

#### **COMPANY PRESENTATION**

Investor and shareholder meetings in Sydney and Melbourne this week

Melbourne, Australia and Amsterdam, Netherlands, 26 August 2019: TYMLEZ Group Limited (ASX:TYM) (TYMLEZ or the Company), a leader in enterprise software and technology solutions utilising commercial grade blockchain technology, is pleased advise that the Company's CEO, Michael Reh will be meeting with shareholders and other investors, brokers and analysts in Sydney and Melbourne this week, to update them on the Company's progress.

The Company Presentation which will be used for those meetings is **attached** and can also be found on the Company's website.

#### - ENDS -

#### **ABOUT TYMLEZ**

TYMLEZ is an ASX listed enterprise software and technology company with a highly scalable, enterprise-grade solution, utilising the key features of the blockchain combined with open source software and TYMLEZ's proprietary intellectual property. The TYMLEZ technology enables smart contract blockchain platforms customised for businesses and which can be deployed in minutes and or implemented via partners within an enterprise or across a consortium. The TYMLEZ technology meets key enterprise requirements of scale, robustness and security and can retrieve data from the customer's legacy systems. This scalable platform which enables accelerated development, management, and deployment of enterprise blockchain applications.

TYMLEZ technology is currently deployed with a number of customers across Europe, Asia and Africa, including Grant Thornton and Save the Kids. There are also a growing number of highly credentialled industry partners working with TYMLEZ to drive sales and support the rollout, including Hewlett Packard enterprise; SUSE, the world's largest integrator of SAP solutions; Plantation, a Boston Consulting Group division.; and CGI. Today, TYMLEZ is building a number of use cases for customers to leverage across asset tracking, secure document handling, KYC and HR onboarding, Market Settlement, and Loyalty Programmes.

#### **CONTACTS**

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#### MONETARY VALUES

Unless otherwise states, all dollar values are expressed in Australian Dollars (A\$). The information in this presentation remains subject to change without notice.



### **Our Vision**

 To be the gold standard provider of enterprise blockchain technology

### **Our Mission**

 To bring commercial-grade blockchain technology to enterprises in all markets

### We achieve this by

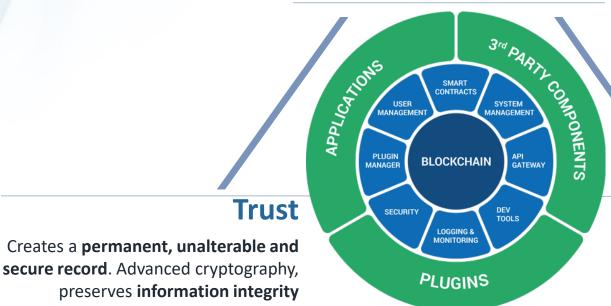
Providing scalable blockchain technology solutions which are commercially validated and supported by established global partners



## Blockchain is the next technology revolution

## Value

Enables a **unique asset** to be **transferred** over the Internet **without a middle centralised agent** 



## Reliability

**Decentralised** network – **no single point of failure** which could bring the entire system down



## Introduction to TYMLEZ

- Revenue stage software technology company specialising in commercial grade enterprise solutions utilising the blockchain
- **Blockchain** is the **next wave of technology innovation** Enormous market opportunity
  - Gartner estimates US\$176B by 2025
- TYMLEZ Blockchain Solutions Platform or TBSP validated and installed
  - Highly scalable, secure and robust
  - Retrieves data form all existing systems
- > 30 Use cases: KYC, HR on-boarding, tracking and tracing, audit and verification
- Key **technology partnerships** to support broader adoption and sales process
  - Google partner status in Google Cloud Technology Partner programme
  - **SUSE** collaboration with largest App provider for SAP
  - **Hewlett Packard enterprise** Blockchain in a Box
- Early revenue with attractive SaaS model
  - Licence fee on perpetual or subscription basis and consulting income
  - Pay-per-use model for future deployments
- **Experienced founders** and senior management





Google Cloud Platform





## **Experienced Founders and Board**



Michael Reh
CEO & Co-Founder

- Over 30 years of executive experience in software
- Executive VP at SAP (13 years), Executive VP and Global Head for Finacle at Infosys, CEO and board member at Edgeverve (8,000+ employees)



Reinier van der Drift
Executive Director & Co-Founder

- Tech entrepreneur with over 30 years of experience in authentication technology
- Founded Authasas B.V. which sold software to DFAT and later sold to the parent of SUSE



Rodney Hannington
Non-Executive Chairman

- Extensive international consulting experience across Asia, Europe, Africa and the Middle East
- Current Chairman of ASX-listed Lifespot Health, Non-Executive Director of ASX-listed Eagle Health



Daniel Dickens
Non-Executive Director

- 20 years of experience in technology consultancy
- Current Chief Technology
  Officer at Cromwell Property
  Group, an ASX 200 listed fund
  manager



