

GLOBE INTERNATIONAL ANNUAL REPORT

ABN: 65007066033



# Welcome

Globe International Limited is a global producer and distributor specializing in purpose-built apparel, footwear and hardgoods for the boardsports, street fashion, outdoor and workwear markets. Globe International has offices, distribution and manufacturing centres in Melbourne, Gold Coast, Los Angeles, Newport Beach, San Diego, Hossegor, London and Shenzhen. Its products are sold in over one hundred countries around the world.

Globe International's proprietary brands include Globe, Salty Crew, FXD and Impala Rollerskates. The company is listed on the Australian Securities Exchange and has three operating segments: Australasia, North America and Europe. Globe International brands are sold direct to retailers and by third party distributors around the world, and the company has a select number of branded retail stores in various strategic neighbourhoods.

Globe International also maintains diverse licensing and distribution businesses of leading third party owned brands for the Australian and New Zealand market operating under its Hardcore Distribution and 4Front divisions. Currently, Hardcore distributes over thirty brands including Girl, Almost, Blind, Enjoi, Lakai, Chocolate, Flip and Thrasher, while 4Front licences and distributes Stüssy, MISFIT and Obey.



## Contents

Heritage	004
Globe Brand	006
Salty Crew	014
Impala Rollerskates	016
FXD Workwear	018
Hardcore Distribution	020
4Front Distribution	022
Worldwide Locations	024
Flagship Retail	026
Social Responsibility	028
Chairman's Letter to Shareholders	030
Chief Executive Officer's Letter to Shareholders	033
FINANCIAL REPORT (1)	
Director's Report	035
Auditor's Independence Declaration	044
Financial Statements	046
Director's Declaration	100
Independent Auditor's Report	102
Stock Exchange and Investor Information	108
Company Particulars	113

(1) This financial report includes the consolidated financial statements of the consolidated entity consisting of Globe International Limited and its subsidiaries. Unless otherwise noted, all financial information relates to the consolidated entity.

Globe International Limited is a company limited by shares, incorporated and domiciled in Australia. The address of the Company's registered office is 1 Fennell Street, Port Melbourne, Victoria, 3207. The financial statements are presented in Australian currency and were authorised for issue by the directors on 21 August 2019. The Company has the power to amend and re-issue these financial statements.

Globe International Limited 2019 Corporate Governance Statement can be viewed on our website at:





# GLOBE UNEMPLOYABLE

OVER 30 YEARS OF HARDCORE, SKATE AND STREET

"We didn't set out to make a business out of skating... we set out to make sure we didn't have to have a job so that we could skate."

- Peter Hill

Three Australian brothers: Stephen, Peter and Matt Hill, emerged out of Melbourne's underground skateboard scene of the late 1970s with a passion for skateboarding that they channelled into the founding of a skateboard equipment importing business, Hardcore Enterprises. Their young company promoted skateboarding throughout Australia; initially with local demonstrations and then a series of national super skateboard tours during the 1980s. Hardcore created a new market and helped grow the Australian boardsports industry. From their involvement with licensing and distribution during the streetwear fashion explosion of the 1990s and the rise of

surf-influenced apparel, the Hills soon developed their own diversified proprietary labels including the skate footwear brand, Globe shoes. With domestic success and the subsequent expansion of Globe into North America and Europe, the company publicly listed on the Australian Securities Exchange in 2001 as Globe International Ltd. The acquisition of the dominant American skateboard company, Dwindle Distribution along with its manufacturing base, in 2002, further grew Globe International's brand stable across all sectors, including skate hardware, footwear and apparel. This allowed the company to invest in improved product design and

technology. The company continues to thrive with multi branded high end designed and manufactured products, and is still licencing, creating and acquiring new proprietary brands, such as the FXD workwear label, Salty Crew and Impala Rollerskates. Celebrating over thirty years since the 'unemployable' origins of the company's founders, Globe International continues to build on the original enthusiasm of the Hill Brothers and their earliest staff. As depicted in the coffee table history book, *Unemployable*, the heritage and authenticity across all the respective brands and operating divisions in the business continues to evolve today with a new generation.











United by over three decades of boardsports, street culture, design and film, GLOBE represents an international network of riders and designers. Emerging out of the Melbourne underground skate scene of the 1970s, Australian brothers Stephen, Peter and Matt Hill started a skateboard distribution business that set off a new movement in Australia and eventually led to the launch of the GLOBE brand in 1994. GLOBE is premium boardsports footwear, apparel and skateboards.



### **SKATE TEAM**

David Gonzalez
Mark Appleyard
Ryan Decenzo
Rodney Mullen
Sammy Montano
Paul Hart



### **SURF TEAM**

Dion Agius
Taj Burrow
Creed McTaggart
Nate Tyler
Noa Deane
Brendon Gibbens
Eric Geiselman
CJ Hobgood
Damien Hobgood



## **SNOW TEAM**

## David Carrier Porcheron Romain De Marchi JP Solberg











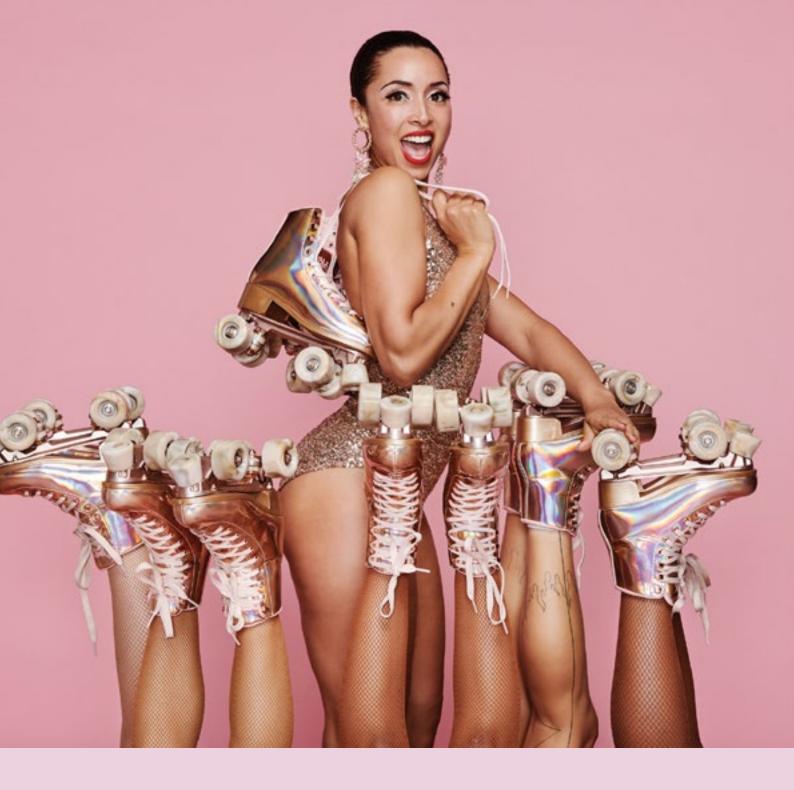


There was a time in surfing, maybe you could call it surfing's "golden age". When surfers were wild men, thrill seekers, and risk takers. Expelled from society, probably by choice.

They found the sea better than the society they had been cast out of. Determined to leave this dried up and cowed society and strike off into the unknown. So they spent their lives out in the water. When there was surf, they surfed. Nothing else mattered. And when it was flat they fished, or they dove, and when the wind picked up they sailed, but they never got out of the water. To some, it was an escape, to others, it felt more like home. This mindset seems to have disappeared in the present culture.

But weaving through the crowds of yuppies and yahoos at the beach are the thrill seekers and risk takers. They are out there, pushing the limits, and finding their own type of enjoyment. They're not doing it for you, they're not doing it for recognition, or fame. They're doing it for themselves, for the next dive, the next wave. To Find Refuge in the Sea.

The Salty Crew story is not a new one. These principles and values. A lifestyle forged by those who have gone before us. It is this inspiration and this passion that sets the course for the Crew, and for the product. Salvaging A Lifestyle for Tomorrow's Youth.











## POLLED SKATES

Launched in Melbourne Australia in late-2017, Impala Rollerskates is driven by a team of girls with a passion for rollerskating, skateboarding and surfing. With a throwback to 70's era of skating down the boardwalk or pulling out dance moves at the roller disco, Impala is bringing back the yesteryears of skate. We're World Wide.

Impala Rollerskates are currently available across the globe at a store, or online, near you - in Australia, NZ, USA, Canada and across Europe.

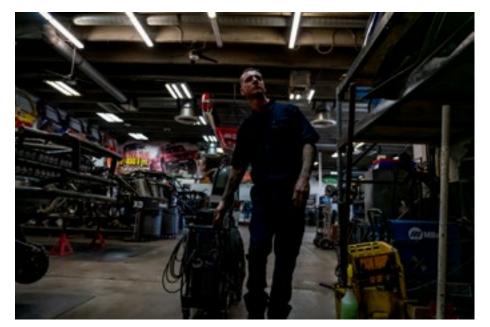
We love the beach, we love to rollerskate, we love to skateboard, we love to surf. With our head office in Melbourne, Australia, we are part of the Globe International family. Backed by over 30 years' experience with surf, skate and women's streetwear brands, we've created a product made from high quality components designed for comfort, all at an accessible price. With a modern shape and styling,

you will look great and feel great skating with your friends. Our skates are PETA-approved Vegan. We care about our impact, and endeavour to create a product that is conscious of this.

Throughout all stages of design and production, we are mindful of every detail - from the materials to the manufacturing processes that we use. We also work with charities and causes that we feel passionate about and are aligned with who we are as a brand. So our skates not only look good, but ARE good and DO good. We work with girls who inspire us and who will inspire you. Girls who have it going on, are fearlessly chasing their dreams and living life to the full. Impala squad.

Impala is a worldwide community for those who love to skate – whether it's at the beach, through the local streets, at a rink or in the skate park.











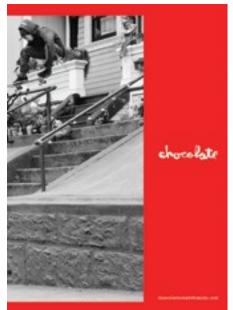


#### **FXD IS 'FUNCTION BY DESIGN'**

After more than twenty five years designing and making purpose-built, technical apparel for the punishment of board sports and street wear, Globe International created FXD to offer a better look and function through carefully designed and styled workwear and work boots.



Chocolate



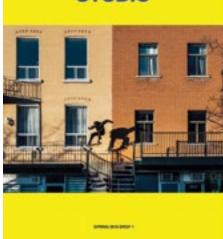
Alltimers



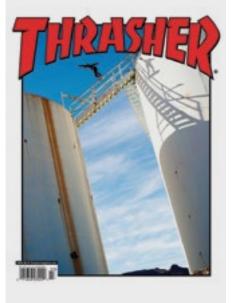
Girl Skateboards







Studio Skateboards



Thrasher Magazine



Lakai Footwear

























#### HARDCORE DISTRIBUTION

Globe International Limited's Hardcore Distribution is Australasia's largest distributor of leading brand skateboard products, both owned and third party international brands. Launched in 1984, Hardcore Distribution is the foundation company of Globe International. Hardcore has an unbroken heritage of over 30 years of promoting and distributing the best skateboard brands and pro skaters in the world. Hardcore's founders, senior management, sales staff, warehouse staff, are all skateboarders and all skate daily. Hardcore distributes over thirty brands including Girl, Flip, Chocolate & Alltimers.

















M/SF/T



#### **4FRONT DISTRIBUTION**

Globe International Limited's 4Front Distribution specialises in the licensing, distribution and marketing of global street fashion and art culture apparel and footwear brands that include Stüssy, MISFIT, Obey and XLarge.



Melbourne

#### Los Angeles

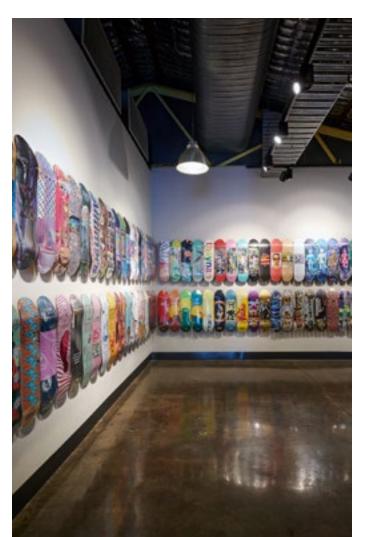


#### Newport Beach



WORLDWIDE LOCATIONS | 2019 025





#### **AUSTRALIA**

Melbourne Gold Coast

#### **USA**

Los Angeles Newport Beach San Diego

#### **FRANCE**

Hossegor

#### **UNITED KINGDOM**

London

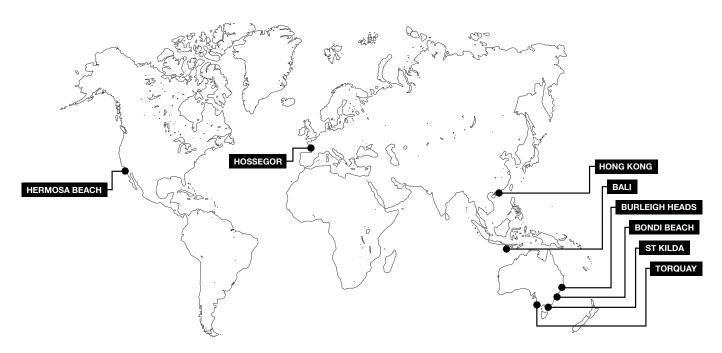
#### **CHINA**

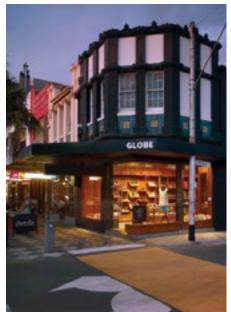
Shenzhen

Globe International maintains major sales, marketing, design and distribution offices in key industry locations around the world including Los Angeles, Melbourne, Gold Coast, London, Hossegor, Newport Beach and San Diego. In addition it has manufacturing facilities in China. Globe sells its products direct to retailers in over 20 countries, and elsewhere via third party distributors. In total, Globe International products can be found in more than 100 countries worldwide.



FLAGSHIP RETAIL | 2019 027









Hossegor





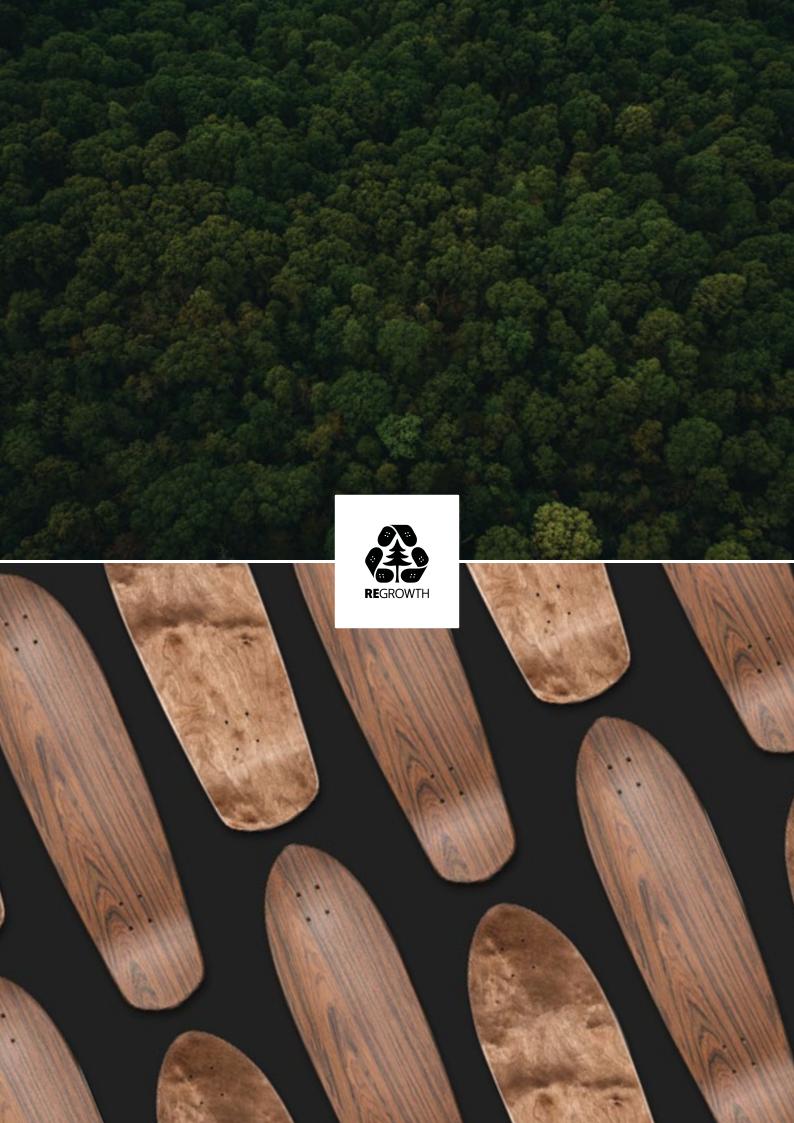




Hong Kong



Hermos



SOCIAL RESPONSIBILITY | 2019

#### Environment



Globe International continues to build upon earlier improvements in sustainability policies and procedures including examining the energy efficiency and waste practices in the Company's own operations across offices, warehouses and retail stores. Our Melbourne-based Head Quarters was awarded a Better Commercial Buildings grant from Sustainability Victoria to assist in the evaluation and energy efficiency of our facilities at Port Melbourne which has rolled out this year. Work has continued to the refinement of our packaging and product lifecycle design, including efforts around sourcing, recycling and undertaking training of key production staff across brands and departments. The Company has also adapted measures to ensure due diligence is undertaken in relation to Illegal logging and sourcing practices to

meet the requirements of the Australian Illegal Logging Prohibition Act 2012. This past year, the company has also introduced a Restricted Substances List across all suppliers to encourage the elimination and reduction of levels of unsafe chemicals in products. To engage further with forestry efforts that offset the timber used in the production of skateboards across its brands, Globe has continued to partner and increase its funding to the National Forest Foundation (NFF), an American non-profit organisation who works with the United States Forest Service, particularly in the area of restoring forest areas damaged by wildfire, drought and pests, Globe's 2019 donation to the NFF will effectively help the organisation to plant over three times the amount of trees we harvest yearly in the making of our skateboards.

