



ASX: AVC



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AUCTUS

AUCTUS INVESTMENT GROUP

Auctus Investment Group Limited (ASX: AVC) is an ASX listed global investment manager with in-excess of \$100M Assets Under Management (AUM), focusing on opportunities across private equity, infrastructure and private real estate. Our core investment thesis is investing in sectors with strong tailwinds and potential to scale.

Auctus provides access to these private market investments for HNW, Family Office and wholesale investors.

Why Auctus

- We have access to unique investment opportunities via our proprietary networks and joint venture partners
- We focus on (but not limited to) healthcare, education, energy solutions and real estate
- We aim to deliver excess returns and portfolio diversification

What do we deliver

- Investments where Auctus and co-investors can deploy between \$10M - \$50M
- Private mid-market investment opportunities with strong management, a proven product, recurring customers and revenue streams

CORPORATE STRUCTURE

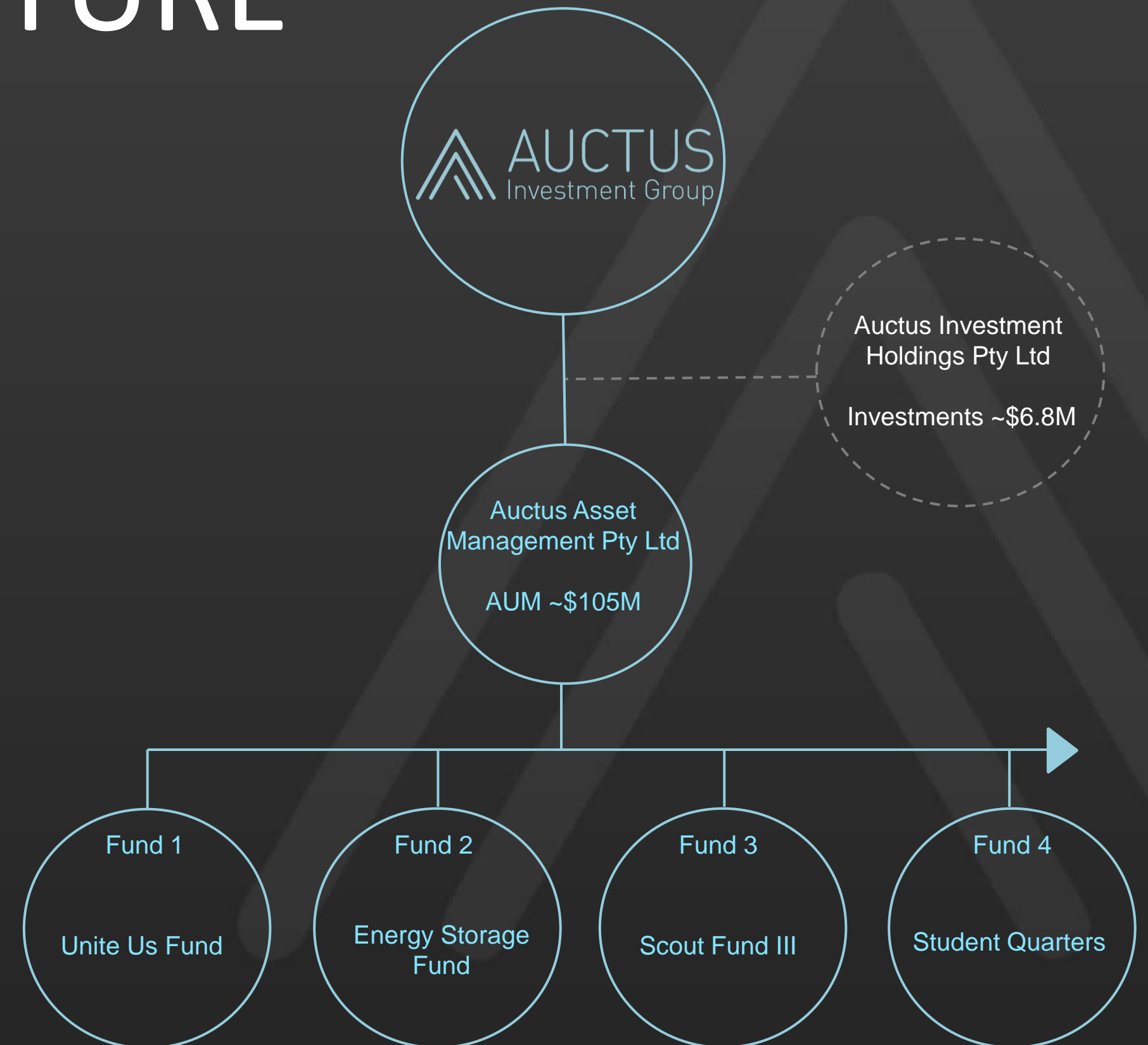
Auctus Asset Management Pty Ltd:

