

# Strategic Sale in China of Aspiral<sup>™</sup> to Three Gorges Group

Melbourne, New York 18 May 2020

Fluence Corporation Limited (ASX: FLC) is pleased to announce that it has sold its first Aspiral<sup>™</sup> System to Three Gorges Group for the Great Protection of Yangtze River (Three Gorges) and general contractor China Tiesiju Civil Engineering Group (CREC4).

This sale is of strategic importance to Fluence, as it represents the initial step of a potential long-term strategic partnership with Three Gorges. The initial aim of the collaboration will be to utilise and validate Fluence's MABR-based Aspiral<sup>™</sup> Smart Products Solution (SPS) wastewater treatment system in Wuwei County, an important intersection of three major river crossings in Anhui Province.

The initial Aspiral<sup>™</sup> S1 unit, valued at approximately US\$70,000, incorporates Fluence's proprietary MABR technology to treat 30 m<sup>3</sup>/day of wastewater to meet China's Class 1A high effluent standards for discharge. The advanced Aspiral<sup>™</sup> SPS was selected for this strategic pilot project due to its stable performance resulting in high treatment quality.

A key priority for the Chinese Government is the environmental remediation of the massive Yangtze River. Three Gorges was created in 2018 with the singular goal of fundamentally improving the water quality of the Yangtze River by implementing integrated and sustainable environmental solutions across 11 provinces and riverside cities to improve their water management and conservation. China's current 13<sup>th</sup> 5-year plan mandates the improvement of wastewater treatment in rural China as a priority, and substantial central government funding has been allocated for this purpose.

Fluence Managing Director & CEO Henry Charrabé said: "We are delighted to have the opportunity of building another strategic partnership in China and further supporting environmental remediation in the country. We are confident that the initial Aspiral<sup>™</sup> order will be a stepping-stone for Fluence to access other opportunities available in the Yangtze River Great Protection zone. It will also allow us to build a deeper relationship with the highly respected Three Gorges Group."

-ENDS-

For further information, please contact:

Investors: Ronn Bechler Market Eye E: ronn.bechler@marketeye.com.au P: +61 400 009 774

## Media (USA):

Erik Arfalk Chief Marketing Officer E: earfalk@fluencecorp.com P: +1 914 998 3302

# Media (Australia):

Tristan Everett Market Eye E: tristan.everett@marketeye.com.au P: +61 403 789 096

This announcement is authorised for lodgement by Henry Charrabé, Managing Director & CEO, Fluence Corporation Limited.

#### About Fluence Corporation Limited (ASX: FLC)

Fluence is a leader in the decentralized water, wastewater and reuse treatment markets, with its Smart Products Solutions, including Aspiral<sup>™</sup>, NIROBOX<sup>™</sup> and SUBRE. Fluence offers an integrated range of services across the complete water cycle, from early stage evaluation, through design and delivery to ongoing support and optimization of water related assets, as well as Build Own Operate Transfer (BOOT) and other recurring revenue solutions. With established operations in North America, South America, the Middle East, Europe and China, Fluence has experience operating in over 70 countries worldwide and enables businesses and communities worldwide to maximize their water resources.

Further information can be found at https://www.fluencecorp.com/.

USA 10 Bank Street, Suite 830 White Plains, NY, 10606 Phone: +1-212-572-5700 Facsimile: +1-212-572-5704

## Fluence Corporation Limited

ABN: 52 127 734 196 www.fluencecorp.com AUSTRALIA Level 3, 62 Lygon Street Carlton, Victoria 3053 Phone: + 61 (0)3 9824 5254 Facsimile: + 61 (0)3 9822 7735 2