### **Appendix 3B**

# New issue announcement, application for quotation of additional securities and agreement

Information or documents not available now must be given to ASX as soon as available. Information and documents given to ASX become ASX's property and may be made public.

Introduced 01/07/96 Origin: Appendix 5 Amended 01/07/98, 01/09/99, 01/07/00, 30/09/01, 11/03/02, 01/01/03, 24/10/05, 01/08/12. 04/03/13

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LatAm Autos Limited

#### ABN

12 169 063 414

We (the entity) give ASX the following information.

#### Part 1 - All issues

You must complete the relevant sections (attach sheets if there is not enough space).

- 1 \*Class of \*securities issued or to be issued
- (1) Fully paid ordinary shares
- (2) Quoted Options
- 2 Number of \*securities issued or to be issued (if known) or maximum number which may be issued

LAA will issue up to 119,495,833 fully paid ordinary shares and 59,747,916 quoted options, under a pro-rata non-renounceable entitlement issue on a 1 for 4 basis, with 1 free attaching option for every 2 shares subscribed for and issued, as announced to ASX on 14 June 2019 (**Rights Issue**). The exact number of shares to be issued under the Rights Issue is not known at the date of this Appendix 3B as it will depend on whether or not any of the existing LAA optionholders exercise their options prior to the record date and is subject to reconciliation of shareholder entitlements and rounding.

<sup>+</sup> See chapter 19 for defined terms.

- Principal terms of the \*securities (e.g. if options, exercise price and expiry date; if partly paid \*securities, the amount outstanding and due dates for payment; if \*convertible securities, the conversion price and dates for conversion)
- (1) The terms of the shares issued under the Rights Issue will be the same as those of existing fully paid ordinary shares.
- (2) Options, exercisable at \$0.10 (10 cents) each, expiring on 13 August 2021.
- 4 Do the \*securities rank equally in all respects from the \*issue date with an existing \*class of quoted \*securities?

If the additional \*securities do not rank equally, please state:

- the date from which they do
- the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment
- the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment

- (1) Yes, the shares issued under the Rights Issue will rank equally with existing ordinary shares on issue.
- (2) No, upon exercise of options, securities will rank equally with existing fully paid ordinary shares.

- 5 Issue price or consideration
- (1) \$0.055 (5.5 cents) per share
- (2) Nil
- 6 Purpose of the issue
  (If issued as consideration for
  the acquisition of assets, clearly
  identify those assets)

LAA is undertaking the Rights Issue to raise funds. After payment of the costs and expenses of the Rights Issue, the proceeds from the Rights Issue will be used to accelerate cross-sell product volume growth through its Motorfy platform, continue to increase its online classifieds' market share and general working capital.

6a Is the entity an \*eligible entity that has obtained security holder approval under rule 7.1A?

If Yes, complete sections 6b – 6h in relation to the \*securities the subject of this Appendix 3B, and comply with section 6i

Yes

6b The date the security holder resolution under rule 7.1A was passed

21 May 2019

6c	Number of *securities issued without security holder approval under rule 7.1	N/A
<i>c</i> 1	N 1 C + W 1	27.44
6d	Number of *securities issued with security holder approval under rule 7.1A	N/A
( -	Number of teconities issued	NI / A
6e	Number of *securities issued with security holder approval under rule 7.3, or another specific security holder approval (specify date of meeting)	N/A
6f	Number of *securities issued	NI / A
OI	under an exception in rule 7.2	N/A
6g	If *securities issued under rule 7.1A, was issue price at least 75% of 15 day VWAP as calculated under rule 7.1A.3? Include the *issue date and both values. Include the source of the VWAP calculation.	N/A
<i>c</i> 1	16 +	NY /A
6h	If *securities were issued under rule 7.1A for non-cash consideration, state date on which valuation of consideration was released to ASX Market Announcements	N/A
6i	Calculate the entity's remaining	Refer to Annexure 1
OI .	issue capacity under rule 7.1 and rule 7.1A – complete Annexure 1 and release to ASX Market Announcements	Refer to Affilexure 1
7	<sup>+</sup> Issue dates	Anticipated to be Wednesday, 10 July 2019
	Note: The issue date may be prescribed by ASX (refer to the definition of issue date in rule 19.12). For example, the issue date for a pro rata entitlement issue must comply with the applicable timetable in Appendix 7A.	Timesepated to be Weatherday, 10 july 2017
	Cross reference: item 33 of Appendix 3B.	

