

ASX Announcement



Field Solutions Holdings Limited (ASX: FSG)
ASX Limited
Company Announcements Office
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FSG – Optus Rural Infrastructure and National Backhaul Partnership

Field Solutions Holdings (ASX: FSG), Australia's leading rural, regional and remote telecommunications carrier is excited to announce it has entered into a strategic partnership with Optus to deliver broadband and mobile infrastructure and services to rural, regional and remote Australia.

Partnership fundamentals:

- **Optus to co-locate on FSG rural infrastructure as part of Federal Mobile Black Spot Program**
- **Bi-lateral infrastructure agreement to share rural telecommunications towers and sites**
- **Optus delivering national NBN POI backhaul**
- **Delivery of highly competitive wholesale POI backhaul to rural, regional and remote Australia**

"Today's announcement is an extremely positive announcement for the residents, agribusinesses and businesses of rural, regional and remote Australia. Following on from our recent Federal Government mobile blackspot win, we are proud to announcement this significant partnership with Optus. FSG's true broadband delivery model will now provide 3G and 4G mobile services via our partnership with Optus", outlines Roberts ,CEO FSG.

FSG is developing an extensive portfolio of rural telecommunications sites, each of which is capable of delivering multiple telecommunications services, ensuring our target communities receive both true broadband and mobile services. "We are extremely proud to be working alongside Optus, we share a common desire to improve and service rural, regional and remote Australia with a range of connectivity and communications options", says Roberts.

Andrew Sheridan, Optus Vice President Regulatory and Public Affairs added , "Optus is a key supporter of the Commonwealth's Mobile Black Spot Program, which is delivering mobile coverage and competition for regional Australians, in some cases for the first time."

"We congratulate FSG for coming on board as the first Mobile Network Infrastructure provider under the MBSP program and look forward to working closely together to deliver Optus' 4G and 3G networks, giving Australians in rural areas the dedicated coverage that they need to stay connected."

FSG's partnership with Optus also allows FSG to extend and expand its connectivity to all of nbn™ 's 121 national POIs (Points of Interconnect). "As a strong supporter of nbn™ we recognise the need to deliver cost-effective business services to rural, regional and remote Australia. As Such we've combined our Optus backhaul and NBNco's Enterprise Ethernet suite to delivers an extremely cost-effective suite of business-grade connectivity services"Roberts commented .

FSG's partnership with Optus will immediately start to deliver better and more cost effective connectivity choices for residents and businesses of rural, regional and remote Australia which will continue to rapidly expand to reach more communities over the coming months.

About FSG

FSG provides, builds and operates "true broadband networks" specifically for rural, regional and remote Australia. FSG is a licensed Australian telecommunications carrier, providing services via its telecommunications network (trading under the brands 'JustISP' and "Ant Communications) and an NBNco Retail Service Provider.

FSG Contact Details

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This announcement has been authorised by the board of FSG

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