

TYMLEZ

AGM Update
May 29th 2020

NATURE OF THIS DOCUMENT

This presentation has been prepared by Tymlez Group Limited ACN 622 817 421 (**Company**). The information is based on publicly available information, internally developed data and other sources. By receiving this presentation, you acknowledge and represent to the Company that you have read, understood and accepted the terms of this disclaimer. It is the responsibility of all recipients of this presentation to obtain all necessary approvals to receive this presentation and receipt of this presentation will be taken by the Company to constitute a representation and warranty that all relevant approvals have been obtained. This presentation is a visual aid and is not intended to be read as a stand alone document. The material contains selected and abbreviated summary information about the Company and its subsidiaries and their activities current as at the date of this presentation. The material is of general background and does not purport to be complete. The Company is not responsible for providing updated information and assumes no responsibility to do so.

NOT AN OFFER

This presentation is for information purposes only and does not purport to be all inclusive or to contain all information about the Company or any of the assets, current or future, of the Company. This presentation does not comprise a prospectus, product disclosure statement or other offering document under Australian law (and will not be lodged with ASIC) or any other law. This presentation also does not constitute or form part of any invitation, offer for sale or subscription or any solicitation for any offer to buy or subscribe for any securities in any jurisdiction nor shall they or any part of them form the basis of or be relied upon in connection therewith or act as any inducement to enter into any contract or commitment with respect to securities. This presentation does not constitute an offer to sell, or a solicitation of an offer to buy, any securities in the United States. This presentation and its contents must not be distributed, transmitted or viewed by any person in the United States or any jurisdiction where the distribution, transmission or viewing of this document would be unlawful under the securities or other laws of that or any other jurisdiction.

NOT INVESTMENT ADVICE

To the maximum extent permitted by law, the information contained in this presentation is given without any liability whatsoever being accepted by the Company or any of its related bodies corporate or their respective directors, officers, partners, employees, advisors and agents. This presentation is not investment or financial product advice (nor tax, accounting or legal advice) and its contents are not intended to be used for the basis of making an investment decision. No representation or warranty, express or implied, is made as to the accuracy, completeness or thoroughness of the information, whether as to the past or future. Recipients of this presentation should carefully consider whether the company is an appropriate investment for them in light of their personal circumstances, including their financial and taxation position. This presentation does not take into account the individual investment objectives, financial situation and particular needs of each recipient of this presentation. Therefore recipients of this presentation may wish to seek independent financial and taxation advice before making any decision in respect of this presentation. Neither the Company nor any of its related bodies corporate is licensed to provide financial product advice in respect of the Company's securities or any other financial products.

FORWARD LOOKING STATEMENTS

Statements and material contained in this presentation, particularly those regarding possible or assumed future performance or potential growth of the Company, industry growth or other trends are, or may be, forward looking statements. Such statements relate to future events and expectations and, as such, involve known and unknown risks and uncertainties and are based on the assumptions, estimates, analysis and opinions of management made in light of its experience and its perception of trends, current conditions and expected developments, as well as other factors that management of the Company believes to be relevant. Although management believes that the assumptions made by the Company and the expectations represented by such information are reasonable, there can be no assurance that the forward-looking information will prove to be accurate. Forward-looking information involves known and unknown risks, uncertainties, and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any anticipated future results, performance or achievements expressed or implied by such forward-looking information. Readers should not place undue reliance on forward-looking information. The Company does not undertake to update any forward-looking information, except in accordance with applicable securities laws.

DISCLAIMER

No representation or warranty, express or implied, is made by the Company that the material contained in this presentation will be achieved or prove to be correct. Except for statutory liability which cannot be excluded, each of the Company, its directors, officers, employees, advisers and agents expressly disclaims any responsibility for the accuracy, fairness, sufficiency or completeness of the material contained in this presentation, or any opinions or beliefs contained in this presentation, and excludes all liability whatsoever (including in negligence) for any loss or damage which may be suffered by any person as a consequence of any information in this presentation or any error or omission there from. To the maximum extent permitted by the law, the Company disclaims any obligation to update or keep current the information contained in this presentation or to correct any inaccuracy or omission which may become apparent, or to furnish any person with any further information. Any opinions expressed in the presentation are subject to change without notice.