<sup>+</sup> See chapter 19 for defined terms.

8 Number and +class of all +securities quoted on ASX (including the +securities in section 2 if applicable)

Number	<sup>+</sup> Class
Assuming that the	Fully paid ordinary
maximum number of	shares
shares offered under	
the Rights Issue is	
issued, there will be	
<b>539,308,483</b> shares	
on issue after	
completion of the	
Rights Issue.	
Assuming that the	Quoted options
maximum number of	exercisable at \$0.10
shares offered under	(10 cents) expiring
the Rights Issue is	on 13 August 2021
issued, there will be	
<b>59,747,916</b> quoted	
options on issue after	
completion of the	
Rights Issue.	

9 Number and \*class of all \*securities not quoted on ASX (including the \*securities in section 2 if applicable)

Number	+Class
1,416,667	2016 unlisted performance rights – long term incentive.
1,783,332	2017 unlisted performance rights – long term incentive.
1,949,999	2018 unlisted performance rights – long term incentive.
3,250,000	2019 unlisted performance rights – long term incentive.
6,594,840	Unlisted convertible notes issued at a face value of \$1 per note with a conversion price of \$0.16 (16 cents) per note (assuming no event triggers an adjustment to the conversion price). Maturity date of 30 April 2020.
49,900,084	Unlisted options, exercisable at \$0.17 (17 cents) each, expiring 31 December 2019.

Dividend policy (in the case of a trust, distribution policy) on the increased capital (interests)

N/A

<sup>+</sup> See chapter 19 for defined terms.

#### Part 2 - Pro rata issue

11 Is security holder approval No, shareholder approval is not required for required? the Rights Issue 12 Is the issue renounceable or non-Non-renounceable renounceable? 13 Ratio in which the \*securities will 1 new share will be offered for 4 (1:4) be offered existing shares held by an eligible shareholder as at the relevant record date. with 1 free attaching option for every 2 shares subscribed for and issued 14 <sup>+</sup>Class of <sup>+</sup>securities to which the (1) Fully paid ordinary shares offer relates (2) Quoted options 15 <sup>+</sup>Record date to 7:00pm (AEST) Thursday, 20 June 2019 determine entitlements Will holdings different 16 on No registers (or subregisters) be aggregated for calculating entitlements? 17 Policy for deciding entitlements Any fractional entitlement to a new share in relation to fractions will be rounded up to the nearest whole new share. 18 Names of countries in which the Any other country apart from Australia and entity has security holders who New Zealand. will not be sent new offer documents Note: Security holders must be told how their entitlements are to be dealt with. Cross reference: rule 7.7. 19 Closing date for receipt of 5:00pm (AEST) Wednesday, 3 July 2019 acceptances or renunciations

20	Names of any underwriters	N/A
21	Amount of any underwriting fee or commission	N/A
22	Names of any brokers to the issue	Joint Lead Managers are Foster Stockbroking Pty Limited and CCZ Statton Equities Pty Ltd
23	Fee or commission payable to the broker to the issue	\$50,000 plus a management and distribution fee of up to 5% from the Placement of any Shortfall and amounts received by the Company from Placement participants in the Rights Issue.  Up to 10,000,000 New Options.
24	Amount of any handling fee payable to brokers who lodge acceptances or renunciations on behalf of security holders	N/A
25	If the issue is contingent on security holders' approval, the date of the meeting	N/A
26	Date entitlement and acceptance form and offer documents will be sent to persons entitled	Monday, 24 June 2019
27	If the entity has issued options, and the terms entitle option holders to participate on exercise, the date on which notices will be sent to option holders	Friday, 14 June 2019
28	Date rights trading will begin (if applicable)	N/A
29	Date rights trading will end (if applicable)	N/A
30	How do security holders sell their entitlements <i>in full</i> through a broker?	N/A
31	How do security holders sell <i>part</i> of their entitlements through a broker and accept for the balance?	N/A

<sup>+</sup> See chapter 19 for defined terms.