#### Community

Across all our operating regions, aside from its directed commercial activity, Globe International has continued its track record of encouraging the development of skate, surf and snow by donating cash, product and in-kind donations to industry-related organisations such as Skatistan, SkateMate, Next Up Foundation, Decks for Change and Boarding for Breast Cancer. The company has also donated directly to various local community groups and charity organisations,

including; Cancer Council of Victoria, Big hART, Headspace, Boots for All, Brotherhood of St Laurence and Variety. The Staff Volunteer leave scheme continued in Australia successfully, with plans to roll the program out to other regions next year and as part of a commitment to encouraging opportunities for young people, our secondary school-based Work Experience program and tertiary-based industry internships remained popular.



#### Social

In addition to our policies and programs looking after staff within our company, Globe International undertakes an annual review of its supply chain and ensures all suppliers and our own sourcing staff sign off on our Ethical Sourcing policy. This publically available policy sets out minimum standards, particularly in relation to banning both child and forced labour along with the requirement to provide a safe workplace for all. In the year ahead, the Company will be preparing a report as part of the new requirements of the Australian Modern Slavery Act 2018 and we have already become more proactive in this area, including directly commissioning social audits of new key suppliers and undertaking a more thorough risk assessment process.

The vast majority of our products are manufactured in mainland China, the USA and Mexico with long standing third party supplier partners. Other items representing less than 5% of overall production are produced in factories across Nicaragua, Italy, Slovakia, Vietnam, Bangladesh and Australia. Globe is committed to avoiding manufacturing areas where there are known serious social issues around worker exploitation - including Cambodia and Myanmar (Burma). Due to continuing grave and systematic labour rights violations in both Uzbekistan and Turkmenistan, the company has also pledged to not knowingly use cotton sourced from either of those countries' cotton industries.



See more at: globecorporate.com/social-responsibility

#### **CHAIRMAN'S LETTER TO SHAREHOLDERS**

I was invited to join the Globe board of directors late last year when it became clear that Paul Isherwood's illness was progressing and he would not be able to continue as a director for much longer. Paul was an excellent chairman of Globe over many years and all those associated with the company, including me, miss him greatly. Globe honours Paul's legacy.

Following Paul's passing, I was invited to chair the board, which I was honoured to accept. I have known Globe and its founders and management for many years. I have had a long association with the company and its business, both in Australia and overseas, going all the way back to its foundations. I know that the board and management of Globe are absolutely dedicated to the interests of Globe's shareholders. They are also well aware that there are numerous other stakeholders whose interests need to be carefully considered when making any strategic or business decisions in the life of the company. These stakeholders include in particular Globe's employees, customers, suppliers and the wider communities in which Globe operates around the world. We have them in mind in everything that Globe does and plans for.

As Matt Hill notes in his CEO report, 2019 was a challenging year, but the Globe team performed very well in the circumstances and the results were creditable. 2020 looks at present to be an even more challenging year ahead, with damaging international trade tensions, considerable political and social unrest and very low growth rates right across the world's economies, large and small. I know that Globe's board and its whole management team are focused on delivering the best possible results for Globe's stakeholders in these challenging times. We look forward to the continuing support of our shareholders as we face the challenges ahead and focus the business on meeting them.

I look forward to interacting with Globe shareholders at the AGM later this year and on any other occasions when we might meet.

Norman O'Bryan

Chairman and Non-Executive Director

Norman O Byan





#### CHIEF EXECUTIVE OFFICER'S LETTER TO SHAREHOLDERS

Dear Shareholders.

2019 was a productive financial year for the company. We saw stable financial performance maintained, a number of key branded changes executed and investments made in future growth initiatives. In essence, despite tougher trading conditions, the company managed to grow revenues and keep profits relatively flat, whilst proactively making positive brand changesfor the future.

Net Sales for the financial year of \$158.7M were 8% up over the prior year with revenue growth coming from newer brands. Earnings before interest, tax, depreciation and amortization (EBITDA) dropped modestly by 5% to \$9.1M and net profit after tax (NPAT) dropped 3% to \$8.2M. The modest downward pressure on profits came primarily from the impact on margins from the strengthening of the US dollar against the Australian dollar during the year.

Shareholder returns increased for the year with 13 cents per share being determined to be paid during the year. This represented an increase of 18% over the prior year's dividends and continued a multi-year trend of consistently increasing dividend returns to shareholders.

The company has three major operating segments in Australia, North America and Europe. Australia continued to deliver the lion's share of company revenue while North America posted solid revenue growth as a consequence of new brands in the division. European revenues were essentially flat as compared to the previous year. In both Australia and North America there was downwards pressure on margins and reported EBITDA in each region was down compared to the year prior.

Branded highlights and revenue growth came from Salty Crew apparel, FXD workwear clothing and boots, and Impala Rollerskates. In addition, our streetwear/fashion division, 4Front, in Australia remained an important contributor to the business and saw new brands such as M/SF/T grow during the year off a small base.

In the more traditional boardsports branded segment of our business, conditions were tougher with lower demand for boardsports brands. As a consequence, a great deal of change was undertaken during the period which culminated in a major shakeup of our Globe apparel, skateboard and footwear brand. Globe is now more sharply focused as a brand for the changing boardsports market.

Furthermore soon after the completion of the 2019 financial year, the company divested our Dwindle skateboard brands to Highline Industries Corporation. The divestment saw the brands and personnel go to a good home where we hope they will prosper. Meanwhile it enabled us to remove a stable of smaller scale brands all within one product category and distribution channel, so that we can focus on our remaining more varied brands. Our continuing brands are most exciting to us as they are all largely in their infancy, with scale potential. Furthermore, these brands operate in a broad range of distribution channels with quite distinctly different end consumers.

The net effect of the changes in the boardsports division and the introduction in recent times of newer workwear, outdoor and female brands, is that we enter the 2020 financial year with one of the most diverse brand mixes in our thirty-four year history. Furthermore, the potential for revenue growth across the brand portfolio, is one of the most promising we have ever had in the company.

We are excited that in a year that involved so much change, that we were simultaneously able to work on a major realignment of our brand portfolio, maintain a solid financial result and see significant expansion in brands that will be our future growth drivers such as Salty Crew, FXD and Impala. We now have the right mix of diverse brands with scale potential. While we remain active and committed to our core of skateboarding and boardsports, our brands are operating in different segments of distribution covering a wider range of demographics than ever before. We have a terrific platform for future global growth and profitability improvement that goes beyond the recent growth we've experienced in Australia.

All these achievements would not be possible without the work of our talented staff members around the world, and our Board of Directors who supported our strategies for aggressive, proactive change. It will be extremely satisfying for all involved to see the creative brand outputs and consequent returns to shareholders that we hope will be generated by our re-vamped brand platform over the coming years.

Matt Hill
Chief Executive Officer





Your directors present their report on Globe International Limited ("the Company") and its controlled entities (collectively "Globe" or the "consolidated entity") for the year ended 30 June 2019.

#### **DIRECTORS**

The name and position of each director of the Company in office during the financial year and up to the date of this report:



# Norman O'Bryan AM SC

Chairman and Independent Non-Executive Director 246,408 shares

Norman O'Bryan AM SC was appointed to the Board of Directors on 26th October 2018 and appointed as Chairman on 14 November 2018. Norman has over thirty years of extensive legal experience and is currently Senior Counsel for Victoria. He has written and presented widely on commercial and competition law. He is a Rhodes Scholar and a longstanding member of the Law Council of Australia and its specialist corporations and competition committees, the Australian Bar Association and the International Bar Association. Between 2002 and 2006 Norman was a non-executive director of Globe as well as Chairman of Globe's Audit and Risk Committee. Additionally, between 2004 and 2013 he was a member of the Australian Takeovers Panel.



# Stephen Hill

Executive Director 12,581,062 shares

Stephen Hill co-founded Globe in 1985, remains a major shareholder in the business and has expertise in the development of growth initiatives, brand development and market positioning strategies for the Company. Stephen is a former skateboarding champion and remains an active skateboarder, snowboarder and surfer.



Peter Hill

Executive Director 12,436,009 shares

Peter Hill co-founded Globe in 1985 and remains a major shareholder in the business. He is a major contributor to the strategic market direction and brand development of the business with a particular emphasis on Asian sourcing and distribution where he is based. Peter is a former skateboarding champion and maintains an extensive interest in extreme action sports and motorsports.



# Paul Isherwood AO FCA

Independent Non-Executive Chairman

Paul Isherwood was appointed to the Board of Directors in March 2001 and elected Chairman in March 2003. Sadly Paul passed away on 27 October 2018. Paul was an experienced company director with a strong finance and accounting background and extensive corporate governance experience across different industry sectors, mostly with listed companies. He had proven leadership skills from a career with Coopers & Lybrand that spanned 38 years. He held the position of National Chairman and Managing Partner of Coopers & Lybrand (Australia) from 1985 to 1994 and served on the International Board and Executive Committee of the firm from 1985 to 1994. Paul was also a Director of the Australand Property Group from December 2005 to November 2014.

# **COMPANY SECRETARY**

Gerhard M. Correa CPA, CA

Gerhard Correa was appointed as the Company Secretary in November 2004. Gerhard joined the Company in November 2000 as Financial Controller.

### PRINCIPAL ACTIVITIES

The principal activities of the consolidated entity during the financial year were the specialised design, production and distribution of purpose-built apparel, footwear and hardgoods for the board sports, street fashion, outdoor and workwear markets globally.

### **CHANGES IN STATE OF AFFAIRS**

There have been no significant changes in the state of affairs of the consolidated entity during the financial year.

### MATTERS SUBSEQUENT TO THE END OF THE FINANCIAL YEAR

On 9 August 2019, the consolidated entity sold its suite of Dwindle brands to Highline Industries Corporation. This divestment was part of the consolidated entity's ongoing strategic overhaul to reduce the number of smaller brands and move towards having fewer brands in each product category. Following this change the company has a much better balance of apparel, footwear and skateboard hardgoods brands proportionate to the revenue of each product category. Globe International remains fully committed to the skateboard market and boardsports distribution channel through its remaining brands, while the Dwindle brands and personnel will find a suitable home at the hardgoods-focused Highline Industries.

The transaction includes the brands, working capital, domain names, social media accounts and the personnel attached to the Dwindle business. As at 30 June 2019, the carrying value of the net assets associated with the deal was \$1.5 million, which was all in working capital. The transaction will be recognized in the first half of the 2020 financial year. The sale of this business is not expected to have any significant impact on Group profitability in the 2020 financial year and beyond.

### **REVIEW OF OPERATIONS**

The consolidated entity reported continued growth in net sales for the financial year, while profitability was just below the previous corresponding period (pcp), mainly due to the impact on margins from the strengthening of the US dollar against the AUD. The key business metrics were as follows:

- Net sales for the financial year of \$158.7 million were 8% or \$11.5 million higher than the pcp.
- Earnings before interest, tax, depreciation and amortization (EBITDA) fell by 5% to \$9.1 million, compared to \$9.6 million in the pcp.
- Net profit after tax (NPAT) of \$8.2 million for the financial year was 3% lower than the \$8.4 million reported in the pcp.
- Cash-flows used in operations were \$3.5 million, compared to \$11.2 million in cash generated from operations in the pcp.
- Dividends, paid or determined, in relation to the 2019 financial year of 13 cents per share were 18% higher than the 11 cents per share paid in relation to the 2018 financial year.

Net sales for the year of \$158.7 million grew by 8% in reported currency terms, or 5% in constant currency terms. Gross profit margins were lower than the pcp by 1.5 percentage points, driven mainly by the impact of the stronger USD on margins in the Australian business. EBITDA margins of 5.8% of net sales were lower than the pcp by 0.8%, as sales growth off-set the majority of the impact of lower gross profit margins.

#### A brief overview of performance by region is included below:

• The Australian division continued to be the key contributor to Group sales and profitability. At \$82.0 million, sales were 5% higher than the prior year, marking the 8th consecutive year of sales growth for the Australian division. Sales growth in the current year was driven by FXD apparel and boots, Salty Crew clothing and Impala Rollerskates. Despite the growth in sales, the \$13.4 million EBITDA reported was \$1.1 million or 8% lower than the pcp, mainly due to the impact of the stronger USD on gross profit margins which were lower by 1.8 percentage points than the pcp.

# **REVIEW OF OPERATIONS (continued)**

- The North American division continued to grow revenues in the current financial year, with a 7% increase in constant currency net sales. Sales growth was driven by Salty Crew and Impala Rollerskates. Despite the growth in sales, EBITDA profit was below the pcp with a reported EBITDA of \$0.2 million, compared to \$1.6 million in the prior year. The lower profitability was driven by a reduction in gross margins due to customer mix in this financial year. In addition, costs increased due to further investments in future growth brands such as Salty Crew, FXD and Impala in the North American markets. In future periods the cost base will be significantly lower with the divestment of Dwindle and related restructuring of the business during FY20.
- The performance of the European business was largely flat in constant currency, from a sales and profitability perspective. During the year investments were made in Salty Crew and Impala for future growth.

The Group's net cash position at 30 June 2019 was \$7.9 million, which was \$8.9 million lower than the same time last year. This reduction in net cash is mainly due to \$3.5 million of cash used in operations and the payment of \$5.0 million of dividends during the financial year. The negative cash flows generated from operations were a consequence of a \$13.1 million increase in working capital, largely due to an \$8.0 million increase in inventory.

Inventory growth was in part due to planned inventory build for new brands to support sales growth. However, the most significant factor that drove the increase in inventory in the second half of the financial year was conservative inventory planning for non-seasonal products, due to a supplier change-over in April. It is expected that inventory levels will be lower by the end of the first half of the 2020 financial year, without the need for any major inventory clearance activity.

#### **DIVIDENDS**

During the year the Company paid the following dividends:

- An unfranked final dividend of 6 cents per share, relating to the 2018 financial year. This dividend amounting to \$2.5 million was paid to shareholders on 21 September 2018.
- An unfranked interim dividend of 6 cents per share relating to the 2019 financial year. This dividend amounting to \$2.5 million was paid to shareholders on 22 March 2019.

Since the end of the financial year the directors have determined that a final dividend of 7 cents per share will be payable, relating to the 2019 financial year. This dividend, amounting to \$2.9 million, will be unfranked and will be paid to shareholders on 19 September 2019.

In total, dividends of 13 cents per share will be paid to shareholders in respect of the financial year ended 30 June 2019, compared to 11 cents paid in relation to the year ended 30 June 2018.

# **ENVIRONMENTAL REGULATIONS**

The consolidated entity is not subject to particular or significant environmental regulation in respect of its activities.

### **MEETINGS OF DIRECTORS**

Details of attendances by directors at Board meetings during the financial year were as follows:

	NUMBER ELIGIBLE TO Attend	NUMBER Attended
Paul Isherwood	2	1
Norman O'Bryan	3	3
Peter Hill	5	5
Stephen Hill	5	5

# **REMUNERATION REPORT (AUDITED)**

The remuneration report is set out under the following main headings:

- A Principles used to determine the nature and amount of remuneration
- **B** Details of remuneration
- **C** Service agreements
- **D** Other transactions with directors and key management personnel
- **E** Additional information

#### A. Principles used to determine the nature and amount of remuneration

#### Over-riding principles of remuneration

The objective of the Company's executive remuneration framework is to attract and retain directors and executives capable of managing the consolidated entity's diverse operations in Australasia, North America and Europe. As the Company does not have a Remuneration Committee, executive remuneration is reviewed on an annual basis by the Board, having regard to personal performance, Company performance and relevant comparative external information.

Remuneration for directors comprises a fixed component only. Remuneration for other senior executives comprises both fixed compensation and an "at risk" component. The "at risk" component relates to short term incentives, targets for which are set at the beginning of each year and assessed on an annual basis by the CEO, or the Board in the case of the CEO. These incentive targets are based on a combination of the Company's results and individual performance levels.

This executive remuneration framework is aligned with shareholders interests in the following respects:

- it attracts and retains high calibre executives, as it:
  - remunerates capability and experience
  - is competitive
  - rewards executives for contributing to the achievement of Company and business unit targets
  - provides a clear structure for earning remuneration
- remuneration is linked to certain financial performance measures. Globe International Limited's net profit after tax (NPAT) and
  earnings before interest, tax, depreciation and amortisation (EBITDA) have been the central performance measures for the
  Company's executives in recent years. Other financial measures taken into consideration include revenue growth, net operating
  cash flows and other business objectives.

Based on these over-riding principles, the executive remuneration framework satisfies the following criteria for good remuneration governance practices:

- competitiveness and reasonableness
- compensation linked to performance
- transparency

#### **Directors**

Remuneration and fees paid to directors reflect the demands which are made on, and the responsibilities of, the directors in their capacity as board members and/or executive directors, as the case may be. Directors' remuneration and fees are reviewed annually by the Board, both in total and by individual director. Directors do not participate in any incentive schemes.

### Non-executive directors

#### Fixed compensation

The current base remuneration was last reviewed in October 2018 upon the appointment of the new director. At this time it was determined that the fees paid to the new non-executive director were to be consistent with those paid to the existing non-executive director. As there are no sub-committees of the Board, this is an all inclusive annual fee.

#### Retirement allowances

The only retirement allowances for the non-executive director are superannuation payments to a nominated contribution scheme, which are made in accordance with statutory obligations in Australia.

#### **Executive directors**

#### Fixed compensation

The executive directors' remuneration is fixed, and consists of base pay and superannuation. The base pay is determined by the Chairman, and is considered to be reasonable in that it is in line with market remuneration for similar positions in the industry and in line with the remuneration paid to KMP's with similar levels of responsibility. Furthermore, there are no guaranteed base pay increases included in the executive directors' employment contract and no entitlements to participate in the Company's short or long term incentive plans.

The current base remuneration was last reviewed on 1 September 2015, at which point the remuneration was increased to reflect the executive directors' on-going contribution towards the development and enhancement of the Company and its brands, which ultimately drives growth in revenue and profits. It is to be noted that the financial year ended 30 June 2011 was the first year since 2001 in which the executive directors were remunerated in accordance with their positions in the Company. The founding directors, who were full time executive directors, elected not to receive any remuneration for their services for the first 9 years after the Company was listed in 2001.

