

Annual General Meeting November 2019

KneoMedia Limited

ASX:KNM OTC:KNEOF



Supporting Academic Growth

Our goal is to provide educational solutions that engage learners and provide all students with new ways to practice and master key concepts and skills.

Australia

United States

United Kingdom

Philippines

WELCOME FROM YOUR BOARD AND OFFICERS





James Kellett
Executive Chairman & CEO



Jeff Bennett Non-Executive Director



Frank Lieberman
Executive Director NY



Sophie Karzis Company Secretary



Damian O'Sullivan Chief Operating Officer



Liza JueganChief Financial Officer



Lord Anthony St John Chairman KneoWorld UK



Dr Denine JimmersonDirector of Curriculum



Isabelita PerezPresident KneoWorld PH

Corporate overview		ASX Code KNM	
Shares on issue	~755M	Options on issue	~23.4M
52 week high (\$/share)	\$0.06	52 week low (\$/share)	\$0.010
Market Cap (at 3.1 cents per share)	~\$23.4M	Debt - Convertible Notes	\$0.00

KNEOWORLD - THE POWER OF OUR PLATFORM





ENGAGE

- Dramatic improvement in behaviour of concern
- Reduction in OH&S issues in schools
- Proven technology-based learning content
- Designed to challenge students of all ages and abilities





EDUCATE

- Improved engagement provides education opportunities
- Numeracy, Literacy, Art, Science, Creative Thinking, Life Skills
- Huge proprietary content pool in place and regularly enhanced
- Mapped globally to curriculum and assessment





ASSESS

- Proprietary Educators' Analytics & Reporting Dashboard
- Educators can track performance in real time
- Analytics preserve Educator class assessment time



KNEOWORLD BUSINESS MODEL





EXPERIENCED US SALES TEAM

- Sales team active across US inc NYC
- Substantial sales pipeline established
- Platform targeting SPeD, AIS, ESL, Gen Ed up to 23M students
- Annual subscription US\$50.00 per student



GLOBAL ALIGNED FOOTPRINT

- KNW Philippines established with inaugural sales
- KNW UK established with Foundation pledge and inaugural sales
- KNW AU established with inaugural sales



NAACP & Dell PARTNERSHIP

- KNM and NAACP Education strategies align
- 2,200 Chapters across the US
- Joint opportunities being pursued
- NAACP at forefront of alternative funding
- Dell joined initiative with 3 yr licences paid upfront



GLOBAL PLATFORM

- CMS integrated
- Simplifies regional localisation
- Simplifies written translation
- Synthetic voice translation



FUNDING & PRODUCT ENDORSEMENT

- NY political funding endorsement
- Florida DOE approved KNW for Fed Funding
- Renewal requests confirm annuity income
- Ethical investment and funding



PEDAGOGICAL (SCIENTIFIC) VALIDATION

- World class pedagogical advisors
- Backed by committed Educators
- Monash University, A & M University and Sultan Idris University.

2019 ACHIEVEMENTS





OUR STRENGTH - PROPRIETARY CONTENT MANAGEMENT SYSTEM (CMS) ENABLES FAST ITERATION TO US STATES AND GLOBAL STANDARDS:

- Enabled quick adaption to new individual US state curriculum standards
- Enables rapid adaption to new countries and regions and languages.



DELL TECHNOLOGIES JOINED THE KNEOWORLD NAACP CONNECT THE KIDS PROGRAM

Dell delivers further technology capability and marketing reach to the program



FEDERAL FUNDING FOR STATE OF FLORIDA APPROVED:

- Enabled an initial test program whereby we satisfied A & M University OF improved maths and literacy competency
- Led to further 500 student pilot that will be the basis of substantial sales at District levels facilitated with Federal Tile IV funding



OTCQB TRADING APPROVAL COMMENCED:

- As a US Centric business OTC trading gives US investors the ability to invest directly in KNM in the US
- US investment increases liquidity and demand for KNM shares without creating additional shares and enable transfer between the ASX and OTC registries

CHANNELS TO MARKET





IN EACH CHANNEL TO MARKET WE HAVE PARTNERED TO ACHIEVE VALIDATION IN PREPARATION FOR INCLUSION IN DOE BUDGETS ON AN ONGOING BASIS:



USA:

- NAACP and Dell partnership to procure political and government financial support.
- Pilots under University research to procure direct and Federal Government funding approvals
- Indivdual district pilots to secure local DOE budget support



UK:

 Procured the support of a substantial foundation to fund early initiatives to enable validation and support a local team to both implement and achieve validation for ongoing sales



PHILIPPINES:

• Entered into a JV with a most influential Board to expedite sales in the region

2020 US ACHIEVEMENTS TO DATE





NAACP CONNECT THE KIDS INITIATIVE DELIVERING RESULTS:

- YTD licence sales under the NAACP program now at 5,500 with each licence committed for 3 years and payable in advance totalling 16,500 at \$50 pa = A\$1.23m
- NAACP sales anticipated to grow both within and beyond NY State as they and Dell have national aspirations



STATE AND DISTRICT ENGAGEMENT INCREASES WITH FURTHER TEST PROGRAMS CONTINUING OR INITIATED IN:

- Palm Beach County Public Schools FL
- Osceola School District FL
- Indian Prairie School District IL
- Jefferson County Schools CO
- El Monte Union High School District CA

- Triumph Academy (specialist autism) UT
- Yuma School District AZ
- Cleveland Public School District OH
- New Kensington School District PA
- Various school districts NYC



OTCQB TRADING APPROVED

Final DTC approval to enable online trading anticipated in 2 weeks

2020 UK ACHIEVEMENTS TO DATE





CREATED KNEOWORLD PRESENCE AND ADVISORY BOARD:

 Guided by KneoWorld UK Chairman Lord Anthony St. John we have created substantial KneoWorld awareness in the City of London and beyond including key government influencers and advisors.



SALES TO LONDON SPECIAL NEEDS SCHOOLS:

 Have sold and implemented KneoWorld.co.uk to 4 prestigious special needs schools in the London area including leading school Fairley House.



EMBRACED CITY COUNCIL SCHOOL DISTRICT STRUCTURE:

- Achieved substantial sale to Leeds City Council, the recognised leading technology council in the UK
- Paves the way for additional city council sales

2020 PHILIPPINES ACHIEVEMENTS TO DATE





PHILIPPINES JV PROGRESSES WELL:

 KneoWorld Philippines continues to progress well and the completion of current negotiations is anticipated to result in a substantial sales contract in the near term.



FURTHER SALES:

After successful deployment in Vizcaya Province in northern Philippines, Manila and Davao
 City, further sales are anticipated in the short term across all territories.



POTENTIAL SALE VALIDATES OUR JV INITIATIVE.

 The successful completion of the transaction under negotiation will validate our JV strategy and underpin KneoWorld Philippines financial stability and credibility.

KNEOWORLD DIFFERENTIATORS



THE KNEOWORLD DIFFERENTIATORS ARE VERY CLEAR:

- We test, provide remedial education and deliver detailed progressive assessment via real time analytics
- Exceptional levels of education engagement.
- Unlike other single subject products we cover the 6 main areas of curriculum.
- We can curate each individual child experience within a class to their subject weakness, or strength, at an ability level most suited to their individual needs.
- What further differentiates us from other more mature offers in the market: e-books and e-maths have become as passé as their original analogue versions with the young digital kids of today. The gap between that form of engagement and attempted teaching and the digitally engaged life young students today lead widens, both in general ed and additional needs.
- We address the very real problem of teaching to 6 grade levels in the one class. How do you curate for individual needs? How do you engage while addressing this issue?
- Our CMS enables us to align to curriculum and education standards across multiple regions and languages and readily iterate to change.



OUR GOAL

BUILD SHAREHOLDER VALUE AND ANNUITY REVENUE AND RETURNS BASED ON 4 PILLARS

- Partnerships that facilitate access to government and private enterprise funding channels
- Leading technology to ensure we maintain a commanding position in special and general education
- Validated content by globally recognised health and education bodies
- Recruit top talent in education and business development to deliver scale in our deployed markets

WE MAKE A DIFFERENCE





OUR VISION

KneoWorld creates and promotes technology-based solutions that enhance the teaching and learning experience for students of all abilities. We nurture partnerships to aid in educational equity and access to help students reach their full potential.



Thank You For Attending

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James Kellett
Exec. Chairman & CEO
22rd November 2019





Builds Confidence • Closes the Gap





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