Generates revenue for Auctus Investment Group via ongoing management, transaction and performance fees on investments. These fees are charged as a percentage of AUM.

Our goal is to deliver strong investment performance, translating into shareholder returns over time.

Auctus Investment Holdings Pty Ltd:

- Holds balance sheet investments in growth assets on behalf of Auctus Investment Group
- Investments and cash of ~\$6.8M (Group NTA - unaudited)





QUARTERLY RESULTS

Highlights

- Auctus surpasses \$100M AUM
- Energy Storage Fund closed oversubscribed at US\$33.5M

Quarterly Cash Flow

- Over \$1.1M in cash receipts generated during the June quarter (+66% on March quarter)
- Second consecutive quarter of positive cash flow from operations at \$346k (+86% on March quarter)
- Cash receipts from customers for the 12 months in excess of \$2.7M

Financial Position

- Strong cash balance of \$1.8M at end of June FY20
- Net Assets of approximately \$8.0M (NTA \$6.8M) - unaudited



STRONG MOMENTUM

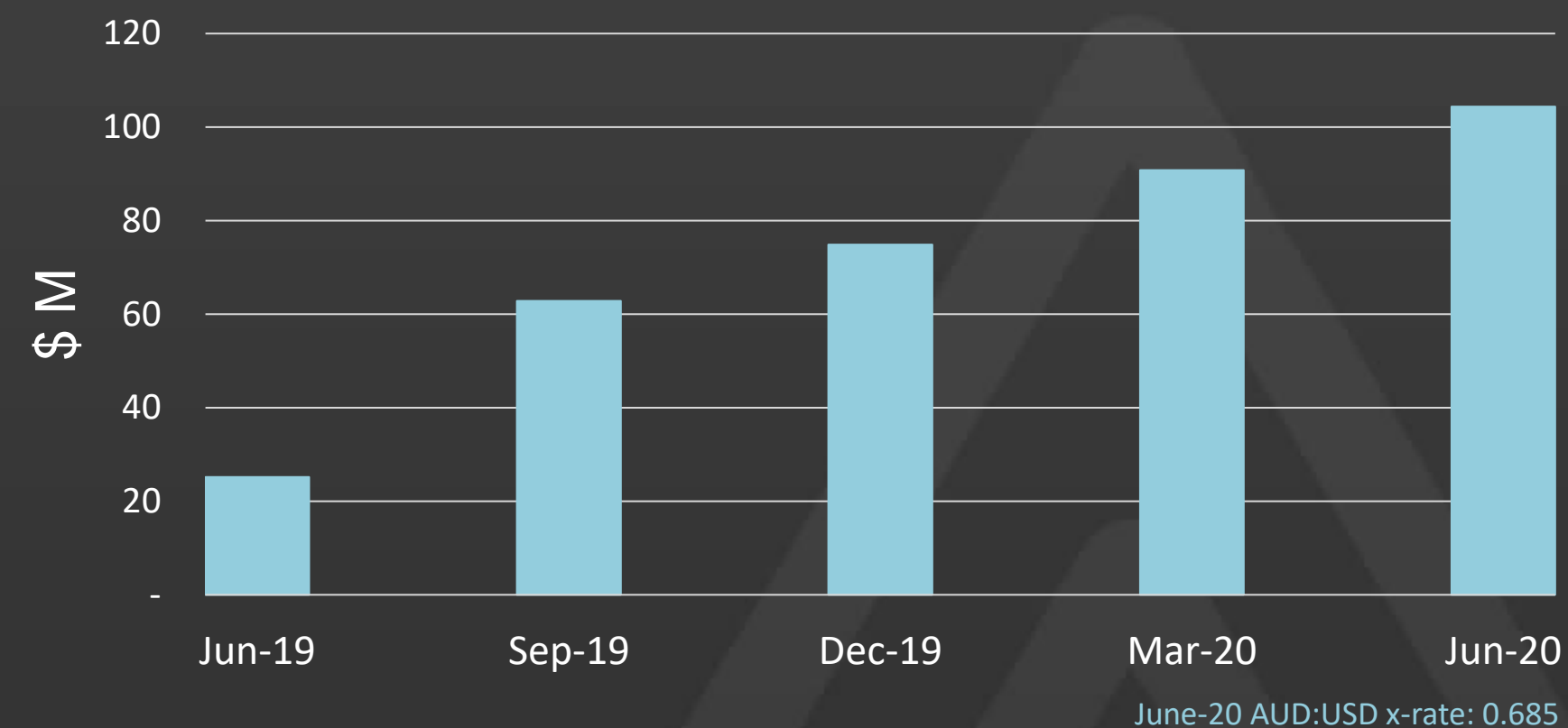
Assets Under Management “AUM”:

- During FY20, Auctus invested for the future by adding experienced investment and distribution capabilities to assist growth in AUM
- Auctus has grown from \$25M to \$105M in AUM in 12 months

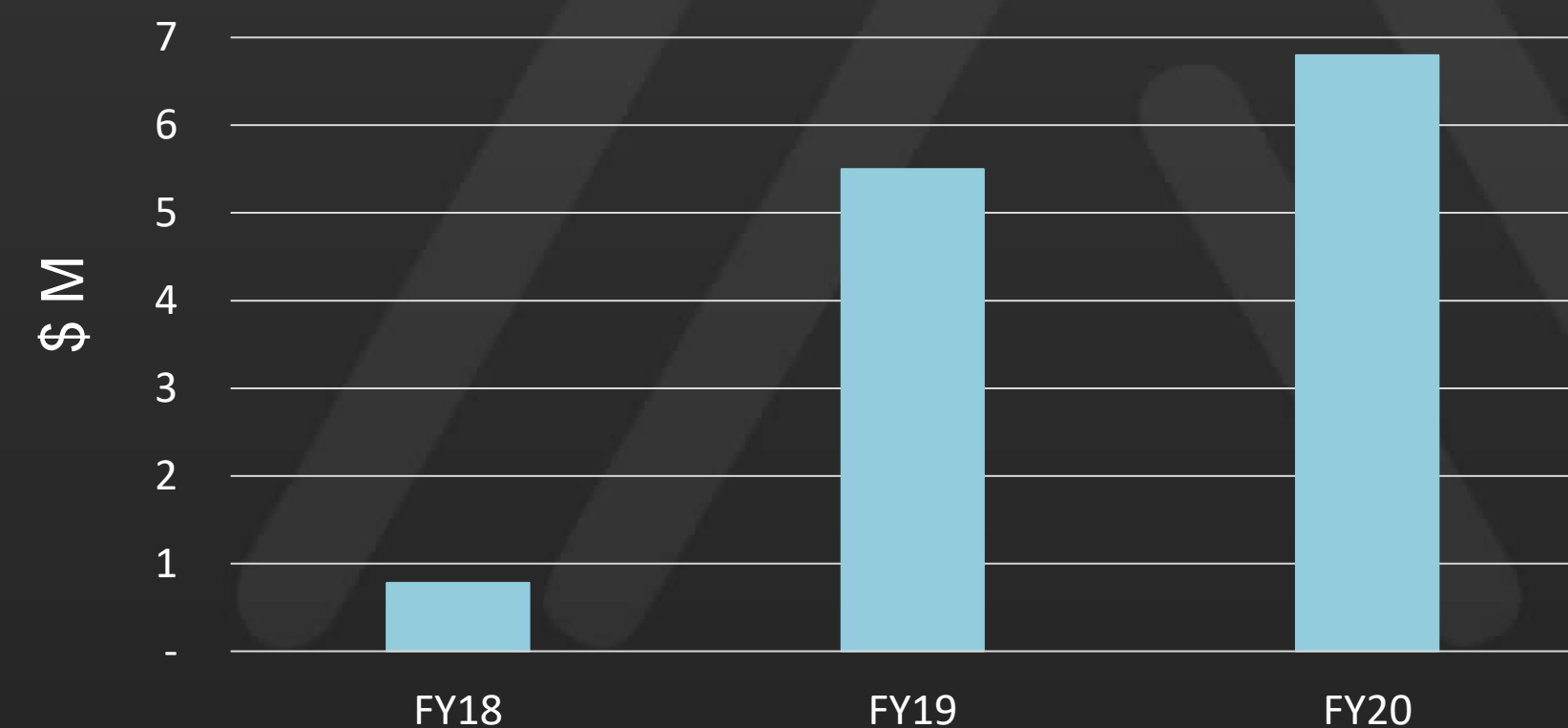
Net Tangible Assets:

- Auctus continues to strengthen its balance sheet position
- Currently a combination of cash and investments including Gophr Limited (UK)

Assets Under Management (AUM)



Net Tangible Assets (NTA)



FY20 NTA - unaudited



OFFSHORE PARTNERS

Auctus' US asset management partnerships provide proprietary deal flow that are typically unavailable to Australian investors. Our three joint-ventures are an important piece of our business and each are known to, or have worked with, Auctus senior management over several years.



Scout Ventures:

- Our first JV partner, Scout Ventures, originated our first deal, Unite Us (US\$4.8M Fund)
- Current Fund offering, Scout Ventures Fund III (US\$10-15M Fund)
- Auctus continues to explore later-stage opportunities from Scout's current portfolio of 50+ companies



RBP Partners:

- The establishment and partnership with the executive team originated our investment in esVolta, LP (US\$33.5M Fund)
- RBP continue to look for asset-backed opportunities in energy, infrastructure and operating real estate across the US
- Our ownership stake in RBP provides additional scale to our business



Student Quarters:

- Our newest partnership with Student Quarters diversifies Auctus' investment offering into operating real estate
- Auctus will launch a multi-asset student housing fund (US\$50M Fund) with the aim to build the portfolio to ~US\$250M over 3 years
- Student Quarters to co-invest 5-10% in each asset as alignment capital



GOVERNANCE

Auctus outsource trustee, administration and custodial services to independent and respected third-party organisations. These trusted third-parties provide additional oversight to our Fund investors. Outsourcing these elements of “back office” provides our business with scalability in operations and ensures we are focused on delivering high quality investment opportunities to our investors.



Equity Trustees:

Equity Trustees was established as an independent Trustee and Executor company in 1888 and has become one of Australia’s largest specialist trustee companies. Providing specialist corporate trustee services and independent funds governance services in Australia, the UK and Europe to international and Australian fund managers.



Mainstream Fund Services:

Mainstream offers a leading fund administration and custody service for fund managers and listed companies. Mainstream provide custody, middle office, investment administration, fund accounting and unit registry services.



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