#### Termination benefits

Executive directors are not entitled to termination benefits other than the minimum requirements set under the National Employment Standards.

#### Retirement allowances

The only retirement allowances for the executive directors are superannuation payments to a nominated contribution scheme, which are made in accordance with statutory obligations in Australia.

#### **Executives**

The executive remuneration framework has two components that, combined, represent total remuneration:

- fixed compensation
- short-term incentives

### Fixed compensation

The terms of employment for all executive management include a fixed compensation component, which is expressed in local currency. This fixed component is set in accordance with the market rate for a comparable role by reference to appropriate external information and having regard to the individual's responsibility, qualifications, experience and location. Executive compensation is also reviewed on promotion and at the expiration of service agreements, in the case of the CEO.

Fixed compensation includes contributions to superannuation in accordance with relevant legislation, where applicable. Fixed compensation is structured as a total employment cost package which may be delivered as a mix of cash and non-financial benefits at the executive's discretion. There are no guaranteed fixed remuneration increases included in any senior executive's contracts.

#### Short term incentives ("STI")

The STI is a plan that involves linking specific targets, both quantitative and qualitative, with the opportunity to earn incentives in addition to fixed compensation. The amount of STI to be paid each year is established at the discretion of the CEO and the Board, with executives' STI's capped at 75% of their base pay, and the CEO's STI capped at 100% of his base pay. The targeted quantitative performance levels include a mix of both individual performance levels and total Company performance levels. This ensures that the incentive is directly linked to areas of individual control, while at the same time ensuring that such incentives are ultimately linked to the creation of shareholder wealth through improved Company performance. Qualitative targets are generally linked more specifically to each individual and relevant business unit goals, rather than outright performance. As such, the targets are more subjective in nature than the quantitative target which means payment is largely subject to the discretion of the CEO and the Board.

Short term incentives have historically been settled in cash. However, the Company does have a Short Term Incentive Equity Plan (STIEP). The purpose of the STIEP is to provide the Company with an alternative settlement option for short term incentive obligations, which will continue to motivate key management personnel ("KMPs"). Under the STIEP, KMP's will be allocated shares in lieu of cash. Shares to be allocated under the STIEP may be existing unallocated shares currently held on trust under the terms of the Employee Share Trust or alternatively shares purchased on market. As at the date of this report, there have been no shares allocated under the STIEP.

All of the payments relating to both the 2019 and 2018 years were substantially less than the maximum possible incentive payment for each KMP, with the exception of Jon Moses – President Australasia who earned close to the maximum possible short term incentive in 2018.

#### B. Details of Remuneration

Details of each element of remuneration for each director and the key management personnel (as defined in AASB 124 Related Party Disclosures) of the consolidated entity are set out below. The key management personnel (KMP) of the consolidated entity are the directors of the Company, the Chief Executive Officer (CEO) Matthew Hill, and those executives that report directly to the CEO, including:

- Gary Valentine Chief Operating Officer and President of North America
- Jon Moses President Australasia
- Jessica Moelands Chief Financial Officer
- Matthew Wong President Global Product

### **DIRECTORS OF GLOBE INTERNATIONAL LIMITED**

		2019		2018		
	CASH \$	SUPER- ANNUATION \$	TOTAL \$	CASH \$	SUPER- ANNUATION \$	TOTAL \$
Non-executive directors						
Norman O'Bryan AM SC (1)	78,436	7,451	85,887	-	-	-
Paul Isherwood AO (2)	38,333	3,642	41,975	115,000	10,925	125,925
Sub-total	116,769	11,093	127,862	115,000	10,925	125,925
Executive Directors						
Peter Hill	399,808	9,500	409,308	399,808	9,500	409,308
Stephen Hill	390,000	20,531	410,531	390,000	20,048	410,048
Sub-total	789,808	30,031	819,839	789,808	29,548	819,356
Total Directors' Remuneration	906,577	41,124	947,701	904,808	40,473	945,281

<sup>(1)</sup> Appointed as director on 26 October 2018 (2) Directorship ceased on 27 October 2018.

# **KEY MANAGEMENT PERSONNEL (KMP)**

2019	8	SHORT TERM BENEFIT			
NAME	CASH SALARY \$	OTHER \$	SHORT TERM INCENTIVES <sup>(2)</sup> \$	SUPER- ANNUATION \$	TOTAL \$
Matthew Hill (1)	1,177,412	27,761	281,690	-	1,486,863
Gary Valentine (1)	549,062	24,724	-	-	573,786
Jon Moses	390,000	-	150,000	20,531	560,531
Jessica Moelands	390,000	-	100,000	20,531	510,531
Matthew Wong	360,000	-	50,000	20,531	430,531

<sup>(1)</sup> US based executive (2) All incentives relate to the 2019 financial year, they were accrued in 2019 and will be paid during the 2020 financial year.

#### **KEY MANAGEMENT PERSONNEL (KMP)**

2018	8	HORT TERM BENEFIT			
NAME	CASH SALARY \$	OTHER \$	SHORT TERM INCENTIVES <sup>(2)</sup> \$	SUPER- ANNUATION \$	TOTAL \$
Matthew Hill (1)	1,090,186	23,764	389,610	-	1,503,560
Gary Valentine (1)	508,179	15,829	64,935	-	588,943
Jon Moses	330,000	-	225,000	22,661	577,661
Jessica Moelands	351,000	-	100,000	22,827	473,827
Matthew Wong	330,000	-	50,000	22,661	402,661

(1) US based executive (2) With the exception of Matt Hill, these incentives all relate to the 2018 financial year, they were accrued in 2018 and paid during the 2019 financial year. Matt Hill's incentives include his 2017 incentive which was expensed and paid in the 2018 financial year, and his 2018 incentive which was accrued in 2018 and paid in 2019. These incentives were all settled in cash.

### C. Service Agreements

Remuneration and other terms of employment of the Chief Executive Officer (CEO) are formalised in a service agreement, the major provisions of which are as follows:

- 5 year term, commencing from 1 July 2015 and expiring on 30 June 2020
- Base pay commencing 1 July 2015 of US\$840,000 to be reviewed annually
- Twelve months' notice of termination by the Company or six months' notice of termination by the CEO.
- Termination payment is capped at the maximum limit allowed under part 2D.2 of the Corporations Act 2001.

All other key management personnel are subject to employment contracts where duration is unlimited and standard notice periods of six to twelve weeks apply.

### D. Other transactions with directors and KMP's

### **Shareholdings**

The number of shares in the Company held during the financial year by each director of the Company and each of the key management personnel of the consolidated entity, including their personally related entities, are set out below:

NAME	BALANCE AT THE BEGINNING OF THE YEAR	RECEIVED DURING THE YEAR ON THE EXERCISE OF PERFORMANCE RIGHTS	OTHER CHANGES DURING THE YEAR	BALANCE AT THE END OF THE YEAR
DIRECTORS OF GLOBE INTERNATIONAL LIMITED	) – ORDINARY SHARES			
Norman O'Bryan (1)	-	-	246,408(2)	246,408
Paul Isherwood (3)	1,000,000	-	(1,000,000)	-
Peter Hill	12,436,009	-	-	12,436,009
Stephen Hill	12,561,562	-	19,500	12,581,062
KEY MANAGEMENT PERSONNEL OF THE CONS	OLIDATED ENTITY – ORDINAF	RY SHARES		
Matthew Hill	3,495,965	-	-	3,495,965
Jessica Moelands	1,000	-	-	1,000
Gary Valentine	25,000	-	-	25,000
Matthew Wong	117,500	-	-	117,500

<sup>(1)</sup> Appointed as director on 26 October 2018 (2) Shares held prior to date of appointment. (3) Directorship ceased on 27 October 2018.

Related party transactions with directors and key management personnel

From time to time the consolidated entity may engage in transactions with directors, key management personnel and their related entities where the transaction presents a commercial opportunity for the consolidated entity. Such transactions occur on the condition that they are based on arms- length, or better than arms- length, terms and conditions. Where such transactions are on a fixed contractual basis (such as property lease contracts), approval is required from the independent non-executive Chairman of the board prior to the execution of the contract. Such approval is only granted where management is able to provide evidence that the transaction is commercially relevant and has been made on an arm's length basis. For property leases, such evidence includes independent professional advice with regards to the appropriate valuation of the leased property.

Peter Hill and Stephen Hill were directors of the Company throughout the financial period, and were involved with the following related party transactions, which were conducted under arms-length terms and conditions.

- Stephen Hill is the director of LHCF Nominees Pty Ltd ("LHCF"). The consolidated entity leases a commercial property from LHCF and during the current year paid rent to LHCF of \$803,632 (2018: \$795,675). Rent is paid one month in advance, and is due and payable on the first of every month.
- During the 2019 financial year, the consolidated entity entered into 2 leases for retail outlets in Melbourne, Victoria. Concurrently, the consolidated entity entered into a license agreements with Empire International Pty Ltd and EighHt Pty Ltd, both entites related to Stephen Hill. Under the terms of the license agreements, the licensee's are fully responsible for the financial and contractual conditions of the lease. The licensee's pay these obligations directly to the landlord, so there are no transactions between the consolidated entity and the licensee's or the landlord.
- Peter Hill and Stephen Hill are both director's of companies that own or operate retail stores that sell the consolidated entity's products. These companies are Empire International Pty Ltd, EighHt Pty Ltd, Dixonridge Pty Ltd and Station H. There were 4 stores that were operational throughout the current financial year, compared to 2 stores in the previous year. During the current financial year, the director related entities purchased \$416,761 of inventory from the consolidated entity (2018: \$59,654). Amounts payable to the consolidated entity as at the end of the financial year were \$135,473 (2018: \$16,650). All inventory purchases are at arms-length prices, and amounts are due 30 days from statement date.

#### E. Additional Information

Over the past five financial years as a whole, there has been an increase in shareholder wealth of \$47.3 million based on an increase in the Company's share price from \$0.46 at 30 June 2014 to \$1.60 at 30 June 2019. Additionally, as a contribution to shareholder wealth, the Company has returned \$15.8 million to shareholders during this period, by way of dividends paid in relation to the financial years 2015 (7 cents per share), 2016 (6 cents per share), 2017 (8 cents per share), 2018 (11 cents per share) and 2019 (interim dividend 6 cents per share). This increase in shareholder wealth is set out in the graph below:



### **INSURANCE OF OFFICERS**

During the financial year, Globe International Limited paid premiums to insure the directors, secretary and senior management of the Company and its subsidiaries. The amount of such premiums is confidential as per the terms of the insurance contract.

The liabilities insured include legal costs that may be incurred in defending civil or criminal proceedings that may be brought against the officers in their capacity as officers of the Company and its controlled entities, but not in respect of obligations owed to the Company, or if they are found liable in such civil penalty or criminal proceedings.

### **NON-AUDIT SERVICES**

Certain non-audit services were provided by the consolidated entity's auditor, PricewaterhouseCoopers. The directors are satisfied that the provision of non-audit services is compatible with the general standard of independence for auditors imposed by the Corporations Act 2001. The nature and scope of each type of non-audit service provided means that auditor independence was not compromised. PricewaterhouseCoopers Australia and its related parties received, or are due to receive, \$29,916 (2018: \$59,363) from the consolidated entity for non-audit services rendered during the financial year, predominantly in relation to taxation compliance and advice.

### **AUDITORS' INDEPENDENCE DECLARATION**

A copy of the auditors' independence declaration as required under section 307C of the Corporations Act 2001 is set out on page 46.

#### ROUNDING OF AMOUNTS

Amounts in the Directors' Report have been rounded off in accordance with ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 to the nearest thousand dollars, or in certain cases, to the nearest dollar.

### **AUDITOR**

PricewaterhouseCoopers continues in office in accordance with section 327 of the Corporations Act 2001.

This report is made in accordance with a resolution of the Board of Directors pursuant to section 298(2) of the Corporations Act 2001.

Melbourne Dated this 21 August 2019

Norman O'Bryan AM SC, Chairman

Norman O Beyon



# Auditor's Independence Declaration

As lead auditor for the audit of Globe International Limited for the year ended 30 June 2019, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Globe International Limited and the entities it controlled during the period.

Alison Tait Partner PricewaterhouseCoopers Melbourne 21 August 2019



INCOME STATEMENT		2019	2018
	NOTES	\$'000	\$'000
Revenue from contracts with customers	3	159,143	147,726
Changes in inventories of finished goods and work in progress		8,346	2,191
Inventories purchased		(94,024)	(79,353)
Selling and administrative expenses		(40,995)	(39,476)
Employee benefits expense		(23,292)	(21,422)
Depreciation and amortisation expense	4	(1,118)	(1,061)
Finance costs	4	(284)	(151)
Profit before related income tax expense		7,776	8,454
Income tax benefit/(expense)	5(a)	421	(15)
Profit attributable to members of Globe International Limited	27	8,197	8,439
Earnings per share attributable to members of the Company (EPS):			
Basic EPS (cents per share)	24	19.77	20.35
Diluted EPS (cents per share)	24	19.77	20.35

The above income statement should be read in conjunction with the accompanying notes.

STATEMENT OF COMPREHENSIVE INCOME	2019	2018	
	Notes	\$'000	\$'000
Profit for the year		8,197	8,439
Other comprehensive income / (expense):	(a)		
Changes in fair value of cash flow hedges	26 (b)	(568)	1,175
Exchange differences on translation of foreign operations	26 (a)	827	882
Income tax benefit / (expense) relating to components of other comprehensive income	5 (c)	6	(538)
Other comprehensive income/(expense) for the year, net of tax		265	1,519
Total comprehensive income for the year attributable to the members of Globe International Limited		8,462	9,958

<sup>(</sup>a) Items included in the statement of comprehensive income may be reclassified to the profit and loss in the future. The above statement of comprehensive income should be read in conjunction with the accompanying notes.

		2019	2018
ASSETS	NOTES	\$'000	\$'000
Current assets			
Cash and cash equivalents	9	9,495	16,801
Trade and other receivables	11	24,178	21,523
Inventories	12	31,069	23,113
Prepayments	13	2,039	2,392
Derivative financial instruments	10	289	857
Current tax assets	6	383	7
Total current assets		67,453	64,693
NON-CURRENT ASSETS			
Property, plant and equipment	14	1,541	1,683
Intangible assets	16	650	1,083
Other assets	15	1,959	1,859
Deferred tax assets	6	4,150	3,583
Total non current assets		8,300	8,208
Total Assets		75,753	72,901
LIABILITIES			
Current liabilities			
Trade and other payables	17	27,093	28,090
Borrowings	17	1,638	-
Current tax liability	7	33	646
Provisions	18	1,278	1,859
Total current liabilities		30,042	30,595
NON CURRENT LIABILITIES			
NON-CURRENT LIABILITIES Provisions	18	707	587
Other liabilities	19	472	673
Total non-current liabilities	19	1,179	1,260
Total non-current namities		1,179	1,200
TOTAL LIABILITIES		31,221	31,855
NET ASSETS		44,532	41,046
Equity			
Contributed equity	23	144,223	144,223
Treasury Shares	25	(487)	(487)
Reserves	26	(5,514)	(5,779)
Retained profits/(losses)	27	(93,690)	(96,911)
Total Equity		44,532	41,046

The above balance sheet should be read in conjunction with the accompanying notes.

	CONTRIB- UTED EQUITY \$'000	TREASURY SHARES \$'000	SHARE BASED PAYMENT RESERVE \$'000	CASH-FLOW HEDGE RESERVE \$'000	FOREIGN CURRENCY TRANSL'N RESERVE \$'000	RETAINED PROFITS / (LOSSES) \$'000	TOTAL EQUITY \$'000
Balance at 1 July 2017	144,223	(487)	323	(227)	(7,394)	(101,204)	35,234
Profit for the 2018 financial year	-	-	-	-	-	8,439	8,439
Other comprehensive income / (expense)	-	-	-	823	696	-	1,519
Total comprehensive income / (expense) for the year	-	-	-	823	696	8,439	9,958
Transactions with owners in their capacity as owners:							
Dividends paid	-	-	-	-	-	(4,146)	(4,146)
Balance at 30 June 2018 / 1 July 2018	144,223	(487)	323	596	(6,698)	(96,911)	41,046
Profit for the 2019 financial year	-	-	-	-	-	8,197	8,197
Other comprehensive income / (expense)	-	-	-	(394)	659	-	265
Total comprehensive income / (expense) for the year	-	-	-	(394)	659	8,197	8,462
Transactions with owners in their capacity as owners:							
Dividends paid	-	-	-	-	-	(4,976)	(4,976)
Balance at 30 June 2019	144,223	(487)	323	202	(6,039)	(93,690)	44,532

The above statement of changes in equity should be read in conjunction with the accompanying notes.

For the year ended 30 June 2019

		2019	2018
	NOTES	\$'000	\$'000
Cash flows from operating activities			
Receipts from customers (inclusive of goods and services tax)		164,549	152,036
Payments to suppliers and employees (inclusive of goods and services tax)		(167,094)	(140,627)
Interest received	3	31	48
Interest paid	4	(284)	(151)
Income taxes received / (paid)		(655)	(95)
Net cash provided by / (used in) operating activities	8	(3,453)	11,211
Cash flows from investing activities			
Payments for property, plant and equipment	14	(490)	(788)
Deferred payments for intangible assets acquired in previous period	16	(338)	(657)
Net cash provided by / (used in) investing activities		(828)	(1,445)
Cash flows from financing activities			
Proceeds from/(repayment of) borrowings		1,638	-
Payment of dividend		(4,976)	(4,146)
Net cash provided by / (used in) financing activities		(3,338)	(4,146)
Net increase/ (decrease) in cash and cash equivalents		(7,619)	5,620
Cash and cash equivalents at beginning of the financial year		16,801	10,810
Effect of exchange rates on cash holdings in foreign currencies		313	371
Cash and cash equivalents at the end of the financial year	9	9,495	16,801

The above statement of cash flows should be read in conjunction with the accompanying notes.

### INDEX OF NOTES TO THE FINANCIAL STATEMENTS

The notes to the financial statements are grouped and ordered based on their relevance.

