

13 December 2019

Market Announcements  
Australian Securities Exchange Ltd

**Vita Life Sciences Limited**

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## SALES & PROFIT GUIDANCE

Vita Life Sciences (ASX: VLS) announces the following guidance for the financial year ending 31 December 2019:

**Sales:** \$41.0m-\$41.5m (2018: \$41.1m)

**Underlying EBIT:** \$3.2-\$3.7m (2018: \$6.2m)

**Statutory EBIT:** \$3.5m-4.0m (2018: \$4.4m)

Challenging retail conditions have influenced full year growth expectations across the Group. Whilst sales from traditional distribution channels remains soft, the expansion gains into new Pharmacy and Export channels have been positive. Higher advertising and promotional activities, combined with increased operating overheads required to support the expansion strategy, impacted the Underlying and Statutory EBIT result.



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