CONFIDENTIALITY

This presentation is not authorized for any reproduction or distribution to others without the express permission of the Company. This presentation and all other information provided to the persons receiving this presentation shall be disclosed only to such employees, agents or other representatives of the recipient who shall reasonably need to know the same in connection with the recipient's evaluation of a potential or current investment in the Company. The information contained herein is proprietary, non-public information which may not be used other than for the purpose of evaluating a potential or current investment in the Company and must be kept strictly confidential.

MONETARY VALUES

Unless otherwise stated, all dollar values are expressed in Australian Dollars (A\$). The information in this presentation remains subject to change without notice.



Who is on the call?

We welcome:

- Reinier van der Drift – CEO/Executive Board member
- Jitze Jongsma – CFO/Executive Board member
- Daniel O'Halloran - Non-Executive Board member
- Niv Dagan – Non-Executive Board member
- Justyn Stedwell – Corporate Secretary
- Skip Middleton – Strategic Advisor to the Board



Capital Structure

Total Ordinary Shares Issued	147,783,658
Total Listed Options - TYMO	16,978,687
Stock Price - 28 May 2020	\$0.034
Cash as at 31/3 (Not including CNs)	\$463,000
Market Cap	\$5.02m



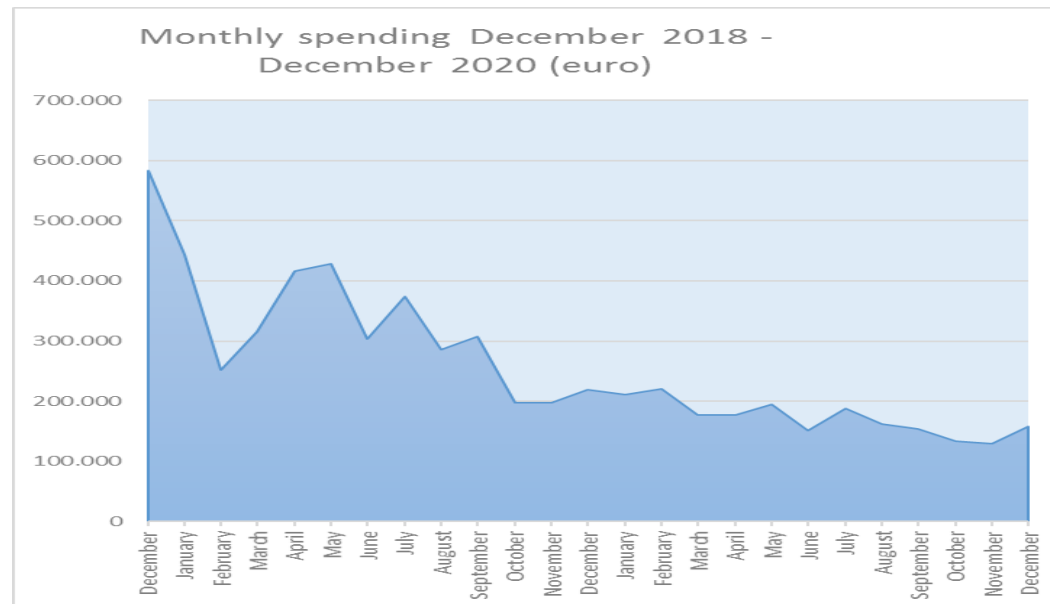
COVID-19 Impact

- COVID 19 forced all employees to work remotely from their homes and (customer) meetings are done online via our secured GoToMeeting platform
- In March/April customers were primarily internally focussed, where we see their business slowly but surely return to normal as of the midst of May
- TYM has received one time grants in NL and DE and eligible for additional government support in NL & GE. Furthermore, TYM has applied for a government loan of €500,000 to bridge revenue gaps. If awarded, the loan carries a 3% interest rate and repayment should start 1 year after the loan has been issued