### Key financial risks and Segment reporting

- Financial Risk Management
- 2. Segment Report

#### Income statement

- 3. Revenues
- 4. Expenses

# **Taxation**

- 5. Income tax expense
- 6. Tax Assets
- 7. Tax liabilities

#### Cash, cash equivalents and derivatives

- 8. Notes to the statement of cash flows
- 9. Cash and cash equivalents
- 10. Derivative financial instruments

#### **Assets**

- 11. Trade and other receivables
- 12. Inventories
- 13. Prepayments
- 14. Property, plant and equipment
- 15. Other assets
- 16. Intangible assets

### Liabilities and other commitments

- 17. Trade and other payables
- 18. Provisions
- 19. Other liabilities
- 20. Contingent liabilities
- 21. Commitments
- 22. Post balance date events

## **Equity and reserves**

- 23. Contributed equity
- 24. Earnings per share
- 25. Treasury shares
- 26. Reserves
- 27. Retained profits / (losses)
- 28. Dividends

#### **Remuneration disclosures**

- 29. Key Management personnel
- 30. Auditors remuneration

# **Details of related entities**

- 31. Related party disclosures
- 32. Subsidiaries
- 33. Parent entity financial information
- 34. Deed of Cross guarantee

#### **Accounting policies**

35. Summary of significant accounting policies

### **NOTE 1. FINANCIAL RISK MANAGEMENT**

The consolidated entity's activities expose it to a variety of financial risks - credit risk; market risk (including currency risk, and interest rate risk); and liquidity risk. The consolidated entity's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the consolidated entity. The consolidated entity uses derivative financial instruments such as foreign exchange contracts to hedge certain risk exposures. These derivatives are used exclusively for hedging purposes and not as trading or speculative instruments. The consolidated entity uses different methods to measure different types of risk to which it is exposed. These methods include monitoring the financial performance of counter-parties, ageing analysis for trade and other receivables, credit exposures and sensitivity analysis for foreign exchange and interest rate risk.

The board of directors has the ultimate responsibility for the establishment and oversight of the risk management framework. The Board works with the Chief Executive Officer ("CEO") and the Chief Financial Officer ("CFO") to establish the overall risk and control framework. The CEO and CFO are then delegated the authority and responsibility to assess specific risks, set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and procedures are reviewed regularly by the CEO and CFO to reflect changes in market conditions and the consolidated entity's activities. The CEO and CFO report to the Board on a regular basis in relation to the risk and control framework. The consolidated entity has written policies in place, covering specific areas, such as foreign exchange risk and credit risk.

The consolidated entity holds the following financial instruments as at the reporting date:

		2019	2018
	NOTES	\$'000	\$'000
Financial assets			
Cash and cash equivalents	9	9,495	16,801
Trade and other receivables	11	24,178	21,523
Derivative financial instruments	10	289	857
Other assets	15	1,959	1,859
Total financial assets		35,921	41,040
Financial liabilities			
Trade and other payables	17	27,093	28,090
Borrowings		1,638	-
Other liabilities	19	472	673
Total financial liabilities		29,203	28,763

#### (a) Credit risk

Whilst overall credit risk management is overseen by the Board, the day to day management of credit risk is conducted at a regional level by the CEO, CFO and regional management teams. Credit risk arises from cash and cash equivalents, forward exchange contracts, deposits with banks and trade and other receivables, including factoring arrangements. The carrying amount of the consolidated entity's financial assets, which represents the maximum credit exposure as at the reporting date, was:

		2019	2018
	REFERENCE	\$'000	\$'000
Trade receivables (net of loss allowance)	(4)	22,055	19,319
Other receivables	(2)	1,342	1,526
Restricted cash on deposit		781	678
Total trade and other receivables		24,178	21,523
Other assets	(3)	1,959	1,859
Derivative financial instruments	(1)	289	857
Cash and cash equivalents	(1)	9,495	16,801
Total financial assets		35,921	41,040

#### (1) Cash, cash equivalents and derivative financial instruments

Cash, cash equivalents and deposits are placed with reputable international banks in Australia, New Zealand, the USA, Canada, France and the UK. The counterparties to forward exchange contracts are also reputable international banks and financial institutions. The consolidated entity has a policy in place to assess any new relationships with financial institutions, and to annually monitor existing relationships.

### (2) Other receivables

Other receivables include sundry receivables and amounts due from factors. The exposure to credit risk on amounts due from factors is monitored through the financial institution monitoring policy noted above, which includes regular review of financial performance and updates provided by ratings agencies. All balances are considered current, and are not considered to be impaired.

#### (3) Other assets

Other assets include a non-controlling investment in a production facility. The investment is tested annually for impairment and is not considered to be impaired.

# (4) Trade receivables

There are no significant concentrations of credit risk in relation to trade receivables in the consolidated entity as there are a large number of customers that are internationally dispersed. To minimise exposure to credit risk, the consolidated entity has policies in place to ensure that sales of products are made to customers with an appropriate credit history, both internally and externally. External credit history is verified mainly through trade references and reports from credit rating agencies where available, and internal credit history is monitored through the Company's systems. Credit applications are received for each customer, and credit limits are established and reviewed regularly. When a customer is deemed un-creditworthy, no credit is granted and payment is secured either by a letter of credit or prepayment for the goods. Goods are sold subject to retention of title clauses in those regions where such clauses are legally accepted, so that in the event of default the consolidated entity may have a secured claim in certain circumstances. In some instances personal guarantees are obtained from customers, and in certain jurisdictions accounts receivable balances are insured by third parties. No collateral is required for trade receivables.

#### (a) Credit risk (Continued)

Included below are the quantitative details of the consolidated entity's exposure to credit risk from trade receivables at balance date:

		2019	2018
	REFERENCE	\$'000	\$'000
The consolidated entity's maximum exposure to credit risk for trade receivables (net of loss allowances) At the reporting date by geographic region was:			
Australasia		11,906	11,814
North America		5,071	4,138
Europe		5,078	3,367
		22,055	19,319
The ageing of the consolidated entity's trade receivables considered past due as at the reporting date was:			
Past due 0-30 days		4,857	4,100
Past due 31-60 days		1,863	2,177
Past due 61-90 days		1,054	584
Past due 90+ days		2,047	1,148
Total receivables past due		9,821	8,009
Credit loss allowance	(i)	(1,206)	(1,083)
Total receivables past due but not impaired		8,615	6,926

(i) The credit loss allowance is based on applying the simplified approach permitted by AASB 9, which requires expected lifetime losses to be recognised from the initial recognition of receivables. This results in a loss allowance being applied at rates ranging from 0.5% to 25%, depending on the ageing of those receivables. In addition, management judgement is used to determine if there are any forward looking factors that require an adjustment to the total value of the credit loss allowance, which may include provisions up to 100% against certain doubtful receivables. Management considers that the remainder of the trade receivables, despite being past-due, relate to customers that have a good credit history and in many cases a payment plan is in place. Accordingly, based on historical default rates management believes no further impairment is required. Trade receivables are written off when there is no reasonable expectation of recovery. Indicators include, amongst others, liquidation, inability to recover debt through a receivables collection agency or failure of a debtor to engage in a repayment plan.

Although the goods sold to these customers were subject to retention of title clauses in some instances, management generally has no indication that the customer is still in possession of the goods, or alternatively, that the goods even if repossessed are of any significant value. Hence, no allowance has been made for any amounts that may be recoverable on the repossession of the goods.

# (a) Credit risk (Continued)

# (4) Trade receivables (continued)

When management is satisfied that no further recovery of the receivable is possible the amount of the credit low allowance relating to that receivable is written off against the financial asset directly.

	2019	2018
	\$'000	\$'000
The movement in the credit loss allowance for trade receivables during the year was:		
Balance at 1 July	1,083	1,318
Credit losses / (write-backs) recognised during the year	217	435
Receivables written off against credit loss allowance	(118)	(713)
Effects of foreign currency on translation of overseas entities allowances	24	43
Balance at 30 June	1,206	1,083

### (b) Market risk

#### (i) Foreign exchange risk

The consolidated entity operates internationally and is exposed to foreign exchange risk arising from various currency exposures, primarily in respect to the US dollar (USD). Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities in a currency that is not the consolidated entity's functional currency, or the functional currency of one of its subsidiaries. The risk is measured using sensitivity analysis and projections of future commercial transactions. Forward contracts are used to manage foreign exchange risk associated with inventory purchases.

Under the consolidated entity's policy the critical terms of the forward contracts must align with the hedged items. This policy states that each region should hedge up to 75% of forecast USD denominated inventory purchases over a seven month period, where USD is not the functional currency of the subsidiary. All hedges of projected purchases qualify as highly probable forecast transactions for hedge accounting purposes.

The consolidated entity does not hedge its net investments in foreign subsidiaries denominated in foreign currencies as those currency positions are considered long term in nature. Any foreign exchange gains or losses are taken to the foreign currency translation reserve on consolidation.

The consolidated entity's net exposure to foreign exchange risk in relation to financial instruments on hand at the reporting date, in Australian dollars, was as follows:

	2019				2018			
	000'S USD	000'S EURO	000'S GBP	000'S CAD	000'S USD	000'S EURO	000'S GBP	000'S CAD
Trade receivables and other receivables	166	54	976	708	84	93	591	782
Trade payables	(8,130)	-	(9)	(26)	(8,720)	-	(2)	-
Forward exchange contracts to buy foreign currency	25,291	-	-	-	25,213	-	-	-
	17,327	54	967	682	16,577	93	589	782

# (b) Market Risk (continued)

# (ii) Interest rate risk

The consolidated entity's main interest rate risk during the financial year resulted from movements in interest rates on advances under financing facilities in North America, as discussed in further below under liquidity risks. Under the terms of the agreement, the consolidated entity is exposed to interest rate risk, to the extent that the available facilities are utilised.

The consolidated entity's exposure to interest rate risk, and the effective weighted average interest rates on classes of financial assets and liabilities on hand at the reporting date, is detailed below:

	WEIGHTED AVERAGE INTEREST RATE (%)	FIXED INTEREST RATE \$'000	FLOATING INTEREST RATE \$'000	NON-INTEREST BEARING \$'000	TOTAL \$'000
2019 Financial assets:					
Cash and cash equivalents	-	-	-	9,495	9,495
Trade and other receivables	2.53	618	-	23,560	24,178
Other assets	n/a	-	-	1,959	1,959
		618	-	35,014	35,632
Financial liabilities:					
Trade and other payables	n/a	-	-	27,093	27,093
Borrowings	6.29	-	1,638	-	1,638
Other liabilities	n/a	-	-	472	472
		-	1,638	27,565	29,203
2018 Financial assets:					
Cash and cash equivalents	0.50	-	6,187	10,614	16,801
Trade and other receivables	2.17	552	-	20,971	21,523
Other assets	n/a	-	-	1,859	1,859
		552	6,187	33,444	40,183
Financial liabilities:					
Trade and other payables	-	-	-	28,090	28,090
Other liabilities	n/a	-	-	673	673
		-	-	28,763	28,763

#### (c) Liquidity risk

The consolidated entity finances its operations by a combination of net cash from operating activities, the reinvestment of surplus cash and the use of finance facilities. These finance facilities include a combination of trade finance, borrowings against inventories and short-term funding from the sale of certain receivables to factoring institutions. Liquidity risk is the risk that the consolidated entity may not be able to access funding when required, for both day-to-day requirements and to support its strategic activities.

Liquidity risk is managed by continuously monitoring forecast and actual cash flows and matching the maturities of financial assets against liabilities. In many cases trade receivables are financially incentivised to pay on time; and credit terms with both customers and suppliers of goods and services are negotiated to minimise the gap between payments to suppliers and collections from customers.

Due to the seasonal nature of the cash flows and the requirement for working capital funding at certain peak times throughout the year, finance facilities are obtained from a number of reputable banks and financial institutions globally. Management regularly reviews the forecast levels of available facilities in line with cash flow requirements. In addition, management maintains relationships with key financial institutions that may be able to provide alternate sources of funding, should the need arise.

The key components of liquidity risk for the consolidated entity include the value of financial liabilities as at the reporting date, and the availability of borrowing facilities. The quantitative details of both of these exposures as at the reporting date are included below:

#### (i) Financial liabilities

With the exception of other liabilities the contractual maturities of the consolidated entity's financial liabilities are all less than 6 months from balance date. Accordingly, the impact of discounting is not significant. As a result, the contractual cash flow is equal to the carrying amount of the financial liabilities.

Other liabilities include deferred rental accruals which arise from the impact of straight lining contractual rental expenses (in accordance with the accounting policy in Note 35 (h). The effect of discounting on both types of liabilities is not material, and therefore the contractual cash flow is considered to be equal to the carrying amount of the financial liabilities.

# (c) Liquidity risk (continued)

#### (ii) Borrowing facilities

As at the reporting date, the consolidated entity had access to the following current borrowing facilities, which can be used as required for short-term funding to meet the contractual maturities of the financial liabilities noted above.

		2019 \$'000	2018 \$'000
(1)	Secured receivables financing facilities		
	- amount used (non-recourse North American facility )	5,589	4,285
	- amount used (full-recourse Australian facility)	1,638	-
	- amount unused	5,321	9,575
		12,548	13,860
(2)	Secured inventory financing facilities		
	- amount used	-	-
	- amount unused	2,467	1,893
		2,467	1,893
(3)	Secured multi-option facilities		
	- amount used	-	-
	- amount unused	5,486	5,473
		5,486	5,473
	TOTAL FINANCING FACILITIES		
	- amount used	7,227	4,285
	- amount unused	13,274	16,941
		20,501	21,226
(4)	Bank guarantee facilities		
	- amount used	968	889
	- amount unused	103	54
		1,071	943

#### (1) Secured receivables financing facilities

#### Australia

The parent entity has in place a receivables financing arrangement which will continue on an annual rolling basis, with no fixed term. This is a non-disclosed facility that allows the parent entity access to funds at up to 85% of outstanding eligible trade receivables, at the discretion of the lender, to a maximum facility level of \$10.0 million (2018: \$10.0 million). The credit risk, and all obligations associated with collecting the receivables remain with the consolidated entity. The consolidated entity may draw down on the net receivables factored at any time before their maturity date, with funds drawn reported as short term borrowings. The lender charges a fixed annual commission on the net sales factored, and interest on any funds drawn. The interest rate is based on relevant floating reference rates, plus a fixed margin. Obligations due to the financier under this agreement are collateralised by a continuing security interest in the financed receivables of the parent entity, and the other assets of the parent entity and its wholly owned Australian subsidiaries. There are certain financial covenants associated with this facility which relate to gross margins and inventory months on hand. The covenants are tested half yearly and the consolidated entity has fallen comfortably within the covenants since they were introduced.

#### (c) Liquidity risk (continued)

#### (ii) Borrowing facilities (continued)

#### North America

The consolidated entity's North American subsidiaries have an arrangement to assign a portion of their accounts receivable to a factor under an ongoing arrangement that is cancellable by either party with 60 days' notice. This arrangement includes both recourse and non-recourse receivables. The majority of the receivables sold are on a non-recourse basis, which means that all credit risk passes to the factor at the time of assignment, such that the consolidated entity has no further exposure to default by trade debtors. When receivables are sold on a recourse basis, those receivables can be passed back to the consolidated entity if they are not collected within a certain time frame. Accordingly, the credit risk on these receivables remains with the consolidated entity, despite the assignment to the factor.

Non-recourse receivables sold to the factor are derecognised as trade receivables, and shown as other receivables - debt due from factor (see Note 11 *Trade and other receivables*). The consolidated entity may request advances on the net receivables factored at any time before their due date, which reduces the amounts owed by the factor to the consolidated entity. The factor charges a commission on the net sales factored, and interest on any advances. The interest rate is based on relevant floating reference rates, plus a fixed margin.

Maximum advances under the factoring agreement, provided at the discretion of the factor, are 85% of eligible accounts receivable (which excludes all recourse receivables), representing the total available facility. Amounts advanced are reported as cash. Obligations due to the factor under the factoring agreement are collateralised by a continuing security interest in the factored receivables, and other tangible assets of the North American subsidiaries. There are no financial covenants associated with this agreement.

#### (2) Secured inventory financing facilities

The consolidated entity's North American subsidiaries have an arrangement to finance a portion of their inventories to the factor mentioned in (1) above, under an ongoing arrangement that is cancellable by either party with 60 days' notice. This arrangement is an extension of the asset-based financing facilities provided by the factor under the factoring agreement specified in (1) above.

Maximum advances under the inventory financing agreement are 50% of eligible inventory approved by the factor at the end of each month, subject to a maximum limit of \$2.9 million (2018: \$2.7 million). Obligations due to the factor under the inventory financing agreement are reported as short term borrowings and are collateralised by a continuing security interest in the tangible assets of the North American subsidiaries as specified in (1) above. There are no financial covenants associated with this agreement.

### (3) Secured multi-option facilities

The parent entity has a trade-finance facility secured against the assets of the parent entity and its Australian subsidiaries, as part of the security agreement outlined in (1) above. The maximum facility balance is \$5.0 million (2018: \$5.0 million).

The consolidated entity's European subsidiary has an overdraft facility subject to a maximum limit of \$0.5 million (2018: \$0.5 million). There are no financial covenants associated with this agreement.

#### (4) Bank guarantee facilities

These facilities are based on fixed outstanding guarantee requirements. They are predominantly secured by restricted cash on deposit at the banks providing the guarantees (see Note 11 *Trade and other receivables*), as well as a secondary charge over certain assets of the consolidated entity.

### **NOTE 2. SEGMENT REPORT**

### (a) Description of Segments

Operating segments are determined in accordance with AASB 8 Operating Segments. To identify the operating segments of the business, management has considered the business from both a product and geographic perspective, as well as considering the way information is reported internally to management and the board of directors. Ultimately, there are many ways that the business is broken down for internal reporting, depending on the user and the purpose of the report. From a product perspective, information may be reported by brand (Globe, Almost, Stussy etc), by product category (footwear, apparel, hardgoods) or by market (action sports, streetwear or workwear). None of these bases for reporting is more predominantly used than the other. The only consistent break-down of the business from a management reporting perspective is by region. Accordingly, management has determined that there are three operating segments based on the geographical location of each of the regional offices. Each regional office is headed by a President or Vice President. These operating segments are Australasia, North America and Europe. Management and the Board monitor the performance of each of these segments separately and consistently.

Segment revenues, expenses and results within each region are based on the location of the divisional office that generated the sale or expense, rather than the location of the end customer or underlying activity.

# Segment Revenues

Segment revenue includes all sales of goods and receipts from licensing income, but excludes interest income. There are no inter-segment revenues.

