











ASX: LVH MARKET RELEASE

# LiveHire wins state government staff redeployment contract

31 March 2020 | Melbourne, Victoria

## Highlights:

- LiveHire has won a Queensland state government contract to redeploy staff into critical areas of need in the wake of Covid-19
- LiveHire will serve the 48 Queensland government agencies by profiling staff and identifying those qualified to move into critical roles. Queensland Public Service Commission will use LiveHire technology to support its "BeHere4Qld" project to redeploy over 15,000 public sector employees in a broad Government response to the crisis.
- The Queensland government contract is ~6x average<sub>1</sub> Annualised Recurring Revenue (ARR<sub>2</sub>) across LiveHire clients.

Disruptive talent acquisition and engagement platform LiveHire Limited (ASX:LVH) ("LiveHire" or the "Company") is pleased to announce that it has won a contract with Queensland state government to use its platform to profile, match, and engage current employees in order to transition them into critical roles across the state government. This is in response to the Covid-19 crisis and in support of ongoing internal staff mobility.

Commenting on the state government win, LiveHire CEO, Christy Forest, said: "LiveHire's platform is uniquely flexible and agile, so we are thrilled to play a role in Queensland government's rapid response to the Covid-19 crisis. At this important time, we have leveraged the proven functionality of our platform to identify in-demand roles to assign well-fitted, available employees into a newly created Talent Community for the Queensland government (and by Agency). We then bulk communicate with employees regarding next steps, using our native 2-way text communication functionality. LiveHire's market leading analytics and data extracts will ensure transparency and insight for the Queensland Public Service Commission. Perhaps most importantly, our proven speed to implement, our ability to quickly engage and place the staff is crucial to our success with the state. We commend Queensland for its responsiveness to the crisis and its use of the latest technology to engage and communicate with its staff in a way that will deliver meaningful outcomes in service to Australians at this critical time of need."

# For more information:

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Subscribe to LiveHire's newsletter at: http://eepurl.com/b2EMFL

www.livehire.com/investor

Christy Forest, LiveHire's CEO and Executive Director, authorised the release of this announcement to the ASX.

### **About LiveHire**

<sup>1</sup> LiveHire average ARR per client \$30,404 as at 31 December 2019

<sup>2</sup> Annualised Recurring Revenue or ARR represents contracted recurring revenue components of term subscriptions normalised to a one-year period.

LiveHire is a disruptive award-winning3 talent acquisition & engagement platform that revolutionises the candidate experience and enables businesses to thrive with talent on demand. Our Talent Acquisition & Engagement platform delivers a proactive sourcing and talent mobility solution called Live Talent Communities. The platform makes managing the flow of talent into and through businesses seamless, delivering value through detailed visibility of talent, shifting recruitment from reactive to proactive, improving fit, significantly reducing time and cost to hire, with an unrivalled candidate experience.

Founded in 2011, LiveHire is an Australian company headquartered in Melbourne, with offices also in Sydney and Perth.

#### www.livehire.com

#### Note to market

None of the client contracts included in this announcement should be considered individually material, unless specifically stated. All figures in this announcement are provided on an unaudited basis.

#### Disclaimer

This announcement contains "forward-looking statements." These can be identified by words such as "may", "should", "anticipate", "believe", "intend", "estimate", and "expect". Statements which are not based on historic or current facts may by forward-looking statements. Forward-looking statements are based on:

- assumptions regarding the Company's financial position, business strategies, plans and objectives of management for future operations and development and the environment in which the Company will operate; and
- current views, expectations and beliefs as at the date they are expressed and which are subject to various risks and uncertainties. Actual results, performance or achievements of the Company could be materially different from those expressed in, or implied by, these forward-looking statements. The forward-looking statements contained within the presentations are not guarantees or assurances of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of the Company, which may cause the actual results, performance or achievements of the Company to differ materially from those expressed or implied by forward-looking statements. For example, the factors that are likely to affect the results of the Company include general economic conditions in Australia and globally; exchange rates; competition in the markets in which the Company does and will operate; weather and climate conditions; and the inherent regulatory risks in the businesses of the Company. The forward-looking statements contained in this announcement should not be taken as implying that the assumptions on which the projections have been prepared are correct or exhaustive. The Company disclaims any responsibility for the accuracy or completeness of any forward-looking statement. The Company disclaims any responsibility to update or revise any forward-looking statements to reflect any change in the Company's financial condition, status or affairs or any change in the events, conditions or circumstances on which a statement is based, except as required by law. The projections or forecasts included in this presentation have not been audited, examined or otherwise reviewed by the independent auditors of the Company.

You must not place undue reliance on these forward-looking statements.