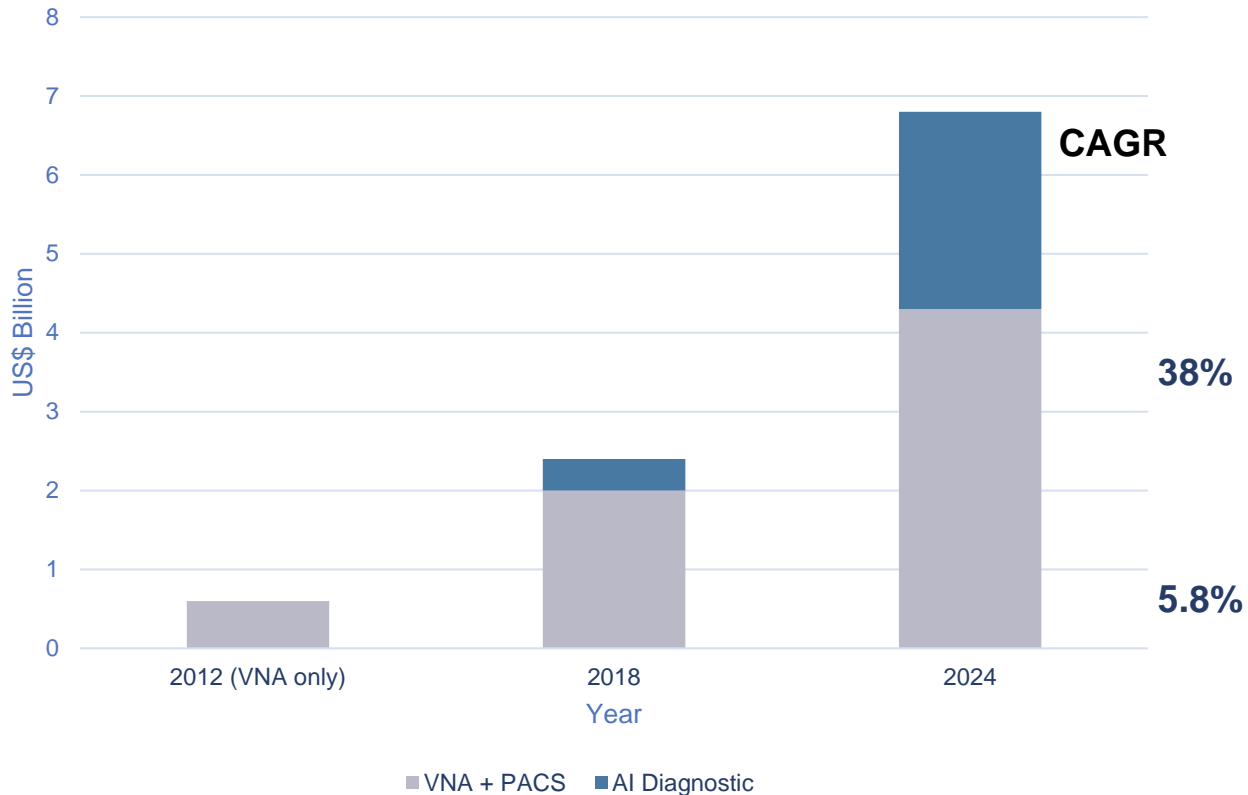


- **Sentara Enterprise Imaging & Migration Projects**
 - Mach7 VNA and 20 million study migration underway.
 - Started in 2014 as VNA contract of A\$2.6M - grown to A\$9M / 10-year value deal.
 - Awarded Vendor of Choice – PACS Modernization
 - Perpetual subscription
 - Value to be communicated upon final contracting
- **Objectives**
 - Reduce complexities and costs related to system integration and the consolidation, sharing, access and management of medical imaging data across all 'ologies'

- Leading hospital system in Virginia & NC, USA
- 12 hospitals, 1000 + Physicians, 3800 provider staff
- Multiple PACS systems (GE, Agfa, Fuji, Medstream Cardiology, etc)

Mach7 is in a Healthy, Growing Market

Expanded Market Available to Mach7 Platform



- In the last 15 months, Mach7 has increased its addressable market significantly.
- Market has shifted to Enterprise Imaging Solution and Mach7 technology is at the sweet spot.
- Healthcare customers need to reduce cost and improve efficiencies.
- PACS modernization with Enterprise Imaging is a must to gain efficiencies.
- Connected Health and AI Solutions are quickly becoming additional markets for us.
- Mach7 is ready for this paradigm shift.