Cost reductions since Q3 2019

- Salary cut management of 40% in Q2 2020
- Decrease in sales costs with 75%
- Closing of Germany office as per June 30th 2020
- Closing US office as per June 30th 2020
- Total decrease in average monthly costs of around 50% between January-July 2019 and January-July 2020



What has changed since the October 29th investor update?

Assumptions then:

1. Board/Executive team was to stay intact
2. Restructure the company to simplify the structure and reduce burn rate
3. Pivot sales strategy from product to solution selling
4. Google Marketplace live in Q4/19

Current state of play:

1. Complete overhaul of Board;
 - Reinier van der Drift appointed as CEO
 - Appointed Jitze Jongsma as Executive Director
 - Appointed Daniel O'Halloran as Non-Executive Director
 - Appointed Niv Dagan as Non-Executive Director
 - Added Skip Middleton to board in advisory role
2. Restructuring will be completed end of June with all employees concentrated in NL. The DE & US offices/entities will be terminated.
3. Sales strategy is focused on selling marketplace solutions for the Energy & Telematics markets.
4. GCP is live as of the 10th of December '19 with 10 deployments



Company Strategy: Q1 2020 & Going Forward

Commercial

- Focus on selling the concept of a Marketplace
- Focus on Renewable Energy & Telematics Markets first
- Blockchain to be a key feature set of the Platform-as-a-Service (PAAS) marketplace platforms
- Invest in an integrated system for sales, marketing & support

Development

- Stabilize current TSBP version
- Freeze expanding feature set of platform, only focus on developing marketplace related features
- Creation of front-end development (UIX) inclusive of back-end support, via collaboration with European development partners to achieve further reduction of costs in development manhours for the eco-systems (dashboarding/apps etc/customer support functionality)

Delivery

- Use Google Cloud Marketplace & HPE Blockchain in a Box as delivery model
- Explore the option to deliver the marketplace as PAAS (platform as a service) via AWS



Market Overview

Renewable Energy Marketplace

- By 2025 forecasted to be \$2.125T industry
- Encompasses solar, wind turbine, hydro and biofuel utility companies
- TYM Eco-system contains:
 - Buyers (municipalities, Fortune 500 firms, smaller utilities)
 - Sellers (municipalities, utilities, investment groups, and prosumers)
 - Storage companies (battery farms etc)
 - Cross-grid providers (utilities, allowing movement point to point)

Telematics Marketplace

- By 2030 forecasted to be \$750B industry driven by EV's, Autonomous Driving Vehicles, and Smart enabled vehicles via OBD, dashcams, and OEM/AM entertainment
- Marketplace contains data gathered by above devices.
 - Data is standardized between countries and providers
 - Data is optionally enriched by appended, relevant data such as mobile devices
- TYM Eco-system contains two basic parties
 - Buyers EV companies for recharging, Insurance & UBI companies, and consumer marketing firms
 - Sellers – Manufactures & Software Companies, & Consumer Groups (AAA, RAC, etc) – Sellers retain ownership of their data, and pay hosting fees and a small transactional fee



Sales update

Marketplace Metrics

- Both TYMLEZ Marketplaces has strong potential in a large addressable market
 - Renewable Energy CAGR annually 6.1% (through 2025)
 - Telematics CAGR: 20.7% (from 2020-2025)
 - Each marketplace has independent valuations based on the client base and respective industry and can be spun off once fully operating on a P&L basis
- A strategic partnership with \$2BN Norwegian outfit DNV GL is setting the stage for the company to be a key player in the distribution and sale of renewable energy. Furthermore, the current platform provides a solid basis for the issuance of carbon credits too.
- Several Telematics partners have expressed interest in coming on board - due to Covid-19, there is a delay in the timing of closing due to OEM manufacturing cessation of 90 days
- The board is confident that as things are opening, this will ramp up in Q2/Q3