			<del></del>	
32	of the	do security holders dispose eir entitlements (except by hrough a broker)?	N/A	
33	<sup>+</sup> Issue	e date	Anticipated to be Wednesday, 10 July 2019	
		Quotation of securit		
34	Type ( <i>tick</i> (	of <sup>+</sup> securities one)		
(a)		<sup>+</sup> Securities described in Part	:1	
(b)		All other <sup>+</sup> securities  Example: restricted securities at the end of the escrowed period, partly paid securities that become fully paid, employee incentive share securities when restriction ends, securities issued on expiry or conversion of convertible securities		
Entiti	ies tha	at have ticked box 34(a)		
Addit	ional	securities forming a new	class of securities	
Tick to docume		e you are providing the informat	tion or	
35			securities, the names of the 20 largest holders of the the number and percentage of additional *securities	
36		1 2	y securities, a distribution schedule of the additional umber of holders in the categories	
37		A copy of any trust deed for	the additional <sup>+</sup> securities	

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<sup>+</sup> See chapter 19 for defined terms.

#### Entities that have ticked box 34(b)

38	Number of *securities for which *quotation is sought	N/A	
39	<sup>+</sup> Class of <sup>+</sup> securities for which quotation is sought	N/A	
40	Do the *securities rank equally in all respects from the *issue date with an existing *class of quoted *securities?	N/A	
	If the additional *securities do not rank equally, please state:  • the date from which they do  • the extent to which they participate for the next dividend, (in the case of a trust, distribution) or interest payment  • the extent to which they do not rank equally, other than in relation to the next dividend, distribution or interest payment		
41	Reason for request for quotation now	N/A	
	Example: In the case of restricted securities, end of restriction period		
	(if issued upon conversion of another *security, clearly identify that other *security)		
		<u> </u>	
		Number	+Class
12	Number and +class of all		
42	Number and *class of all *securities quoted on ASX (including the *securities in clause 38)	N/A	N/A

<sup>+</sup> See chapter 19 for defined terms.

#### **Quotation agreement**

- <sup>+</sup>Quotation of our additional <sup>+</sup>securities is in ASX's absolute discretion. ASX may quote the <sup>+</sup>securities on any conditions it decides.
- We warrant the following to ASX.
  - The issue of the \*securities to be quoted complies with the law and is not for an illegal purpose.
  - There is no reason why those \*securities should not be granted \*quotation.
  - An offer of the +securities for sale within 12 months after their issue will not require disclosure under section 707(3) or section 1012C(6) of the Corporations Act.

Note: An entity may need to obtain appropriate warranties from subscribers for the securities in order to be able to give this warranty

- Section 724 or section 1016E of the Corporations Act does not apply to any applications received by us in relation to any \*securities to be quoted and that no-one has any right to return any \*securities to be quoted under sections 737, 738 or 1016F of the Corporations Act at the time that we request that the \*securities be quoted.
- If we are a trust, we warrant that no person has the right to return the 

  +securities to be quoted under section 1019B of the Corporations Act at 
  the time that we request that the +securities be quoted.
- We will indemnify ASX to the fullest extent permitted by law in respect of any claim, action or expense arising from or connected with any breach of the warranties in this agreement.
- We give ASX the information and documents required by this form. If any information or document is not available now, we will give it to ASX before 'quotation of the 'securities begins. We acknowledge that ASX is relying on the information and documents. We warrant that they are (will be) true and complete.

Sign here: Date: 14 June 2019

(Company secretary)

Print name: Melanie Leydin

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<sup>+</sup> See chapter 19 for defined terms.