Industry Recognition

2016 IDC MarketScape Report Recognizes Mach7 Highest Overall in Capabilities and Strategies



Mach7 recognized for its patient-centric clinical platform with proven interoperability and functional flexibility.

The Mach7 platform is designed with an Application Independent Clinical Archive (AICA) architecture - allowing providers to manage access to disparate types of unstructured content among multiple clinical specialties, across the entire integrated clinical delivery network.



Mach7 Technologies (M7T:AX)

2007

FOUNDED

2012

MACH7 PRODUCT LAUNCHED

2016

LISTED M7T:ASX

2018

FY18 REVENUE A\$8.6m

59 BLUE CHIP CUSTOMERS

RECURRING REVENUE A\$5.3m

STRONG SALES PIPELINE > \$100m

FINANCIAL INFORMATION (\$A)

Share price (5-Nov-18)	\$0.235
Number of shares (m) ¹	132.5m
Market Capitalisation	\$31.1m
Cash (30-Sep-18)	\$1.8m
Debt (30-Sep-18)	nil
Enterprise Value	\$29.3m

1. Excludes 15.62m unlisted performance rights & options



CARR excludes HAHK & Sentara recent wins – both of which will add to these values



Mach7 Board and Leadership Team

BOARD



Damien Lim
NON-EXECUTIVE CHAIRMAN

- 21+ years experience in private equity and investment banking
- Co-founder of BioVeda Capital
- Currently serves on a number of boards and advisory committees



Eliot Siegel, MD
NON-EXECUTIVE DIRECTOR

- Thought leader in the world of radiology and imaging informatics. Professor and Vice Chair at the University of Maryland School of Medicine
- Chief of Radiology & Nuc Med for the Veterans Affairs Maryland Healthcare System

MANAGEMENT



Mike Jackman
MANAGING DIRECTOR, CEO

- Formerly Americas Region CEO HCIT & CEO Enterprise Imaging & Care Area solutions at GE Healthcare
- Former President of Healthcare IT for Carestream Health



Jenni Pilcher
CFO, Company Secretary

- Executive experience in ASX-listed healthcare companies
- Former CFO of Alchemia, and CFO and Co-Sec of Mesoblast (ASX:MSB)
- Part of global finance teams at Cadbury Schweppes and Medeva, PLC



Eric Rice
CTO

- 20 years of systems architecture and design, engineering and management experience
- Held leadership roles and designed solutions for GE Healthcare



David Chambers
NON-EXECUTIVE DIRECTOR

- 30+ years' extensive experience in HCIT and Life Science industry.
- Former CEO of Promedius & Visage Imaging
- Currently Managing Director, Asia-Pacific, of Allscripts Healthcare Solutions



Wayne Spittle
NON-EXECUTIVE DIRECTOR

- Extensive industry experience in the global healthcare
- Currently: consultant at Samsung Medison; Advisor at Novum Waves
- Former Executive VP with Samsung Medison and Health and Medical Equipment division



Ravi Krishnan
FOUNDER, CSO

- Founding partner of Mach7 Technologies
- Nearly 20 years of experience with technology intricacies that drive medical imaging
- Previously worked at GE Healthcare and Agfa Healthcare

