

ASX: LVH MARKET RELEASE

LiveHire partners with leading global SAP SuccessFactors implementor, Rizing

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Highlights

- LiveHire signs Solution Provider Agreement with Rizing Holdings¹ to introduce LiveHire's innovative talent management platform to Rizing's clients.
- Rizing is the world's second largest implementor of SAP SuccessFactors with its 850 industry experts serving ~40% of SAP Success Factors 6,700+² customers.
- To strengthen LiveHire's position in the market, Rizing will also promote LiveHire, boosting the Company's brand recognition and accelerate sales growth in Asia Pacific and the United States.
- LiveHire's market-leading platform provides an augmentation to SAP SuccessFactors that enhances organisations performance and cost efficiency in Talent Acquisition and Candidate Experience.
- LiveHire's growing Channel Partnerships³ network now extends into Asia Pacific and the United States, with the Company focused on supporting continued growth and geographical expansion.

LiveHire Limited (ASX: LVH) ("LiveHire" or the "Company"), the award-winning⁴ talent acquisition and engagement platform that revolutionises candidate experience and enables businesses to thrive with talent on demand, is pleased to announce that it has signed a Solution Partner Agreement with a global implementor of SAP SuccessFactors, Rizing LLC ("Rizing").

¹ [Reference Link](#)

² [Reference Link](#)

³ Channel Partnership is a descriptive term used by LiveHire to encompass all relationships with third party intermediaries of LiveHire.

⁴ [Reference Link](#)

Under the Solution Partnership Agreement, Rizing will introduce the LiveHire Platform to its clients and be eligible to receive a commission where the opportunity converts into a signed and paid client contract for LiveHire. LiveHire will work collaboratively with Rizing to undertake staff training, joint public relations and marketing activities to help drive local joint brand awareness and increase demand generation. Rizing will also promote LiveHire to employees and existing and potential clients as their preferred recruitment and talent pooling platform and distribute promotional materials of LiveHire to advertise new products, promotions and initiatives launched by LiveHire, with the view to secure a commitment from potential clients to adopt LiveHire. The term of the agreement will continue until terminated. LiveHire considers that this agreement is strategically material due to Rizing's brand, market share, and extensive reach and trusted advisory into LiveHire's ideal prospect customers globally. The agreement commences 6 June 2019 and continues until terminated (for convenience, insolvency or unremedied material breach). LiveHire is not able to determine the total revenues expected from this agreement at this point in time due to the indefinite term, contingent nature of client opportunities and commissions being decided on a case-by-case basis. Accordingly, LiveHire does not have a reasonable basis to determine a material economic impact on the Company.

Rizing is the second largest SAP SuccessFactors practice in the world and the leaders in custom mobile and extension development in the SuccessFactors Ecosystem, serving 40% of SAP SuccessFactors 6,700+ customers globally with leading SAP functional and technical services. Rizing employs more than 850 full-time industry experts who collectively attend and/or deliver keynote presentations at over 50 global industry events per year.

Mike Ellis – Executive Vice President for Rizing in Asia Pacific, said:

"We are constantly seeking new ways to innovate and accelerate the process of talent acquisition for the HCM solutions we provide. This partnership will help accelerate talent acquisition while providing a compelling candidate experience. Rizing's proven transformation services enable clients to successfully implement their chosen technology, the addition of LiveHire to SuccessFactors will make attracting talent and employee engagement easier and more powerful, increasing effectiveness."

Christy Forest, CEO of LiveHire, said:

"We are extremely pleased to partner with Rizing who will promote the LiveHire Talent Community Platform, helping increase our reputation in the Asia Pacific and US markets. Significantly, through this partnership with Rizing, we are now working with one of the world's largest implementors of SAP SuccessFactors. We are

executing our Channel Partner strategy to scale with efficiency through partnerships with global leaders like Rizing.”

Channel Partnership strategy building momentum

LiveHire remains focused on expanding its growing network of Channel Partnerships. Channel Partnerships enable the LiveHire platform to achieve rapid market penetration and scale the LiveHire ecosystem through the one-to-many client relationships Channel Partners provide, whilst providing Channel Partners with an innovative Total Talent Management technology to deliver substantial and game-changing outcomes for their clients.

About SAP SuccessFactors Integration

LiveHire commenced its first integration with SAP SuccessFactors for a client in [December 2016](#). It is an 8,500-employee public sector organisation in Healthcare. SAP SuccessFactors is the leading global cloud-based Human Capital Management System (HCMS), helping 6,700+ customers in over 60 industries and 200 countries.

The depth of integration with the various modules of SAP SuccessFactors delivered two-way real time information sharing between SuccessFactors and LiveHire and enabled seamless user experience for internal recruitment and HR teams, and a single and best in class user experience for candidates. Live Talent data from candidate profiles in the LiveHire ecosystem can flow into and enrich the SAP SuccessFactors suite of products.

The integration with SAP SuccessFactors positioned LiveHire as a technology of choice for medium to large organisations shifting from reactive to proactive recruitment, improving cost, time and quality of hire. The integration was a major milestone to support new channels to market and position LiveHire ultimately for global growth.

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About LiveHire

LiveHire is a Human Capital performance platform that delivers a proactive sourcing and talent mobility solution called Live Talent Communities. The platform makes managing the flow of talent into and through businesses seamless,

delivering value through detailed visibility of talent, shifting recruitment from reactive to proactive, improving fit, reducing time and cost to hire, with an unrivalled candidate experience.

Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney and Perth. www.livehire.com

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- current views, expectations and beliefs as at the date they are expressed and which are subject to various risks and uncertainties.

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