#### Segment Result

Earnings before interest, tax, deprecation and amortisation (EBITDA) is the basis for the segment result as this is the most common measure used by the CEO and the board of directors to measure the performance of the operating segments. Segment result excludes the following items as these costs are excluded by management when assessing the performance of the operating segments:

- Central corporate costs;
- Investments in new brands and new technologies for new products;
- Trademark protection costs where these costs (a) relate to a global brand; and (b) are significant.

These costs are "unallocated" in the segment report. All other costs are predominantly allocated to the segments based on the location of the expenditure, or based on a reasonable allocation of costs where the costs are centrally incurred. Globe brand development costs, including marketing creation and product design and development, are incurred centrally. To determine segment profitability, these costs are allocated by one third to each of the operating segments for management and segment reporting purposes. Where applicable, when internal allocations are modified in order to report segment performance to the CEO and board of directors, prior year figures are represented within the segment report to ensure comparability to the current period.

# Segment Assets

Segment Assets are allocated to the segments based on the physical location of the asset (inventories and property plant and equipment), or the segment to which the asset originated (cash, trade and other receivables, prepayments and other assets). Net intercompany receivables are included in the segments as applicable. Intangible assets are treated as unallocated, unless they relate to sales in a specific segment only. Current and deferred tax assets are not considered to be segment assets.

### Segment Liabilities

Segment Liabilities are allocated to the segments based on the operations of the segment. Net intercompany payables are included in the segments as applicable. Borrowings are included in segment liabilities as these are short-term financing loans generally used to fund segment working capital. Other liabilities that relate to the deferred consideration for the acquisition of trademarks are treated as unallocated. Current and deferred tax liabilities are not considered to be segment liabilities.

# NOTE 2. SEGMENT REPORT (Continued)

# (b) Reportable Segment Information

Reportable segment liabilities

Acquisition of non-current assets

The segment information provided to the CEO for the reportable segments is as follows:

2019	NOTES	AUSTRALASIA \$'000	NORTH AMERICA \$'000	EUROPE \$'000	TOTAL \$'000
SEGMENT REVENUE					
Total Segment Revenue	(c)(i)	81,977	53,479	23,656	159,112
SEGMENT RESULT					
Segment EBITDA	(c)(ii)	13,444	223	1,144	14,811
Depreciation		(268)	(367)	(50)	(685)
Interest revenue		15	9	7	31
Finance costs		(65)	(216)	(3)	(284)
Other material non-cash items					
Impairment of receivables		73	(318)	28	(217)
Impairment of inventories		(410)	91	(52)	(371)
SEGMENT ASSETS AND LIABILITIES					
Reportable segment assets	(c)(iii)	46,276	23,152	15,109	84,537

14,137

164

(c)(iv)

19,948

243

10,713

83

44,798

490

# NOTE 2. SEGMENT REPORT (Continued)

# (b) Reportable Segment Information (Continued)

The segment information provided to the CEO for the reportable segments is as follows:

2018	NOTES	AUSTRALASIA \$'000	NORTH AMERICA \$'000	EUROPE \$'000	TOTAL \$'000
SEGMENT REVENUE					
Total Segment Revenue	(c)(i)	78,432	46,385	22,861	147,678
SEGMENT PROFIT / (LOSS)					
Segment EBITDA	(c)(ii)	14,551	1,562	636	16,749
Depreciation		(251)	(311)	(65)	(627)
Interest revenue		23	4	21	48
Finance costs		(2)	(134)	(15)	(151)
Other material non-cash items					
Impairment of receivables		(62)	(82)	(291)	(435)
Impairment of inventories		(39)	(10)	(41)	(90)
SEGMENT ASSETS AND LIABILITIES					
Reportable segment assets	(c)(iii)	44,364	19,355	14,073	77,792
Reportable segment liabilities	(c)(iv)	14,835	15,626	8,962	39,423
Acquisition of non-current assets		187	563	38	788

# NOTE 2. SEGMENT REPORT (Continued)

# (c) Reconciliations

### (i) Segment Revenues

Segment revenue reconciles to total revenue from continuing operations as follows:

	NOTES	2019 \$'000	2018 \$'000
Total segment revenue		159,112	147,678
Interest revenue		31	48
Total revenue	3	159,143	147,726

# (ii) Segment EBITDA

Segment EBITDA reconciles to total operating profit before tax as follows:

	NOTES	2019 \$'000	2018 \$'000
Total segment EBITDA		14,811	16,749
Unallocated expenses		(5,664)	(7,131)
EBITDA		9,147	9,618
Depreciation	4	(685)	(627)
Amortisation	4	(433)	(434)
Interest revenue	3	31	48
Finance costs	4	(284)	(151)
		(1,371)	(1,164)
Profit before tax		7,776	8,454

# (iii) Segment Assets

Reportable segment assets are reconciled to total assets as follows:

NOTES	2019 \$'000	2018 \$'000
	84,537	77,792
	(13,967)	(9,564)
16	650	1,083
6	4,533	3,590
	75,753	72,901
	16	84,537 (13,967) 16 650 6 4,533

# NOTE 2. SEGMENT REPORT (continued)

# (c) Reconciliations (Continued)

#### (iv) Segment Liabilities

Reportable segment liabilities are reconciled to total liabilities as follows:

	NOTES	2019 \$'000	2018 \$'000
Total segment liabilities		44,798	39,423
Elimination of inter-segment loans		(13,967)	(9,564)
Unallocated provisions and other liabilities		357	1,350
Current and deferred tax liabilities	7	33	646
Total liabilities		31,221	31,855

# (d) Other information

Information about revenues from external customers and non-current assets in Australia, the entity's country of domicile, and any other material individual countries is disclosed below. These revenues are allocated based on the location of the customer. Non-current assets are allocated based on the location of the asset, or the country which derives income from the asset in the case of investments and intangible assets. Assets that are not allocated to reporting segments are excluded from regional assets.

	EXTERNAL SEGN	MENT REVENUES	EXTERNAL NON-0	CURRENT ASSETS
	2019 \$000	2018 \$000	2019 \$000	2018 \$000
Australia	75,925	74,074	407	515
United States	42,866	34,597	2,899	2,870
Other foreign countries	40,321	39,007	194	157
Unallocated deferred taxes	-	-	4,150	3,583
Unallocated intangible assets	-	-	650	1,083
Total	159,112	147,678	8,300	8,208

# NOTE 3. REVENUE FROM CONTRACTS WITH CUSTOMERS

	2019 \$'000	2018 \$'000
Sale of goods	158,741	147,261
Royalty income	371	417
Interest revenue	31	48
	159,143	147,726

# **NOTE 4. EXPENSES**

	NOTES	2019 \$'000	2018 \$'000
Profit from ordinary activities of the continuing operations, before income tax, includes the following specific expenses:			
Cost of sales		85,678	77,162
Impairment on accounts receivable		217	435
Write down of inventory to net realisable value		371	90
Borrowing costs			
Interest & finance charges paid		284	151
Operating lease expenses			
Rent for premises		3,533	3,576
Depreciation			
Leasehold improvements		355	374
Plant & equipment		44	37
Office equipment, furniture and fittings		274	203
Motor Vehicles		12	13
Total Depreciation	14	685	627
Amortisation of trademarks		433	434
Total Amortisation	15	433	434
Total Amortisation and Depreciation		1,118	1,061

# **NOTE 5. INCOME TAX EXPENSE**

(i)	(100)	694
(ii)	2,502	3,091
(iii)	21	249
(iii)	(2,844)	(4,018)
	(421)	15
	(ii)	(ii) 2,502 (iii) 21 (iii) (2,844)

- (i) Adjustments to prior year taxes comprises amounts due in accordance with the settlement of a tax audit and the revaluation of carry forward tax losses based on the change in the US Federal tax rate.
- (ii) The current income tax expense represents the amount charged to income tax expense in relation to current year tax payable, before the application of any available carried forward tax losses.
- (iii) The deferred income tax expense represents the movement in deferred tax assets relating to gross temporary differences. The movement in the provision against deferred taxes is the net impact on income tax expense from the net movement in the provision against deferred tax assets relating to both tax losses and temporary differences. In the prior year, these amounts included the impact of revaluation due to the change in the US Federal tax rate.

# NOTE 5. INCOME TAX EXPENSE (Continued)

	2019 \$'000	2018 \$'000
(b) Numerical reconciliation between tax expense and pre-tax profit		
Profit from continuing operations before income tax	7,776	8,456
Income tax expense / (benefit) calculated at 30%	2,333	2,537
Increase / (decrease) in tax due to:		
Under/ (over) provision adjustment	(100)	-
Non allowable / (assessable) amounts	172	198
Differences in tax on overseas income	18	71
Settlement of tax audit	-	279
Revaluation of deferred tax assets due to change in US tax rate	-	948
Movement in provision against deferred tax assets due to:		
Reassessment of provision requirement	(2,844)	(3,070)
Impact of changes in US tax rate	-	(948)
Income tax expense / (benefit)	(421)	15
(c) Deferred tax recognised directly in other comprehensive income		
Cash flow hedge reserve	(174)	352
Foreign currency translation reserve	168	186
Deferred tax expense / (benefit)	(6)	538
(d) Franking Account		
Franking account balance at 30% tax rate	-	-

# **NOTE 6. TAX ASSETS**

NOTES	2019 \$'000	2018 \$'000
(a)	383	7
(b)	598	891
(c)	3,552	2,692
	4,150	3,583
	4,533	3,590
	(a) (b)	(a) 383 (b) 598 (c) 3,552 4,150

- (a) <u>Current tax assets</u> are tax refunds due on current or prior year period taxes paid.
- (b) Deferred tax assets attributable to temporary differences

	NOTES	2019 \$'000	2018 \$'000
The total value of temporary differences, net of provisions, is as follows:			
Total gross temporary differences	(i)	3,118	3,031
Less: provisions for temporary differences	(ii)	(1,786)	(1,507)
Less: Deferred tax liability off-set		(734)	(633)
Deferred tax assets attributable to temporary differences		598	891
(i) The gross balance comprises of temporary differences attributable to:			
Amounts recognised in profit and loss:			
Trade and other receivables		381	366
Inventories		495	362
Property, plant and equipment		874	814
Intangible assets		58	70
Provisions		517	658
Accruals		506	564
Other		371	402
		3,202	3,236
Amounts recognised directly in equity:			
Foreign currency translation reserve		-	15
Cash flow hedge reserve		(84)	(220)
Deferred tax assets attributable to temporary differences		3,118	3,031

# NOTE 6. TAX ASSETS (Continued)

# (c) Deferred tax assets attributable to tax losses

This balance includes only those tax losses for which utilisation in the foreseeable future is considered probable. Included below is a full summary of total available tax losses net of the provisions held against these losses:

	NOTES	2019 \$'000	2018 \$'000
Revenue losses		4,033	6,103
Less: provisions against revenue losses	(ii)	(481)	(3,411)
Net deferred tax assets attributable to revenue losses		3,552	2,692
Capital losses		3,771	3,771
Less: provision against capital losses	(ii)	(3,771)	(3,771)
Net deferred tax assets attributable to capital losses		-	-
Net deferred tax assets attributable to losses		3,552	2,692

(ii) The consolidated entity recognises a provision against deferred tax assets to the extent that it is not considered probable that these deductible temporary differences or losses can be utilised in the foreseeable future. The provision is a management estimate that requires some judgement, the basis of which is outlined in Note 35(ae). The provision will remain until such time that current taxable profit forecasts for the relevant jurisdictions indicate that it is probable that these benefits will be utilised in the foreseeable future. The majority of these tax losses do not expire under current tax legislation. Where they do, this is taken into account in the estimate of the provision.

# **NOTE 7. TAX LIABILITIES**

	2019 \$'000	2018 \$'000
Current tax liability	33	646

# NOTE 8. NOTES TO THE STATEMENT OF CASH FLOWS

	NOTES	2019 \$'000	2018 \$'000
Reconciliation of net cash provided by operating activities to profit from ordinary activities after income tax			
Operating profit after taxation		8,197	8,439
Depreciation and amortisation	4	1,118	1,061
Net exchange (gains)/ losses on net assets		388	958
Changes in operating asset and liabilities as reported:			
(Increase)/Decrease in trade receivables		(2,736)	(3,552)
(Increase)/Decrease in other receivables and prepayments		434	(685)
(Increase)/Decrease in inventories		(7,956)	(2,181)
Increase/(Decrease) in other payables/provisions/accruals		(1,342)	6,673
Increase/(Decrease) in net taxes payable		(1,556)	498
Net cash provided by/(used in) operating activities		(3,453)	11,211

# **NOTE 9. CASH AND CASH EQUIVALENTS**

	NOTE	2019 \$'000	2018 \$'000
Cash at bank	(a)	9,495	16,801

# (a) Credit risk and interest rate risk

The consolidated entity's management of credit risk and interest rate risk, and exposure to these risks, at the reporting date is outlined in Note 1 Financial Risk Management.

#### NOTE 10. DERIVATIVE FINANCIAL INSTRUMENTS

	NOTE	2019 \$'000	2018 \$'000
Forward exchange contracts – cash flow hedge asset / (liability)	(a)	289	857

#### (a) Forward exchange contracts

The consolidated entity enters into forward exchange contracts, in the normal course of business, to hedge certain foreign exchange exposures, as discussed in Note 1 Financial Risk Management. These contracts are hedging highly probable forecasted purchases, and are timed to mature when payments for the major shipments for each season are due. The portion of the gain or loss on the hedging instrument that is determined to be an effective hedge is recognised directly in equity. When the cash flows occur, the consolidated entity effectively adjusts the initial measurement of the inventory recognised in the balance sheet by the related amount deferred in equity. For details of the hedging instruments outstanding as at balance date, refer to Note 1 Financial Risk Management.

## **NOTE 11. TRADE & OTHER RECEIVABLES**

	NOTES	2019 \$'000	2018 \$'000
Current			
Trade receivables		23,261	20,402
Less: Loss Allowance		(1,206)	(1,083)
	(a)	22,055	19,319
Other receivables	(b)	1,342	1,526
Restricted cash on deposit		781	678
	(c)	24,178	21,523

#### (a) Fair Value

The consolidated entity's financial assets are carried in the balance sheet at amounts that approximate fair value. Fair value is determined having taken into account the timing of expected cash flows and any loss allowance. The loss allowance is a management estimate which requires some judgement, the basis for which is further outlined in Note 35 (ae).

## (b) Other receivables

This amount includes \$1.3 million (2018: \$1.3 million) relating to amounts recoverable under trade receivables factoring arrangements – refer to Note 1 Financial Risk Management for further information. Other amounts generally arise from transactions outside the usual operating activities of the consolidated entity. Collateral is not normally obtained.

#### (c) Credit risk and interest rate risk

The consolidated entity's management of credit risk and interest rate risk, and exposure to these risks, at the reporting date is outlined in Note 1 Financial Risk Management.

## **NOTE 12. INVENTORIES**

	NOTES	2019 \$'000	2018 \$'000
Raw materials		356	416
Finished goods		31,943	23,537
Total inventories at cost		32,299	23,953
		(1,230)	(840)
Provision for inventory write-downs	(a)		
		31,069	23,113

## (a) Provision for inventory write-downs

The provision for inventory write-downs reduces the carrying value of inventory to net realisable value, where this is considered to be lower than cost. The provision is a management estimate which requires some judgement, the basis for which is further outlined in Note 35(ae).

## **NOTE 13. PREPAYMENTS**

	2019 \$'000	2018 \$'000
Trade deposits	1,186	1,707
Other prepayments	853	685
	2,039	2,392

## **NOTE 14. PROPERTY, PLANT AND EQUIPMENT**

Reconciliations of the carrying values of each class of property, plant and equipment at the beginning and end of the current and previous financial years, for the consolidated entity, are as follows:

	LEASEHOLD IMP'MENTS \$'000	MOTOR VEHICLES \$'000	PLANT & EQUIPMENT \$'000	OFFICE EQUIPMENT, FURNITURE & FITTINGS \$'000	TOTAL CONSOLIDATED ENTITY \$'000
Carrying value at 1 July 2017	877	35	101	459	1,472
Additions	396	-	46	346	788
Depreciation	(374)	(13)	(37)	(203)	(627)
Reclassification between classes	(37)	-	-	37	-
Foreign currency translation gain / (loss) on fixed assets of overseas subsidiaries	38	1	4	7	50
Carrying value at 30 June 2018	900	23	114	646	1,683
Cost as at 30 June 2018	6,018	210	1,064	4,937	12,229
Accumulated depreciation at 30 June 2018	(5,118)	(187)	(950)	(4,291)	(10,546)
Carrying value at 30 June 2018 / 1 July 2018	900	23	114	646	1,683
Additions	179	-	31	280	490
Depreciation	(355)	(12)	(44)	(274)	(685)
Write offs/ assets sold	-	-	-	(5)	(5)
Foreign currency translation gain / (loss) on fixed assets of overseas subsidiaries	38	1	7	12	58
Carrying value at 30 June 2019	762	12	108	659	1,541
Cost as at 30 June 2019	4,828	168	704	2,812	8,512
Accumulated depreciation at 30 June 2019	(4,066)	(156)	(596)	(2,153)	(6,971)
Carrying value at 30 June 2019	762	12	108	659	1,541

## **NOTE 15. OTHER ASSETS**

	2019 \$'000	2018 \$'000
Investment in production facility	1,959	1,859

The consolidated entity holds a non-controlling interest in a production facility in China. This interest is non-controlling as the consolidated entity does not have power over the investee, is not exposed to variable returns and there is no joint arrangement between the shareholders. While the consolidated entity does have significant influence, it is not entitled to any share of profit or other changes in the net assets of the investee. The investment is therefore carried at cost.

