10 February 2020

Market Announcements Office ASX Limited Exchange Centre 20 Bridge Street SYDNEY NSW 2000

## **PSC INSURANCE GROUP LTD (PSI) – ACQUISITION ANNOUCEMENT**

PSI are pleased to announce acquisition of the business assets of Ultimate Safety Solutions Australia (USSA) and 75% of the share capital of Eden Software Pty Ltd (Eden).

USSA is a Perth based health, safety, environment and quality (HSEQ) consultancy business which has been operating since 2007. In addition to HSEQ consultancy services, USSA also provides its clients with the market leading HSEQ Software ("SafeX") which assists its clients with the management and compliance of their HSEQ obligations. The SafeX software is owned by Eden with PSI how having a majority stake in this entity.

The acquisition is considered highly complementary to the PSC Workers Compensation business and will enhance our capability in this area. The increased capability will give PSC a unique offering within the industry and we believe our growing client base will benefit from the enhanced service offering provided.

Two highly experienced individuals from the USSA business, Anita Slight and Richard Love, will be joining the PSI group and we welcome them aboard.

Key terms of the transaction are:

- Total Upfront payment of \$698k with \$61k subject to a rise and fall based on the performance of the business in the 12 months prior to the second anniversary.
- PSI will own 70% of the consultancy business ("PSC Safex") whilst a key staff member will hold the balance of shares.
- PSI will own 75% of the shares in Eden Software Pty Ltd with the balance to be owned by developer of the SafeX application.

The acquisition will be funded via cash resources.

## **Earnings Impact of Acquisitions**

We anticipate that the new business will be profit making over the first 12 months.

Please direct any queries to Tony Robinson, Managing Director on 0407 355 616 or Joshua Reid, Chief Financial Officer, on (03) 8593 8303.

Yours faithfully,

Stephen Abbott Company Secretary

