



Announcement Summary

Entity name

NATIONAL AUSTRALIA BANK LIMITED

Announcement Type

New announcement

Date of this announcement

Monday February 17, 2020

The Proposed issue is:

☒ A non pro rata offer of securities under a disclosure document or product disclosure statement (PDS)

Total number of +securities proposed to be issued for a non pro rata offer of securities under a disclosure document or product disclosure statement (PDS)

ASX +Security Code	+Security Description	Maximum Number of +securities to be issued
n/a	NAB Capital Notes 4 (NABPG)	7,500,000

Closing date for receipt of acceptances

Tuesday March 17, 2020

Proposed +issue date

Monday March 23, 2020

Refer to next page for full details of the announcement



Part 1 - Entity and announcement details

1.1 Name of +Entity

NATIONAL AUSTRALIA BANK LIMITED

We (the entity named above) give ASX the following information about a proposed issue of +securities and, if ASX agrees to +quote any of the +securities (including any rights) on a +deferred settlement basis, we agree to the matters set out in Appendix 3B of the ASX Listing Rules.

1.2 Registered Number Type

ABN

Registration Number

12004044937

1.3 ASX issuer code

NAB

1.4 The announcement is

☒ New announcement

1.5 Date of this announcement

Monday February 17, 2020

1.6 The Proposed issue is:

☒ A non-+pro rata offer of +securities under a +disclosure document or +PDS



Part 5 - Details of proposed non-pro rata offer under a disclosure document or PDS

Part 5A - Conditions

5A.1 - Are any of the following approvals required for the non-pro rata offer of securities under a disclosure document or PDS?

- Security holder approval
- Court approval
- Lodgement of court order with ASIC
- ACCC approval
- FIRB approval
- Another approval/condition external to the entity

☒ No

Part 5B - Offer details

Is the proposed security a 'New class' (securities in a class that is not yet quoted or recorded by ASX) or an 'Existing class' (additional securities in a class that is already quoted or recorded by ASX)?

☒ New class

Will the proposed issue of this security include an offer of attaching securities?

☒ No

Details of securities proposed to be issued

ISIN Code (if Issuer is a foreign company and securities are non CDIs)

Have you received confirmation from ASX that the terms of the proposed securities are appropriate and equitable under listing rule 6.1?

☒ Yes

Will the entity be seeking quotation of the 'new' class of securities on ASX?

☒ Yes

ASX Security Code

New class-code to be confirmed

Security Description

NAB Capital Notes 4 (NABPG)

Security Type

Other

Maximum Number of securities proposed to be issued

7,500,000



Minimum Number of +securities proposed to be offered to each individual +security holder

Maximum Number of +securities proposed to be offered to each individual +security holder

Minimum subscription \$ amount proposed to be offered to each individual security holder

Maximum subscription \$ amount proposed to be offered to each individual security holder

Purpose of the issue

The net proceeds of the NAB Capital Notes 4 offer will be used for general corporate purposes.

In what currency will the offer be made?

AUD - Australian Dollar

What is the offer price per +security?

AUD 100.00000

Offer price details for institutional security holders

Could offer price per +security be determined by bookbuild?

☒ No

Oversubscription & Scale back details

Are +security holders allowed to oversubscribe?

☒ Yes

Provide the oversubscription details

NAB retains discretion to issue more than 7,500,000 NAB Capital Notes 4.

Details on NAB's allocation policy in respect of NAB Capital Notes 4 are set out in section 4.5 of the NAB Capital Notes 4 Prospectus.

Capitalised terms used in this Appendix 3B have the meaning given to them in the Prospectus.

May a scale back be applied to this event?

☒ Yes

Provide the scale back details

Any scale back and the basis of the allocation of NAB Capital Notes 4 will be announced to the ASX on 25 March 2020.

Details on NAB's allocation policy in respect of NAB Capital Notes 4 are set out in Section 4.5 of the NAB Capital Notes 4 Prospectus.

Will all the +securities issued in this class rank equally in all respects from their issue date?

☒ Yes

Please provide any further information relating to the principal terms of the +securities

Please refer to the NAB Capital Notes 4 Prospectus for further details on the terms of the NAB Capital Notes 4.