## **NOTE 16. INTANGIBLE ASSETS**

	GOODWILL \$'000	TRADEMARKS \$'000	OTHER INTANGIBLE ASSETS \$'000	TOTAL \$'000
At 1 July 2017				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(35,330)	(437)	(101,112)
Carrying value at 1 July 2017	-	1,517	-	1,517
Year ended 30 June 2018				
Amortisation charge	-	(434)	-	(434)
Carrying value at 30 June 2018		1,083	-	1,083
At 30 June 2018				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(35,764)	(437)	(101,546)
Carrying value at 30 July 2018 / 1 July 2018	-	1,083	-	1,083
Year ended 30 June 2019				
Amortisation charge	-	(433)	-	(433)
Carrying value at 30 June 2019	-	650	-	650
At 30 June 2019				
Cost	65,345	36,847	437	102,629
Accumulated amortisation and impairment	(65,345)	(36,197)	(437)	(101,979)
Carrying value at 30 June 2019	-	650	-	650

## NOTE 16. INTANGIBLE ASSETS (Continued)

#### (a) Impairment tests for intangible assets

#### Goodwill

Goodwill was allocated to the consolidated entity's cash-generating units (CGUs) which were determined based on specific businesses / acquisitions. The consolidated entity has carried a provision for impairment against the full cost value of goodwill since before the beginning of the current financial year. In accordance with the accounting policy in Note 35(j), this provision will never be reversed.

#### Trademarks

The consolidated entity has recognised the cost of various brands over the years as intangible assets. The recoverable amount of these brands is determined based on fair value less costs to sell (FVLCTS), in accordance with AASB 136. In applying the FVLCTS approach, the recoverable amount of the brand is assessed using the "relief from royalty" market based valuation technique.

The carrying value of the majority of the consolidated entity's brands has been written down to zero through a combination of amortisation and impairment expense. In accordance with the accounting policy in Note 35(j), trademarks that have suffered an impairment loss are reviewed for possible reversal of the impairment at each reporting date.

The only brand with a carrying value is the Salty Crew trademark, of which the consolidated entity owns 50%. The trademark is considered to have a finite life of 4 years. The carrying value of the trademark at the reporting date is the value of consideration paid or payable to acquire 50% of the trademark, less amortisation expense since the acquisition date. The carrying value of the asset will be tested for impairment when any triggers for impairment are identified, in accordance with the accounting policy in Note 35 (j).

#### Other intangible assets

Other intangible assets include key-moneys paid to secure retail tenancies in France. The payment is made to the exiting tenant, rather than the landlord, and there is evidence to suggest that there is an active, generally appreciating, market for payment to secure retail tenancies. The asset is measured at cost, less impairments and amortisation over the life of the lease.

#### **NOTE 17. TRADE AND OTHER PAYABLES**

	2019 \$'000	2018 \$'000
Current payables		
Trade creditors	19,154	19,426
Other creditors and accruals	7,939	8,664
	27,093	28,090

## **NOTE 18. PROVISIONS**

	NOTES	2019 \$'000	2018 \$'000
Current			
Employee entitlements	(a)	1,278	1,185
Provisions for legal claims	(b)	-	674
		1,278	1,859
Non-Current			
Employee entitlements	(a)	707	587

#### (a) Employee entitlements include:

#### Annual leave and long service leave provisions

The provision for employee entitlements comprises amounts for annual leave and long service leave. Annual leave is recognised as a current provision as the consolidated entity does not have the unconditional right to defer settlement. The consolidated entity expects annual leave amounts to be largely paid out within 12 months. The following assumptions were used in measuring the long service leave provision for the year ended 30 June 2019:

Expected increase in salaries and wages: 2% - 4% (2018: 3% - 4%)
Expected salaries and wages on-costs: 8% - 18% (2018: 7% - 16%)

#### Superannuation

The consolidated entity contributes to various industry superannuation fund plans in Australia. The plans operate on an accumulation basis and provide lump sum benefits for members on retirement in addition to death and disablement insurance. The contributions are based on negotiated agreements with employees or employee consolidated entities. Accrued superannuation contributions, along with other accrued labour costs, are included in trade and other payables (Note 17).

(b) Provisions for legal claims relates to certain companies within the consolidated entity that were party to various legal actions which arose in the normal course of business. The movement in the provision is reconciled below:

	2019 \$'000	2018 \$'000
Opening balance	674	-
Amounts provided / (written off) during the year	(674)	674
Closing balance		674

## **NOTE 19. OTHER LIABILITIES**

	2019 \$'000	2018 \$'000
Non-Current		
Deferred consideration relating to trademark acquisition	-	338
Accruals related to lease incentives and fixed rent escalation clauses	472	335
	472	673

## **NOTE 20. CONTINGENT LIABILITIES AND ASSETS**

There were no contingent liabilities or assets existing as at reporting date.

## **NOTE 21. COMMITMENTS**

	2019 \$'000	2018 \$'000
Operating lease commitments:		
Non-cancellable operating leases contracted for but not capitalised in the financial statements include:		
- not later than 1 year	3,328	2,844
- later than 1 year but not later than 5 years	9,736	8,169
- later than 5 years	27	794
	13,091	11,807

Operating lease commitments relate to offices, warehouses and retail stores leased by the consolidated entity.

#### **NOTE 22. POST BALANCE DATE EVENTS**

On 9 August 2019, the consolidated entity sold its suite of Dwindle brands to Highline Industries Corporation. This transaction was part of the ongoing strategic overhaul of Globe International's brand mix with the objective to further reduce the number of smaller brands in the global operations. Furthermore, the transaction results in more equal proportions between skateboard hardgoods, apparel and footwear brands in the company's brand portfolio and enables the ongoing evolution of the diverse brand mix in the company. Globe International will remain in the skateboard market and boardsports distribution channel through its remaining brands, while the Dwindle brands and personnel will find a suitable home at the hardgoods-focused Highline Industries.

The transaction includes the brands, working capital, domain names, social media accounts and the personnel attached to the Dwindle business. As at 30 June 2019, the carrying value of the net assets associated with the deal was \$1.5 million, which was all in working capital. The transaction will be recognized in the first half of the 2020 financial year. The sale of this business will have a downward impact on net sales in the FY20 year, but is not expected to have any significant impact on profitability.

#### **NOTE 23. CONTRIBUTED EQUITY**

	NOTES	2019 \$'000	2018 \$'000
Paid-up Capital:			
41,463,818 (2018: 41,463,818) fully paid ordinary shares	(a)	144,223	144,223

## (a) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of shares held. On a show of hands every holder of ordinary shares present at a meeting, in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote. Ordinary shares have no par value and the company does not have a limited amount of authorised capital.

#### (b) Capital risk management

The consolidated entity's primary objectives when managing capital are to safeguard its ability to continue as a going concern, while providing reasonable returns to shareholders. Accordingly, the consolidated entity is constantly balancing these competing forces to determine the most appropriate mix of keeping cash within the business to minimise borrowings, versus returning cash to shareholders in the form of dividends. The consolidated entity's core strategies to manage these factors includes linking borrowings facilities to working capital balances (receivables, inventory or payables) to ensure that borrowings are limited to short term working capital needs; and linking dividends paid to a certain proportion of net profits earned (based on a pre-determined range).

In order to maintain or adjust the capital structure, the Company may adjust the amount of dividends paid to shareholders, issue new shares, or sell assets to pay down debt or return capital to shareholders.

## **NOTE 24. EARNINGS PER SHARE**

	NOTES	2019	2018
Basic EPS			
Earnings used in calculation of basic earnings per share (\$'000)		8,197	8,439
The weighted average number of shares on issue during the year used in calculation of basic earnings per share	23	41,463,818	41,463,818
Basic earnings per share (cents per share)		19.8	20.4
Diluted EPS			
Earnings used in calculation of diluted earnings per share (\$'000)		8,197	8,439
The weighted average number of shares on issue during the year used in calculation of diluted earnings per share	23	41,463,818	41,463,818
Diluted earnings per share (cents per share)		19.8	20.4

## **NOTE 25. TREASURY SHARES**

	NOTES	2019 \$'000	2018 \$'000
Treasury shares held by the Employee Share Trust	(a)	(487)	(487)

(a) Treasury shares are shares in Globe International Limited that are held by the Employee Share Trust for the purpose of issuing shares to employees under the consolidated entity's remuneration policies, as outlined in the Remuneration Report, on pages 38 to 42 of the Directors' Report. The total number of shares held as at the end of the financial year was 510,000 (2018: 510,000).

#### **NOTE 26. RESERVES**

	NOTES	2019 \$'000	2018 \$'000
Foreign currency translation reserve	(a)	(6,039)	(6,698)
Hedging reserve – cash flow hedge	(b)	202	596
Share based payments reserve	(c)	323	323
		(5,514)	(5,779)
(a) Foreign currency translation reserve			
Balance at 1 July		(6,698)	(7,394)
Currency translation differences arising during the year, net of t	ax	659	696
Balance at 30 June		(6,039)	(6,698)

Exchange differences arising on translation of foreign controlled entities are taken to the foreign currency translation reserve, as described in Note 35(d). The reserve is recognised in profit and loss if and when the net investment is disposed of.

	2019 \$'000	2018 \$'000
(b) Hedging reserve – cash flow hedges		
Balance at 1 July	596	(227)
Revaluation of outstanding hedges	289	857
Transfer to inventory (settled hedges)	(857)	318
Net deferred tax impact	174	(352)
Balance at 30 June	202	596

The hedging reserve is used to record gains or losses on hedging instruments that are designated as cash flow hedges and are therefore recognised directly in equity, as described in Note 35(r). Amounts are recognised in profit and loss when the associated hedged transaction affects profit and loss.

(c) The share based payments reserve was used to recognise the fair value of performance rights issued but not vested in accordance with the Long Term Incentive Plan, when that plan was operational. The balance in the reserve was generated when the rights issued had market-based vesting conditions. Given the vesting conditions were market-based, the value of the reserve was not subsequently remeasured, even if those rights never vested. More recent rights issued under the Long Term Incentive Plan had non-market based vesting conditions, and as such the amounts charged to reserves were remeasured at each reporting date. There has been no movement in the value of the reserve in the current or the prior period as there are no rights currently on issue as the Long Term Incentive Plan is not currently being utilised.

## **NOTE 27. RETAINED PROFITS / (LOSSES)**

	2019 \$'000	2018 \$'000
Balance at 1 July	(96,911)	(101,204)
Net profit for the year attributable to the members of the Company	8,197	8,439
Dividends paid	(4,976)	(4,146)
Retained profits / (losses) at the reporting date	(93,690)	(96,911)

#### **NOTE 28. DIVIDENDS**

#### Final dividend paid in respect of 2018 financial year

During the year, the Company paid an unfranked final dividend of 6 cents per share, relating to the 2018 financial year. This dividend amounting to \$2.5 million was paid to shareholders on 21 September 2018 (2017 final dividend: \$2.1 million).

#### Interim dividend paid in respect of 2019 financial year

During the year, the Company paid an unfranked interim dividend of 6 cents per share, relating to the 2019 financial year. This dividend amounting to \$2.5 million was paid to shareholders on 22 March 2019 (2018 interim dividend: \$2.1 million)

#### Final dividend in respect of 2019 financial year

Since the end of the financial year, the directors have determined that a final dividend of 7 cents per share will be payable, relating to the 2019 financial year. This dividend, amounting to \$2.9 million, will be unfranked and will be paid to shareholders on 19 September 2019 (2018 final dividend: \$2.5 million).

In total, dividends of 13 cents per share will be paid to shareholders in respect of the financial year ended 30 June 2019, compared to 11 cents paid in relation to the year ended 30 June 2018.

## **NOTE 29. KEY MANAGEMENT PERSONNEL DISCLOSURES**

#### **Directors**

The names of the directors who have held office at any time during the financial year are:

CHAIRMAN - NON EXECUTIVE DIRECTOR/S	EXECUTIVE DIRECTORS	
Paul Isherwood	Stephen Hill	
Norman O'Bryan AM SC	Peter Hill	

## Other Key management personnel

The following persons also had authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly during the year:

NAME	POSITION	EMPLOYER
Matthew Hill	Chief Executive Officer	Osata Enterprises Inc.
Jessica Moelands	Chief Financial Officer	Globe International Limited
Gary Valentine	Chief Operating Officer and President - North America	Osata Enterprises Inc.
Matthew Wong	President - Globe Product	Globe International Limited
Jon Moses	President - Australasia	Globe International Limited

## Key management personnel compensation

	2019 \$	2018 \$
Short-term employee benefits	4,407,226	4,383,311
Post-employment benefits	102,717	108,622
	4,509,943	4,491,933

## **NOTE 30. AUDITORS' REMUNERATION**

	2019 \$	2018 \$
(a) Audit services		
PricewaterhouseCoopers Australia:		
Audit and review of financial reports	240,992	240,211
Overseas PricewaterhouseCoopers firms:		
Audit and review of financial reports	44,860	41,942
	285,852	282,153
(b) Non-audit services		
PricewaterhouseCoopers Australia:		
Taxation services	20,261	25,080
Other advisory services	9,655	-
Overseas PricewaterhouseCoopers firms and other related parties:		
Taxation services	-	34,283
	29,916	59,363
(c) Non-PricewaterhouseCoopers audit firms		
Audit and review of financial reports	7,567	6,913
	7,567	6,913
Total auditors' remuneration	323,335	348,429

#### **NOTE 31. RELATED PARTY DISCLOSURES**

#### (a) Parent entity

The ultimate parent entity of the consolidated entity is Globe International Limited. For financial information relating to the parent, refer to Note 33.

#### (b) Subsidiaries

Interests in subsidiaries are set out in Note 32.

#### (c) Key Management Personnel

Disclosures relating to directors and key management personnel are set out in Note 29.

#### (d) Transactions with related parties

From time to time the consolidated entity may engage in transactions with directors, key management personnel and their related entities where the transaction presents a commercial opportunity for the consolidated entity. Such transactions occur on the condition that they are based on arms- length, or better than arms- length, terms and conditions. Where such transactions are on a fixed contractual basis (such as property lease contracts), approval is required from the independent non-executive Chairman of the board prior to the execution of the contract. Such approval is only granted where management is able to provide evidence that the transaction is commercially relevant and has been made on an arm's length basis. For property leases, such evidence includes independent professional advice with regards to the appropriate valuation of the leased property.

During the year, the following transactions occurred with related parties:

	NOTES	2019 \$	2018 \$
Commercial property lease			
Payments for office and warehouse rent made to a director related entity		803,632	795,675
Sale and Purchase of inventory			
Purchases of inventory from other related party	15	17,789,151	14,166,533
Sales of inventory to a director related entities		416,761	59,654
		18,205,912	14,226,187

## NOTE 31. RELATED PARTY DISCLOSURES (Continued)

## (e) Outstanding balances arising from transactions with related parties

The following balances are outstanding at the reporting date in relation to transactions with related parties:

	NOTES	2019 \$	2018 \$
Current payables (purchase of inventory) – other related party	15	5,125,771	5,151,312
Current receivables (sale of inventory) – director related entities		135,473	16,650
		5,261,244	5,167,962

## (f) Terms and conditions

Payments for the purchase of inventory from the other related party are due within 90 days from shipment date.

Rent is paid to the director related entity one month in advance, and is due and payable on the first of every month.

Sale of goods to the director related entities are on arms-length terms, and amounts are due 30 days from statement date.

## **NOTE 32. SUBSIDIARIES**

The financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in Note 35 (b):

NAME	COUNTRY	OWNERSHIP INTEREST	
		2019 %	2018 %
The Company			
Globe International Limited*	Australia		
Entities under the control of Globe International Ltd			
Hardcore Enterprises Pty Ltd*	Australia	100	100
Entities under the control of Hardcore Enterprises Pty Ltd			
WINT Enterprises Pty Ltd*	Australia	100	100
KIDD Consolidated Pty Ltd*	Australia	100	100
Globe International Nominees Pty Ltd*	Australia	100	100
Globe International (NZ) Ltd	New Zealand	100	100
PSC Skateboarding Pty Ltd*	Australia	100	100
Osata Enterprises, Inc.	United States	100	100
Globe Europe SAS	France	100	100
Entities under the control of PSC Skateboarding Pty Ltd			
CASE Enterprises Pty Ltd*	Australia	100	100
Entities under the control of Osata Enterprises, Inc.			
Diaxis LLC	United States	100	100
Chomp Inc	United States	100	100
Dwindle, Inc.	United States	100	100
Entities under the control of Globe International Nominees Pty Ltd			
Globe International (Asia) Limited	Hong Kong	100	100

<sup>\*</sup> Party to Deed of Cross Guarantee dated 29 June 2001 - relief from preparing financial statements obtained under ASIC Class Order 98/1418.

## NOTE 33. PARENT ENTITY FINANCIAL INFORMATION

#### (a) Summary financial information

The individual financial statements for the parent entity show the following aggregate amounts:

	2019 \$'000	2018 \$'000
Balance sheet		
Current assets	30,855	33,362
Total assets	71,762	67,320
Current liabilities	13,164	14,014
Total liabilities	13,907	14,639
Shareholders equity		
Issued capital	144,223	144,223
Treasury shares	(487)	(487)
Reserves	521	836
Profit reserves	22,040	16,553
Accumulated losses	(108,443)	(108,443)
Total Equity	57,854	52,682
Statement of comprehensive income		
Net profit for the year before tax	11,564	12,885
Net profit for the year after tax	10,463	11,843
Total comprehensive income	10,148	12,674

## (b) Guarantees entered into by the parent entity

The parent entity has not extended any guarantees on behalf of its subsidiaries, with the exception of the cross guarantee given by Globe International Limited to its 100% owned Australian subsidiaries, as described in Note 34 Deed of Cross Guarantee.

## (c) Contingent liabilities and contractual commitments for the acquisition of property, plant or equipment

The parent entity did not have any contingent liabilities or contractual commitments for the acquisition of property, plant or equipment as at 30 June 2019 or 30 June 2018.

