

04 July 2019

AVA secures Oil & Gas related contracts valued at A\$629K

- New contract for FFT's Aura Ai-2 to protect critical pipeline infrastructure in India
- Maintenance support contracts signed with two long-term FFT customers
- Support services and parts for FFT Secure Fence and FFT Secure Pipe deployments

AVA Risk Group Limited (ASX: AVA) is pleased to announce that its latest generation Aura Ai-2 technology has been selected to protect critical pipeline infrastructure in India.

The rollout, for a leading Indian Oil & Gas supplier, will be deployed on a buried pipeline with the implementation of Aura Ai's advanced detection capability expected to commence in Q1FY2020 and be completed by Q3 FY2020.

This new contact within the large Oil & Gas market segment follows the 25 June 2019 announcement of Aura Ai-2 being selected to protect the extended perimeter of a petrochemical facility located in the US Gulf Coast region and confirms the wide application of FFT's technology across critical security functions in this important sector.

As part of its global push to increase its recurring revenue, AVA is pleased to announce that it has secured maintenance support contracts with two of its existing customers in India. The maintenance contracts are for the provision of support services and spare parts for installed FFT Secure Fence and FFT Secure Pipe systems deployed to protect critical infrastructure across India, including major Oil & Gas assets and facilities.

Commenting on the announcement, AVA CEO Scott Basham said:

"The order to protect a critical pipeline in India is reflective of our focus on providing high-end, high-value applications with our world leading Aura Ai-2 technology. Customers that have strategic, nationally important infrastructure, see the clear value that our Aura Ai-2 platform brings with its unrivalled high-sensitivity detection, location accuracy, cut resilience capability, low nuisance alarms, and the longest linear range of any solution currently available".

"The provision of high-quality service and support capabilities is an integral part of our focus on delivering value to our customers around the globe. To meet this growing demand, we are rolling out some new and innovative service support offerings that will further allow us to diagnose and optimise deployed systems and respond more efficiently to calls for assistance from our large and growing customer base."

About the Ava Group

The Ava Group, comprising world leading technology divisions Future Fibre Technologies (FFT) and BQT Solutions (BQT) is a market leader in the provision of risk management services and technologies, trusted by some of the most security conscious commercial, industrial, military and government clients in the world.

The Group features a range of complementary solutions including intrusion detection for perimeters, pipelines and data networks, biometric and card access control as well as the secure international logistics and storage of high value assets. Through decades of innovation, the Ava Group continues to build upon a comprehensive portfolio of premium services and technologies for the most complex and demanding markets.

Our business truly serves a global market, with our knowledgeable team spread across six continents, providing market and industry expertise directly to customers. With thousands of sites protected, the Ava Group is proven to deliver first class services and technologies that surpass the expectations of our partners and end users.

Contact

For more information on this announcement please contact Leigh Davis, CFO leigh.davis@theavagroup.com