

ASX Announcement 03 April 2020

Elsight signs Reseller Agreement with US-based Agile Defense, Inc.

Highlights

- Elsight signs Reseller Agreement with US-based Agile Defense, Inc., a leading information technology (IT) services business in Reston, VA, with a number of U.S. Government clients, including several United States Civil agencies and various branches within the U.S. Department of Defense.
- Agile Defense is a strategically invaluable new partnership for the Company due to their vast network of public sector contacts.
- Within the framework of the Reseller Agreement, the companies will seek to harness Halo's potential in the US.

03 April **2020** – Elsight Limited (ASX: ELS) ('Elsight Ltd, 'Elsight' or 'the Company'), an ASX-listed company that develops advanced communication technologies for real-time data, video, and audio transmission over cellular networks in mission-critical environments, is pleased to announce the signing of a reseller agreement with US-based Agile Defense, Inc. – a leading information technology (IT) services business in Reston, VA, with a number of U.S. Government clients, including several United States Civil agencies and various branches within the U.S. Department of Defense.

Within the framework of the commercialisation of the Company's flagship "Halo" product, and further to the Company's growing focus on the North American market in general and the US market in particular, Elsight is pleased to announce that the Company has signed a reseller agreement with US-based Agile Defense Inc (The initial term of the agreement is one year and will be automatically renewed for another year unless terminated by one of the parties, subject to the agreement. The agreement has otherwise standard terms for termination and market pricing).

Headquartered in Reston, VA, USA – a short distance from Washington DC – Agile Defense is a leading information technology (IT) services business with a broad network of connections and contacts across the US public sector. Specifically, Agile Defense works very closely with all branches of the US Armed Forces, and also has tight knit relationships with the Department of Homeland Security (DHS), the Department of State, the Department of Housing and Urban Development (HUD), among others.

Following today's announcement, Agile Defense will be spearheading the Company's sales and marketing efforts in the US in coordination with Elsight's North American Director of Sales Ms Karin Zalcberg, and with specific emphasis on galvanizing the potential that exists within the American public sector, in particular the US defense sector. The Company sees great value in the harnessing of Agile Defense's expansive network for the purpose of ramping up the commercialisation of Halo in the US and looks forward to continuing to develop and cultivate the partnership between the two firms through the current crisis and beyond.

Mr Nir Gabay, Founder and CEO of Elsight Limited, made the following statement on the signing of the reseller agreement with Agile Defense: "I am absolutely delighted that we have signed this agreement with Agile Defense, and am grateful that we have succeeded in bringing the unmatched skills and renowned expertise of their specialists and professionals onto our team. Agile is the perfect partner for us during this challenging

time due to their industry-wide renown as a premier defence firm with a deep network of government contacts and their unique ability to accelerate our sales via that network. This agreement with Agile Defense is an unquestionably positive development for the Company, and we are extremely excited to announce our partnership. I look forward to working closely with my distinguished Agile Defense counterparts and colleagues as we advance the commercialisation of Halo and bring Elsight's remote connectivity solutions to the US market."

After signing the Reseller Agreement, Mr Jay Lee, President and CEO of Agile Defense said: "I am delighted that we at Agile Defense will be partnering with Elsight now and into the future; the company is filled with incredibly talented professionals and ground-breaking technology that can be integrated in a variety of different areas moving forward, especially areas where reliable, always-on, secure, high bandwidth connectivity is required. I speak for myself and the entire Agile Defense team in saying that we are tremendously excited to work with Elsight in order to bring their industry-leading solutions to the American market in this time of need."

Authorised for release by the Board of Directors of Elsight Limited.

-ENDS-

For more information, please contact:

Corporate, Business, and Media Enquiries

Howard Digby
Elsight Limited

T: +61 434 987 750

E: howarddigby@gmail.com

About Elsight

Elsight (www.elsight.com) is a solution provider of ground-breaking hybrid video and data transport services (on-the-move or fixed) for large Safe-City projects, sensitive facilities management, and surveillance and protective activities. The platform supports data and video capturing, recording, and highly secured transmission against data and video interception and hacking. **Elsight**'s platform was designed to address the most demanding requirements of Special Forces across enemy lines and sophisticated intelligence organisations. These systems underwent the most rigorous testing in combat situations as well as extensive testing by the most demanding laboratories. As a result, they present an unmatched level of reliability, lowest latency, and highest adaptive bandwidth over cellular networks that enables HD and 4K TV transmission quality, with "never-fail" redundancy and much more. For the first time they offer strict military requirements for civil usage. **Elsight**'s customers range from defence and homeland security to industrial security, broadcasting, first responders and healthcare.

About Agile Defense

Agile Defense (www.agile-defense.com) is a leading information technology (IT) services business in Reston, VA, with a number of U.S. Government clients, including several United States Civil agencies and various branches within the U.S. Department of Defense.

Agile Defense is in the business of innovation through information technology, and they actively and directly engage their customers to shape innovative information technology offerings that create value and meet their customers' end-users' needs. Their innovation occurs through partnering with their customers to develop their innovation vision — aligned with their enterprise-wide capabilities and their overall business strategy.