## **NOTE 34. DEED OF CROSS GUARANTEE**

A deed of cross guarantee between Hardcore Enterprises Pty Ltd, WINT Enterprises Pty Ltd, Globe International Nominees Pty Ltd, CASE Enterprises Pty Ltd, KIDD Consolidated Pty Ltd, PSC Skateboarding Pty Ltd ("the subsidiaries") and Globe International Limited was entered into on 29 June 2001 and relief was obtained from preparing financial statements for the subsidiaries under ASIC Class Order 98/1418. Under the deed each entity guarantees to support the liabilities and obligations of the others. The income statement and balance sheet for the closed consolidated entity, which is also the extended closed consolidated entity, comprising Globe International Limited and the subsidiaries is as follows:

INCOME STATEMENT	2019 \$'000	2018 \$'000
Revenue from operations	78,622	74,902
Other income	1,055	1,139
Changes in inventories of finished goods and work in progress	5,284	1,598
Materials and consumables used	(46,799)	(40,133)
Selling, general and administrative expenses	(18,697)	(19,325)
Employee benefits expense	(10,221)	(9,787)
Depreciation, amortisation and impairment expense	(701)	(684)
Finance costs	(65)	
Profit before income tax	8,478	7,709
Income tax benefit / (expense)	(305)	381
Net profit after tax	8,173	8,090

## NOTE 34. DEED OF CROSS GUARANTEE (continued)

BALANCE SHEET	2019 \$'000	2018 \$'000
	\$ 000	\$ 000
ASSETS		
Current assets		
Cash and cash equivalents	2,262	8,686
Trade and other receivables	11,284	11,293
Inventories	15,732	10,862
Prepayments	1,293	1,787
Derivative financial instruments	284	734
Total current assets	30,855	33,362
Non current assets		
Trade and other receivables	14,784	10,489
Property, plant and equipment	407	515
Intangibles	650	1,083
Other assets	16,767	16,768
Deferred tax assets	3,301	3,390
Total non current assets	35,909	32,245
Total assets	66,764	65,607
LIABILITIES		
Current liabilities		
Trade and other payables	11,213	13,715
Borrowings	1,638	· <u>-</u>
Provisions	622	1,263
Total current liabilities	13,473	14,978
Non current liabilities		
Provisions	707	587
Other	36	376
Total non current liabilities	743	963
iotal non current habilities	740	300
Total liabilities	14,216	15,941
NET ASSETS	52,548	49,666
Equity		
Contributed equity	144,223	144,223
Treasury Shares	(487)	(487)
Reserves	521	836
Retained losses and accumulated	(91,709)	(94,906)
profit reserves		
Total equity	52,548	49,666

#### **NOTE 35. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are or the consolidated entity, consisting of Globe International Limited and its subsidiaries.

#### (a) Basis of Preparation

This general purpose financial report has been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. Globe International Limited is a for-profit entity for the purpose of preparing the financial statements.

#### Compliance with IFRS

The consolidated financial statements of Globe International Limited also comply with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB).

#### Adoption of standards

The consolidated entity has adopted all relevant applicable standards that were effective for the financial year ended 30 June 2019. The adoption of these standards has not had a material impact to the financial position, performance or cash flows of the consolidated entity. However, the consolidated entity did have to update certain disclosures and change its accounting policies following the adoption of AASB 9 Financial Instruments and AASB 15 Revenue from contracts with customers, the details of which are disclosed in Note 35 (ad).

#### (b) Principles of Consolidation

#### (i) Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Globe International Limited as at 30 June 2019 and the results of all subsidiaries for the year then ended. Globe International Limited and all its subsidiaries together are referred to in this financial report as the consolidated entity.

Subsidiaries are all entities over which the consolidated entity has control. The consolidated entity controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the consolidated entity. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the consolidated entity (refer Note 35(k)). All inter-company balances and transactions between entities in the consolidated entity, including any unrealised profits or losses, have been eliminated on consolidation.

#### (ii) Employee Share Trust

The consolidated entity has formed a trust to administer the consolidated entity's Executive Incentive Plans which may be settled in shares. The trust is consolidated as the substance of the relationship is such that the trust is controlled by the consolidated entity. Shares held by the trust were all purchased on-market, are disclosed as Treasury Shares, and the acquisition value is deducted from equity.

#### (c) Income Tax

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the income tax rate for each jurisdiction adjusted by:

- changes in deferred tax assets and liabilities attributable to temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements;
- the utilisation or derecognition of tax assets associated with net operating losses, temporary differences and foreign tax credits:
- prior year adjustments between the tax provided and the tax return ultimately lodged; and
- provisions for estimated tax liabilities in relation to on-going tax audits or disputes with tax authorities.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or liability.

#### (c) Income Tax (continued)

No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax assets are recognised for deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the Company is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets and liabilities shall be set off if, and only if:

- (a) there is a legally recognised right to set off current tax assets and liabilities, and
- (b) the deferred tax assets and liabilities relate to income taxes levied by the same taxation authority on either:
  - i. the same taxable entity, or
  - ii. different taxable entities which intend to settle current tax liabilities and assets on a net basis, or to realise the assets and settle the liabilities simultaneously, in each future period in which significant amounts of deferred tax liabilities or assets are expected to be settled or recovered.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

#### (d) Foreign currency translation

#### (i) Functional and presentation currency

Items included in the financial statements of each entity of the group are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Australian dollars, which is Globe International Limited's functional and presentation currency.

#### (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges.

## (iii) Group companies

The assets and liabilities of overseas controlled entities are translated into Australian currency at rates of exchange current at balance date, while its revenues and expenses are translated at average exchange rates during the year. Exchange differences arising on translation are taken directly to foreign currency translation reserve.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments, are taken to shareholders' equity. When a foreign operation is sold or borrowings are repaid, a proportionate share of such exchange differences are recognised in the income statement as part of the gain or loss on sale.

#### (e) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, goods and services tax (GST) and other taxes paid. Revenue from a sale to a wholesale customer is recorded when goods have been delivered to a customer pursuant to a sales order and control has passed to the customer. While such arrangements are rare, if there is an arrangement with a wholesale customer that includes multiple performance obligations, the total revenues are allocated to the separate elements of the contract, at the appropriate transaction price. In such cases, revenues will be recognised once each performance obligation is met. Revenue from retail sales is recognised when a retail store sells a product to the customer. Royalties are recognised in the period in which underlying sales are made by the licensee. Interest revenue is recognised on a proportional basis using the effective interest rate method.

#### (f) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments, has been identified as the Chief Executive Officer ("CEO").

#### (g) Borrowing Costs

Borrowing costs are recognised as expenses in the period in which they are incurred and include interest on bank overdrafts, receivables financing facilities and any other short or long term borrowings.

#### (h) Leases

Leases of property, plant and equipment where a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease. The consolidated entity does not have any finance leases, which are those leases where the consolidated entity has substantially all the risks and rewards of ownership.

#### (i) Website costs

Costs in relation to the development of new e-commerce sites are capitalised as incurred and depreciated over the estimated useful life of the website. Costs in relation to the on-going development and maintenance of branded web sites and existing e-commerce sites are charged as expenses in the period in which they are incurred.

#### (j) Impairment of assets

Intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment. Assets that are subject to amortisation or depreciation, and other assets, are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is determined based on either fair value less costs to sell or value in use. For the purposes of assessing impairment, assets are consolidated at the lowest levels for which there are separately identifiable cash flows (cash generating units). Non-financial assets other than goodwill that have suffered an impairment loss are reviewed for possible reversal of the impairment at each reporting date.

#### (k) Business Combinations

The acquisition method of accounting is used to account for business combinations regardless of whether equity instruments or other assets are acquired. Consideration transferred for the acquisition of a subsidiary comprises the fair value of the assets transferred; liabilities incurred; equity instruments issued; the fair value of any contingent asset or liability; and the fair value of any pre-existing equity instruments in the subsidiary. Acquisition related costs are expensed as incurred.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The excess of the consideration transferred over the fair value of the consolidated entity's share of the identifiable net assets acquired is recorded as goodwill. If the consideration is less than the fair value of the net identifiable assets of the subsidiary acquired, the difference is recognised directly in profit and loss as a bargain purchase.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

#### (I) Cash and cash equivalents

For the purpose of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, net of bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

#### (m) Trade and other receivables

Trade receivables are initially recognised at fair value, and subsequently measured at amortised cost, less a loss allowance. Trade receivables are principally on 30 to 60 day terms. Cash flows relating to trade receivables are generally not discounted as the effect of discounting is immaterial. Other receivables consist of amounts receivable under a factoring arrangement and amounts due under license agreements and other arrangements.

#### (m) Trade and other receivables (continued)

The consolidated entity applies the AASB 9 simplified approach to measuring expected credit losses which applies a lifetime expected loss allowance against all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on shared credit risk characteristics and the days past due. The expected loss rates are based on payment profiles of sales over a period of 36 months before reporting date and the corresponding credit losses experienced within the reporting period. The historical loss rates are adjusted, where required, to reflect current and forward looking information on macroeconomic factors affecting the ability of the customer to settle the receivable. The consolidated entity has identified industry conditions and country by country macro-economic factors as the most relevant factors, and accordingly adjusts the historical loss rates based on expected changes in these.

Due to the nature of the impairment loss, management judgement is required to estimate the value of the provision - as outlined in Note 35 (ae). The amount of the loss allowance is recognised in the income statement.

#### (n) Inventories

Raw materials, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct material, direct labour and an appropriate proportion of variable expenditure (including freight costs and duties). Cost comprises the cost of purchase, the cost of conversion and other costs incurred in bringing the goods to their present location and condition. Net realisable value is the estimated selling price in the ordinary course of business less estimated selling costs. A provision for inventory is included to write down the value of inventory to net realisable value, when required. Management judgement is used to estimate the value of the provision – as outlined in Note 35(ae). The amount of the provision is recognised in the income statement.

#### (o) Other assets

Other assets relate to a non-controlling investment in a production facility. The asset was initially recognized at fair value plus transaction costs and is subsequently measured at fair value unless the fair value cannot be reliably measured, in which case they are carried at cost less impairment losses. Other assets are assessed for impairment at each balance date on a forward looking basis. A significant or prolonged decline in the future benefit to be recovered from the asset is considered as an indicator that the asset is impairment losses on other assets are recognised directly in the income statement.

#### (p) Property, plant and equipment

Property, plant and equipment are carried at historical cost less accumulated depreciation or amortisation. Historical cost includes expenditure that is directly attributable to the acquisition of the items. All subsequent costs, including repairs and maintenance, are expensed as incurred.

Depreciation on plant and equipment is calculated using the straight line method to allocate cost, net of the residual value, over estimated useful lives as follows:

CLASS OF ASSET	USEFUL LIFE	CLASS OF ASSET	USEFUL LIFE
Leasehold Improvements	Period of Lease	Motor Vehicles	7 years
Computer Equipment	3 years	Plant & Equipment	4-10 years
Office Equipment, Furniture and Fittings	4-10 years		

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (Note 35(j)). Gains and losses on disposals are determined by comparing proceeds with carrying amount. These are included in the income statement.

#### (q) Intangible assets

Trademarks that have a finite useful life are carried at cost less accumulated amortisation and impairment losses. Amortisation is calculated using the straight line method to allocate the cost of trademarks and licences over their estimated useful lives, which vary from 1 to 15 years. Where the consolidated entity has a partial ownership in a trademark, it recognises its share in that trademark to the extent of the amount invested.

Trademarks that have an indefinite useful life are carried at cost less impairment losses. These assets are assumed to have nil tax cost bases, unless specific deductions are available. These assets are tested for impairment annually, or more frequently if events or changes in circumstances indicate that an asset may be impaired (Note 35(j)).

#### (r) Derivatives

Derivatives are initially recognised at fair value on the date the derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The consolidated entity designates certain derivatives as hedges of highly probable forecast transactions (cash flow hedges).

At the inception of the hedge relationship, the consolidated entity documents the economic relationship between hedging instruments and hedged items including whether changes in the cash flows of the hedging instrument are expected to offset changes in the cash flows of the hedged item. It documents its risk management strategy for undertaking various hedge transactions and its assessment of whether the designated derivatives have been, and will continue to be, highly effective. Hedge effectiveness is determined at the inception of the hedge relationship, and through periodic prospective effectiveness assessments to ensure that an economic relationship exists between the hedged item and hedging instrument. For hedges of foreign currency purchases, the consolidated entity enters into hedge relationships where the critical terms of the hedging instrument match exactly with the terms of the hedged item. The consolidated entity therefore performs a qualitative assessment of effectiveness.

The fair values of various derivative financial instruments used for hedging purposes are disclosed in Note 10. Movements in the hedging reserve in shareholders' equity are shown in Note 26. The credit risk and foreign exchange risk exposures associated with these instruments is discussed in Note 1.

### Cash Flow hedges that qualify for hedge accounting

When forward contracts are used to hedge forecast transactions, the consolidated entity generally designates the full change in fair value of the forward contract (including forward points) as the hedging instrument. Gains or losses relating to the effective portion of the change in fair value of the forward contract are recognised in the cash flow hedge reserve within equity. The gain or loss relating to the ineffective portion, if any, is recognised immediately in the income statement.

Amounts accumulated in equity are reclassified in the periods when the hedged item will affect profit or loss. As the consolidated entity's cash flow hedges all relate to non-financial assets (inventory), the gains and loss previously deferred in equity are transferred from equity and are included in the measurement of the initial cost of that inventory.

They are subsequently transferred to profit and loss upon the sale of that inventory.

When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at the time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

#### Derivatives that do not qualify for hedge accounting

Certain derivative instruments may not qualify for hedge accounting. Changes in the fair value of any derivative instrument that does not qualify for hedge accounting are recognised immediately in the income statement.

#### (s) Trade and other payables

These amounts represent liabilities for goods and services provided to the consolidated entity prior to the end of the financial year which are unpaid. The amounts that are unpaid are generally payable within 30 – 90 days of recognition.

#### (t) Borrowings

Borrowings are initially recognised at fair value, net of transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest rate method. Borrowings are classified as current liabilities unless the consolidated entity has an unconditional right to defer settlement of the liability for at least 12 months after the balance sheet date, in which case the amounts are classified as non-current liabilities.

#### (u) Provisions

Provisions are recognised when the consolidated entity has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are recognised at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. Where an estimate of the likely obligation is not possible, the value of the provision may be calculated based on the weighted probability of the potential outcomes. The discount rate used to determine the present value reflects the current market assessments of the time value of money and the risks specific to the liability. Where relevant, the increase in the provision due to the passage of time is recognised as interest expense.

#### (v) Employee Benefits

#### Salaries and wages

Liabilities for salaries and wages, including non-monetary benefits, are recognized as payables.

#### Annual leave and sick leave

Liabilities for annual leave are recognised as provisions in respect of employee's services up to the reporting date and are measured at the nominal value of amounts expected to be paid when the liabilities are settled. Liabilities for non-accumulating sick leave are recognised when the leave is taken and measured at the rates paid or payable.

#### Long Service Leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by Australian employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the end of the reporting period of high-quality corporate bonds with terms and currencies that match, as closely as possible, the estimated future cash outflows.

#### **Superannuation**

The consolidated entity makes contributions to various accumulating employee superannuation funds, or foreign equivalent funds, which are charged as expenses when incurred. The consolidated entity does not contribute to any defined benefit funds.

#### Short-term incentive plans

The consolidated entity recognises a liability and an expense for bonuses payable under various short term incentive plans. Short term incentive plans are generally based on the achievement of targeted performance levels set at the beginning of each financial year. Further information relating to the incentive plans for executives is included in the Remuneration Report which is set out on pages 6 to 10 of the Directors' Report. The consolidated entity recognises a liability to pay short term incentives when contractually obliged based on the achievement of the stated performance levels, where there is a past practice that has created a constructive obligation, or where the amount of the STI payable has been determined prior to the end of the financial year.

#### (w) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. If the entity acquires its own equity instruments as the result of a share buy-back, those instruments are deducted from equity and the associated shares are cancelled. No gain or loss is recognised in the profit and loss and the consideration paid including any directly attributable incremental costs, net of tax, is recognised directly in equity.

#### (x) Earnings per share

Basic earnings per share

Basic earnings per share is determined by dividing the operating profit after income tax by the weighted average number of ordinary shares outstanding during the financial year.

Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.

#### (y) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at balance date.

#### (z) Goods and services tax ("GST")

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of the acquisition of the asset or part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST receivable from, or payable to, the taxation authority is included within other receivables or payables in the balance sheet.

Cash flows are presented on a gross basis. The GST component of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority, are presented as an operating cash flow.

#### (aa) Rounding of amounts

The Company has applied relief available under ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191 and accordingly amounts in the financial report have been rounded off to the nearest one thousand dollars or, in certain cases, to the nearest dollar.

#### (ab) Comparative figures

Where required by accounting standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

#### (ac) Parent entity financial information

The financial information for the parent entity, Globe International Limited, disclosed in Note 33 has been prepared on the same basis as the consolidated financial statements, except as set out below:

#### (i) Investments in subsidiaries

Investments in subsidiaries are accounted for at cost less impairment losses.

#### (ii) Accumulated profits reserves

Annual profits are held in separate accumulated profits reserves, rather than being off-set against retained earnings. Dividends are paid out of the accumulated profits reserves.

#### (iii) Tax consolidation legislation

Globe International Limited and its wholly-owned Australian controlled entities implemented the tax consolidation legislation as at 1 July 2003. The head entity, Globe International Limited, and the controlled entities in the tax consolidated group continue to account for their own current and deferred tax amounts. These tax amounts are measured as if each entity in the tax consolidated group continues to be a stand-alone tax payer in its own right.

In addition to its own current and deferred tax amounts, Globe International Limited also recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

On adoption of the tax consolidation legislation, the entities in the tax consolidated group entered into a tax sharing agreement which, in the opinion of the directors, limits the joint and several liability of the wholly-owned entities in the case of a default by the head entity, Globe International Limited.

The entities have also entered into a tax funding agreement under which the wholly-owned entities fully compensate Globe International Limited for any current tax payable assumed and are compensated by Globe International Limited for any current tax receivable and deferred taxes relating to unused tax losses or unused tax credits that are transferred to Globe International Limited under the tax consolidation legislation. The funding amounts are determined by reference to the amounts recognised in the wholly-owned entities' financial statements. The amounts receivable/payable under the tax funding agreement are due upon receipt of the funding advice from the head entity, which is issued as soon as practicable after the end of each financial year. Assets or liabilities arising under tax funding agreements within the tax consolidated group are recognised as amounts receivable or payable to other entities in the consolidated entity. Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from) wholly-owned tax consolidated entities.

#### (ad) New accounting standards

New and amended standards adopted by the consolidated entity

Certain new accounting standards and interpretations have been adopted during the current financial year, including AASB 15 Revenue from contacts with customers and AASB 9 Financial instruments. The impact of the adoption of these standards has been reflected in both the summary of significant accounting policies and the financial statements as at 30 June 2019. There was no material impact on the measurement of the financial statements upon adoption of the new standards, in either the current or previous financial year. However the consolidated entity was required to reconsider and update its accounting policies upon the adoption of these standards, particularly in relation to AASB 9, as noted below.