## Appendix 3B – Annexure 1

## Calculation of placement capacity under rule 7.1 and rule 7.1A for eligible entities

Introduced 01/08/12 Amended 04/03/13

#### Part 1

Rule 7.1 – Issues exceeding 15% of capital		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
Insert number of fully paid +ordinary securities on issue 12 months before the +issue date or date of agreement to issue	364,074,660	
Add the following:	2,767,000 – 14 June 2018	
Number of fully paid +ordinary securities	1,293,810 – 21 August 2018	
issued in that 12 month period under an exception in rule 7.2	17,857 – 31 August 2018	
Number of fully paid +ordinary securities     issued in that 12 months paried with	5,343,750 – 19 October 2018	
issued in that 12 month period with shareholder approval	40,000,000 Shares – 10 September 2018	
Number of partly paid +ordinary	342,857 Shares - 19 October 2018	
securities that became fully paid in that 12 month period	82,191 Shares – 19 October 2018	
Note:	222,737 Shares – 5 February 2019	
<ul> <li>Include only ordinary securities here –         other classes of equity securities cannot         be added</li> <li>Include here (if applicable) the         securities the subject of the Appendix</li> </ul>	390,000 Shares – 5 February 2019	
	1,376,290 Shares – 14 June 2019	
3B to which this form is annexed  It may be useful to set out issues of securities on different dates as separate line items	Up to 119,495,833 to be issued under the Rights Issue – Anticipated to be issued on Wednesday, 10 July 2019	
<b>Subtract</b> the number of fully paid <sup>+</sup> ordinary securities cancelled during that 12 month period	-	
"A"	Up to 535,406,985	

<sup>+</sup> See chapter 19 for defined terms.

Step 2: Calculate 15% of "A"	
"B"	0.15
	[Note: this value cannot be changed]
<b>Multiply</b> "A" by 0.15	Up to 80,311,047
Step 3: Calculate "C", the amount 7.1 that has already been used	of placement capacity under rule
Insert number of +equity securities issued	3,612,498 Shares – 14 June 2018
or agreed to be issued in that 12 month period <i>not counting</i> those issued:	207,056 Shares – 14 June 2018
Under an exception in rule 7.2	81,944 Shares - 4 June 2019
Under rule 7.1A	
<ul> <li>With security holder approval under rule 7.1 or rule 7.4</li> </ul>	
<ul> <li>Note:         <ul> <li>This applies to equity securities, unless specifically excluded – not just ordinary securities</li> <li>Include here (if applicable) the securities the subject of the Appendix 3B to which this form is annexed</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul> </li> </ul>	
"C"	3,901,498
Step 4: Subtract "C" from ["A" x "I placement capacity under rule 7.1  "A" x 0.15  Note: number must be same as shown in Step 2	B"] to calculate remaining  Up to 80,311,047
Subtract "C"	3,901,498
Note: number must be same as shown in Step 3	
<b>Total</b> ["A" x 0.15] – "C"	Up to 76,409,549
	[Note: this is the remaining placement capacity under rule 7.1]

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<sup>+</sup> See chapter 19 for defined terms.

#### Part 2

Rule 7.1A – Additional placement capacity for eligible entities		
Step 1: Calculate "A", the base figure from which the placement capacity is calculated		
"A"	Up to 535,406,985	
Note: number must be same as shown in Step 1 of Part 1		
Step 2: Calculate 10% of "A"		
"D"	0.10	
	Note: this value cannot be changed	
<b>Multiply</b> "A" by 0.10	Up to 53,540,698	
Step 3: Calculate "E", the amount of placement capacity under rule 7.1A that has already been used		
<b>Insert</b> number of <sup>+</sup> equity securities issued or agreed to be issued in that 12 month period under rule 7.1A	-	
<ul> <li>Notes:</li> <li>This applies to equity securities – not just ordinary securities</li> <li>Include here – if applicable – the securities the subject of the Appendix 3B to which this form is annexed</li> <li>Do not include equity securities issued under rule 7.1 (they must be dealt with in Part 1), or for which specific security holder approval has been obtained</li> <li>It may be useful to set out issues of securities on different dates as separate line items</li> </ul>		
"E"	-	

<sup>+</sup> See chapter 19 for defined terms.

Step 4: Subtract "E" from ["A" x "D"] to calculate remaining placement capacity under rule 7.1A		
"A" x 0.10	Up to 53,540,698	
Note: number must be same as shown in Step 2		
Subtract "E"	-	
Note: number must be same as shown in Step 3		
<b>Total</b> ["A" x 0.10] – "E"	Up to 53,540,698	
	Note: this is the remaining placement capacity under rule 7.1A	

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<sup>+</sup> See chapter 19 for defined terms.