Sales update

Renewable Energy Marketplace

- Together with partners DNVGL & OrangeNXT (part of ICT Group (AEX:ICT)), currently in negotiations with:
 - Several energy farms in AUS, NL & DE as well as:
- The application for follow up Government funding for the next phase of development of OurEnergy project estimated between €1MLN – 1.5MLN
- The successful completion of Phase 1, which was the actual build of the marketplace for Local Energy Communities, leads to phase 2 of OurEnergy where the combined technology stack of TYMLEZ & OrangeNXT will be field-tested with live paying customers and the whole system will be up for certification for global use by DNV GL

Telematics Marketplace

- Currently in talks with national telematics and global fleet related firms :
 - Pioneer (Japan) - \$1.4Bn
 - Octo (Italy) - €1Bn
 - Crossyn (NL)
- Forecast first partners (orders) within the next 60-90 days

Furthermore, the board is working on expanding our advisory board to assist TYMLEZ in the further development of the 2 verticals. We plan to bring this in place in the next quarter.



Pricing & Monetisation

TYMLEZ Platform-as-a-Service

Each TYMLEZ Marketplace monetizes in the following ways:

- Customers are onboarded, with all of their respective energy, or data, and pay setup fee in the range from €10,000- € 100,000
- Customers pay a monthly maintenance fee for the capacity of their dataset, to manage the data, ensure its universality with other clients, and have it able to be sorted, filtered, parsed etc
- All users of the respective platforms then pay to TYMLEZ a transaction fee for all sales, 1x monthly, or annually. We envision most sales to be a trial 1x use, then monthly contracts that should span 1-3 years on average. Transaction fees are scaled depending on seller size and volume of data or energy



Marketplaces UI & UX

TYMLEZ

Search

Search

FAVORITES

USERS

Home

Smart Contracts Explorer

Terms & Conditions

My M1 prosumer frontend

Organisations

Subscription

Prosumer Contracts

BUY ELECTRICITY

SELL ELECTRICITY

MY ORDERS

MY CONTRACTS

Buy Price (euroc/kWh)

Quantity (kWh)

Select energy source

Select energy type

From Date

Until Date

Passive

Active

SUBMIT BUY ORDER

TYMLEZ

Search

FAVORITES

USERS

Home

Smart Contracts Explorer

Terms & Conditions

My M3 prosumer frontend

Organizations

Subscription

Prosumer Contracts

BUY ELECTRICITYSELL ELECTRICITYMY ORDERSMY CONTRACTS

Sell Price (cents/kWh)

Quantity (kWh)

Select energy source

Select energy type

From Date

To Date

Until Date

Active

SUBMIT SELL ORDER

[illegible]

TYMLEZ

Search

FWBRLS

USER

Home

Smart Contracts Explorer

Terms & Conditions

My M1-prosumer-frontend

Organizations

Subscription

Prosumer Contracts

BUY ELECTRICITY


SALL ELECTRICITY

MY ORDERS

MY CONTRACTS

Start date	End date	Quantity	Price	Electricity type
2023-05-26T13:00:00.000Z	2023-05-26T13:30:00.000Z	1	1	
2023-05-26T13:00:00.000Z	2023-05-26T13:30:00.000Z	1	1	
2023-05-26T13:00:00.000Z	2023-05-26T13:30:00.000Z	1	1	
2023-05-26T13:00:00.000Z	2023-05-26T13:30:00.000Z	1	1	



An abstract graphic in the top-left corner of the slide. It features a network of thin, light blue lines connecting several small, dark blue circular nodes. The lines and nodes are arranged in a way that suggests a complex, interconnected system, possibly representing a network or data flow. The background of the slide is a light, pale blue gradient.

Thank You & Investor Questions

