

## **ASX ANNOUNCEMENT**

### **COMPANY ANNOUNCEMENT**

# IMEXHS signs a distribution agreement in the US market

## **HIGHLIGHTS**

- IMEXHS Limited and IGMC MEDICAL TECHNOLOGY GROUP (IGMC Med), have signed a nonexclusive distribution agreement in the US market.
- Miami-based, IGMC Med is a wholesale medical supply & equipment distributor with market positions in Florida and Texas.
- IMEXHS and IGMC Med will start reviewing market strategies while IMEXHS is waiting on its 510(k) clearance notice from the US FDA.

**SYDNEY** — **15** July **2019** — Australian medical imaging company **IMEXHS** Limited **[ASX: IME]** is pleased to announce a new distribution agreement with IGMC MEDICAL TECHNOLOGY GROUP.

With more than 35 years of international experience, and over 10 years in the US healthcare markets, IGMC Med is an ideal partner for IME to accelerate the development of sales opportunities in the US. IGMC Med has relevant supply & equipment divisions covering: Medical (X-ray and imaging; Dental; Laboratory; and Veterinary. Its array of clients include: public, not-profit and private sector hospitals; Government organizations (military, veterans); regional health authorities; laboratories; local distributors and group purchasing organizations; and larger clinics.

CEO of IMEXHS Dr German Arango said "We are pleased to open a distribution relationship with IGMC Med for the key markets of Florida and Texas initially. Their specific divisions align with IME's verticals and we look forward to working with them on market development strategies given their experience with a wide profile of clients. Early client feedback will be an important part of our development of our comprehensive plan for the US. I believe we can successfully leverage their understanding of clients gathered from their holistic supply relationships."

The initial term of this non-exclusive agreement will be for one year and may be extended by succeeding periods of three years. The agreement has otherwise standard terms for termination and for market pricing, on 30-day terms to IMEXHS.

### **ENDS-**

For more information, please contact: Australian Media and Business Enquiries

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## **ABOUT IMEXHS**

IMEXHS Limited [ASX: IME] is a leading imaging Software as a Service (SaaS) and ancillary solutions provider. Founded in 2012, IMEXHS is known for its innovation in the imaging services market, offering flexible and scalable imaging solutions via its Hiruko branded suite of solutions for next generation Picture Archiving and Communications System (PACS) and integrated Radiology Imaging System (RIS). The Hiruko system is completely cloud based, vendor neutral and zero footprint with no need for installed software. Enhanced features such as a fully web-based voice recognition option and a zero footprint DICOM viewer are some of its advanced features. In addition to PACS and RIS, imaging technology and management systems can be provided on a Platform as a Service (PaaS) basis when packaged with equipment. The IMEXHS products are designed to increase productivity and save money for the users, with a scalable platform that is configured for the future, while enhancing patient outcomes. Please see www.imexhs.com

#### ABOUT IGMC MEDICAL TECHNOLOGY GROUP

**IGMC Med** is a wholesale health supply & equipment company that helps all types of health care providers achieve individual and corporate goals of providing quality health care services to their patients, whether human or animal, by giving them access to economical quality products and the latest innovations. Founded in 2010, IGMC MED has created a diverse platform for all its clients, with specialized divisions which assist with achieving the right solutions using insights from its vast research in the medical supply & equipment industry. The company is based in Miami, Florida.