## Technology – Version 2.0

Built by one of the most experienced teams in the world, **TYMLEZ** offers



A curated software suite that utilises a combination of **open-source software** and **TYMLEZ IP** 



An **intuitive development and run-time platform** which helps organisations develop new distributed applications (dApps)



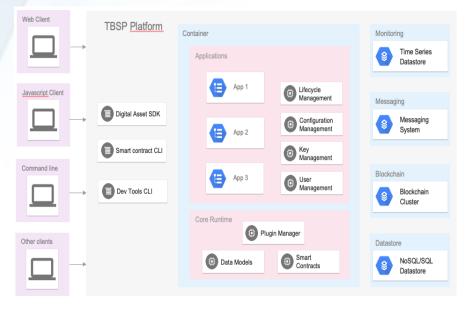
A platform that **enables legacy systems** to leverage the benefits that blockchain technology provides



A visual drag-drop-deploy environment to compose applications



## Technology - Summary



- Customisable distributed ledger technology for end-to-end enterprise solutions
  - 'Drag-and-drop' function seamless data transfer and error free applications
  - Immutable audit trail with added layer of authentication security
- Provides a completely secure environment, role-based access, multifactor authentication
  - Signature plugins include user / identity management, authorisations, public key infrastructure (PKI), logging and tracking
- Readily integrated with existing ERM software
  - Communicates natively to SAP (R3 & Hana),
     MSSQL and Salesforce



## Technology – Proof of Concept to full Deployment

#### **TYMLEZ Platform**

- Development to Proof of Concept (MVP)
- MVP into full deployment

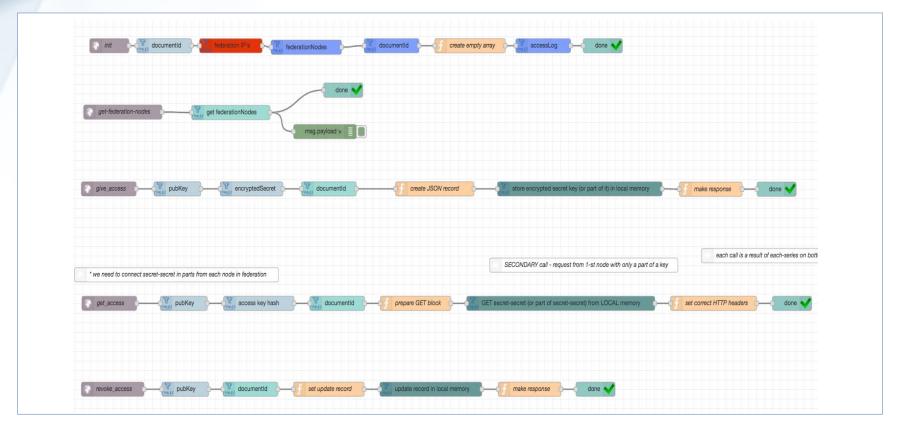




IMAGE: TYMLEZ TBSP visual Smart Contract authoring tool



Commercialisation

## **Business Model**

### We are selling



## We are NOT selling



- A customised enterprise platform solution for organisations through direct engagements
- Application accelerators or plug-ins for delivering tailored solutions through marketplaces and partner ecosystem
- Consulting services for the education, exploration and deployment of enterprise blockchain applications

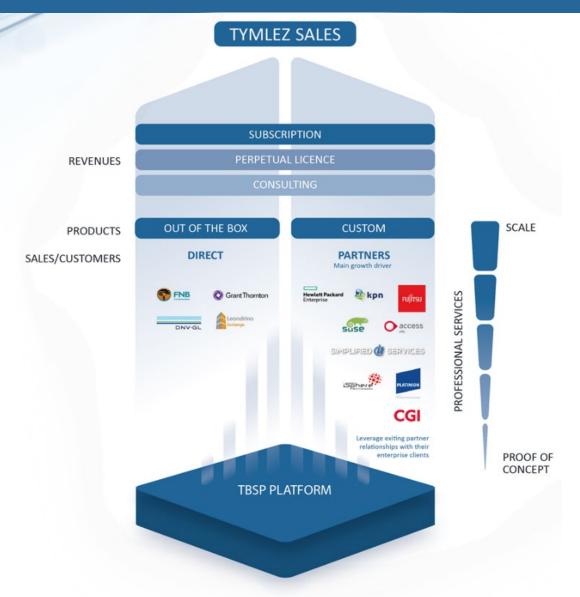
To the Developer community

100% plug-and-play solution

 Development platform without consultancy and technical support services



## Revenue model & Target customers





## > 30 Use Cases

### **Use Case Vertical Focus Transportation & Logistics |** Inspectie Leefomgeving en Transport Ministerie van Infrastructuur en Milieu **Asset Tracking | Compliance Government | Manufacturing Secure Document** Transportation & Logistics | Insurance | **Grant Thornton Handling & Sharing** Government | Legal | Healthcare | Utilities Nico·lab NGO | Hospitality | Insurance | **KYC | HR Onboarding** Government **Market Settlement Energy | Trading DNV·GL** Loyalty & Rewards (Token) **Hospitality | Retail | Exchange** Leondrino



### **Case Studies**



#### **BUSINESS CASE**

Grant Thornton wanted to automate and have immutable records of their audit process to meet regulatory compliance. They needed a secure document transfer and tracking solution.

