

MIDWAY LIMITED ACN 005 616 044 10 The Esplanade, North Shore VIC 3214 T +61 3 5277 9255 www.midwaylimited.com.au

MIDWAY LIMITED

(ASX: MWY)

ASX and Media Release

22 January 2019

Change in Segment Reporting and Market Update - Updated

Midway Limited, (the **Company**) today lodged an announcement which contained a typographical error noting 'draft' in the header. The Company attaches an updated announcement by way of correction.

-ENDS -

For further information contact:

Sophie Karzis
Company Secretary
T +61 3 8622 3354
sk@ccounsel.com.au

Robert Hadler Investor Relations and Media Adviser T +61 437 745 462 robert.hadler@yahoo.com.au

About Midway Limited

Midway Limited is a leading Australian forestry company with headquarters in Geelong, with majority shareholdings in South West Fibre Pty Ltd (SWF) based in the Green Triangle, and Queensland Commodity Exports Pty Ltd (QCE) based in Brisbane. Founded in 1980, Midway is primarily involved in the production and export of high quality wood fibre to producers of pulp, paper and associated products in the Asian region. For further information, visit www.midwaylimited.com.au.



MIDWAY LIMITED ACN 005 616 044 10 The Esplanade, North Shore VIC 3214 T +61 3 5277 9255 www.midwaylimited.com.au

MIDWAY LIMITED

(ASX: MWY)

ASX and Media Release

22 January 2019

Change in Segment Reporting and Market Update

Midway Limited, (the **Company**) Australia's largest woodfibre processor and exporter, is changing its segment reporting to better reflect its new operating model following the acquisition and investment in new businesses.

SEGMENT REPORTING CHANGE

The first half financial accounts for the 2019 financial year, to be released on 21 February, will include segment information for plantation management, forestry logistics, woodfibre processing and ancillary activities which includes the marketing of woodfibre trading business. A restated segment report for the half year ended 31 December 2017 and year ended 30 June 2018 is attached to assist shareholders in the transition to the new reporting structure.

The new segment reporting structure will no longer provide detailed financial data for each of the woodfibre production and export sites including the joint venture sites at Portland and in Brisbane. As a result, the combined woodfibre production and export sites segment will comprise the largest portion of Midway revenue and profits as shown in the table below:

| Segment | Aggregation |
|--------------------------|---|
| Woodfibre processing | Midway Geelong (MW) South West Fibre (SWF) (51%) Queensland Commodity Exports (QCE) Plantation Management Partners (PMP) (post restructure on 2 October 2018 and excluding silviculture activities) Midway Tasmania (except for woodfibre trading business) |
| Forestry Logistics | Softwood Logging Services (SLS) Biogrowth Partners (BGP) (equity accounted) ADDCO (equity accounted) |
| Plantation Management | Midway Plantations (MWP) Plantation Management Partners Pte Ltd (PMP PTE) Silviculture activities Plantation Management Partners (PMP) (prior to restructure) |
| Ancillary | Capital raising costs Marketing of third-party vessels (chip trading costs) Business Acquisition costs |

Following the acquisitions of Plantation Management Partners (PMP) and investments in, ADDCO, and more recently SLS and BGP, future segment reporting will show bigger contributions from plantation management and forestry logistics.

MARKET UPDATE

The Company advises that the underlying statutory EBITDA for the first half of the 2019 financial year (**1H19**) is expected to be in the range of 11 to 12 million; this is materially higher than the prior corresponding period (**pcp**) in 2018 (**1H18**) as 1H18 was primarily affected by shipping delays and 1H19 will benefit from improved market conditions.

It is also expected that woodfibre export volumes in the second half of the 2019 financial year (**2H19**) will not be as strong as the second half of 2018 which included the delayed woodfibre export shipments from 1H18. Depending on customer requirements, there is also the potential for some woodfibre export shipments currently scheduled for June 2019 to occur and be recognised in the next financial year.

Whilst lower woodfibre export volumes are expected for 2H19 on a pcp basis, Midway remains comfortable that the full year 2019 profit result will be consistent with the current analyst consensus range.

