

#### Chairman's address

## Allan McCallum

Refer to ASX Announcement lodged 29 November 2019



### **CEO's address**

# **Peter Crock**

Refer to ASX Announcement lodged 29 November 2019



### Fully integrated & globally competitive medicinal cannabis company

- Cann is combining in-house capabilities with strategic partnerships to undertake
  - Industry-leading research & product development
  - Cost-efficient cultivation on a large scale
  - Manufacturing of GMP grade medicinal products
  - Sales & marketing to meet both Australian demand & valuable export opportunities
- Objective to provide all Australian patients with reliable, locally produced, GMP verified medicinal cannabis products. Cann's aim is to secure & maintain a leadership position across the entire medicinal cannabis value chain & be successful on a global scale











### Key building blocks in place

- Cultivars International genetics program has allowed Cann to test, identify & focus on strains with the most compelling attributes for cultivation at scale, including profiling strains required by Aurora
- Licenses & Permits Holds all required licences & permits for cultivation, production, manufacturing, import & export
- Track-Record 51 successful harvests in existing facilities
- At-Scale Facility Construction of large scale facility to be developed on staged basis, with stage 1 commissioning targeted to start by late CY2020\*
- **Domestic Distribution** National wholesale & distribution agreement with Symbion to deliver Cann finished product through pharmacies & hospitals across Australia
- Aurora Offtake Five year offtake agreement with Aurora for product in excess of Australian requirements
- Global market development Ongoing development of marketing & supply opportunities in other overseas markets
- Products Expanding range of locally produced & imported products ready for Australian patients
- **Team** Experienced Board, management team & value-adding partnerships



### Large scale Mildura facility to be completed on staged basis

- State-of-the-art facility, incorporating world-leading design/technology
- Revised construction plan more closely aligns capacity with anticipated demand & lowers capital investment risk
- Detailed design; scheduling; & cost now being determined, with preliminary target to develop initial stage with up to 25,000kgs in capacity & commissioning to start by late CY2020\*
- Timetable for stages 2 & 3 to be determined based on ongoing analysis of product demand
- Mildura expenditure to date ~\$47m
  - Site acquisition & preparation
  - Repurposing of original buildings
  - Glasshouse structure erected
  - Glass installed



Image of Mildura facility – construction well underway









### Proven cultivation & production model

- Ongoing cultivation & harvest cycle utilising Southern & Northern facilities
- 51 harvests completed including Aurora sourced cultivars
- 24 imported varieties of medicinal cannabis currently being evaluated
- First harvests of internationally sourced genetics completed
- Production from Southern facility servicing domestic supply initiatives & testing of export pathways
- Production from Northern facility supporting several research programs including La Trobe University ARC Medicinal Agriculture Research Hub & the NSW DPI CRCp research program – Cann is the lead commercial partner for both









### Experienced pharmaceutical partner with product validation underway

- IDT Australia (ASX:IDT) for manufacturing support in relation to cannabis-based product formulations
- IDT brings excellent capabilities & experience in the manufacture of cGMP quality pharmaceuticals
- Partnership with IDT provides Cann an integrated pathway through the full supply chain
- Supercritical CO<sub>2</sub> extraction equipment, owned by Cann, installed & currently undergoing commissioning for full GMP compliance
- Production validation program underway



Existing pharmaceutical equipment at IDT Australia



### Both local & imported products ready to launch

- Product development & validation on track for domestic launch of locally made Cann products by Q1 CY2020
- New imported product from Aurora received with first orders secured
- Wholesale & distribution agreement with Symbion (4,000 pharmacies, 1,300 hospitals nationally) to carry Cann's full range of imported & locally manufactured products within Australia





### **Regulatory approvals**

- Manufacturing licences received for Cann's Southern & Northern facilities
- Cann holds all necessary cultivation, production & manufacturing licences in addition to import & export licences
- May 2019 IDT Australia granted manufacturing licence
- June 2019 Aurora receives import permit from Health Canada for cannabis cultivated by Cann
- Mildura licence in process





### **Strong relationship with Aurora Cannabis Inc**

- Offtake agreement secured with Aurora for Cann's TGA/GMP quality product. Aurora has an established presence in 24 countries
- Agronomic support & access to cultivation & manufacturing related IP
- Technical Services Agreement between Cann & Aurora provides for exchange of key information & support across cultivation, processing, extraction, manufacturing & analysis
- Aurora's leading global greenhouse design firm Aurora Larssen Projects engaged for Cann's Mildura facility





### A growing domestic & export market

#### Australian patient approvals continue momentum

#### SAS Category B approvals by month



Source: Therapeutic Goods Administration / Australian Pharmaceutical Publishing

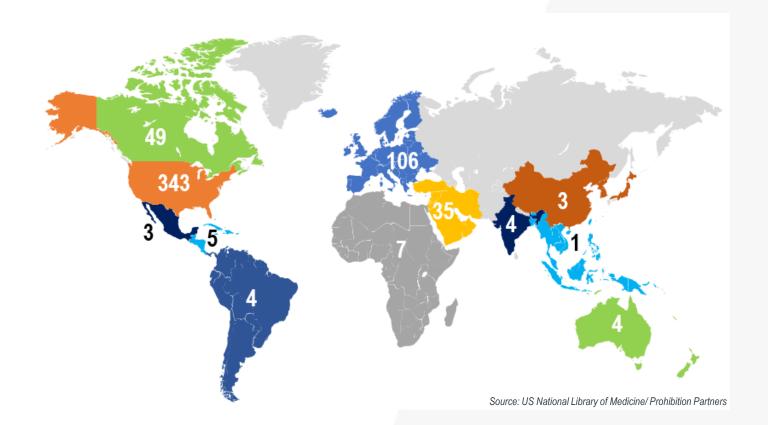
# Export potential growing across worldwide Medicinal cannabis market size forecast

Region	Market Value 2024 (US\$b)
Africa	1.3
Asia	10.7
Europe	22.3
Latam	6.6
North America	20.2
Oceania	1.5
Total	62.6

Source: Prohibition Partners



### Clinical trials involving cannabis – 2019





## Financial statements and reports



# **Adoption of Remuneration Report**

For	Proxy's Discretion	Against	Abstain
38,243,153	2,556,257	900,103	176,576



### Re-election of Director – Mr Allan McCallum

For	Proxy's Discretion	Against	Abstain
44,985,890	2,234,764	76,971	158,464



# Re-election of Director – Mr Douglas Rathbone

For	Proxy's Discretion	Against	Abstain
44,983,086	2,234,263	81,125	157,615



### Ratification of prior issue of shares

For	Proxy's Discretion	Against	Abstain
44,237,776	2,555,484	521,761	141,068



### Ratification of prior issue of shares

For	Proxy's Discretion	Against	Abstain
43,912,437	2,717,816	517,348	149,786



## Approval of long-term incentive plan

For	Proxy's Discretion	Against	Abstain
38,304,817	2,390,207	887,606	134,757



### Approval of 10% placement capacity for 12 months

For	Proxy's Discretion	Against	Abstain
43,730,163	2,404,488	1,172,905	148,533





### **CONTACTS:**

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