#### TYMLEZ BLOCKCHAIN PLATFORM

TYMLEZ developed a secure document sharing blockchain solution enabling smart contract rules to be applied to document approvals, multiple sign offs and authorizations.

#### **BUSINESS BENEFITS**

- Automation reduced timelines, overhead and processing costs
- Secure and encrypted document exchange between individuals
- Improves operating efficiencies and customer experience
- Increased trust due to an immutable proof of compliance



#### BUSINESS CASE

Needed to create a digital GDPR compliant and secure recruitment and onboarding process which would provide:

- · Better collaboration of skills
- Reductions in overhead costs and process timelines
- Improvements in risk assessment and operational efficiencies

#### TYMLEZ BLOCKCHAIN PLATFORM

TYMLEZ's blockchain solution met all these requirements utilizing the visual modelling and smart contract capabilities plus API integration with HR systems and biometric devices

#### **BUSINESS BENEFITS**

- User permission driven process for data collection and sharing
- Secure and transparent data protected with by private keys
- Secure online credentials checking onboarding to capture details
- Secure communication between Governments and outside agencies



#### **BUSINESS CASE**

Nico.lab StrokeViewer® supports the complex process of clinical decision-making. Within 3 minutes, StrokeViewer® informs the physician with a detailed biomarker report and allows remote image viewing on any device, therefore enabling direct transfer of imaging data between stroke care centers within seconds.

#### TYMLEZ BLOCKCHAIN PLATFORM

Blockchain technology used to guarantee patient data confidentiality

#### **BUSINESS BENEFITS**

- Secure transportation of data, where access and encryption of data is governed by the blockchain and full GDPR compliant data exchange between parties in the consortium
- Brain scans uniquely fingerprinted and the integrity of the dataset is governed by the blockchain
- High speed processing and logging of data to ensure it always stays within the 3 minute time limit.



#### **BUSINESS CASE**

Leondrino chose the TYMLEZ Blockchain Enterprise Architecture to enable the fast paced development of exchange functionality and to use its application lifecycle management.

#### TYMLEZ BLOCKCHAIN PLATFORM

TYMLEZ provided the Digital Asset Management (tokenization) tools using blockchain technology to meet the requirements for scalability, security, privacy, governance and interoperability

#### **BUSINESS BENEFITS**

- TYMLEZ Blockchain Enterprise Architecture enables the fast paced development of exchange functionality and application lifecycle management
- This exchange makes it possible to do trading of company branded currencies



#### **BUSINESS CASE**

The Dutch Ministry of Transportation (ILT) is responsible for the safe transportation of hazardous goods. It's current process is a time-consuming and costly paper based process shared between transporters, countries and processors.

#### TYMLEZ BLOCKCHAIN PLATFORM

ILT chose TYMLEZ to leverage the secure document sharing application combined with smart contracts capability.

#### **BUSINESS BENEFITS**

- Replaced paper based process
- Reduced overhead costs and processing timelines
- Improved tracking and safety in transportation



## Key Commercial relationships

### HP Enterprise & SUSE Lab

- Joint commercial collaboration for Blockchain in a Box
- TYMLEZ platform is core software development licence fees
- Funded by HPe sales channels and resources
- SUSE operates 75% of SAP system solutions 80% of business transaction worldwide are processed through SAP systems





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### Google Cloud Platform

- Partner status in Google Cloud Technology Partner programme secured March 2019
- Working to strengthen Google relationship and access







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## Market Reach via Partner Network

|  | South<br>Africa | Benelux | Central<br>Europe | United<br>Kingdom | United<br>States | Middle<br>East | Asia<br>Pacific |
|--|-----------------|---------|-------------------|-------------------|------------------|----------------|-----------------|
| Software Suppliers<br>(Technology Vendors) | 3               | 5       | 4                 | 3                 | 2                | 2              | 1               |
| Value Added Re-sellers                     | 8               | 5       | 1                 | 2                 | 1                | 1              |                 |
| System Integrators                         | 3               | 1       |                   |                   |                  |                |                 |
| Use cases                                  | 2               | 8       |                   | 5                 |                  |                | 1               |

