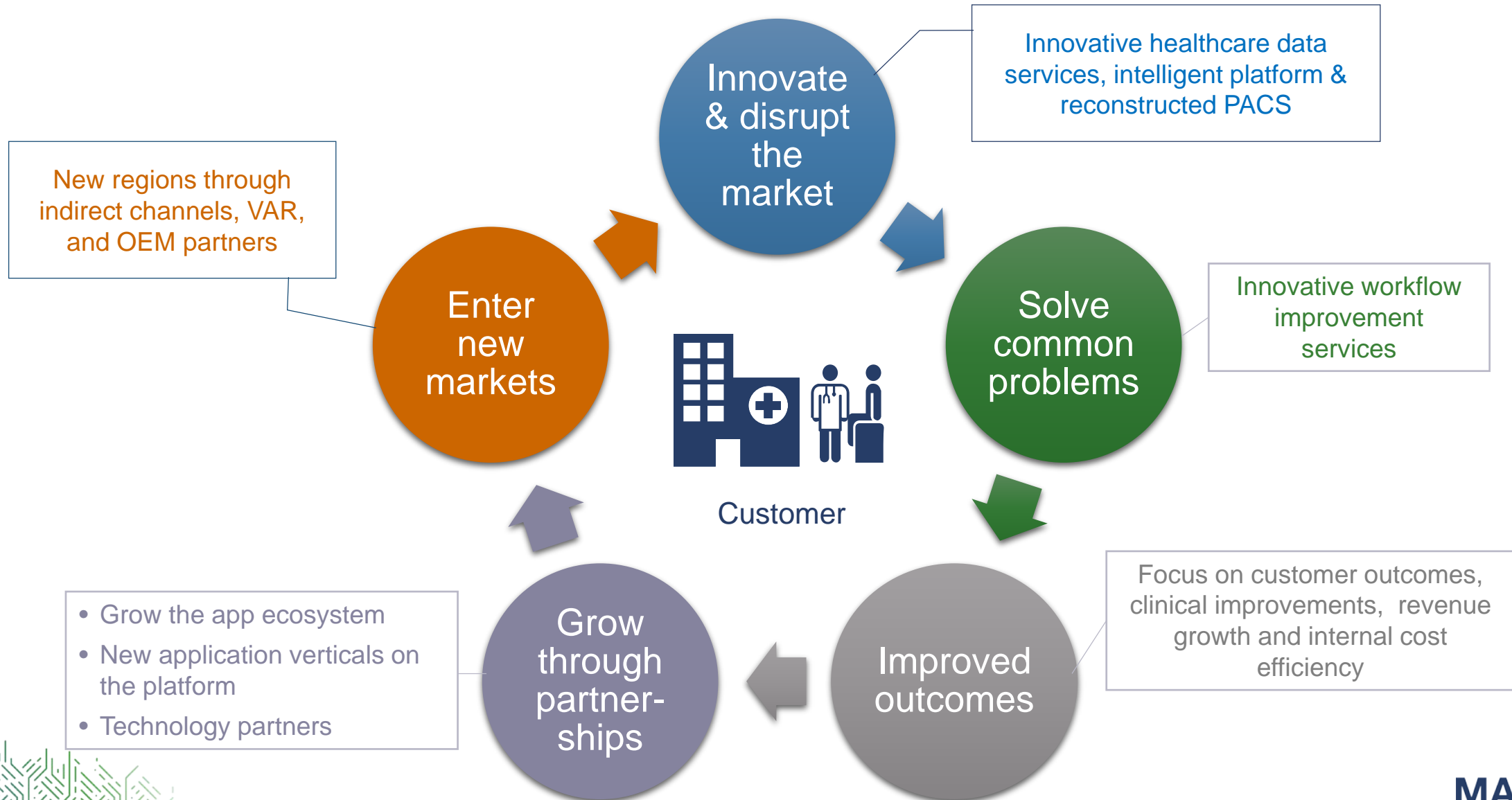


Mike Lampron
COO

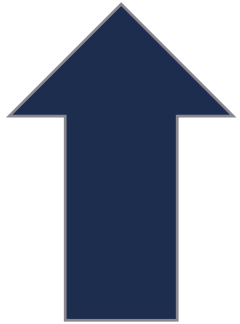
- 20+ years experience in business and operational management for HCIT companies
- Mike is responsible for our customers' success while driving excellence



Strategy to Build Value

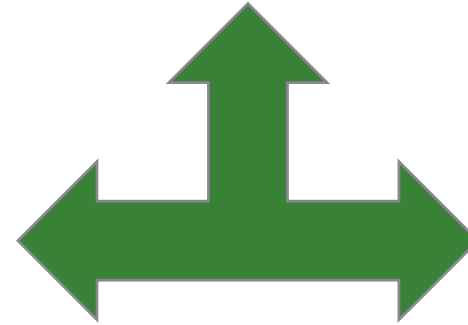


Investment Highlights: Why Mach7? Why Now?



Sales Growth

- Pipeline +50% (last 15 months)
- Growing global customer base across healthcare tiers



Expanding Addressable Market to ~\$4B

- Engagement of distributors and value-added resellers
- Entry into new markets



Product Innovation

- Data Services Platform
- Diagnostic PACS Solution
- Cloud offerings
- Artificial Intelligence
- New release Version 11.8



Enhanced Leadership

- Restructured Board of Directors, adding world-renowned radiologist and A.I. enthusiast, and experienced CEO from PACS and EMR industry