-ENDS -

For further information contact:

Sophie Karzis
Company Secretary
T +61 3 8622 3354
sk@ccounsel.com.au

Robert Hadler Investor Relations and Media Adviser T +61 437 745 462 robert.hadler@yahoo.com.au

About Midway Limited

Midway Limited is a leading Australian forestry company with headquarters in Geelong, with majority shareholdings in South West Fibre Pty Ltd (SWF) based in the Green Triangle, and Queensland Commodity Exports Pty Ltd (QCE) based in Brisbane. Founded in 1980, Midway is primarily involved in the production and export of high quality wood fibre to producers of pulp, paper and associated products in the Asian region. For further information, visit www.midwaylimited.com.au.

Notes to the Consolidated Half Year Financial Statements

Segment Reporting (continued)
Segment information provided to senior management (a)

31/12/2017 (restated)

| (\$'000) | Woodfibre Processing | Forestry Logistics | Plantation Management | Ancillary | Eliminations | Total |
|--|--------------------------|-----------------------|--------------------------|-----------|-------------------|--------------------------|
| Sales revenue | 112,073 | - | 2,116 | - | (29,035) | 85,154 |
| Inter segment sales | _ | _ | 843 | _ | (843) | _ |
| Other income | 1,641 | _ | 459 | | (96) | 2,004 |
| Total revenue and other income | 113,714 | _ | 3,418 | - | (29,974) | 87,158 |
| Share of equity accounted profits | _ | _ | _ | _ | 1,153 | 1,153 |
| EBITDA before significant items | 8,263 | - | (484) | (32) | (1,216) | 6,531 |
| Significant items | - | - | - | - | _ | |
| EBITDA | 8,263 | _ | (484) | (32) | (1,216) | 6,531 |
| Depreciation and amortisation | (2,160) | _ | (335) | (242) | 733 | (2,004) |
| EBIT | 6,103 | - | (819) | (274) | (483) | 4,527 |
| Net finance expense | (1,098) | _ | (26) | _ | (11) | (1,135) |
| Net profit before tax | 5,005 | - | (845) | (274) | (494) | 3,392 |
| Income tax expense | (1,552) | _ | 273 | 73 | 494 | (712) |
| Net profit after tax | 3,453 | - | (572) | (201) | (0) | 2,680 |
| | | | | | | |
| Segment assets | 126,970 | - | 101,919 | - | (55 <i>,</i> 358) | 173,531 |
| Equity accounted investees | 12,726 | - | - | - | - | 12,726 |
| Capital expenditure | (924) | - | (3,784) | - | (143) | (4,851) |
| Segment liabilities | (52,927) | - | (29,497) | - | (3,773) | (86,197) |
| 30/06/2018 (restated) | | | | | | |
| (\$'000) | Woodfibre Processing | Forestry Logistics | Plantation Management | Ancillary | Eliminations | Total |
| Sales revenue | 254,330 | - | 8,026 | - | (30,444) | 231,912 |
| Inter segment sales | - | - | 8,063 | - | (8,063) | - |
| Other income | 3,000 | - | 1,430 | 1,007 | (1,224) | 4,213 |
| Total revenue and other income | 257,330 | - | 17,519 | 1,007 | (39,731) | 236,125 |
| Share of equity accounted investments | - | (35) | - | - | 3,891 | 3,856 |
| EBITDA before significant items | 30,827 | (35) | 134 | 937 | (3,119) | 28,744 |
| Fair value gain on biological assets EBITDA | 30,827 | (35) | 2,615 2,749 | 937 | (3,119) | 2,615 31,359 |
| Depreciation and amortisation | (4,364) | (33) | (691) | (885) | 1,481 | (4,459) |
| EBIT | 26,463 | (35) | 2,058 | 52 | (1,638) | 26,900 |
| Net finance expense | (2,133) | - | (18) | | (30) | (2,181) |
| Net profit before tax | 24,330 | (35) | 2,040 | 52 | (1,668) | 24,719 |
| Income tax expense | (7,742) | - | (534) | 286 | 1,668 | (6,322) |
| Net profit after tax | 16,588 | (35) | 1,506 | 338 | (0) | 18,397 |
| Segment assets Equity accounted investees | 134,324 12,948 | - | 111,376 | <u>-</u> | (57,359) - | 188,341 12,948 |
| Capital expenditure | (2,546) | _ | (5,084) | - | 237 | (7,393) |
| Segment liabilities | (65,953) | - | (30,919) | - | 7,759 | (89,113) |