## Future Product in Development

| Blockchain in a Box | <ul> <li>Late stage development with HPe and SUSE</li> <li>Commercialised through HPe sales channels</li> <li>Designated HPe sales team appointed – training</li> <li>Early bird customers onboarding currently underway</li> </ul>                                  |
|---------------------|--|
| TBSP Version 2.1    | <ul> <li>Features new database support for PostgreSQL</li> <li>Controlled Availability release scheduled for Q3 2019</li> <li>Powerful enhancement that lowers total cost of ownership for operating TBSP</li> <li>Development team in Russia and Germany</li> </ul> |





**Corporate & Financials** 

## **Corporate Snapshot**

| Share & Trading Statistics (Closing Price on 31 July 2019) |  |  |  |  |
|--|--|--|--|--|
| <b>Share Price \$0.09</b> per share (12mo \$0.09 - \$0.39) |  |  |  |  |
| Total Shares On Issue                                      | 130.7 million (73.8m are in escrow)              |  |  |  |
| Options Issued   | 3.4 million                                      |  |  |  |
| Market Cap   | ~\$11.8 million                                  |  |  |  |
| Founding Investors   | Michael Reh, CEO + Reineir van der Drift (50.4%) |  |  |  |
| Substantial Investors                                      | Whitcombe family (5.0%)                          |  |  |  |





## **Financial Overview**

### Pricing structure

- Exploration licence ~ A\$0.2m + Consulting
- Perpetual / Production licence \$A\$15k pm

| FY 2018       |        |
|---------------|--------|
| Revenue       | \$0.4m |
| Cash Receipts | \$0.5m |
| Gross Margin  | 100%   |

### Cash on Hand

- \$2.1m reported at 30 June 2019
- Seeking to strengthen Balance Sheet

| 1H 2019       |        |
|---------------|--------|
| Revenue       | \$0.2m |
| Cash Receipts | \$0.2m |
| Gross Margin  | 100%   |





# **Appendix**

Blockchain & Markets

## Blockchain Explained

- Blockchain is a distributed computing technology that removes the need for the trusted third party in a business process, a business to consumer process or in a consortium
- Blockchain is anticipated to be highly disruptive to some of the largest global sectors
- Bitcoin, Ether and Ripple are types of unregulated digital currencies, while blockchain is the underpinning technology that maintains the transaction ledger

- Public blockchain networks are completely open and anyone can join and participate in the network (e.g. Bitcoin), whereas participants need an invitation to join a private blockchain network
- The highly scalable Tymlez Enterprise Blockchain Architecture is optimised to establish trust and smart automation in an enterprise consortium





### Four Types of Blockchain initiatives in the Enterprise

### Four Types of Blockchain Initiatives



New businesses that rely on a blockchain foundation. Business model may not be new.



Digital Asset Market

New markets based on digital assets formed from nondigital ones (physical and virtual).



Efficiency Play

Efficiency improvements in transactions, interactions and tracking provenance of assets.



Record Keeper

Records management by one entity, for self or for a community.

### Business model impact

High

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### **Blockchain Types**

### **Public**

A public blockchain is a blockchain that anyone in the world can read, anyone in the world can send transactions to and expect to see them included if they are valid, and anyone in the world can participate in the consensus process—the process for determining what blocks get added to the chain and what the current state is.



### **Private**

A fully private blockchain is a blockchain where write permissions are kept centralized to one organization. Read permissions may be public or restricted to an arbitrary extent.



### **Consortium**

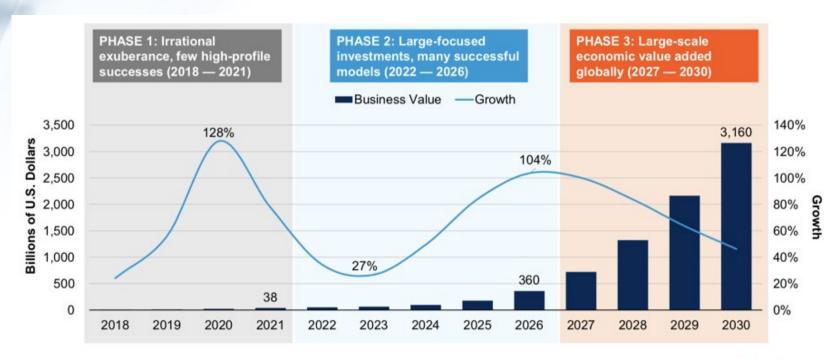
A consortium blockchain is a blockchain where the consensus process is controlled by a pre-selected set of nodes; for example, one might imagine a consortium of 15 financial institutions, each of which operates a node and of which 10 must sign every block in order for the block to be valid. The right to read the blockchain may be public, or restricted to the participants.



Source: Ethereum blog by Vitalik Buterin



# Blockchain Will Add Over \$3 Trillion in Value to the World Economy by 2030, But ...



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