- (i) AASB 9 Financial Instruments AASB 9 replaces the provisions of AASB 139 that relate to the recognition, classification and measurement of financial assets and financial liabilities, derecognition of financial instruments, impairment of financial assets and hedge accounting. The adoption of AASB 9 Financial Instruments from 1 January 2018 resulted in changes in accounting policies and reclassifications of the amounts recognised in the financial statements. The new accounting policies are set out in note 35(m) and (r) above, and a summary of the key considerations is included below:
- Classification and Measurement On 1 January 2018 (the date of initial application of AASB 9), the consolidated entity's
  management has assessed which business models apply to the financial assets held by the group and has classified
  its financial instruments into the appropriate AASB 9 categories. There were no changes to the classification of financial
  instruments as result of this review, with all instruments being classified as amortised cost (cash and cash equivalents,
  trade and other receivables, other assets and borrowings) or fair value through other comprehensive income (derivatives).
- Derivatives and hedging activities the consolidated entity uses foreign currency forward contracts to manage its
  exposures to currency fluctuations. These forward contracts previous qualified as cash flow hedges, and continue to do
  so under AASB 9 as the consolidated entity's risk management strategics and hedge documentation are aligned with the
  requirements of AASB 9.
- Impairment of financial assets The measurement of cash and cash equivalents and trade and other receivables is subject to AASB 9's new expected credit loss model. The consolidated entity has revised its impairment methodology based on the simplified approach and the impact of the change was immaterial.

#### New accounting standards an interpretations not yet adopted

There are there are certain new accounting standards and interpretations that have been published that are not mandatory for 30 June 2019 reporting periods, and which have not yet been adopted by the consolidated entity. A brief outline of these standards and the likely impacts of their application are outlined below:

(i) AASB 16 Leases - effective for reporting periods on or after 1 January 2019. The consolidated entity has completed its review of the new standard, identified the leases that will be affected and calculated the impact on the income statement and balance sheet upon application. The consolidated entity has used a combination of the two available retrospectives methods upon the adoption of AASB 16. As a result, there will be an adjustment to the opening balance of the consolidated entity's equity upon adoption of the new standard.

At transition date, the following impacts will be recognised:

- Total liabilities will increase by approximately \$12.1 million due to the recognition of a lease liability representing all future lease commitments.
- Total assets will increase by approximately \$11.3 million due to the recognition of "Right to Use" asset for all existing operating leases.
- Accumulated losses will increase by approximately \$0.8 million due to the transitional impact
  of the application of the new rules.

On an on-going basis, earnings before interest, tax, depreciation and amortization (EBITDA) will be higher under the new leasing standard by approximately \$3.5m due to the elimination of operating lease expenses. This will be off-set by a correlating increase in interest expense (approximately \$0.6 million) and depreciation (approximately \$2.9 million).

There are no other standards that are not yet effective and that are expected to have a material impact on the entity in the current or future reporting periods and on foreseeable future transactions.

#### (ae) Critical Accounting estimates

Accounting estimates are assumptions that are used to determine the financial performance and position at a point in time. These estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events, that may have a financial impact on the entity and that are believed to be reasonable under the circumstances. Included below are details of significant management estimates and assumptions.

#### (1) Estimates and assumptions with potentially material impacts on the financial statements in future periods

#### i. Taxation estimates

The current year income tax expense and current tax payable are determined in accordance with Note 35(c). The areas within this accounting policy that require management estimates include:

- Deferred tax assets related to deductible temporary differences and unused tax losses can only be recognized to the extent to which it is probable that future taxable amounts will be available to utilize those temporary differences and tax losses. Where it is not considered probable that such future taxable amounts will be available, a provision will be carried against the value of the deferred tax asset. Management estimates "future taxable amounts" by considering a range of possible outcomes for each jurisdiction and selecting the most appropriate amount within that range, based on recent history and current business trends. The range of possible outcomes includes estimates of future profits based on recent history of taxable income and approved budgeted profits within a range of between 1 and 3 years of future profitability.
- Estimated tax liabilities in relation to on-going tax audits or disputes with tax authorities. Where there has been notification from a tax authority that there are specific areas under review as part of an on-going audit, the consolidated entity recognizes a provision for taxes payable to the extent it is considered probable that these areas under review will result in additional taxes payable in that jurisdiction.

#### ii. Estimates of credit loss allowance against trade receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less loss allowance. The loss allowance is raised upon recognition of a trade receivable which is an estimate of the expected credit loss for that balance. A combination of group policy and management judgement is used to estimate the value of the loss allowance.

- Initially, each receivable is classified individually or collectively based on shared credit risk characteristics and the days past due. This includes the grouping of all receivables which are considered "bad", which carry a credit loss allowance of 100% of the value of the receivable.
- In line with the application of the AASB 9 simplified approach, the consolidated entity then applies a lifetime expected loss allowance again all other receivables. The expected loss allowance is based on historical credit loss rates, and is subject to change from year to year. Currently the rates are between 0.5% and 25%, depending on the days past due.
- Management judgement is then used to determine whether the loss allowance required against each group of accounts or an individual account, if applicable, should be adjusted to reflect current and forward looking factors. Management uses a number of factors to assess this, including recent communication with the customer, the age of the receivable, the presence of and adherence to payment plans, external information with regards to the financial viability of the customer and general market conditions within the industry and or the economic region in which the customer resides.

#### iii. Estimates of the provision for inventories

Inventories are valued at the lower of cost and net realisable value. A provision for inventory is included to write down the value of inventory to net realisable value, when required. The provision is calculated based on Group policy which states that inventory of a certain age must have a specific provision against it – the level of provisioning increases as the age of the inventory increases. Inventory ageing is based on the last selling season in which the inventory was available for sale. This Group policy is determined based on historical levels of inventory obsolescence. In addition to the provision calculated based on the Group policy, management judgement is required to adjust the provision based on known market factors. For example, where there is significant excess inventory in a certain category, or a particularly poor selling style or colourway, management may determine that an extra provision (over and above Group policy) is required to reflect the heavier discounting than normal which may be required to clear that inventory.

#### (2) Changes in accounting estimates

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the directors' opinion:

- (a) The financial statements and notes, as set out on pages 46 to 99, and remuneration disclosures on pages 38 to 42, are in accordance with the *Corporations Act* 2001, including;
  - (a) Complying with Accounting Standards and the Corporations Regulations 2001 and other mandatory professional reporting requirements; and
  - (b) Giving a true and fair view of the Company's and consolidated entity's financial position as at 30 June 2019, and of their performance for the financial year ended on that date; and
- (b) There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- (c) At the date of this declaration, there are reasonable grounds to believe that the members of the Extended Closed consolidated entity identified in Note 34 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in Note 34.

The directors draw attention to Note 35(a) to the financial statements, which includes a statement of compliance with International Financial Reporting Standards, as issued by the International Accounting Standards Board.

This declaration has been made after receiving the declarations required to be made to the directors in accordance with section 295A of the *Corporations Act 2001* for the financial reporting period ending 30 June 2019.

This declaration is made in accordance with a resolution of the Board of Directors pursuant to section 295(5) of the *Corporations Act* 2001.

Dated 21 August 2019

Norman O'Bryan AM SC Chairman

Normae O Bezan





## Independent auditor's report

To the members of Globe International Limited

## Report on the audit of the financial report

## Our opinion

In our opinion:

The accompanying financial report of Globe International Limited (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2019 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### What we have audited

The Group financial report comprises:

- the balance sheet as at 30 June 2019
- the statement of comprehensive income for the year then ended
- the statement of changes in equity for the year then ended
- the statement of cash flows for the year then ended
- the income statement for the year then ended
- the notes to the financial statements, which include a summary of significant accounting policies
- the directors' declaration.

#### Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

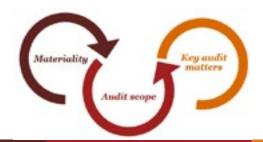
T: 61 3 8603 1000, F: 61 3 8603 1999, www.pwc.com.au



## Our audit approach

An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the Group, its accounting processes and controls and the industry in which it operates.



#### Our audit focused on where the Group made subjective judgements; for example, significant accounting estimates

Audit scope

- involving assumptions and inherently uncertain future events.

   We conducted an audit of the
- We conducted an audit of the financial information of the Australian and North American reporting units given their financial significance to the Group as described in note 2 of the financial report.
- A component auditor operating under instruction performed an audit of the financial information of the European reporting unit.
   We determined the level of involvement required from us to conclude whether sufficient audit evidence had been obtained. Our involvement included issuing detailed instructions and holding discussions with the component auditors to understand key audit risks and findings.

#### Materiality

# For the purpose of our audit we used overall Group materiality of \$1.0 million, which represents approximately 0.6% of the Group's revenue.

- We applied this threshold, together with qualitative considerations, to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial report as a whole.
- We chose Group revenue because, in our view, it is the benchmark against which the performance of the Group is commonly measured by users.
- We selected 0.6% based on our professional judgement, which is within the range of commonly accepted revenue related benchmarks.

#### Key audit matters

- Amongst other relevant topics, we communicated the following key audit matters to the Board of Directors:
- Inventory valuation
- Accounts receivable valuation
- These are further described in the Key audit matters section of our report.



## Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context. We communicated the key audit matters to the Board.

#### Key audit matter

How our audit addressed the key audit matter

# **Inventory valuation** (Refer to note 12)

Inventory represents the largest asset on the balance sheet (\$31.1 million) as at June 2019, and is presented net of an inventory provision of \$1.2 million. Inventory is held at the Group's or third party warehouses or is in transit.

We considered this a key audit matter as the Group operates in an industry where fashion changes and trends are volatile. The future performance of individual brands is inherently judgemental due to the uncertainty of their position and popularity in the market. Whilst overall gross margins are positive, judgement and estimation are required by the Group to identify inventory that may not be saleable or that may need to be discounted below cost to sell.

To assess the valuation of inventory with regards to provisioning, we performed the following procedures amongst others:

- Selected a sample of inventory items held at 30 June 2019 and examined the relevant sales invoices post year-end to determine whether any items were sold below cost price.
- Tested the accuracy of the aging in the Group's inventory product-by-season report by comparing a sample of product lines to the Group's seasonal marketing catalogue.
- Recalculated the percentages applied to the aged categories of inventory and compared these to the Group's inventory provisioning policy.
- Compared prior year sales to the current year's sales by brand. Where there was a decline in sales performance for a brand, we assessed whether relevant inventory items were included within the inventory provision analysis.
- Held discussions with the marketing management team to determine whether any plans to discontinue or sell individual product lines had been considered in calculating the inventory provision.



#### Key audit matter

#### How our audit addressed the key audit matter

# Accounts receivable valuation (Refer to note 11)

The Group had trade receivables of \$22.1 million as at 30 June 2019, which is presented in the balance sheet net of a loss allowance of \$1.2 million.

The Group's customer base is made up of a large number of small to medium sized retailers who are spread across different geographical regions. The retail market in which the Group's customers operate is volatile and highly competitive.

We considered the valuation of receivables to be a key audit matter as judgement is required by the Group in determining the loss allowance on receivables based on the Group's assessment of the ability of customers to pay their outstanding balances. To assess the valuation of receivables we performed the following procedures amongst others:

- Tested the accuracy of the trade receivables aging report by agreeing a sample of outstanding invoices captured in the report to the corresponding sales invoice.
- Recalculated the loss allowance to determine whether it had been calculated in accordance with the Group's policy.
- Analysed and compared the aging profile for each significant reporting unit to the corresponding aging profile for the prior year to identify any deterioration in the overall aging of trade receivables.
- Compared total accounts receivable written off in the current year against the loss allowance recorded in the prior year to assess the accuracy of the impairment policy.
- Traced a sample of outstanding receivables at 30 June 2019 to payments received after yearend. Where any balances remained unpaid, we considered whether they were recoverable by examining the aging of these items and assessing historic payment terms.

#### Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon. Prior to the date of this auditor's report, the other information we obtained included the Directors' Report. We expect the remaining other information to be made available to us after the date of this auditor's report.

Our opinion on the financial report does not cover the other information and we do not and will not express an opinion or any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed on the other information that we obtained prior to the date of this auditor's report, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



When we read the other information not yet received, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the directors and use our professional judgement to determine the appropriate action to take.

## Responsibilities of the directors for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at:

http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf. This description forms part of our auditor's report.

## Report on the remuneration report

#### Our opinion on the remuneration report

We have audited the remuneration report included in pages 38 to 42 of the directors' report for the year ended 30 June 2019.

In our opinion, the remuneration report of Globe International Limited for the year ended 30 June 2019 complies with section 300A of the *Corporations Act 2001*.



## Responsibilities

The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of *the Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.

PricewaterhouseCoopers

Sicowotorteso Copars

Alison Tait Partner Melbourne 21 August 2019

#### THE INFORMATION SET OUT BELOW WAS APPLICABLE AT 2 SEPTEMBER 2019

TOP 20 SHAREHOLDERS	NUMBER OF FULLY PAID ORDINARY SHARES	PERCENTAGE OF ISSUED SHARES
STEPHEN DAVID HILL	12,581,062	30.34%
PETER JOHN HILL	12,436,009	29.99%
MATTHEW PATRICK HILL	3,495,965	8.43%
POLY TOWN PTY LTD	2,436,022	5.88%
J P MORGAN NOMINEES AUSTRALIA LIMITED	1,023,322	2.47%
CLEWER SUPERANNUATION FUND	979,352	2.36%
LAWN VIEWS PTY LTD	963,000	2.32%
CPU SHARE PLANS PTY LTD	510,000	1.23%
BOW LANE NOMINEES PTY LTD	403,736	0.97%
ARMAFORCE PTY LTD	296,204	0.71%
BRIDES PTY LIMITED	290,000	0.70%
DOG FUNDS PTY LTD	283,973	0.68%
LLIENO PTY LTD	280,906	0.68%
HSBC CUSTODY NOMINEES (AUSTRALIA) LIMITED	254,412	0.61%
NORMAN O'BRYAN	246,408	0.59%
GARACHI PTY LTD	225,000	0.54%
BOXER INVESTMENTS PTY LTD	202,000	0.49%
MR MICHAEL FILIPOVIC & MRS ROSETTA FILIPOVIC	200,000	0.48%
MR MICHAEL FILIPOVIC	200,000	0.48%
ROMIFI COMPANY PTY LTD	150,000	0.36%
ANGUELINE CAPITAL PTY LIMITED	140,135	0.34%
TOTAL TOP 20	37,597,506	90.68%
TOTAL ISSUED CAPITAL	41,463,818	100.00%
SUBSTANTIAL SHAREHOLDERS		
MR STEPHEN DAVID HILL	12,581,062	30.34%
MR PETER JOHN HILL	12,436,009	29.99%
MR MATTHEW PATRICK HILL	3,495,965	8.43%
POLY TOWN PTY LTD	2,436,022	5.88%
DISTRIBUTION OF HOLDINGS	NUMBER OF HOLDERS	NUMBER OF SHARES
1-1000 shares	260	99,292
1001-5000 shares	250	584,248
5001-10,000 shares	44	347,564
10,001 - 100,000 shares	70	2,237,248
100,001 - and over shares	28	38,195,466
TOTAL	652	41,463,818

The number of security holders holding less than a marketable parcel is 147 and they hold 23,536 securities

#### **UNQUOTED EQUITY SECURITIES**

The Company has no unquoted securities at the date of this report.

#### **ANNUAL REPORT**

The Company has elected to distribute its Annual Report online, by making it available on its website at: www.globecorporate.com. Hard copies of the Annual Report will only be sent to those shareholders who have elected to receive one.

#### YOU CAN DO SO MUCH MORE ONLINE

Did you know that you can access – and even update – information about your holdings in Globe International Limited via the internet?

You can access your information securely online via our share registry website: www.linkmarketservices.com.au using your Securityholder Reference Number (SRN) or Holder Identification Number (HIN) as well as your surname (or company name) and postcode (must be the postcode recorded on your holding record).

It's fast and it's easy. You can:

- Check your current and previous holding balances
- Choose your preferred annual report option
- Update your address details
- Update your bank details
- Confirm whether you have lodged your Tax File Number (TFN), Australian Business Number (ABN) or exemption
- Enter your email address and update your communications preferences
- Subscribe to email announcements
- Check transaction and dividend history
- Check the share prices and graphs
- Download a variety of instruction forms.

#### Don't miss out on your dividends;

Dividend cheques that are not banked are required to be handed over to the State Trustee under the Unclaimed Monies Act, so you are reminded to bank cheques immediately.

#### Better still, why not have us bank your dividend payments for you?

How would you like to have immediate access to your dividend payments? Your dividend payments can be credited directly into any nominated bank, building society or credit union account in Australia. Not only can we do your banking for you dividends paid by direct credit can reach your account as cleared funds, allowing you to access them on the payment date.

#### **Contact Information**

You can contact the Share Registry by phone, email, in person, or in writing:

Link Market Services Limited Telephone (within Australia): 1300 55 44 74

Locked Bag A14 International: +61 2 8280 7111
Sydney South NSW 1235 Facsimile: +61 3 9287 0303

Email: registrars@linkmarketservices.com.au

Hand deliveries to:

Tower 4, 727 Collins Street Melbourne VIC 3008







#### GLOBE

#### **DIRECTORS**

Norman O'Bryan AM SC Chairman & Independent Non-Executive Director

Stephen Hill Executive Director and Founder
Peter Hill Executive Director and Founder

#### **SENIOR MANAGEMENT**

Matt Hill Chief Executive Officer
Jessica Moelands Chief Financial Officer

Gary Valentine Chief Operating Officer / President North America

Jon Moses President Australasia
Matt Wong President Global Product

#### PRINCIPAL REGISTERED OFFICE

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#### **COMPANY SECRETARY**

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1 Fennell Street

Port Melbourne VIC 3207

Australia

Tel: +61 3 8534 9999 Fax: +61 3 8534 9955

#### **SHARE REGISTRY**

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www.linkmarketservices.com.au

#### **AUDITORS**

PricewaterhouseCoopers 2 Riverside Quay Southbank VIC 3006

## **CORPORATE WEBSITE**

www.globecorporate.com

#### STOCK EXCHANGE LISTINGS

Globe International Ltd shares are listed on the Australian Securities Exchange. Ticker: GLB









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