Part 5C - Timetable

5C.1 Lodgement date of +disclosure document or +PDS with ASIC

Monday February 17, 2020

5C.2 Date when +disclosure document or +PDS and acceptance forms will be made available to investors

Tuesday February 25, 2020

5C.3 Offer open date

Tuesday February 25, 2020

5C.4 Closing date for receipt of acceptances

Tuesday March 17, 2020

5C.6 Proposed +issue date

Monday March 23, 2020

Part 5D - Listing Rule requirements

5D.1 Has the entity obtained, or is it obtaining, +security holder approval for the issue under listing rule 7.1?

☒ No

5D.1b Are any of the +securities proposed to be issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1?

☒ Yes

5D.1b (i) How many +securities are proposed to be issued without +security holder approval using the entity's 15% placement capacity under listing rule 7.1?

7,500,000 NAB Capital Notes 4, although as noted above NAB has the ability to issue more or less NAB Capital Notes 4.

5D.1c Are any of the +securities proposed to be issued without +security holder approval using the entity's additional 10% placement capacity under listing rule 7.1A (if applicable)?

☒ No

Part 5E - Fees and expenses

5E.1 Will there be a lead manager or broker to the proposed offer?

☒ Yes

5E.1a Who is the lead manager/broker?

The Joint Lead Managers are NAB Corporate and Institutional Bank (a division of National Australia Bank Limited); Morgan Stanley Australia Securities Limited; Ord Minnett Limited; UBS AG, Australia Branch; and Westpac Banking Corporation.



5E.1b What fee, commission or other consideration is payable to them for acting as lead manager/broker?

A selling fee of 0.75% of the amount equal to the Face Value of the NAB Capital Notes 4 (ie \$100) multiplied by the number of NAB Capital Notes 4 issued to a Joint Lead Manager and its affiliates under the Broker Firm Offer.

A joint lead manager fee of 0.50% of the amount equal to the Face Value of the NAB Capital Notes 4 (ie \$100) multiplied by the number of NAB Capital Notes 4 issued to a Joint Lead Manager and its affiliates under the Broker Firm Offer.

See section 9.12 of the NAB Capital Notes 4 Prospectus for further information.

5E.2 Is the proposed offer to be underwritten?

☒ No

5E.3 Will brokers who lodge acceptances or renunciations on behalf of eligible +security holders be paid a handling fee or commission?

☒ Yes

5E.3a Will the handling fee or commission be Dollar based or Percentage based?

☒ Percentage based (%)

5E.3b Amount of any handling fee or commission payable to brokers who lodge acceptances on behalf of investors

1.250000 %

5E.3c Please provide any other relevant information about the handling fee or commission method

The Joint Lead Managers may pay fees on behalf of NAB to financial services licensees and representatives (Brokers) for procuring subscriptions of NAB Capital Notes 4 by their clients, among other things.

The amount of the fee payable to a Broker by a Joint Lead Manager may not exceed the amount of the Selling Fee (described above), unless that Broker is an affiliate of the Joint Lead Manager or a Broker approved by NAB, in which case the amount of the fee payable to that Broker by a Joint Lead Manager may not exceed the aggregate of the amount of the Selling Fee and the JLM Fee (described above) received by the Joint Lead Manager from NAB.

Brokers may in turn rebate fees to other Brokers for procuring applications for NAB Capital Notes 4 by their clients, among other things. The amount of the fee paid to a Broker by another Broker may not exceed the amount of the Selling Fee.

5E.4 Details of any other material fees or costs to be incurred by the entity in connection with the proposed offer

For more information on the interests of NAB's advisers in connection with the Offer, refer to Section 9.1.2 of the NAB Capital Notes 4 Prospectus.

Part 5F - Further Information

5F.1 Will the entity be changing its dividend/distribution policy if the proposed offer is successful?

☒ No

5F.2 The entity's allocation policy for the offer, including whether or not acceptances from existing +security holders will be given priority

Details on NAB's allocation policy in respect of the NAB Capital Notes 4 are set out in Section 4.5 of the NAB Capital Notes Prospectus.



5F.3 URL on the entity's website where investors can download the +disclosure document or +PDS

nab.com.au/ncn4offer

5F.4 Any other information the entity wishes to provide about the proposed offer

N/A